



Monthly Factsheet | September 2014



Birla Sun Life

### **MNC Fund**

(An Open ended Growth Scheme)

For further details of the scheme, please refer to page no. 18

Call toll-free 1-800-270-7000 (BSNL/MTNL)

Visit www.birlasunlife.com

sms 'GAIN' to 56161 (Premium SMS charges apply)

Birla Sun Life MNC Fund (An Open ended Growth Scheme)

This product is suitable for investors who are seeking:

- long term capital growth
- investments primarily in equity and equity related securities of multinational companies (MNCs)
- high risk (BROWN)

Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Note: Risk is represented as:

(BLUE) investors understand that their principal will be at low risk

(YELLOW) investors understand that their principal will be at medium risk

(BROWN) investors understand that their principal will be at high risk

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

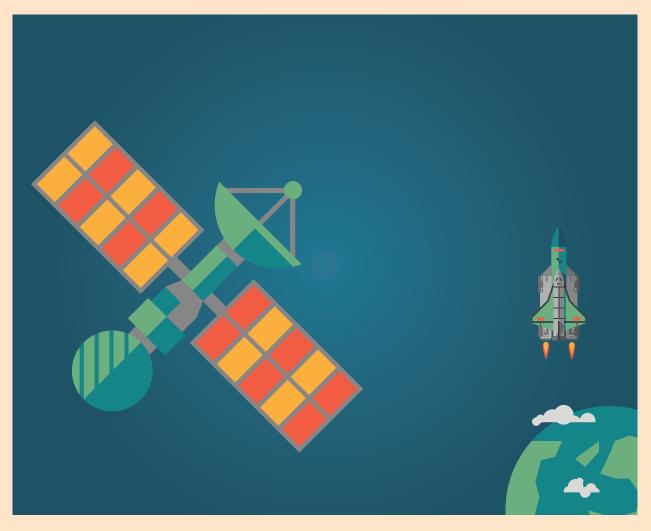
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# Information



To provide you with ease while you glance through the Empower booklet, we have structured the important information in an organised way.



Brilliance can come from varied sectors and sizes.



Birla Sun Life

# **Equity Fund**

(An Open ended Growth Scheme)

Opportunities can come from companies big and small, from new industries or old ones. It may also keep changing; today one company or sector yields spectacular returns; tomorrow, another might overshadow it.

Presenting, Birla Sun Life Equity Fund (An Open ended Growth Scheme) which looks for opportunities without any sectoral or size bias with the aim of giving you long term capital growth.

call 1-800-270-7000

sms GAIN to 56161



www.birlasunlife.com

Premium SMS charges apply.

Birla Sun Life Equity Fund (An Open ended Growth Scheme) This product is suitable for investors who are seeking:

- · long term capital growth
- · investments in equity and equity related securities
- high risk (BROWN)

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Note: Risk is represented as:

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- (YELLOW) investors understand that their principal will be at medium risk
  - (BROWN) investors understand that their principal will be at high risk

Mutual Fund: Birla Sun Life Mutual Fund. Asset Management Company/Investment Manager: Birla Sun Life Asset Management Company Ltd. CIN: U65991MH1994PLC080811. Registered Office: One Indiabulls Centre, Tower - 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400013.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.





### Service in Focus: Click - in



# Now simply click a picture of the application form and get it digitally time stamped instantly.

# Presenting the Click-in Form Upload application

Sometimes the joy of closing a business deal may be accompanied with the anxiety of ensuring that the application reaches the AMC within the cut-off time. At Birla Sun Life Asset Management Company, it is our endeavour to ensure that you always have an easy and seamless post-sales experience.

With this in mind, we are proud to present a first-of-its-kind initiative called Click-in Form Upload.

### What is Click-in Form Upload?

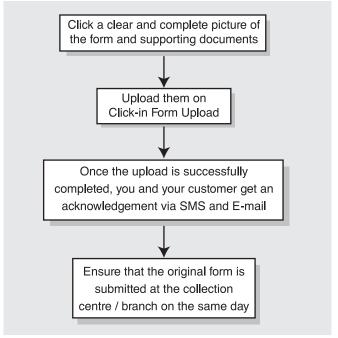
Click-in Form Upload is a smart phone application that lets you click the image of the filled application form and upload the digitally signed PDF image via GPRS to our server.

# How does Click-in Form Upload work?

Click-in Form Upload offers real time upload and stamping. However, the original documents have to be submitted at the branch/collection centre later in the day.

This application is currently available only on GPRS enabled Android OS based phones. This can be used for fresh and additional purchases, SIP applications, switches and redemptions.

# Follow these easy steps to avail this convenient facility:



If submitted on a non-business day, the original form will have to be submitted on the following business day.

# How can you benefit from Click-in Upload Form?

- 24x7 Convenience of submitting applications
- Real-time acknowledgement on completion of upload to central server
- Helps overcome time and distance barriers
- Faster closure of sales

Our 100+ friends across 48 distinct locations are actively using this facility to bring in more efficiency to their business. Like them, we hope this facility proves to be of great help to you as well.

Now, experience more with Click-in, enjoy the host of new added features, which will enable you render information at any given time.

- Transaction Details
- Transaction Summary
- · Registered SIP
- Investment Valuation
- Gross & Net Sales
- Client Locator
- Commission
- · Dividend Record Rate
- NAV Query and Tracking of NAVs

- · SIP Calculators
- · New Fund Offer
- Scheme Investment Performance
- Scheme Minimum
   Transaction Amount for subscription, redemption & switch
- · Abridged Fact Sheet
- Focused Scheme





# **Investment Outlook**

#### **Equity Investment Outlook**

India equity markets resumed the uptrend with the Sensex and the Nifty rising by 2.9% and 3.0% respectively during Aug-2014. This move was led by Pharma, Autos, FMCG and IT sectors. At the same time, Real Estate, Utilities, Metals and Infra sectors suffered declines. (Source: BSE, NSE)

FIIs were net buyers with net inflow of USD 0.9bn as compared to an inflow of USD 2.2bn in the previous month. Domestic mutual funds were net buyers in Aug 14 with inflows of Rs. 6,957 Crs vs. an inflow of Rs. 5,065 Crs in July'14 (Source: SEBI)

As per the latest report from the Indian Meteorological Dept (IMD), the cumulative rainfall deficit in the country stands at ~17%, which is down further from 24% at the end of last month. The crop sowing deviation from normal is also down to 6% from 40% earlier clearly indicating that the fears of El Niño have turned out to be overdone. Finally, water reservoir levels now stand at 16% higher than the ten-year average. The wholesale price index (WPI) reduced to 5.2% in July '14 against 5.4% previous month. However, CPI increased to 7.9% in July '14 against 7.2% in the previous month. June Index of Industrial Production (IIP) comes at 3.4%: The IIP came at 3.4% in June due to contraction in consumer goods while May '14 factory data had been revised to 5% from 4.7% earlier. India's GDP growth in 1QFY15 was recorded at 5.7% YoY, a 101bps sequential improvement as compared to 4QFY14. On the supply side, GDP growth was mainly driven by a sharp pick-up in industrial activity, which recorded a growth rate of 4.2% YoY after two consecutive quarters of contraction. Services too showed signs of healthy growth at 6.8% YoY in 1QFY15 as compared to 6.4% YoY in 4QFY14. With the Government having undergone a regime change in June 2014 and with the lagged impact of project clearances approved by the previous Government in FY14 likely to come through and thus the growth improvement is likely to sustain. (Source: Citigroup, BoAML, Arnbit)

We believe India has attracted attention of global investors for all the right reasons. Indian GDP growth almost halved to 4.5% for reasons quite well known for the last 3 years. We believe this is clearly cyclical bottom for Indian GDP growth. However the key to long term secular growth for India are its structural drivers – Infrastructure, Exports and Consumption. The government has realised the importance of investment cycle and undertook series of measures to kick start stalled projects and revive the investment cycle. India's competitive advantage – abundant talent and resources and recovery in global exports will drive exports. India's favourable demographic dividend, which is high proportion of youth population, falling dependency ration, rising middle class and higher savings rate will drive consumption demand for long period of time. (Source: Central Statistics Office (CSO))

Despite a 27% YTD return, the forward P/E multiple of the S&P BSE-100 index is 16.5x, modestly above its 10-year average. Other valuation multiples – including P/B, EV/EBITDA and P/Sales – also indicate the markets are not expensive compared to their 10-year history. Further, the P/E premium of MSCI India over MSCI world is currently at 10% compared to the past 10-year average of 14% (source: Barclays capital)

Over next 5 years, we feel that stable political regime with key policy initiatives by the central government would aid revival in GDP growth. We believe the GDP growth can average 6.5% p.a. (nominal GDP of 13%) over that period and with exit growth rate of 7-7.5%. Further, with increased economic activity (driving higher sales growth), operating leverage and financial leverage will aid disproportionate improvement in corporate profitability. This would drive around 18% growth p.a. in profits (during 2003-2008 net profits grew by 27% p.a.). With earnings growth compounding at 18% for the next 5 years we believe that equity returns would be in line or higher than the earnings compounding.





# **Investment Outlook**

#### **Debt Investment Outlook**

**Growth:** At 5.7% the Q1FY15 GDP brought smiles, by clocking the highest reading in the last 9 quarters. The improvement was on account of higher industrial GDP which after de-growing in the last fiscal rose to 4.2% in Q1. The services segment broadly remained unchanged. Going forward, growth in the agriculture sector could be a spoiler courtesy a 16% deficit S-W monsoon rainfall (1st June - 1st Sep). We expect FY15 GDP growth to be between 5.5-6%, and more importantly, the growth mix would be in favour of investment instead of consumption, the first signs of which are visible in the 7% growth numbers for gross fixed capital formation and a decline in growth rate of private final consumption expenditure (*Source: MOSPI*).

**Inflation:** Rising food inflation took CPI to 8% in July 14 (rising 50 bps). Higher veggie prices were the key driver. Given the reversible nature of veggie inflation, we think it's better to look at CPI-ex-veggie which actually moved down a tad from 7.4% to 7.3% for July 14. More importantly, core CPI fell by 20 bps as well to 7.3%. As food has a lower weight in WPI, headline WPI fell 20bps. The 30 bps decline in core WPI drove the disinflation. At the current run rate, core WPI is headed to ~2.75% over the next 6-12 months. Going forward, while some moderation in veggie prices is underway, the Aug 14 CPI reading would still be elevated, but we are not worried with the headline print and derive our comfort from reversible nature of vegetable price inflation and tapering run rate of the core CPI build up. (Source: CSO).

**Inflation:** CPI inflation for the month of June 2014 surprised on the downside. The CPI came in at 7.31% v/s expectations of 7.70% by the market led by the moderation not only in food but also in core inflation. Core inflation fell to 7.4%yoy from 7.7% yoy in the previous month. Inflation in housing and miscellaneous moderated significantly in June 2014. On a month on month basis, core CPI rose 0.7% which is about 69% of the historical average for the month (*Source: CSO*).

Broad component wise movement of new CPI combined (growth rate yoy)	June'14	July'14
CPI	7.46%	7.96%
Food, Bev and tobacco	7.96%	9.14%
Fuel and Power	4.73%	4.47%
CBF	8.65%	8.73%
Housing	9.15%	8.94%
Misc	6.54%	6.56%
Core CPI	7.47%	7.28%

Source: CSO

External Dynamics: The Current Account Deficit (CAD) numbers for Q1 came in at 1.7% of GDP (7.8bn\$), while there was some increase in QoQ numbers, the YoY numbers moderated sharply (Q1FY14 CAD stood at 4.8% of GDP). This improvement was on account of moderation in trade deficit numbers. The BoP surplus for Q1 stood at 11.2bn\$ as the capital account saw a surplus of 19.8bn\$. The capital inflows were aided by investment both FII & FDI and external assistance, while other segments- Banking capital and other capital witnessed net outflows. External situation is a lot more manageable now owing both to declining CAD and big capital inflows. We expect FY15 CAD to be between 30-35bn\$ and a BoP surplus of 60-70bn\$ for the fiscal. (Source: RBI)

**Fiscal Front:** With a daunting fiscal deficit target of 4.1% of GDP for FY15, market had its scepticism with respect to its achievability. But the July 14 fiscal deficit numbers show some credibility to the claim. Thanks to a sharp compression in expenditure (-35%YoY) and a marginal pickup in revenues (+4%YoY), the July'14 fiscal deficit narrowed to Rs 270bn vs. Rs 778bn in July'13. Resultantly, July 14 fiscal deficit was down 65.2% in YoY terms. While the cumulative deficit during Apr-July is currently at 61% of full year targets, we expect the improved momentum seen in July 14 to continue on the back of better revenues (pick up in tax and non tax revenues) and containment in expenditure (particularly fuel and food subsidies).

Other key developments: As we write this, crude has hit a 16 month low. This bodes well for inflation, fiscal and current account deficit. The under recovery on diesel has already nose dived to 8paisa/L. This will reduce the fuel subsidy burden substantially and shall also lighten the import bill to that extent. (Source: Bloomberg)

System Liquidity: On 1st August, banking system liquidity adjusted for CRR was negative 103k crore. However towards the end of the month, the liquidity of the system improved meaningfully. As on 1st Sep 2014, CRR adjusted banking system liquidity was negative 41k crore. In the second week of August, RBI transferred Rs 52.6k crore surplus to the Central Government. Towards end of the month, spending by the Government, currency coming back to the system and FII inflows improved the INR liquidity in the banking system. (Source: RBI)

Interest Rates: Gsec yields had risen by about 14bps post hawkish commentary by the RBI in August policy however, reduction in auction sizes by the Government of India on account of comfortable cash position, FII interest in Government securities and collapse in crude oil prices again drove the yields lower. The yields retraced by about 9-10 bps after rising 14bps post policy. (Source: Bloomberg)

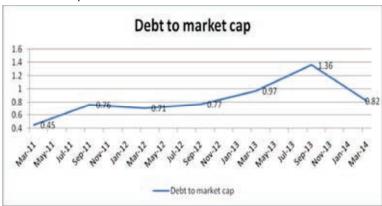
**Credit Outlook:** With political stability the credit environment has improved vastly, from where we started. Leverage at companies has reduced, interest coverage has improved, CDR applications have reduced in number and size. Indicators of rating agencies have shown signs of the credit cycle bottoming out. Worst may be behind us in terms of credit quality.

#### · CDR applications

CDR Referrals	Nos.	Rs bn
FY10	31	202
FY11	49	226
FY12	87	679
FY13	126	914
1HFY14	59	644
3QFY14	25	453
4QFY14	6	223
1QFY15	5	70

Source: UBS Research Report

#### · Debt to market cap

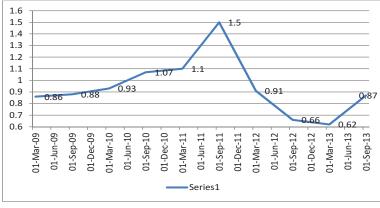


Source : Capitaline

CRISIL expects debt burden at companies to reduce thru asset sales, worth Rs. 140,000 cr. (Source Capital Line, Own Research)

#### Rating agency data

CRISIL's MCR bottoming out. (ratio of upgrades to downgrades)



(Source : Crisil)

Similar evidence exhibited by ICRA. ICRA's yearly ratio of downgrades to upgrades has come down after peaking to 3.4 in FY13.

Year	Inverse credit ratio
FY11	0.75
FY12	2.6
FY13	3.4
FY14	1.1

Source: ICRA

**Portfolio Strategies:** We continue to stay invested in our portfolio with a bias towards longer duration and stay constructively bullish on rates.

We believe that the market as well as the policy makers cannot continue to ignore the positive developments on the macro front.

Vigilant Government, hawk eyed RBI, cooling commodity & crude oil prices, and positive real rate on Government securities augur well for rates in future.

Investors with tolerance to volatility can constructively look to invest in long durations bonds and/ or stay put with their current investments across credit and duration fund categories.





# Schemes



It is our constant endeavour to only offer you schemes that best suit your needs, thus we have classified our schemes under four broad solutions.



	WEALTH CREATION SOLUTIONS
Name of Scheme	This product is suitable for investors who are seeking*:
Birla Sun Life '95 Fund (An Open ended Balanced Scheme)  Birla Sun Life Frontline Equity	<ul> <li>long term capital growth and income</li> <li>investment predominantly in equity and equity related securities as well as debt and money market instruments</li> <li>high risk (BROWN)</li> <li>long term capital growth</li> </ul>
Fund (An Open ended Growth Scheme)	<ul> <li>investments in equity and equity related securities, diversified across various industries in line with the benchmark inde S&amp;P BSE 200</li> <li>high risk (BROWN)</li> </ul>
<b>Birla Sun Life Top 100 Fund</b> (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities of top 100 companies as measured by market capitalisation</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Equity Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Long Term Advantage Fund (An Open ended Diversified Equity Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life MNC Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments primarily in equity and equity related securities of multinational companies (MNCs)</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Dividend Yield Plus (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities of companies having relatively high dividend yield</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Midcap Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments primarily in mid cap stocks</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Small & Midcap Fund (An Open ended Small and Mid Cap Equity Scheme)	<ul> <li>long term capital growth</li> <li>investments predominantly in equity and equity related securities of companies considered to be small and midcap.</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Advantage Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life India GenNext Fund (An Open ended Growth scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities of companies that are expected to benefit from the rising consumpti patterns in India fuelled by high disposable incomes</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Buy India Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities of companies driven by India's large population and inherent consumption patterns with focus on consumer and healthcare sectors</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Infrastructure Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities of companies that are participating in the growth and development of Infrastructure in India</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Pure Value Fund (An Open ended Diversified Equity Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities by following value investing strategy.</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life International Equity Fund-Plan A (An Open ended Diversified Equity Scheme)	<ul> <li>long term capital growth</li> <li>investments predominantly in equity and equity related securities in the international markets</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life International Equity Fund-Plan B (An Open ended Diversified Equity Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities in the domestic market (65 to 75%) and in international markets (25 35%)</li> <li>high risk (BROWN)</li> </ul>

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

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Name of Scheme	This product is suitable for investors who are seeking*:
Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP) (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in stocks of Agri commodity companies, i.e., companies engaged in or focusing on the Agri business, whether issued in India or overseas</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life India Reforms Fund (An Open ended Equity Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities of companies expected to benefit from the economic reforms, PSU divestment and increased government spending</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life New Millennium Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities with a focus on investing in IT, media, telecom related and other technology enabled companies</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life India Opportunities Fund (An Open ended Growth Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities of companies that seek to leverage India's competitive advantages in global outsourcing theme.</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Special Situations Fund (An Open ended Diversified Equity Scheme)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities by following investment strategy that would take advantage of Special Situations like buy backs, open offers, demerger etc. &amp; contrarian investment style.</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Asset Allocation Fund – Aggressive Plan (An Open ended Fund of Funds Scheme)	<ul> <li>long term capital growth and income</li> <li>investments in basket of equity and debt mutual fund schemes</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Asset Allocation Fund – Moderate Plan (An Open ended Fund of Funds Scheme)	<ul> <li>long term capital growth and income</li> <li>investments in basket of equity and debt mutual fund schemes</li> <li>medium risk (YELLOW)</li> </ul>
Birla Sun Life Asset Allocation Fund – Conservative Plan (An Open ended Fund of Funds Scheme)	<ul> <li>long term capital growth and income</li> <li>investments in basket of debt and equity mutual fund schemes</li> <li>medium risk (YELLOW)</li> </ul>
Birla Sun Life Index Fund (An Open ended Index Linked Scheme)	<ul> <li>long term capital growth</li> <li>investments in stocks in line with CNX Nifty and / or in exchange traded derivatives on the CNX Nifty to generate comparable returns, subject to tracking errors.</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Gold Fund (An Open ended Fund of Fund Scheme)	<ul> <li>returns in line with performance of Birla Sun Life Gold ETF (BSL GETF) over long term</li> <li>investments predominantly in units of Birla Sun Life Gold ETF. BSL GETF invests in physical gold of 99.5% purity (fineness)</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Gold ETF (An Open ended Gold Exchange Traded Fund)	<ul> <li>returns that are in line with the performance of gold over long term, subject to tracking errors.</li> <li>investments in physical gold of 99.5% purity (fineness)</li> <li>high risk (BROWN)</li> </ul>
	TAX SAVINGS SOLUTIONS
Birla Sun Life Tax Relief '96 (An Open Ended Equity Linked Savings Scheme (ELSS) with a lock-in of 3 years)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities, with tax benefit under section 80C, subject to eligibility</li> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Tax Plan (An Open ended Equity Linked Savings Scheme (ELSS) with a lock-in of 3 years)	<ul> <li>long term capital growth</li> <li>investments in equity and equity related securities, with tax benefit under section 80C, subject to eligibility</li> <li>high risk (BROWN)</li> </ul>

#Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein. Investors are requested to note that Fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of individual nature of tax implication.

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(YELLOW) Investors understand that their principal will be at medium risk





REGULAR INCOME SOLUTIONS				
Name of Scheme	This product is suitable for investors who are seeking*:			
Birla Sun Life Monthly Income (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus)	<ul> <li>regular income with capital growth over medium to long term</li> <li>investments in debt and money market instruments as well as equity and equity related securities [upto 15%]</li> <li>medium risk (YELLOW)</li> </ul>			
Birla Sun Life MIP (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus)	<ul> <li>regular income with capital growth over medium to long term.</li> <li>investments in debt and money market instruments as well as equity and equity related securities [upto 15%].</li> <li>medium risk (YELLOW)</li> </ul>			
Birla Sun Life MIP II - Wealth 25 Plan (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus)	<ul> <li>regular income with capital growth over medium to long term</li> <li>investments in debt and money market instruments as well as equity and equity related securities [20-30%]</li> <li>medium risk (YELLOW)</li> </ul>			
Birla Sun Life MIP II - Savings 5 Plan (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus)	<ul> <li>regular income with capital growth over medium to long term</li> <li>investments in debt and money market instruments as well as equity and equity related securities [0-10%]</li> <li>medium risk (YELLOW)</li> </ul>			
	SAVINGS SOLUTIONS			
Birla Sun Life Cash Plus (An Open ended Liquid Scheme)	<ul> <li>reasonable returns with high levels of safety and convenience of liquidity over short term</li> <li>investments in high quality debt and money market instruments with maturity of upto 91 days only</li> <li>low risk (BLUE)</li> </ul>			
Birla Sun Life Cash Manager (An Open ended Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in a basket of debt and money market instruments of very short maturities</li> <li>low risk (BLUE)</li> </ul>			
Birla Sun Life Savings Fund (An Open ended Short Term Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in debt and money market instruments</li> <li>low risk (BLUE)</li> </ul>			
Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short Term Fund) (An Open ended Short Term Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in debt and money market securities with relatively low levels of interest rate risk</li> <li>low risk (BLUE)</li> </ul>			
Birla Sun Life Dynamic Bond Fund (An Open ended Income Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments in actively managed portfolio of high quality debt and money market instruments including government securities.</li> <li>low risk (BLUE)</li> </ul>			
Birla Sun Life Short Term Opportunities Fund (An Open ended Income Scheme)	<ul> <li>income with capital growth over short to medium term</li> <li>investments in debt and money market instruments with short to medium term maturities across the credit spectrum within the investment grade</li> <li>medium risk (YELLOW)</li> </ul>			
Birla Sun Life Medium Term Plan (An Open ended Income Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments in debt and money market instruments</li> <li>medium risk (YELLOW)</li> </ul>			
Birla Sun Life Short Term Fund (An Open ended Income Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments in debt and money market instruments.</li> <li>low risk (BLUE)</li> </ul>			
Birla Sun Life Income Plus (An Open ended Income Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments in a combination of debt and money market instruments including government securities of varying maturities medium risk (YELLOW)</li> </ul> notial advisors if in doubt about whether the product is suitable for them.			

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Note: Risk is represented as:

(BLUE) Investors understand that their principal will be at low risk

(YELLOW) Investors understand that their principal will be at medium risk





Name of Scheme	This product is suitable for investors who are seeking*:
Birla Sun Life Floating Rate Fund - Short Term Plan (An Open ended Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in debt and money market instruments with maturity of upto 91 days only</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Floating Rate Fund - Long Term Plan (An Open ended Income Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments in a mix of fixed and floating rate debt and money market instruments</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Gilt Plus - Liquid Plan (An Open ended Government Securities Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Gilt Plus - PF Plan (An Open ended Government Securities Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Gilt Plus - Regular Plan (An Open ended Government Securities Scheme)	<ul> <li>credit risk-free returns based on their own view on interest rate scenario over short to medium term</li> <li>investments in a portfolio of Central Government securities of around 10 year average maturity.</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Government Securities Fund - Long Term Plan (An Open ended Gilt Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Government Securities Fund - Short Term Plan (An Open ended Gilt Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Enhanced Arbitrage Fund (An Open ended Equity Scheme)	<ul> <li>income over short term</li> <li>investments in equity and equity related securities including derivatives for taking advantage from the price differentials, mis-pricing prevailing for stock/index in various segments (Cash &amp; Futures)</li> <li>low risk (BLUE)</li> </ul>
	CLOSE ENDED SCHEMES - PRODUCT LABEL
Birla Sun Life Capital Protection Oriented Fund - Series 7, 12, 13 & 14 (A Close ended Capital Protection Oriented Scheme)	<ul> <li>capital protection and capital appreciation linked to equity market at the end of medium / long term tenure</li> <li>investments in highest rated debt and money market instruments maturing on or before the tenure of the scheme and exposure to derivative instruments (long call options)</li> <li>low risk BLUE)</li> </ul>
Birla Sun Life Capital Protection Oriented Fund - Series 9, 10, 11, 16, 17, 18, 19, 20 & 21 (A Close ended Capital Protection Oriented Scheme)	<ul> <li>capital protection and capital appreciation linked to equity market at the end of medium / long term tenure</li> <li>investments in highest rates debt and money market instruments maturing on or before the tenure of the scheme and equity and equity related securities</li> <li>low risk (BLUE)</li> </ul>

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Note: Risk is represented as:

(BLUE) Investors understand that their principal will be at low risk

(YELLOW) Investors understand that their principal will be at medium risk







#### What are Wealth Creation Solutions?

Our Wealth Creation Solutions aim to grow your money through equity/gold investments and are available in a range of conservative to aggressive options.

#### Who can benefit from Wealth Creation Solutions?

These solutions can be ideal for investors who are planning for future expenses, like higher education of children, marriage, buying a home etc. These solutions are available in the range of aggressive to conservative options to suit the needs of the investor.



### Tax Savings Solutions

#### What are Tax Savings Solutions?

Our Tax Savings Solutions help to reduce your tax burden and at the same time, aim to grow your money through equity investments.

#### Who can benefit from Tax Savings Solutions?

Tax saving is important, especially when investors can save up to ₹ 50,985 in taxes! Section 80C of the Income Tax Act, 1961 provides options to save tax by reducing the taxable income by up to ₹ 1.5 lakh. But, wealth creation is also important. Isn't it?

That's why this solution is ideal for investors who would like to create wealth along with tax saving.

Tax savings of  $\ref{tax}$  50,985 is calculated assuming qualifying amount of deduction is  $\ref{tax}$  1.5 lakh & investor falls in the top income tax slab of 33.99% & includes applicable cess & surcharge. Investors are advised to consult their tax advisor in view of individual nature of tax benefits. Further, Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein. Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.



The rates are applicable for the financial year 2014-15.

# Regular Income Solutions

#### What are Regular Income Solutions?

Our Regular Income Solutions aim to preserve your money and provide regular income.

#### Who can benefit from Regular Income Solutions?

This is an ideal solutions for investors who are interested in alternative modes of regular income, either in present of after retirement stage, and have low propensity for risk. (Regular income is not assured & is subject to availability of distributable surplus.)



# Savings Solutions

#### What are Saving Solutions?

Our Savings Solutions are aimed at preserving your money, providing you with liquidity and giving you tax-efficient returns.

#### Who can benefit from Saving Solutions?

This is an ideal solutions for investors who have low - medium propensity for risk and high liquidity. These can be ideal for first inestors for investors in mutual funds.

The Financial Solution(s) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.









#### What are Wealth Creation Solutions?

Our Wealth Creation Solutions aim to grow your money through equity/gold investments and are available in a range of conservative to aggressive options.

#### Who can benefit from Wealth Creation Solutions?

Equity may be considered as an ideal option to give attractive long term returns and hence may be used for funding long-term needs (like child's education, buying a home etc.)

**Tax Free Returns:** No capital gains tax (on withdrawal) if you stay invested for over a year as per current tax laws. Invest in the long-term to overcome short-term ups and downs.

**Risk is lowered:** Mutual funds invest in many companies and funds are managed by experts; which can be considered as an alternative to direct investment in shares.

Investors are requested to consult their tax advisor before investing for individual nature of tax benefit. The Financial Solution (Wealth Creation Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.





#### What is it?

A fund that seeks to achieve long-term growth of your investment at moderate levels of risk by striking a balance between potential growth of equity and relative safety of debt.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr Mahesh Patil & Mr Prasad Dhonde **Managing Fund Since:** January 16, 2014 Total Experience: 23 years & 16 years Date of inception:

February 10, 1995 Nature of the scheme: An Open-ended Balanced

Scheme

Application Amount for fresh subscription\*: ₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1.000/-

NAV of Plans / Options (₹) Regular Plan

Growth: Dividend:

Direct Plan<sup>\$</sup> Growth: 486.59 Dividend: 154.69

Benchmark: CRISIL Balanced Fund

Index

480.75

142.06

Quarterly Average AUM: ₹799.74 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Nil

Entry Load: Exit Load\*\*: 1% if redeemed /switched

out within 365 days from the date of allotment. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

**Modified Duration:** 4.03 years Yield to Maturity: 9.25% Standard Deviation: 12.97% Sharpe Ratio##: 0.68 Beta: 1.04

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Dividend

NAV as on June 30, 2014: ₹ 137.70

Date of Inception: Feb 10, 1995	NAV Per Unit. * L	Birla Sun Life '95 Fund	CRISIL Balanced Fund Index # (%)	ilanced ## (%) Fund	Value of Standard Investment of ₹ 10000 in		
	(₹)	(%)			Birla Sun Life '95 Fund (₹)	CRISIL Balanced Fund Index # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	22.17	N/A	10.82	486546	N/A	73386
June 28, 2013 to June 30, 2014 (Absolute)	105.33	37.72	21.01	30.28	13772	12101	13028
June 29, 2012 to June 28, 2013 (Absolute)	99.32	11.00	10.90	10.67	11100	11090	11067
June 30, 2011 to June 29, 2012 (Absolute)	107.64	-3.14	-0.99	-6.53	9686	9901	9347

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Mahesh Patil is 8. Total Schemes managed by Mr. Prasad Dhonde is 22. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Birla Sun Life 95 Fund - Regular Plan - Dividend As on August 31, 2014						
Particulars	last 5 years	last 3 years last 1 year				
Total Amount Invested (₹)	1170000	300000	180000	60000		
Market Value of amount Invested	14665851	456375	258189	75710		
Scheme Returns (CAGR)	22.15	16.85	25.04	52.92		
CRISIL Balanced Fund Index returns# (CAGR) NA 12.14 17.63 33.11						
CNX Nifty returns## (CAGR) 13.69 14.22 22.71 46.06						
Date of First Installment: March 01, 1995 & Schame Incention Date: February 10, 1995, Past Performance may or may not be						

sustained in future. This scheme is jointly managed with Mr. Prasad Dhonde.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

5.53% 3.34	le of Portfolio 1%
8.68%	
9.17%	
	73.29%
Unrated	■ SOV
Cash & Current Assets	■ AAA
■ Below AA	

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
State Government Securities	5.10%	SOV	Tata Motors Ltd	2.79%	
ICICI Bank Ltd	4.21%		Rural Electrification Corporation Ltd	2.76%	CRISIL AAA
Government of India	4.07%	SOV	HDFC Bank Ltd	2.68%	
DLF Ltd	3.34%	ICRA A	Larsen & Toubro Ltd	2.52%	
LIC Housing Finance Ltd	3.15%		HCL Technologies Ltd	2.04%	





<sup>#</sup> Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

# **Birla Sun Life Frontline Equity Fund**

#### Wealth Creation Solutions

#### What is it?

A diversified equity fund that invests across sectors in line with S&P BSE 200 Index, with a bias for large caps but not exclusively focused on them.

As on August 31, 2014 **Fund Details** 

Fund Manager: Managing Fund Since: **Total Experience:** 

Mr Mahesh Patil November 17 2005 23 years

Date of inception: August 30, 2002 Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

143.49 Growth: Dividend: 27.62 Direct Plan<sup>\$</sup> Growth: 145.42

Dividend: 32.43

**S&P BSE 200** Benchmark:

Quarterly Average AUM: (as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Nil

Entry Load: Exit Load\*\*: 1% if redeemed /switched

out within 365 days from the date of allotment. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment

Other Parameter

Standard Deviation: 16.89% Sharpe Ratio##: 0.78 0.92

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

NAV as on June 30, 2014: ₹ 137.84

₹ 5,650.79 Crores

Date of Inception: Aug 30, 2002	NAV Per Unit. *		S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Equity Fund (%)			Birla Sun Life Frontline Equity Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	24.80	19.53	18.59	137840	82722	75315
June 28, 2013 to June 30, 2014 (Absolute)	97.19	41.83	34.45	30.28	14183	13445	13028
June 29, 2012 to June 28, 2013 (Absolute)	83.90	15.84	8.69	10.67	11584	10869	11067
June 30, 2011 to June 29, 2012 (Absolute)	88.44	-5.13	-7.63	-6.53	9487	9237	9347

#### Birla Sun Life Frontline Equity Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	720000	300000	180000	60000
Market Value of amount Invested	2901459	480792	274047	76993
Scheme Returns (CAGR)	21.50	19.00	29.48	57.53
S&P BSE 200 returns# (CAGR)	15.67	13.92	23.18	49.71
CNX Nifty returns# (CAGR)	15.51	14.22	22.71	46.06

Date of First Installment: September 01, 2002 & Scheme Inception Date: August 30, 2002. Past Performance may or may not be sustained in future

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns Total Schemes managed by Mr. Mahesh Patil is 8. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	5.85%	HCL Technologies Ltd	2.94%
ITC Ltd	4.08%	Tata Motors Ltd	2.91%
HDFC Bank Ltd	3.95%	State Bank of India	2.41%
Larsen & Toubro Ltd	3.57%	Oil & Natural Gas Corporation Ltd	2.37%
Infosys Ltd	3.02%	Tech Mahindra Ltd	2.35%





# Birla Sun Life Top 100 Fund

#### Wealth Creation Solutions

#### What is it?

A large cap focused fund that invests in equity and equity related securities of top 100 companies in India as measured by market capitalization.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Mahesh Patil Managing Fund Since: July 29, 2010 Total Experience: 23 years Date of inception: October 24, 2005 Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹) Regular Plan

Growth: Dividend: 17.0420 Direct Plan<sup>\$</sup>

Growth: 38.5637 Dividend: 21.9732

Benchmark: CNX Nifty

Quarterly Average AUM: ₹ 577.75 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** 

For redemption / switchout Exit Load\*\*:

of units within 365 days from the date of allotment:1.50% of applicable NAV. For redemption / switch-

out of units after 365

from the date of allotment: Nil. (w.e.f. February 04, 2014) \*Exit Load is NIL for units

days but before 540

days from the date of

For redemption / switchout of units after 540 days

allotment: 0.50%.

issued in Bonus & Dividend Reinvestment.

Other Parameter

Standard Deviation: 17.60% Sharpe Ratio##: 0.77 Beta: 0.97

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns.

## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 36.9752

Date of Inception: Oct 24, 2005	NAV Per Unit. *			S&P BSE SENSEX ##	Value of Standard Investment of ₹ 10000 in		
	(₹)	Life Top 100 # (%) SENSEX ## (%) Fund (%) (%)	(%)	Birla Sun Life Top 100 Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.00	16.24	14.24	14.36	36975	31782	32085
June 28, 2013 to June 30, 2014 (Absolute)	24.73	49.54	30.28	31.03	14954	13028	13103
June 29, 2012 to June 28, 2013 (Absolute)	22.17	11.55	10.67	11.28	11155	11067	11128
June 30, 2011 to June 29, 2012 (Absolute)	23.10	-4.03	-6.53	-7.51	9597	9347	9249

#### Birla Sun Life Top 100 Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	535000	300000	180000	60000
Market Value of amount Invested	1110959	492472	278289	78017
Scheme Returns (CAGR)	15.83	19.98	30.63	61.23
CNX Nifty returns# (CAGR)	12.13	14.22	22.71	46.06
S&P BSE SENSEX returns## (CAGR)	12.14	14.43	23.24	45.09

Date of First Installment: November 01, 2005 & Scheme Inception Date: October 24, 2005. Past Performance may or may not be sustained in future.

# Scheme Benchmark ## Additional Benchmark \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Mahesh Patil is 8. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	5.57%	Tata Motors Ltd	2.70%
HDFC Bank Ltd	4.48%	Infosys Ltd	2.57%
HCL Technologies Ltd	3.38%	Tata Consultancy Services Ltd	2.31%
Larsen & Toubro Ltd	3.01%	Wipro Ltd	2.19%
ITC Ltd	2.82%	Maruti Suzuki India Ltd	1.94%





# **Birla Sun Life Equity Fund**

#### Wealth Creation Solutions

#### What is it?

A Diversified Equity Fund that looks for opportunities without any sectoral or market cap bias with the aim to give you long term growth of capital.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Anil Shah Managing Fund Since: October 03, 2012 25 years Total Experience: August 27, 1998 Date of inception: Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹) Regular Plan

Growth: 418.82 Dividend: 90.03

Direct Plan<sup>\$</sup> Growth: 423.83 Dividend: 95.97

**S&P BSE 200** Benchmark:

Quarterly Average AUM: ₹ 927.51 Crores (as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** 

Exit Load\*\*: For redemption / switch-out

of units within 365 days from the date of allotment: 1.50% of applicable NAV. For redemption / switchout of units after 365 days but within 540 days from the date of allotment: 1.00%. For redemption / switch-out of units after 540 days from the date of allotment: Nil

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment. (w.e.f April 15, 2014)

Other Parameter

Standard Deviation: 19.24% 0.72

Sharpe Ratio##: Beta: 1.01

#### Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

#### NAV as on June 30, 2014: ₹ 413,73

Date of Inception: Aug 27,1998	NAV Per Unit. * (₹)   Birla Sun Life Equity Fund (%)   S&P BSE 200 # (%)   ## (%)			Value of Standard Investment of ₹ 10000 in			
		Birla Sun Life Equity Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)			
Since inception till June 30, 2014 (CAGR)	10.00	26.47	15.68	14.60	413730	100592	86744
June 28, 2013 to June 30, 2014 (Absolute)	253.25	63.37	34.45	30.28	16337	13445	13028
June 29, 2012 to June 28, 2013 (Absolute)	233.96	8.24	8.69	10.67	10824	10869	11067
June 30, 2011 to June 29, 2012 (Absolute)	253.60	-7.74	-7.63	-6.53	9226	9237	9347

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Anil Shah is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor For further details. Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

#### Birla Sun Life Equity Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	965000	300000	180000	60000
Market Value of amount Invested	7685905	486517	289283	81736
Scheme Returns (CAGR)	22.77	19.48	33.58	74.89
S&P BSE 200# (CAGR)	15.87	13.92	23.18	49.71
CNX Nifty returns## (CAGR)	15.01	14.22	22.71	46.06

Date of First Installment: September 01, 1998 & Scheme Inception Date: August 27, 1998. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes

investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



The New York Stock Exchange was born on May 17, 1792 with the signing of the Buttonwood Agreement. The agreement, which laid out trading rules and regulations, was signed by 24 stock brokers underneath a buttonwood tree. The entire contract was only two sentences in length.

Source: www.investinganswers.com

Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	5.23%	ICICI Bank Ltd	4.11%
HCL Technologies Ltd	5.23%	Tata Chemicals Ltd	4.09%
Wipro Ltd	4.65%	Lupin Ltd	3.60%
Maruti Suzuki India Ltd	4.23%	Strides Arcolab Ltd	3.28%
Larsen & Toubro Ltd	4.19%	United Spirits Ltd	3.27%





# Birla Sun Life Long Term Advantage Fund

#### **Wealth Creation Solutions**

#### What is it?

An Open ended Equity fund that invests in a Diversified portfolio of equity and equity related securities

Fund Details As on August 31, 2014

Fund Manager: Mr. Mahesh Patil
Managing Fund Since: October 03, 2012
Total Experience: 23 years

**Date of inception:** October 10, 2006 **Nature of the scheme:** An Open Ended Diversified

Equity Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) **Min. Addl. Investment:** ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Direct Plan<sup>\$</sup>
Growth: 23.10
Dividend: 21.36

Benchmark: S&P BSE 200

Quarterly Average AUM: (as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load:

Exit Load: For redemption / switchout of

₹ 152.92 Crores

units within 365 days from the date of allotment: 1.50% of

applicable NAV. For redemption / switchout of units after 365 days but \_\_\_\_\_

within 540 days from the date of allotment: 0.50%.

For redemption / switch-out of units after 540 days from the

date of allotment: Nil. (w.e.f. February 04, 2014)

Other Parameter Standard Deviation:

Sharpe Ratio##:

Beta:

17.39% 0.69 1.02

Regular Plan

Growth: 22.84 Dividend: 19.18

Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 21.97

Date of Inception: Oct 10, 2006	NAV Per Birla Sun Unit. * Life Long	S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)	Term Advantage Fund (%)	, ,	<b>(</b> **/	Birla Sun Life Long Term Advantage Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	10.72	9.98	10.29	21970	20853	21314
June 28, 2013 to June 30, 2014 (Absolute)	14.67	49.76	34.45	30.28	14976	13445	13028
June 29, 2012 to June 28, 2013 (Absolute)	13.33	10.05	8.69	10.67	11005	10869	11067
June 30, 2011 to June 29, 2012 (Absolute)	14.16	-5.86	-7.63	-6.53	9414	9237	9347

#### Birla Sun Life Long Term Advantage Fund - Regular Plan - Growth As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	475000	300000	180000	60000
Market Value of amount Invested	891200	483085	278620	79089
Scheme Returns (CAGR)	15.51	19.19	30.72	65.14
S&P BSE 200 returns# (CAGR)	11.95	13.92	23.18	49.71
CNX Nifty returns## (CAGR)	12.04	14.22	22.71	46.06

Date of First Installment: November 01, 2006 & Scheme Inception Date: October 10, 2006. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Mahesh Patil is 8. Refer annexure on page no. 81 to know more on performance of

annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

S'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	4.17%	Larsen & Toubro Ltd	2.64%
ITC Ltd	3.46%	HDFC Bank Ltd	2.63%
HCL Technologies Ltd	3.08%	Motherson Sumi Systems Ltd	2.56%
Wipro Ltd	3.07%	Tata Motors Ltd	2.48%
Yes Bank Ltd	2.80%	Tech Mahindra Ltd	2.41%





#### What is it?

The fund that invests in securities of multinational companies in order to achieve long-term growth of capital with relatively moderate levels of risk.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Ajay Garg Managing Fund Since: June 18, 2009 Total Experience: 21 years Date of inception: December 27, 1999 Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1.000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 409.11 Dividend: 120.70 Direct Plan<sup>§</sup> 412.96 Growth: Dividend: 140.05

Benchmark: CNX MNC

Quarterly Average AUM: ₹ 584.96 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP) Entry Load:

Exit Load\*\*: 1% if redeemed /switched

out within 365 days from the date of allotment. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

17.57% Standard Deviation: Sharpe Ratio##: 0.93 Beta: 0.79

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

NAV as on June 30, 2014: ₹ 378.79

Date of Inception: Dec 27, 1999		CNX Nifty Value of Standard Investment 10000 in			tment of ₹		
	(₹)	Fund (%)	, ,	(,,	Birla Sun Life MNC Fund (₹)	CNX MNC # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	36.11	17.57	10.68	12.19	104899	43613	53148
June 28, 2013 to June 30, 2014 (Absolute)	256.99	47.39	35.09	30.28	14739	13509	13028
June 29, 2012 to June 28, 2013 (Absolute)	232.85	10.37	7.87	10.67	11037	10787	11067
June 30, 2011 to June 29, 2012 (Absolute)	217.21	7.20	2.88	-6.53	10720	10288	9347

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

#### Birla Sun Life MNC Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	885000	300000	180000	60000
Market Value of amount Invested	5519532	558130	294899	83278
Scheme Returns (CAGR)	22.24	25.19	35.06	80.65
CNX MNC returns# (CAGR)	15.59	18.31	26.94	60.16
CNX Nifty returns## (CAGR)	15.29	14.22	22.71	46.06

Date of First Installment: January 01, 2000 & Scheme Inception Date: December 27, 1999. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



Colgate's first toothpaste, introduced in 1873, was packaged in a jar. Toothpaste was first packaged in a tube in 1896. Source: www.investinganswers.com

Issuer	% to net Assets	Issuer	% to net Assets
Bayer CropScience Ltd	9.31%	CRISIL Ltd	4.98%
ING Vysya Bank Ltd	8.06%	Maruti Suzuki India Ltd	4.85%
Honeywell Automation India Ltd	7.72%	Wyeth Ltd	4.19%
ICRA Ltd	7.71%	STERLING HOLIDAY RESORTS INDIA LTD	3.91%
Bosch Ltd	5.26%	Hindustan Unilever Ltd	3.72%





### Birla Sun Life Dividend Yield Plus

#### Wealth Creation Solutions

#### What is it?

A fund that invests in high dividend paying companies across market cap which typically have steady cash flow generation.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Naysar Shah & Mr. Vineet Maloo Managing Fund Since: January 16, 2014

Total Experience: 14 years & 10 years Date of inception: February 26, 2003 Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 125.63 Dividend: 15.87 Direct Plans 127.09 Growth: Dividend: 18.29

CNX 500 Benchmark:

Quarterly Average AUM: ₹ 1,114.46 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load:

Exit Load\*\*:

1% if redeemed /switched out within 365 days from the date of allotment. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

17.73% Standard Deviation: Sharpe Ratio##: 0.39 Beta 0.90

Note: Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

NAV as on June 30, 2014: ₹ 121.84

Date of Inception: Feb 26, 2003	NAV Per Birla Sun Unit. * Life Dividend	Birla Sun Life Dividend	CNX 500 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Yield Plus (%)	` ,		Birla Sun Life Dividend Yield Plus (₹)	CNX 500 # (₹)	CNX Nifty ## (₹)
Since inception till lune 30, 2014 (CAGR)	10.00	24.65	20.37	19.08	121840	82006	72513
lune 28, 2013 to lune 30, 2014 (Absolute)	83.56	45.81	36.87	30.28	14581	13687	13028
lune 29, 2012 to lune 28, 2013 (Absolute)	83.95	-0.46	8.16	10.67	9954	10816	11067
lune 30, 2011 to lune 29, 2012 (Absolute)	85.72	-2.06	-7.79	-6.53	9794	9221	9347

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.
Total Schemes Co-Managed by Fund Managers is 1. Total

Schemes managed by Mr. Naysar Shah is 4. Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Birla Sun Life Dividend Yield Plus - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	695000	300000	180000	60000
Market Value of amount Invested	2233358	452434	258253	79655
Scheme Returns (CAGR)	18.85	16.50	25.06	67.21
CNX 500 returns# (CAGR)	14.83	14.18	23.88	52.73
CNX Nifty returns## (CAGR)	15.01	14.22	22.71	46.06

Date of First Installment: March 01, 2003 & Scheme Inception Date: February 26, 2003. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Naysar Shah

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered

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Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	9.33%	ITC Ltd	3.63%
Infosys Ltd	7.19%	Tata Motors Ltd	3.35%
Tata Consultancy Services Ltd	4.48%	The Federal Bank Ltd	3.00%
Axis Bank Ltd	4.09%	Bharat Petroleum Corporation Ltd	2.87%
Cummins India Ltd	3.68%	Wyeth Ltd	2.33%





# Birla Sun Life Midcap Fund

#### Wealth Creation Solutions

#### What is it?

A fund that provides an opportunity to invest in midsized companies which can be potential leaders of tomorrow.

**Fund Details** 

As on August 31, 2014

Fund Manager: Managing Fund Since: **Total Experience:** Date of inception:

Nature of the scheme:

Mr. Hitesh Zaveri January 16, 2014 20 years October 03, 2002 An Open-ended Growth Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan 167.13 Growth: Dividend: 26.43

Direct Plans

Growth: 169 09 Dividend: 31.76

Benchmark: CNX Midcap

Quarterly Average AUM: ₹ 1,245.20 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Exit Load\*\*:

For redemption /switch-out

within 365 days from the date of allotment:1.50% of applicable NAV.For redemption /switch-out of units after 365 days

but within 540 days from the date of allotment:1.00%. For redemption

/switch-out of units after 540 days from the date of allotment:Nil. \*\*Exit Load is NIL for units

issued in Bonus & Dividend Reinvestment. (w.e.f April 15, 2014)

Other Parameter

19.43% Sharpe Ratio##: 0.51 0.78 Beta:

Standard Deviation:

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 166.45

Date of Inception: Oct 03, 2002	NAV Per Birla Sun Unit. * Life Midcap		CNX Nifty ## (%)	Value of S	Standard Investment of ₹ 10000 in		
	(₹)	Fund (%)	(%)	<b>.</b>	Birla Sun Life Midcap Fund (₹)	CNX Midcap # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	27.04	23.84	19.40	166450	123344	80272
June 28, 2013 to June 30, 2014 (Absolute)	107.26	55.18	51.13	30.28	15518	15113	13028
June 29, 2012 to June 28, 2013 (Absolute)	101.66	5.51	-0.13	10.67	10551	9987	11067
June 30, 2011 to June 29, 2012 (Absolute)	106.73	-4.75	-7.77	-6.53	9525	9223	9347

#### Birla Sun Life Midcap Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	715000	300000	180000	60000
Market Value of amount Invested	2808796	464934	275550	82335
Scheme Returns (CAGR)	21.29	17.62	29.89	77.12
CNX Midcap returns# (CAGR)	17.30	14.48	25.64	69.86
CNX Nifty returns## (CAGR)	15.43	14.22	22.71	46.06

Date of First Installment: November 01, 2002 & Scheme Inception Date: October 03, 2002. Past Performance may or may not be sustained in future.

# Scheme Benchmark ## Additional Benchmark \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Hitesh Zaveri is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
Yes Bank Ltd	4.63%	Bank of Baroda	3.24%
The Federal Bank Ltd	3.80%	Karur Vysya Bank Ltd	2.99%
Solar Industries India Ltd	3.76%	KPIT Technologies Limited	2.85%
Indusind Bank Ltd	3.66%	MRF Ltd	2.84%
Sadbhav Engineering Ltd	3.29%	ING Vysya Bank Ltd	2.82%





# Birla Sun Life Small & Midcap Fund

#### Wealth Creation Solutions

Exit Load\*\*:

Other Parameter

Sharpe Ratio##:

Beta:

Standard Deviation:

#### What is it?

An Equity fund that aims to generate growth and capital appreciation by investing predominantly in equity and equity related securities of companies considered to be small and mid cap.

As on August 31, 2014 **Fund Details** 

Fund Manager: Managing Fund Since: Total Experience: Date of inception:

Nature of the scheme:

Mr. Hitesh Zaveri January 16, 2014 20 years May 31, 2007

An Open-ended Small & Mid Cap Equity Scheme

Application Amount for fresh subscription\*:

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

5,000 (plus in multiplies of ₹ 1)

NAV of Plans / Options (₹)

Regular Plan

19.2392 Growth: Dividend: 16.5820 Direct Plan<sup>§</sup> Growth: 19.5020

Dividend: 18.8971

Benchmark: CNX Midcap

Quarterly Average AUM: ₹ 119.83 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP) Nil

Entry Load:

1% if redeemed /switched

out within 365 days from

\*\*Exit Load is NIL for units

issued in Bonus & Dividend

the date of allotment.

Reinvestment.

18 85%

0.52

Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 19.5617

Date of Inception: May 31, 2007	NAV Per Birla Sun Unit. * Life Small &	CNX Midcap#	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)	Midcap Fund (%)	(%)	,	Birla Sun Life Small & Midcap Fund (₹)	CNX Midcap # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	9.93	10.01	8.40	19562	19661	17718
June 28, 2013 to June 30, 2014 (Absolute)	12.00	62.97	51.13	30.28	16297	15113	13028
June 29, 2012 to June 28, 2013 (Absolute)	11.47	4.65	-0.13	10.67	10465	9987	11067
June 30, 2011 to June 29, 2012 (Absolute)	11.88	-3.45	-7.77	-6.53	9655	9223	9347

#### Birla Sun Life Small & Midcap Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	440000	300000	180000	60000
Market Value of amount Invested	827974	478799	278634	81429
Scheme Returns (CAGR)	16.92	18.83	30.73	73.76
CNX Midcap returns# (CAGR)	13.56	14.48	25.64	69.86
CNX Nifty returns## (CAGR)	12.46	14.22	22.71	46.06

Date of First Installment: June 01, 2007 & Scheme Inception Date: May 31, 2007. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns Total Schemes managed by Mr. Hitesh Zaveri is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
Yes Bank Ltd	5.00%	The Federal Bank Ltd	3.44%
Balkrishna Industries Ltd	4.14%	Repco Home Finance Ltd	3.33%
ING Vysya Bank Ltd	4.02%	City Union Bank Ltd	3.09%
VA Tech Wabag Ltd	4.02%	Bajaj Finance Ltd	3.02%
Firstsource Solutions Ltd	3.50%	The India Cements Ltd	2.94%





# Birla Sun Life Advantage Fund

#### Wealth Creation Solutions

#### What is it?

A Diversified Equity Fund that aims to achieve long-term growth of capital, at relatively moderate levels of risk through a research-based investment approach.

**Fund Details** 

Fund Manager: Managing Fund Since: Mr. Satyabrata Mohanty October 17, 2011

**Total Experience:** 15 years Date of inception: February 24, 1995 Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan Growth:

237.87 Dividend: 100.77 Direct Plan<sup>\$</sup>

Growth: 239 60 Dividend: 101.41

Benchmark: **S&P BSE 200** 

Quarterly Average AUM: ₹ 461.74 Crores (as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load:

Exit Load\*\*: For redemption / switch-

> out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch

As on August 31, 2014

out of units after 365 days from the date of allotment: Nil.

\*\*Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.

Other Parameter

Standard Deviation: 19 71% Sharpe Ratio##: 0.52 Beta:

1.11

Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 236.02

Date of Inception: Feb 24, 1995	NAV Per Birla Unit. * Sun Life		S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Advantage Fund (%)	, ,	, ,	Birla S&P BSE Sun Life 200 # (₹) Advantage Fund (₹)		CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	17.74	11.47	10.93	236020	81823	74486
June 28, 2013 to June 30, 2014 (Absolute)	148.02	59.45	34.45	30.28	15945	13445	13028
June 29, 2012 to June 28, 2013 (Absolute)	138.54	6.84	8.69	10.67	10684	10869	11067
June 30, 2011 to June 29, 2012 (Absolute)	155.09	-10.67	-7.63	-6.53	8933	9237	9347

#### Birla Sun Life Advantage Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	1175000	300000	180000	60000
Market Value of amount Invested	10215671	463743	278031	79769
Scheme Returns (CAGR)	19.07	17.51	30.56	67.63
S&P BSE 200 returns# (CAGR)	14.54	13.92	23.18	49.71
CNX Nifty returns## (CAGR)	13.66	14.22	22.71	46.06

Date of First Installment: March 01, 1995 & Scheme Inception Date: February 24, 1995. Past Performance may or may not be sustained in future.

# Scheme Benchmark ## Additional Benchmark \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Refer annexure on page no. 81 to know more on performance

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

of schemes managed by Fund Managers.

# Scheme Benchmark, ## Additional Benchmark, \* As on

start of period considered above.
For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



The Indian rupee symbol was adopted in 2010, which was created by D. Udaya Kumar. To create the symbol the Latin letter "R" and Devanagari letter Ra "₹" is used and given two parallel lines representing the Indian National Flag.

Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	6.74%	Tata Motors Ltd	3.69%
HCL Technologies Ltd	5.97%	Axis Bank Ltd	3.10%
Maruti Suzuki India Ltd	5.52%	Eicher Motors Ltd	2.87%
Yes Bank Ltd	3.97%	Bharat Petroleum Corporation Ltd	2.74%
Lupin Ltd	3.81%	Tech Mahindra Ltd	2.51%





### Birla Sun Life India GenNext Fund

#### Wealth Creation Solutions

Exit Load\*\*:

Other Parameter

Sharpe Ratio##:

Beta:

Standard Deviation:

#### What is it?

A Fund that strives to benefit from the rising consumption pattern in India, fuelled by high disposable incomes of the young generation (Generation Next).

As on August 31, 2014 **Fund Details** 

CNX Nifty

Fund Manager: Mr. Anil Shah Managing Fund Since: September 23, 2013 **Total Experience:** 25 years August 05, 2005 Date of inception: Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*: ₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

42.51 Growth: Dividend: 18.77 Direct Plan<sup>§</sup> 43.10 Growth:

Dividend: 20.42

Quarterly Average AUM: ₹ 192.68 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Nil

Entry Load:

Benchmark:

#### Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 40.23

Date of Inception: Aug 05, 2005	NAV Per Unit. *	Birla Sun Life India	CNX Nifty # (%)	S&P BSE SENSEX ##	Value of Standard Inves 10000 in		stment of ₹	
	(₹)	GenNext Fund (%)	` '	(%)	Birla Sun Life India GenNext Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.00	16.92	14.04	14.26	40230	32235	32775	
June 28, 2013 to June 30, 2014 (Absolute)	31.44	27.96	30.28	31.03	12796	13028	13103	
June 29, 2012 to June 28, 2013 (Absolute)	25.35	24.02	10.67	11.28	12402	11067	11128	
June 30, 2011 to June 29, 2012 (Absolute)	25.72	-1.44	-6.53	-7.51	9856	9347	9249	

#### Birla Sun Life India GenNext Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	545000	300000	180000	60000
Market Value of amount Invested	1216558	494457	263687	74803
Scheme Returns (CAGR)	17.03	20.15	26.60	49.69
CNX Nifty returns# (CAGR)	12.21	14.22	22.71	46.06
S&P BSE SENSEX returns## (CAGR)	12.24	14.43	23.24	45.09

Date of First Installment: September 01, 2005 & Scheme Inception Date: August 05, 2005, Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

1% if redeemed /switched

out within 365 days from

\*\*Exit Load is NIL for units

issued in Bonus & Dividend

the date of allotment.

Reinvestment.

16.45%

0.72

0.83

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Anil Shah is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers..

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



The term 'inflation' is from the Latin term inflare, meaning to 'blow up or inflate', and it was first used in a monetary sense to describe 'an increase in the amount of money' in 1838. Today, economists argue over the definition of inflation but generally agree that it means a continued rise in prices while the value of money declines.

Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	5.80%	Emami Ltd	3.41%
Zee Entertainment Enterprises Ltd	4.83%	Indusind Bank Ltd	3.34%
HDFC Bank Ltd	4.19%	Sun TV Network Ltd	3.26%
Maruti Suzuki India Ltd	4.15%	Lupin Ltd	3.19%
Eicher Motors Ltd	3.88%	IPCA Laboratories Ltd	2.96%





# Birla Sun Life Buy India Fund

#### Wealth Creation Solutions

#### What is it?

An equity fund aiming to capitalize on the growth opportunities provided by companies that are driven by India's large population and consumption patterns.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Ajay Garg Managing Fund Since: September 12, 2007

**Total Experience:** 21 years January 15, 2000 Date of inception: Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 70.96 Dividend: 33.91 Direct Plan<sup>\$</sup> Growth: 71.63 Dividend 34.21

S&P BSF 200 Benchmark:

Quarterly Average AUM: ₹ 40.71 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP) Nil

Entry Load:

Standard Deviation:

Beta:

Other Parameter

Exit Load\*\*:

18.03% 0.70

Reinvestment.

For redemption / switch-out of units within 365 days

from the date of allotment:

1.00% of applicable NAV.

the date of allotment: Nil.

For redemption / switch-out

of units after 365 days from

\*\*Exit Load is NIL for units

issued in Bonus & Dividend

Sharpe Ratio##: 0.89

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 66.09

Date of Inception: Jan 15, 2000	NAV Per Unit. *	MAY TO BING OUT OUT DOE ON THINKY		Value of \$	Value of Standard Investment of ₹ 10000 in		
	(₹)	India Fund (%)	` '	, ,	Birla Sun Life Buy India Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	13.94	11.90	11.28	66090	50827	46904
June 28, 2013 to June 30, 2014 (Absolute)	46.45	42.28	34.45	30.28	14228	13445	13028
June 29, 2012 to June 28, 2013 (Absolute)	39.30	18.19	8.69	10.67	11819	10869	11067
June 30, 2011 to June 29, 2012 (Absolute)	42.36	-7.22	-7.63	-6.53	9278	9237	9347

#### Birla Sun Life Buy India Fund - Regular Plan - Growth

As on August 31, 2014

•	•			-
Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	880000	300000	180000	60000
Market Value of amount Invested	4944614	501307	283973	80631
Scheme Returns (CAGR)	21.17	20.72	32.17	70.80
S&P BSE 200 returns# (CAGR)	16.13	13.92	23.18	49.71
CNX Nifty returns## (CAGR)	15.33	14.22	22.71	46.06

Date of First Installment: February 01, 2000 & Scheme Inception Date: January 15, 2000. Past Performance may or may not be sustained in future

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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-			
Issuer	% to net Assets	Issuer	% to net Assets
Sundaram Clayton Ltd	8.37%	Wyeth Ltd	4.40%
Bayer CropScience Ltd	7.18%	ING Vysya Bank Ltd	4.14%
ICRA Ltd	6.70%	Hindustan Unilever Ltd	4.10%
Housing Development Finance Corporation Ltd	5.82%	MRF Ltd	3.98%
STERLING HOLIDAY RESORTS INDIA LTD	4.46%	Shopper's Stop Ltd	3.56%





### Birla Sun Life Infrastructure Fund

#### Wealth Creation Solutions

#### What is it?

A fund that seeks to participate in growth and development of infrastructure in India by investing in equity and equity related securities of companies in the infra sector.

As on August 31, 2014 **Fund Details** 

23.06

14.09

23.32

16.01

CNX Niftv

Fund Manager: Mr. Mahesh Patil &

Mr. Navsar Shah Since inception & Dec 05, 2011

23 years & 14 years **Total Experience:** Date of inception: March 17, 2006 Nature of the scheme: An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

₹5,000 (plus in multiplies of ₹1)

Managing Fund Since:

SIP: Monthly: Minimum ₹ 1,000/-

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

Entry Load: Nil

NAV of Plans / Options (₹)

Regular Plan

Direct Plan<sup>\$</sup>

Benchmark:

(as on 30th June 2014)

Growth:

Dividend:

Growth:

Dividend

Load Structure (as % of NAV) (Incl. for SIP)

Quarterly Average AUM: ₹ 584.29 Crores

Exit Load\*\*:

1% if redeemed /switched out within 365 days from the date of

allotment

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment

Other Parameter

Sharpe Ratio##: 0.31

Standard Deviation:

26 22% 1.34 Beta:

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 23.00

Date of Inception: Mar 17, 2006	Unit. * Infrastructure Nifty # SENSE			Value of Standard Investment of ₹ 10000 in			
		(%)	Birla Sun Life Infrastructure Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)		
Since inception till June 30, 2014 (CAGR)	10.00	10.56	10.87	10.80	23000	23535	23401
June 28, 2013 to June 30, 2014 (Absolute)	13.75	67.27	30.28	31.03	16727	13028	13103
June 29, 2012 to June 28, 2013 (Absolute)	14.08	-2.34	10.67	11.28	9766	11067	11128
June 30, 2011 to June 29, 2012 (Absolute)	15.84	-11.11	-6.53	-7.51	8889	9347	9249

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 1. Total

Schemes managed by Mr. Mahesh Patil is 8. Total Schemes

managed by Mr. Naysar Shah is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Birla Sun Life Infrastructure F	und - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year		
Total Amount Invested (₹)	510000	300000	180000	60000		
Market Value of amount Invested	867632	448313	281554	86324		
Scheme Returns (CAGR)	12.17	16.13	31.52	92.17		
CNX Nifty returns# (CAGR)	11.93	14.22	22.71	46.06		
S&P BSE SENSEX returns## (CAGR)	11.93	14.43	23.24	45.09		

Date of First Installment: April 01, 2006 & Scheme Inception Date: March 17, 2006. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Naysar Shah



Leh airport is the highest airport in India. In fact it is the highest commercial airport in the world. Leh airport is situated at an altitude of about 3000 meter.

Source: www.thecolorsofindia.com

Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	9.29%	The Federal Bank Ltd	3.05%
Oil & Natural Gas Corporation Ltd	4.89%	Wabco India Ltd	3.05%
Cummins India Ltd	4.46%	Oil India Ltd	2.77%
Larsen & Toubro Ltd	3.64%	PTC India Ltd	2.45%
HDFC Bank Ltd	3.55%	Orient Cement Ltd	2.29%





### Birla Sun Life Pure Value Fund

#### **Wealth Creation Solutions**

#### What is it?

An Open ended Diversified Equity fund that follows value investing strategy to generate consistent long-term capital appreciation.

Fund Details As on August 31, 2014

Fund Manager: Mr. Mahesh Patil & Mr. Milind Bafna
Managing Fund Since: January 16, 2014
Total Experience: 23 years & 14 years

Date of inception: March 27, 2008
Nature of the scheme: An Open-ended Diversified

Equity Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) **Min. Addl. Investment:** ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan
Growth: 32.5914
Dividend: 23.5400

 Dividend:
 23.5400

 Direct Plans
 32.9279

 Dividend:
 28.8235

Benchmark: S&P BSE 200

Quarterly Average AUM: ₹ 179.39 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load\*\*: For redemption / switch-out

of units within 365 days from the date of

Other Parameter Standard Deviation:

Standard Deviation: 23.72% Sharpe Ratio##: 0.78 Beta: 1.32

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

#### NAV as on June 30, 2014: ₹ 33.7890

Date of Inception: Mar 27, 2008	NAV Per Birla Sun Unit. * Life Pure		S&P BSE CN	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Value Fund (%)	, ,	, ,	Birla Sun Life Pure Value Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	21.46	7.75	7.53	33789	15956	15758
June 28, 2013 to June 30, 2014 (Absolute)	16.90	99.91	34.45	30.28	19991	13445	13028
June 29, 2012 to June 28, 2013 (Absolute)	15.87	6.52	8.69	10.67	10652	10869	11067
June 30, 2011 to June 29, 2012 (Absolute)	16.89	-6.06	-7.63	-6.53	9394	9237	9347

#### Birla Sun Life Pure Value Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	390000	300000	180000	60000
Market Value of amount Invested	915383	581179	333540	93235
Scheme Returns (CAGR)	26.08	26.88	44.74	119.04
S&P BSE 200 returns# (CAGR)	14.15	13.92	23.18	49.71
CNX Nifty returns## (CAGR)	14.08	14.22	22.71	46.06

Date of First Installment: April 01, 2008 & Scheme Inception Date: March 27, 2008. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Milind Bafna.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

allotment: 2.00% of applicable NAV.

date of allotment:

Reinvestment.

For redemption / switch-out

of units after 365 days but

within 730 days from the

1.00% of applicable NAV.

For redemption / switchout

of units after 730 days from

the date of allotment: Nil.
\*\*Exit Load is NIL for units

issued in Bonus & Dividend

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 3. Total

Total Schemes Co-Managed by Fund Managers is 3. Total Schemes managed by Mr. Mahesh Patil is 8. Total Schemes managed by Mr. Milind Bafna is 3. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

S'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
HCL Technologies Ltd	4.17%	Cyient Limited	2.98%
J.Kumar Infraprojects Ltd	3.85%	Tata Chemicals Ltd	2.90%
The Federal Bank Ltd	3.78%	Grasim Industries Ltd	2.55%
ICICI Bank Ltd	3.41%	Raymond Ltd	2.39%
OMKAR SPECIALITY CHEMICALS LIMITED	3.14%	Gujarat Fluorochemicals Ltd	2.36%





# Birla Sun Life International Equity Fund - Plan A

#### Wealth Creation Solutions

#### What is it?

A fund that provides an opportunity to grow your money by investing in worldclass companies across the globe.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Vineet Maloo Managing Fund Since: Since Inception **Total Experience:** 10 years October 31, 2007 Date of inception: Nature of the scheme:

An Open-ended Diversified Equity Scheme

Application Amount for fresh subscription\*: ₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 15.7728 Dividend: 15.7785 Direct Plan<sup>\$</sup> Growth: 15.9167 Dividend 15.9287

Benchmark: S&P Global 1200

Quarterly Average AUM: ₹77.36 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP) Nil

Entry Load:

Exit Load:

For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption / switchout of units after 365 days from the date of allotment:

Nil

Other Parameter

10.97% Standard Deviation: Sharpe Ratio##: 1.12 Beta:

Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 15,6018

Date of Inception: Oct 31, 2007	Unit. * Sun l (₹) Interna Equity I	Birla		CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
		International 1200 # Equity Fund - (%) Plan A (%)	## (70)	Birla Sun Life International Equity Fund - Plan A (₹)	S&P Global 1200 # (₹)	CNX Nifty ## (₹)		
Since inception till June 30, 2014 (CAGR)	10.00	6.90	7.03	3.89	15602	15727	12899	
June 28, 2013 to June 30, 2014 (Absolute)	13.59	14.82	22.02	30.28	11482	12202	13028	
June 29, 2012 to June 28, 2013 (Absolute)	10.94	24.17	24.02	10.67	12417	12402	11067	
June 30, 2011 to June 29, 2012 (Absolute)	9.79	11.78	15.62	-6.53	11178	11562	9347	

Birla Sun Life International Equity Fund - Plan A - Regular Plan - Growth As on August 31, 2014								
Particulars	Since Inception	last 5 years	last 3 years	last 1 year				
Total Amount Invested (₹)	415000	300000	180000	60000				
Market Value of amount Invested	658153	444158	231243	60952				
Scheme Returns (CAGR)	13.15	15.75	17.07	3.01				
S&P Global 1200 returns# (CAGR)	15.30	18.60	21.71	9.31				
CNX Nifty returns## (CAGR)	12.94	14.22	22.71	46.06				

Date of First Installment: November 01, 2007 & Scheme Inception Date: October 31, 2007. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on

start of period considered above. For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



The phrase 'to pay through the nose' has its roots from the Danes in Ireland. The Danes would slit the noses of the Irish who would not pay a Danish poll tax.

Issuer	% to net Assets	Issuer	% to net Assets
Chubb Corp	4.52%	AFLAC INC	2.98%
McKesson Corp.	4.49%	Wal Mart Stores Inc.	2.83%
Aetna Inc New	4.22%	AXA SA	2.74%
Roche Holdings Ag Genus Bearer Shs	3.81%	Fedex Corp	2.71%
Apple Inc.	3.28%	Valero Energy Corporation Ltd	2.68%





# Birla Sun Life International Equity Fund - Plan B

#### Wealth Creation Solutions

#### What is it?

A fund that provides an opportunity to grow your money by investing in worldclass companies across the globe, with at least 65% exposure to domestic markets.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Vineet Maloo Managing Fund Since: Since Inception **Total Experience:** 10 years October 31, 2007 Date of inception: Nature of the scheme:

An Open-ended Diversified

Equity Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹) Regular Plan

Growth: 12.7769 Dividend 12,7767 Direct Plans Growth: 12.8905 Dividend 12.8905

Benchmark: Customised Index 1

† A customized benchmark created using S&P BSE 200 to the extent of 65% of portfolio and S&P Global 1200 to the extent of 35% of portfolio.

Quarterly Average AUM: ₹ 130.29 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load:

Exit Load\*\*: 1% if redeemed /switched

out within 365 days from the date of allotment. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter 12.43% Standard Deviation: Sharpe Ratio##: 0.44 1.02 Beta:

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

NAV as on June 30, 2014: ₹ 12.6744

Date of Inception: Oct 31, 2007	NAV Per Birla	Birla Sun Life	(/-/		Value of Standard Investment of ₹ 10000 in			
	Unit. * (₹)	International Equity Fund - Plan B (%)			Birla Sun Life International Equity Fund - Plan B (₹)	Customised Index † # (₹)	CNX Nifty ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.00	3.62	5.82	3.89	12674	14580	12899	
June 28, 2013 to June 30, 2014 (Absolute)	9.72	30.39	30.70	30.28	13039	13070	13028	
June 29, 2012 to June 28, 2013 (Absolute)	9.06	7.33	14.23	10.67	10733	11423	11067	
June 30, 2011 to June 29, 2012 (Absolute)	9.49	-4.59	0.61	-6.53	9541	10061	9347	

	Birla Sun Life International Equi	y Fund - Plan B - Regular Plan - Gro	wth As on August 31, 2014
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Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	415000	300000	180000	60000
Market Value of amount Invested	606780	404383	235955	70067
Scheme Returns (CAGR)	10.83	11.93	18.51	33.14
Customised Index † returns# (CAGR)	14.30	15.92	24.95	34.49
CNX Nifty returns## (CAGR)	12.94	14.22	22.71	46.06

Date of First Installment: November 01, 2007 & Scheme Inception Date: October 31, 2007. Past Performance may or may not be sustained in future

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of

schemes managed by Fund Managers.

† A customized benchmark created using S&P BSE 200 to the extent of 65% of portfolio and S&P Global 1200 to the extent of 35% of portfolio.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered

Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	5.00%	Axis Bank Ltd	2.51%
HDFC Bank Ltd	4.14%	Power Grid Corporation of India Ltd	2.42%
Strides Arcolab Ltd	2.74%	Tata Motors Ltd	2.25%
Maruti Suzuki India Ltd	2.58%	ITC Ltd	2.25%
Infosys Ltd	2.58%	Kewal Kiran Clothing Ltd	2.09%





### Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP)

#### Wealth Creation Solutions

#### What is it?

A Fund that provides exposure to commodities, by investing in handpicked commodity companies worldwide, that have business exposure to Agricultural commodities.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Vineet Maloo Managing Fund Since: Since Inception **Total Experience:** 10 years November 07, 2008 Date of inception: Nature of the scheme:

An Open-ended Growth Scheme

Application Amount for fresh subscription\*: ₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹) Regular Plan

20.4221 Growth: Dividend: 17.5460 Direct Plan<sup>§</sup> Growth: 20.5964 Dividend: 17.7097

Benchmark: S&P Global Agribusiness

Index

Quarterly Average AUM: ₹ 13.77 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load:

Exit Load\*\*: 3% if redeemed / switched out within 30 days from the

date of allotment. For redemption/ switchout of units after 30 days but before 365

days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil. \*\*Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.

Other Parameter **Standard Deviation:** Sharpe Ratio##: Beta:

14.37% 0.03 0.62

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

Date of Inception: Nov 07, 2008	NAV Per	Birla Sun Life		CNX Nifty		ard Investment	
	Unit. * (₹)	Commodity Equities Fund - Global Agri Plan - Regular Growth (%)	Agribusiness Index # (%)	## (%)	Birla Sun Life Commodity Equities Fund - Global Agri Plan - Regular Growth (₹)	Agribusiness	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	13.34	23.37	18.11	20283	32736	25602
June 28, 2013 to June 30, 2014 (Absolute)	17.66	14.88	20.02	30.28	11488	12002	13028
June 29, 2012 to June 28, 2013 (Absolute)	16.17	9.19	20.16	10.67	10919	12016	11067
June 30, 2011 to June 29, 2012 (Absolute)	16.22	-0.34	14.48	-6.53	9966	11448	9347

# Scheme Benchmark ## Additional Benchmark \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Birla Sun Life Commodity Equities Fund -Global Agri Plan (GAP) - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	350000	300000	180000	60000
Market Value of amount Invested	460120	371793	211344	62992
Scheme Returns (CAGR)	9.31	8.54	10.77	9.54
S&P Global Agribusiness Index returns# (CAGR)	18.78	17.70	19.31	12.10
CNX Nifty returns## (CAGR)	15.34	14.22	22.71	46.06

Date of First Installment: December 01, 2008 & Scheme Inception Date: November 07, 2008. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on

start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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Issuer	% to net Assets	Issuer	% to net Assets
ASSOCIATED BRITISH FOODS PLC	9.33%	BUNGE LTD	7.37%
ARCHER-DANIELS-MIDLAND CO	8.99%	Deere And Co Ltd	7.23%
Monsanto Co	8.65%	TYSON FOODS INC	5.52%
BRF SA	7.82%	Potash Corp Of Saskatchewan Inc	5.49%
Syngenta Ltd Reg Shs	7.80%	The Mosaic Company Ltd	4.14%





### Birla Sun Life India Reforms Fund

#### **Wealth Creation Solutions**

#### What is it?

An Equity fund that aims to generate growth and capital appreciation by building a portfolio of companies that are expected to benefit from the economic reforms, PSU divestment and increased government spending.

Fund Details As on August 31, 2014

Fund Manager: Mr. Naysar Shah
Managing Fund Since: January 24, 2011
Total Experience: 14 years
Date of inception: June 25, 2010
Nature of the scheme: An Open-ended E

An Open-ended Equity Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) **Min. Addl. Investment:** ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 12.49
Dividend: 11.65
Direct Plans
Growth: 12.60
Dividend: 12.62

Benchmark: CNX 500

Quarterly Average AUM: ₹ 52.38 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load\*\*: 1% if redeemed /switched

out within 1 year from the date of allotment. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter
Standard Deviation: 26.8
Sharpe Ratio##: 0.07

Beta:

26.86% 0.07 1.36

#### Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

#### NAV as on June 30, 2014: ₹ 12.55

Date of Inception: June 25, 2010	NAV Per Unit. *	Birla Sun Life India	CNX 500 # (%)	CNX Nifty ## (%)	Value of Standard Investmen 10000 in		tment of ₹
	(₹)	Reforms Fund (%)		(, ,	Birla Sun Life India Reforms Fund (₹)	CNX 500 # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	5.82	9.01	9.59	12550	14142	14445
June 28, 2013 to June 30, 2014 (Absolute)	8.17	53.61	36.87	30.28	15361	13687	13028
June 29, 2012 to June 28, 2013 (Absolute)	8.78	-6.95	8.16	10.67	9305	10816	11067
June 30, 2011 to June 29, 2012 (Absolute)	9.99	-12.11	-7.79	-6.53	8789	9221	9347

#### Birla Sun Life India Reforms Fund - Regular Plan - Growth

As on August 31, 2014

	•			
Particulars	Since Inception last 3 years		last 1 year	
Total Amount Invested (₹)	255000	180000	60000	
Market Value of amount Invested	345576	254835	83151	
Scheme Returns (CAGR)	14.41	24.08	80.17	
CNX 500 returns# (CAGR)	16.15	23.88	52.73	
CNX Nifty returns## (CAGR)	15.87	22.71	46.06	

Date of First Installment: July 01, 2010 & Scheme Inception Date: June 25, 2010. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Naysar Shah is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

s'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



Early Romans used salt as a form of money. In fact, the word 'salary' comes from sal, which means 'salt' in Latin. Source: www.facts.randomhistory.com

Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	9.58%	The Federal Bank Ltd	4.46%
Oil & Natural Gas Corporation Ltd	6.69%	PTC India Ltd	4.11%
Larsen & Toubro Ltd	5.63%	Crompton Greaves Ltd	3.99%
Bharat Petroleum Corporation Ltd	4.84%	Indusind Bank Ltd	3.96%
VA Tech Wabag Ltd	4.57%	KEC International Ltd	3.94%





### Birla Sun Life New Millennium Fund

#### Wealth Creation Solutions

#### What is it?

A thematic fund that invests in companies related to the IT sector like hardware, peripherals and components, software, telecom, media, internet and e-commerce and other technology enabled companies.

As on August 31, 2014 **Fund Details** 

Fund Manager: Managing Fund Since: **Total Experience:** 

Date of inception:

Nature of the scheme:

Mr. Kunal Sangoi January 16, 2014 8 years January 15, 2000

An Open-ended Growth Scheme

Application Amount for fresh subscription\*: ₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan Growth:

31.08 Dividend: 19.16 Direct Plan<sup>\$</sup> Growth: 31.44 Dividend: 16.16

Benchmark: S&P BSF Teck

Quarterly Average AUM: ₹68.60 Crores (as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load\*\*:

1% if redeemed /switched out within 365 days from the date of

allotment

\*\*Exit Load is NIL for units issued

in Bonus & Dividend Reinvestment.

Other Parameter

18 54% Standard Deviation: Sharpe Ratio##: 0.78 Beta:

0.94

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 29.02

Date of Inception: Jan 15, 2000	NAV Per Unit. *	Birla Sun Life New	S&P BSE Teck # (%)	CNX Nifty ## (%)	Value of Standard Investme 10000 in		tment of ₹
	(₹)	Millennium Fund (%)		` ,	Birla Sun Life New Millennium Fund (₹)	S&P BSE Teck # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	7.64	N/A	11.28	29020	N/A	46904
June 28, 2013 to June 30, 2014 (Absolute)	19.32	50.21	43.14	30.28	15021	14314	13028
June 29, 2012 to June 28, 2013 (Absolute)	17.96	7.57	10.01	10.67	10757	11001	11067
June 30, 2011 to June 29, 2012 (Absolute)	19.30	-6.94	-9.48	-6.53	9306	9052	9347

Birla Sun Life New Millenn	As on August 31, 2014			
Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	880000	300000	180000	60000
Market Value of amount Invested	2886281	468141	273985	70574
Scheme Returns (CAGR)	14.86	17.90	29.46	34.88
S&P BSE Teck returns# (CAGR)	NA	16.86	25.72	26.79
CNX Nifty returns## (CAGR)	15.33	14.22	22.71	46.06

Date of First Installment: February 01, 2000 & Scheme Inception Date: January 15, 2000. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme benchmark returns are not available, they have not been shown.

Total Schemes managed by Mr. Kunal Sangoi is 1. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered

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Issuer	% to net Assets	Issuer	% to net Assets
Infosys Ltd	22.67%	Cyient Limited	5.91%
Tata Consultancy Services Ltd	20.28%	Bharti Airtel Ltd	5.79%
HCL Technologies Ltd	10.27%	Mindtree Ltd	2.72%
Wipro Ltd	10.05%	Persistent Systems Ltd	1.97%
Tech Mahindra Ltd	6.79%	Inox Leisure Ltd	1.96%





# **Birla Sun Life India Opportunities Fund**

#### Wealth Creation Solutions

#### What is it?

A fund that allows investors to participate in India's global outsourcing theme by identifying companies that seek to utilize India's low cost and high quality resources to service the needs of global customers.

As on August 31, 2014 **Fund Details** 

Fund Manager: **Managing Fund Since: Total Experience:** 

Date of inception:

Nature of the scheme:

Mr. Naysar Shah October 03, 2012 14 years December 27, 1999 An Open-ended Growth

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 92 80 Dividend 25.87 Direct Plans Growth: 93.52 Dividend 28.14

Benchmark: CNX 500

Quarterly Average AUM: ₹ 66.25 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load\*\*:

allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 365 days from

For redemption / switch-

out of units within 365

days from the date of

the date of allotment: Nil.
\*\*Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.

Other Parameter

Standard Deviation: 15.28% Sharpe Ratio##: 1.22 Beta: 0.58

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

NAV as on June 30, 2014: ₹ 88.12

Date of Inception: Dec 27, 1999	NAV Per Birla Sun Unit. * Life India		CNX 500 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Opportunities Fund (%)		` '	Birla Sun Life India Opportunities Fund (₹)	CNX 500 # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	23.70	9.47	12.26	12.19	37181	53576	53148
June 28, 2013 to June 30, 2014 (Absolute)	50.79	73.50	36.87	30.28	17350	13687	13028
June 29, 2012 to June 28, 2013 (Absolute)	49.13	3.38	8.16	10.67	10338	10816	11067
June 30, 2011 to June 29, 2012 (Absolute)	52.09	-5.68	-7.79	-6.53	9432	9221	9347

#### Birla Sun Life India Opportunities Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	885000	300000	180000	60000
Market Value of amount Invested	3286494	526208	310181	82057
Scheme Returns (CAGR)	16.23	22.73	38.98	76.09
CNX 500 returns# (CAGR)	15.86	14.18	23.88	52.73
CNX Nifty returns## (CAGR)	15.29	14.22	22.71	46.06

Date of First Installment: January 01, 2000 & Scheme Inception Date: December 27, 1999. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Naysar Shah is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on

start of period considered above. For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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Issuer	% to net Assets	Issuer	% to net Assets
Cummins India Ltd	9.59%	Honeywell Automation India Ltd	5.13%
Hindustan Zinc Ltd	6.70%	Wabco India Ltd	5.09%
Wipro Ltd	6.42%	Tata Consultancy Services Ltd	5.09%
Infosys Ltd	6.36%	Lupin Ltd	4.87%
Cipla Ltd	5.19%	Bajaj Auto Ltd	4.28%





# **Birla Sun Life Special Situations Fund**

#### Wealth Creation Solutions

#### What is it?

A Fund that endeavors to generate longterm growth by identifying stocks that may have the potential for special situation like buy backs, open offers, demerger, etc. and a contrarian investment style.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Anil Shah Managing Fund Since: January 04, 2013 **Total Experience:** 25 years Date of inception:

January 31, 2008 An Open-ended Diversified Equity Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

Nature of the scheme:

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 14 5721 Dividend 14.5713 Direct Plan<sup>\$</sup> Growth: 14.7133 Dividend: 14.7116

S&P BSF 200 Benchmark:

Quarterly Average AUM: ₹ 146.03 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP) Entry Load: Nil

Exit Load\*\*:

1% if redeemed /switched out within 365 days from the date of allotment.

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

Standard Deviation: Sharpe Ratio##: 0.53 0.99 Beta:

19 85%

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 14.5156

Date of Inception: Jan 31, 2008	NAV Per Unit. *	Birla Sun Life Special	S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)	Situations Fund (%)	, ,		Birla Sun Life Special Situations Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.00	5.98	5.39	6.32	14516	14008	14815	
June 28, 2013 to June 30, 2014 (Absolute)	9.12	59.23	34.45	30.28	15923	13445	13028	
June 29, 2012 to June 28, 2013 (Absolute)	8.69	4.88	8.69	10.67	10488	10869	11067	
June 30, 2011 to June 29, 2012 (Absolute)	9.60	-9.46	-7.63	-6.53	9054	9237	9347	

#### Birla Sun Life Special Situations Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	400000	300000	180000	60000
Market Value of amount Invested	664473	456511	277116	82324
Scheme Returns (CAGR)	15.05	16.87	30.32	77.08
S&P BSE 200 returns# (CAGR)	13.68	13.92	23.18	49.71
CNX Nifty returns#(CAGR)	13.67	14.22	22.71	46.06

Date of First Installment: February 01, 2008 & Scheme Inception Date: January 31, 2008. Past Performance may or may not be sustained in future

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns Total Schemes managed by Mr. Anil Shah is 4. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of  $\stackrel{?}{ ext{ tensform}}$  5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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Issuer	% to net Assets	Issuer	% to net Assets
Wipro Ltd	6.85%	Motherson Sumi Systems Ltd	4.97%
Larsen & Toubro Ltd	6.53%	Maruti Suzuki India Ltd	4.96%
Indusind Bank Ltd	5.22%	HCL Technologies Ltd	4.65%
Wabco India Ltd	5.09%	Lupin Ltd	4.58%
Strides Arcolab Ltd	5.07%	ICICI Bank Ltd	4.44%





# Birla Sun Life Asset Allocation Fund - Aggressive Plan

#### Wealth Creation Solutions

Exit Load:

Other Parameter

Standard Deviation:

#### What is it?

An open ended Fund-of-Funds scheme with 3 plans to help you plan your investments to suit your risk profile.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Satyabrata Mohanty &

Mr. Vineet Maloo June 18, 2009 15 years & 10 years

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

Total Experience: February 24, 2004 Date of inception: Nature of the scheme: An Open-ended Fund of Funds Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

Managing Fund Since:

SIP: Monthly: Minimum ₹ 1,000/-

Note:

NAV of Plans / Options (₹)

Regular Plan

Growth: 45.3207 Dividend: 41.2128 Direct Plan<sup>\$</sup> Growth: 45.3207 Dividend: 41.1381

Benchmark: CNX Niftv

Quarterly Average AUM: ₹ 9.15 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

# Scheme Benchmark, ## Additional Benchmark, \* As on

12.55%

start of period considered above. Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### **Investment Performance - Aggressive Plan - Regular Plan - Growth** NAV as on June 30, 2014: ₹ 44.7106

Date of Inception: Feb 24, 2004	NAV Per Birla Sun Unit. * Life AAF -			S&P BSE SENSEX ##	Value of Standard Investment of ₹ 10000 in		
	(₹)	Aggressive Plan (%)	(70)	(%)	Birla Sun Life AAF - Aggressive Plan (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	15.56	14.81	15.47	44711	41790	44318
June 28, 2013 to June 30, 2014 (Absolute)	33.75	32.48	30.28	31.03	13248	13028	13103
June 29, 2012 to June 28, 2013 (Absolute)	32.59	3.56	10.67	11.28	10356	11067	11128
June 30, 2011 to June 29, 2012 (Absolute)	34.39	-5.25	-6.53	-7.51	9475	9347	9249

#### Birla Sun Life Asset Allocation Fund -Aggressive Plan - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	640000	300000	180000	60000
Market Value of amount Invested	1378202	401427	235229	72051
Scheme Returns (CAGR)	13.72	11.64	18.29	40.04
CNX Nifty returns# (CAGR)	13.66	14.18	22.67	45.79
S&P BSE SENSEX returns## (CAGR)	13.94	14.40	23.20	44.80

Date of First Installment: March 01, 2004 & Scheme Inception Date: February 24, 2004. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Vineet Maloo.

Issuer	% to net Assets	Issuer	% to net Assets
Birla Sun Life Advantage Fund - Gr - Dir Pl	17.07%	Birla Sunlife Banking and Financial services Fund	9.93%
Birla Sun Life Midcap Fund - Growth - Direct Plan	16.98%	Birla Sun Life New Millennium Fund Direct Plan Gro	9.68%
Birla Sun Life Infra. Fund - Grth - Direct Plan	14.83%	Birla Sun Life Income Plus - Growth - Direct Plan	8.14%
Birla Sun Life Top 100 Fund - Growth - Direct Plan	10.90%	Cash & Current Assets	1.84%
Birla Sun Life Govt Sec. Long Term Grwth Direct	10.81%	Net receivables / payables	-0.17%





## Birla Sun Life Asset Allocation Fund - Moderate Plan

#### Wealth Creation Solutions

#### What is it?

An open ended Fund-of-Funds scheme with 3 plans to help you plan your investments to suit your risk profile.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Satyabrata Mohanty &

Mr. Vineet Maloo June 18, 2009 15 years & 10 years February 24, 2004

An Open-ended Fund of Funds Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

Managing Fund Since:

Total Experience:

Date of inception: Nature of the scheme:

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 37 8284 Dividend: 37.8285 Direct Plan<sup>\$</sup> Growth: 37.8289 Dividend 37.8282

Benchmark: CRISIL Balanced Fund Index

Quarterly Average AUM: ₹ 4.26 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load: Nil

Other Parameter

Standard Deviation: 9.39%

Note:

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

Investment Performance - Moderate Plan - Regular Plan - Growth				NAV as on June 30, 2014: ₹ 37.3796			
Date of Inception: Feb 24, 2004	NAV Per Unit. *	Birla Sun Life AAF -	CRISIL	Balanced ## (%)	Value of Sta	ndard Investme	ent of ₹10000
	(₹)	Moderate Plan (%)	Fund Index		Birla Sun Life AAF - Moderate Plan (₹)	CRISIL Balanced Fund Index # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	13.58	11.91	14.81	37380	32050	41790
June 28, 2013 to June 30, 2014 (Absolute)	30.52	22.47	21.01	30.28	12247	12101	13028
June 29, 2012 to June 28, 2013 (Absolute)	28.47	7.19	10.90	10.67	10719	11090	11067
June 30, 2011 to June 29, 2012 (Absolute)	28.53	-0.18	-0.99	-6.53	9982	9901	9347

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Birla Sun Life Asset Allocation Fund -Moderate Plan - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	640000	300000	180000	60000
Market Value of amount Invested	1264568	392536	225457	69242
Scheme Returns (CAGR)	12.22	10.73	15.28	30.34
CRISIL Balanced Fund Index returns# (CAGR)	11.59	12.12	17.61	32.98
CNX Nifty returns## (CAGR)	13.66	14.18	22.67	45.79

Date of First Installment: March 01, 2004 & Scheme Inception Date: February 24, 2004. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Vineet Maloo.

# Scheme Benchmark, ## Additional Benchmark, \* As on

start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten P	

Issuer	% to net Assets	Issuer	% to net Assets
Birla Sun Life Govt Sec. Long Term Grwth Direct	25.27%	Birla Sunlife Banking and Financial services Fund	9.06%
Birla Sun Life Advantage Fund - Gr - Dir Pl	14.48%	Birla Sun Life Infra. Fund - Grth - Direct Plan	8.15%
Birla Sun Life Income Plus - Growth - Direct Plan	13.48%	Birla Sun Life Top 100 Fund - Growth - Direct Plan	4.59%
Birla Sun Life Midcap Fund - Growth - Direct Plan	13.41%	Cash & Current Assets	3.08%
Birla Sun Life New Millennium Fund Direct Plan Gro	9.56%	Net receivables / payables	-1.07%





## Birla Sun Life Asset Allocation Fund - Conservative Plan

#### **Wealth Creation Solutions**

#### What is it?

An open ended Fund-of-Funds scheme with 3 plans to help you plan your investments to suit your risk profile.

Fund Details As on August 31, 2014

Fund Manager: Mr. Satyabrata Mohanty &

Mr. Vineet Maloo June 18, 2009 15 years & 10 years

February 24, 2004 An Open-ended Fund of Funds Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

Managing Fund Since:

Nature of the scheme:

Total Experience:

Date of inception:

NAV of Plans / Options (₹)

Regular Plan

Growth: 26.5860
Dividend: 26.5859
Direct Plans
Growth: 26.5860
Dividend: 10.8321

Benchmark: CRISIL MIP Blended Index

Quarterly Average AUM: ₹ 2.65 Crores (as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load: Nil

Other Parameter

Standard Deviation: 5.30%

Note:

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns

#### Investment Performance - Conservative Plan - Regular Plan - Growth NAV as on June 30, 2014: ₹ 26.3365

Date of Inception: Feb 24, 2004	NAV Per Birla Sun Unit. * Life AAF		CRISIL MIP Blended	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Conservative Plan (%)	Index # (%)	(/9)	Birla Sun Life AAF - Conservative Plan (₹)	CRISIL MIP Blended Index # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	9.80	7.47	14.81	26337	21091	41790
June 28, 2013 to June 30, 2014 (Absolute)	24.01	9.71	8.28	30.28	10971	10828	13028
June 29, 2012 to June 28, 2013 (Absolute)	21.88	9.71	10.83	10.67	10971	11083	11067
June 30, 2011 to June 29, 2012 (Absolute)	21.03	4.03	6.54	-6.53	10403	10654	9347

10.11

22.67

16 15

45.79

Birla Sun Life Asset Allocation Fund - Conservative Plan - Regular Plan - Growth  As on August 31, 20					
Particulars	Since Inception	last 5 years	last 3 years	last 1 year	
Total Amount Invested (₹)	640000	300000	180000	60000	
Market Value of amount Invested	1058442	367688	208579	65352	
Scheme Returns (CAGR)	9.10	8.10	9.87	17.27	

Date of First Installment: March 01, 2004 & Scheme Inception Date: February 24, 2004. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Vineet Maloo.

8 65

14.18

8.01

13.66

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

S'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### Top Ten Portfolio Holdings

CRISIL MIP Blended Index returns# (CAGR)

CNX Nifty returns## (CAGR)

Issuer	% to net Assets	Issuer	% to net Assets
Birla Sun Life Govt Sec. Long Term Grwth Direct	40.19%	Birla Sunlife Banking and Financial services Fund	3.48%
Birla Sun Life Income Plus - Growth - Direct Plan	33.74%	Birla Sun Life Infra. Fund - Grth - Direct Plan	3.44%
Birla Sun Life Advantage Fund - Gr - Dir PI	6.41%	Birla Sun Life Top 100 Fund - Growth - Direct Plan	1.59%
Birla Sun Life Midcap Fund - Growth - Direct Plan	5.77%	Cash & Current Assets	1.12%
Birla Sun Life New Millennium Fund Direct Plan Gro	3.83%	Net receivables / payables	0.42%





## Birla Sun Life Index Fund

#### Wealth Creation Solutions

#### What is it?

A fund that is designed to mirror the market performance of the 50 companies in the Nifty

As on August 31, 2014 **Fund Details** 

Mr. Ajay Garg Fund Manager: Managing Fund Since: October 01, 2006 **Total Experience:** 21 years

September 18, 2002 Date of inception: Nature of the scheme: An Open-ended Index Linked Growth Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 77 8810 Dividend: 26.1749 Direct Plans Growth: 77.7709 Dividend: 26.3117

Benchmark: **CNX Niftv** 

Quarterly Average AUM: ₹ 220.23 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Nil Entry Load:

Exit Load\*\*:

For redemption / switchout of units within 90 days from the date of allotment: 1.00%

of applicable NAV.

For redemption / switch-out of units after 90 days from the date

of allotment: Nil.

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

16.96%

Standard Deviation:

Note: Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

<b>Investment Perfo</b>	ormance - Regular	Plan - Growth
-------------------------	-------------------	---------------

NAV as on June 30, 2014: ₹ 74.2344

Date of Inception: Sept 18, 2002	NAV Per Unit. *	Birla Sun CNX Nifty Life Index # (%)		S&P BSE SENSEX ##	Value of Standard Investment of ₹ 10000 in		
	(₹)	Fund (%)		(%)	Birla Sun Life Index Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	18.54	18.95	19.64	74234	77383	82787
June 28, 2013 to June 30, 2014 (Absolute)	57.08	30.04	30.28	31.03	13004	13028	13103
June 29, 2012 to June 28, 2013 (Absolute)	51.89	10.01	10.67	11.28	11001	11067	11128
June 30, 2011 to June 29, 2012 (Absolute)	55.76	-6.94	-6.53	-7.51	9306	9347	9249

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details. Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Birla Sun Life Index Fund - Regular Plan - Growth

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	720000	300000	180000	60000
Market Value of amount Invested	1873216	424738	249699	73667
Scheme Returns (CAGR)	14.97	13.92	22.59	45.67
CNX Nifty returns# (CAGR)	15.53	14.22	22.71	46.06
S&P BSE SENSEX returns# (CAGR)	16.01	14.43	23.24	45.09

Date of First Installment: October 01, 2002, & Scheme Inception Date: September 18, 2002. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes

investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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Issuer	% to net Assets	Issuer	% to net Assets
ITC Ltd	7.10%	HDFC Bank Ltd	5.67%
ICICI Bank Ltd	6.49%	Tata Consultancy Services Ltd	4.65%
Infosys Ltd	6.26%	Larsen & Toubro Ltd	4.49%
Housing Development Finance Corporation Ltd	6.07%	Nifty Index	3.50%
Reliance Industries Ltd	5.92%	Tata Motors Ltd	3.40%





## Birla Sun Life Gold Fund

#### Wealth Creation Solutions

#### What is it?

An open ended fund of fund scheme that predominantly invests in units of Birla Sun Life Gold ETF (underlying scheme) and one doesn't require a Demat Account to invest in it.

As on August 31, 2014 **Fund Details** 

Fund Manager: **Managing Fund Since: Total Experience:** 

Date of inception:

Nature of the scheme:

Mr. Satyabrata Mohanty March 20, 2012 15 years March 20, 2012 An Open ended Fund of

Fund Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 9.33 Dividend: 9.33 Direct Plan<sup>\$</sup> Growth: 9.36 Dividend:

Benchmark: Domestic price of physical

gold

Quarterly Average AUM: ₹58.52 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load\*\*: 2% if redeemed / switched

out within 365 days from the date of allotment \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment

Other Parameter

**Standard Deviation:** 13.27% -1.61 Sharpe Ratio##: Beta:

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 1 year history of monthly returns ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 9.4354

Date of Inception: Mar 20, 2012	NAV Per Unit. * Birla Sun L (₹) Gold Fund		Domestic price of physical	Value of Standard Investment of ₹ 10000 in		
	( )		gold # (%)	Birla Sun Life Gold Fund (₹)	Domestic price of physical gold # (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	-2.52	0.91	9435	10208	
June 28, 2013 to June 30, 2014 (Absolute)	8.7702	7.58	12.15	10758	11215	
June 29, 2012 to June 28, 2013 (Absolute)	10.2837	-14.72	-14.74	8528	8526	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

Investors should note that, Birla Sun Life Gold Fund being an open ended fund of fund scheme invests in Birla Sun Life Gold ETF which invests in physical gold of 99.5% purity and they shall bear the recurring expenses of the underlying scheme (i.e. Birla Sun Life Gold ETF) in addition to the recurring expenses of the Scheme.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details. Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

#### **Top Portfolio Holdings**

Issuer % to net Assets Birla Sun Life Gold ETF 95.81% Cash & Current Assets 3 99% Net receivables / payables 0.20%





## Birla Sun Life Gold ETF

#### Wealth Creation Solutions

#### What is it?

An ETF that invests in physical gold of 99.5% purity to generate returns in line with performance of gold, subject to tracking errors.

Benchmark:

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde Managing Fund Since: October 03, 2012 **Total Experience:** 16 years May 13, 2011 Date of inception: Nature of the scheme:

Application Amount for fresh subscription\*:

Quarterly Average AUM: ₹91.52 Crores (as on 30th June 2014) An Open ended Gold Exchange Traded Fund Load Structure (as % of NAV) Entry Load:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1) SIP: Monthly: Minimum ₹ 1,000/-

NAV (₹): 2,714.8557 Exit Load(Including fractional units, if any): Nil; "The units of the scheme

are compulsorily traded in dematerialized form, and hence, there shall be no entry/exit load for the units purchased or sold through stock exchanges However, the investor shall have

Domestic price of physical gold

to bear costs in form of bid/ask spread and brokerage or such other cost as charged by his broker for transacting in units of the scheme through secondary market.

Other Parameter

**Standard Deviation:** 19.14% -0 44 0.94 Beta:

Sharpe Ratio##:

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 1 year history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance**

#### NAV as on June 30, 2014: ₹ 2772.1379

Date of Inception: May 13, 2011	NAV Per Unit. * (₹)	Birla Sun Life Gold ETF (%)	Domestic price of physical	Value of Standard Investment of ₹ 10000 in		
			gold # (%)	Birla Sun Life Gold ETF (₹)	Domestic price of physical gold # (₹)	
Since inception till June 30, 2014 (CAGR)	2227.8530	7.24	8.43	12443	12878	
June 28, 2013 to June 30, 2014 (Absolute)	2496.3336	11.05	12.15	11105	11215	
June 29, 2012 to June 28, 2013 (Absolute)	2956.2787	-15.56	-14.74	8444	8526	
June 30, 2011 to June 29, 2012 (Absolute)	2226.2452	32.79	34.57	13279	13457	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Prasad Dhonde is 22. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

#### **Top Portfolio Holdings**

Issuer % to net Assets Gold 99.49% Cash & Current Assets 0.63% Net receivables / payables -0.12%









#### What are Tax Savings Solutions?

Our Tax Savings Solutions help to reduce your tax burden and at the same time, aim to grow your money through equity investments.

#### Who can benefit from Tax Savings Solutions?

Tax saving is important, especially when investors can save up to ₹ 50,985 in taxes! Section 80C of the Income Tax Act, 1961 provides options to save tax by reducing the taxable income by up to ₹ 1.5 lakh.

But, wealth creation is also important. Isn't it? That's why this solution is ideal for investors who would like to create wealth along with tax saving.

Tax savings of ₹ 50,985 is calculated assuming qualifying amount of deduction is ₹ 1.5 lakh & investor falls in the top income tax slab of 33.99% & includes applicable cess & surcharge. Investors are advised to consult their tax advisor in view of individual nature of tax benefits. Further, Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein. Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.

The rates are applicable for the financial year 2014-15.

Low lock-in period: Your money is locked-in for just 3 years, as against the much longer lock-in periods in other options.

**Potential to earn dividends:** While your money is locked-in for 3 years, you may opt for the dividend option and can receive returns in the form of tax-free dividends during this time. This feature is unique only to tax saving solutions from mutual funds.

**Earn market linked returns:** Since investments are made in stocks of Indian companies, the value of your investment moves with the stock market. Although it comes with market related risks, your money is diversified i.e. spread out across stocks of multiple companies and is being monitored by an investment expert with an aim to minimize such risks.

**Tax-free returns:** When you withdraw your investment after 3 years, the returns are totally tax free. Yes, you save taxes on both, your initial investment and also on the returns.

Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of individual nature of tax benefits.

The Financial Solution (Savings Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or quarantee any specific performance/returns.





#### **Tax Savings Solutions**

Exit Load:

Beta:

Other Parameter

Sharpe Ratio##:

Standard Deviation:

#### What is it?

A fund that provides an opportunity to save tax while growing your money through Equity

As on August 31, 2014 **Fund Details** 

17.25

110.28

Fund Manager: Managing Fund Since: **Total Experience:** Date of inception: Nature of the scheme:

Mr. Ajay Garg October 01, 2006 21 years March 29, 1996 An Open-ended ELSS Scheme with a lock - in of 3 years from the date of

allotment.

Application Amount for fresh subscription\*: ₹ 500 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 500 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 500/-

Dividend: Direct Plans

Regular Plan

Growth: 17.48 Dividend: 120.71

NAV of Plans / Options (₹)

Growth (w.e.f. 06/03/08):

**S&P BSE 200** Benchmark:

Quarterly Average AUM: ₹ 1,610.44 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load:

Nil

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

<b>Investment Performance</b>	Regular Plan - Dividend
-------------------------------	-------------------------

NAV as on June 30, 2014: ₹ 104.74

Date of Inception: Mar 29, 1996	NAV Per Unit. *			CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Relief '96 (%)	, ,	(76)	Birla Sun Life Tax Relief '96 (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	26.97	12.81	11.84	783983	90457	77249
June 28, 2013 to June 30, 2014 (Absolute)	74.89	45.20	34.45	30.28	14520	13445	13028
June 29, 2012 to June 28, 2013 (Absolute)	69.29	12.37	8.69	10.67	11237	10869	11067
June 30, 2011 to June 29, 2012 (Absolute)	77.81	-9.01	-7.63	-6.53	9099	9237	9347

#### Birla Sun Life Tax Relief '96 - Regular Plan - Dividend

As on August 31, 2014

	· regular riani	211100110	**	
Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	1110000	300000	180000	60000
Market Value of amount Invested	15180867	464153	277042	79054
Scheme Returns (CAGR)	24.24	17.55	30.30	65.01
S&P BSE 200 returns# (CAGR)	14.98	13.92	23.18	49.71
CNX Nifty returns## (CAGR)	14.06	14.22	22.71	46.06

Date of First Installment: April 01, 1996 & Scheme Inception Date: March 29, 1996. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Nil

17.22%

0.67

0.91

Past performance may or may not be sustained in future. Returns assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of individual nature of tax benefits.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

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Issuer	% to net Assets	Issuer	% to net Assets
Honeywell Automation India Ltd	4.90%	Tata Consultancy Services Ltd	3.88%
ICICI Bank Ltd	4.82%	ICRA Ltd	3.74%
Bayer CropScience Ltd	4.81%	ING Vysya Bank Ltd	3.67%
Sundaram Clayton Ltd	4.65%	Larsen & Toubro Ltd	3.36%
Reliance Industries Ltd	4.10%	Cummins India Ltd	3.09%





#### **Tax Savings Solutions**

#### What is it?

A fund that provides an opportunity to save tax while growing your money through Equity investments

Fund Details As on August 31, 2014

22 03

Fund Manager: Mr. Ajay Garg
Managing Fund Since: October 17, 2011
Total Experience: 21 years
Date of inception: February 16, 199

Date of inception:
Nature of the scheme:
February 16, 1999
An Open-ended ELSS
Scheme with a lock - in of
3 years from the date of

allotment.

Application Amount for fresh subscription\*:

₹ 500 (plus in multiplies of ₹ 1) **Min. Addl. Investment:** ₹ 500 (plus in multiplies of ₹ 1)

SIP: Monthly: Minimum ₹ 500/-

NAV of Plans / Options (₹)

Regular Plan Growth:

| Dividend: 64.78 | Direct Plans | Growth: 22.35 | Dividend: 73.60 |

Benchmark: S&P BSE SENSEX

Quarterly Average AUM: ₹ 147.65 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load: Nil

Other Parameter

Standard Deviation: 17.05% Sharpe Ratio##: 0.65 Beta: 0.97

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Dividend

NAV as on June 30, 2014: ₹ 61.61

Date of Inception: Feb 16, 1999	NAV Per Unit. *	Birla Sun Life Tax Plan	S&P BSE SENSEX # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	(%)			Birla Sun Life Tax Plan (₹)	S&P BSE SENSEX # (₹)	CNX Nifty ## (₹)
Since inception till June 30, 2014 (CAGR)	10.00	21.16	14.10	14.42	191305	75983	79376
June 28, 2013 to June 30, 2014 (Absolute)	46.44	43.97	31.03	30.28	14397	13103	13028
June 29, 2012 to June 28, 2013 (Absolute)	42.82	11.95	11.28	10.67	11195	11128	11067
June 30, 2011 to June 29, 2012 (Absolute)	45.31	-5.50	-7.51	-6.53	9450	9249	9347

#### Birla Sun Life Tax Plan - Regular Plan - Dividend

As on August 31, 2014

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	935000	300000	180000	60000
Market Value of amount Invested	5203705	471768	272937	78302
Scheme Returns (CAGR)	19.71	18.22	29.17	62.27
S&P BSE SENSEX returns# (CAGR)	15.39	14.43	23.24	45.09
CNX Nifty returns## (CAGR)	15.00	14.22	22.71	46.06

Date of First Installment: March 01, 1999 & Scheme Inception Date: February 16, 1999. Past Performance may or may not be sustained in future

# Scheme Benchmark, ## Additional Benchmark,  $^*$  As on start of period considered above.

Past performance may or may not be sustained in future. Returns assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of individual nature of tax benefits.

S'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they

have not been shown.

Issuer	% to net Assets	Issuer	% to net Assets
Honeywell Automation India Ltd	4.88%	Tata Consultancy Services Ltd	3.86%
ICICI Bank Ltd	4.79%	ICRA Ltd	3.72%
Bayer CropScience Ltd	4.79%	ING Vysya Bank Ltd	3.65%
Sundaram Clayton Ltd	4.63%	Larsen & Toubro Ltd	3.35%
Reliance Industries Ltd	4.08%	Cummins India Ltd	3.07%







## **Regular Income Solutions**



#### What are Regular Income Solutions?

Our Regular Income Solutions aim to preserve your money and provide regular income.

#### Who can benefit from Regular Income Solutions?

This is an ideal solutions for investors who are interested in alternative modes of regular income, either in present of after retirement stage, and have low propensity for risk.

(Regular income is not assured & is subject to availability of distributable surplus.)

They aim to preserve your money & provide regular income: These schemes generally invest in instruments like bonds of reputed Indian companies and securities (bonds) issued by the Government of India which are considered relatively safe in order to generate regular income for you.

They aim to fight Inflation: A small part is invested in equity i.e. stocks of Indian companies to help you stay ahead of inflation.

**Tax-efficient Returns:** You may opt for a monthly dividend option where, in addition to the growth of your invested amount, a portion of the same comes to you as monthly income which is given in the form of dividends. These dividends are completely tax-free in your hands!

A dividend distribution tax of 28.325% is applicable and is deducted by the fund house.

The DDT rate of 28.325% is effective June 01, 2013 and further, upto May 31, 2013 DDT rate applicable shall be 14.1625% as amended by Finance Bill/Act 2013.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.

Investors are advised to consult their tax advisor in view of individual nature of tax benefits

Wherever mentioned, Regular Income / Second Income / Monthly Dividend is not assured and is subject to availability of distributable surplus. The Financial Solution (Regular Income Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or quarantee any specific performance/returns.





## Birla Sun Life Monthly Income (An open-ended income scheme. Monthly income is not assured and is subject to availability of distributable surplus.)

#### **Regular Income Solutions**

#### What is it?

A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Satyabrata Mohanty &

Mr. Kaustubh Gupta June 18, 2009 15 years & 8 years

July 14, 1999 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

**Managing Fund Since:** 

**Total Experience:** 

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 47.8502 Dividend: 11.7153 Quarterly Dividend: 12.1144 Direct Plans

Growth: 48.3547 12.4941 Dividend: Quarterly Dividend: 12.4100

CRISIL MIP Blended Index Benchmark:

Quarterly Average AUM: ₹ 271.70 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Nil

Exit Load\*\*: 1.00% if redeemed /

switched out within 365 days from the date of

allotment

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

Modified Duration: 6.37 years Yield to Maturity: 9.13%

(for Debt Component)

4.19% Standard Deviation: Sharpe Ratio##: -0.00 Beta: 0.83

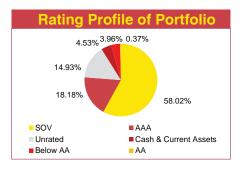
Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 47.2460

Date of Inception: July 14, 1999	NAV Per Unit. *	Birla Sun Life Monthly	CRISIL MIP Blended	CRISIL 10 Year Gilt	Value of Standard Investment of ₹ 10000 in		
	(₹)		Index ## (%)	Birla Sun Life Monthly Income (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	10.93	N/A	N/A	47246	N/A	N/A
June 28, 2013 to June 30, 2014 (Absolute)	42.9319	10.05	8.28	-2.47	11005	10828	9753
June 29, 2012 to June 28, 2013 (Absolute)	39.4803	8.74	10.83	12.10	10874	11083	11210
June 30, 2011 to June 29, 2012 (Absolute)	37.1686	6.22	6.54	7.10	10622	10654	10710



# Scheme Benchmark ## Additional Benchmark \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	57.22%	SOV	Kewal Kiran Clothing Ltd	1.38%	
Power Finance Corporation Ltd	16.61%	CRISIL AAA	Eicher Motors Ltd	1.34%	
DLF Ltd	3.96%	ICRA A	V-Mart Retail Limited	1.33%	
Repco Home Finance Ltd	1.72%		ICICI Bank Ltd	1.22%	
Power Grid Corporation of India Ltd	1.58%	CRISIL AAA	Indusind Bank Ltd	0.92%	





## Birla Sun Life MIP (An open-ended income scheme. Monthly income is not assured and is

subject to availability of distributable surplus.)

#### **Regular Income Solutions**

#### What is it?

A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Satyabrata Mohanty &

Mr. Kaustubh Gupta Managing Fund Since: June 18, 2009 15 years & 8 years

November 20, 2000 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

Total Experience:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 35.1102 Monthly Dividend: 11.8935

Direct Plan<sup>\$</sup>

35.3753 Growth: Monthly Dividend: 12.7233

Benchmark: CRISIL MIP Blended Index

Quarterly Average AUM: ₹ 106.29 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** 

Nil Exit Load\*\*: 2.00% if redeemed /switched

out within 365 days from the date of allotment.1.00%

if redeemed/switched out after 365 days but before 730 days from the date of allotment. Nil if redeemed / switched out after 730 days from the date of allotment. (w.e.f June 06, 2013) \*\*Exit Load is NIL for units issued in Bonus & Dividend

Other Parameter

**Modified Duration:** Yield to Maturity: (for Debt Component) 2.48 years 10.44%

Reinvestment.

Standard Deviation: 4.10% Sharpe Ratio##: 0.17 Beta: 0.79

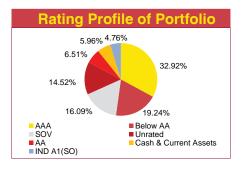
Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### **Investment Performance - Regular Plan - Growth**

NAV as on June 30, 2014: ₹ 34.5716

Date of Inception: Nov 20, 2000	NAV Per Unit. *	Birla Sun Life MIP (%)	CRISIL MIP Blended	CRISIL 10 Year Gilt	Value of Standard Investment of ₹ 10000 in		
	(₹) Index # Index # (%) (%)	Index ## (%)	Birla Sun Life MIP (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)		
Since inception till June 30, 2014 (CAGR)	10.0000	9.54	N/A	N/A	34572	N/A	N/A
June 28, 2013 to June 30, 2014 (Absolute)	31.5985	9.41	8.28	-2.47	10941	10828	9753
June 29, 2012 to June 28, 2013 (Absolute)	28.5768	10.57	10.83	12.10	11057	11083	11210
June 30, 2011 to June 29, 2012 (Absolute)	26.8620	6.38	6.54	7.10	10638	10654	10710



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/ additional benchmark returns are not available, they have not been shown. Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details. Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
DLF Ltd	19.24%	ICRA A	State Government Securities	4.88%	SOV
Indiabulls Housing Finance Ltd	16.60%	CARE AAA	RHC Holding Pvt Ltd	4.76%	IND A1(SO)
Power Finance Corporation Ltd	15.37%	CRISIL AAA	ICICI Bank Ltd	1.17%	
Government of India	11.21%	SOV	National Bank For Agriculture and Rural Development	0.95%	CRISIL AAA
IDBI Bank I td	6.51%	CRISIL AA+	HDFC Bank Ltd	0.76%	





## Birla Sun Life MIP II - Wealth 25 Plan (An open-ended income scheme. Monthly

income is not assured and is subject to availability of distributable surplus.)

#### **Regular Income Solutions**

#### What is it?

A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Satyabrata Mohanty &

Mr. Kaustubh Gupta **Managing Fund Since:** June 18, 2009 15 years & 8 years **Total Experience:** 

May 22, 2004 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹) Regular Plan

Growth: 25.4716

Monthly Dividend: 12.7751

Direct Plans Growth: 25.6801

Monthly Dividend: 14.4466

Benchmark: CRISIL MIP Blended Index

Quarterly Average AUM: ₹ 206.12 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Nil

Exit Load\*\*: 1% if redeemed/switched out within 365 days from the

date of allotment.

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

Modified Duration: 5.45 years Yield to Maturity: 9.21%

(for Debt Component)

5 99% Standard Deviation: Sharpe Ratio##: 0.56 Beta: 1.06

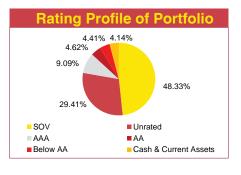
Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 24.9464

Date of Inception: May 22, 2004	NAV Per Unit. *	Birla Sun Life MIP II -	CRISIL MIP Blended	CRISIL 10 Year Gilt	Value of S	Value of Standard Investment of ₹ 10000 in		
	(₹)	Wealth 25 Plan (%)	Index # (%)	Index ## (%)	Birla Sun Life MIP II - Wealth 25 Plan (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	9.46	7.75	4.28	24946	21263	15284	
June 28, 2013 to June 30, 2014 (Absolute)	21.0469	18.53	8.28	-2.47	11853	10828	9753	
June 29, 2012 to June 28, 2013 (Absolute)	19.0528	10.47	10.83	12.10	11047	11083	11210	
June 30, 2011 to June 29, 2012 (Absolute)	18.1865	4.76	6.54	7.10	10476	10654	10710	



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

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Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	48.33%	SOV	Eicher Motors Ltd	3.08%	
Power Finance Corporation Ltd	9.09%	CRISIL AAA	ICICI Bank Ltd	1.63%	
Yes Bank Ltd	4.62%	ICRA AA	V-Mart Retail Limited	1.48%	
DLF Ltd	4.41%	ICRA A	Motherson Sumi Systems Ltd	1.46%	
Repco Home Finance Ltd	3.16%		Maruti Suzuki India Ltd	1.32%	





## Birla Sun Life MIP II - Savings 5 Plan (An open-ended income scheme. Monthly

income is not assured and is subject to availability of distributable surplus.)

**Regular Income Solutions** 

Other Parameter

Modified Duration:

(for Debt Component)

Standard Deviation:

Yield to Maturity:

Sharpe Ratio##:

Beta:

#### What is it?

A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Satyabrata Mohanty &

Mr. Kaustubh Gupta June 18, 2009 15 years & 8 years

May 22, 2004 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

**Managing Fund Since:** 

**Total Experience:** 

Note:

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 24.0306 Monthly Dividend: 12.1796

Direct Plans

24.1995 Growth: Monthly Dividend: 12.6837

Benchmark: CRISIL MIP Blended Index

Quarterly Average AUM: ₹ 236.11 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Nil

1% if redeemed/switched

out within 365 days from the

Exit Load\*\*:

# Scheme Benchmark ## Additional Benchmark \* As on

date of allotment. \*\*Exit Load is NIL for units

Reinvestment.

5.19 years

9.16%

3.65%

0.35

0.72

issued in Bonus & Dividend

start of period considered above. Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns.Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme.

Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

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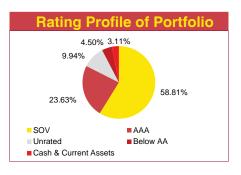
#### **Investment Performance - Regular Plan - Growth**

## Risk-free rate assumed to be 8.600% (91 day T-bill yield as on Aug 28, 2014).

#### NAV as on June 30, 2014: ₹ 23.6963

Date of Inception: May 22, 2004	NAV Per Unit. *	Birla Sun Life MIP	CRISIL MIP Blended	CRISIL 10 Year Gilt	Value of S	Value of Standard Investment of ₹ 10000 in		
	(₹)	(') Plan (%)	Index ## (%)	Birla Sun Life MIP II - Savings 5 Plan (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)		
Since inception till June 30, 2014 (CAGR)	10.0000	8.91	7.75	4.28	23696	21263	15284	
June 28, 2013 to June 30, 2014 (Absolute)	21.6155	9.63	8.28	-2.47	10963	10828	9753	
June 29, 2012 to June 28, 2013 (Absolute)	19.5247	10.71	10.83	12.10	11071	11083	11210	
June 30, 2011 to June 29, 2012 (Absolute)	17.8762	9.22	6.54	7.10	10922	10654	10710	

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns.



The bird pictured on American silver dollar was a real eagle named 'Peter'. From 1830 to 1836, people who worked at the United States Mint adopted him to use as model for the drawings. When he died after getting his wing injured in the coining press, they stuffed him. He is still on display in the lobby of the mint.

Source: www.facts.randomhistory.com

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	57.16%	SOV	V-Mart Retail Limited	0.90%	
Power Finance Corporation Ltd	23.19%	CRISIL AAA	ICICI Bank Ltd	0.70%	
DLF Ltd	4.50%	ICRA A	Indusind Bank Ltd	0.69%	
State Government Securities	1.65%	SOV	HDFC Bank Ltd	0.58%	
Repco Home Finance Ltd	1.24%		Shriram City Union Finance Ltd	0.58%	









#### What are Saving Solutions?

Our Savings Solutions are aimed at preserving your money, providing you with liquidity and giving you tax - efficient returns.

#### Who can benefit from Saving Solutions?

This is an ideal solution for investors who have low - medium propensity for risk and high liquidity. These can be ideal for first time investors in mutual funds.

Make Inflation work in your favour: Inflation affects your returns from any investment including mutual funds. But, in case of savings solutions, you can use it to your advantage - through indexation - which can help you reduce the amount on which you have to pay tax. You can benefit from indexation, if investing for more than 1 year. Please consult your tax advisor on how to take advantage of indexation.

**Aim to preserve your money:** These schemes generally invest in instruments like bonds of reputed Indian companies and securities (bonds) issued by the Government of India which are considered relatively safe.

Aim to provide Liquidity: If you need to withdraw your money, all you have to do is submit a redemption slip and your money is normally credited to your bank account within one working day. You may also opt for an online redemption facility offered by many fund houses for added convenience.

**Tax-efficient returns:** You can earn returns in the form of monthly / quarterly dividends etc. which are completely tax-free in your hands. A dividend distribution tax of 28.325% is applicable and is deducted by the fund house.

There are various savings solutions available depending on the time period that you would like to invest for: a. 1 day to 3 months b. 3 to 6 months c. 6 months to 1 year d. 1 year +

The DDT rate of 28.325% is effective June 01, 2013 and further, upto May 31, 2013 DDT rate applicable shall be 14.1625% as amended by Finance Bill/Act 2013.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of individual nature of tax benefits

The Financial Solution (Savings Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or quarantee any specific performance/returns.





#### **Savings Solutions**

#### What is it?

A fund that aims to provide the convenience of a savings account with the opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

Fund Details As on August 31, 2014

Fund Manager: Mr. Kaustubh Gupta & Ms. Sunaina Da Cunha

Managing Fund Since:
Total Experience:
Date of inception:
Nature of the scheme:
July 15, 2011
8 years & 10 years
June 16, 1997
An Open-ended Liquid

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment:
₹ 1,000 (plus in multiplies of ₹ 1)

CID.

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)^ Retail Plan

Growth: 346.3425

Dividend: 163.6940 Institutional Plan 355.4174 Growth: Dividend: 108.0230 Weekly Dividend: 108.2953 Regular Plan<sup>\$</sup> Growth: 213.4268 Daily Dividend: 100.1950 Weekly Dividend: 100.4358 Direct Plan<sup>\$</sup> 213 6191 Growth : Daily Dividend: 100.1950 Weekly Dividend: 100.4378 Dividend: 115.4616 The Face Value per unit of all the plans/ options under Birla

Sun Life Cash Plus has been changed from ₹.10/- to ₹.100/effective from October 07, 2011

Benchmark: CRISIL Liquid Fund Index

Quarterly Average AUM: ₹ 23,038.90 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) Entry Load: Nil Exit Load: Nil

Other Parameter

Modified Duration: 0.10 years Yield to Maturity: 8.76% Standard Deviation

Retail Plan: 0.29% Institutional Plan: 0.29% Regular Plan: 0.30%

Note:

Standard Deviation is calculated on Annualised basis using 1 year history of monthly returns

#### Investment Performance - Retail Plan - Growth

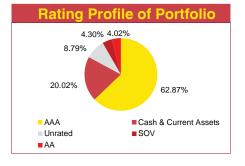
NAV as on June 30, 2014: ₹ 341.3843

Date of Inception: June 16, 1997	NAV Per Unit. *	Birla Sun Life Cash	CRISIL Liquid	CRISIL 1 Year T-Bill	Value of S	Standard Inves 10000 in	tandard Investment of ₹ 10000 in		
	(₹)	Plus (%)	Fund Index	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)				
Since inception till June 30, 2014 (CAGR)	100.0000	7.47	N/A	6.54	34138	N/A	29454		
June 28, 2013 to June 30, 2014 (Absolute)	312.6292	9.20	9.68	5.93	10920	10968	10593		
June 29, 2012 to June 28, 2013 (Absolute)	288.4680	8.38	8.12	8.17	10838	10812	10817		
June 30, 2011 to June 29, 2012 (Absolute)	264.3780	9.11	8.68	7.73	10911	10868	10773		

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Kaustubh Gupta is 114. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

S'These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Housing Development Finance Corporation Ltd	6.67%	CRISIL AAA, ICRA A1+	Axis Bank Ltd	3.38%	CRISIL A1+
Kotak Mahindra Bank Ltd	5.30%		Oriental Bank of Commerce	3.34%	CRISIL A1+
Indusind Bank Ltd	4.53%	CRISIL A1+	Karur Vysya Bank Ltd	2.73%	CRISIL A1+
Government of India	4.30%	SOV	Canara Bank	2.56%	CRISIL A1+
Sesa Sterlite Ltd	3.51%	CRISIL A1+	Reliance Capital Ltd	2.42%	CRISIL A1+





## Birla Sun Life Cash Manager

#### **Savings Solutions**

#### What is it?

A fund that aims to provide the convenience of a savings account with the opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

Fund Details As on August 31, 2014

Fund Manager: Mr. Kaustubh Gupta & Ms. Sunaina Da Cunha

Managing Fund Since: July 15, 2011
Total Experience: 8 years & 10 years
Date of inception

Retail Plan: May 14, 1998
Institutional Plan: September 27, 2004
Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) **Min. Addl. Investment:** ₹ 1,000 (plus in multiplies of ₹ 1)

CID.

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)^ Regular Plan<sup>\$</sup>

Growth: 319.7730
Daily Dividend: 100.3686
Weekly Dividend: 100.2381

**Institutional Plan** Growth :

Daily Dividend: 100.2733 Weekly Dividend: 100.2196 Direct Plan<sup>s</sup>

Growth: 323.9320
Daily Dividend: 100.4320
Weekly Dividend: 100.2299

^The Face Value per unit of all the plans/ options under Birla Sun Life Cash Manager has been changed from ₹.10/- to ₹.100/- effective from October 07, 2011

Benchmark: CRISIL Short Term Bond

Fund Index

224.2058

Quarterly Average AUM: ₹ 4,854.09 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load: Nil

Other Parameter

Modified Duration: 0.43 years Yield to Maturity: 9.33%

Standard Deviation

Regular Plan: 0.68% Institutional Plan: 0.66%

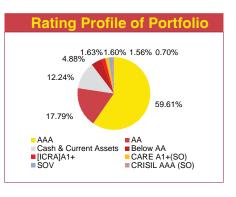
Note:

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

#### Investment Performance - Regular Plan - Growth

NAV as on June 30, 2014: ₹ 315.4497

		Birla Sun Life Cash	CRISIL Short Term	CRISIL 1 Year T-Bill	Value of S	Standard Investment of ₹ 10000 in		
	Manager (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Cash Manager (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)		
Since inception till June 30, 2014 (CAGR)	100.0000	7.38	N/A	6.41	31545	N/A	27265	
June 28, 2013 to June 30, 2014 (Absolute)	288.9050	9.19	8.81	5.93	10919	10881	10593	
June 29, 2012 to June 28, 2013 (Absolute)	266.0856	8.58	9.30	8.17	10858	10930	10817	
June 30, 2011 to June 29, 2012 (Absolute)	243.6220	9.22	8.81	7.73	10922	10881	10773	



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

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Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Indiabulls Housing Finance Ltd	9.57%	CARE AAA, CRISIL A1+	Canara Bank	3.34%	CRISIL A1+
Tata Motors Finance Ltd	4.77%	CRISIL AA	Shapoorji Pallonji & Co Ltd	3.29%	ICRA A1+
Kotak Mahindra Prime Ltd	4.52%	CRISIL AAA	RELIANCE RETAIL LTD	2.89%	CARE A1+
Sesa Sterlite Ltd	4.11%	CRISIL A1+	Housing Development Finance Corporation Ltd	2.63%	ICRA A1+
Godrej Consumer Products Ltd	3.98%	ICRA AA	Family Credit Ltd	2.62%	CARE AA





#### **Savings Solutions**

#### What is it?

A fund that aims to provide the convenience of a savings account with the opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Kaustubh Gupta & Ms. Sunaina Da Cunha

**Managing Fund Since:** July 15, 2011 & June 20, 2014

**Total Experience:** 8 years & 10 years Date of inception November 27, 2001 Retail Plan:

Institutional Plan: April 16, 2003 Nature of the scheme:

An Open-ended Short Term Income Scheme

Application Amount for fresh subscription\*:

₹5,000 (plus in multiplies of ₹1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

NAV of Plans / Options (₹)^ Retail Plan

Growth 246.9968 Daily Dividend: 100.3677 Weekly Dividend: 100.3171

Regular Plan<sup>\$</sup>

Growth 255.2642 Daily Dividend: 100.3684 Weekly Dividend: 100.3171

Direct Plans 255.6430 Growth: Daily Dividend: 100.3693 Weekly Dividend: 100.3191

The Face Value per unit of all the plans/ options under Birla Sun Life Savings Fund has been changed from ₹.10/- to ₹.100/- effective from October 07, 2011

Benchmark: CRISIL Short Term Bond

Fund Index

Quarterly Average AUM: ₹ 7,393.78 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load: Nil

Other Parameter

**Modified Duration:** 0.42 years Yield to Maturity: 9.19%

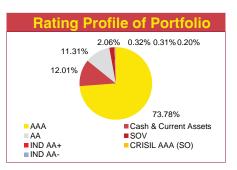
Standard Deviation

0.65% Retail Plan: Regular Plan: 0.65%

Invoctment	Dorformanco	Potoil Plan	Growth

#### NAV as on June 30, 2014: ₹ 243.4034

Date of Inception: Nov 27, 2001	NAV Per Unit. *	Birla Sun Life Savings	CRISIL Short Term	CRISIL 1 Year T-Bill	Value of S	of Standard Investment of ₹ 10000 in		
		Fund (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Savings Fund (₹)	10000 in    Birla		
Since inception till June 30, 2014 (CAGR)	100.0000	7.32	N/A	5.63	24340	N/A	19931	
June 28, 2013 to June 30, 2014 (Absolute)	221.9585	9.66	8.81	5.93	10966	10881	10593	
June 29, 2012 to June 28, 2013 (Absolute)	203.7159	8.95	9.30	8.17	10895	10930	10817	
June 30, 2011 to June 29, 2012 (Absolute)	185.9060	9.58	8.81	7.73	10958	10881	10773	



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Kaustubh Gupta is 114. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

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Cattle (which include sheep, camels and other livestock) are the first and oldest form of money. In parts of Africa, cows were used as money until the mid-1900s. Each head of cattle was called a caput, which is Latin for "head." So, a person with a lot of cattle had lots of caput or 'capital', a word still used today to describe money.

Issuer	% to net Assets	Rating
Indiabulls Housing Finance Ltd	5.34%	CARE AAA
Andhra Bank	4.88%	CARE A1+
Reliance Capital Ltd	4.22%	CARE AAA, CRISIL A1+
Power Finance Corporation Ltd	4.09%	CRISIL AAA
Oriental Bank of Commerce	3.92%	CRISIL A1+

Issuer	% to net Assets	Rating
Dewan Housing Finance Corporation Ltd	3.73%	CARE AAA,CRISIL A1+
Kotak Mahindra Prime Ltd	3.71%	CRISIL A1+, CRISIL AAA
Cholamandalam Investment and Finance Company Ltd	3.49%	ICRA A1+, ICRA AA,IND AA-
Sesa Sterlite Ltd	3.41%	CRISIL A1+
Fullerton India Credit Co Ltd	3.01%	ICRA A1+



# Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short Term Fund)

#### **Savings Solutions**

#### What is it?

A fund that aims to provide the convenience of parking your savings with an opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits)

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Kaustubh Gupta & Mr. Prasad Dhonde **Managing Fund Since:** September 29, 2009 Total Experience: 8 years & 16 years April 19, 2002 Date of inception:

An Open-ended Short Term Nature of the scheme:

Income Scheme

Application Amount for fresh subscription\*: ₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)^ Retail Plan

Growth 242.2852

Monthly Dividend: 102.4243

Quarterly Dividend:	105.6702
Regular Plans	
Growth:	161.4001
Monthly Dividend:	102.4457
Quarterly Dividend:	103.0502
Dividend:	109.3079
Direct Plan <sup>\$</sup>	
Growth:	161.7749
Monthly Dividend:	102.5927
Quarterly Dividend:	103.1269
Dividend:	109.4700
^The Face Value per u	nit of all the plans/ of

ans/ options under Ultra Short Term Fund has been changed from ₹.10/- to ₹.100/- effective from October 07, 2011

CRISIL Short Term Bond Benchmark:

Fund Index

Quarterly Average AUM: ₹ 866.74 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Nil

Exit Load: For redemption / switchout

of units within 90 days from the date of allotment: 0.25% of applicable NAV. For redemption / switch-out of units after 90 days from the date of allotment: Nil

Other Parameter

**Modified Duration:** 2.29 years 9.29% Yield to Maturity:

Standard Deviation: 0.74%

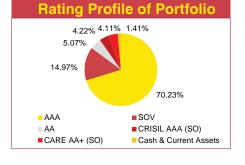
Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

Investment Performance - Retail Plan - Growth			NAV as	on June	30, 2014: ₹	239.4218	
Date of Inception: April 19, 2002	NAV Per Birla Sun Unit. * Life Treasury		CRISIL Short Term	CRISIL 1 Year T-Bill	Value of S	Standard Inves 10000 in	tment of ₹
	(₹)	Optimizer Plan (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Treasury Optimizer Plan (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	100.0000	7.42	6.86	5.56	23942	22487	19357
June 28, 2013 to June 30, 2014 (Absolute)	216.1633	10.76	8.81	5.93	11076	10881	10593
June 29, 2012 to June 28, 2013 (Absolute)	198.3409	8.99	9.30	8.17	10899	10930	10817
June 30, 2011 to June 29, 2012 (Absolute)	180.8730	9.66	8.81	7.73	10966	10881	10773

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Kaustubh Gupta is 114. Total Schemes managed by Mr. Prasad Dhonde is 22. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers

\$'These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Tell I official floidings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
State Government Securities	14.97%	SOV	Shriram Transport Finance Company Ltd	5.07%	CRISIL AA
Rural Electrification Corporation Ltd	14.93%	CRISIL AAA	IOT Utkal Energy Services Limited	4.22%	CRISIL AAA (SO)
Housing Development Finance Corporation Ltd	14.68%	CRISIL AAA	GSPC Distribution Networks Ltd.	4.11%	CARE AA+ (SO)
LIC Housing Finance Ltd	14.13%	CARE AAA, CRISIL AAA	National Bank For Agriculture and Rural Development	4.00%	CRISIL AAA
Power Finance Corporation Ltd	9.76%	CRISIL AAA	Kotak Mahindra Bank Ltd	3.32%	CRISIL A1+





## Birla Sun Life Dynamic Bond Fund

#### **Savings Solutions**

#### What is it?

An income solution that aims to generate optimal returns through active management by capturing positive price and credit spread movements.

As on August 31, 2014 **Fund Details** 

Fund Manager: Managing Fund Since: **Total Experience:** 

Mr. Maneesh Dangi September 12, 2007

14 years

September 27, 2004 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

22.0928 Growth Monthly Dividend:: 10.4082 Quarterly Dividend: 10.9199

Direct Plan<sup>§</sup>

Growth: 22.2165 Monthly Dividend: 10.3664 Quarterly Dividend: 11.0071

Benchmark: CRISIL Short Term Bond

Fund Index

(w.e.f 27 May, 2013)

Quarterly Average AUM: ₹ 9,088.29 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load\*\*: For redemption / switch-out

of units within 270 days from the date of allotment: 0.50% of applicable NAV.

For redemption / switch-out of units after 270 days from the date of allotment: Nil. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

6.18 years Modified Duration: Yield to Maturity: 8.79%

Standard Deviation: 2.56%

#### Note:

Standard Deviation is calculated on annualised basis using 3 years history of monthly returns.

#### **Investment Performance - Regular Plan - Growth**

#### NAV as on June 30, 2014: ₹ 21.8842

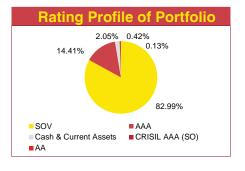
Date of Inception: Sept 27, 2004	NAV Per Birla Sun		CRISIL CRISIL 10 Short Term Year Gilt		Value of Standard Investment of ₹ 10000 in			
	Unit. * (₹)	Life Dynamic Bond Fund (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Dynamic Bond Fund (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	8.35	7.16	4.94	21884	19639	16010	
June 28, 2013 to June 30, 2014 (Absolute)	20.5078	6.71	8.81	-2.47	10671	10881	9753	
June 29, 2012 to June 28, 2013 (Absolute)	18.4231	11.32	9.30	12.10	11132	10930	11210	
June 30, 2011 to June 29, 2012 (Absolute)	16.7344	10.09	8.81	7.10	11009	10881	10710	

# Scheme Benchmark ## Additional Benchmark \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Maneesh Dangi is 1. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Issuer	% to net Assets	Rating
Government of India	77.32%	SOV
Power Finance Corporation Ltd	6.29%	CRISIL AAA, ICRA AAA
State Government Securities	5.67%	SOV
National Co-Op Dev Corporation	3.50%	ICRA A1+
Housing Development Finance Corporation Ltd	2.76%	CRISIL AAA

Issuer	% to net Assets	Rating
Rural Electrification Corporation Ltd	1.09%	CRISIL AAA
Food Corporation Of India	0.42%	CRISIL AAA (SO)
Reliance Gas Transportation Infrastructure Ltd	0.42%	CARE AAA, CRISIL AAA
LIC Housing Finance Ltd	0.29%	CRISIL AAA
Tata Capital Financial Services Ltd	0.13%	CRISIL AA+, ICRA AA+

## **Birla Sun Life Short Term Opportunities Fund**

#### **Savings Solutions**

#### What is it?

A scheme that focuses on enhancing the portfolio returns by identifying and selectively investing in mispriced credit opportunities in the market.

Fund Details As on August 31, 2014

Fund Manager: Mr. Lokesh Mallya &

Ms. Sunaina Da Cunha

Managing Fund Since:July 15, 2011Total Experience:8 years & 10 yearsDate of inception:May 09, 2003

An Open-ended Income Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Nature of the scheme:

SIP:

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)^ Regular Plan<sup>\$</sup>

Growth: 21.3843 Dividend: 13.6763 Quarterly Dividend: 10.6114

Institutional Plan

Growth: 15.7315 Dividend: -

Direct Plans

Growth: 21.5996 Dividend: 13.8091 QuarterlyDividend: 10.7457

'the dividend options under the scheme have been renamed w.e.f July 02, 2012. Please refer addendum no. 28/2012 dated June 29, 2012 for further details.

Benchmark: CRISIL AA Short Term Bond

Index

(w.e.f May 27, 2013)

Quarterly Average AUM: ₹ 3,557.65 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load\*\*: For redemption / switchout

of units within 365 days from the date of allotment:1.00% of applicable NAV. For redemption /switch-out of units after 365 days from the date of allotment: Nil

\*\* Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

Modified Duration: 1.83 years Yield to Maturity: 9.85% Standard Deviation: 1.63%

Note:

Standard Deviation Is calculated on Annualised basis using 3 years history of monthly returns.

#### **Investment Performance - Regular Plan - Growth**

#### NAV as on June 30, 2014: ₹ 21.1450

Date of Inception: May 09, 2003	Unit. * Short Term AA Short Year T - Bill		Value of Standard Investment of ₹ 10000 in				
	(₹)	Opportunities Fund (%)	Term Bond Index # (%)	Index ## (%)	Birla Sun Life Short Term Opportunities Fund (₹)	CRISIL AA Short Term Bond Index # (₹)	CRISIL 1 Year T - Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	6.95	8.67	5.47	21145	25280	18100
June 28, 2013 to June 30, 2014 (Absolute)	19.3256	9.41	9.95	5.93	10941	10995	10593
June 29, 2012 to June 28, 2013 (Absolute)	17.2192	12.23	10.94	8.17	11223	11094	10817
June 30, 2011 to June 29, 2012 (Absolute)	15.6710	9.88	10.25	7.73	10988	11025	10773

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Lokesh Mallya is 1. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

5 These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Rating Profi	le of Portfolio
2.78% 1 2.82% 2.10% 4.56%	.73% 0.74% 2 1.39%
6.45%	39.32%
12.75%	
AAA 25.37%	AA
Below AA CARE AA+ (SO) IND A1(SO)	Cash & Current Assets CRISIL A+ BWR AA+
CRISIL AAA (SO) CARE AA-	■ICRA A+(SO)

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Rural Electrification Corporation Ltd	13.16%	CRISIL AAA	S.D. Corporation Pvt. Ltd	3.53%	ICRA AA+(SO)
Power Finance Corporation Ltd	11.27%	CRISIL AAA	Cholamandalam Investment and Finance Company Ltd	3.49%	ICRA AA
TRIL Infopark Ltd (TATA Realty SPV)	6.47%	BWR A(SO)	Tata Motors Finance Ltd	3.07%	CRISIL AA
LIC Housing Finance Ltd	5.85%	CRISIL AAA	Sterlite Technologies Ltd	2.82%	CRISIL A+
Shriram Transport Finance Company Ltd	3.68%	CRISIL AA	GSPC Distribution Networks Ltd.	2.81%	CARE AA+ (SO)





## Birla Sun Life Medium Term Plan

#### **Savings Solutions**

#### What is it?

An income scheme that aims to optimize returns by identifying mispriced credit opportunities in medium term securities in the market and then selectively investing in them.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Rohit Murarka Managing Fund Since: January 02, 2013 **Total Experience:** 8 years

March 25, 2009 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan<sup>\$</sup>

Growth 15.9167 Quarterly Dividend: 10.4826 Half Yearly Dividend: 11.1040 11.7986 Dividend:

Institutional Plan

Growth 15.4525 Quarterly Dividend: Half Yearly Dividend: Direct Plan<sup>§</sup>

16.0752 Growth: Quarterly Dividend: 10.6254 Half Yearly Dividend: 11.4294 Dividend: 11.9133

CRISIL AA Short Term Bond Benchmark: Index

(w.e.f May 27, 2013)

Quarterly Average AUM: ₹ 3,133.50 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Nil

Exit Load\*\*: For redemption / switch-out

of units within 365 days from

the date of allotment: 2.00% of applicable NAV.

For redemption / switchout of units after 365 days but before 730 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 730 days from the

date of allotment: Nil. \*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

Modified Duration: Yield to Maturity: Standard Deviation 1.85 years 10.39%

Institutional Plan: 2.05%

Note:

Standard Deviation Is calculated on Annualised basis using 3 years history of monthly returns.

Investment	Performance -	Regular	Plan -	Growth
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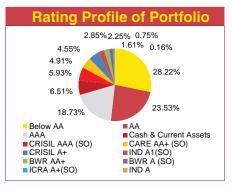
#### NAV as on June 30, 2014: ₹ 15.7151

Date of Inception: Mar 25, 2009		Birla Sun Life Medium		CRISIL 10 Year Gilt	Value of Standard Investment of ₹ 10000 in		
	(₹)	Term Plan (%)	Term Bond Index # (%)	Index ## (%)	Birla Sun Life Medium Term Plan (₹)	CRISIL AA Short Term Bond Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	8.96	9.78	4.07	15715	16347	12340
June 28, 2013 to June 30, 2014 (Absolute)	14.3240	9.71	9.95	-2.47	10971	10995	9753
June 29, 2012 to June 28, 2013 (Absolute)	12.7784	12.10	10.94	12.10	11210	11094	11210
June 30, 2011 to June 29, 2012 (Absolute)	11.5911	10.24	10.25	7.10	11024	11025	10710

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Rohit Murarka is 1. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Issuer	% to net Assets	Rating
RKN RETAIL PVT. LTD	10.64%	BWR A-(SO)
DLF Ltd	10.29%	ICRA A
S.D. Corporation Pvt. Ltd	5.32%	ICRA AA+(SO)
Tata Motors Finance Ltd	5.21%	CRISIL AA
Sterlite Technologies Ltd	4.55%	CRISIL A+

Issuer	% to net Assets	Rating
IOT Utkal Energy Services Limited	4.23% (	CRISIL AAA (SO)
Rural Electrification Corporation Ltd	4.13%	CRISIL AAA
Power Finance Corporation Ltd	4.13%	CRISIL AAA
TRIL Infopark Ltd (TATA Realty SPV)	3.32%	BWR A(SO)
Indiabulls Housing Finance Ltd	3.31%	CARE AAA



## Birla Sun Life Short Term Fund

(erstwhile Birla Sun Life Income Fund. Name changed w.e.f February 01, 2012)

#### **Savings Solutions**

#### What is it?

A moderate income scheme that invests in diversified portfolio of debt and money market instruments of short to medium term maturity which can offer superior levels of yields at relatively lower levels of risk.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde Managing Fund Since: July 01, 2011 **Total Experience:** 16 years March 3, 1997 Date of inception:

Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

SIP:

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹) Regular Plan

Growth: 49.1040 Dividend: 10.8545 Monthly Dividend: 11.7323 Direct Plans

Growth: 49.1915 10.9469 Dividend: Monthly Dividend: 11.7379

CRISIL Short Term Bond Benchmark:

Fund Index

(w.e.f May 27, 2013)

Quarterly Average AUM: ₹ 4,788.59 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** 

Exit Load\*\*: For Redemption / Switchout

of units within 30 days from the date of allotment: 0.50% of applicable NAV.

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

1.48 years 9.06%

Modified Duration:

Yield to Maturity: Standard Deviation: 1 53%

#### Note:

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

#### Investment Performance - Regular Plan - Growth

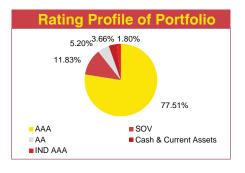
#### NAV as on June 30, 2014: ₹ 48.5076

Date of Inception: March 3, 1997	NAV Per Birla Sun Unit. * Life Short		CRISIL Short Term	CRISIL 10 Year Gilt	Value of Standard Investment of ₹ 10000 in		
	(₹)	Term Fund (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Short Term Fund (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	9.54	N/A	N/A	48508	N/A	N/A
June 28, 2013 to June 30, 2014 (Absolute)	44.4961	9.02	8.81	-2.47	10902	10881	9753
June 29, 2012 to June 28, 2013 (Absolute)	40.3490	10.28	9.30	12.10	11028	10930	11210
June 30, 2011 to June 29, 2012 (Absolute)	36.6428	10.11	8.81	7.10	11011	10881	10710

# Scheme Benchmark ## Additional Benchmark \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes managed by Mr. Prasad Dhonde is 22. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings				
Issuer	% to net Assets	Rating	Issuer	% to net Assets
Housing Development Finance Corporation Ltd	14.69%	ICRA A1+,ICRA AAA	Kotak Mahindra Bank Ltd	6.74%
LIC Housing Finance Ltd	13.62%	CARE AAA, CRISIL AAA	Export Import Bank of India	3.78%
Rural Electrification Corporation Ltd	12.79%	CARE A1+, CRISIL AAA	South Indian Bank Ltd	3.63%
State Government Securities	10.86%	SOV	IDFC Ltd.	2.02%
Power Finance Corporation Ltd	8.72%	CRISIL AAA, ICRA AAA	Union Bank of India	1.96%

mpower



Rating

CRISIL A1+ CRISIL AAA CARE A1+ ICRA AAA CRISII A1+

#### **Savings Solutions**

#### What is it?

A fund that invests in a combination of bonds and Government securities of varying maturities from time to time with an aim to optimize returns.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde Managing Fund Since: January 11, 2010 **Total Experience:** 16 years

October 21, 1995 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

56.4793 Growth: Quarterly Dividend: 12.6827 Direct Plan<sup>\$</sup>

57.0007 Growth: Quarterly Dividend: 12.8694

CRISIL Composite Bond Benchmark:

Fund Index

Quarterly Average AUM: ₹ 3,860.60 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** 

Exit Load: For redemption / switch-

out of units within 180 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 180 days from the date of allotment: Nil.

Other Parameter

Modified Duration: 7.61 years Yield to Maturity: 8.77%

Standard Deviation:

4 59%

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

#### Investment Performance - Regular Plan - Growth

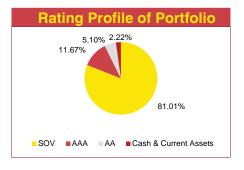
NAV as on June 30, 2014: ₹ 55.9353

Date of Inception: Oct 21, 1995	NAV Per Unit. *	Birla Sun Life Income	CRISIL Composite	CRISIL 10 Year Gilt	Value of	of Standard Investment of ₹ 10000 in		
	(₹)	Plus (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Income Plus (₹)	CRISIL Composite Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	9.64	N/A	N/A	55935	N/A	N/A	
June 28, 2013 to June 30, 2014 (Absolute)	55.6001	0.60	4.60	-2.47	10060	10460	9753	
June 29, 2012 to June 28, 2013 (Absolute)	48.9131	13.67	10.72	12.10	11367	11072	11210	
June 30, 2011 to June 29, 2012 (Absolute)	44.6571	9.53	8.69	7.10	10953	10869	10710	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When additional benchmark returns are not available, they have not been shown. Total Schemes managed by Mr. Prasad Dhonde is 22. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	77.34%	SOV	Rural Electrification Corporation Ltd	2.29%	CRISIL AAA
Hindalco Industries Ltd	5.10%	CRISIL AA	Reliance Ports and Terminals Ltd	1.83%	CRISIL AAA
Indian Infrastructure Fin Co Ltd	4.06%	ICRA AAA	Power Finance Corporation Ltd	0.79%	CRISIL AAA
State Government Securities	3.67%	SOV	Reliance Gas Transportation Infrastructure Ltd	0.32%	CRISIL AAA
India Infradebt Ltd	2.29%	CRISIL AAA	ICICI Bank Ltd	0.09%	CRISIL AAA





## Birla Sun Life Floating Rate Fund - Short Term Plan

#### **Savings Solutions**

#### What is it?

A fund that provides the convenience of parking your savings with an opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

**Fund Details** 

Fund Manager: Mr. Kaustubh Gupta &

Ms. Sunaina Da Cunha **Managing Fund Since:** July 15, 2011

Total Experience: 8 years & 10 years June 05, 2003 Date of inception: Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)^

Retail Plan

Growth: 218.1740 Daily Dividend: 100.0150 Weekly Dividend: 103.9625 Regular Plans Growth: 177.0440

100.0200 Daily Dividend: Weekly Dividend: 100.2859

Direct Plan<sup>\$</sup> Growth:

177.1897 Daily Dividend: 100.0200 Weekly Dividend: 100.2879

The Face Value per unit of all the plans/ options under Birla Sun Life Floating Rate Fund – Short Term Plan has been changed from ₹.10/- to ₹.100/- effective from

October 07, 2011

CRISIL Liquid Fund Index Benchmark:

Quarterly Average AUM: ₹ 4,432.08 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Exit Load\*\*: Nil

> \*\* Exit Load is NIL for units issued in Bonus & Dividend

As on August 31, 2014

Reinvestment.

Other Parameter

**Modified Duration:** 0.13 years Yield to Maturity: 8.84% Standard Deviation: 0.27%

Note:

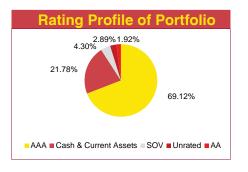
Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

Investment Performance	e - Retail F	Plan - Growt	th	NAV as on June 30, 2014: ₹ 215.0427			
Date of Inception: June 05, 2003		Birla Sun Life Floating	CRISIL Liquid	CRISIL 1 Year T - Bill Index ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Rate Fund - Short Term Plan (%)	Fund Index # (%)		Birla Sun Life Floating Rate Fund - Short Term Plan (₹)	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T - Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	100.0000	7.16	6.62	5.47	21504	20331	18042
June 28, 2013 to June 30, 2014 (Absolute)	196.5130	9.43	9.68	5.93	10943	10968	10593
June 29, 2012 to June 28, 2013 (Absolute)	180.7953	8.69	8.12	8.17	10869	10812	10817
June 30, 2011 to June 29, 2012 (Absolute)	164.8910	9.65	8.68	7.73	10965	10868	10773

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns.Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Kaustubh Gupta is 114. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Oriental Bank of Commerce	7.29%	CRISIL A1+	Edelweiss Financial Services Ltd	3.72%	CRISIL A1+
Andhra Bank	6.43%	CARE A1+	Fullerton India Credit Co Ltd	2.90%	ICRA A1+
Bank of Maharashtra	5.77%	CRISIL A1+	Kotak Mahindra Bank Ltd	2.89%	
Talwandi Sabo Power Ltd	4.32%	CRISIL A1+(SO)	Magma Fincorp Ltd	2.88%	CARE A1+
Government of India	4.30%	SOV	IDBI Bank Ltd	2.88%	CRISIL A1+





## Birla Sun Life Floating Rate Fund - Long Term Plan

#### **Savings Solutions**

#### What is it?

A fund that aims to generate income by investing substantially into floating rate debt/ money market instruments.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde & Mr. Kaustubh Gupta

**Managing Fund Since:** July 15, 2011 & June 20, 2014

**Total Experience:** 16 years & 8 years Date of inception: June 05, 2003 Nature of the scheme: An Open-ended Income

Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)^

Retail Plan

Growth: 229.7589 Weekly Dividend: 100.1235 Regular Plans 158.8552 Growth: Daily Dividend: 100.4644

Weekly Dividend: Direct Plans

159 3436 Growth: Daily Dividend: 100.4631 Weekly Dividend: 100.1269

The Face Value per unit of all the plans/ options under Birla Sun Life Floating Rate Fund – Long Term Plan has been changed from ₹.10/- to ₹.100/- effective from

100.1235

October 07, 2011

Benchmark: CRISIL Liquid Fund Index Quarterly Average AUM: ₹ 1,599.43 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load\*\*: For Redemption / Switchout

of units within 30 days from the date of allotment: 0.25% of applicable NAV.

For Redemption / Switchout of units after 30 days from the date of allotment : Nil \*\* Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

Modified Duration: Yield to Maturity: 9.06% Standard Deviation: 0.63%

0.39 years

Note:

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

#### **Investment Performance - Retail Plan - Growth**

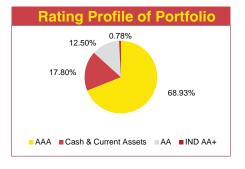
NAV as on June 30, 2014: ₹ 226.5929

Date of Inception: June 05, 2003	NAV Per Birla Sun Unit. * Life Floating		CRISIL Liquid	CRISIL 1 Year T - Bill	Value of Standard Investment of ₹ 10000 in		
	(₹)	Rate Fund - Long Term Plan (%)	Fund Index # (%)	Index ## (%)	Birla Sun Life Floating Rate Fund - Long Term Plan (₹)	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T - Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	100.0000	7.66	6.62	5.47	22659	20331	18042
June 28, 2013 to June 30, 2014 (Absolute)	206.8250	9.56	9.68	5.93	10956	10968	10593
June 29, 2012 to June 28, 2013 (Absolute)	189.3450	9.23	8.12	8.17	10923	10812	10817
June 30, 2011 to June 29, 2012 (Absolute)	172.1200	10.01	8.68	7.73	11001	10868	10773

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'These Plan/Options continue for fresh subscriptions under the scheme, 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Housing Development Finance Corporation Ltd	13.43%	CRISIL AAA	Power Finance Corporation Ltd	6.57%	CRISIL AAA
Shriram Transport Finance Company Ltd	12.50%	CRISIL AA,IND AA+	UCO Bank	4.05%	CRISIL A1+
Rural Electrification Corporation Ltd	11.10%	CARE A1+	Cholamandalam Investment and Finance Company Ltd	3.72%	ICRA A1+
Indusind Bank Ltd	7.77%	CRISIL A1+	Small Industries Dev Bank of India	3.52%	CARE AAA
Sesa Sterlite Ltd	6.92%	CRISIL A1+	Power Grid Corporation of India Ltd	2.34%	CRISIL AAA





## Birla Sun Life Gilt Plus - Liquid Plan

#### **Savings Solutions**

#### What is it?

A fund that aims to generate income and capital appreciation by investing exclusively in Government Securities.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde & Mr. Kaustubh Gupta

**Managing Fund Since:** July 01, 2011 & June 20, 2014

**Total Experience:** 16 years & 8 years Date of inception: October 12, 1999 Nature of the scheme: An Open-ended Government

Direct Plans

Securities Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 29.4039 Daily Dividend: 10.0164 10.0293 Weekly Dividend: Quarterly Dividend: 10.8936 Annual Dividend Option: 10.7235

Growth: 29.5173

Daily Dividend: Annual Dividend: 10.8984 Quarterly Dividend: 10.9733 Weekly Dividend: 10.0309

Benchmark: I-Sec SI-BEX Quarterly Average AUM: ₹ 20.40 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Exit Load:

Other Parameter

Modified Duration: 0.07 years Yield to Maturity: 8 22% Standard Deviation: 0.72%

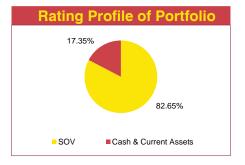
Note: Standard Deviation is calculated on annualised basis using 3 years history of monthly returns.

Date of Inception: Oct 12, 1999	NAV Per Unit. *	Birla Sun Life Gilt Plus-	I-Sec SI-BEX # (%)	CRISIL 1 Year	Value of Star	Value of Standard Investment in		
	(₹)	Liquid Plan (%)	# (70)	T-Bill Index ## (%)	Birla Sun Life Gilt Plus - Liquid Plan (₹)	# (₹)	CRISIL 1 Year T-Bill Index ## (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	7.50	N/A	6.28	29013	N/A	24532	
June 28, 2013 to June 30, 2014 (Absolute)	26.3902	9.94	6.84	5.93	10994	10684	10593	
June 29, 2012 to June 28, 2013 (Absolute)	24.5300	7.58	9.51	8.17	10758	10951	10817	
June 30, 2011 to June 29, 2012 (Absolute)	22.7719	7.72	9.30	7.73	10772	10930	10773	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above Past performance may or may not be sustained in future.

Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



#### **Top Portfolio Holdings**

Issuer % to net Assets Rating SOV 182 Days Tbill (MD 25/09/2014) 82.65% Cash & Current Assets 17.35%





## Birla Sun Life Gilt Plus - PF Plan

#### **Savings Solutions**

#### What is it?

A fund that aims to generate income and capital appreciation by investing exclusively in Government Securities.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde & Mr. Kaustubh Gupta

**Managing Fund Since:** July 01, 2011 &

June 20, 2014 16 years & 8 years October 12, 1999

Date of inception: Nature of the scheme: An Open-ended Government

Securities Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1)

**Total Experience:** 

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 33.8167 Quarterly Dividend: 10.6008

Direct Plan<sup>\$</sup>

34.0392 Growth: Quarterly Dividend: 10.7395

Benchmark: I-Sec LI-BEX

Quarterly Average AUM: ₹ 32.39 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Nil

Exit Load\*\*: For redemption / switch-out

**Modified Duration:** 6.38 years

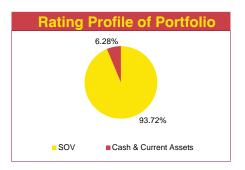
Other Parameter

Yield to Maturity: 8.68% Standard Deviation: 5.20%

Note:

Standard Deviation is calculated on annualised basis using 3 years history of monthly returns.

Investment Performance - PF Plan - Regular Plan Growth					NAV as on	June 30, 201	4: ₹ 33.3384
Date of Inception: Oct 12, 1999		Birla Sun Life Gilt Plus- PF	I-Sec LI-BEX # (%)	CRISIL 10 Year	Value of Standard Investment of ₹ 10000 in		
	(₹)	Plan (%)	Gilt Index ## (%)		Birla Sun Life Gilt Plus- PF Plan (₹)	I-Sec LI-BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	8.52	N/A	N/A	33338	N/A	N/A
June 28, 2013 to June 30, 2014 (Absolute)	32.6033	2.25	1.71	-2.47	10225	10171	9753
June 29, 2012 to June 28, 2013 (Absolute)	28.4723	14.51	14.49	12.10	11451	11449	11210
June 30, 2011 to	25.2994	12.54	9.72	7.10	11254	10972	10710



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

of units within 90 days from

the date of allotment: 0.50%

units after 90 days from the

\*\*Exit Load is NIL for units

issued in Bonus & Dividend

of applicable NAV For

date of allotment: Nil.

Reinvestment.

redemption /switch-out of

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Issuer	% to net Assets	Rating
8.60% GOI (MD 02/06/2028)	37.81%	SOV
8.40% GOI (MD 28/07/2024)	30.22%	SOV
8.24% GOI (MD 15/02/2027)	18.24%	SOV
8.62% Tamil Nadu SDL (MD 20/02/2023)	7.45%	SOV
Cash & Current Assets	6.28%	





## Birla Sun Life Gilt Plus - Regular Plan

#### **Savings Solutions**

#### What is it?

A fund that aims to generate income and capital appreciation by investing exclusively in Government Securities.

Fund Details As on August 31, 2014

Fund Manager: Mr. Prasad Dhonde & Mr. Kaustubh Gupta

Managing Fund Since: July 01, 2011 &

June 20, 2014 16 years & 8 years

Total Experience: 16 years & 8 years
Date of inception: October 12, 1999
Nature of the scheme: An Open-ended Government

Securities Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1)

Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

SIP:

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 37.9647 Quarterly Dividend: 12.2620

Direct Plan<sup>\$</sup>
Growth:

Growth: 38.0894 Quarterly Dividend: 11.4508

Benchmark: I-Sec LI-BEX

Quarterly Average AUM: ₹ 52.23 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load: Nil

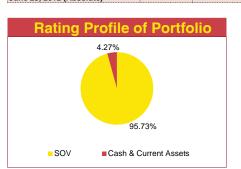
Other Parameter

Modified Duration:5.96 yearsYield to Maturity:8.54%Standard Deviation:4.48%

Note:

Standard Deviation is calculated on annualised basis using 3 years history of monthly returns

Investment Performance - Regular Plan - Regular Plan - Growth				N	IAV as on Ju	une 30, 2014:	₹ 37.7114
Date of Inception: Oct 12, 1999	NAV Per Unit. *	Birla Sun Life Gilt Plus -	I-Sec LI-BEX # (%)	CRISIL 10 Year	Value of Standard Investment of ₹ 10000 in		
	(₹)	Regular Plan (%)	,, (,,,,	Gilt Index ## (%)	Birla Sun Life Gilt Plus- Regular Plan (₹)	I-Sec LI-BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	9.43	N/A	N/A	37711	N/A	N/A
June 28, 2013 to June 30, 2014 (Absolute)	38.4203	-1.85	1.71	-2.47	9815	10171	9753
June 29, 2012 to June 28, 2013 (Absolute)	34.5882	11.08	14.49	12.10	11108	11449	11210
June 30, 2011 to June 29, 2012 (Absolute)	32.3662	6.87	9.72	7.10	10687	10972	10710



# Scheme Benchmark, ## Additional Benchmark,  $^{\star}$  As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

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#### **Top Portfolio Holdings**

 Issuer
 % to net Assets
 Rating

 8.40% GOI (MD 28/07/2024)
 95.73%
 SOV

 Cash & Current Assets
 4.27%





## Birla Sun Life Government Securities Fund - Long Term Plan

#### **Savings Solutions**

Other Parameter

**Modified Duration:** 

Standard Deviation:

Yield to Maturity:

#### What is it?

A fund that aims to generate current income consistent with the portfolio invested exclusively in Government Securities.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde & Mr. Kaustubh Gupta

**Managing Fund Since:** October 03, 2012 & June 20, 2014

16 years & 8 years October 28, 1999

Date of inception: Nature of the scheme: An Open-ended Gilt Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

**Total Experience:** 

₹ 1,000 (plus in multiplies of ₹ 1)

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 36.8275 Half Yearly Dividend: 10.8124

Direct Plans

37.0267 Growth: Dividend: 11.2119

Benchmark: I-Sec LI-BEX

Quarterly Average AUM: ₹ 373.27 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

**Entry Load:** Nil

Exit Load\*\*: 1% if redeemed / switched

out within 365 days from the

\*\*Exit Load is NIL for units

issued in Bonus & Dividend

date of allotment.

Reinvestment.

7.96 years

8.76%

5.12%

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

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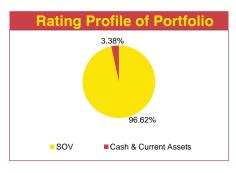
available on our website www.birlasunlife.com

## Investment Performance - Long Term Plan - Regular Plan - Growth

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

#### NAV as on June 30, 2014: ₹ 36.4258

Date of Inception: Oct 28, 1999	NAV Per Unit. *	Birla Sun Life	I-Sec LI- BEX	CRISIL 10 Year Gilt	Value of Standard Investment of ₹ 10000 in		
	(₹)	Government Securities Fund - Long Term Plan (%)	# (%)	Index ## (%)	Birla Sun Life Government Securities Fund - Long Term Plan (₹)	I-Sec LI- BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	9.20	N/A	N/A	36426	N/A	N/A
June 28, 2013 to June 30, 2014 (Absolute)	36.2037	0.61	1.71	-2.47	10061	10171	9753
June 29, 2012 to June 28, 2013 (Absolute)	31.8306	13.74	14.49	12.10	11374	11449	11210
June 30, 2011 to June 29, 2012 (Absolute)	28.7366	10.77	9.72	7.10	11077	10972	10710



Top Ten Portfolio Holdings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
8.32% GOI (MD 02/08/2032)	29.16%	SOV	8.60% GOI (MD 02/06/2028)	6.30%	SOV
8.28% GOI (M/D 21/09/2027)	15.52%	SOV	8.30% GOI (MD 31/12/2042)	5.50%	SOV
9.23% GOI (MD 23/12/2043)	13.62%	SOV	9.51% Haryana SDL (MD 12/02/2024)	4.48%	SOV
8.24% GOI (MD 15/02/2027)	6.91%	SOV	9.19% Kerala SDL (MD 28/05/2024)	3.84%	SOV
8.40% GOI (MD 28/07/2024)	6.58%	SOV	Cash & Current Assets	3.38%	





## Birla Sun Life Government Securities Fund - Short Term Plan

#### **Savings Solutions**

#### What is it?

A fund that aims to generate current income consistent with the portfolio invested exclusively in Government Securities.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Prasad Dhonde & Mr. Kaustubh Gupta **Managing Fund Since:** 

October 03, 2012 & June 20, 2014

**Total Experience:** 16 years & 8 years October 28, 1999 Date of inception:

Nature of the scheme: An Open-ended Gilt Scheme

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

SIP:

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹) Regular Plan

Growth: 24.5970 Daily Dividend: 10.0092

Weekly Dividend: Direct Plans

Growth: 11.1604 Dividend: Weekly Dividend:

Benchmark: I-Sec SI-BEX

Quarterly Average AUM: ₹ 0.82 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil Exit Load\*\*: Nil

\*\*Exit Load is NIL for units issued in Bonus & Dividend

Reinvestment.

Other Parameter

**Modified Duration:** 0.00 years 8.00%

Yield to Maturity: Standard Deviation: 0.39%

Note:

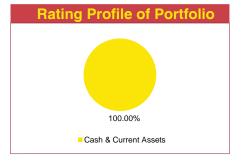
Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

Date of Inception: Oct 28, 1999	NAV Per Birla Unit. * Sun Life	Birla Sun Life	I-Sec SI- BEX # (%)	CRISIL 1 Year T - Bill	Value of Standard Investment of ₹ 10000 in		
	(₹)	Government Securities Fund - Short Term Plan (%)	( ,	Index ## (%)	Sun Life SI-BEX Year		CRISIL 1 Year T - Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	6.23	N/A	6.27	24275	N/A	24414
June 28, 2013 to June 30, 2014 (Absolute)	22.4393	8.18	6.84	5.93	10818	10684	10593
June 29, 2012 to June 28, 2013 (Absolute)	20.8306	7.72	9.51	8.17	10772	10951	10817
June 30, 2011 to June 29, 2012 (Absolute)	19.3893	7.43	9.30	7.73	10743	10930	10773

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Kaustubh Gupta is 114. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

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#### **Top Portfolio Holdings**

Issuer % to net Assets Cash & Current Assets 100.00%





## Birla Sun Life Enhanced Arbitrage Fund

#### **Savings Solutions**

#### What is it?

A fund that aims to generate income by investing in equity and equity related instruments and take advantage of the price differentials or mis-pricing prevailing in a stock or index.

As on August 31, 2014 **Fund Details** 

Fund Manager: Mr. Ajay Garg Managing Fund Since: December 05, 2011

**Total Experience:** 21 years July 24, 2009 Date of inception: An Open-ended Equity Nature of the scheme:

Application Amount for fresh subscription\*:

₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment:

₹ 1,000 (plus in multiplies of ₹ 1)

**Top Ten Portfolio Holdings** 

Grasim Industries Ltd

SIP:

Monthly: Minimum ₹ 1,000/-

NAV of Plans / Options (₹)

Regular Plan

Growth: 14.1905 Dividend: 10.5549

Direct Plan<sup>\$</sup> Growth:

14.2874 Dividend: 10.6158

Benchmark: CRISIL Liquid Fund Index

Quarterly Average AUM: ₹ 96.70 Crores

(as on 30th June 2014)

Load Structure (as % of NAV) (Incl. for SIP)

Entry Load: Nil

Exit Load: For redemption / switchout

of units within 60 days from the date of allotment: 0.50% of applicable NAV. For redemption / switch-out of units after 60 days from the date of allotment: Nil. (w.e.f April 10, 2014)

Scheme

NAV as on June 30, 2014: ₹ 14.0331

Date of Inception: July 24, 2009	NAV Per Unit. *	Birla Sun Life	CRISIL Liquid Fund Index # (%)	S&P BSE SENSEX ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Enhanced Arbitrage Fund (%)			Birla Sun Life Enhanced Arbitrage Fund (₹)	CRISIL Liquid Fund Index # (₹)	S&P BSE SENSEX ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	7.10	7.43	10.71	14033	14246	16525
June 28, 2013 to June 30, 2014 (Absolute)	12.9172	8.64	9.68	31.03	10864	10968	13103
June 29, 2012 to June 28, 2013 (Absolute)	11.8706	8.82	8.12	11.28	10882	10812	11128
June 30, 2011 to June 29, 2012 (Absolute)	11.0657	7.27	8.68	-7.51	10727	10868	9249

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future.

Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

\$'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Issuer	% to net Assets	Issuer	% to net Assets
Tata Motors Ltd	9.56%	JSW Steel Ltd	4.88%
Lupin Ltd	9.42%	Reliance Capital Ltd	4.43%
Reliance Industries Ltd	9.41%	Axis Bank Ltd	3.95%
HDFC Bank Ltd	9.18%	Apollo Tyres Ltd	3.11%

6.40%





1.86%

Sesa Sterlite Ltd



To ensure that you strategically make all your investment moves, we provide you with the complete portfolio holdings of our funds.



#### **Wealth Creation Solutions**

#### Birla Sun Life '95 Fund

	Birla Sun Life '95 Fun	d	
	Allocation as a % of Net Assets	%	Rating
	ederal Bank Ltd	1.86%	
	inolex Cables Ltd fosys Ltd	1.81% 1.69%	
	industan Petroleum Corporation Ltd	1.62%	
	luthoot Finance Ltd	1.61%	
Т	ata Consultancy Services Ltd	1.60%	
C	ummins India Ltd	1.52%	
	hoppers Stop Ltd	1.45%	
	xis Bank Ltd	1.42%	
	upin Ltd tate Bank of India	1.42% 1.40%	
	NG Vysya Bank Ltd	1.37%	
	ndusind Bank Ltd	1.29%	
S	undaram Finance Ltd	1.29%	
N	laruti Suzuki India Ltd	1.29%	
Н	ero MotoCorp Ltd	1.26%	
	lotherson Sumi Systems Ltd	1.23%	
	aymond Ltd	1.22%	
	redit Analysis and Research Limited industan Zinc Ltd	1.22% 1.19%	
	/hirlpool of India Ltd	1.17%	
	idilite Industries Ltd	1.13%	
T	ech Mahindra Ltd	1.12%	
Н	indalco Industries Ltd	1.06%	
J	agran Prakashan Ltd	1.05%	
K	otak Mahindra Bank Ltd	1.03%	
	yient Limited	1.02%	
	ayer Cropscience Ltd	1.00%	
	ndraprastha Gas Ltd Frompton Greaves Ltd	1.00% 0.94%	
	/ipro Ltd	0.94%	
	atco Pharma Ltd	0.93%	
C	il & Natural Gas Corporation Ltd	0.92%	
В	harat Electronics Ltd	0.92%	
Р	fizer Ltd	0.90%	
	erger Paints India Ltd	0.86%	
	ata Chemicals Ltd osch Ltd	0.83%	
	C Ltd	0.82% 0.78%	
	EC International Ltd	0.78%	
Т	he Jammu and Kashmir Bank Ltd	0.77%	
R	eliance Capital Ltd	0.69%	
R	epco Home Finance Ltd	0.68%	
	ST Industries Ltd	0.68%	
	lea Cellular Ltd	0.67%	
	alkrishna Industries Ltd aiprakash Associates Ltd	0.64% 0.64%	
	esa Sterlite Ltd	0.61%	
	harat Forge Ltd	0.61%	
S	un TV Network Ltd	0.61%	
٧	/yeth Ltd	0.59%	
U	nited Spirits Ltd	0.54%	
	rient Cement Ltd	0.53%	
	ngineers India Ltd	0.46%	
	es Bank Ltd oal India Ltd	0.46% 0.44%	
	delweiss Financial Services Ltd	0.39%	
	exmaco Rail & Engineering Ltd	0.29%	
	harti Airtel Ltd	0.29%	
В	ank Of Baroda	0.27%	
	% Cum. NCv. Prefer Zee Entertainment nter'es Ltd	0.04%	
	nter es Lta Hobsyn Technologies Ltd	0.01%	
	restige Estates Projects Ltd	0.01%	
	ollabera Solutions Pvt Ltd	0.00%	

Total	67 34%
Cash & Current Assets	8.68%
MCDOWELL-N_25/09/2014	-0.17%
Magnasound (I) Ltd	0.00%

## Birla Sun Life Frontline

Equity Fund				
Allocation as a %				
of Net Assets	%			
Dr Reddy Laboratories Ltd	2.31%			
Maruti Suzuki India Ltd	2.16%			
Tata Consultancy Services Ltd	2.14%			
Reliance Industries Ltd	2.09%			
Wipro Ltd	2.07%			
Housing Development Finance Corporation Ltd	2.04%			
Motherson Sumi Systems Ltd	2.02%			
Grasim Industries Ltd Indusind Bank Ltd	1.90% 1.88%			
Axis Bank Ltd	1.86%			
Sesa Sterlite Ltd	1.82%			
Lupin Ltd	1.80%			
Cummins India Ltd	1.79%			
ING Vysya Bank Ltd	1.63%			
Bosch Ltd	1.58%			
LIC Housing Finance Ltd	1.57%			
Hero MotoCorp Ltd	1.53%			
Federal Bank Ltd	1.52%			
Power Grid Corporation of India Ltd	1.47%			
Crompton Greaves Ltd	1.39%			
Hindalco Industries Ltd	1.37%			
Kotak Mahindra Bank Ltd	1.33%			
Hindustan Zinc Ltd	1.21%			
Yes Bank Ltd	1.17%			
United Spirits Ltd	1.14%			
Sun Pharmaceuticals Industries Ltd	1.13%			
Idea Cellular Ltd	1.08%			
Bharat Petroleum Corp Ltd	1.06%			
Bajaj Auto Ltd New	1.01%			
Muthoot Finance Ltd	1.01%			
Reliance Capital Ltd	1.00%			
Bharti Airtel Ltd	0.99%			
Godrej Consumer Products Ltd	0.99%			
Britannia Industries Ltd NMDC Ltd	0.80%			
Bank Of Baroda	0.78% 0.78%			
Jaiprakash Associates Ltd	0.72%			
Coal India Ltd	0.72%			
Zee Entertainment Enterprises Ltd	0.64%			
Adani Port and Special Economic Zone Ltd	0.63%			
Bayer Cropscience Ltd	0.61%			
Alstom India Limited	0.60%			
Bajaj Finance Ltd	0.53%			
Akzo India Nobel Ltd	0.47%			
NTPC Ltd	0.42%			
Marico Ltd	0.41%			
Hindustan Petroleum Corporation Ltd	0.40%			
Shree Cement Ltd	0.37%			
Jagran Prakashan Ltd	0.37%			
DB Corp Ltd	0.36%			
Nestle India Ltd	0.34%			
Bank of India Ltd	0.31%			
Titan Company Limited	0.30%			
Sun TV Network Ltd	0.30%			
IL&FS Transportation Networks Ltd	0.29%			
Ranbaxy Laboratories Ltd	0.23%			
IPCA Laboratories Ltd	0.23%			
Jet Airways India Ltd	0.18%			
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.03%			
Marico Kaya Enterprises Ltd	0.02%			

Total	66.56%
Net receivables / payables	0.36%
Cash & Current Assets	3.71%

#### Birla Sun Life Top 100 Fund

Allocation as a % of Net Assets	%
Motherson Sumi Systems Ltd	1.81%
Housing Development Finance Corporation Ltd	1.74%
Dr Reddy Laboratories Ltd	1.73%
Reliance Industries Ltd	1.72%
Federal Bank Ltd	1.71%
State Bank of India	1.68%
ING Vysya Bank Ltd	1.68%
Hero MotoCorp Ltd	1.67%
Kotak Mahindra Bank Ltd	1.64%
Idea Cellular Ltd	1.62%
Cummins India Ltd	1.62%
Grasim Industries Ltd Muthoot Finance Ltd	1.59% 1.57%
Crompton Greaves Ltd	1.55%
Axis Bank Ltd	1.52%
Yes Bank Ltd	1.51%
Indusind Bank Ltd	1.49%
Oil & Natural Gas Corporation Ltd	1.48%
Hindalco Industries Ltd	1.47%
National Aluminium Company Ltd	1.44%
Ranbaxy Laboratories Ltd	1.43%
Hindustan Petroleum Corporation Ltd	1.40%
Sesa Sterlite Ltd	1.35%
Tech Mahindra Ltd	1.30%
Coal India Ltd	1.25%
Power Grid Corporation of India Ltd	1.17%
Bajaj Auto Ltd New	1.17%
LIC Housing Finance Ltd Lupin Ltd	1.16% 1.15%
Bata India Ltd	1.11%
United Spirits Ltd	0.99%
Raymond Ltd	0.93%
Hindustan Zinc Ltd	0.92%
Cadila Healthcare Ltd	0.91%
Tata Chemicals Ltd	0.88%
NMDC Ltd	0.84%
Bosch Ltd	0.82%
Sanofi India Ltd Cognizant Technology Solutions Corp	0.81% 0.75%
Reliance Capital Ltd	0.73%
PTC India Ltd	0.70%
IPCA Laboratories Ltd	0.68%
Bharat Electronics Ltd	0.65%
Britannia Industries Ltd	0.64%
Dabur India Ltd	0.62%
Bharti Airtel Ltd	0.59%
Pfizer Ltd	0.57%
Jaiprakash Associates Ltd	0.57%
Sun TV Network Ltd	0.56%
Akzo India Nobel Ltd Bharat Petroleum Corp Ltd	0.55% 0.55%
IDFC Ltd.	0.53%
Oil India Ltd	0.52%
Bank of India Ltd	0.49%
Shree Cement Ltd	0.41%
Bayer Cropscience Ltd	0.35%
Bajaj Finance Ltd	0.33%
Zee Entertainment Enterprises Ltd	0.24%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.03%
MCDOWELL-N_25/09/2014	-0.32%
Cash & Current Assets	6.02%



MCDOWELL-N\_25/09/2014



-0.37%

#### Birla Sun Life Top 100 Fund

Allocation as a % of Net Assets	%
Net receivables / payables	0.45%
Total	69.03%

#### **Birla Sun Life Equity Fund**

Billa Sull Life Equity Fulld	
Allocation as a %	
of Net Assets	%
Sesa Sterlite Ltd	2.55%
Bajaj Auto Ltd New	2.38%
Indusind Bank Ltd	2.34%
Motherson Sumi Systems Ltd	2.16%
Cairn India Ltd Godrei Industries Ltd	2.07% 2.06%
Kotak Mahindra Bank Ltd	1.91%
Dr Reddy Laboratories Ltd	1.89%
Karur Vysya Bank Ltd	1.75%
LIC Housing Finance Ltd	1.57%
Tata Power Co Ltd	1.38%
Great Eastern Shipping Company Ltd	1.31%
Ranbaxy Laboratories Ltd	1.20%
Cox and Kings Ltd	1.19%
Karnataka Bank Ltd	1.18%
Hindustan Zinc Ltd	1.17%
Kewal Kiran Clothing Limited	1.17%
Century Textiles & Industries Ltd	1.13%
Hindalco Industries Ltd KEC International Ltd	1.09%
The Jammu and Kashmir Bank Ltd	1.05% 0.98%
Bata India Ltd	0.98%
ITC Ltd	0.85%
Sun TV Network Ltd	0.84%
Tata Steel Ltd	0.82%
Radico Khaitan Ltd	0.81%
Infosys Ltd	0.80%
Indian Bank	0.76%
Shriram Transport Finance Company Ltd	0.72%
Muthoot Finance Ltd	0.65%
IPCA Laboratories Ltd	0.60%
Cummins India Ltd	0.56%
Jindal Steel and Power Ltd	0.56%
Bharat Petroleum Corp Ltd	0.53%
Reliance Communications Ltd  NIIT Technologies Ltd	0.46% 0.44%
South Indian Bank Ltd	0.44%
Housing Development Finance Corporation Ltd	0.43%
Ambuja Cements Ltd	0.43%
Shoppers Stop Ltd	0.42%
PTC India Ltd	0.42%
Adani Power Ltd	0.38%
Bharat Bijlee Ltd	0.37%
Clariant Chemicals India Ltd	0.36%
Repco Home Finance Ltd	0.35%
Lanco Infratech Ltd	0.34%
DQ Entertainment International Ltd	0.17%
Ashok Leyland Ltd	0.17%
Jaiprakash Power Ventures Ltd	0.17%
IL&FS Transportation Networks Ltd Megasoft Ltd	0.15% 0.10%
United Breweries Holdings Ltd	0.10%
Jyoti Structures Ltd	0.08%
Mms Infrastr Ltd	0.01%
Maestro Elec & Tele Sys Ltd	0.00%
MAESTROS MEDILINE SYSTEMS LIMITED	0.00%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	8.66%
Net receivables / payables	0.75%
Total	58.13%

#### Birla Sun Life Long Term Advantage Fund

Birla Sun Life Long Term Advantag	e runa
Allocation as a % of Net Assets	%
Indraprastha Gas Ltd	2.33%
Maruti Suzuki India Ltd	2.07%
Federal Bank Ltd	1.92%
Housing Development Finance Corporation Ltd	1.85%
Infosys Ltd	1.76%
Tata Consultancy Services Ltd	1.71%
Ranbaxy Laboratories Ltd Hindalco Industries Ltd	1.63% 1.61%
Muthoot Finance Ltd	1.59%
Axis Bank Ltd	1.58%
OMKAR SPECIALITY CHEMICALS LIMITED	1.42%
Lupin Ltd	1.41%
Gujarat Fluorochemicals Ltd	1.40%
Gulf Oil Lubricants India Ltd	1.36%
IDFC Ltd.	1.35%
Orient Refractories Limited	1.35%
Reliance Infrastructure Ltd Reliance Industries Ltd	1.32% 1.31%
Bharti Airtel Ltd	1.29%
Cummins India Ltd	1.26%
State Bank of India	1.24%
JSW Energy Ltd	1.22%
Repco Home Finance Ltd	1.18%
Raymond Ltd	1.17%
Hindustan Zinc Ltd	1.13%
ATUL AUTO LIMITED	1.00%
Castrol India Ltd (FV Rs. 5/-)	1.00%
Crompton Greaves Ltd	0.98%
STERLING HOLIDAY RESORTS INDIA LTD Kotak Mahindra Bank Ltd	0.97% 0.97%
Cyient Limited	0.94%
Orient Cement Ltd	0.93%
Gujarat State Petronet Ltd	0.93%
SKS Microfinance Ltd	0.89%
Indusind Bank Ltd	0.89%
Bharat Petroleum Corp Ltd	0.88%
LIC Housing Finance Ltd	0.85%
Gujarat Mineral Development Ltd Indian Bank	0.84%
Marico Ltd	0.78% 0.78%
Cipla Ltd	0.75%
National Aluminium Company Ltd	0.74%
Britannia Industries Ltd	0.71%
Century Textiles & Industries Ltd	0.70%
Astral Poly Technik Ltd	0.69%
IPCA Laboratories Ltd	0.67%
Gulf Oil Corporation Ltd	0.63%
Natco Pharma Ltd Grasim Industries Ltd	0.59%
Titan Company Limited	0.58% 0.56%
Phoenix Mills Ltd	0.55%
Ultratech Cement Ltd	0.55%
Sadbhav Engineering Ltd	0.53%
Hindustan Petroleum Corporation Ltd	0.52%
PTC India Ltd	0.50%
Zee Entertainment Enterprises Ltd	0.49%
Power Grid Corporation of India Ltd	0.48%
Inox Leisure Ltd	0.47%
ING Vysya Bank Ltd J Kumar Infraprojects Ltd	0.47% 0.47%
Bank of India Ltd	0.47%
Pidilite Industries Ltd	0.42%
KEC International Ltd	0.39%
Prestige Estates Projects Ltd	0.38%
United Spirits Ltd	0.37%
Nestle India Ltd	0.35%
Godrej Consumer Products Ltd	0.34%

Total	70.69%
Net receivables / payables	0.00%
Cash & Current Assets	3.90%
Oriental Hotels Ltd	0.05%
Jyoti Structures Ltd	0.20%
DB Corp Ltd	0.22%
Shoppers Stop Ltd	0.26%
IVRCL Ltd	0.29%
Bata India Ltd	0.33%

#### Birla Sun Life MNC Fund

Allocation as a %	
of Net Assets	%
Wabco India Ltd	3.26%
Cummins India Ltd	2.67%
Oracle Financial Services Software Ltd	2.33%
Bata India Ltd	2.24%
Colgate Palmolive India Ltd	1.97%
Glaxosmithkline Pharmaceuticals Ltd	1.95%
Gillette India Ltd	1.93%
Procter & Gamble Hygiene and Health Care Ltd	1.89%
FAG Bearings India Ltd	1.87%
Kansai Nerolac Paints Ltd	1.86%
SML Isuzu Ltd	1.74%
Pfizer Ltd	1.72%
Ambuja Cements Ltd	1.54%
Nestle India Ltd	1.48%
Fulford India Ltd	1.26%
ITC Ltd	0.89%
Blue Dart Express Ltd	0.86%
Alstom T&D India Ltd	0.82%
Alstom India Limited	0.78%
Sanofi India Ltd	0.77%
Siemens Ltd	0.76%
Akzo India Nobel Ltd	0.75%
Federal-Mogul Goetze (India) Ltd	0.73%
Disa India Ltd	0.68%
ABB India Ltd	0.64%
Castrol India Ltd (FV Rs. 5/-)	0.62%
Ranbaxy Laboratories Ltd	0.60%
ITD Cementation India Ltd	0.56%
Schneider Electric Infrastructure Ltd	0.34%
Mphasis Ltd	0.15%
Sree Jayalakshmi Autospin Ltd	0.00%
Jainpur Straw Brd and Paper Ltd	0.00%
Maruti Cottex Ltd	0.00%
Sri Venkatesha Mill Ltd	0.00%
Visakha Aqua Farm Ltd	0.00%
Cash & Current Assets	0.80%
Net receivables / payables	-0.20%
Total	40.29%

#### Birla Sun Life Dividend Yield Plus

Allocation as a % of Net Assets	%
Oil & Natural Gas Corporation Ltd	2.32%
Sundaram Finance Ltd	2.28%
Hindustan Zinc Ltd	2.28%
Bajaj Auto Ltd New	2.21%
Orient Cement Ltd	2.14%
Jagran Prakashan Ltd	2.11%
Akzo India Nobel Ltd	2.03%
The Jammu and Kashmir Bank Ltd	2.01%
Kewal Kiran Clothing Limited	1.99%
Greaves Cotton Ltd	1.96%
Hero MotoCorp Ltd	1.73%
Housing Development Finance Corporation Ltd	1.53%





Cr	edit Analysis and Research Limited	1.40%
KE	C International Ltd	1.35%
Pu	njab National Bank	1.26%
Wi	pro Ltd	1.25%
Oil	India Ltd	1.23%
Hir	ndustan Petroleum Corporation Ltd	1.22%
Su	n TV Network Ltd	1.18%
Pro	octer & Gamble Hygiene and Health Care Ltd	1.18%
PT	C India Ltd	1.16%
HC	CL Technologies Ltd	1.16%
Ga	ateway Distriparks Ltd	1.11%
Ca	inara Bank Ltd	1.10%
Als	stom India Limited	1.08%
Or	iental Bank Of Commerce	1.04%
Μι	uthoot Finance Ltd	1.04%
En	gineers India Ltd	1.04%
AT	UL AUTO LIMITED	1.00%
Ka	rur Vysya Bank Ltd	0.98%
VS	ST Industries Ltd	0.95%
Po	wer Grid Corporation of India Ltd	0.92%
Pfi	zer Ltd	0.88%
Or	ient Refractories Limited	0.88%
Sta	ate Bank of India	0.87%
Au	tomotive Axles Ltd	0.86%
Ap	ar Industries Ltd	0.86%
Na	itional Aluminium Company Ltd	0.77%
Gu	ıjarat Industries Power Company Ltd	0.69%
Or	iental Hotels Ltd	0.59%
Inc	dian Bank	0.44%
Bh	arat Bijlee Ltd	0.32%
DE	3 Corp Ltd	0.29%
Jyo	oti Structures Ltd	0.18%
6% Ltc	6 Cum. NCv. Prefer Zee Entertainment Enter'es	0.07%
Hir	nduja Ventures Ltd	0.07%
Ca	sh & Current Assets	1.41%
Ne	et receivables / payables	-0.36%
То	tal	56.06%

Birla Su	ın I ife	Midcar	Fund

Allocation as a %	
of Net Assets	%
India Cements Ltd	2.71%
Eicher Motors Ltd	2.60%
Aurobindo Pharma Ltd	2.52%
Kalpataru Power Transmission Ltd	2.48%
Britannia Industries Ltd	2.37%
Jagran Prakashan Ltd	2.22%
Simplex Infrastructures Ltd	2.16%
GMR Infrastructure Ltd	2.07%
Jubilant Life Sciences Ltd	1.96%
Emami Ltd	1.79%
SKS Microfinance Ltd	1.78%
LIC Housing Finance Ltd	1.66%
Motherson Sumi Systems Ltd	1.62%
Shriram City Union Finance Limited	1.60%
Glenmark Pharmaceuticals Ltd	1.54%
NIIT Technologies Ltd	1.51%
HSIL Ltd	1.46%
Edelweiss Financial Services Ltd	1.39%
J Kumar Infraprojects Ltd	1.36%
Reliance Capital Ltd	1.34%
Firstsource Solutions Ltd	1.27%
IPCA Laboratories Ltd	1.25%
Torrent Pharmaceuticals Ltd	1.16%
FAG Bearings India Ltd	1.11%
Mindtree Ltd	1.07%
Marico Ltd	0.97%
Tech Mahindra Ltd	0.92%
Jyothy Laboratories Ltd	0.90%

National Aluminium Company Ltd	0.88%
VA Tech Wabag Ltd	0.88%
Jaiprakash Associates Ltd	0.80%
Dish TV India Ltd	0.80%
Sun TV Network Ltd	0.77%
Cyient Limited	0.77%
Shree Cement Ltd	0.74%
Bajaj Corp Ltd	0.74%
Akzo India Nobel Ltd	0.72%
Persistent Systems Ltd	0.68%
DB Corp Ltd	0.61%
TVS Motor Company Ltd	0.58%
Apollo Tyres Ltd	0.57%
The Ramco Cements Limited	0.50%
Balkrishna Industries Ltd	0.43%
PTC India Ltd	0.39%
Sundaram Finance Ltd	0.37%
Prestige Estates Projects Ltd	0.36%
IDFC Ltd.	0.35%
Supreme Industries Ltd	0.33%
Indian Bank	0.32%
Phoenix Mills Ltd	0.31%
Finolex Industries Ltd	0.27%
Kansai Nerolac Paints Ltd	0.25%
HT Media Ltd	0.12%
Bajaj Finance Ltd	0.10%
Marico Kaya Enterprises Ltd	0.06%
Cash & Current Assets	4.26%
Net receivables / payables	1.39%
Total	CC 120/

#### Birla Sun Life Small & Midcap Fund

Allocation as a % of Net Assets	%
Indian Bank	2.78%
Jagran Prakashan Ltd	2.71%
KPIT Technologies Limited	2.53%
Eicher Motors Ltd	2.38%
Cyient Limited	2.34%
Jyothy Laboratories Ltd	2.23%
Wabco India Ltd	2.18%
Kewal Kiran Clothing Limited	2.18%
Bank Of Baroda	2.13%
Texmaco Rail & Engineering Ltd	2.11%
Kalpataru Power Transmission Ltd	2.02%
IPCA Laboratories Ltd	2.00%
MRF Ltd	1.96%
MT Educare Ltd	1.91%
HT Media Ltd	1.91%
Mindtree Ltd	1.83%
Aurobindo Pharma Ltd	1.66%
Exide Industries Ltd	1.66%
Cholamandalam Investment and Finance Company Ltd	1.61%
Jubilant Life Sciences Ltd	1.51%
V-Mart Retail Limited	1.42%
Finolex Cables Ltd	1.33%
J Kumar Infraprojects Ltd	1.32%
Finolex Industries Ltd	1.29%
JK Cements Ltd	1.15%
Bharat Electronics Ltd	1.00%
Natco Pharma Ltd	0.98%
Hexaware Technologies Ltd	0.98%
Disa India Ltd	0.92%
Dish TV India Ltd	0.87%
Sadbhav Engineering Ltd	0.87%
Bajaj Corp Ltd	0.82%
Zydus Wellness Ltd	0.78%

Total	C2 E40/
Net receivables / payables	1.58%
Cash & Current Assets	4.10%
Muthoot Finance Ltd	0.33%
Persistent Systems Ltd	0.51%
Akzo India Nobel Ltd	0.52%
Radico Khaitan Ltd	0.52%

#### Birla Sun Life Advantage Fund

Allocation as a %

of Net Assets	%
Ranbaxy Laboratories Ltd	2.49%
Federal Bank Ltd	2.33%
IPCA Laboratories Ltd	2.25%
Bharat Forge Ltd	2.17%
Housing Development Finance Corporation Ltd	2.12%
Motherson Sumi Systems Ltd	2.05%
Larsen & Toubro Ltd	2.04%
Natco Pharma Ltd	2.02%
VA Tech Wabag Ltd	1.95%
Indusind Bank Ltd	1.80%
Cyient Limited	1.69%
Dalmia Bharat Limited	1.67%
Century Textiles & Industries Ltd	1.63%
Repco Home Finance Ltd	1.60%
LIC Housing Finance Ltd	1.59%
Orient Cement Ltd	1.59%
Hindalco Industries Ltd	1.52%
KEC International Ltd	1.50%
Oriental Bank Of Commerce	1.47%
Sesa Sterlite Ltd	1.40%
Reliance Capital Ltd	1.39%
Voltas Ltd	1.31%
Shree Cement Ltd	1.15%
Hero MotoCorp Ltd	1.09%
Titan Company Limited	1.04%
Cash & Current Assets	1.03%
Shoppers Stop Ltd	1.02%
Berger Paints India Ltd	1.02%
Cummins India Ltd	1.00%
National Aluminium Company Ltd	0.99%
Exide Industries Ltd	0.98%
Castrol India Ltd (FV Rs. 5/-)	0.98%
IDFC Ltd.	0.95%
Amara Raja Batteries Ltd	0.93%
Biocon Ltd	0.93%
Crompton Greaves Ltd	0.77%
Muthoot Finance Ltd	0.75%
Alstom T&D India Ltd	0.72%
Hindustan Zinc Ltd	0.68%
Inox Leisure Ltd	0.59%
Kalpataru Power Transmission Ltd	0.58%
Greaves Cotton Ltd	0.57%
Texmaco Rail & Engineering Ltd	0.53%
Persistent Systems Ltd	0.51%
Gulf Oil Lubricants India Ltd	0.38%
Dharti Dredging	0.19%
Divis Laboratories Ltd	0.09%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.05%
Punjab National Bank	0.00%
Gulf Oil Corporation Ltd	0.00%
Karrox Technologies Ltd	0.00%
Net receivables / payables	-0.02%
Total	59.08%



Dalmia Bharat Limited



0.56%

#### Birla Sun Life India GenNext Fund

Allocation as a %	
of Net Assets	%
PVR Ltd	2.92%
Federal Bank Ltd	2.90%
Britannia Industries Ltd	2.84%
ITC Ltd	2.65%
Jyothy Laboratories Ltd	2.59%
Pidilite Industries Ltd	2.56%
Bata India Ltd	2.54%
Ranbaxy Laboratories Ltd	2.48%
Muthoot Finance Ltd	2.45%
Karur Vysya Bank Ltd	2.40%
Phoenix Mills Ltd	2.37%
Asian Paints Ltd	2.27%
Axis Bank Ltd	2.25%
Repco Home Finance Ltd	2.19%
Housing Development Finance Corporation Ltd	2.13%
Exide Industries Ltd	2.02%
Whirlpool of India Ltd	2.01%
ING Vysya Bank Ltd	1.79%
Page Industries Ltd	1.77%
Prestige Estates Projects Ltd	1.66%
MT Educare Ltd	1.40%
South Indian Bank Ltd	1.38%
Bajaj Corp Ltd	1.34%
Kotak Mahindra Bank Ltd	1.29%
Zydus Wellness Ltd	1.17%
Cox and Kings Ltd	1.15%
United Spirits Ltd	1.13%
Arvind Ltd	0.98%
Radico Khaitan Ltd	0.87%
DB Corp Ltd	0.81%
Bajaj Auto Ltd New	0.67%
Shoppers Stop Ltd	0.36%
Trent Ltd	0.28%
Future Lifestyle Fashions Ltd	0.15%
Oracle Financial Services Software Ltd	0.10%
Cash & Current Assets	1.43%
Net receivables / payables	-0.30%
Total	61.00%

#### Birla Sun Life Buy India Fund

Allocation as a %	
of Net Assets	%
Biocon Ltd	3.29%
ICICI Bank Ltd	3.22%
Maruti Suzuki India Ltd	3.08%
Kansai Nerolac Paints Ltd	2.98%
Tata Motors Ltd	2.81%
Zee Entertainment Enterprises Ltd	2.80%
Trent Ltd	2.59%
Mahindra & Mahindra Ltd	2.59%
Bata India Ltd	2.50%
Yes Bank Ltd	2.47%
Axis Bank Ltd	2.44%
Gillette India Ltd	2.35%
Kotak Mahindra Bank Ltd	2.23%
Indusind Bank Ltd	2.00%
ITC Ltd	1.96%
Tata Global Beverages Ltd	1.91%
Jet Airways India Ltd	1.83%
Glaxosmithkline Pharmaceuticals Ltd	1.80%
Pfizer Ltd	1.46%
United Breweries Holdings Ltd	0.71%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	0.61%

Net receivables / payables	-0.35%
Total	47.29%

#### **Birla Sun Life Infrastructure Fund**

Allocation as a %	0/
of Net Assets	%
Tata Motors Ltd	2.21%
ING Vysya Bank Ltd	2.20%
Bharat Electronics Ltd	2.20%
Shriram Transport Finance Company Ltd	2.11%
KEC International Ltd	1.97%
The Jammu and Kashmir Bank Ltd	1.78%
Tata Power Co Ltd	1.70%
Indusind Bank Ltd	1.64%
Crompton Greaves Ltd	1.64%
VA Tech Wabag Ltd	1.62%
Honeywell Automation India Ltd	1.50%
FAG Bearings India Ltd	1.50%
Ambuja Cements Ltd	1.45%
Reliance Industries Ltd	1.40%
Hindustan Zinc Ltd	1.40%
ACC Ltd	1.38%
Idea Cellular Ltd	1.34%
Punjab National Bank	1.33%
Sobha Ltd	1.28%
Kalpataru Power Transmission Ltd	1.16%
Ashok Leyland Ltd	1.13%
Andhra Bank Ltd	1.11%
Gujarat Industries Power Company Ltd	1.10%
Sadbhav Engineering Ltd	1.03%
Indraprastha Gas Ltd	1.01%
Reliance Infrastructure Ltd	0.98%
Bajaj Finance Ltd	0.97%
Yes Bank Ltd	0.95%
Orient Refractories Limited	0.90%
Credit Analysis and Research Limited	0.88%
Bharat Petroleum Corp Ltd	0.88%
Axis Bank Ltd	0.84%
Century Textiles & Industries Ltd	0.83%
J Kumar Infraprojects Ltd	0.79%
Texmaco Rail & Engineering Ltd	0.78%
Automotive Axles Ltd	0.77%
Finolex Cables Ltd	0.76%
Oriental Bank Of Commerce	0.73%
Gujarat State Petronet Ltd	0.71%
GMR Infrastructure Ltd	0.68%
National Aluminium Company Ltd	0.63%
Jaiprakash Power Ventures Ltd	0.60%
ICRA Ltd	0.55%
Bharti Airtel Ltd	0.52%
Karnataka Bank Ltd	0.52%
Oberoi Realty Ltd	0.51%
Engineers India Ltd	0.43%
Ashok Leyland Ltd	0.40%
Muthoot Finance Ltd	0.37%
Power Finance Corporation Ltd	0.35%
Hindalco Industries Ltd	0.32%
Disa India Ltd	0.29%
Net receivables / payables	0.18%
Cash & Current Assets	4.23%
Total	60.55%

#### Birla Sun Life Pure Value Fund

Allocation as a %		
of Net Assets	%	
MRF Ltd	2.17%	
Reliance Capital Ltd	2.16%	
Orient Cement Ltd	2.16%	
Wipro Ltd	2.13%	

National Aluminium Company Ltd         2.12%           Muthoot Finance Ltd         2.05%           Hero MotoCorp Ltd         1.93%           Sadbhav Engineering Ltd         1.89%           Bajaj Auto Ltd New         1.88%           LIC Housing Finance Ltd         1.88%           Andhra Bank Ltd         1.86%           Reliance Infrastructure Ltd         1.84%           Hindalco Industries Ltd         1.82%           Radico Khaitan Ltd         1.77%           Biocon Ltd         1.74%           Firstsource Solutions Ltd         1.68%           Axis Bank Ltd         1.53%           Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jost Structures Ltd         1.25%           Edelweiss Financial Services Ltd         1.25%           Edelweiss Financial Services Ltd         1.25%           Edelweiss Financial Services Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%		
Hero MotoCorp Ltd	National Aluminium Company Ltd	2.12%
Sadbhav Engineering Ltd         1.90%           Bajaj Auto Ltd New         1.89%           LIC Housing Finance Ltd         1.88%           Andhra Bank Ltd         1.86%           Reliance Infrastructure Ltd         1.84%           Hindalco Industries Ltd         1.82%           Radico Khaitan Ltd         1.77%           Biocon Ltd         1.74%           Firstsource Solutions Ltd         1.68%           Axis Bank Ltd         1.53%           Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Indraprastha Gas Ltd         1.28%           Jyoti Structures Ltd         1.28%           Jota Laboratoria Structure Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.17%           Gulf Oil Lubricants India	Muthoot Finance Ltd	2.05%
Bajaj Auto Ltd New         1.89%           LIC Housing Finance Ltd         1.88%           Andhra Bank Ltd         1.86%           Reliance Infrastructure Ltd         1.84%           Hindalco Industries Ltd         1.82%           Radico Khaitan Ltd         1.77%           Biocon Ltd         1.74%           Firstsource Solutions Ltd         1.68%           Axis Bank Ltd         1.53%           Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jyoti Structures Ltd         1.28%           Jost Structures Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         0.11%           Indian Bank         0.09%           GMR Infrastructure	Hero MotoCorp Ltd	1.93%
LIC Housing Finance Ltd  Andhra Bank Ltd  Reliance Infrastructure Ltd  Hindalco Industries Ltd  Radico Khaitan Ltd  Biocon Ltd  Firstsource Solutions Ltd  Axis Bank Ltd  Axis Bank Ltd  1.53%  Magma Fincorp Ltd  SSLT_25/09/2014  Indraprastha Gas Ltd  Tata Motors Ltd DVR Shares  Jyoti Structures Ltd  L25%  Edelweiss Financial Services Ltd  Corporation Bank Ltd  T.17%  Bharat Petroleum Corp Ltd  Bharat Electronics Ltd  Indian Bank  GMR Infrastructure Ltd  Indian Bank  GMR Infrastructure Ltd  Hindustan Petroleum Corporation Ltd  Apar Industries Ltd  D9%  Hindustan Petroleum Corporation Ltd  Apar Industries Ltd  D9%  Hindustan Petroleum Corporation Ltd  Apar Industries Ltd  D9%  Hindustan Petroleum Corporation Ltd  D9%  Hindustan Petroleum Corporation Ltd  D9%  Hindustan Detroleum Corporation Ltd  D9%  Hindustan Petroleum Corporation Ltd  D9%  Hindustan Petroleum Corporation Ltd  D9%  Hindustan Petroleum Corporation Ltd  D9%  Hindustan Bank Cf Commerce  D64%  Tata Motors Ltd  D19%  State Bank of India  D59%  State Bank of India  D59%  Gulf Oil Corporation Ltd  D53%  Heritage Foods Limited  Inox Leisure Ltd  Brigade Enterprises Ltd  Cash & Current Assets  D39%  Net receivables / payables  -3.20%	Sadbhav Engineering Ltd	1.90%
Andhra Bank Ltd Reliance Infrastructure Ltd Hindalco Industries Ltd Radico Khaitan Ltd Hindalco Industries Ltd Radico Khaitan Ltd Hirstsource Solutions Ltd Axis Bank Bank Bank Bank Bank Bank Bank Bank	Bajaj Auto Ltd New	1.89%
Reliance Infrastructure Ltd         1.84%           Hindalco Industries Ltd         1.82%           Radico Khaitan Ltd         1.77%           Biocon Ltd         1.74%           Firstsource Solutions Ltd         1.68%           Axis Bank Ltd         1.53%           Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.75%           Finolex Cables Ltd         0.75%           Finolex Cables Ltd         0.75%           ING Vysya	LIC Housing Finance Ltd	1.88%
Hindalco Industries Ltd	Andhra Bank Ltd	1.86%
Radico Khaitan Ltd         1.77%           Biocon Ltd         1.74%           Firstsource Solutions Ltd         1.68%           Axis Bank Ltd         1.53%           Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.95%           IPCA Laboratories Ltd         0.75%           Finolex Cables Ltd         0.75%           ING Vysya Bank Ltd         0.69%           Banco Pro	Reliance Infrastructure Ltd	1.84%
Biocon Ltd         1.74%           Firstsource Solutions Ltd         1.68%           Axis Bank Ltd         1.53%           Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.99%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Yes Bank Ltd         0.69%           State Bank of Indi	Hindalco Industries Ltd	1.82%
Firstsource Solutions Ltd         1.68%           Axis Bank Ltd         1.53%           Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%	Radico Khaitan Ltd	1.77%
Axis Bank Ltd       1.53%         Magma Fincorp Ltd       1.40%         SSLT_25/09/2014       1.36%         Indraprastha Gas Ltd       1.32%         Tata Motors Ltd DVR Shares       1.28%         Jyoti Structures Ltd       1.28%         Jaiprakash Associates Ltd       1.27%         IDFC Ltd.       1.25%         Edelweiss Financial Services Ltd       1.24%         Corporation Bank Ltd       1.23%         ATUL AUTO LIMITED       1.18%         Bharat Petroleum Corp Ltd       1.17%         Gulf Oil Lubricants India Ltd       1.17%         The Jammu and Kashmir Bank Ltd       1.12%         Bharat Electronics Ltd       1.11%         Indian Bank       1.03%         GMR Infrastructure Ltd       0.95%         IPCA Laboratories Ltd       0.95%         IPCA Laboratories Ltd       0.90%         Hindustan Petroleum Corporation Ltd       0.86%         Apar Industries Ltd       0.73%         ING Vysya Bank Ltd       0.69%         Yes Bank Ltd       0.69%         Banco Products India Ltd       0.67%         Oriental Bank Of Commerce       0.64%         Tata Motors Ltd       0.59%         State Bank of In	Biocon Ltd	1.74%
Magma Fincorp Ltd         1.40%           SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%	Firstsource Solutions Ltd	1.68%
SSLT_25/09/2014         1.36%           Indraprastha Gas Ltd         1.32%           Tata Motors Ltd DVR Shares         1.28%           Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%	Axis Bank Ltd	1.53%
Indraprastha Gas Ltd	Magma Fincorp Ltd	1.40%
Indraprastha Gas Ltd	SSLT 25/09/2014	1.36%
Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.73%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%		1.32%
Jyoti Structures Ltd         1.28%           Jaiprakash Associates Ltd         1.27%           IDFC Ltd.         1.25%           Edelweiss Financial Services Ltd         1.24%           Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.73%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%	Tata Motors Ltd DVR Shares	1.28%
Jaiprakash Associates Ltd  IDFC Ltd.  Edelweiss Financial Services Ltd  Corporation Bank Ltd  ATUL AUTO LIMITED  Bharat Petroleum Corp Ltd  Gulf Oil Lubricants India Ltd  The Jammu and Kashmir Bank Ltd  Indian Bank  GMR Infrastructure Ltd  IPCA Laboratories Ltd  Hindustan Petroleum Corporation Ltd  Apar Industries Ltd  Finolex Cables Ltd  ING Vysya Bank Ltd  Banco Products India Ltd  O.69%  Tata Motors Ltd  Sank Offenerce  O.64%  Tata Motors Ltd  Jindal Steel and Power Ltd  Jindal Steel and Power Ltd  Inox Leisure Ltd  O.38%  Brigade Enterprises Ltd  O.38%  Ret receivables / payables  -3.20%		
IDFC Ltd.	*	
Edelweiss Financial Services Ltd         1,24%           Corporation Bank Ltd         1,23%           ATUL AUTO LIMITED         1,18%           Bharat Petroleum Corp Ltd         1,17%           Gulf Oil Lubricants India Ltd         1,17%           The Jammu and Kashmir Bank Ltd         1,12%           Bharat Electronics Ltd         1,11%           Indian Bank         1,03%           GMR Infrastructure Ltd         0,95%           IPCA Laboratories Ltd         0,90%           Hindustan Petroleum Corporation Ltd         0,86%           Apar Industries Ltd         0,75%           Finolex Cables Ltd         0,73%           ING Vysya Bank Ltd         0,69%           Yes Bank Ltd         0,69%           Banco Products India Ltd         0,67%           Oriental Bank Of Commerce         0,64%           Tata Motors Ltd         0,59%           State Bank of India         0,59%           Gulf Oil Corporation Ltd         0,54%           Jindal Steel and Power Ltd         0,53%           Heritage Foods Limited         0,51%           Inox Leisure Ltd         0,38%           Brigade Enterprises Ltd         0,19%           Cash & Current Assets         10,39% <td>•</td> <td></td>	•	
Corporation Bank Ltd         1.23%           ATUL AUTO LIMITED         1.18%           Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.75%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20% </td <td></td> <td></td>		
ATUL AUTO LIMITED  Bharat Petroleum Corp Ltd  Culf Oil Lubricants India Ltd  The Jammu and Kashmir Bank Ltd  Bharat Electronics Ltd  Indian Bank  GMR Infrastructure Ltd  IPCA Laboratories Ltd  Hindustan Petroleum Corporation Ltd  Apar Industries Ltd  ING Vysya Bank Ltd  Sanco Products India Ltd  O.69%  Banco Products India Ltd  O.69%  State Bank of Commerce  O.64%  Tata Motors Ltd  Jindal Steel and Power Ltd  Indx Leisure Ltd  O.53%  Heritage Foods Limited  Inox Leisure Ltd  O.38%  Brigade Enterprises Ltd  O.39%  Net receivables / payables  -3.20%		
Bharat Petroleum Corp Ltd         1.17%           Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.75%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%	· ·	
Gulf Oil Lubricants India Ltd         1.17%           The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.75%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
The Jammu and Kashmir Bank Ltd         1.12%           Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.75%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%	•	
Bharat Electronics Ltd         1.11%           Indian Bank         1.03%           GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.75%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
Indian Bank		
GMR Infrastructure Ltd         0.95%           IPCA Laboratories Ltd         0.90%           Hindustan Petroleum Corporation Ltd         0.86%           Apar Industries Ltd         0.75%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
IPCA Laboratories Ltd		
Hindustan Petroleum Corporation Ltd   0.86%		
Apar Industries Ltd         0.75%           Finolex Cables Ltd         0.73%           ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
Finolex Cables Ltd 0.73% ING Vysya Bank Ltd 0.69% Yes Bank Ltd 0.69% Banco Products India Ltd 0.67% Oriental Bank Of Commerce 0.64% Tata Motors Ltd 0.59% State Bank of India 0.59% Gulf Oil Corporation Ltd 0.54% Jindal Steel and Power Ltd 0.53% Heritage Foods Limited 0.51% Inox Leisure Ltd 0.38% Brigade Enterprises Ltd 0.19% Cash & Current Assets 10.39% Net receivables / payables -3.20%	· ·	
ING Vysya Bank Ltd         0.69%           Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%	'	
Yes Bank Ltd         0.69%           Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
Banco Products India Ltd         0.67%           Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
Oriental Bank Of Commerce         0.64%           Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
Tata Motors Ltd         0.59%           State Bank of India         0.59%           Gulf Oil Corporation Ltd         0.54%           Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
State Bank of India       0.59%         Gulf Oil Corporation Ltd       0.54%         Jindal Steel and Power Ltd       0.53%         Heritage Foods Limited       0.51%         Inox Leisure Ltd       0.38%         Brigade Enterprises Ltd       0.19%         Cash & Current Assets       10.39%         Net receivables / payables       -3.20%		
Gulf Oil Corporation Ltd       0.54%         Jindal Steel and Power Ltd       0.53%         Heritage Foods Limited       0.51%         Inox Leisure Ltd       0.38%         Brigade Enterprises Ltd       0.19%         Cash & Current Assets       10.39%         Net receivables / payables       -3.20%		
Jindal Steel and Power Ltd         0.53%           Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
Heritage Foods Limited         0.51%           Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%	· ·	
Inox Leisure Ltd         0.38%           Brigade Enterprises Ltd         0.19%           Cash & Current Assets         10.39%           Net receivables / payables         -3.20%		
Brigade Enterprises Ltd 0.19% Cash & Current Assets 10.39% Net receivables / payables -3.20%	•	
Cash & Current Assets 10.39% Net receivables / payables -3.20%		
Net receivables / payables -3.20%		
Total 68.44%		2 211
	Total	68.44%

#### Birla Sun Life International Equity Fund - Plan A

Allocation as a %	
of Net Assets	%
The Boeing Co	2.67%
T ROWE PRICE GROUP I	2.66%
Zurich Insurance Group Ag	2.61%
INTERNATIONAL BUSINESS MACHINES CORPIBM	2.50%
HARMAN INTERNATIONAL	2.49%
AMERISOURCE BERGEN CORP	2.45%
Viacom Inc	2.25%
COACH INC	2.19%
MARKS & SPENCER GROUP PLC	2.16%
CNOOC LTD	2.13%
SAMSUNG ELECTRONICS - GDR	2.10%
Allianz SE	2.09%
CENTRICA PLC	2.06%
CHINA CONSTRUCT BANK SHS H HKD 0939	2.06%
Delta Air Lines Inc	2.02%
Vivendi SA	1.84%
JGC CORP-JPY	1.79%







BEIERSDORF AG 1 Cash & Current Assets 3	.43% .40% .33% .11% .08% 3.71% 0.43%
BEIERSDORF AG 1	.40% .33% .11% .08%
	.40% .33% .11%
MICHAEL KORS HOLDINGS LTD 1	.40%
	.40%
Skandinaviska Enskilda Banken AB 1	
CANON INC 1	.43%
CenturyLink Inc 1	
BOC Hong Kong Holdings Ltd 1	.49%
Koninklijke AHOLD NV 1	.60%
EASTMAN CHEMICAL CO 1	.62%
Schneider Electric SA 1	.64%
TECK Resources Ltd 1	.64%
Michelin Cie Generale Des Etablissements	.64%
EMC CORP 1	.66%
Constellation Brands Inc 1	.66%
TELENOR 1	.68%
TOYOTA MOTOR CORP 1	.69%
CVS CAREMARK CORP 1	.72%

## Birla Sun Life International Equity Fund - Plan B

Allocation as a %	
of Net Assets	%
Tata Consultancy Services Ltd	2.02%
Larsen & Toubro Ltd	1.80%
State Bank of India	1.74%
Dr Reddy Laboratories Ltd	1.69%
Tech Mahindra Ltd	1.68%
HCL Technologies Ltd	1.65%
National Aluminium Company Ltd	1.51%
Century Textiles & Industries Ltd	1.50%
Oil India Ltd	1.45%
Shriram City Union Finance Limited	1.44%
Indusind Bank Ltd	1.40%
J Kumar Infraprojects Ltd	1.37%
Reliance Industries Ltd	1.32%
Oil & Natural Gas Corporation Ltd	1.28%
Housing Development Finance Corporation Ltd	1.27%
Cummins India Ltd	1.15%
Texmaco Rail & Engineering Ltd	1.10%
DB Corp Ltd	1.10%
McKesson Corp	1.08%
Aetna Inc New	1.08%
Chubb Corp	1.08%
ING Vysya Bank Ltd	1.06%
Hindustan Petroleum Corporation Ltd	1.00%
Akzo India Nobel Ltd	0.96%
Cognizant Technology Solutions Corp	0.94%
Wipro Ltd	0.91%
ROCHE HOLDINGS AG GENUS BEARER SHS	0.90%
Hindalco Industries Ltd	0.89%
Reliance Capital Ltd	0.89%
Shriram Transport Finance Company Ltd	0.84%
APPLE INC	0.84%
OMKAR SPECIALITY CHEMICALS LIMITED	0.78%
ATUL AUTO LIMITED	0.76%
The Jammu and Kashmir Bank Ltd	0.75%
Orient Refractories Limited	0.75%
WAL MART STORES INC	0.74%
AXA SA	0.72%
VST Industries Ltd	0.70%
Jagran Prakashan Ltd	0.70%
Hindustan Zinc Ltd	0.70%
Jaiprakash Associates Ltd	0.70%
FEDEX CORP	0.69%
Karur Vysya Bank Ltd	0.67%
AFLAC INC	0.66%
HARMAN INTERNATIONAL	0.65%
AMERISOURCE BERGEN CORP	0.62%
SAMSUNG ELECTRONICS - GDR	0.62%

T ROWE PRICE GROUP I	0.62%
Zurich Insurance Group Ag	0.62%
VALERO ENERGY CORP	0.61%
Automotive Axles Ltd	0.61%
COACH INC	0.59%
The Boeing Co	0.59%
INTERNATIONAL BUSINESS MACHINES CORP IBM	0.59%
STERLING HOLIDAY RESORTS INDIA LTD	0.56%
CHINA CONSTRUCT BANK SHS H HKD 0939	0.55%
Allianz SE	0.53%
CNOOC LTD	0.52%
CENTRICA PLC	0.51%
Delta Air Lines Inc	0.51%
Jyoti Structures Ltd	0.51%
MARKS & SPENCER GROUP PLC	0.49%
CVS CAREMARK CORP	0.49%
TELENOR	0.47%
Vivendi SA	0.47%
Viacom Inc	0.46%
JGC CORP-JPY	0.45%
United Spirits Ltd	0.43%
EASTMAN CHEMICAL CO	0.42%
TOYOTA MOTOR CORP	0.41%
EMC CORP	0.41%
Constellation Brands Inc	0.40%
TECK Resources Ltd	0.40%
Michelin Cie Generale Des Etablissements	0.40%
Schneider Electric SA	0.40%
Engineers India Ltd	0.39%
Skandinaviska Enskilda Banken AB	0.38%
Koninklijke AHOLD NV	0.38%
Yes Bank Ltd	0.36%
CenturyLink Inc	0.35%
CANON INC	0.34%
Bank Of Baroda	0.33%
Power Finance Corporation Ltd	0.32%
BOC Hong Kong Holdings Ltd	0.31%
Radico Khaitan Ltd	0.29%
Gujarat Mineral Development Ltd	0.28%
MICHAEL KORS HOLDINGS LTD	0.27%
BEIERSDORF AG	0.27%
Orient Cement Ltd	0.24%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.03%
Cash & Current Assets	2.79%
Net receivables / payables	-0.03%
Total	71.45%

## Birla Sun Life Commodity Equities Fund -Global Agri Plan (GAP)

Allocation as a %	
of Net Assets	%
Kubota Corp	4.03%
WILMAR INTERNATIONAL LTD	3.76%
CF INDUSTRIES HOLDINGS INC ORD SHS	3.51%
AGRIUM INC	3.25%
Marine Harvest ASA	2.58%
INGREDION INC	2.22%
Nippon Meat Pack Ord	2.20%
GOLDEN AGRI-RESOURCES LTD	1.71%
YARA INTERNATIONAL ASA	1.61%
Uralkaliy OJSC SHS GDR	1.43%
Sociedad Quimica yMinera de Chile SA	0.81%
Israel Chemicals Ltd	0.81%
Chaoda Modern Agriculture Holdings Ltd	0.00%
Cash & Current Assets	1.84%
Net receivables / payables	-2.10%
Total	27.67%

#### Birla Sun Life India Reforms Fund

Sadbhav Engineering Ltd 3.43 Max India Ltd 3.34 Oil India Ltd 3.15	% i% i%
	i% :% !%
Oil India Ltd 3.15	% 1%
	1%
Bajaj Finance Ltd 3.04	
Alstom India Limited 3.00	
Bank Of Baroda 2.68	%
ING Vysya Bank Ltd 2.57	%
HDFC Bank Ltd 2.42	%
Bharti Airtel Ltd 2.27	%
Dish TV India Ltd 2.20	%
Hindustan Petroleum Corporation Ltd 1.88	%
Shoppers Stop Ltd 1.86	%
Idea Cellular Ltd 1.66	%
JSW Energy Ltd 1.56	%
Punjab National Bank 1.56	%
Trent Ltd 1.40	%
J Kumar Infraprojects Ltd 1.26	%
Texmaco Rail & Engineering Ltd 0.98	%
Indian Bank 0.84	%
Canara Bank Ltd 0.62	%
Jaiprakash Power Ventures Ltd 0.58	%
Power Finance Corporation Ltd 0.51	%
$6\%$ Cum. NCv. Prefer Zee Entertainment Enter'es $$\rm Ltd$	%
Cash & Current Assets 6.35	%
Net receivables / payables -1.15	5%
Total 48.2	3%

#### Birla Sun Life New Millennium Fund

Allocation as a % of Net Assets	%
Firstsource Solutions Ltd	1.95%
Jagran Prakashan Ltd	1.55%
Info Edge India Ltd	1.48%
Zee Entertainment Enterprises Ltd	1.25%
Just Dial Limited	1.18%
Reliance Communications Ltd	1.03%
Sun TV Network Ltd	0.62%
DB Corp Ltd	0.57%
DQ Entertainment International Ltd	0.43%
Megasoft Ltd	0.28%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.18%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	1.32%
Net receivables / payables	-0.27%
Total	11.59%

#### Birla Sun Life India Opportunities Fund

Allocation as a %	
of Net Assets	%
Tech Mahindra Ltd	3.88%
KEC International Ltd	3.83%
Crisil Ltd	3.65%
Dr Reddy Laboratories Ltd	3.35%
AIA Engineering Ltd	3.33%
Motherson Sumi Systems Ltd	3.29%
Natco Pharma Ltd	3.04%
Balkrishna Industries Ltd	2.84%
HCL Technologies Ltd	2.68%
Reliance Industries Ltd	1.76%
IPCA Laboratories Ltd	1.51%
Unichem Laboratories Ltd	1.40%
Praj Industries Ltd	0.79%



#### Birla Sun Life India Opportunities Fund

Allocation as a % of Net Assets	%
Sesa Sterlite Ltd	0.73%
DQ Entertainment International Ltd	0.06%
Collabera Solutions Pvt Ltd	0.00%
Jainpur Straw Brd and Paper Ltd	0.00%
Magnasound (I) Ltd	0.00%
Oriqua Ltd	0.00%
Sree Rama Polymer	0.00%
Cash & Current Assets	5.09%
Net receivables / payables	0.04%
Total	41.27%

#### **Birla Sun Life Special Situations Fund**

Allocation as a % of Net Assets	%
Century Textiles & Industries Ltd	4.23%
PTC India Ltd	3.57%
LIC Housing Finance Ltd	3.56%
Hindustan Zinc Ltd	3.14%
HDFC Bank Ltd	3.01%
Sesa Sterlite Ltd	2.96%
Tata Power Co Ltd	2.85%
Canara Bank Ltd	
Muthoot Finance Ltd	2.70% 2.31%
	2.31%
Cox and Kings Ltd	,
Yes Bank Ltd	2.04%
Tata Chemicals Ltd	2.02%
Cummins India Ltd	1.66%
Hinduja Ventures Ltd	1.55%
Karur Vysya Bank Ltd	1.34%
Simplex Infrastructures Ltd	1.31%
Bharat Petroleum Corp Ltd	1.24%
Union Bank of India	1.12%
Corporation Bank Ltd	1.05%
Jaiprakash Power Ventures Ltd	0.74%
Radico Khaitan Ltd	0.73%
JSW Energy Ltd	0.61%
Bombay Dyeing & Mfg Company Ltd	0.49%
Cash & Current Assets	3.59%
Net receivables / payables	-2.30%
Total	47.64%

#### Birla Sun Life Index Fund

Allocation as a % of Net Assets	%
Oil & Natural Gas Corporation Ltd	2.81%
State Bank of India	2.74%
Axis Bank Ltd	2.38%
Mahindra & Mahindra Ltd	2.33%
Sun Pharmaceuticals Industries Ltd	2.32%
Hindustan Unilever Ltd	1.90%
Bharti Airtel Ltd	1.58%
HCL Technologies Ltd	1.58%
Kotak Mahindra Bank Ltd	1.43%
Dr Reddy Laboratories Ltd	1.35%
Wipro Ltd	1.33%
Maruti Suzuki India Ltd	1.33%
Tech Mahindra Ltd	1.27%
Sesa Sterlite Ltd	1.24%
Tata Steel Ltd	1.23%
Hero MotoCorp Ltd	1.13%
Lupin Ltd	1.11%
Bajaj Auto Ltd New	1.09%
Power Grid Corporation of India Ltd	1.03%
NTPC Ltd	1.02%

Asian Paints Ltd	1.02%
Cipla Ltd	0.94%
Ultratech Cement Ltd	0.94%
Indusind Bank Ltd	0.92%
Coal India Ltd	0.84%
Hindalco Industries Ltd	0.79%
Bharat Heavy Electricals Ltd	0.79%
Grasim Industries Ltd	0.78%
Gail (India) Ltd	0.74%
Cairn India Ltd	0.69%
United Spirits Ltd	0.67%
IDFC Ltd.	0.65%
Bharat Petroleum Corp Ltd	0.65%
Bank Of Baroda	0.59%
Ambuja Cements Ltd	0.57%
Tata Power Co Ltd	0.57%
Punjab National Bank	0.51%
ACC Ltd	0.50%
NMDC Ltd	0.48%
Jindal Steel and Power Ltd	0.30%
DLF Ltd	0.29%
Cash & Current Assets	2.98%
Net receivables / payables	-2.98%
Total	46.43%

#### **Tax Savings Solutions**

#### Birla Sun Life Tax Relief '96

Allocation as a %	
of Net Assets	%
Housing Development Finance Corporation Ltd	3.04%
MRF Ltd	2.87%
Shoppers Stop Ltd	2.85%
Tata Motors Ltd	2.78%
Bosch Ltd	2.72%
Axis Bank Ltd	2.70%
Biocon Ltd	2.58%
HDFC Bank Ltd	2.49%
STERLING HOLIDAY RESORTS INDIA LTD	2.30%
Grasim Industries Ltd	2.13%
HCL Technologies Ltd	2.13%
Sun Pharmaceuticals Industries Ltd	2.06%
Zee Entertainment Enterprises Ltd	2.02%
Hindustan Unilever Ltd	1.82%
Shree Cement Ltd	1.75%
Yes Bank Ltd	1.74%
Century Textiles & Industries Ltd	1.73%
Wyeth Ltd	1.67%
Infosys Ltd	1.63%
ITC Ltd	1.62%
Tech Mahindra Ltd	1.47%
Maruti Suzuki India Ltd	1.36%
Bata India Ltd	1.34%
Indusind Bank Ltd	1.25%
Pfizer Ltd	1.18%
Gillette India Ltd	1.07%
Jet Airways India Ltd	1.05%
Sesa Sterlite Ltd	1.01%
Mahindra & Mahindra Ltd	0.78%
Glaxosmithkline Pharmaceuticals Ltd	0.68%
Container Corporation of India Ltd	0.50%
Reliance Capital Ltd	0.49%
Jain Irrigation Systems Ltd	0.38%
SKS Microfinance Ltd	0.32%
United Breweries Holdings Ltd	0.29%
Ashok Leyland Ltd	0.28%
Shriram Transport Finance Company Ltd	0.27%
Kansai Nerolac Paints Ltd	0.17%
Bharat Bijlee Ltd	0.14%

Magnasound (I) Ltd	0.00%
Cash & Current Assets	0.89%
Net receivables / payables	-0.57%
Total	58.98%

#### Birla Sun Life Tax Plan

Allocation as a %	
of Net Assets	%
Housing Development Finance Corporation Ltd	3.04%
MRF Ltd	2.85%
Shoppers Stop Ltd	2.84%
Tata Motors Ltd	2.76%
Bosch Ltd	2.71%
Axis Bank Ltd	2.68%
Biocon Ltd	2.56%
HDFC Bank Ltd	2.48%
STERLING HOLIDAY RESORTS INDIA LTD	2.28%
HCL Technologies Ltd	2.12%
Grasim Industries Ltd	2.11%
Sun Pharmaceuticals Industries Ltd	2.05%
Zee Entertainment Enterprises Ltd	2.01%
Hindustan Unilever Ltd	1.82%
Shree Cement Ltd	1.73%
Yes Bank Ltd	1.73%
Century Textiles & Industries Ltd	1.73%
Wyeth Ltd	1.66%
Infosys Ltd	1.62%
ITC Ltd	1.62%
Tech Mahindra Ltd	1.46%
Maruti Suzuki India Ltd	1.35%
Bata India Ltd	1.33%
Indusind Bank Ltd	1.24%
Pfizer Ltd	1.16%
Gillette India Ltd	1.06%
Jet Airways India Ltd	1.04%
Sesa Sterlite Ltd	1.00%
Mahindra & Mahindra Ltd	0.77%
Glaxosmithkline Pharmaceuticals Ltd	0.67%
Container Corporation of India Ltd	0.50%
Reliance Capital Ltd	0.50%
Jain Irrigation Systems Ltd	0.38%
SKS Microfinance Ltd	0.32%
United Breweries Holdings Ltd	0.29%
Ashok Leyland Ltd	0.28%
Shriram Transport Finance Company Ltd	0.27%
Kansai Nerolac Paints Ltd	0.15%
Bharat Bijlee Ltd	0.13%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	2.08%
Net receivables / payables	-1.21%
Total	59.16%





#### **Regular Income Solutions**

#### **Birla Sun Life Monthly Income**

Allocation as a %	Detions	0/
of Net Assets	Rating	%
IPCA Laboratories Ltd		0.81%
9.40% Andhra Pradesh SDL (MD 30/01/2024)	SOV	0.80%
Indraprastha Gas Ltd		0.68%
HDFC Bank Ltd		0.66%
Larsen & Toubro Ltd		0.60%
		0.52%
Bajaj Finance Ltd		0.52%
HCL Technologies Ltd		
Cummins India Ltd		0.46%
Voltas Ltd		0.40%
Siemens Ltd		0.37%
IDBI Bank Ltd	CRISIL AA+	0.37%
National Aluminium Company Ltd		0.34%
Shriram City Union Finance Limited		0.33%
Bank Of Baroda		0.28%
OMKAR SPECIALITY CHEMICALS LIMITED		0.25%
Motherson Sumi Systems Ltd		0.22%
United Spirits Ltd		0.21%
Oriental Hotels Ltd		0.14%
Maruti Suzuki India Ltd		0.11%
Persistent Systems Ltd		0.08%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd		0.03%
ING Vysya Bank Ltd		0.03%
Magnasound (I) Ltd		0.00%
Cash & Current Assets		4.53%
Total		12.71%

Akzo India Nobel Ltd	0.15%
Glenmark Pharmaceuticals Ltd	0.15%
NTPC Ltd	0.14%
Hindustan Zinc Ltd	0.14%
Britannia Industries Ltd	0.14%
Godrej Consumer Products Ltd	0.14%
State Bank of India	0.14%
Kewal Kiran Clothing Limited	0.14%
Coal India Ltd	0.14%
Federal Bank Ltd	0.13%
Wipro Ltd	0.12%
IL&FS Transportation Networks Ltd	0.12%
Reliance Capital Ltd	0.11%
Oil India Ltd	0.11%
Alstom India Limited	0.10%
Shriram City Union Finance Limited	0.10%
United Spirits Ltd	0.09%
Bank of India Ltd	0.08%
Adani Port and Special Economic Zone Ltd	0.08%
Marico Ltd	0.07%
Tata Motors Ltd	0.06%
Nestle India Ltd	0.06%
DB Corp Ltd	0.05%
Future Retail Ltd	0.04%
Jagran Prakashan Ltd	0.04%
Future Lifestyle Fashions Ltd	0.04%
Sun TV Network Ltd	0.03%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.01%
Marico Kaya Enterprises Ltd	0.01%
Power Grid Corporation of India Ltd	0.01%
City Union Bank Ltd	0.00%
Cash & Current Assets	5.96%
Total	18.54%

Total	21.41%
Cash & Current Assets	4.14%
6% Cum. NCv. Prefer Zee Entertain- ment Enter'es Ltd	0.03%
DQ Entertainment International Ltd	0.05%
UPL Limited	0.08%
Hathway Cable and Datacom Ltd	0.12%
Cyient Limited	0.24%

#### Birla Sun Life MIP Saving 5 Plan

Allocation as a % of Net Assets	Rating	%
Maruti Suzuki India Ltd		0.56%
Eicher Motors Ltd		0.52%
City Union Bank Ltd		0.52%
Cummins India Ltd		0.46%
LIC Housing Finance Ltd	CARE AAA	0.45%
Indraprastha Gas Ltd		0.42%
IPCA Laboratories Ltd		0.41%
Larsen & Toubro Ltd		0.37%
Bharat Petroleum Corp Ltd		0.31%
Voltas Ltd		0.24%
MRF Ltd		0.20%
Raymond Ltd		0.20%
Dr Reddy Laboratories Ltd		0.18%
Bank Of Baroda		0.18%
OMKAR SPECIALITY CHEMICALS LIMITED		0.16%
United Spirits Ltd		0.15%
Jaiprakash Associates Ltd		0.12%
National Aluminium Company Ltd		0.11%
Oriental Hotels Ltd		0.10%
Kewal Kiran Clothing Limited		0.03%
Cash & Current Assets		3.11%
Total		8.81%

### Birla Sun Life MIP

All is no		
Allocation as a % of Net Assets	Rating	%
ITC Ltd	Natility	0.62%
Infosys Ltd		0.51%
Larsen & Toubro Ltd		0.48%
Bosch Ltd		0.47%
Tech Mahindra Ltd		0.45%
Bharti Airtel Ltd		0.41%
Sesa Sterlite Ltd		0.38%
Axis Bank Ltd		0.38%
Maruti Suzuki India Ltd		0.37%
ING Vysya Bank Ltd		0.37%
Dr Reddy Laboratories Ltd		0.37%
Oil & Natural Gas Corporation Ltd		0.34%
Tata Consultancy Services Ltd		0.34%
LIC Housing Finance Ltd		0.33%
HCL Technologies Ltd		0.31%
Bank Of Baroda		0.31%
Lupin Ltd		0.31%
Motherson Sumi Systems Ltd		0.31%
Housing Development Finance Corporation Ltd		0.30%
Grasim Industries Ltd		0.29%
Cummins India Ltd		0.29%
Indusind Bank Ltd		0.28%
Tata Motors Ltd DVR Shares		0.26%
Bharat Petroleum Corp Ltd		0.22%
Crompton Greaves Ltd		0.22%
Bajaj Auto Ltd New		0.20%
Sun Pharmaceuticals Industries Ltd		0.20%
Shree Cement Ltd		0.18%
Jaiprakash Associates Ltd		0.17%

Zee Entertainment Enterprises Ltd

0.16%

#### Birla Sun Life MIP II - Wealth 25 Plan

Allocation as a % of Net Assets	Rating	%
IPCA Laboratories Ltd		0.99%
Oracle Financial Services Software Ltd		0.95%
Page Industries Ltd		0.93%
Lupin Ltd		0.84%
Indusind Bank Ltd		0.78%
South Indian Bank Ltd		0.73%
HCL Technologies Ltd		0.71%
J Kumar Infraprojects Ltd		0.71%
Shriram City Union Finance Limited		0.67%
Cummins India Ltd		0.66%
Indraprastha Gas Ltd		0.64%
Bayer Cropscience Ltd		0.64%
MRF Ltd		0.61%
Bharat Forge Ltd		0.61%
Voltas Ltd		0.54%
Larsen & Toubro Ltd		0.53%
ING Vysya Bank Ltd		0.51%
Berger Paints India Ltd		0.45%
Siemens Ltd		0.45%
Dalmia Bharat Limited		0.45%
Raymond Ltd		0.45%
Titan Company Limited		0.40%
Pidilite Industries Ltd		0.36%
Bank Of Baroda		0.34%
HT Media Ltd		0.34%
United Spirits Ltd		0.32%
Infosys Ltd		0.31%
Gujarat Fluorochemicals Ltd		0.27%
Federal Bank Ltd		0.27%
Action Construction Equipment Ltd		0.27%

#### **Savings Solutions**

Birla Su	n Life (	Cash	Plus
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Biria Sun Life Cash Plus		
Allocation as a %		
of Net Assets	Rating	%
Yes Bank Ltd	ICRA A1+	1.91%
Punjab & Sind Bank IDBI Bank Ltd	ICRA A1+ CRISIL A1+	1.89% 1.79%
Vijaya Bank	CARE A1+	1.75%
Andhra Bank	CARE A1+	1.53%
JSW Steel Ltd	CARE A1+	1.45%
Kotak Mahindra Prime Ltd	CRISIL A1+	1.45%
Bank of Maharashtra	CRISIL A1+	1.41%
Cholamandalam Investment and Finance Company Ltd	ICRA A1+	1.36%
Rural Electrification Corporation Ltd	CRISIL AAA CRISIL A1+	1.31%
Indiabulls Housing Finance Ltd  Dewan Housing Finance Corporation Ltd	CRISIL A1+	1.20% 1.17%
Tata Motors Finance Ltd	CRISIL AA	1.06%
National Fertilizers Ltd	CRISIL A1+	0.97%
SREI Equipment Finance Ltd	ICRA A1+	0.96%
Rashtriya Ispat Nigam Ltd	IND A1+	0.95%
Mahindra & Mahindra Financial Services Ltd	CRISIL A1+	0.94%
Ratnakar Bank Ltd	ICRA A1+	0.84%
Edelweiss Commodities Ltd	CRISIL A1+	0.82%
LIC Housing Finance Ltd	CRISIL AAA	0.77%
Tata Capital Financial Services Ltd	CRISIL AA+	0.75%
Shriram Transport Finance Company Ltd	CRISIL AA	0.75%
Standard Chartered Invest & Loans Ltd. South Indian Bank Ltd	CRISIL A1+ CARE A1+	0.75%
RELIANCE RETAIL LTD	CARE A1+	0.72% 0.71%
ICICI Bank Ltd	UNRATED	0.71%
Tata Motors Finance Ltd	ICRA A1+	0.65%
Bajaj Finance Ltd	ICRA A1+	0.62%
IDFC Ltd.	ICRA AAA	0.61%
Sundaram Finance Ltd	CRISIL A1+	0.48%
Magma Fincorp Ltd	CARE A1+	0.48%
National Co-Op Dev Corporation	ICRA A1+	0.48%
Coromandel International Ltd	CRISIL A1+ CRISIL	0.48%
Talwandi Sabo Power Ltd	A1+(SO)	0.48%
Tata Motors Ltd IDFC Ltd.	ICRA A1+ ICRA A1+	0.48%
Cholamandalam Investment and Finance	ICRA AA	0.46%
Company Ltd Syndicate Bank	CARE A1+	0.45%
National Bank For Agriculture and Rural	CRISIL A1+	0.36%
Development	ONIOIE	
Ratnakar Bank Ltd  JM Financial Products Ltd	CRISIL A1+	0.36%
The Jammu & Kashmir Bank Ltd	CRISIL A1+	0.34%
STCI Finance Limited	CRISIL A1+	0.29%
Fedbank Financial Services Ltd	CRISIL A1+	0.24%
G E Money Financial Services Ltd	CRISIL A1+	0.24%
Mahindra & Mahindra Financial Services Ltd	CRISIL AA+	0.24%
ICICI Sec Primary Dealership Ltd.	CRISIL A1+	0.24%
GIC Housing Finance Ltd	ICRA A1+	0.24%
MAHINDRA RURAL HOUSING FINANCE	CRISIL A1+	0.24%
ICICI Home Finance Company Ltd	ICRA A1+	0.24%
ICICI Securities Ltd	CRISIL A1+	0.24%
Allahabad Bank	ICRA A1+	0.24%
Axis Finance Limited	IND A1+	0.24%
I L & F S Ltd Sundaram Finance Ltd	CARE A1+ ICRA AA+	0.19% 0.18%
Shriram Transport Finance Company Ltd	CARE AA+	0.17%
Tata Capital Ltd	CARE AA+	0.16%
Bajaj Finance Ltd	ICRA AA+	0.12%
Sundaram BNP Paribas Home Fina Ltd	CARE AA+	0.12%
Gruh Finance Ltd	CRISIL A1+	0.05%

Total		61.25%
Cash & Current Assets		20.02%
State Bank of Patiala	ICRA A1+	0.02%
Vodafone India Ltd	CRISIL A1+	0.02%

#### Birla Sun Life Cash Manager

Allocation as a % of Net Assets	Rating	%
Religare Finvest Ltd	ICRA AA-	2.59%
South Indian Bank Ltd	CARE A1+	2.51%
Reliance Jio Infocomm Limited	CRISIL A1+	2.50%
IDBI Bank Ltd	CRISIL A1+	2.49%
L&T Infrastructure Finance Co Ltd	CARE AA+	2.45%
Reliance Capital Ltd	CARE AAA	2.11%
Indian Bank	IND A1+	2.09%
RHC Holding Pvt Ltd	CARE A1(SO)	1.78%
Power Finance Corporation Ltd	CRISIL AAA	1.78%
Tata Capital Financial Services Ltd	CRISIL AA+	1.69%
Indusind Bank Ltd	CRISIL A1+	1.68%
Oriental Bank of Commerce	CRISIL A1+	1.67%
Tata Power Company Ltd	[ICRA]A1+	1.63%
IL&FS Transportation Networks Ltd	ICRA A1+	1.60%
S.D. Corporation Pvt. Ltd	CARE A1+(SO)	1.60%
STCI Finance Limited	CRISIL A1+	1.59%
8.85% Haryana SDL (MD 13/08/2016)	SOV	1.56%
Vodafone India Ltd	CRISIL A1+	1.37%
Central Bank of India	CRISIL A1+	1.26%
Syndicate Bank	CARE A1+	1.25%
Dewan Housing Finance Corporation Ltd	CRISIL A1+	1.23%
TATA Realty & Infrastructure Ltd	CARE A1+	1.16%
L&T Fincorp Limited	CARE AA+	0.84%
Sundaram Finance Ltd	ICRA AA+	0.84%
Bank of Maharashtra	CRISIL A1+	0.84%
IOT Utkal Energy Services Limited	CRISIL AAA (SO)	0.70%
Adani Ports and Special Economic Zone Ltd	ICRA A1+	0.63%
Shriram Transport Finance Company Ltd	CARE AA+	0.59%
Power Grid Corporation of India Ltd	CRISIL AAA	0.59%
Adani Ports and Special Economic Zone Ltd	ICRA AA-	0.51%
Standard Chartered Invest & Loans Ltd.	CRISIL A1+	0.47%
Reliance Mediaworks Ltd	CARE AAA(SO)	0.42%
Yes Bank Ltd	ICRA A1+	0.01%
Tata Capital Financial Services Ltd	CARE AA+	0.01%
Cash & Current Assets		12.24%
Total		58.29%

#### Birla Sun Life Savings Fund

Allocation as a %		
of Net Assets	Rating	%
Tata Motors Finance Ltd	CRISIL AA	2.95%
Tata Capital Financial Services Ltd	CARE AA+	2.59%
Larsen & Toubro Ltd	CRISIL A1+	2.57%
Inox Leisure Ltd	CRISIL A1+	2.55%
Shapoorji Pallonji & Co Ltd	ICRA A1+	2.47%
Vodafone India Ltd	CRISIL A1+	2.46%
RELIANCE RETAIL LTD	CARE A1+	2.26%
Bharat Aluminium Co Ltd.	CRISIL A1+	2.10%
Mahindra & Mahindra Financial Services Ltd	CRISIL AA+	1.98%
8.85% Haryana SDL (MD 13/08/2016)	SOV	1.98%
South Indian Bank Ltd	CARE A1+	1.95%
Reliance Jio Infocomm Limited	CRISIL A1+	1.95%
Housing Development Finance Corporation Ltd	ICRA A1+	1.93%
Indian Oil Corporation Ltd	CARE AAA	1.45%

Shriram Transport Finance Company Ltd         CRISIL AA         1.32%           Godrej Properties Ltd         ICRA A1+         1.32%           Punjab & Sind Bank         ICRA A1+         1.31%           Jindal Steel & Power Ltd         CRISIL A1+         1.31%           Rural Electrification Corporation Ltd         CARE A1+         1.31%           Tata Motors Ltd         ICRA A1+         1.05%           Housing Development Finance Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AAA         0.33%           Hindustan Petroleum Corporation Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         0.32%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.22%           LiC Housing Finance Ltd         CARE AAA         0.20% <td>Export Import Bank of India</td> <td>CRISIL AAA</td> <td>1.38%</td>	Export Import Bank of India	CRISIL AAA	1.38%
Ltd         CRISIL AA         1.32%           Godrej Properties Ltd         ICRA A1+         1.32%           Punjab & Sind Bank         ICRA A1+         1.31%           Jindal Steel & Power Ltd         CRISIL A1+         1.31%           Rural Electrification Corporation Ltd         CARE A1+         1.31%           Tata Motors Ltd         ICRA A1+         1.05%           Housing Development Finance Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AAA         0.33%           Hindustan Petroleum Corporation Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           Sundaram Finance Ltd         IND AA+         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         0.20%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.20%           Kotak Mahindra	STCI Finance Limited	CRISIL A1+	1.32%
Punjab & Sind Bank         ICRA A1+         1.31%           Jindal Steel & Power Ltd         CRISIL A1+         1.31%           Rural Electrification Corporation Ltd         ICRA A1+         1.31%           Housing Development Finance Corporation Ltd         ICRA A1+         1.05%           Housing Development Finance Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AA+         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           Sundaram Finance Ltd         IND AA+         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         0.22%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.20%           Sundaram Finance Ltd         CRRE AAA         0.20%           Sundaram Finance Ltd         CRRE AAA         0.20%		CRISIL AA	1.32%
Jindal Steel & Power Ltd         CRISIL A1+         1.31%           Rural Electrification Corporation Ltd         CARE A1+         1.31%           Tata Motors Ltd         ICRA A1+         1.05%           Housing Development Finance Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AA+         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         0.32%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.22%           LIC Housing Finance Ltd         CARE AAA         0.22%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07% <tr< td=""><td>Godrej Properties Ltd</td><td>ICRA A1+</td><td>1.32%</td></tr<>	Godrej Properties Ltd	ICRA A1+	1.32%
Rural Electrification Corporation Ltd         CARE A1+         1.31%           Tata Motors Ltd         ICRA A1+         1.05%           Housing Development Finance Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AA+         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         0.32%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.22%           LIC Housing Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%	Punjab & Sind Bank	ICRA A1+	1.31%
Tata Motors Ltd         ICRA A1+         1.05%           Housing Development Finance Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AA+         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         IND AA+         0.32%           Sundaram Finance Ltd         IND AA+         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         (SO)           Kotak Mahindra Investments Ltd         CRISIL AAA         0.22%           LIC Housing Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd. </td <td>Jindal Steel &amp; Power Ltd</td> <td>CRISIL A1+</td> <td>1.31%</td>	Jindal Steel & Power Ltd	CRISIL A1+	1.31%
Housing Development Finance Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AA+         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         IND AA+         0.32%           Sundaram Finance Ltd         IND AA+         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         (SO)           Kotak Mahindra Investments Ltd         CRISIL AAA         0.22%           LIC Housing Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           IDFC Ltd.	Rural Electrification Corporation Ltd	CARE A1+	1.31%
Corporation Ltd         CRISIL AAA         0.99%           Indian Bank         IND A1+         0.98%           L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.33%           Sundaram Finance Ltd         IND AA+         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         (SO)           Kotak Mahindra Investments Ltd         CRISIL AAA         0.22%           LIC Housing Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           IDFC Ltd.         ICRA AAA	Tata Motors Ltd	ICRA A1+	1.05%
L&T Fincorp Limited         CARE AA+         0.66%           Indusind Bank Ltd         CRISIL A1+         0.65%           Shriram Transport Finance Company Ltd         CARE AA+         0.53%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AA+         0.33%           Hindustan Petroleum Corporation Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         CRISIL AAA         0.32%           Sundaram Finance Ltd         IND AA+         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         0.2%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.20%           Sundaram Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           Power Grid Corporation of India Ltd         CRISIL AAA         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%		CRISIL AAA	0.99%
Indusind Bank Ltd	Indian Bank	IND A1+	0.98%
Shriram Transport Finance Company Ltd  HDB Financial Services Ltd  Sundaram BNP Paribas Home Fina Ltd  Hindustan Petroleum Corporation Ltd  JM Financial Products Ltd  Sundaram Finance Ltd  CRISIL AAA  U.33%  CRISIL A1+  UND AA+  UND AA+  USW  CRISIL AAA  U.32%  CARE AAA  U.32%  CARE AAA  U.32%  CARE AAA  U.33%  UCRA AA+  U.34%  UCRA AA+  U.35%  UCRA AA+  U.3	L&T Fincorp Limited	CARE AA+	0.66%
Ltd         CARE AAA         0.5%           HDB Financial Services Ltd         CARE AAA         0.38%           Sundaram BNP Paribas Home Fina Ltd         CARE AAA         0.33%           Hindustan Petroleum Corporation Ltd         CRISIL AAA         0.33%           JM Financial Products Ltd         IND AAA         0.33%           Sundaram Finance Ltd         IND AAA         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA         0.2%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.20%           Sundaram Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           Power Grid Corporation of India Ltd         CRISIL AAA         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	Indusind Bank Ltd	CRISIL A1+	0.65%
Sundaram BNP Paribas Home Fina Ltd Hindustan Petroleum Corporation Ltd CRISIL AAA U.33% JM Financial Products Ltd CRISIL A1+ UND AA+ U.32% IOT Utkal Energy Services Limited CRISIL AAA U.32% Kotak Mahindra Investments Ltd CRISIL AAA U.22% LIC Housing Finance Ltd CRESIL AAA U.20% Sundaram Finance Ltd UCRA AA+ U.13% Sundaram Finance Ltd UCRA AA+ U.13% UCRA AA+ U.07% CARE AAA U.07% CARE AAA U.07% UCRA AA+ UCRA AAA UCRA AAAA UCRA AAAAA UCRA AAAAA UCRA AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA		CARE AA+	0.53%
Fina Ltd  Hindustan Petroleum Corporation Ltd  JM Financial Products Ltd  Sundaram Finance Ltd  IND AA+  O.33%  CRISIL A1+  O.33%  IOT Utkal Energy Services Limited  Kotak Mahindra Investments Ltd  LIC Housing Finance Ltd  Sundaram Finance Ltd  CRISIL AAA  (SO)  Kotak Mahindra Investments Ltd  CRISIL AAA  O.22%  LIC Housing Finance Ltd  Sundaram Finance Ltd  ICRA AA+  O.13%  91 Days Tbill (MD 25/09/2014)  L&T Infrastructure Finance Co Ltd  Power Grid Corporation of India Ltd  State Bank of Hyderabad  IDFC Ltd.  ICRA AAA  O.06%  ICICI Bank Ltd  ICRA A1+  O.00%  Cash & Current Assets	HDB Financial Services Ltd	CARE AAA	0.38%
JM Financial Products Ltd         CRISIL A1+         0.33%           Sundaram Finance Ltd         IND AA+         0.32%           IOT Utkal Energy Services Limited         CRISIL AAA (SO)         0.31%           Kotak Mahindra Investments Ltd         CRISIL AAA         0.22%           LIC Housing Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           Power Grid Corporation of India Ltd         CRISIL AAA         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%		CARE AA+	0.33%
Sundaram Finance Ltd IND AA+ 0.32% CRISIL AAA (SO) 0.31% (SO) Utkal Energy Services Limited (SO) 0.31% (SO) 0.31% (SO) 0.31% CRISIL AAA 0.22% CARE AAA 0.20% Sundaram Finance Ltd ICRA AA+ 0.13% 91 Days Tbill (MD 25/09/2014) SOV 0.08% L&T Infrastructure Finance Co Ltd CARE AA+ 0.07% CARE AA+ 0.07% State Bank of Hyderabad ICRA A1+ 0.06% IDFC Ltd. ICRA AAA 0.06% ICICI Bank Ltd ICRA A1+ 0.00% Cash & Current Assets IZ.01%	Hindustan Petroleum Corporation Ltd	CRISIL AAA	0.33%
IOT Utkal Energy Services Limited  (SO)  Kotak Mahindra Investments Ltd  LIC Housing Finance Ltd  Sundaram Finance Ltd  91 Days Tbill (MD 25/09/2014)  L&T Infrastructure Finance Co Ltd  Power Grid Corporation of India Ltd  State Bank of Hyderabad  IDFC Ltd.  ICRA A1+  ICRA A1+  ICRA A1+  ICRA AA1  ICRA AC1  ICRA AC	JM Financial Products Ltd	CRISIL A1+	0.33%
Kotak Mahindra Investments Ltd CRISIL AAA 0.22% LIC Housing Finance Ltd CARE AAA 0.20% Sundaram Finance Ltd ICRA AA+ 0.13% 91 Days Tbill (MD 25/09/2014) SOV 0.08% L&T Infrastructure Finance Co Ltd CARE AA+ 0.07% Ower Grid Corporation of India Ltd CRISIL AAA 0.07% State Bank of Hyderabad ICRA A1+ 0.06% IDFC Ltd. ICRA AAA 0.06% ICICI Bank Ltd ICRA A1+ 0.00% Cash & Current Assets 12.01%	Sundaram Finance Ltd	IND AA+	0.32%
LIC Housing Finance Ltd         CARE AAA         0.20%           Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           Power Grid Corporation of India Ltd         CRISIL AAA         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	IOT Utkal Energy Services Limited		0.31%
Sundaram Finance Ltd         ICRA AA+         0.13%           91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           Power Grid Corporation of India Ltd         CRISIL AAA         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	Kotak Mahindra Investments Ltd	CRISIL AAA	0.22%
91 Days Tbill (MD 25/09/2014)         SOV         0.08%           L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           Power Grid Corporation of India Ltd         CRISIL AAA         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	LIC Housing Finance Ltd	CARE AAA	0.20%
L&T Infrastructure Finance Co Ltd         CARE AA+         0.07%           Power Grid Corporation of India Ltd         CRISIL AAA         0.07%           State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	Sundaram Finance Ltd	ICRA AA+	0.13%
Power Grid Corporation of India Ltd CRISIL AAA 0.07% State Bank of Hyderabad ICRA A1+ 0.06% IDFC Ltd. ICRA AAA 0.06% ICICI Bank Ltd ICRA A1+ 0.00% Cash & Current Assets 12.01%	91 Days Tbill (MD 25/09/2014)	SOV	0.08%
State Bank of Hyderabad         ICRA A1+         0.06%           IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	L&T Infrastructure Finance Co Ltd	CARE AA+	0.07%
IDFC Ltd.         ICRA AAA         0.06%           ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	Power Grid Corporation of India Ltd	CRISIL AAA	0.07%
ICICI Bank Ltd         ICRA A1+         0.00%           Cash & Current Assets         12.01%	State Bank of Hyderabad	ICRA A1+	0.06%
Cash & Current Assets 12.01%	IDFC Ltd.	ICRA AAA	0.06%
	ICICI Bank Ltd	ICRA A1+	0.00%
Total 60.20%	Cash & Current Assets		12.01%
	Total		60.20%

#### **Birla Sun Life Treasury Optimizer Plan**

Allocation as a % of Net Assets	Rating	%
Export Import Bank of India	CRISIL AAA	3.09%
India Infradebt Ltd	CRISIL AAA	2.72%
National Co-Op Dev Corporation	ICRA A1+	2.58%
Airport Authority of India Ltd	CRISIL AAA	1.02%
Cash & Current Assets		1.41%
Total		10.81%

### Birla Sun Life Dynamic Bond Fund

Allocation as a % of Net Assets	Rating	%
7.8% Pay Fixed & Rec Mibor (MD 11/07/2016)IRS194		0.17%
Tata Sons Ltd	CRISIL AAA	0.05%
National Bank For Agriculture and Rural Development	CRISIL AAA	0.02%
Forbes & Company Ltd	CRISIL AA-	0.00%
7.8% Pay Fixed & Rec Mibor (MD 11/07/2016)IRS194A		-0.17%
Cash & Current Assets		2.05%
Total		2.12%

#### **Birla Sun Life Short Term Opportunities Fund**

Allocation as a % of Net Assets	Rating	%
RHC Holding Pvt Ltd	IND A1(SO)	2.78%
Indiabulls Housing Finance Ltd	CARE AAA	2.54%
Adani Ports and Special Economic Zone Ltd	ICRA AA-	2.52%





RKN RETAIL PVT. LTD	BWR A-(SO)	2.10%
Mandava Holdings Private Limited	BWR AA+	2.10%
Securities Trading Corp Ind Ltd	ICRA AA	2.05%
Reliance Ports and Terminals Ltd	CRISIL AAA	1.93%
Tata Housing Development Co Ltd	ICRA AA	1.87%
Floreat Investments Ltd	ICRA AA+(SO)	1.79%
L&T Vrindavan Properties Ltd	CARE AA+(SO)	1.75%
Export Import Bank of India	CRISIL AAA	1.69%
Bharat Aluminium Co Ltd.	CRISIL AA-	1.66%
Sundaram Finance Ltd	ICRA AA+	1.39%
Hero Realty Ltd	ICRA A+(SO)	1.39%
Vizag General Cargo Berth Pvt Ltd	CRISIL AA+ (SO)	1.38%
Sesa Sterlite Ltd	CRISIL AA+	1.23%
Hero Fincorp Limited	CRISIL AA+	1.16%
IOT Utkal Energy Services Limited	CRISIL AAA (SO)	1.16%
Indian Railway Finance Corp Ltd	CRISIL AAA	0.84%
Jyothy Laboratories Ltd	CARE AA-	0.74%
Housing Development Finance Corporation Ltd	CRISIL AAA	0.70%
Sundaram BNP Paribas Home Fina Ltd	CARE AA+	0.59%
Food Corporation Of India	CRISIL AAA (SO)	0.57%
Power Grid Corporation of India Ltd	CRISIL AAA	0.56%
National Co-Op Dev Corporation	ICRA A1+	0.42%
India Infradebt Ltd	CRISIL AAA	0.28%
Pantaloons Fashion & Retail India Ltd	ICRA AA	0.14%
Steel Authority of India Ltd	CARE AAA	0.08%
Cash & Current Assets		6.45%
Total		43.85%

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Billa Sull Life Mediulli Terlii Flaii			
Allocation as a %			
of Net Assets	Rating	%	
IL&FS Transportation Networks Ltd	ICRA A	3.07%	
GSPC Distribution Networks Ltd.	CARE AA+ (SO)	3.03%	
RHC Holding Pvt Ltd	IND A1(SO)	2.85%	
Cholamandalam Investment and Finance Company Ltd	ICRA AA	2.26%	
Mandava Holdings Private Limited	BWR AA+	2.25%	
Securities Trading Corp Ind Ltd	ICRA AA	2.21%	
Tata Housing Development Co Ltd	ICRA AA	2.02%	
L&T Vrindavan Properties Ltd	CARE AA+(SO)	1.88%	
Shapoorji Pallonji & Co Ltd	ICRA A1+	1.80%	
Food Corporation Of India	CRISIL AAA (SO)	1.70%	
Reliance Ports and Terminals Ltd	CRISIL AAA	1.67%	
Sahyadri Agencies Ltd	BWR A (SO)	1.61%	
Shriram Transport Finance Company Ltd	CRISIL AA	1.52%	
Union Bank of India	CRISIL A1+	1.50%	
Floreat Investments Ltd	ICRA AA+(SO)	1.20%	
Pantaloons Fashion & Retail India Ltd	ICRA AA	1.05%	
Hero Fincorp Limited	CRISIL AA+	0.94%	
Adani Ports and Special Economic Zone Ltd	ICRA AA-	0.90%	
Reliance Mediaworks Ltd	CARE AAA(SO)	0.75%	
Sundaram Finance Ltd	ICRA AA+	0.75%	
Family Credit Ltd	CARE AA	0.75%	
Canara Bank	CRISIL A1+	0.75%	
Hero Realty Ltd	ICRA A+(SO)	0.75%	
Housing Development Finance Corporation Ltd	CRISIL AAA	0.38%	
Kotak Mahindra Investments Ltd	CRISIL AAA	0.30%	
Sesa Sterlite Ltd	CRISIL AA+	0.30%	
RHC Holding Pvt Ltd	IND A	0.16%	
Kotak Mahindra Prime Ltd	CRISIL AAA	0.02%	
Cash & Current Assets		6.51%	
Total		44.88%	

#### **Birla Sun Life Short Term Fund**

Allocation as a % of Net Assets	Rating	%
IL&FS Financial Services Ltd	IND AAA	1.80%
Kotak Mahindra Prime Ltd	CRISIL AAA	1.77%
Aditya Birla Nuvo Ltd	ICRA AA+	1.73%
Sundaram Finance Ltd	ICRA AA+	1.49%
Tata Capital Financial Services Ltd	ICRA AA+	1.49%
Bank of Baroda	ICRA A1+	1.47%
Oriental Bank of Commerce	CRISIL A1+	0.98%
91 Days Tbill (MD 13/11/2014)	SOV	0.97%
National Co-Op Dev Corporation	ICRA A1+	0.92%
HDB Financial Services Ltd	CRISIL AAA	0.82%
Airport Authority of India Ltd	CRISIL AAA	0.69%
State Bank of Mysore	ICRA A1+	0.69%
Mahindra & Mahindra Financial Services Ltd	CRISIL AA+	0.49%
Corporation Bank	CRISIL A1+	0.49%
Vijaya Bank	CARE A1+	0.49%
State Bank of Travancore	CRISIL A1+	0.49%
National Housing Bank	CARE AAA	0.41%
National Housing Bank	FITCH AAA	0.20%
Power Grid Corporation of India Ltd	CRISIL AAA	0.10%
National Housing Bank	CRISIL AAA	0.05%
Cash & Current Assets		3.66%
Total		21.19%

#### Birla Sun Life Income Plus

Allocation as a % of Net Assets	Rating	%
Cash & Current Assets		2.22%
Total		2.22%

## Birla Sun Life Floating Rate Fund -Short Term Plan

Allocation as a % of Net Assets	Rating	%
L&T Fincorp Limited	CARE A1+	2.87%
Sesa Sterlite Ltd	CRISIL A1+	2.87%
MAGMA HOUSING FINANCE	CRISIL A1+	2.86%
Dewan Housing Finance Corporation Ltd	CRISIL A1+	2.84%
Godrej Industries Ltd	ICRA A1+	2.42%
Indian Overseas Bank	ICRA A1+	2.17%
JM Financial Products Ltd	CRISIL A1+	2.14%
Fedbank Financial Services Ltd	CRISIL A1+	2.14%
GIC Housing Finance Ltd	ICRA A1+	2.13%
Godrej Agrovet Ltd	ICRA A1+	1.86%
Axis Finance Limited	IND A1+	1.72%
Indusind Bank Ltd	CRISIL A1+	1.44%
Religare Finvest Ltd	ICRA A1+	1.44%
Religare Finvest Ltd	IND A1+	1.43%
Bharat Aluminium Co Ltd.	CRISIL A1+	1.30%
Cholamandalam Investment and Finance Company Ltd	ICRA AA	1.19%
Mahindra & Mahindra Financial Services Ltd	CRISIL AA+	0.73%
State Bank of Travancore	CRISIL A1+	0.72%
Bajaj Finance Ltd	ICRA A1+	0.58%
Cash & Current Assets		21.78%
Total		56.62%

## Birla Sun Life Floating Rate Fund -Long Term Plan

Allocation as a % of Net Assets	Rating	%
The Jammu & Kashmir Bank Ltd	CRISIL A1+	2.34%
Tata Sons Ltd	CRISIL AAA	1.95%
South Indian Bank Ltd	CARE A1+	1.95%
IDFC Ltd.	ICRA AAA	1.70%
Tata Motors Finance Ltd	CRISIL AA	0.78%
State Bank of Mysore	ICRA A1+	0.78%
Indiabulls Housing Finance Ltd	CARE AAA	0.40%
Vodafone India Ltd	CRISIL A1+	0.37%
ICICI Bank Ltd	ICRA A1+	0.02%
Cash & Current Assets		17.80%
Total		28.08%

#### Birla Sun Life Enhanced Arbitrage Fund

Allocation as a % of Net Assets	Rating	%
LIC Housing Finance Ltd	reating	1.71%
· ·		
ITC Ltd		1.49%
Infosys Ltd		1.04%
INFY_25/09/2014		-1.04%
ITC_25/09/2014		-1.50%
LICHSGFIN_25/09/2014		-1.72%
SSLT_25/09/2014		-1.87%
APOLLOTYRE_25/09/2014		-3.13%
AXISBANK_25/09/2014		-3.94%
RELCAPITAL_25/09/2014		-4.41%
JSWSTEEL_25/09/2014		-4.90%
GRASIM_25/09/2014		-6.44%
HDFCBANK_25/09/2014		-9.25%
RELIANCE_25/09/2014		-9.47%
LUPIN_25/09/2014		-9.49%
TATAMOTORS_25/09/2014		-9.61%
Cash & Current Assets		24.17%
Net receivables / payables		76.19%
Total		37.82%







Here's a platform for you to check your dividend declaration, history and all the other vital information on dividends.

	WEALIH CR	REATION SOL	OHONS		
EQUITY SCHEMES	Declared on date	Non Corporate Dividend <sup>#</sup> (₹ per unit)	Dividend <sup>#</sup> (₹ per unit)	Face value (₹)	Cum Dividend NAV (₹ per unit)
Birla Sun Life Equity Fund - Regular Plan	21-Mar-14	0.00	4.00	10.00	70.10
	15-Mar-13	0.00	3.00	10.00	63.27
	24-Aug-12	3.00	3.00	10.00	60.89
Birla Sun Life Equity Fund - Direct Plan	21-Mar-14	0.00	4.00	10.00	74.18
Birla Sun Life Advantage Fund - Regular Plan	23-May-14	0.00	7.20	10.00	101.29
	17-May-13	0.00	4.00	10.00	75.70
	25-May-12	4.00	4.00	10.00	66.98
Birla Sun Life Advantage Fund - Direct Plan	23-May-14	0.00	7.20	10.00	101.77
	17-May-13	0.00	4.00	10.00	75.79
Birla Sun Life Midcap Fund - Regular Plan	24-Jul-14	2.50	2.50	10.00	28.67
	19-Jul-13	1.50	1.50	10.00	20.01
	22-Jun-12	1.50	1.50	10.00	19.97
Birla Sun Life Small & Midcap Fund - Regular Plan	24-Jul-14	0.00	1.50	10.00	18.20
	19-Jul-13	0.00	0.35	10.00	11.79
Sirla Sun Life Frontline Equity Fund - Regular Plan	17-Apr-14	0.00	1.20	10.00	23.88
	29-Nov-13	0.00	1.00	10.00	22.31
	12-Apr-13	0.00	1.00	10.00	20.71
Birla Sun Life India GenNext Fund - Regular Plan	27-Jun-14	0.00	2.00	10.00	19.57
	28-Jun-13	0.00	1.00	10.00	16.47
	22-Jun-12	1.00	1.00	10.00	14.01
Birla Sun Life India GenNext Fund - Direct Plan	27-Jun-14	0.00	2.00	10.00	21.07
Birla Sun Life New Millennium Fund - Regular Plan	27-Sep-13	0.00	0.85	10.00	15.20
	09-Sep-10	0.85	0.85	10.00	14.16
	26-Feb-10	0.75	0.75	10.00	13.49
3irla Sun Life Top 100 Fund - Regular Plan	27-Jun-14 24-Jan-14 28-Jun-13	0.00 0.00 0.00	0.00 0.85 10.0 0.00 0.80 10.0		17.16 13.99 13.14
Birla Sun Life Buy India Fund - Regular Plan	27-Sep-13	0.00	1.20	10.00	22.65
	21-Sep-12	1.00	1.00	10.00	22.81
	29-Apr-11	1.75	1.75	10.00	23.75
Birla Sun Life Buy India Fund - Direct Plan	27-Sep-13	0.00	1.20	10.00	22.73
Birla Sun Life MNC Fund - Regular Plan	17-Apr-14	0.00	4.75	10.00	94.32
	29-Nov-13	0.00	2.00	10.00	88.94
	12-Apr-13	0.00	5.00	10.00	80.20
Birla Sun Life Index Fund - Regular Plan	24-Jan-14	0.00	1.00	10.00	21.68
	31-Jan-13	0.00	2.00	10.00	22.76
	23-Mar-07	6.50	6.50	10.00	21.83
Birla Sun Life Index Fund - Direct Plan	24-Jan-14	0.00	1.00	10.00	21.72
	31-Jan-13	0.00	2.00	10.00	22.77
Birla Sun Life India Opportunities Fund - Regular Plan	27-Dec-13	0.00	1.50	10.00	19.86
	09-Nov-12	0.00	0.75	10.00	16.29
	25-Feb-11	1.25	1.25	10.00	17.38
Birla Sun Life Dividend Yield Plus - Regular Plan	27-Jun-14	0.00	0.80	10.00	15.94
	27-Dec-13	0.00	0.50	10.00	12.68
	18-Feb-13	0.00	0.50	10.00	13.10
Birla Sun Life '95 Fund - Regular Plan	21-Mar-14	0.00	6.00	10.00	118.32
	18-Feb-13	0.00	5.00	10.00	112.18
	13-Feb-12	5.00	5.00	10.00	105.20
Birla Sun Life '95 Fund - Direct Plan	21-Mar-14	0.00	3.00	10.00	124.74
Birla Sun Life Pure Value Fund - Regular Plan	31-Jul-14	2.80	2.80	10.00	26.19
	23-Aug-13	0.00	1.00	10.00	13.44
tirla Sun Life Enhanced Arbitrage Fund - Dividend - Regular Plan	21-Aug-14	0.06	0.06	10.00	10.61
	02-Jun-14	0.00	0.10	10.00	10.54
	04-Mar-14	3.00	3.00	10.00	13.24
tirla Sun Life Enhanced Arbitrage Fund - Dividend - Direct Plan	21-Aug-14	0.06	0.06	10.00	10.67
	02-Jun-14	0.00	0.10	10.00	10.60
	04-Mar-14	3.00	3.00	10.00	13.29
irla Sun Life Long Term Advantage Fund - Dividend - Regular Plan	23-May-14	0.00	1.75	10.00	19.23
SL CEF - Global Agri Plan - Dividend- Regular Plan	23-May-14	1.50	1.12	10.00	18.20
SL CEF - Global Agri Plan - Dividend- Direct Plan	23-May-14	1.50	1.12	10.00	18.32
irla Sun Life Infrastructure Fund - Dividend - Regular Plan	27-Jun-14	0.00	1.75	10.00	15.48
rla Sun Life Special Situations Fund - Dividend - Regular Plan	28-Aug-14	1.30	1.30	10.00	14.57
irla Sun Life AAF - Aggressive Plan - Dividend - Regular Plan irla Sun Life AAF - Aggressive Plan - Dividend - Direct Plan	14-Aug-14	4.00	2.99 2.99	10.00	44.13 44.10
Birla Sun Life India Reforms Fund - Dividend - Direct Plan  Birla Sun Life India Reforms Fund - Dividend - Regular Plan	14-Aug-14 08-Aug-14	0.80	0.80	10.00	11.90

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.

TAX SAVINGS SOLUTIONS								
EQUITY SCHEMES	Non Corporate Dividend <sup>#</sup> (₹ per unit)	Dividend <sup>#</sup> (₹ per unit)	Face value (₹)	Cum Dividend NAV (₹ per unit)				
Birla Sun Life Tax Relief '96	07-Feb-14	0.00	3.00	10.00	81.54			
	08-Mar-13	0.00	3.00	10.00	78.66			
	31-Mar-11	4.00	4.00	10.00	82.85			
Birla Sun Life Tax Plan	21-Mar-14	0.00	4.25	10.00	54.12			
	15-Mar-13	0.00	1.50	10.00	48.00			
	20-May-11	1.00	1.00	10.00	45.13			

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.

REGULAR INCOME SOLUTIONS							
		Non Corporate	Corporate	Cum Dividend NAV#			
Declared on date	Face Value	Dividend#	Dividend#	(₹ per unit)			
		(₹ per unit)	(₹ per unit)				
28-Aug-14 31-Jul-14	10.00 10.00	0.0624 0.0693	0.0466 0.0517	11.7120 11.6620 11.7049			
	Declared on date  28-Aug-14	Declared on date Face Value  28-Aug-14 10.00 31-Jul-14 10.00	Declared on date         Face Value         Dividend <sup>d</sup> (₹ per unit)           28-Aug-14         10.00         0.0624           31-Jul-14         10.00         0.0693	Non Corporate   Corporate			





	28-Aug-14	10.00	0.0665	0.0496	12.4899
Birla Sun Life Monthly Income - Monthly Dividend - Direct Plan	31-Jul-14	10.00	0.0737	0.0550	12.4301
	30-Jun-14	10.00	0.0729	0.0544	12.4689
	30-Jun-14	10.00	0.2688	0.2006	12.2296
Birla Sun Life Monthly Income - Quarterly Dividend - Regular Plan	28-Mar-14	10.00	0.2481	0.1852	11.8422
	31-Dec-13	10.00	0.2577	0.1923	11.8233
	30-Jun-14	10.00	0.2370	0.1769	12.4761
Birla Sun Life Monthly Income - Quarterly Dividend - Direct Plan	28-Mar-14	10.00	0.1109	0.0828	11.9193
	31-Dec-13	10.00	0.2586	0.1930	11.8853
	25-Jul-14	10.00	0.0630	0.0470	11.8408
Birla Sun Life MIP - Monthly Dividend Plan - Regular Plan	27-Jun-14	10.00	0.0624	0.0466	11.8022
	30-May-14	10.00	0.0769	0.0574	11.7028
	25-Jul-14	10.00	0.0674	0.0503	12.6579
Birla Sun Life MIP - Monthly Dividend Plan - Direct Plan	27-Jun-14	10.00	0.0667	0.0498	12.6114
, and the second	30-May-14	10.00	0.0819	0.0611	12.4997
	25-Jul-14	10.00	0.0671	0.0501	12.6415
Birla Sun Life MIP II - Wealth 25 Plan Monthly Dividend Plan - Regular Plan	27-Jun-14	10.00	0.0658	0.0491	12.5734
	30-May-14	10.00	0.0799	0.0596	12.3560
	25-Jul-14	10.00	0.0647	0.0483	12.1439
Birla Sun Life MIP II - Savings 5 Plan Monthly Dividend Plan - Regular Plan	27-Jun-14	10.00	0.0642	0.0479	12.1083
	30-May-14	10.00	0.0787	0.0587	12.0281
	25-Jul-14	10.00	0.0674	0.0503	12.6417
Birla Sun Life MIP II - Savings 5 Plan Monthly Dividend Plan - Direct Plan	27-Jun-14	10.00	0.0667	0.0498	12.6007
, ,	30-May-14	10.00	0.0817	0.0610	12.5132

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.

SAVINGS SOLUTIONS									
DEBT Schemes	Declared on date	Face Value	Non Corporate Dividend⁴ (₹ per unit)	Corporate Dividend <sup>#</sup> (₹ per unit)	Cum Dividend NAV <sup>#</sup> (₹ per unit)				
Birla Sun Life Savings Fund – Institutional Monthly Dividend	11-Feb-11	10.00	0.0350	0.0287	10.3099				
	28-Jan-11	10.00	0.0497	0.0607	10.3384				
	31-Dec-10	10.00	0.0587	0.0547	10.3413				
Birla Sun Life Savings Fund – Retail Monthly Dividend	11-Feb-11	10.00	0.0350	0.0287	10.2848				
	28-Jan-11	10.00	0.0469	0.0573	10.3108				
	31-Dec-10	10.00	0.0529	0.0493	10.3105				
Birla Sun Life Treasury Optimizer Plan - Retail - Quarterly Dividend	16-Jun-14	10.00	4.4362	3.3108	108.7083				
Birla Sun Life Treasury Optimizer Plan - Retail - Monthly Dividend	25-Jul-14	10.00	0.6244	0.4660	102.3758				
	27-Jun-14	10.00	0.6235	0.4653	102.3664				
	30-May-14	10.00	0.7729	0.5768	102.3754				
Birla Sun Life Treasury Optimizer Plan - Monthly Dividend - Regular Plan	25-Jul-14	10.00	0.6244	0.4660	102.3971				
	27-Jun-14	10.00	0.6237	0.4655	102.3878				
	30-May-14	10.00	0.7730	0.5769	102.3966				
Birla Sun Life Treasury Optimizer Plan - Monthly Dividend - Direct Plan	25-Jul-14	10.00	0.6251	0.4665	102.5122				
	27-Jun-14	10.00	0.6240	0.4657	102.4791				
	30-May-14	10.00	0.7733	0.5771	102.4648				
Birla Sun Life Treasury Optimizer Plan - Quarterly Dividend - Regular Plan	16-Jun-14	10.00	3.9527	2.9500	105.6393				
	11-Mar-14	10.00	0.3548	0.2648	102.0628				
Birla Sun Life Treasury Optimizer Plan - Quarterly Dividend - Direct Plan	16-Jun-14	10.00	4.0326	3.0096	105.7236				
	11-Mar-14	10.00	0.3549	0.2649	102.0629				
Birla Sun Life Dynamic Bond Fund – Monthly Dividend - Regular Plan	25-Jul-14	10.00	0.0636	0.0475	10.4770				
	27-Jun-14	10.00	0.0638	0.0476	10.4270				
	30-May-14	10.00	0.0787	0.0587	10.4739				
Birla Sun Life Dynamic Bond Fund – Monthly Dividend - Direct Plan	25-Jul-14	10.00	0.0634	0.0473	10.4296				
	27-Jun-14	10.00	0.0635	0.0474	10.3766				
	30-May-14	10.00	0.0783	0.0584	10.4201				
Birla Sun Life Dynamic Bond Fund – Quarterly Dividend - Regular Plan	30-Jun-14	10.00	0.3339	0.2492	11.1504				
	28-Mar-14	10.00	0.3107	0.2319	11.1142				
	31-Dec-13	10.00	0.3299	0.2462	11.1882				
Birla Sun Life Dynamic Bond Fund - Quarterly Dividend - Direct Plan	30-Jun-14	10.00	0.3356	0.2505	11.2210				
	28-Mar-14	10.00	0.3121	0.2329	11.1728				
	31-Dec-13	10.00	0.3311	0.2471	11.2426				
Birla Sun Life Short Term Opportunities Fund - Quarterly Dividend - Regular Plan	16-Jun-14	10.00	0.2559	0.1910	10.7295				
	18-Mar-14	10.00	0.2622	0.1957	10.6403				
	16-Dec-13	10.00	0.2554	0.1906	10.6556				
Birla Sun Life Short Term Opportunities Fund - Quarterly Dividend - Direct Plan	16-Jun-14 18-Mar-14 16-Dec-13	10.00 10.00 10.00	0.2584 0.2642 0.2569	0.1928 0.1972 0.1917	10.8556 10.7448 10.7394				
Birla Sun Life Medium Term Plan - Dividend - Regular Plan	25-Mar-13	10.00	0.8000	0.6040	10.9834				
Birla Sun Life Medium Term Plan - Dividend -Direct Plan	25-Mar-13	10.00	0.8000	0.6040	10.9909				
Birla Sun Life Medium Term Plan - Half Yearly Dividend - Regular Plan	18-Mar-14	10.00	0.4980	0.3717	11.0629				
	17-Sep-13	10.00	0.1770	0.1321	10.6438				
	17-May-13	10.00	0.2151	0.1605	10.6746				
Birla Sun Life Medium Term Plan - Half Yearly Dividend - Direct Plan	18-Mar-14	10.00	0.5464	0.4078	11.3838				
	17-Sep-13	10.00	0.1963	0.1465	10.9266				
	17-May-13	10.00	0.2205	0.1646	10.9450				
Birla Sun Life Medium Term Plan - Quarterly Dividend - Regular Plan	16-Jun-14	10.00	0.3039	0.2268	10.6355				
	18-Mar-14	10.00	0.3121	0.2329	10.5792				
	16-Dec-13	10.00	0.3050	0.2276	10.6190				
Birla Sun Life Medium Term Plan - Quarterly Dividend - Direct Plan	16-Jun-14	10.00	0.3070	0.2291	10.7629				
	18-Mar-14	10.00	0.3145	0.2347	10.6854				
	16-Dec-13	10.00	0.3068	0.2290	10.7047				
Birla Sun Life Medium Term Plan -Institutional - Half Yearly Dividend	18-Mar-14	10.00	0.4980	0.3717	11.0642				
	17-Sep-13	10.00	0.1716	0.1281	10.6397				
	17-May-13	10.00	0.2151	0.1605	10.6706				
Birla Sun Life Medium Term Plan -Institutional - Quarterly Dividend	16-Dec-13	10.00	0.3043	0.2271	10.5925				
	17-Sep-13	10.00	0.1373	0.1025	10.4170				
	17-May-13	10.00	0.2106	0.1572	10.4473				
Birla Sun Life Short Term Fund - Monthly Dividend - Regular Plan	19-Aug-14	10.00	0.0971	0.0725	11.7929				
	15-Jul-14	10.00	0.0628	0.0469	11.7494				
	16-Jun-14	10.00	0.1557	0.1162	11.8803				
Birla Sun Life Short Term Fund - Monthly Dividend - Direct Plan	19-Aug-14	10.00	0.0982	0.0733	11.7991				
	15-Jul-14	10.00	0.0634	0.0473	11.7551				
	16-Jun-14	10.00	0.1568	0.1170	11.8864				
Birla Sun Life Short Term Fund- Half Yearly Dividend	15-Mar-10	10.00	0.2453	0.2283	11.5557				
	16-Mar-09	10.00	0.4467	0.4158	11.9496				
	17-Mar-08	10.00	0.4752	0.4423	11.6359				
Birla Sun Life Short Term Fund - Quarterly Dividend	15-Dec-11	10.00	0.1131	0.0854	11.6606				
	15-Sep-11	10.00	0.0856	0.0646	11.6201				
	15-Jun-11	10.00	0.1443	0.1090	11.4526				





Birla Sun Life Income Plus - Quarterly Dividend - Regular Plan	16-Jun-14	10.00	0.2732	0.2039	12.9171
	17-May-13	10.00	0.3908	0.2917	13.3336
	15-Mar-13	10.00	0.2682	0.2025	12.8485
Birla Sun Life Income Plus - Quarterly Dividend - Direct Plan	16-Jun-14	10.00	0.2767	0.2065	13.0934
	17-May-13	10.00	0.3710	0.2769	13.4232
	15-Mar-13	10.00	0.2225	0.1680	12.8651
Birla Sun Life Gilt Plus - Liquid Plan – Quarterly Dividend - Regular Plan	16-Jun-14	10.00	0.2112	0.1576	10.9268
	18-Mar-14	10.00	0.2160	0.1612	10.9243
	16-Dec-13	10.00	0.2108	0.1573	10.9214
Birla Sun Life Gilt Plus - Liquid Plan – Quarterly Dividend - Direct Plan	16-Jun-14	10.00	0.2125	0.1586	11.0009
	18-Mar-14	10.00	0.2173	0.1622	10.9923
	16-Dec-13	10.00	0.2117	0.1580	10.9851
Birla Sun Life Gilt Plus - Liquid - Annual Dividend - Regular Plan	18-Mar-14	10.00	0.8222	0.6136	11.1595
	15-Mar-13	10.00	0.7620	0.5753	10.9546
Birla Sun Life Gilt Plus - Liquid - Annual Dividend - Direct Plan	18-Mar-14	10.00	0.8306	0.6199	11.3187
	15-Mar-13	10.00	0.6625	0.5002	10.9601
Birla Sun Life Gilt Plus - PF Plan Quarterly Dividend - Regular Plan	16-Jun-14	10.00	0.3792	0.2830	10.8378
	18-Mar-14	10.00	0.3909	0.2917	10.6438
	16-Dec-13	10.00	0.3978	0.2969	10.7358
Birla Sun Life Gilt Plus - PF Plan Quarterly Dividend - Direct Plan	16-Jun-14	10.00	0.3831	0.2859	10.9643
	18-Mar-14	10.00	0.3945	0.2944	10.7524
	16-Dec-13	10.00	0.4008	0.2991	10.8353
Birla Sun Life Gilt Plus - Regular Plan Quarterly Dividend - Regular Plan	16-Jun-14	10.00	0.1838	0.1372	12.3935
	16-Dec-13	10.00	0.3571	0.2665	11.7950
	17-May-13	10.00	0.2570	0.1918	12.9162
Birla Sun Life Gilt Plus - Regular Plan Quarterly Dividend - Direct Plan	16-Jun-14	10.00	0.3371	0.2516	11.7302
	18-Mar-14	10.00	0.3460	0.2582	11.7394
	17-May-13	10.00	0.2580	0.1926	12.9636
Birla Sun Life Government Securities Fund - Long Term Dividend - Regular Plan	18-Mar-14	10.00	0.6373	0.4756	10.9208
	17-Sep-13	10.00	0.4873	0.3637	11.1375
	17-May-13	10.00	0.2377	0.1774	12.1613
Birla Sun Life Government Securities Fund - Long Term Dividend - Direct Plan	18-Mar-14 17-Sep-13 17-May-13	10.00 10.00 10.00	0.6587 0.5033 0.2452	0.4916 0.3756 0.1830	11.3130 11.5120 12.5551
Birla Sun Life Government Securities Fund - Short Term Dividend	29-Feb-12	10.00	0.0016	0.0022	10.0031
	15-Dec-10	10.00	0.1108	0.1032	10.2407
	15-Sep-10	10.00	0.1120	0.1044	10.2297

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.





## Close Ended Scheme Performance

#### **Birla Sun Life Capital Protection Oriented Fund - Series 7**

Date of Inception: Oct 04, 2011 Fund Manager: Mr. Satyabrata	NAV Per Unit. *	Birla Sun life Capital	CRISIL Balanced	CRISIL 1 Year	Value of Sta	ndard Investment of ₹ 10000 in	
Mohanty & Ajay Garg NAV (as on 30th June 2014): ₹ 14.5576	(₹)	Protection Oriented - Series 7 (%)	Fund Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 7 (₹)	CRISIL Balanced Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	14.69	15.11	7.30	14558	14704	12128
June 28, 2013 to June 30, 2014 (Absolute)	11.8335	23.02	21.01	5.93	12302	12101	10593
June 29, 2012 to	10.6877	10.72	10.90	8.17	11072	11090	10817

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### **Birla Sun Life Capital Protection Oriented Fund - Series 10**

Date of Inception: Jul 11, 2012 Fund Manager: Mr. Prasad	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	Year		ndard Investment of ₹ 10000 in	
Dhonde & Vineet Maloo NAV (as on 30th June 2014): ₹ 12.2362	(₹)	Protection Oriented - Series 10 (%)	Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 10 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	10.79	9.51	6.99	12236	11959	11423
June 28, 2013 to June 30, 2014 (Absolute)	10.8201	13.09	8.28	5.93	11309	10828	10593

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 9. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### **Birla Sun Life Capital Protection Oriented Fund - Series 9**

Date of Inception: Mar 28, 2012 Fund Manager: Mr. Satyabrata	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	CRISIL 1 Year	Value of Standard Investme 10000 in		nent of ₹
Mohanty NAV (as on 30th June 2014): ₹ 12.2329	(₹)	Protection Oriented - Series 9 (%)	Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 9 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till June 30, 2014 (CAGR)	10.0000	9.34	9.46	7.21	12233	12265	11702
June 28, 2013 to June 30, 2014 (Absolute)	10.8739	12.50	8.28	5.93	11250	10828	10593
June 29, 2012 to June 28, 2013 (Absolute)	10.1565	7.06	10.83	8.17	10706	11083	10817

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Satyabrata Mohanty is 12. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover etc.

#### **Birla Sun Life Capital Protection Oriented Fund - Series 11**

Date of Inception: Oct 15, 2012 Fund Manager: Mr. Prasad	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	Year	Value of Standard Investmen 10000 in		ent of ₹
Dhonde & Vineet Maloo NAV (as on 30th June 2014): ₹ 11.7571	(₹)	Protection Oriented - Series 11 (%)	Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 11 (₹)	life Capital Blended Protection Index # (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	9.95	8.86	6.83	11757	11559	11194
June 28, 2013 to June 30, 2014 (Absolute)	10.4361	12.66	8.28	5.93	11266	10828	10593

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 9. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Vineet Maloo is 14. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover etc.

#### **Birla Sun Life Capital Protection Oriented Fund - Series 12**

Date of Inception: Aug 29, 2 Fund Manager: Mr. Prasad	Unit. *	Birla Sun life Capital	CRISIL MIP Blended	Year		Value of Standard Investment of 10000 in	
Dhonde & Ajay Garg NAV (as on 30th June 2014): 13.4024	(₹)	Protection Oriented - Series 12 (%)	Index # (%)	T-Bill Index ## (%)	life Capital Protection		
Since inception till June 30, 2014 (CAGR)	10.0000	17.30	9.64	6.96	13402	11841	11315
June 28, 2013 to June 30, 2014 (Absolute)	11.2485	19.15	8.28	5.93	11915	10828	10593

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 3. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### **Birla Sun Life Capital Protection Oriented Fund - Series 13**

Date of Inception: Nov 08, 2012 Fund Manager: Mr. Prasad Dhonde & Ajay Garg NAV (as on 30th June 2014): ₹ 12.8296	NAV Per Unit. * (₹)	Birla Sun life Capital Protection Oriented - Series 13 (%)	CRISIL MIP Blended Index # (%)	CRISIL 1 Year T-Bill Index ## (%)		10000 in CRISIL MIP Blended Index # (₹)	
Since inception till June 30, 2014 (CAGR)	10.0000	16.40	8.97	6.85	12830	11513	11149
June 28, 2013 to June 30, 2014 (Absolute)	10.5738	21.33	8.28	5.93	12133	10828	10593

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 3. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### **Birla Sun Life Capital Protection Oriented Fund - Series 14**

F D N	ate of Inception: Dec 13, 2012 und Manager: Mr. Prasad honde & Ajay Garg AV (as on 30th June 2014): ₹ 2.2700	NAV Per Unit. * (₹)	Birla Sun life Capital Protection Oriented - Series 14 (%)	CRISIL MIP Blended Index # (%)	CRISIL 1 Year T-Bill Index ## (%)	Value of Stan Birla Sun life Capital Protection Oriented - Series 14 (₹)	10000 in CRISIL MIP Blended Index # (₹)	
	ince inception till une 30, 2014 (CAGR)	10.0000	14.16	8.87	6.76	12270	11403	11063
	une 28, 2013 to une 30, 2014 (Absolute)	10.5265	16.56	8.28	5.93	11656	10828	10593

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 3. Total Schemes managed by Mr. Prasad Dhonde is 22. Total Schemes managed by Mr. Ajay Garg is 10. Refer annexure on page no. 81 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

Performance details for close ended Capital Protection Oriented Schemes with less than 1 year of existence have not been disclosed.





# Fund Manager-wise Scheme Details

	er No
1 Birla Sun Life Dynamic Bond Fund 53	

Sr.no	Funds Managed By Mr. Kaustubh Gupta	Refer page No
1	Birla Sun Life MIP II - Wealth 25 Plan*	46
2	Birla Sun Life Treasury Optimizer Plan <sup>s</sup> (earlier Birla Sun Life Ultra Short Term Fund)	52
3	Birla Sun Life Monthly Income*	44
4	Birla Sun Life Gilt Plus Liquid Plans	60
5	Birla Sun Life Savings Fund#	51
6	Birla Sun Life MIP II - Savings 5 Plan*	47
7	Birla Sun Life Floating Rate Fund - Long Term Plans	59
8	Birla Sun Life Floating Rate Fund - Short Term Plan#	58
9	Birla Sun Life MIP*	45
10	Birla Sun Life Cash Plus#	49
11	Birla Sun Life Cash Manager#	50
12	Birla Sun Life Government Securities Fund Short Term Plans	64
13	Birla Sun Life Gilt Plus PF Plans	61
14	Birla Sun Life Government Securities Fund Long Term Plan <sup>5</sup>	63
15	Birla Sun Life Gilt Plus Regular Plans	62

- \* Funds co-managed by Mr. Satyabrata Mohanty
- # Funds co-managed by Ms. Sunaina Da Cunha
- \$ Funds co-managed by Mr. Prasad Dhonde

Sr.no	Funds Managed By Ms. Sunaina Da Cunha	Refer page No
1	Birla Sun Life Savings Fund*	51
	Birla Sun Life Floating Rate Fund - Short Term Plan*	58
3	Birla Sun Life Short Term Opportunities Fund*	54
4	Birla Sun Life Cash Plus*	49
5	Birla Sun Life Cash Manager*	50

- \* Funds co-managed by Mr. Kaustubh Gupta
- # Funds co-managed by Mr. Lokesh Mallya

Sr.no	Funds Managed By Mr. Lokesh Mallya	Refer page No
1	Birla Sun Life Short Term Opportunities Fund*	54

# Funds co-managed by Ms. Sunaina Da Cunha

Sr.no	Funds Managed By Mr. Ajay Garg	Refer page No
1	Birla Sun Life MNC Fund	18
2	Birla Sun Life Tax Relief '96	41
3	Birla Sun Life Tax Plan	42
4	Birla Sun Life Buy India Fund	24
5	Birla Sun Life Index Fund	37
6	Birla Sun Life Capital Protection Oriented Fund - Series 7*	80
7	Birla Sun Life Capital Protection Oriented Fund - Series 13#	80
8	Birla Sun Life Capital Protection Oriented Fund - Series 12#	80
9	Birla Sun Life Capital Protection Oriented Fund - Series 14#	80
10	Birla Sun Life Enhanced Arbitrage Fund	65

- \* Funds co-managed by Mr. Satyabrata Mohanty
- #Funds co-managed by Mr. Prasad Dhonde

Sr.no	Funds Managed By Mr. Prasad Dhonde	Refer page No
1	Birla Sun Life '95 Fund*	13
2	Birla Sun Life Capital Protection Oriented Fund - Series 13#	80
3	Birla Sun Life Capital Protection Oriented Fund - Series 12#	80
4	Birla Sun Life Capital Protection Oriented Fund - Series 14#	80
5	Birla Sun Life Capital Protection Oriented Fund - Series 10 <sup>\$</sup>	80
6	Birla Sun Life Capital Protection Oriented Fund - Series 115	80
7	Birla Sun Life Gold ETF	39
8	Birla Sun Life Treasury Optimizer Plan® (earlier Birla Sun Life Ultra Short Term Fund)	52
9	Birla Sun Life Gilt Plus Liquid Plan®	60
10	Birla Sun Life Floating Rate Fund - Long Term Plan®	59
11	Birla Sun Life Short Term Fund	56
12	Birla Sun Life Government Securities Fund Short Term Plan®	64
13	Birla Sun Life Gilt Plus PF Plan®	61
14	Birla Sun Life Government Securities Fund Long Term Plan®	63
15	Birla Sun Life Income Plus	57
16	Birla Sun Life Gilt Plus Regular Plan®	62

- \* Funds co-managed by Mr. Mahesh Patil
- # Funds co-managed by Mr. Ajay Garg
- \$ Funds co-managed by Mr. Vineet Maloo
- @ Funds co-managed by Mr. Kaustubh Gupta

Sr.no	Funds Managed By Mr. Kunal Sangoi	Refer page No
1	Birla Sun Life New Millennium Fund	31

The Fund Manager-wise Scheme Details appearing above are as on June 30, 2014.

Schemes mentioned in order of performance for the period June 28 2013 - June 30 2014. Due to inherent difference in nature of schemes above (i.e. equity, hybrid, debt schemes) as may be managed by Fund Manager, performance of such schemes may not be strictly comparable. Further, for the schemes in existence for less than a year, the past performance details have not been provided. Further, performance of Fixed Term Plans (FTPs) / Fixed Maturity Plans (FMP) / Interval Income Schemes are not considered above, as FMPs / FTPs / Interval Income Schemes are close ended / interval schemes of varying maturities and performance of such schemes may not be strictly comparable with open ended schemes managed by Fund Managers.

Sr.no	Funds Managed By Mr. Mahesh Patil	Refer page No
1	Birla Sun Life Pure Value Fund®	26
2	Birla Sun Life Infrastructure Fund*	25
3	Birla Sun Life Long Term Advantage Fund	17
4	Birla Sun Life Frontline Equity Fund	14
5	Birla Sun Life '95 Fund#	13
6	Birla Sun Life Top 100 Fund	15

- \* Funds co-managed by Mr. Naysar Shah
- # Funds co-managed by Mr. Prasad Dhonde
- <sup>®</sup> Funds co-managed by Mr. Milind Bafna

Sr.no	Funds Managed By Mr. Satyabrata Mohanty	Refer page No
1	Birla Sun Life Advantage Fund	22
2	Birla Sun Life Asset Allocation Fund Aggressive Plan#	34
3	Birla Sun Life Capital Protection Oriented Fund - Series 75	80
4	Birla Sun Life Asset Allocation Fund Moderate Plan*	35
5	Birla Sun Life MIP II - Wealth 25 Plan*	46
6	Birla Sun Life Capital Protection Oriented Fund - Series 9	80
7	Birla Sun Life Monthly Income*	44
8	Birla Sun Life Asset Allocation Fund Conservative Plan*	36
9	Birla Sun Life MIP II - Savings 5 Plan*	47
10	Birla Sun Life MIP*	45
11	Birla Sun Life Gold Fund	38

- \* Funds co-managed by Mr. Kaustubh Gupta
- # Funds co-managed by Mr. Vineet Maloo
- \$ Funds co-managed by Mr. Ajay Garg

Sr.no	Funds Managed By Mr. Hitesh Zaveri	Refer page No
1	Birla Sun Life Small & Midcap Fund	21
2	Birla Sun Life Midcap Fund	20

Sr.no	Funds Managed By Mr. Vineet Maloo	Refer page No
	Birla Sun Life Dividend Yield Plus®	19
	Birla Sun Life Asset Allocation Fund Aggressive Plan*	34
	Birla Sun Life International Equity Fund - Plan B	28
4	Birla Sun Life Asset Allocation Fund Moderate Plan*	35
5	Birla Sun Life Commodity Equities Fund Global Agri Plan (GAP)	29
6	Birla Sun Life International Equity Fund - Plan A	27
7	Birla Sun Life Capital Protection Oriented Fund - Series 10#	80
8	Birla Sun Life Capital Protection Oriented Fund - Series 11#	80
9	Birla Sun Life Asset Allocation Fund Conservative Plan*	36

- \* Funds co-managed by Mr. Satyabrata Mohanty
- # Funds co-managed by Mr. Prasad Dhonde
- <sup>®</sup> Funds co-managed by Mr. Naysar Shah

Sr.no	Funds Managed By Mr. Naysar Shah	Refer page No
1	Birla Sun Life India Opportunities Fund	32
2	Birla Sun Life Infrastructure Fund*	25
	Birla Sun Life India Reforms Fund	30
4	Birla Sun Life Dividend Yield Plus®	19

- \* Funds co-managed by Mr. Mahesh Patil
- <sup>®</sup> Funds co-managed by Mr. Vineet Maloo

Sr.no	Funds Managed By Mr. Anil Shah	Refer page No
1	Birla Sun Life Equity Fund	16
2	Birla Sun Life Special Situations Fund	33
3	Birla Sun Life India GenNext Fund	23

Sr.no	Funds Managed By Mr. Rohit Murarka	Refer page No
1	Birla Sun Life Medium Term Plan	55

Sr.no	Funds Managed By Mr. Milind Bafna	Refer page No	
1	Birla Sun Life Pure Value Fund*	26	

<sup>\*</sup>Funds co-managed by Mr. Mahesh Patil



### **WEALTH CREATION SOLUTIONS**

SCHEME	PLAN/ O	PTION	DEFAULT OPTION**	MINIMUM	EXIT LOAD
	PLAN <sup>^</sup>	OPTION	-	INVESTMENT AMOUNT	For redemption-switch out consider from the date of allotment.
Birla Sun Life Equity Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days from the date of allotment:1.50% of applicable NAV. after 365 days but within 540 day
	Direct Plan	Growth			from the date of allotment:1.00%.after 540 days from the date of allotment.Nil.
Birla Sun Life Advantage Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days from the date of allotment: 1.00% of applicable NAV. after 365 days from the date of
Birla Sun Life Midcap Fund	Direct Plan Regular Plan	Growth  Dividend (Payout / Reinvestment / Sweep)		7.1. ( 1,000)	allotment: Nil within 365 days from the date of allotment:1.50% of
	Direct Plan	Growth (Growth with Triggered Facility)	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	applicable NAV.after 365 days but within 540 days from the date of allotment: 1.00%. after 540 days from the date of allotment:Nii.
Birla Sun Life Frontline Equity Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Infrastructure Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life India GenNext Fund	Direct Plan Regular Plan	Dividend (Payout/Reinvestment/Sweep)	2::: 12:: 1	FP: ₹ 5,000/-	
	Direct Plan	Growth	Dividend Reinvestment	AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life New Millennium Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep)  Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Top 100 Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)		FP: ₹ 5,000/-	within 365 days/1.50% of applicable NAV. after 36:
	Direct Plan	Growth	Dividend Reinvestment	AP: ₹ 1,000/-	days but before 540 days/0.50% of applicable NAV after 540 days from the date of allotment: NIL.
Birla Sun Life Buy India Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days from the date of allotment: 1.00% of applicable NAV. after 365 days from the date of
Birla Sun Life MNC Fund	Direct Plan Regular Plan	Growth		AF. € 1,000/-	allotment: Nil.
	Direct Plan	Dividend (Payout/Reinvestment/Sweep)  Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Index Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)			within 90 days from the date of allotment: 1.00%
	Direct Plan	Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	of applicable NAV. after 90 days from the date of allotment: Nil.
Birla Sun Life India Opportunities Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep)  Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	365 days from the date of allotment: 1.00% of applicable NAV. after 365 days from the date of allotment: Nil.
Birla Sun Life Small & Midcap Fund	Regular Plan Direct Plan	Dividend (Payout / Reinvestment) Growth	Dividend Payout	FP: ₹ 5,000/- AP : ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life India Reforms Fund	Regular Plan	Dividend (Payout / Reinvestment)	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 1 year/1% of applicable NAV.
Birla Sun Life Dividend Yield Plus	Direct Plan Regular Plan	Growth  Dividend (Payout/Reinvestment/Sweep)			
	Direct Plan	Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life '95 Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Asset Allocation Fund -	Direct Plan	Growth	Dividona Homyodanoni	AP: ₹ 1,000/-	Walling ode days, 170 of applicable 1914.
Aggressive Plan	Regular Plan				
Birla Sun Life Asset Allocation Fund - Moderate Plan		Dividend (Payout / Reinvestment) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	Nil
Birla Sun Life Asset Allocation Fund - Conservative Plan	Direct Plan				
Birla Sun Life Special Situations Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep)  Growth	Choice of Plan : Growth     Choice of Option : Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Commodity Equities Fund - Global	Regular Plan	Dividend (Payout / Reinvestment /Sweep)		FP: ₹ 5,000/-	within 30 days/3% of applicable NAV.
Agri Plan (GAP)	Direct Plan	Growth	Growth / Reinvestment	AP: ₹ 1,000/-	after 30 days but before 365 days/1% of applicable NAV.
Birla Sun Life International Equity Fund (Plan A)	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep)  Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 daysfrom the date of allotment: 1.00% of applicable NAV. after 365 days from the date of allotment: Nil.
Birla Sun Life International Equity Fund (Plan B)	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep)  Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Pure Value Fund	Regular Plan	Dividend (Payout/Reinvestment)	- Chains of Dlan / County	FD. ₹ F 000/	within 365 days from the date of allotment: 2.00% of
	Direct Plan	Growth	Choice of Plan : Growth     Choice of Option : Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	applicable NAV. after 365 days but within 730 days from the date of allotment: 1.00% of applicable NAV. after 730 days from the date of allotment: Nil.
Birla Sun Life Long Term Advantage Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment)  Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1.50% of applicable NAV. after 36t days but within 540 days/0.50% of applicable NAV after 540 days from the date of allotment: Nil.

<sup>^</sup>Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor.

the quality of any particular Scheme or guarantee any specific performance/returns.





<sup>\*\*</sup>Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly.

The Financial Solution(s) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either

#### **WEALTH CREATION SOLUTIONS**

#### LIST OF PLANS/OPTIONS DISCONTINUED FOR FURTHER SUBSCRIPTIONS W.E.F OCTOBER 01, 2012

SCHEME	PLAN	OPTION	EXIT LOAD For redemption-switch out consider from the date of allotment.
Birla Sun Life Dividend Yield Plus*	PF Plan*	Dividend Growth	within 365 days/1% of applicable NAV.
Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP)	Institutional Plan*	Dividend Growth	within 30 days/3% of applicable NAV. after 30 days but before 365 days/1% of applicable NAV.

<sup>\*</sup>Pursuant to SEBI Circular No. CIR/IMD/DF/21/2012 dated September 13, 2012 the aforesaid plans/options under respective scheme(s) stand discontinued for further subscriptions w.e.f October 01, 2012. The existing investments, if any, under above plan/option shall continue till such investors remain invested in the said plan/option.

#### TAX SAVINGS SOLUTIONS

SCHEME	PLAN/ OI	PTION	DEFAULT OPTION**		EXIT LOAD For redemption-switch out consider from the date of allotment.	
	PLAN <sup>^</sup>	OPTION		AMOUNT		
Birla Sun Life Tax Relief '96	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Payout	FP: ₹ 500/-	Nil	
	Direct Plan	Growth	Dividend Payout	AP : ₹ 500/-	NII	
Birla Sun Life Tax Plan	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Payout	FP: ₹ 500/-	Nii	
	Direct Plan	Growth	Dividend Payout	AP: ₹ 500/-		

<sup>^</sup>Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor.

#### REGULAR INCOME SOLUTIONS

SCHEME	PLAN/ OF	PTION	DEFAULT OPTION**	MINIMUM	EXIT LOAD For redemption-switch out consider from the date of allotment.	
	PLAN <sup>^</sup>	OPTION		INVESTMENT AMOUNT		
Birla Sun Life Monthly Income	Regular Plan   Quarterly Dividend (Payout/Reinvestment/Sweep) • Choice of Option within Monthly Dividend :		FP: ₹ 25,000/- AP: ₹ 5,000/-			
	Direct Plan	Growth	Dividend Reinvestment • Choice of Plan within Quarterly Dividend : PP: ₹ 5,000/- Dividend Reinvestment Pr: ₹ 1,000/- Pr: ₹ 1,000/-		within 365 days/1% of applicable NAV.	
Birla Sun Life MIP	Regular Plan	Monthly Dividend (Payout/Reinvestment/Sweep) Monthly Payment (Instant / Deferred)	Choice of Option within Monthly Dividend :     Dividend Reinvestment	FP: Dividend & Payment Option ₹ 25,000/-	within 365 days/2% of applicable NAV. after 365 days but before 730 days/1% of applicable NAV. after 730 days/Nii (w.e.f June 06, 2013)	
	Direct Plan	Growth	Choice of Option within Monthly Payment Plan : Instant	Growth: ₹ 5,000/- AP: ₹ 1,000/-		
		Monthly Dividend (Payout / Reinvestment /Sweep)		FP: Dividend & Payment	within 365 days/1% of applicable NAV.	
	Direct Plan Monthly Payment Growth		Choice of Option : Growth	Option ₹ 25,000/-		
Birla Sun Life MIP II - Wealth 25 Plan			Choice of Sub-Option within Monthly Dividend Option : Dividend Reinvestment	Growth ₹ 5,000/- AP: ₹ 1,000/-	within 205 days/49/ of applicable NAV	
	Direct Plan	Monthly Payment Growth			within 365 days/1% of applicable NAV.	

<sup>^</sup>Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor.





<sup>\*</sup>Said Plans/Options stand discontinued and closed as there are no Unitholders thereunder.

<sup>\*\*</sup>Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly.

<sup>\*\*</sup>Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly.

### SAVINGS SOLUTIONS

SCHEME	PLAN/OPTION		DEFAULT OPTION**	MINIMUM		EXIT LOAD
	(which c	ontinue for fresh		INVESTM AMOUNT		For redemption-switch out consider from the date of allotment.
	PLAN <sup>^</sup>	OPTION				
Birla Sun Life Cash Plus		Daily Dividend (Reinvestment)	Daily Dividend Reinvestment			
	Regular Plan	Weekly Dividend (Payout / Reinvestment)		FP: ₹ 5,000/-		Nil
	Direct Plan	Dividend (Payout / Reinvestment)		AP: ₹ 1,000/-		IWI
		Growth				
Birla Sun Life Cash Manager	Regular Plan	Daily Dividend (Reinvestment)  Weekly Dividend (Reinvestment)	Daily Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-		Nil
	Direct Plan	Growth		711.1 (1,000)		
Birla Sun Life Savings Fund	Regular Plan	Daily Dividend (Reinvestment)	Daily Dividend Reinvestment	FP: ₹ 5.000/-		
	Direct Plan	Weekly Dividend (Payout / Reinvestment) Growth		AP: ₹ 1,000/-		Nil
Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short	Regular Plan	Monthly Dividend (Payout / Reinvestment)	Monthly Dividend Reinvestment	FD. # F 000/		For redemption / switch-out of units within 90 days from the date of allotment:
Term Fund)	Direct Plan	Quarterly Dividend (Payout / Reinvestment) Dividend (Payout / Reinvestment) Growth		FP: ₹ 5,000/- AP: ₹ 1,000/-		0.25% of applicable NAV. For redemption / switch-out of units after 90 days from the date of allotment: Nil
Birla Sun Life Dynamic Bond Fund	5ocriuil	Monthly Dividend Sweep		FP: ₹ 5,00,000/-	AP: ₹ 1,000/-	
Billa Sull Life Dyllallic Bollu Fullu	Regular Plan	Monthly Dividend (Payout / Reinvestment /Sweep)	Choice of Option : Quarterly	FP: ₹ 5,000/-	AP: ₹ 1,000/-	
		Quarterly Dividend (Payout / Reinvestment /Sweep)	Dividend Choice of Sub-Option : Dividend	FP: ₹ 5,000/-	AP: ₹ 1,000/-	Within 270 days: 0.50% of applicable NAV. After 270 days: Nil.
	Direct Plan	Growth	Reinvestment	FP: ₹ 5,000/-	AP: ₹ 1,000/-	
Birla Sun Life Short Term	Regular Plan	Quarterly Dividend (Payout / Reinvestment)	Growth	FP: ₹ 5,000/-		For redemption / switch-out of units within 365 days from the date of allotment:
Opportunities Fund	Direct Plan	Dividend (Payout / Reinvestment) Growth		AP: ₹ 1000/- Max Amt : ₹ 50 lacs <sup>s</sup>		1.00% of applicable NAV. For redemption / switch-out of units after 365 days from the date of allotment: Nil
Birla Sun Life Medium Term Plan	Regular Plan	Quarterly Dividend (Payout / Reinvestment)	Growth	FP: ₹ 5,000/-		For redemption / switch-out of units within 365 days from the date of allotment:
	Direct Plan	Half Yearly Dividend (Payout / Reinvestment) Dividend (Payout / Reinvestment /Sweep) Growth	diowai	AP: ₹ 1,000/- Max Amt : ₹ 50	lacs <sup>s</sup>	2.00% of applicable NAV. For redemption / switch-out of units after 365 days but before 730 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 730 days from the date of allotment: Nil.
Birla Sun Life Short Term Fund	Danielas Dias					
(Erstwhile Birla Sun Life Income Fund)	Regular Plan	Monthly Dividend (Payout/Reinvestment/Sweep) Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-		within 30 days/0.50% of applicable NAV
	Direct Plan	Growth		,,,,,,		
Birla Sun Life Income Plus	Regular Plan	Dividend (Payout / Reinvestment)	Dividend Reinvestment	FP: ₹ 5,000/-		For redemption / switch-out of units within 180 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 180 days from
	Direct Plan	Growth	Dividend Nemvesument	AP: ₹ 1,000/-		the date of allotment: Nil.
Birla Sun Life Floating Rate Fund - Short Term Plan	Regular Plan	Daily Dividend (Reinvestment)		FP: ₹ 5,000/-		
Short letili Flaii	Direct Plan	Weekly Dividend (Reinvestment) Growth	Daily Dividend Reinvestment	AP: ₹ 1,000/-		Nil
Birla Sun Life Floating Rate Fund -	Regular Plan	Daily Dividend (Reinvestment)		FP: ₹ 5.000/-		For Redemption / Switch-out of units within 30 days from the date of allotment:
Long Term Plan	Direct Plan	Weekly Dividend (Reinvestment) Growth	Daily Dividend Reinvestment	AP: ₹ 1,000/-		0.25% of applicable NAV.For Redemption / Switch-out of units after 30 days from the date of allotment : Nil
Birla Sun Life Gilt Plus - Regular Plan	Regular Plan	Quarterly Dividend (Payout / Reinvestment /Sweep)				
	Direct Plan	Growth				
Birla Sun Life Gilt Plus - Liquid Plan		Daily Dividend (Reinvestment) Weekly Dividend (Payout / Reinvestment) Quarterly Dividend (Payout / Reinvestment /Sweep) Annual Dividend (Payout / Reinvestment /Sweep) Growth	Growth	FP: ₹ 5,000/- AP: ₹ 1,000/-		For Liquid Plan, Regular Plan & PF Plan (Quarterly/Annual Div) Nil For PF Plan (Growth) Within 90 days: 0.50% of applicable NAV. After 90 days: Nil.
Birla Sun Life Gilt Plus - PF Plan	Regular Plan Direct Plan	Quarterly Dividend (Payout / Reinvestment /Sweep) Growth (Quarterly Gain / Annual Gain)				
Birla Sun Life Government Securities Fund- Long Term Plan	Regular Plan Direct Plan	Dividend (Payout / Reinvestment) Growth	Growth	FP: ₹ 5,000/- AP: ₹ 1,000/-		within 365 days/1.00% of applicable NAV.
Birla Sun Life Government Securities	Regular Plan	Daily Dividend (Reinvestment)		FP: ₹ 5,000/-		
Fund- Short Term Plan	Direct Plan	Weekly Dividend (Payout / Reinvestment) Growth	Growth	AP: ₹ 1,000/-		Nil
Birla Sun Life Enhanced Arbitrage Fund				For redemption / switch-out of units within 60 days from the date of allotment:		
Tunu	Direct Plan	Growth		AP: ₹ 1,000/-		0.50% of applicable NAV. For redemption / switch-out of units after 60 days from the date of allotment: Nil.

<sup>^</sup>Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor.

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<sup>\*\*</sup>Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly.

<sup>§</sup>Per investor per day across all subscription transactions (i.e. fresh purchases, additional purchases, switch-in and trigger transactions such as SIP, STP and RSP trigger, as available under the schemes.

### LIST OF PLANS/OPTIONS DISCONTINUED FOR FURTHER SUBSCRIPTIONS W.E.F OCTOBER 01, 2012

SCHEME	PLAN	OPTION
Birla Sun Life Cash Plus	Retail Plan	Daily Dividend
		Growth
		Daily Dividend
	Institutional Plan	Weekly Dividend
		Growth
Birla Sun Life Cash Manager	Institutional Plan	Daily Dividend Weekly Dividend
		Growth
Birla Sun Life Savings Fund	Retail Plan	Daily Dividend Weekly Dividend Growth
Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short Term Fund)	Retail Plan	Daily Dividend Fortnightly Dividend Growth
Birla Sun Life Short Term Opportunities Fund	Institutional Plan	Quarterly Dividend Dividend Growth
Birla Sun Life Medium Term Plan	Institutional Plan	Quarterly Dividend Half Yearly Dividend Dividend Growth
Birla Sun Life Floating Rate Fund - Short Term Plan	Retail Plan	Daily Dividend Weekly Dividend Growth
Birla Sun Life Floating Rate Fund - Long Term Plan	Retail Plan	Weekly Dividend Growth
Birla Sun Life Government Securities Fund - Short Term Plan	Institutional Plan	Daily Dividend Weekly Dividend Dividend Growth
Birla Sun Life Enhanced Arbitrage Fund	Institutional Plan*	Dividend Growth

<sup>\*</sup>Pursuant to SEBI Circular No. CIR/IMD/DF/21/2012 dated September 13, 2012 the aforesaid plans/options under respective scheme(s) stand discontinued for further subscriptions w.e.f October 01, 2012. The existing investments, if any, under above plan/option shall continue till such investors remain invested in the said plan/option.





<sup>\*</sup>Said Plans/Options stand discontinued and closed as there are no Unitholders thereunder.

# Investment Objective

### **WEALTH CREATION SOLUTIONS**

Birla Sun Life '95 Fund	An Open ended Balanced Scheme with the objective to generate long term growth of capital and current income, through a portfolio with a target allocation of 60% equity and 40% debt and money market securities. The secondary objective is income generation and distribution of dividend.
Birla Sun Life Frontline Equity Fund	An Open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 100% equity by aiming at being as diversified across various industries and or sectors as its chosen benchmark index, S&P BSE 200.
Birla Sun Life Top 100 Fund	An Open-ended growth scheme with the objective to provide medium to long term capital appreciation, by investing predominantly in a diversified portfolio of equity and equity related securities of top 100 companies as measured by market capitalization.
Birla Sun Life Equity Fund	An Open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 90% equity and 10% debt and money market securities.
Birla Sun Life Long Term Advantage Fund	An Open ended Diversified Equity Scheme with an to provide long-term capital appreciation, by investing predominantly in a diversified portfolio of equity and equity related securities.
Birla Sun Life MNC Fund	An Open-ended growth scheme with the objective to achieve long-term growth of capital at relatively moderate levels of risk by making investments in securities of multi-national companies through a research based investment approach.
Birla Sun Life Dividend Yield Plus	An Open-ended growth scheme with the objective to provide capital growth and income by investing primarily in a well-diversified portfolio of dividend paying companies that have a relatively high dividend yield.
Birla Sun Life Midcap Fund	An Open ended Growth Scheme with the objective to achieve long term growth of capital at controlled level of risk by investing primarily in 'Mid-Cap' Stocks. The level of risk is somewhat higher than a fund focused on large and liquid stocks. Concomitantly, the aim is to generate higher returns than a fund focused on large and liquid stocks.
Birla Sun Life Small & Midcap Fund	An Open ended Small and Mid Cap Equity Scheme with an objective to generate consistent long-term capital appreciation by investing predominantly in equity and equity related securities of companies considered to be small and midcap. The Scheme may also invest a certain portion of its corpus in fixed income securities including money market instruments, in order to meet liquidity requirements from time to time.
Birla Sun Life Advantage Fund	An Open-ended growth scheme with the objective to achieve long-term growth of capital at relatively moderate levels of risk through a diversified research based investment approach.
Birla Sun Life India GenNext Fund	An Open-ended growth scheme with the objective to target growth of capital by investing in equity/equity related instruments of companies that are expected to benefit from the rising consumption patterns in India, which in turn is getting fuelled by high disposable incomes of the young generation (Generation Next). The scheme will invest in companies that have the following characteristics: 1. Companies that seek growth in revenues arising out of demand from the younger generation (GenNext) for their products or services. 2. They should be engaged in manufacturing of products or rendering of services that go directly to the consumer. 3. The products and services should have distinct brand identity, thereby enabling choice.
Birla Sun Life Buy India Fund	A multi-sector open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 100% equity, focusing on investing in businesses that are driven by India's large population and inherent consumption patterns. The focus of the scheme will be in the consumer and healthcare sectors. The secondary objective is income generation and distribution of dividend.
Birla Sun Life Infrastructure Fund	An Open-ended growth scheme with the objective to providing for medium to long-term capital appreciation by investing predominantly in a diversified portfolio of equity and equity related securities of companies that are participating in the growth and development of Infrastructure in India.
Birla Sun Life Pure Value Fund	An Open ended Diversified Equity Scheme with the objective to generate consistent long-term capital appreciation by investing predominantly in equity and equity related securities by following value investing strategy.
Birla Sun Life International Equity Fund - Plan A	An Open-ended diversified equity scheme with an objective to generate long-term growth of capital, by investing predominantly in a diversified portfolio of equity and equity related securities in the international markets.
Birla Sun Life International Equity Fund - Plan B	An Open-ended diversified equity scheme with an objective to generate long-term growth of capital, by investing predominantly in a diversified portfolio of equity and equity related securities in the domestic and international markets.
Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP)	The objective of the Scheme is to offer long term growth of capital, by investing in (1) stocks of Agri commodity companies, i.e., companies engaged in or focusing on the Agri business and/or (2) overseas mutual fund scheme(s) that have similar investment objectives. These securities could be issued in India or overseas.
Birla Sun Life India Reforms Fund	An Open ended Equity Scheme with an investment objective is to generate growth and capital appreciation by building a portfolio of companies that are expected to benefit from the economic reforms, PSU divestment and increased government spending.
Birla Sun Life New Millennium Fund	A multi-sector open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 100% equity, focusing on investing in technology and technology dependent companies, hardware, peripherals and components, software, telecom, media, internet and e-commerce and other technology enabled companies. The secondary objective is income generation and distribution of dividend.
Birla Sun Life India Opportunities Fund	An Open ended Growth Scheme with the objective to achieve superior long-term growth of capital by investing in shares of companies that do one or more of the following: 1. Leverage India's intellectual capital for providing services, research and creative inputs. 2. Seek to use current and impending changes in patent laws / import tariffs / quotas to supply goods and services. 3. Leverage India's lower labour costs for providing services and manufactured goods. 4. Leverage India's large population of English speaking people for providing services.
Birla Sun Life Special Situations Fund	An Open-ended diversified equity scheme with an objective of the scheme is to generate long-term growth of capital by investing in a portfolio of equity and equity related securities. The Scheme would follow an investment strategy that would take advantage of Special Situations & Contrarian investment style.
Birla Sun Life Asset Allocation Fund	An Open-ended Fund of Funds scheme with the objective to provide income and capital appreciation along with diversification by investing in a basket of debt and equity Mutual Fund schemes in line with the risk profile of the investors.
Birla Sun Life Index Fund	An Open-ended index-linked growth scheme with the objective to generate returns commensurate with the performance of Nifty subject to tracking errors.
Birla Sun Life Gold Fund	An Open ended Fund of Fund Scheme with the investment objective to provide returns that tracks returns provided by Birla Sun Life Gold ETF (BSL Gold ETF).
Birla Sun Life Gold ETF	An Open ended Gold Exchange Traded Fund with the investment objective to generate returns that are in line with the performance of gold, subject to tracking errors.
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# Investment Objective

### **TAX SAVINGS SOLUTIONS**

	An Open-ended equity linked savings scheme (ELSS) with the objective of long term growth of capital through a portfolio with a target allocation of 80% equity, 20% debt and money market securities	
Birla Sun Life Tax Plan	An Open-ended Equity Linked Savings Scheme (ELSS) with the objective to achieve long-term growth of capital along with income tax relief for investment.	

#### **REGULAR INCOME SOLUTIONS**

Birla Sun Life Monthly Income	An Open-ended income scheme with the primary investment objective to generate regular income so as to make monthly and quarterly distributions to Unit holders and the secondary objective as growth of capital. Monthly income is not assured and is subject to availability of distributable surplus
Birla Sun Life MIP	The primary objective of the scheme is to generate regular income so as to make monthly distributions to unit holders with the secondary objective being growth of capital. Income may be generated through the receipt of coupon payments, the amortization of the discount on debt instruments, receipt of dividends or the purchase and sale of securities in the underlying portfolio. The schemes will under normal market conditions, invest its net assets primarily in fixed income securities, money market instruments, cash and cash equivalents while at the same time maintaining a small exposure to equity markets. (Monthly income is not assured and is subject to availability of distributable surplus.)
Birla Sun Life MIP II - Wealth 25 Plan	An Open-ended income scheme with the objective to generate regular income so as to make monthly payment or distribution to unit holders with the secondary objective being growth of capital. Monthly Income is not assured and is subject to availability of distributable surplus.
Birla Sun Life MIP II - Savings 5 Plan	An Open-ended income scheme with the objective to generate regular income so as to make monthly payment or distribution to unit holders with the secondary objective being growth of capital. Monthly Income is not assured and is subject to availability of distributable surplus.

### **SAVINGS SOLUTIONS**

Birla Sun Life Cash Plus	An Open-ended liquid scheme with the objective to provide reasonable returns at a high level of safety and liquidity through judicious investments in high quality debt and money market instruments.
Birla Sun Life Cash Manager	An Open ended Income scheme with the objective to provide income which is consistent with a portfolio through investments in a basket of debt and money market instruments of very short maturities with a view to provide reasonable returns.
Birla Sun Life Savings Fund	The primary objective of the schemes is to generate regular income through investments in debt and money market instruments. Income maybe generated through the receipt of coupon payments or the purchase and sale of securities in the underlying portfolio. The schemes will under normal market conditions, invest its net assets in fixed income securities, money market instruments, cash and cash equivalents.
Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short Term Fund)	An Open-ended short term income scheme with the objective to generate income and capital appreciation by investing 100% of the corpus in a diversified portfolio of debt and money market securities with relatively low levels of interest rate risk.
Birla Sun Life Dynamic Bond Fund	An Open-ended income scheme with the objective to generate optimal returns with high liquidity through active management of the portfolio by investing in high quality debt and money market instruments.
Birla Sun Life Short Term Opportunties Fund	An Open ended Income scheme with the objective to generate regular income by investing primarily in investment grade fixed income securities / money market instruments with short to medium term maturities and across the credit spectrum within the universe of investment grade rating.
Birla Sun Life Medium Term Plan	The primary investment objective of the Scheme is to generate regular income through investments in debt & money market instruments in order to make regular dividend payments to unit holders & secondary objective is growth of capital.
Birla Sun Life Short Term Fund (Erstwhile Birla Sun Life Income Fund) Name change (w.e.f. 01 Feb, 2012)	An Open-ended income scheme with the objective to generate income and capital appreciation by investing 100% of the corpus in a diversified portfolio of debt and money market securities.
Birla Sun Life Income Plus	An Open-ended Income Scheme to generate consistent income through superior yields on its investments at moderate levels of risk through a diversified investment approach. This income may be complemented by price changes of instruments in the portfolio.
Birla Sun Life Floating Rate Fund Short Term Plan	The primary objective of the schemes is to generate regular income through investment in a portfolio comprising substantially of floating rate debt / money market instruments. The schemes may invest a portion of its net assets in fixed rate debt securities and money market instruments.
Birla Sun Life Gilt Plus - Liquid Plan & PF Plan	An Open - ended government securities scheme with the objective to generate income and capital appreciation through investments exclusively in Government Securities.
Birla Sun Life Gilt Plus - Regular Plan	The investment objective of the scheme is to enable investors to invest in Central Government Securities, based on their own view on the interest rate scenario & generate credit risk-free returns.
Birla Sun Life Government Securities Fund	An Open-ended Gilt scheme with the objective to provide investors current income consistent with a portfolio invested 100% in securities issued by the Government of India or the State Governments, and the secondary objective is capital appreciation.
Birla Sun Life Enhanced Arbitrage Fund	An Open ended Equity Scheme with an investment objective to generate income by investing predominantly in equity and equity related instruments. Scheme intends to take advantage from the price differentials / mis-pricing prevailing for stock / index in various market segments (Cash & Futures).





### **WEALTH CREATION SOLUTIONS**

#### **Birla Sun Life Equity Fund**

Allocation as a % of Net Assets	%
Banks	18.70%
Software	11.22%
Pharmaceuticals	10.56%
Consumer Non Durables	6.99%
Auto	6.78%
Construction Project	5.58%
Chemicals	4.45%
Finance	3.81%
Transportation	2.65%
Minerals/Mining	2.55%
Power	2.42%
Non - Ferrous Metals	2.26%
Auto Ancillaries	2.16%
Oil	2.07%
Cement	1.56%
Ferrous Metals	1.38%
Textile Products	1.17%
Media & Entertainment	1.02%
Consumer Durables	0.92%
Industrial Products	0.56%
Petroleum Products	0.53%
Telecom - Services	0.46% 0.42%
Retailing Industrial Capital Goods	0.42%
Miscellaneous	0.01%
Cash & Current Assets	8.66%
Net receivables / payables	0.75%
Total Net Assets	100.00%
Total Net Assets	100.0070

#### Birla Sun Life Advantage Fund

Allocation as a %	0/
of Net Assets	%
Banks	19.41%
Auto	13.17%
Pharmaceuticals	11.59%
Software	10.68%
Finance	8.42%
Cement	6.04%
Construction Project	4.85%
Petroleum Products	4.10%
Auto Ancillaries	3.96%
Industrial Products	3.74%
Non - Ferrous Metals	3.20%
Industrial Capital Goods	2.03%
Engineering Services	1.95%
Minerals/Mining	1.40%
Consumer Durables	1.04%
Retailing	1.02%
Consumer Non Durables	1.02%
Media & Entertainment	0.64%
Power	0.58%
Miscellaneous	0.19%
Cash & Current Assets	1.03%
Net receivables / payables	-0.02%
<b>Total Net Assets</b>	100.00%

#### Birla Sun Life Midcap Fund

Allocation as a %	
of Net Assets	%
Banks	21.45%
Software	9.07%
Finance	8.58%
Pharmaceuticals	8.42%
Consumer Non Durables	7.80%
Auto Ancillaries	5.45%
Construction Project	5.35%
Construction	4.99%
Media & Entertainment	4.52%
Cement	3.95%
Chemicals	3.76%
Auto	3.19%
Power	2.87%
Industrial Products	1.72%
Consumer Durables	1.46%
Non - Ferrous Metals	0.88%
Engineering Services	0.88%
Cash & Current Assets	4.26%
Net receivables / payables	1.39%
Total Net Assets	100.00%

## Birla Sun Life Frontline Equity Fund

Allocation as a %	
of Net Assets	%
Banks	22.67%
Software	12.51%
Consumer Non Durables	8.24%
Auto	7.62%
Finance	6.14%
Pharmaceuticals	5.71%
Auto Ancillaries	3.60%
Construction Project	3.57%
Petroleum Products	3.56%
Minerals/Mining	3.31%
Non - Ferrous Metals	2.58%
Oil	2.37%
Cement	2.27%
Telecom - Services	2.07%
ndustrial Capital Goods	1.99%
Power	1.89%
ndustrial Products	1.79%
Media & Entertainment	1.69%
Transportation	1.10%
Construction	0.72%
Pesticides	0.61%
Consumer Durables	0.30%
Futures and Options	-0.37%
Cash & Current Assets	3.71%
Net receivables / payables	0.36%
Total Net Assets	100.00%

### Birla Sun Life

infrastructure Fund		
%		
27.00%		
8.00%		
7.75%		
7.65%		
7.62%		
6.42%		
5.96%		
5.23%		
3.81%		
3.34%		
2.58%		
2.35%		
2.28%		
1.86%		
1.71%		
1.62%		
0.40%		
4.23%		
0.18%		
100.00%		

#### Birla Sun Life India GenNext Fund

Allocation as a % of Net Assets	%
Banks	25.34%
Consumer Non Durables	18.27%
Media & Entertainment	11.81%
Auto	8.70%
Pharmaceuticals	8.64%
Finance	6.77%
Consumer Durables	4.55%
Construction	4.03%
Textile Products	2.75%
Chemicals	2.56%
Auto Ancillaries	2.02%
Diversified Consumer Services	1.40%
Transportation	1.15%
Retailing	0.79%
Software	0.10%
Cash & Current Assets	1.43%
Net receivables / payables	-0.30%
Total Net Assets	100.00%

#### Birla Sun Life New Millennium Fund

Allocation as a % of Net Assets	%
Software	85.57%
Telecom - Services	6.82%
Media & Entertainment	6.56%
Miscellaneous	0.00%
Cash & Current Assets	1.32%
Net receivables / payables	-0.27%
Total Net Assets	100.00%

#### Birla Sun Life Top 100 Fund

Allocation as a % of Net Assets	%
	21.77%
Banks Software	11.74%
Auto	7.48%
Pharmaceuticals	7.40%
Finance	6.05%
Consumer Non Durables	5.62%
Non - Ferrous Metals	3.83%
Petroleum Products	3.67%
Minerals/Mining	3.44%
Construction Project	3.01%
Auto Ancillaries	2.63%
Telecom - Services	2.03%
Industrial Capital Goods	2.21%
Oil	2.20%
Cement	2.00%
Power	1.87%
Industrial Products	1.62%
Consumer Durables	1.11%
Textile Products	0.93%
Chemicals	0.88%
Media & Entertainment	0.83%
International Equity	0.75%
Construction	0.57%
Pesticides	0.35%
Futures and Options	-0.32%
Cash & Current Assets	6.02%
Net receivables / payables	0.45%
Total Net Assets	100.00%

Note: The above Allocation is As on August 31, 2014 as per Industry classification as recommended by AMFI.





#### Birla Sun Life Buy India Fund

Allocation as a % of Net Assets	%
Banks	16.50%
Consumer Non Durables	13.30%
Finance	13.22%
Auto Ancillaries	12.36%
Pharmaceuticals	10.94%
Auto	8.48%
Pesticides	7.18%
Retailing	6.16%
Miscellaneous	4.46%
Media & Entertainment	2.80%
Consumer Durables	2.50%
Transportation	1.83%
Cash & Current Assets	0.61%
Net receivables / payables	-0.35%
Total Net Assets	100.00%

#### Birla Sun Life Dividend Yield Plus

Allocation as a %	0/
of Net Assets	%
Banks	24.13%
Software	14.08%
Consumer Non Durables	7.78%
Auto	7.29%
Industrial Products	6.52%
Finance	6.25%
Petroleum Products	4.09%
Media & Entertainment	3.72%
Oil	3.55%
Pharmaceuticals	3.21%
Non - Ferrous Metals	3.06%
Power	2.96%
Construction Project	2.39%
Industrial Capital Goods	2.25%
Cement	2.14%
Textile Products	1.99%
Transportation	1.11%
Miscellaneous	1.00%
Auto Ancillaries	0.86%
Hotels	0.59%
Cash & Current Assets	1.41%
Net receivables / payables	-0.36%
<b>Total Net Assets</b>	100.00%

#### Birla Sun Life MNC Fund

Allocation as a % of Net Assets	%
Consumer Non Durables	14.50%
Finance	12.70%
Industrial Capital Goods	11.73%
Pesticides	9.31%
Auto Ancillaries	9.26%
Pharmaceuticals	9.23%
Banks	8.06%
Auto	6.59%
Miscellaneous	5.17%
Industrial Products	4.55%
Software	2.48%
Consumer Durables	2.24%
Cement	1.54%
Transportation	0.86%
Petroleum Products	0.62%
Construction	0.56%
Cash & Current Assets	0.80%
Net receivables / payables	-0.20%
<b>Total Net Assets</b>	100.00%

#### Birla Sun Life '95 Fund

Allocation as a %	
of Net Assets	<u></u>
Banks	16.75%
Corporate Debt	8.86%
Software	8.40%
Finance	6.26%
Auto	5.34%
State Government Bond	5.10%
Government Bond	4.07%
Industrial Products	3.95%
Pharmaceuticals	3.83%
Construction Project	3.77%
Consumer Non Durables	2.85%
Auto Ancillaries	2.69%
Non - Ferrous Metals	2.24%
Industrial Capital Goods	2.14%
Chemicals	1.96%
Media & Entertainment	1.69%
Petroleum Products	1.62%
Retailing	1.45%
Textile Products	1.22%
Consumer Durables	1.17%
Minerals/Mining	1.05%
Pesticides	1.00%
Gas	1.00%
Telecom - Services	0.96%
Oil	0.92%
Construction	0.65%
Cement	0.53%
Miscellaneous	0.01%
Futures and Options	-0.17%
Cash & Current Assets	8.68%
Total Net Assets	100.00%

#### Birla Sun Life Index Fund

Allocation as a % of Net Assets	%
Banks	20.73%
Software	15.10%
Consumer Non Durables	10.68%
Auto	9.29%
Finance	6.72%
Petroleum Products	6.57%
Pharmaceuticals	5.72%
Construction Project	4.49%
Oil	3.51%
Futures and Options	3.50%
Cement	2.79%
Power	2.61%
Minerals/Mining	2.56%
Telecom - Services	1.58%
Ferrous Metals	1.54%
Non - Ferrous Metals	0.79%
Industrial Capital Goods	0.79%
Gas	0.74%
Construction	0.29%
Cash & Current Assets	2.98%
Net receivables / payables	-2.98%
Total Net Assets	100.00%

#### Birla Sun Life Small & Midcap Fund

Allocation as a % of Net Assets	%
Banks	20.45%
Software	11.70%
Auto Ancillaries	9.93%
Finance	8.29%
Pharmaceuticals	6.16%
Media & Entertainment	5.49%
Consumer Non Durables	4.87%
Cement	4.65%
Industrial Capital Goods	4.04%
Engineering Services	4.02%
Industrial Products	2.62%
Auto	2.38%
Textile Products	2.18%
Power	2.02%
Diversified Consumer Services	1.91%
Retailing	1.42%
Construction	1.32%
Construction Project	0.87%
Cash & Current Assets	4.10%
Net receivables / payables	1.58%
Total Net Assets	100.00%

## Birla Sun Life India Opportunities Fund

Allocation as a % of Net Assets	%
Software	24.43%
Pharmaceuticals	19.36%
Auto Ancillaries	11.22%
Industrial Products	9.59%
Industrial Capital Goods	9.25%
Non - Ferrous Metals	6.70%
Auto	4.28%
Construction Project	3.83%
Finance	3.65%
Petroleum Products	1.76%
Minerals/Mining	0.73%
Media & Entertainment	0.06%
Miscellaneous	0.00%
Cash & Current Assets	5.09%
Net receivables / payables	0.04%
Total Net Assets	100.00%

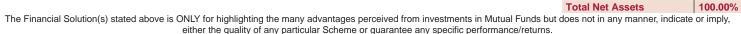
#### Birla Sun Life India Reforms Fund

Allocation as a %	
of Net Assets	%
Banks	28.68%
Construction Project	13.01%
Oil	9.84%
Industrial Capital Goods	7.97%
Finance	6.89%
Petroleum Products	6.72%
Power	6.25%
Engineering Services	4.57%
Telecom - Services	3.93%
Retailing	3.26%
Media & Entertainment	2.41%
Construction	1.26%
Cash & Current Assets	6.35%
Net receivables / payables	-1.15%
Total Net Assets	100.00%

#### Birla Sun Life Pure Value Fund

Biria Gair Elie i are value i aria	
Allocation as a %	
of Net Assets	%
Banks	16.58%
Software	10.96%
Finance	9.97%
Chemicals	8.41%
Auto	5.69%
Construction	5.31%
Cement	4.71%
Non - Ferrous Metals	3.94%
Petroleum Products	3.75%
Power	3.12%
Construction Project	2.85%
Auto Ancillaries	2.84%
Pharmaceuticals	2.64%
Textile Products	2.39%
Consumer Non Durables	2.28%
Industrial Capital Goods	1.86%
Futures and Options	1.36%
Gas	1.32%
Miscellaneous	1.18%
Industrial Products	0.73%
Ferrous Metals	0.53%
Media & Entertainment	0.38%
Cash & Current Assets	10.39%
Net receivables / payables	-3.20%

Note: The above Allocation is As on August 31, 2014 as per Industry classification as recommended by AMFI.







Birla Sun Life Long Term Advantage Fund	
Allocation as a % of Net Assets	%
Banks	17.90%
Software	12.96%
Finance	7.71%
Consumer Non Durables	6.01%
Petroleum Products	5.70%
Pharmaceuticals	5.04%
Auto	4.56%
Power	3.73%
Construction Project	3.57%
Non - Ferrous Metals	3.47%
Industrial Products	3.30%
Gas	3.26%
Chemicals	3.25%
Cement	2.77%

Auto Ancillaries	2.56%
Miscellaneous	1.98%
Construction	1.69%
Telecom - Services	1.29%
Media & Entertainment	1.18%
Textile Products	1.17%
Industrial Capital Goods	0.98%
Consumer Durables	0.89%
Minerals/Mining	0.84%
Retailing	0.26%
Hotels	0.05%
Cash & Current Assets	3.90%
Net receivables / payables	0.00%
Total Net Assets	100.00%

# Country/Industry Allocation

Equities Fund - Global Agri Plan (GAP)	
Allocation as a % of Net Assets	%
United States	61.75%
Switzerland	17.13%
Japan	6.23%
Mauritius	5.47%
Norway	4.19%
Canada	3.25%
Russian Federation	1.43%
Chile	0.81%
Hong Kong	0.00%
Cash & Current Assets	1.84%
Net receivables / payables	-2.10%
<b>Total Net Assets</b>	100.00%

Equity Fund - Plan A	
Allocation as a % of Net Assets	%
United States	60.21%
Switzerland	6.42%
Hong Kong	5.68%
France	5.12%
Japan	4.87%
United Kingdom	4.22%
Germany	3.17%
Korea, Republic Of	2.10%
Norway	1.68%
Canada	1.64%
Netherlands	1.60%
Cash & Current Assets	3.71%
Net receivables / payables	-0.43%
<b>Total Net Assets</b>	100.00%

Birla Sun Life International

Equity Fund - Plan B		
Allocation as a % of Net Assets	%	
Banks	17.96%	
United States	15.78%	
Software	8.84%	
Auto	4.83%	
Finance	4.75%	
Consumer Non Durables	4.62%	
Pharmaceuticals	4.43%	
Non - Ferrous Metals	3.10%	
Power	2.93%	
Oil	2.73%	
Petroleum Products	2.32%	
Construction Project	2.20%	
Textile Products	2.09%	
Construction	2.07%	
Industrial Products	1.90%	
Media & Entertainment	1.82%	
Cement	1.74%	
Switzerland	1.51%	
Hong Kong	1.39%	
Miscellaneous	1.32%	
France	1.26%	
Japan	1.20%	
Industrial Capital Goods	1.10%	
United Kingdom	1.01%	
Germany	0.80%	
Chemicals	0.78%	
Korea, Republic Of	0.62%	
Auto Ancillaries	0.61%	
Norway	0.47%	
Canada	0.40%	
Netherlands	0.38%	
Minerals/Mining	0.28%	
Cash & Current Assets	2.79%	
Net receivables / payables	-0.03%	
Total Net Assets	100.00%	

**Birla Sun Life International** 

Note: The above Allocation is As on August 31, 2014 as per Industry classification as recommended by AMFI.



The Financial Solution(s) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply,



### **TAX SAVINGS SOLUTIONS**

Birla Sun Life Tax Plan		
Allocation as a % of Net Assets	%	
Banks	16.57%	
Auto Ancillaries	10.18%	
Software	9.06%	
Finance	8.14%	
Pharmaceuticals	8.10%	
Cement	5.57%	
Auto	5.16%	
Industrial Capital Goods	5.01%	
Pesticides	4.79%	
Consumer Non Durables	4.65%	
Petroleum Products	4.08%	
Industrial Products	3.45%	
Construction Project	3.35%	
Retailing	2.84%	
Miscellaneous	2.28%	
Media & Entertainment	2.01%	
Transportation	1.54%	
Consumer Durables	1.33%	
Minerals/Mining	1.00%	
Cash & Current Assets	2.08%	
Net receivables / payables	-1.21%	
<b>Total Net Assets</b>	100.00%	

Birla Sun Life Tax Relief '96		
Allocation as a % of Net Assets	%	
Banks	16.66%	
Auto Ancillaries	10.23%	
Software	9.11%	
Finance	8.17%	
Pharmaceuticals	8.16%	
Cement	5.61%	
Auto	5.20%	
Industrial Capital Goods	5.04%	
Pesticides	4.81%	
Consumer Non Durables	4.68%	
Petroleum Products	4.10%	
Industrial Products	3.47%	
Construction Project	3.36%	
Retailing	2.85%	
Miscellaneous	2.30%	
Media & Entertainment	2.02%	
Transportation	1.54%	
Consumer Durables	1.34%	
Minerals/Mining	1.01%	
Cash & Current Assets	0.89%	
Net receivables / payables	-0.57%	
Total Net Assets	100.00%	

### **SAVINGS SOLUTIONS**

Birla Sun Life Enhanced Arbitrage Fund		
Allocation as a % of Net Assets	%	
Banks	13.13%	
Auto	9.56%	
Pharmaceuticals	9.42%	
Petroleum Products	9.41%	
Cement	6.40%	
Finance	6.14%	
Ferrous Metals	4.88%	
Auto Ancillaries	3.11%	
Minerals/Mining	1.86%	
Consumer Non Durables	1.49%	
Software	1.04%	
Futures and Options	-66.78%	
Cash & Current Assets	24.17%	
Net receivables / payables	76.19%	
<b>Total Net Assets</b>	100.00%	

Note: The above Allocation is As on August 31, 2014 as per Industry classification as recommended by AMFI.







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## Mobile Investment Manager

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For further details on our Funds, please contact our Customers Service Centres at details given below

BIRLA SUN LIFE ASSET MANAGEMENT COMPANY LTD. (Investment Manager for Birla Sun Life Mutual Fund) One IndiaBulls Centre Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai-400 013

#### BRANCHES IDEA Toll Free No. 1800-270-7000 & the centralised TOLL no. 022-66917777 ALLAHABAD AMBALA AMRAVATI 0532 - 2427015 / 3201661 0171 - 2601345 0721 - 6451692 0836 - 4259989 / 4266283 AHMEDABAD JALANDHAR PATIALA JAMMU 0191 - 2432601 0288 - 3200064 PONDICHERY AJMER ALWAR JAMSHEDPUR JAMNAGAR ALWAR AMRITSAR BARODA BHILLAI BHOPAL CALICUT CHENNAI (Adiyar) COIMBATORE DEHRADUN DHANBAD ERODE GURGAON HYDERABAD (Abids) INDORE JODHPUR PUNE ANAND BANGALORE (Jayanagar) BANGALORE(Manipal Centre) BHAVNAGAR BHUBANESHWAR CHANDIGARH CHENNAI (Anna Nagar) CHENNAI (Egmore) COCHIN DELHI DURGAPUR GUWAHATI GWALIOR ANAND 02692 - 247260 KOLKATA 033 - 22882592 / 4 / 5 JODHPUR KANPUR KOTA LUDHIANA MADURAI MANDIGOBINDGARH MANGALORE MEERUT MORADABAD MUMBAI (Borivali) MUMBAI (Churchgate) NAGPUR NASIK PUNE RAIPUR RANCHI SHIMLA SILIGURI SURAT TRICHY UDAIPUR VALSAD VARANASI VASHI VIJAYWADA VISAG 02692 - 247260 080 - 41555000 080 - 42443636 0278 - 6452524 0778 - 6452524 074 - 2535521 / 3413 0172 - 2783556 044 - 43016950 / 1 / 2 / 4 / 6 044 - 28191681 / 708 / 715 / 689 0484 - 2366817 / 2383969 / 4021722 011-40744500 0343 - 6454621 / 19 / 3201241 0361 - 2595020 / 2599273 0751 - 6499442 / 378 MADURAI 0452 - 4231493 / 83 02762 - 658323 / 16 022 - 66928000 0821 - 4244400 / 1 / 2 0120 - 4203629 0612 - 2323265 / 66 022 - 67930660 / 1 0471 - 4017007 0260 - 6454735 / 6 0891 - 6631337 / 8 MEHASANA MUMBAI (Head Office) MYSORE NOIDA PATNA THANE TRIVANDRUM VAPI VISHAKAPATNAM NASIK INDORE JABAL PUR

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