



Monthly Factsheet | April 2015

# Helping you spot the right opportunity for your investment growth.

# **Birla Sun Life Corporate Bond Fund**

(An Open-ended Income Scheme)

# Call toll-free 1-800-270-7000

# www.mutualfund.birlasunlife.com

For more details, please turn overleaf.

(BSNL/MTNL)

NFO Period<sup>1</sup>. March 30 to April 13, 2015

sms 'GAIN' to 567679 (Premium SMS charges apply.)

Note: Risk is represented as:

(BLUE) investors understand that

(YELLOW) investors understand that their principal will be at medium risk

(BROWN) investors understand that

their principal will be at high risk

their principal will be at low risk

For further details and clarification on the scheme, please refer to the scheme information document available on our website.

Birla Sun Life Corporate Bond Fund (An Open ended Income Scheme) This product is suitable for investors who are seeking\*:

- Income with capital growth over short to medium-term
- Investment in portfolio of corporate debt securities with short to medium-term maturities across the credit spectrum within the investment grade
- medium risk (YELLOW)

\*Investors should consult their financial advisors, if in doubt about whether the product is suitable for them.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

# **Highlights**

- Strong credit evaluation and monitoring
- Identifying opportunities

Highlights do not indicate assurance of future scheme performance.

Our approach towards handling your investments is derived from planning and research in the form of keen observation of the market. This helps you achieve your goal without affecting vour investment structure too much.

Birla Sun Life Corporate Bond

Fund is an open-ended income scheme, which aims to invest in high yield, corporate bond securities based on strong credit research & evaluation that seeks to generate superior returns, at acceptable levels of risk. Birla Sun Life Asset Management Company Limited offers the capability that is geared to capture that essence of accrual funds through its large fixed income team and its differentiated ability to manage corporate bond portfolios.

# Investment objective of the scheme:

To generate returns by predominantly investing in a portfolio of corporate debt securities with short to medium term maturities across the credit spectrum within the investment grade.

# Why Birla Sun Life Corporate Bond Fund?

The product seeks to invest in high yield corporate bond securities based on strong credit research & evaluation. The portfolio would invest in short to medium-term maturity with mixed credit rating. The fund is especially important for investors seeking stability of returns coming from higher present rates in light of the expected fall in interest rates in the market over the next few quarters.

# Why should you invest now?

With interest rates trending down, it is prudent to plan a change of strategy and rebalance the debt portfolio by

# **Birla Sun Life Corporate Bond Fund**

(An Open-ended Income Scheme)

call 1-800-270-7000

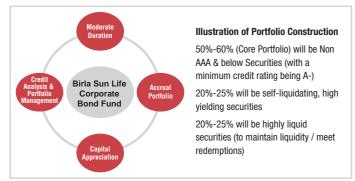
Premium SMS charges apply.

increasing allocation to accrual funds that predominantly invests in corporate bonds, debentures and structural obligations. This would help investors benefit from the relatively higher absolute yields in the short-term corporate bonds space which provide for higher carry (running yield) and roll-down effect over the medium term horizon.

# Why Birla Sun Life Mutual Fund?

Birla Sun Life Mutual Fund offers the capability that is geared to capture that essence of accrual funds through its large fixed income team and its differentiated ability to manage corporate bond portfolios.

## Investment Strategy



- The scheme intends to run the portfolio on an accrual basis which involves buying a bond and holding it till maturity, thereby earning the accrued interest
- . The selection of bonds would be based on in-depth credit research and evaluation to benefit from higher yields available at balanced levels of risk
- Currently, the vield curves are flat to inverted in shape. With improving macros and interest rate easing, we intend to benefit from the steepening of yield curve (bull steepening) wherein, the short-term rates are expected to fall faster than the long-term rates, in turn benefiting the fund which intends to run short to medium duration



sms GAIN to 567679

Mutual Fund: Birla Sun Life Mutual Fund. Asset Management Company/Investment Manager: Birla Sun Life Asset Management Company Ltd. CIN: U65991MH1994PLC080811. Registered Office: One India Bulls Centre, Tower - 1, 17th Floor, Jupiter Mill Compound, 841, S. B. Marg, Elphinstone Road, Mumbai - 400013.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

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# Information



To provide you with ease while you glance through the Empower booklet, we have structured the important information in an organised way.







# Now, transact in the blink of an eye!

Just a few key words will now help your client gain access to a host of services at their fingertips.

# Presenting SMS Transact:

Birla Sun Life Mutual Fund is proud to present yet another innovative value added service for your convenience, SMS Transact. It is an alternate mode of accepting of transactions enabled for a segment of our existing investors. These select investors can register to transact with BSLMF by sending instructions via SMS from their registered mobile number.

# How does it work?

# Step 1

# Register for SMS Transact facility for your client's folio(s)

- Complete and submit the SMS Transact Registration and Debit Mandate Form to our Investor Service Center.
- Registration request will be processed within 21 working days.
- To download the form, please visit https://mutualfund.birlasunlife.com/MFUSFormsDownloadsM ulti/Tranx-Thru-SMS-Form.pdf

# Step 2

# Receive PIN and change PIN to commence transactions

- On successful registration, a confirmation and PIN will be sent to your client via SMS and E-mail on their registered mobile number and E-mail ID.
- To commence transacting, the PIN is required to be changed by sending an SMS in the following format CPIN space <PAN> space <EXISTING PIN> space <NEW PIN> and send it to 56767105

 Confirmation SMS and E-mail for successful change of PIN shall be sent to your registered E-mail and mobile number. This PIN must not be disclosed.

# Step 3

## Send SMS

- For subscribing/purchasing Mutual Fund units, send SMS to 56767105 in the following format: BUY space <PAN or Folio> space <scheme code> space <amount> space<PIN> e.g.: BUY 1019440199 02G 5000 1234
- For redeeming units send SMS to 56767105 as: SELL space <Folio> space <scheme code> space <amount> space <PIN> e.g.: SELL 1019440199 02G 5000 1234

What's more, besides financial transactions, your client can now also perform all service transactions like knowing the value of portfolio, knowing NAVs of the scheme etc. To know the list of key words and how they benefit your client, please visit https://mutualfund.birlasunlife.com/MFUSFormsDownloadsMu lti/Tranx-Thru-SMS-Form.pdf

# Benefits of SMS Transact service

- A wide range of sales and service schemes available for transaction for your client
- Cost efficiency with regards to logistics and servicing cost
- Faster closure of sales advice rendered to investor can be acted upon instantly
- Real time acknowledgement sent to investor
- System picks up the last transacted distributor code and hence, the transaction will reflect as your contribution

# New Features

 For switching units from one scheme to another send SMS to 56767105 in the following format:

SWITCH space <Folio> space <SO Scheme Code> space TO space <SI-Scheme Code> space <Amount or All> space <PIN> to 56767105

Example: SELL 1019440199 02G TO 132WD 5000 1234

 For SIP registration: REGSIP space <Folio or PAN> space <Scheme Code> space <Count of Instalment> space <SIP Date> space <PIN> to 56767105

Example: REGSIP 1019440199 02G 1500 60 10 1234

 There are no charges applicable for transacting through SMS Transact; however premium outgoing SMS charges will be applicable as prescribed by your service provider.

So go ahead, enjoy round the clock convenience of transacting on the go!





# **Investment Outlook**

# **Equity Investment Outlook**

Indian equity markets gave up some gains over last month with the S & P BSE Sensex and CNX Nifty declining by 4.6% and 4.8% respectively. The fall was led by Metals, Real Estate, Banks and Utilities sectors. On the other hand, Telecom, Capital Goods, Auto and Oil & Gas were relative outperformers. The broader market held up better with the BSE 500 witnessing a fall of 3.5% only and BSE Mid-Cap registering a 2% cut. *source: Bloomberg* 

FPI\* inflows continued during the month, totalling to US\$ 1.9 bn or ₹ 12,078 Crs. For the financial years 2014-15, the country has received total inflows from FPI of ₹ 111,333 Crs, second highest ever. Mutual Funds also bought stocks worth ₹ 3,940 Crs during Mar'15 and ₹ 40,722 Crs over the financial year. *Source: SEBI, NSDL* 

The ongoing budget session saw the passage of three key reform bills - insurance, coal mines and the mines & mineral regulation and development bill. The government is likely to seek support for the land acquisition and GST bills as parliament resumes after a small recess.

The second half of FY2014-15 has seen a slowdown in corporate earnings on account of multitude of factors including tightening in government spending, inventory losses due to commodity price fall, translation losses from cross-currency movements and general slowdown in rural economy due to poor crop output. Earnings growth estimates for the year have been reduced from 13% to 10%. Similarly same for FY16 have been reduced from 20% to 18% as well. This would be driven, in good part, by increased government spending on infrastructure – mainly roads and railways, the benefits flowing from lower commodity prices and the savings on account of somewhat lower cost of money. We believe that most of this would be back ended in nature. *Source: Consensus Est, BSLAMC Research* 

The near-term outlook may change from time to time given interplay of economic dynamics. For a long-term investor, however, the outlook remains compelling as we have highlighted before through this communication. In fact, any volatility in the markets could be used to take advantage of the situation by increasing allocation to this rewarding asset class.

\* Foreign Portfolio Investors





# **Debt Investment Outlook**

As we move into the new fiscal year, let's take a stock of how FY15 de-grow. To isolate the oil impact, we look at non oil exports and panned out. Clearly, the hero on the macroeconomic front was the steep decline in inflation. But more than this, the decisive election of a single largest party at the north block after 30 years was the most celebrated event by the markets. Add to this was the plummeting of oil and other global commodity prices which not only added to the disinflationary impulse but also brought respite to the twin deficits. The last month of the fiscal saw the usual activity. After having surprised the markets with another out of turn policy rate cut, the Fiscal front next set of inflation numbers was keenly watched.

# Inflation

On account of an unfavourable base, food inflation rose, consequently driving retail inflation up to 5.4% in March. Despite a sequential decline in food prices, food inflation rose 40bps to 7.3% thus contributing entirely to the 20bps increase in headline inflation. While the sequential decline in food prices has continued in March, unseasonal rains have raised some concerns with respect to inflation reading for the month of April. So far, the data demands concern and not caution yet. Deflation in terms of wholesale inflation continued for the fourth consecutive month as WPI inflation declined to -2.1% in February from -0.4% in January. The decline in global commodity prices in general and oil in particular continued to be the driver of this 10 year low YoY print. Going forward, persistent deflation is expected over the next few months, unless the administered prices (coal, electricity etc) see a revision. (Source: MOSPI, PIB).

# Growth

With the advance estimate for FY15 GDP out at 7.4%, expectations from the Indian growth story has been on a rise. In line with this, the 3 month moving average (3mma) of IIP growth in January rose to 5.5% (this is excluding the impact of shut down of Nokia plant in Chennai). PMI manufacturing also expanded for the 17<sup>th</sup> straight month in March (at 52.1), service PMI also continued to expand and came in at 53 for the month of March. There are some visible signs of revival if we look at high frequency indicators such as energy consumption, car sales, air passenger traffic etc. But at the same time, some indicators warrant watch such as railway freight traffic, tourist arrivals etc. So while we are growing confident of a decent recovery to continue in FY16, there is still some time to get certainty into that perspective. (Source: PIB, HSBC Markit )

# **External Equation**

The decline in trade deficit continued in February as well. Decline in oil prices and oil imports consequently was the major driver of this moderation. But this had its costs too as exports continued to

non-oil, non-gold imports. There also, some weakness is visible and is under screener. The CAD for Q3FY15 moderated to 8.2bn\$ on account of lower trade deficit and some pick up in invisibles. The capital account surplus rose to 23bn\$, thus clocking in a Balance of payment surplus of  $\sim$ 13bn\$ in Q3. We expect a current account surplus in Q4FY15 and FY16 CAD is expected to be lower than that of FY15. (Source: RBI)

By showing the revised estimate (RE) of 4.1% of GDP as the fiscal deficit for FY15, the Fiscal deficit number for February despite having crossed the budgeted target did not receive much attention. This just implies sharp spending cuts in March to be able to clock in a fiscal surplus and adhere to the announced RE. (Source: CGA)

# **Other Developments**

Global commodity prices continued to stay muted, as reflected by the movement of CRY Index (a global measure of commodity prices). The index stayed largely unchanged over the month. Yield on 10 year US benchmark has softened by  $\sim$  30-35 bps over the last one month after investors noticed a dovish Fed and mixed iobs data. (Source-Bloomberg)

# **Portfolio strategy**

Focus of the Government on growth, through relaxed fiscal deficit target for FY16 and proposed spending on infrastructure sector, easing stance of monetary policy and growth impulsive nature of the lower commodity prices shall mean significantly better growth for FY16 over FY15. Similarly, on the inflation front, the large trend of inflation moderation on account of growth slowdown and drop in global commodity prices appears to be behind us.

Reflecting the above fundamentals, the yield on benchmark 10 year Gsec has softened by 120 bps over the course of the last one year (Source- Bloomberg). All of our funds have reaped rich rewards from this rally in the past one year but with such a large gain already in stride, we have turned cautious and accordingly we have pared duration across our funds. Nevertheless, we are still constructive on rates, given that we are still in the rate softening cycle, but that we are more sanguine about short to medium end of the yield curve and tend to have higher conviction on carry (credit) assets.

We have thus repositioned many of our portfolios accordingly.





# Schemes



It is our constant endeavour to only offer you schemes that best suit your needs, thus we have classified our schemes under four broad solutions.





	WEALTH CREATION SOLUTIONS
Name of Scheme	This product is suitable for investors who are seeking*:
Birla Sun Life '95 Fund	Iong term capital growth and income
(An Open ended Balanced	investment predominantly in equity and equity related securities as well as debt and money market instruments
Scheme)	high risk     (BROWN)
Birla Sun Life Frontline Equity	long term capital growth
Fund	
(An Open ended Growth	<ul> <li>investments in equity and equity related securities, diversified across various industries in line with the benchmark index</li> </ul>
Scheme)	S&P BSE 200
	high risk (BROWN)
Birla Sun Life Top 100 Fund (An Open ended Growth	long term capital growth
Scheme)	• investments in equity and equity related securities of top 100 companies as measured by market capitalisation
	high risk (BROWN)
Birla Sun Life Equity Fund	long term capital growth
(An Open ended Growth	investments in equity and equity related securities
Scheme)	• high risk (BROWN)
Birla Sun Life Long Term	
Advantage Fund	
(An Open ended Diversified	investments in equity and equity related securities
Èquity Scheme)	high risk (BROWN)
Birla Sun Life MNC Fund	long term capital growth
(An Open ended Growth Scheme)	investments primarily in equity and equity related securities of multinational companies (MNCs)
Scheme)	high risk <b>(BROWN)</b>
Birla Sun Life Dividend Yield	long term capital growth
Plus (An Open ended Growth	<ul> <li>investments in equity and equity related securities of companies having relatively high dividend yield</li> </ul>
Scheme)	<ul> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Midcap Fund	long term capital growth
(An Open ended Growth Scheme)	investments primarily in mid cap stocks
Solicine)	• high risk <b>(BROWN)</b>
Birla Sun Life Small & Midcap	long term capital growth
Fund	<ul> <li>investments predominantly in equity and equity related securities of companies considered to be small and midcap.</li> </ul>
(An Open ended Small and Mid	high risk (BROWN)
Cap Equity Scheme)	
Birla Sun Life Advantage Fund	long term capital growth
(An Open ended Growth	investments in equity and equity related securities
Ścheme)	high risk (BROWN)
Birla Sun Life India GenNext	long term capital growth
Fund (An Open ended Growth scheme)	• investments in equity and equity related securities of companies that are expected to benefit from the rising consumption
	patterns in India fuelled by high disposable incomes
	high risk <b>BROWN</b> )
Birla Sun Life Buy India Fund	long term capital growth
An Open ended Growth	long torm oupling forming
Scheme)	investments in equity and equity related securities of companies driven by India's large population and inherent
	consumption patterns with focus on consumer and healthcare sectors
	high risk (BROWN)
Birla Sun Life Banking and	long term capital growth
Financial Services Fund	<ul> <li>Investments in equity and equity related securities of companies engaged in banking and financial services</li> </ul>
An Open ended Banking &	high risk (BROWN)
Financial Services Sector Scheme)	
Birla Sun Life Infrastructure	long term capital growth
Fund (An Open ended Growth	
Scheme)	investments in equity and equity related securities of companies that are participating in the growth and development of
-	Infrastructure in India
	high risk (BROWN)
Birla Sun Life Pure Value Fund	long term capital growth
(An Open ended Diversified Equity Scheme)	investments in equity and equity related securities by following value investing strategy.
	high risk (BROWN)
Birla Sun Life India Reforms	long term capital growth
Fund (An Open ended Equity Scheme)	<ul> <li>investments in equity and equity related securities of companies expected to benefit from the economic reforms, PSU</li> </ul>
	investments in equity and equity related securities of companies expected to bench non-the economic relation, red
Scheme)	divestment and increased government spending
Scheme)	<ul> <li>divestment and increased government spending</li> <li>high risk (BROWN)</li> </ul>

(BLUE) Investors understand that their principal will be at low risk		(YELLOW) Investors understand that their principal will be at medium risk		(BROWN) Investors understand that their principal will be at high risk
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Name of Scheme	This product is suitable for investors who are seeking*:
Birla Sun Life New Millennium Fund	long term capital growth
(An Open ended Growth	investments in equity and equity related securities with a focus on investing in IT, media, telecom related and other
Scheme)	technology enabled companies
	high risk (BROWN)
Birla Sun Life India	long term capital growth
Opportunities Fund	long torm oupling growth
(An Open ended Growth Scheme)	
Scheme)	<ul> <li>global outsourcing theme.</li> <li>high risk <b>(BROWN)</b></li> </ul>
Dirla Cum Life Createl	
Birla Sun Life Special Situations Fund	long term capital growth
(An Open ended Diversified	investments in equity and equity related securities by following investment strategy that would take advantage of Specia
Equity Scheme)	Situations like buy backs, open offers, demerger etc. & contrarian investment style.
	high risk (BROWN)
Birla Sun Life Dynamic Asset	Capital appreciation and regular income in the long term
Allocation Fund (An Open ended Asset	Investment in equity & equity related securities as well as fixed income securities (Debt & Money Market securities)
Allocation Scheme)	• high risk <b>BROWN)</b>
Birla Sun Life International	long term capital growth
Equity Fund-Plan A (An Open ended Diversified	investments predominantly in equity and equity related securities in the international markets
Equity Scheme)	• high risk <b>[] (BROWN)</b>
Birla Sun Life International	long term capital growth
Equity Fund-Plan B	<ul> <li>investments in equity and equity related securities in the domestic market (65 to 75%) and in international markets (25 t)</li> </ul>
(An Open ended Diversified Equity Scheme)	35%)
Equity Ochemie)	• high risk <b>(BROWN)</b>
Birla Sun Life Commodity	long term capital growth
Equities Fund - Global Agri	<ul> <li>investments in stocks of Agri commodity companies, i.e., companies engaged in or focusing on the Agri business, whether the agri business is the agri business.</li> </ul>
Plan (GAP) (An Open ended Growth	issued in India or overseas
Scheme)	
Dista Osma Life Olahal	
Birla Sun Life Global Commodities Fund	Capital appreciation in the long term
(An Open ended Fund of Funds	Investment in units of global mutual funds which invest in commodity related securities
Scheme)	high risk (BROWN)
Birla Sun Life Global Real Estate Fund	Capital appreciation in the long term
(An Open ended Fund of Funds	Investment predominantly in units of Global Fund investing in Companies engaged in Real Estate Sector
Scheme)	high risk <b>BROWN)</b>
Birla Sun Life Latin America	Capital appreciation in the long term
Equity Fund	<ul> <li>Investment predominantly in units of ING (L) Invest Latin America Fund</li> </ul>
(An Open ended Fund of Funds Scheme)	<ul> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Index Fund	long term capital growth
(An Open ended Index Linked	<ul> <li>investments in stocks in line with CNX Nifty and / or in exchange traded derivatives on the CNX Nifty to generate</li> </ul>
Scheme)	comparable returns, subject to tracking errors.
	<ul> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Gold ETF	<ul> <li>returns that are in line with the performance of gold over long term, subject to tracking errors.</li> </ul>
(An Open ended Gold Exchange	investments in physical gold of 99.5% purity (fineness)
Traded Fund)	• high risk <b>(BROWN)</b>
Birla Sun Life Gold Fund	returns in line with performance of Birla Sun Life Gold ETF (BSL GETF) over long term
(An Open ended Fund of Fund	<ul> <li>investments predominantly in units of Birla Sun Life Gold ETF. BSL GETF invests in physical gold of 99.5% purity</li> </ul>
Scheme)	(fineness)
	high risk <b>BROWN)</b>
Birla Sun Life Asset Allocation	Iong term capital growth and income
Fund – Aggressive Plan	<ul> <li>investments in basket of equity and debt mutual fund schemes</li> </ul>
(An Open ended Fund of Funds Scheme)	• high risk <b>(BROWN)</b>
Birla Sun Life Asset Allocation	Iong term capital growth and income
Fund – Moderate Plan	<ul> <li>investments in basket of equity and debt mutual fund schemes</li> </ul>
(An Open ended Fund of Funds Scheme)	• medium risk (YELLOW)
Birla Sun Life Asset Allocation	long term capital growth and income
Fund – Conservative Plan	<ul> <li>investments in basket of debt and equity mutual fund schemes</li> </ul>
(An Open ended Fund of Funds	medium risk     (YELLOW)
Scheme)	

Note : Risk is represented as:

(BLUE) Investors understand that	(YELLOW) Investors understand that	(BROWN) Investors understand that
their principal will be at low risk	their principal will be at medium risk	their principal will be at high risk

Name of Scheme	This product is suitable for investors who are seeking*:
Birla Sun Life 5 Star Multi	Capital appreciation in the long term
Manager FoF Scheme (An Open ended Fund of Funds	Investment in portfolio of equity funds
Scheme)	high risk (BROWN)
Birla Sun Life Asset Allocator Multi Manager FoF Scheme	Capital appreciation in the long term
(An Open ended Fund of Funds	Investment in portfolio of equity and debt funds
Scheme)	high risk (BROWN)
Birla Sun Life Financial	Capital appreciation through strategic asset allocation which is based on satisfying the needs to a specific risk-return
Planning FOF - Aggressive Plan	profile (Aggressive) of investors in the long term
(An Open ended Fund of Funds Scheme)	Investment in portfolio of mutual fund schemes (predominantly in equity funds)
Birla Sun Life Financial	high risk (BROWN)     Capital appreciation through strategic asset allocation which is based on satisfying the needs to a specific risk-return
Planning FOF - Conservative	profile (Conservative) of investors in the long term
<b>Plan</b> (An Open ended Fund of Funds	<ul> <li>Investment in portfolio of mutual fund schemes (predominantly in liquid / money market funds &amp; debt funds)</li> </ul>
Scheme)	medium risk     (YELLOW)
Birla Sun Life Financial	Capital appreciation through strategic asset allocation which is based on satisfying the needs to a specific risk-return
Planning FOF - Prudent Plan (An Open ended Fund of Funds	profile (Prudent) of investors in the long term
Scheme)	Investment in portfolio of mutual fund schemes (predominantly in a combination of equity funds, liquid / money market
	funds & debt funds)
	medium risk     (YELLOW)
Birla Sun Life Tax Relief '96	TAX SAVINGS SOLUTIONS  Iong term capital growth
(An Open Ended Equity Linked	<ul> <li>investments in equity and equity related securities, with tax benefit under section 80C, subject to eligibility</li> </ul>
Savings Scheme (ELSS) with a lock-in of 3 years)	<ul> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Tax Plan	long term capital growth
(An Open ended Equity Linked	<ul> <li>investments in equity and equity related securities, with tax benefit under section 80C, subject to eligibility</li> </ul>
Savings Scheme (ELSS) with a lock-in of 3 years)	<ul> <li>high risk (BROWN)</li> </ul>
Birla Sun Life Tax Savings	<ul> <li>Investment in equity linked savings scheme (lock in period of 3 years) which aims to provide medium to long term capital</li> </ul>
Fund	appreciation along with income tax rebate
(An Open ended Equity Linked Savings Scheme (ELSS) with a	<ul> <li>Investment predominantly in equity and equity related securities</li> </ul>
lock-in of 3 years)	• high risk <b>(BROWN)</b>
	f the Income Tax Act, 1961 is subject to conditions specified therein. Investors are requested to note that Fiscal laws may change no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of
	REGULAR INCOME SOLUTIONS
Birla Sun Life Monthly Income	regular income with capital growth over medium to long term
(An Open ended Income Scheme. Monthly income is	<ul> <li>investments in debt and money market instruments as well as equity and equity related securities [upto 15%]</li> </ul>
not assured and is subject	medium risk (YELLOW)
to availability of distributable surplus)	
Birla Sun Life MIP	regular income with capital growth over medium to long term.
(An Open ended Income	<ul> <li>investments in debt and money market instruments as well as equity and equity related securities [upto 15%].</li> </ul>
Scheme. Monthly income is not assured and is subject	medium risk (YELLOW)
to availability of distributable	
surplus)	
Birla Sun Life MIP II - Wealth 25 Plan	regular income with capital growth over medium to long term
(An Open ended Income	<ul> <li>investments in debt and money market instruments as well as equity and equity related securities [20-30%]</li> </ul>
Scheme. Monthly income is not assured and is subject	medium risk (YELLOW)
to availability of distributable surplus)	
Birla Sun Life MIP II - Savings	regular income with capital growth over medium to long term
5 Plan	<ul> <li>investments in debt and money market instruments as well as equity and equity related securities [0-10%]</li> </ul>
(An Open ended Income Scheme. Monthly income is	<ul> <li>medium risk (YELLOW)</li> </ul>
not assured and is subject	
to availability of distributable surplus)	
• •	cial advisors if in doubt about whether the product is suitable for them.
Note : Risk is represented as:	

(BLUE) Investors understand that their principal will be at low risk		(YELLOW) Investors understand that their principal will be at medium risk		(BROWN) Investors understand that their principal will be at high risk
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	SAVINGS SOLUTIONS
Name of Scheme Birla Sun Life Cash Plus (An Open ended Liquid Scheme)	<ul> <li>This product is suitable for investors who are seeking*:</li> <li>reasonable returns with high levels of safety and convenience of liquidity over short term</li> <li>investments in high quality debt and money market instruments with maturity of upto 91 days only</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Cash Manager (An Open ended Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in a basket of debt and money market instruments of very short maturities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Savings Fund (An Open ended Short Term Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in debt and money market instruments</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short Term Fund) (An Open ended Short Term Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in debt and money market securities with relatively low levels of interest rate risk</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Dynamic Bond Fund (An Open ended Income Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments in actively managed portfolio of high quality debt and money market instruments including government securities.</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Short Term Opportunities Fund (An Open ended Income Scheme)	<ul> <li>income with capital growth over short to medium term</li> <li>investments in debt and money market instruments with short to medium term maturities across the credit spectrum within the investment grade</li> <li>medium risk (YELLOW)</li> </ul>
Birla Sun Life Medium Term Plan (An Open ended Income Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments in debt and money market instruments</li> <li>medium risk (YELLOW)</li> </ul>
Birla Sun Life Short Term Fund (An Open ended Income Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments in debt and money market instruments.</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Income Plus (An Open ended Income Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments in a combination of debt and money market instruments including government securities of varying maturities</li> <li>medium risk (YELLOW)</li> </ul>
Birla Sun Life Floating Rate Fund - Short Term Plan (An Open ended Income Scheme)	<ul> <li>reasonable returns with convenience of liquidity over short term</li> <li>investments in debt and money market instruments with maturity of upto 91 days only</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Floating Rate Fund - Long Term Plan (An Open ended Income Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments in a mix of fixed and floating rate debt and money market instruments</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Gilt Plus - Liquid Plan (An Open ended Government Securities Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Gilt Plus - PF Plan (An Open ended Government Securities Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Gilt Plus - Regular Plan (An Open ended Government Securities Scheme)	<ul> <li>credit risk-free returns based on their own view on interest rate scenario over short to medium term</li> <li>investments in a portfolio of Central Government securities of around 10 year average maturity.</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Government Securities Fund - Long Term Plan (An Open ended Gilt Scheme)	<ul> <li>income with capital growth over medium to long term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Government Securities Fund - Short Term Plan (An Open ended Gilt Scheme)	<ul> <li>income with capital growth over short term</li> <li>investments exclusively in Government Securities</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Enhanced Arbitrage Fund (An Open ended Equity Scheme)	<ul> <li>income over short term</li> <li>investments in equity and equity related securities including derivatives for taking advantage from the price differentials/ mis-pricing prevailing for stock/index in various segments (Cash &amp; Futures)</li> <li>low risk (BLUE)</li> </ul>

\*Investors should consult their financial advisors if in doubt about whether the product is suitable for them Note : Risk is represented as:

(BLUE) Investors understand that their principal will be at low risk (YELLOW) Investors understand that their principal will be at medium risk (BROWN) Investors understand that their principal will be at high risk

mpower

Birla Sun Life Mutuel Fund

Name of Scheme	This product is suitable for investors who are seeking*:
Birla Sun Life Active Debt Multi Manager FoF Scheme (An Open ended Fund of Funds Scheme)	Capital appreciation in the long term     Investment in a dynamically managed portfolio of debt funds     medium risk (YELLOW)
	CLOSE ENDED SCHEMES - PRODUCT LABEL
Birla Sun Life Capital Protection Oriented Fund - Series 12, 13, 14, 25 & 26 (A Close ended Capital Protection Oriented Scheme)	<ul> <li>capital protection and capital appreciation linked to equity market at the end of medium / long term tenure</li> <li>investments in highest rated debt and money market instruments maturing on or before the tenure of the scheme and exposure to derivative instruments (long call options)</li> <li>low risk (BLUE)</li> </ul>
Birla Sun Life Capital Protection Oriented Fund - Series 10, 11, 16, 17, 18, 19, 20, 21, 22 & 23 (A Close ended Capital Protection Oriented Scheme)	<ul> <li>capital protection and capital appreciation linked to equity market at the end of medium / long term tenure</li> <li>investments in highest rates debt and money market instruments maturing on or before the tenure of the scheme and equity and equity related securities</li> <li>low risk (BLUE)</li> </ul>

 Note : Risk is represented as:

 (BLUE) Investors understand that their principal will be at low risk

 (YELLOW) Investors understand that their principal will be at medium risk

 (BROWN) Investors understand that their principal will be at medium risk







# Wealth Creation Solutions

# What are Wealth Creation Solutions?

Our Wealth Creation Solutions aim to grow your money through equity/gold investments and are available in a range of conservative to aggressive options.

# Who can benefit from Wealth Creation Solutions?

These solutions can be ideal for investors who are planning for future expenses, like higher education of children, marriage, buying a home etc. These solutions are available in the range of aggressive to conservative options to suit the needs of the investor.



# Tax Savings Solutions

# What are Tax Savings Solutions?

Our Tax Savings Solutions help to reduce your tax burden and at the same time, aim to grow your money through equity investments.

# Who can benefit from Tax Savings Solutions?

Tax saving is important, especially when investors can save up to ₹ 50,985 in taxes! Section 80C of the Income Tax Act, 1961 provides options to save tax by reducing the taxable income by up to ₹ 1.5 lakh. But, wealth creation is also important. Isn't it?

That's why this solution is ideal for investors who would like to create wealth along with tax saving.

Tax savings of ₹ 50,985 is calculated assuming qualifying amount of deduction is ₹ 1.5 lakh & investor falls in the top income tax slab of 33.99% & includes applicable cess & surcharge. Investors are advised to consult their tax advisor in view of individual nature of tax benefits. Further, Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein. Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.

The rates are applicable for the financial year 2014-15.

# **Regular Income Solutions**

# What are Regular Income Solutions?

Our Regular Income Solutions aim to preserve your money and provide regular income.

# Who can benefit from Regular Income Solutions?

This is an ideal solutions for investors who are interested in alternative modes of regular income, either in present of after retirement stage, and have low propensity for risk. (Regular income is not assured & is subject to availability of distributable surplus.)



# Savings Solutions

# What are Saving Solutions?

Our Savings Solutions are aimed at preserving your money, providing you with liquidity and giving you tax-efficient returns.

# Who can benefit from Saving Solutions?

This is an ideal solutions for investors who have low - medium propensity for risk and high liquidity. These can be ideal for first inestors for investors in mutual funds.

The Financial Solution(s) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.





# Wealth Creation Solutions



### What are Wealth Creation Solutions?

Our Wealth Creation Solutions aim to grow your money through equity/gold investments and are available in a range of conservative to aggressive options.

# Who can benefit from Wealth Creation Solutions?

Equity may be considered as an ideal option to give attractive long term returns and hence may be used for funding long-term needs (like child's education, buying a home etc.)

# Benefits of Wealth Creation Solutions:

**Tax Free Returns:** No capital gains tax (on withdrawal) if you stay invested for over a year as per current tax laws. Invest in the long-term to overcome short-term ups and downs.

**Risk is lowered:** Mutual funds invest in many companies and funds are managed by experts; which can be considered as an alternative to direct investment in shares.

Investors are requested to consult their tax advisor before investing for individual nature of tax benefit. The Financial Solution (Wealth Creation Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.





# Birla Sun Life '95 Fund

Wealth Creation Solutions

# What is it?

A fund that seeks to achieve long-term growth of your investment at moderate levels of risk by striking a balance between potential growth of equity and relative safety of debt.

				As on March 31, 2015
Fund Manager:       Mr. Mahesh Patil &         Managing Fund Since:       January 16, 2014         Total Experience:       23 years & 16 years         Date of inception:       February 10, 1995         Nature of the scheme:       An Open-ended Balanced         Scheme       Scheme	<b>Regular Plan</b> Growth: Dividend: <b>Direct Plan<sup>s</sup></b> Growth: Dividend:	561.58 153.54 571.77 173.77		days from the date of allotment: 1.00% of the applicable NAV. For redemption/ switch out of units after 540 days from the date of allotment: Nil.
Application Amount for fresh subscription*:         ₹ 5,000 (plus in multiplies of ₹ 1)         Min. Addl. Investment:         ₹ 1,000 (plus in multiplies of ₹ 1)         SIP: Monthly: Minimum ₹ 1,000/-         NAV of Plans / Options (₹)	Benchmark: Quarterly Average AUM: (as on 31st March 2015) Load Structure (as % of N Entry Load: Exit Load**:		Other Parameter Modified Duration: Yield to Maturity: Standard Deviation: Sharpe Ratio##: Beta:	**Exit Load is NIL for units issued in Bonus & Dividend Reinvestment. 3.24 years 8.95% 11.85% 1.23 1.08

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

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Investment Performance - Regular Plan - Growth					as on wa	rch 31, 201	5. ( 501.50	
Date of Inception: Feb 10, 1995	NAV Per Unit. *	Birla Sun Life '95 Fund	CRISIL Balanced	alanced ## (%) Fund	Value of Standard Investment of ₹ 10000 in			
	(₹)	(%)	Fund Index # (%)		Birla Sun Life '95 Fund (₹)	CRISIL Balanced Fund Index # (₹)	CNX Nifty ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	22.13	N/A	11.00	561580	N/A	81868	
March 31, 2014 to March 31, 2015 (Absolute)	392.61	43.04	22.53	26.65	14304	12253	12665	
March 28, 2013 to March 31, 2014 (Absolute)	331.90	18.29	13.40	17.98	11829	11340	11798	
March 30, 2012 to March 28, 2013 (Absolute)	305.72	8.56	8.18	7.31	10856	10818	10731	

# SIP Performance – Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	1205000	300000	180000	60000
Market Value of amount Invested	17081183	495216	272045	69591
Scheme Returns (CAGR)	22.41	20.17	28.83	31.10
CRISIL Balanced Fund Index returns# (CAGR)	NA	12.96	17.19	15.38
CNX Nifty returns## (CAGR)	13.60	14.55	20.64	15.75

Date of First Installment: March 01, 1995 & Scheme Inception Date: February 10, 1995. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Prasad Dhonde.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

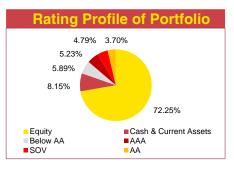
CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown. Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 2. Total Schemes managed by Mr. Mahesh Patil is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings					
lssuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	4.79%	SOV	Reliance Industries Ltd	3.19%	
HDFC Bank Ltd	3.83%		LIC Housing Finance Ltd	2.64%	
IDBI Bank Ltd	3.71%	CRISIL AA-	Axis Bank Ltd	2.53%	
Hindalco Industries Ltd	3.70%	CRISIL AA	Tata Motors Ltd	2.23%	
ICICI Bank Ltd	3.41%		DLF Ltd	2.18%	ICRA A



A diversified equity fund that invests across sectors in line with S&P BSE 200 Index, with a bias for large caps but not exclusively focused on them.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Mahesh Patil	NAV of Plans / Options (	₹)	Load Structure (as % o	f NAV) (Incl. for SIP)
Managing Fund Since:	November 17, 2005	Regular Plan	,	Entry Load:	Nil
Total Experience:	23 years	Growth:	163.73	Exit Load**:	1% if redeemed /switched
Date of inception:	August 30, 2002	Dividend:	30.23		out within 365 days from
Nature of the scheme:	An Open-ended Growth	Direct Plan <sup>s</sup>			the date of allotment. Nil if
	Scheme	Growth:	166.80		redeemed /switched after
		Dividend:	37.21		365 days from the date of
Application Amount for	fresh subscription*:				allotment
₹ 5,000 (plus in multiplies	of ₹ 1)	Benchmark:	S&P BSE 200		**Exit Load is NIL for units
Min. Addl. Investment:					issued in Bonus & Dividend
₹ 1,000 (plus in multiplies	of ₹ 1)	Quarterly Average AUM:	₹ 8593.21 Crores		Reinvestment.
		(as on 31st March 2015)		Other Parameter	
SIP: Monthly: Minimum ₹	1,000/-			Standard Deviation:	14.98%
				Sharpe Ratio##:	1.16
				Beta:	0.98

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth					as on Mar	ch 31, 2015	j: ₹ 163.73
Date of Inception: Aug 30, 2002	NAV Per Unit. *			S&P BSE CNX Nifty 200 # (%) ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Equity Fund (%)			Birla Sun Life Frontline Equity Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	24.86	19.44	18.42	163730	93660	84019
March 31, 2014 to March 31, 2015 (Absolute)	116.17	40.94	31.93	26.65	14094	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	94.67	22.71	17.19	17.98	12271	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	83.07	13.96	6.03	7.31	11396	10603	10731

SIP Performance – Regular Plan - Growth (assuming SIP of ₹ 5000 per month)									
Particulars Since Inception last 5 years last 3 years last 1 year									
Total Amount Invested (₹)	755000	300000	180000	60000					
Market Value of amount Invested	3346912	508843	276854	68741					
Scheme Returns (CAGR)	21.74	21.29	30.14	28.25					
S&P BSE 200 returns# (CAGR)	15.72	15.36	22.79	20.08					
CNX Nifty returns# (CAGR) 15.23 14.55 20.64 15.75									
Date of First Installment: September 01, 2002 & Scheme Inception Date: August 30, 2002. Past Performance may or may									

Date of First Installment: September 01, 2002 & Scheme Inception Date: August 30, 2002. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Mahesh Patil is 10. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten Portfolio Hold	١,	op Ten I	ort	oli	io ŀ	lol	di	na	s
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Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	6.30%	Infosys Ltd	3.14%
Reliance Industries Ltd	5.00%	ITC Ltd	2.99%
ICICI Bank Ltd	4.44%	State Bank of India	2.70%
Axis Bank Ltd	3.46%	HCL Technologies Ltd	2.37%
Tata Motors Ltd	3.34%	Larsen & Toubro Ltd	2.34%



A large cap focused fund that invests in equity and equity related securities of top 100 companies in India as measured by market capitalization.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	23 years October 24, 2005	Direct Plan <sup>s</sup> Growth: Dividend: Benchmark:	43.8640 24.9898 CNX Nifty		days but before 540 days from the date of allotment: 0.50%. For redemption / switch- out of units after 540 days from the date of
Application Amount fo ₹ 5,000 (plus in multiplie Min. Addl. Investment: ₹ 1,000 (plus in multiplie	es of ₹ 1)	Quarterly Average AU (as on 31st March 2015 Load Structure (as % Entry Load:	i)		allotment: Nil. **Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.
SIP: Monthly: Minimum NAV of Plans / Options Regular Plan Growth: Dividend:	1,000/-	Exit Load**:	For redemption / switchout of units within 365 days from the date of allotment:1.50% of applicable NAV. For redemption / switch- out of units after 365	Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	15.52% 1.09 1.01
Note:		J			

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

#### Investment Performance - Regular Plan - Growth

### NAV as on March 31, 2015: ₹ 43.1193

Date of Inception: Oct 24, 2005	NAV Per Unit. *	Birla Sun Life Top 100	CNX Nifty # (%)	S&P BSE SENSEX ##	Value of Standard Invest 10000 in		stment of ₹	
	(₹)	Fund (%)	.,	(%)	Birla Sun Life Top 100 Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	16.75	14.35	14.30	43119	35455	35296	
March 31, 2014 to March 31, 2015 (Absolute)	30.54	41.21	26.65	24.89	14121	12665	12489	
March 28, 2013 to March 31, 2014 (Absolute)	24.31	25.58	17.98	18.85	12558	11798	11885	
March 30, 2012 to March 28, 2013 (Absolute)	22.12	9.94	7.31	8.23	10994	10731	10823	

#### SIP Performance – Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year				
Total Amount Invested (₹)	570000	300000	180000	60000				
Market Value of amount Invested	1292911	515259	278311	68102				
Scheme Returns (CAGR)	16.53	21.81	30.53	26.11				
CNX Nifty returns# (CAGR)	12.07	14.55	20.64	15.75				
S&P BSE SENSEX returns## (CAGR)	11.75	14.13	19.94	12.98				

Date of First Installment: November 01, 2005 & Scheme Inception Date: October 24, 2005. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Mahesh Patil is 10. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### **Top Ten Portfolio Holdings**

Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	5.87%	State Bank of India	2.65%
Reliance Industries Ltd	4.66%	Maruti Suzuki India Ltd	2.59%
ICICI Bank Ltd	3.67%	Grasim Industries Ltd	2.46%
Axis Bank Ltd	3.31%	HCL Technologies Ltd	2.36%
Tata Motors Ltd	3.17%	Infosys Ltd	2.31%





A Diversified Equity Fund that looks for opportunities without any sectoral or market cap bias with the aim to give you long term growth of capital.

Fund Details					As on March 31, 2015
Managing Fund Since:	Mr. Anil Shah October 03, 2012	<b>Direct Plan<sup>s</sup></b> Growth:	495.57		from the date of allotment: 1.00%. For redemption /
	25 years August 27, 1998	Dividend:	104.96		switch-out of units after 540 days from the date of
Nature of the scheme:	An Open-ended Growth Scheme	Benchmark:	S&P BSE 200		allotment: Nil. **Exit Load is NIL for units
Application Amount for fre ₹ 5,000 (plus in multiplies of		Quarterly Average AUM: (as on 31st March 2015)	₹ 1933.29 Crores		issued in Bonus & Dividend Reinvestment.
Min. Addl. Investment:	,	Load Structure (as % of N	IAV) (Incl. for SIP)	Other Parameter	
₹ 1,000 (plus in multiplies of	₹1)	Entry Load:	Nil	Standard Deviation:	16.75%
		Exit Load**:	For redemption / switch-out	Sharpe Ratio##:	1.15
SIP: Monthly: Minimum ₹ 1,	.000/-		of units within 365 days	Beta:	1.05
-			from the date of		
NAV of Plans / Options (₹)			allotment: 1.50% of		
Regular Plan			applicable NAV.		
Growth:	487.03		For redemption / switch-		
Dividend:	95.70		out of units after 365 days but within 540 days		

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NA	/ as on Mai	rch 31, 201	5: ₹ 487.03
Date of Inception: Aug 27,1998	e of Inception: Aug 27,1998 NAV Per Unit. * Life Equity (र) Fund (%) S&P BSE 200 # (%) ## (%)			Value of Standard Investment of ₹ 10000 in			
		Birla Sun Life Equity Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)			
Since inception till March 31, 2015 (CAGR)	10.00	26.37	15.78	14.65	487030	113894	96769
March 31, 2014 to March 31, 2015 (Absolute)	319.89	52.25	31.93	26.65	15225	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	252.69	26.59	17.19	17.98	12659	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	236.56	6.82	6.03	7.31	10682	10603	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Since Inception	last 5 years	last 3 years	last 1 year
1000000	300000	180000	60000
8973364	530210	297505	70283
23.06	23.00	35.61	33.44
15.90	15.36	22.79	20.08
14.84	14.55	20.64	15.75
	1000000 8973364 23.06 15.90	1000000         300000           8973364         530210           23.06         23.00           15.90         15.36	1000000         300000         180000           8973364         530210         297505           23.06         23.00         35.61           15.90         15.36         22.79

Date of First Installment: September 01, 1998 & Scheme Inception Date: August 27, 1998. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Anil Shah is 9. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes the

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top	Ten F	Portfo	lio Ho	Idings

Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	6.29%	Wipro Ltd	3.23%
Maruti Suzuki India Ltd	4.97%	ICICI Bank Ltd	3.06%
Tata Chemicals Ltd	4.17%	Tech Mahindra Ltd	2.81%
Dr. Reddy's Laboratories Ltd	3.45%	HCL Technologies Ltd	2.72%
Tata Motors Ltd	3.27%	ITC Ltd	2.55%





An Open ended Equity fund that invests in a Diversified portfolio of equity and equity related securities

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Mahesh Patil October 03, 2012 23 years October 10, 2006 An Open Ended Diversified	Direct Plan <sup>s</sup> Growth: Dividend: Benchmark:	27.22 25.16 S&P BSE 200		within 540 days from the date of allotment: 0.50%. For redemption / switch-out of units after 540 days from the date of allotment: Nil.
	Equity Scheme				
Application Amount for f ₹ 5,000 (plus in multiplies of		Quarterly Average AUM: (as on 31st March 2015)	₹ 313.98 Crores	Other Parameter Standard Deviation: Sharpe Ratio##:	14.94% 1.21
Min. Addl. Investment:		Load Structure (as % of N		Beta:	0.99
₹ 1,000 (plus in multiplies of	of ₹ 1)	Entry Load: Exit Load:	Nil For redemption / switchout of		
SIP: Monthly: Minimum ₹	1,000/-		units within 365 days from the date of allotment: 1.50% of		
NAV of Plans / Options (	₹)		applicable NAV.		
Regular Plan	-		For redemption / switch-		
Growth:	26.77		out of units after 365 days but		
Dividend:	22.48				
Note:					

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NAV as on March 31, 2015: ₹ 26.77			
Date of Inception: Oct 10, 2006	NAV Per Birla Sun Unit. * Life Long	S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)	Term Advantage Fund (%)	(,	## (%)	Birla Sun Life Long Term Advantage Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	12.32	10.67	10.76	26770	23610	23777
March 31, 2014 to March 31, 2015 (Absolute)	18.01	48.64	31.93	26.65	14864	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	14.35	25.51	17.19	17.98	12551	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	13.36	7.41	6.03	7.31	10741	10603	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year				
Total Amount Invested (₹)	510000	300000	180000	60000				
Market Value of amount Invested	1081090	524053	290058	70323				
Scheme Returns (CAGR)	17.11	22.51	33.67	33.58				
S&P BSE 200 returns# (CAGR)	12.44	15.36	22.79	20.08				
CNX Nifty returns## (CAGR)	11.98	14.55	20.64	15.75				

Date of First Installment: November 01, 2006 & Scheme Inception Date: October 10, 2006. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Mahesh Patil is 10. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	5.99%	Hindustan Petroleum Corporation Ltd	2.93%
Infosys Ltd	3.90%	ICICI Bank Ltd	2.78%
Axis Bank Ltd	3.66%	Gulf Oil Lubricants India Ltd	2.72%
Tech Mahindra Ltd	3.54%	Yes Bank Ltd	2.41%
HCL Technologies Ltd	3.04%	Tata Motors Ltd	2.38%





The fund that invests in securities of multinational companies in order to achieve long-term growth of capital with relatively moderate levels of risk.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Ajay Garg	NAV of Plans / Option	ons (₹)	Exit Load**:	1% if redeemed /switched
Managing Fund Since:	June 18, 2009	Regular Plan			out within 365 days from
Total Experience:	21 years	Growth:	578.56		the date of allotment.Nil if
Date of inception:	December 27, 1999	Dividend:	164.04		redeemed /switched after
Nature of the scheme:	An Open-ended Growth	Direct Plan <sup>s</sup>			365 days from the date of
	Scheme	Growth:	587.44		allotment.
		Dividend:	199.18		**Exit Load is NIL for units
Application Amount for	fresh subscription*:				issued in Bonus & Dividend
₹ 5.000 (plus in multiplies		Benchmark:	CNX MNC		Reinvestment.
Min. Addl. Investment:					
₹ 1,000 (plus in multiplies	of₹1)	Quarterly Average A	AUM: ₹1221.13 Crores	Other Parameter	
		(as on 31st March 20		Standard Deviation:	16.50%
SIP: Monthly: Minimum ₹	1 000/	(as on 513t March 20	15)	Sharpe Ratio##:	1.70
SIF. MOILINY. MINIMUM	1,000/-				
			% of NAV) (Incl. for SIP)	Beta:	0.73
		Entry Load:	Nil		
Note:					

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance	NAV	as on Mar	ch 31, 2015	5:₹ 578.56			
Date of Inception: Dec 27, 1999		Birla Sun Life MNC	CNX MNC # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Fund (%)			Birla Sun Life MNC Fund (₹)	CNX MNC # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	36.11	19.92	12.01	12.36	160222	56491	59291
March 31, 2014 to March 31, 2015 (Absolute)	308.44	87.58	52.90	26.65	18758	15290	12665
March 28, 2013 to March 31, 2014 (Absolute)	240.68	28.15	26.72	17.98	12815	12672	11798
March 30, 2012 to March 28, 2013 (Absolute)	230.29	4.51	-3.17	7.31	10451	9683	10731

SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)								
Since Inception	last 5 years	last 3 years	last 1 year					
920000	300000	180000	60000					
7846452	701031	361305	85318					
24.74	34.79	51.07	87.01					
16.73	22.99	32.53	44.45					
15.08	14.55	20.64	15.75					
	Since Inception           920000           7846452           24.74           16.73	Since Inception         Iast 5 years           920000         300000           7846452         701031           24.74         34.79           16.73         22.99	Since Inception         last 5 years         last 3 years           920000         300000         180000           7846452         701031         361305           24.74         34.79         51.07           16.73         22.99         32.53					

Date of First Installment: January 01, 2000 & Scheme Inception Date: December 27, 1999. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top	Ten	Port	folio	Hold	lings

Issuer ICRA Ltd Bayer CropScience Ltd Honeywell Automation India Ltd ING Vysya Bank Ltd Gillette India Ltd

% to net Assets	Issuer
8.69%	Glaxosm
7.78%	Bosch Lt
7.63%	Pfizer Lto
7.60%	STERLIN
6.22%	Maruti S

Issuer	% to net Assets
Glaxosmithkline Pharmaceuticals Ltd	6.19%
Bosch Ltd	5.49%
Pfizer Ltd	5.41%
STERLING HOLIDAY RESORTS INDIA LTD	4.33%
Maruti Suzuki India Ltd	3.46%





# **Birla Sun Life Dividend Yield Plus**

## What is it?

A fund that invests in high dividend paying companies across market cap which typically have steady cash flow generation.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Naysar Shah & Mr. Vineet Maloo	NAV of Plans / Options ( Regular Plan	(₹)	Exit Load**:	1% if redeemed /switched out within 365 days from
Managing Fund Since:	January 16, 2014	Growth:	141.26		the date of allotment. Nil if
Total Experience:	14 years & 10 years	Dividend:	16.63		redeemed /switched after
Date of inception:	February 26, 2003	Direct Plan <sup>s</sup>			365 days from the date of
Nature of the scheme:	An Open-ended Growth	Growth:	143.61		allotment.
	Scheme	Dividend:	20.66		**Exit Load is NIL for units
					issued in Bonus & Dividend
Application Amount for	•	Benchmark:	CNX 500		Reinvestment.
₹ 5,000 (plus in multiplies	of ₹ 1)				
Min. Addl. Investment:		Quarterly Average AUM	: ₹1279.03 Crores	Other Parameter	
₹ 1,000 (plus in multiplies	of ₹ 1)	(as on 31st March 2015)		Standard Deviation:	16.10%
				Sharpe Ratio##:	0.62
SIP: Monthly: Minimum ₹	1,000/-	Load Structure (as % of	,,	Beta:	0.98
		Entry Load:	Nil		

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth					/ as on Mar	ch 31, 201	5: ₹ 141.26
Date of Inception: Feb 26, 2003	NAV Per Unit. *		CNX 500 # (%)	CNX Nifty ## (%)	Value of S	Standard Inves 10000 in	tment of ₹
	(₹) Yield Plus (%) *** (76)		Birla Sun Life Dividend Yield Plus (₹)	CNX 500 # (₹)	CNX Nifty ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.00	24.47	20.21	18.86	141260	92684	80894
March 31, 2014 to March 31, 2015 (Absolute)	98.88	42.86	33.56	26.65	14286	13356	12665
March 28, 2013 to March 31, 2014 (Absolute)	86.28	14.60	17.72	17.98	11460	11772	11798
March 30, 2012 to March 28, 2013 (Absolute)	86.12	0.19	5.13	7.31	10019	10513	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

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Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	730000	300000	180000	60000
Market Value of amount Invested	2546313	469503	264152	67699
Scheme Returns (CAGR)	19.06	17.98	26.64	24.77
CNX 500 returns# (CAGR)	14.98	15.78	23.60	20.67
CNX Nifty returns## (CAGR)	14.75	14.55	20.64	15.75

Date of First Installment: March 01, 2003 & Scheme Inception Date: February 26, 2003. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Naysar Shah.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Naysar Shah is 4. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

· · · · · · · · · · · · · · · · · · ·			
Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	8.67%	Tata Consultancy Services Ltd	3.72%
Infosys Ltd	6.28%	ITC Ltd	3.43%
Axis Bank Ltd	4.42%	The Federal Bank Ltd	3.06%
Cummins India Ltd	4.27%	Sundaram Finance Ltd	2.94%
Pfizer Ltd	4.20%	Tata Motors Ltd	2.92%





Note:

A fund that provides an opportunity to invest in midsized companies which can be potential leaders of tomorrow.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Jayesh Gandhi January 01, 2015 15 years October 03, 2002 An Open-ended Growth Scheme	Direct Plan <sup>s</sup> Growth: Dividend: Benchmark: Quarterly Average AUM:	215.46 40.46 CNX Midcap ₹ 1520.12 Crores		but within 540 days from the date of allotment:1.00%. For redemption /switch-out of units after 540 days from the date of allotment:Nil.
Application Amount for t ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies	of ₹ 1)	(as on 31st March 2015) Load Structure (as % of N	NAV) (Incl. for SIP)		**Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.
SIP: Monthly: Minimum ₹	,	Entry Load: Exit Load**:	Nil For redemption /switch-out within 365 days from the date of allotment:1.50%	Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	17.48% 1.07 0.82
NAV of Plans / Options ( Regular Plan Growth: Dividend:	<b>₹)</b> 211.85 33.50		of applicable NAV.For redemption /switch-out of units after 365 days		

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth					as on Mar	ch 31, 201	5: ₹ 211.85
Date of Inception: Oct 03, 2002	NAV Per Birla Sun Unit. * Life Midcap	CNX Midcap #	CNX Nifty ## (%)	Value of \$	Standard Inves 10000 in	tment of ₹	
	(₹)		(%)		Birla Sun Life Midcap Fund (₹)	CNX Midcap # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	27.67	23.82	19.17	211850	144511	89549
March 31, 2014 to March 31, 2015 (Absolute)	126.92	66.92	50.96	26.65	16692	15096	12665
March 28, 2013 to March 31, 2014 (Absolute)	107.72	17.82	16.36	17.98	11782	11636	11798
March 30, 2012 to March 28, 2013 (Absolute)	104.40	3.18	-4.02	7.31	10318	9598	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year			
Total Amount Invested (₹)	750000	300000	180000	60000			
Market Value of amount Invested	3598404	551188	311026	74793			
Scheme Returns (CAGR)	23.01	24.61	39.06	48.97			
CNX Midcap returns# (CAGR)	18.18	18.45	30.04	33.05			
CNX Nifty returns## (CAGR)	15.15	14.55	20.64	15.75			
Date of First Installment: November 01, 2002 & Scheme Inception Date: October 03, 2002. Past Performance may or may not be sustained in future.							

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Mr. Jayesh Gandhi is 4. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
Solar Industries India Ltd	4.55%	Eicher Motors Ltd	2.62%
Yes Bank Ltd	3.45%	The Federal Bank Ltd	2.61%
ING Vysya Bank Ltd	3.08%	SKS Microfinance Ltd	2.32%
Britannia Industries Ltd	2.84%	Gujarat State Petronet Ltd	2.19%
Indusind Bank Ltd	2.62%	Hinduja Global Solutions Ltd	2.15%





An Equity fund that aims to generate growth and capital appreciation by investing predominantly in equity and equity related securities of companies considered to be small and mid cap.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Sinc Total Experience: Date of inception: Nature of the scheme	15 years May 31, 2007	NAV of Plans / Options ( Regular Plan Growth: Dividend: Direct Plan <sup>§</sup>	23.8177 20.5274	Exit Load**:	1% if redeemed /switched out within 365 days from the date of allotment. Nil if redeemed /switched after 365 days from the date of
	Mid Cap Equity Scheme	Growth: Dividend:	24.2603 23.5049		allotment. **Exit Load is NIL for units
	for fresh subscription*:				issued in Bonus & Dividend
₹ 5,000 (plus in multipl Min. Addl. Investmen	,	Benchmark:	CNX Midcap	Other Parameter	Reinvestment.
₹ 1,000 (plus in multipl		Quarterly Average AUM: (as on 31st March 2015)	₹ 188.31 Crores	Standard Deviation: Sharpe Ratio##:	17.22% 1.11
SIP: Monthly: Minimu	m₹1,000/-	Load Structure (as % of I	NAV) (Incl. for SIP)	Beta:	0.81
		Entry Load:	Nil		

Note:

on Ton Portfolio Hold

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance	NAV	as on Marc	h 31, 2015:	₹ <b>23.8177</b>			
Date of Inception: May 31, 2007	NAV Per Birla Sun Unit. * Life Small &	CNX Midcap #	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)			Birla Sun Life Small & Midcap Fund (₹)	CNX Midcap # (₹)	CNX Nifty ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	11.71	11.23	9.08	23818	23035	19766
March 31, 2014 to March 31, 2015 (Absolute)	14.78	61.12	50.96	26.65	16112	15096	12665
March 28, 2013 to March 31, 2014 (Absolute)	11.81	25.14	16.36	17.98	12514	11636	11798
March 30, 2012 to March 28, 2013 (Absolute)	11.61	1.72	-4.02	7.31	10172	9598	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

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Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	475000	300000	180000	60000
Market Value of amount Invested	1062544	547997	307153	72575
Scheme Returns (CAGR)	19.79	24.37	38.08	41.27
CNX Midcap returns# (CAGR)	15.49	18.45	30.04	33.05
CNX Nifty returns## (CAGR)	12.34	14.55	20.64	15.75
Data of First Installment: June 01	2007 & Sohomo Incont	ion Doto: May 21, 200	7 Doot Dorformonoo m	av or may not be

Date of First Installment: June 01, 2007 & Scheme Inception Date: May 31, 2007. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Jayesh Gandhi is 4. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

S'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten Portiono Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
ING Vysya Bank Ltd	4.04%	Eicher Motors Ltd	2.58%
Yes Bank Ltd	3.52%	Bharat Electronics Ltd	2.53%
VA Tech Wabag Ltd	3.10%	Bajaj Corp Ltd	2.42%
IRB Infrastructure Developers Ltd	2.64%	Finolex Cables Ltd	2.35%
Texmaco Rail & Engineering Ltd	2.62%	Repco Home Finance Ltd	2.34%





A Diversified Equity Fund that aims to achieve long-term growth of capital, at relatively moderate levels of risk through a research-based investment approach.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Satyabrata Mohanty	Direct Plan <sup>s</sup>			out of units after 365
Managing Fund Since:	October 17, 2011	Growth:	297.96		days from the date of
Total Experience:	15 years	Dividend:	108.17		allotment: Nil.
Date of inception:	February 24, 1995				**Exit Load is NIL for units
Nature of the scheme:	An Open-ended Growth	Benchmark:	S&P BSE 200		issued in Bonus &
	Scheme				Dividend Reinvestment.
		Quarterly Average AUM:	₹ 438.72 Crores	Other Parameter	
Application Amount for	fresh subscription*:	(as on 31st March 2015)		Standard Deviation:	17.53%
₹ 5,000 (plus in multiplies	of ₹ 1)			Sharpe Ratio##:	1.13
Min. Addl. Investment:		Load Structure (as % of I	AV) (Incl. for SIP)	Beta:	1.09
₹ 1,000 (plus in multiplies	s of ₹ 1)	Entry Load:	Nil		
		Exit Load**:	For redemption / switch-		
SIP: Monthly: Minimum ₹	₹ 1,000/-		out of units within 365		
			days from the date		
NAV of Plans / Options	(₹)		of allotment: 1.00% of		
Regular Plan			applicable NAV.		
Growth:	294.95		For redemption / switch-		
Dividend:	107.03				
Note:				·····	

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NAV	as on Mar	ch 31, 2015	5:₹294.95
Date of Inception: Feb 24, 1995	NAV Per Birla Unit. * Sun Life	S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)	Advantage Fund (%)		# (70) ## (70)	Birla Sun Life Advantage Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	18.33	11.71	11.10	294950	92642	83094
March 31, 2014 to March 31, 2015 (Absolute)	189.18	55.91	31.93	26.65	15591	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	146.81	28.86	17.19	17.98	12886	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	141.39	3.83	6.03	7.31	10383	10603	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Since Inception	last 5 years	last 3 years	last 1 year
1210000	300000	180000	60000
12702647	540918	307754	73191
19.95	23.83	38.24	43.40
14.61	15.36	22.79	20.08
13.57	14.55	20.64	15.75
	1210000 12702647 19.95 14.61	1210000         300000           12702647         540918           19.95         23.83           14.61         15.36	1210000         300000         180000           12702647         540918         307754           19.95         23.83         38.24           14.61         15.36         22.79

Date of First Installment: March 01, 1995 & Scheme Inception Date: February 24, 1995. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>\$</sup> Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on

start of period considered above. For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
Eicher Motors Ltd	6.77%	Natco Pharma Ltd	3.61%
Yes Bank Ltd	5.87%	The Federal Bank Ltd	3.27%
HDFC Bank Ltd	5.65%	Motherson Sumi Systems Ltd	3.24%
Axis Bank Ltd	4.04%	Maruti Suzuki India Ltd	3.15%
Bharat Forge Ltd	3.86%	Bharat Electronics Ltd	3.11%





A Fund that strives to benefit from the rising consumption pattern in India, fuelled by high disposable incomes of the young generation (Generation Next).

Fund Details					As on March 31, 2015
Fund Manager:       Mr. Anil Shah         Managing Fund Since:       September 23, 2013         Total Experience:       25 years         Date of inception:       August 05, 2005         Nature of the scheme:       An Open-ended Growth Scheme         Application Amount for fresh subscription*:		NAV of Plans / Options Regular Plan Growth: Dividend: Direct Plan <sup>s</sup> Growth: Dividend:	<b>(₹)</b> 53.61 23.68 54.62 25.87	Exit Load**:	1% if redeemed /switched out within 365 days from the date of allotment. Nil if redeemed /switched after 365 days from the date of allotment. **Exit Load is NIL for units issued in Bonus & Dividend
₹ 5,000 (plus in multiplies Min. Addl. Investment:	of ₹ 1)	Benchmark:	CNX Nifty		Reinvestment.
₹ 1,000 (plus in multiplies	of ₹ 1)	Quarterly Average AUM	I: ₹ 253.92 Crores	Other Parameter	44.00%
SIP: Monthly: Minimum ₹	1,000/-	(as on 31st March 2015) Load Structure (as % of Entry Load:	f NAV) (Incl. for SIP) Nil	Standard Deviation: Sharpe Ratio##: Beta:	14.86% 1.41 0.86
Note:					

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NA	V as on Ma	arch 31, 201	I <mark>5:</mark> ₹53.61
Date of Inception: Aug 05, 2005	NAV Per Birla Sun Unit. * Life India	CNX Nifty # (%)	S&P BSE SENSEX ##	Value of Standard Investment of ₹ 10000 in			
	(₹)	GenNext Fund (%)		(%)	Birla Sun Life India GenNext Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	18.99	14.17	14.20	53610	35961	36056
March 31, 2014 to March 31, 2015 (Absolute)	34.92	53.52	26.65	24.89	15352	12665	12489
March 28, 2013 to March 31, 2014 (Absolute)	29.40	18.78	17.98	18.85	11878	11798	11885
March 30, 2012 to March 28, 2013 (Absolute)	25.07	17.27	7.31	8.23	11727	10731	10823

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	580000	300000	180000	60000
Market Value of amount Invested	1572505	562887	291494	74267
Scheme Returns (CAGR)	19.67	25.49	34.05	47.13
CNX Nifty returns# (CAGR)	12.14	14.55	20.64	15.75
S&P BSE SENSEX returns## (CAGR)	11.84	14.13	19.94	12.98

Date of First Installment: September 01, 2005 & Scheme Inception Date: August 05, 2005. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Anil Shah is 9. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten Portfolio Holdings			
lssuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	5.00%	Emami Ltd	3.94%
Eicher Motors Ltd	4.93%	Lupin Ltd	3.89%
ICICI Bank Ltd	4.59%	Britannia Industries Ltd	3.85%
Maruti Suzuki India Ltd	4.30%	United Spirits Ltd	3.55%
Indusind Bank Ltd	3.95%	Axis Bank Ltd	3.46%





An equity fund aiming to capitalize on the growth opportunities provided by companies that are driven by India's large population and consumption patterns.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Ajay Garg September 12, 2007 21 years January 15, 2000 An Open-ended Growth Scheme	NAV of Plans / Options ( Regular Plan Growth: Dividend: Direct Plan <sup>s</sup> Growth: Dividend:	₹) 93.64 41.07 94.76 41.59	Exit Load**:	For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 365 days from the date of allotment: Nil.
Application Amount for f ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP: Monthly: Minimum ₹	of ₹ 1) of ₹ 1)	Benchmark: Quarterly Average AUM: (as on 31st March 2015) Load Structure (as % of Entry Load:		Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	**Exit Load is NIL for units issued in Bonus & Dividend Reinvestment. 16.54% 1.57 0.93

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NA	V as on Ma	irch 31, 20 <sup>-</sup>	5:₹93.64
Date of Inception: Jan 15, 2000	NAV Per Birla Sun Unit. * Life Buy	S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹) India Fund (%)			Birla Sun Life Buy India Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	15.84	12.19	11.49	93640	57548	52325
March 31, 2014 to March 31, 2015 (Absolute)	55.34	69.21	31.93	26.65	16921	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	44.73	23.72	17.19	17.98	12372	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	39.04	14.57	6.03	7.31	11457	10603	10731

SIP Performance -	<b>Regular Plan - Growth (</b>	(assuming SIP of ₹ 5000 per mont	h)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	915000	300000	180000	60000
Market Value of amount Invested	6563160	605220	328288	78625
Scheme Returns (CAGR)	22.98	28.53	43.32	62.54
S&P BSE 200 returns# (CAGR)	16.14	15.36	22.79	20.08
CNX Nifty returns## (CAGR)	15.12	14.55	20.64	15.75

Date of First Installment: February 01, 2000 & Scheme Inception Date: January 15, 2000. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
ICRA Ltd	7.82%	STERLING HOLIDAY RESORTS INDIA LTD	4.91%
Sundaram Clayton Ltd	7.48%	MRF Ltd	4.87%
Pfizer Ltd	7.01%	Gillette India Ltd	3.87%
Bayer CropScience Ltd	6.70%	Housing Development Finance Corporation Ltd	3.47%
ING Vysya Bank Ltd	5.08%	Glaxosmithkline Pharmaceuticals Ltd	3.20%





# Wealth Creation Solutions

# What is it?

A fund that aims to generate growth and capital appreciation by building a portfolio that predominantly invest in the Banking and Financial Services related companies in India.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Satyabrata Mohanty Since Inception 15 years December 14, 2013 An Open ended Banking & Financial Services Sector Scheme	Direct Plan <sup>s</sup> Growth: Dividend: Benchmark: Quarterly Average AUM: (as on 31st March 2015)	16.92 14.33 CNX Finance ₹ 532.65 Crores		1.00% of applicable NAV. For redemption / switch- out of units after 730 days from the date of allotment: Nil **Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.
Application Amount for fr ₹ 5,000 (plus in multiplies of Min. Addl. Investment: ₹ 1,000 (plus in multiplies of SIP: Monthly: Minimum ₹ NAV of Plans / Options (₹ Regular Plan Growth: Dividend:	of₹1) of₹1) 1,000/-	Load Structure (as % of N Entry Load: Exit Load**:	IAV) (Incl. for SIP) Nil For redemption / switch- out of units within 365 days from the date of allotment: 2.00% of applicable NAV. For redemption / switch-out of units after 365 days but within 730 days from the date of allotment:	Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	24.18% 0.39 1.07

Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 1 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NA	V as on Ma	irch 31, 201	l5: ₹ 16.70
Date of Inception: Dec 14, 2013	NAV Per Birla Sun Unit. * Life Banking	CNX Finance #	CNX Nifty	Value of Standard Investment of ₹ 10000 in			
	(₹)		(%)	## (%)	Birla Sun Life Banking and Financial Services Fund (₹)	CNX Finance # (₹)	CNX Nifty ## (र)
Since inception till March 31, 2015 (CAGR)	10.00	48.67	43.70	28.03	16700	15982	13765
March 31, 2014 to March 31, 2015 (Absolute)	11.22	48.84	43.14	26.65	14884	14314	12665

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>\$1</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 1 year					
Total Amount Invested (₹)	80000	60000					
Market Value of amount Invested	105345	70753					
Scheme Returns (CAGR)	45.98	35.04					
CNX Finance returns# (CAGR)	40.29	29.80					
CNX Nifty returns## (CAGR) 22.51 15.75							
Date of First Installment: January 01, 2014 & Scheme Inception Date: December 14, 2013. Past Performance may or may not be sustained in future.							

· · · · · · · · · · · · · · · · · · ·			
	% to net Assets	Issuer	% to net Assets
1	14.59%	Repco Home Finance Ltd	6.75%
	10.04%	Indusind Bank Ltd	6.33%
	8.25%	Bajaj Finance Ltd	4.16%
nance Ltd	7.65%	SKS Microfinance Ltd	3.93%
	6.96%	Bank of Baroda	3.37%
	6.96%	Bank of Baroda	





# **Birla Sun Life Infrastructure Fund**

# Wealth Creation Solutions

# What is it?

A fund that seeks to participate in growth and development of infrastructure in India by investing in equity and equity related securities of companies in the infra sector.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Mahesh Patil &	NAV of Plans / Options (₹	<b>(</b> )	Exit Load**:	1% if redeemed /switched out
Managing Fund Since:	Mr. Naysar Shah Since inception &	Regular Plan Growth:	26.52		within 365 days from the date of allotment. Nil if redeemed /
	Dec 05. 2011	Dividend:	16.20		switched after 365 days from the
Total Experience:	23 years & 14 years	Direct Plan <sup>s</sup>			date of allotment.
Date of inception:	March 17, 2006	Growth:	26.95		**Exit Load is NIL for units issued
Nature of the scheme:	An Open-ended Growth	Dividend:	18.50		in Bonus & Dividend
	Scheme				Reinvestment.
		Benchmark:	CNX Nifty		
Application Amount for	fresh subscription*:			Other Parameter	
₹ 5,000 (plus in multiplies	of ₹ 1)	Quarterly Average AUM:	₹ 871.37 Crores	Standard Deviation:	23.29%
Min. Addl. Investment:		(as on 31st March 2015)		Sharpe Ratio##:	0.61
₹1,000 (plus in multiplies	of ₹ 1)			Beta:	1.37
		Load Structure (as % of N	NAV) (Incl. for SIP)		
SIP: Monthly: Minimum ₹	1,000/-	Entry Load:	Nil		

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

## Investment Performance - Regular Plan - Growth

#### NAV as on March 31, 2015: ₹ 26.52

Date of Inception: Mar 17, 2006		Birla Sun Life		S&P BSE	-		
	Unit. * (₹)	Infrastructure Fund (%)	Nifty # (%)	SENSEX ## (%)	Birla Sun Life Infrastructure Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	11.39	11.26	11.02	26520	26255	25743
March 31, 2014 to March 31, 2015 (Absolute)	17.15	54.64	26.65	24.89	15464	12665	12489
March 28, 2013 to March 31, 2014 (Absolute)	14.13	21.37	17.98	18.85	12137	11798	11885
March 30, 2012 to March 28, 2013 (Absolute)	14.51	-2.62	7.31	8.23	9738	10731	10823

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	545000	300000	180000	60000
Market Value of amount Invested	1034131	492841	292617	69845
Scheme Returns (CAGR)	13.63	19.97	34.34	31.96
CNX Nifty returns# (CAGR)	11.88	14.55	20.64	15.75
S&P BSE SENSEX returns## (CAGR)	11.54	14.13	19.94	12.98

Date of First Installment: April 01, 2006 & Scheme Inception Date: March 17, 2006. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Naysar Shah.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Mahesh Patil is 10. Total Schemes managed by Mr. Naysar Shah is 4. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



Minting of coins is the responsibility of the Government of India, and not of the RBI. For this reason, the Re 1 note has the signature of the Finance Secretary to the Government of India. This has been so because when the one rupee note was reintroduced as a war time measure in 1940, it was issued by the Government of India with the status of a coin. Government of India continued to issue Rupee one notes till 1994.

ttp://www.business-standard.com/article/finance/5-things-to-know-about-your-currency-114012500243\_1.html

Issuer	% to net Assets	Issuer	% to net Assets
ICICI Bank Ltd	8.27%	Oil & Natural Gas Corporation Ltd	3.65%
Reliance Industries Ltd	4.92%	Tata Motors Ltd	3.61%
Cummins India Ltd	4.83%	Larsen & Toubro Ltd	3.48%
HDFC Bank Ltd	4.63%	Multi Commodity Exchange of India Ltd	3.34%
Wabco India Ltd	4.08%	Orient Cement Ltd	3.07%





An Open ended Diversified Equity fund that follows value investing strategy to generate consistent long-term capital appreciation.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Mahesh Patil &	NAV of Plans / Options (	A		allotment: 2.00% of
Fund Manager.	Mr. Milind Bafna	Regular Plan	.)		applicable NAV.
Managing Fund Since:	January 16, 2014	Growth:	37.9272	1	For redemption / switch-out
Total Experience: Date of inception:	23 years & 14 years March 27, 2008	Dividend: Direct Plan <sup>s</sup>	27.3930		of units after 365 days but within 730 days from the
Nature of the scheme:	An Open-ended Diversified	Growth:	38.5239		date of allotment:
	Equity Scheme	Dividend:	33.7198		1.00% of applicable NAV. For redemption / switchout
Application Amount for t ₹ 5,000 (plus in multiplies		Benchmark:	S&P BSE 200		of units after 730 days from the date of allotment: Nil.
Min. Addl. Investment: ₹ 1,000 (plus in multiplies	of ₹ 1)	Quarterly Average AUM: (as on 31st March 2015)	₹ 418.53 Crores		**Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.
SIP: Monthly: Minimum ₹	1 000/-	Load Structure (as % of I	AV) (Incl. for SIP)	Other Parameter	Reinvestment.
	1,000/	Entry Load:	Nil	Standard Deviation:	21.69%
		Exit Load**:	For redemption / switch-out	Sharpe Ratio##:	1.15
			of units within 365 days from the date of	Beta:	1.39
Note:					

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance	h	NAV as on March 31, 2015: ₹ 37.9272					
Date of Inception: Mar 27, 2008	NAV Per Birla Sun Unit. * Life Pure		S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹) Value Fund (%)		Birla Sun Life Pure Value Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.00	20.93	8.80	8.38	37927	18066	17579
March 31, 2014 to March 31, 2015 (Absolute)	22.32	69.93	31.93	26.65	16993	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	16.97	31.52	17.19	17.98	13152	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	16.13	5.23	6.03	7.31	10523	10603	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year					
Total Amount Invested (₹)	425000	300000	180000	60000					
Market Value of amount Invested	1101446	615368	337689	70177					
Scheme Returns (CAGR)	26.45	29.24	45.58	33.08					
S&P BSE 200 returns# (CAGR)	14.44	15.36	22.79	20.08					
CNX Nifty returns## (CAGR)	13.71	14.55	20.64	15.75					
		·							

Date of First Installment: April 01, 2008 & Scheme Inception Date: March 27, 2008. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Millind Bafna.

# # Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 3. Total Schemes managed by Mr. Mahesh Patil is 10. Total Schemes managed by Mr. Milind Bafna is 3. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

#### # Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes the

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

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Issuer	% to net Assets	Issuer	% to net Assets
Glenmark Pharmaceuticals Ltd	5.16%	Gulf Oil Lubricants India Ltd	3.85%
J.Kumar Infraprojects Ltd	5.12%	Axis Bank Ltd	3.73%
MRF Ltd	4.56%	Coromandel International Ltd	2.90%
Gujarat State Petronet Ltd	4.19%	The Federal Bank Ltd	2.87%
Hindustan Petroleum Corporation Ltd	3.98%	Indian Oil Corporation Ltd	2.71%





An Equity fund that aims to generate growth and capital appreciation by building a portfolio of companies that are expected to benefit from the economic reforms, PSU divestment and increased government spending.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Naysar Shah	Regular Plan			from the date of allotment
Managing Fund Since:	January 24, 2011	Growth:	14.20		of units: 1.50% of the
Total Experience:	14 years	Dividend:	13.24		applicable NAV For
Date of inception:	June 25, 2010	Direct Plan <sup>s</sup>			redemption/switch out
Nature of the scheme:	An Open-ended Equity	Growth:	14.37		of units after 365 days but
	Scheme	Dividend:	14.39		within 540 days from the
					date of allotment of units :
Application Amount for	iresh subscription*:	Benchmark:	CNX 500		1.00% of the applicable
₹ 5,000 (plus in multiplies					NAV
Min. Addl. Investment:		Quarterly Average AUM:	₹ 187.73 Crores		**Exit Load is NIL for units
₹1,000 (plus in multiplies	of₹1)	(as on 31st March 2015)			issued in Bonus & Dividend
,		(			Reinvestment.
SIP: Monthly: Minimum ₹	1.000/-	Load Structure (as % of N	AV) (Incl. for SIP)	Other Parameter	
NAV of Plans / Options (		Entry Load:	Nil	Standard Deviation:	23.95%
	,	Exit Load**:	For redemption/switch out	Sharpe Ratio##:	0.37
			of units within 365 days	Beta:	1.45
Note:					

NAV as on March 31, 2015: ₹ 14.20

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

**Investment Performance - Regular Plan - Growth** 

Date of Inception: June 25, 2010	NAV Per Birla Sun Unit. * Life India		CNX 500 # (%)	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Reforms Fund (%)			Birla Sun Life India Reforms Fund (₹)	CNX 500 # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	7.63	10.34	10.53	14200	15983	16115
March 31, 2014 to March 31, 2015 (Absolute)	9.54	48.85	33.56	26.65	14885	13356	12665
March 28, 2013 to March 31, 2014 (Absolute)	8.55	11.58	17.72	17.98	11158	11772	11798
March 30, 2012 to March 28, 2013 (Absolute)	8.90	-3.93	5.13	7.31	9607	10513	10731

## SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 3 years	last 1 year
Total Amount Invested (₹)	290000	180000	60000
Market Value of amount Invested	428899	268268	68396
Scheme Returns (CAGR)	16.24	27.78	27.09
CNX 500 returns# (CAGR)	16.24	23.60	20.67
CNX Nifty returns## (CAGR)	14.91	20.64	15.75

Date of First Installment: July 01, 2010 & Scheme Inception Date: June 25, 2010. Past Performance may or may not be sustained in future

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Naysar Shah is 4. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>\$</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### Top Ten Portfolio Holdings

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	28.70%	SOV	HDFC Bank Ltd	3.86%	
ING Vysya Bank Ltd	5.29%		ICICI Bank Ltd	3.57%	
Maruti Suzuki India Ltd	4.88%		Shriram City Union Finance Ltd	2.96%	
Axis Bank Ltd	4.23%		Hero MotoCorp Ltd	2.49%	
Larsen & Toubro Ltd	3.89%		Indusind Bank Ltd	2.34%	





A thematic fund that invests in companies related to the IT sector like hardware, peripherals and components, software, telecom, media, internet and e-commerce and other technology enabled companies.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Kunal Sangoi January 16, 2014 8 years January 15, 2000 An Open-ended Growth	NAV of Plans / Options ( Regular Plan Growth: Dividend: Direct Plan <sup>s</sup>	<b>5)</b> 35.21 19.96	Exit Load**:	1% if redeemed /switched out within 365 days from the date of allotment. Nil if redeemed / switched after 365 days from the date of allotment.
Nature of the scheme.	Scheme	Growth: Dividend:	35.86 18.36		**Exit Load is NIL for units issued in Bonus & Dividend
Application Amount for 1	fresh subscription*:				Reinvestment.
₹ 5,000 (plus in multiplies	of ₹ 1)	Benchmark:	S&P BSE Teck		
Min. Addl. Investment:				Other Parameter	
₹1,000 (plus in multiplies	of ₹ 1)	Quarterly Average AUM: (as on 31st March 2015)	₹ 81.82 Crores	Standard Deviation: Sharpe Ratio##:	18.23% 0.86
SIP: Monthly: Minimum ₹	1,000/-	Load Structure (as % of N Entry Load:	NAV) (Incl. for SIP) Nil	Beta:	0.93

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth					V as on Ma	arch 31, 201	5: ₹ 35.21
Date of Inception: Jan 15, 2000	15, 2000 NAV Per Unit. * (₹) Birla Sun Life New Millennium Fund (%) S&P BSE Teck # (%) ## (%)		CNX Nifty	Value of Standard Investment of ₹ 10000 in			
		(14)	Birla Sun Life New Millennium Fund (₹)	S&P BSE Teck # (₹)	CNX Nifty ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.00	8.62	N/A	11.49	35210	N/A	52325
March 31, 2014 to March 31, 2015 (Absolute)	26.51	32.82	27.57	26.65	13282	12757	12665
March 28, 2013 to March 31, 2014 (Absolute)	20.19	31.30	25.73	17.98	13130	12573	11798
March 30, 2012 to March 28, 2013 (Absolute)	18.65	8.26	9.50	7.31	10826	10950	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

			· · · · · · · · · · · · · · · · · · ·	
Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	915000	300000	180000	60000
Market Value of amount Invested	3305189	497299	276395	68242
Scheme Returns (CAGR)	15.34	20.34	30.02	26.58
S&P BSE Teck returns# (CAGR)	NA	18.60	26.38	23.07
CNX Nifty returns## (CAGR)	15.12	14.55	20.64	15.75

Date of First Installment: February 01, 2000 & Scheme Inception Date: January 15, 2000. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme benchmark returns are not available, they have not been shown.

Total Schemes managed by Mr. Kunal Sangoi is 1. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

S'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

% to net Assets	Issuer	% to net Assets
27.81%	Persistent Systems Ltd	5.26%
10.58%	Tata Communications Ltd	4.34%
9.83%	KPIT Technologies Limited	3.72%
8.16%	Sasken Communication Technologies Ltd	3.69%
7.08%	NIIT Technologies Ltd	2.66%
	27.81% 10.58% 9.83% 8.16%	27.81%Persistent Systems Ltd10.58%Tata Communications Ltd9.83%KPIT Technologies Limited8.16%Sasken Communication Technologies Ltd





# **Birla Sun Life India Opportunities Fund**

# What is it?

A fund that allows investors to participate in India's global outsourcing theme by identifying companies that seek to utilize India's low cost and high quality resources to service the needs of global customers.

		ils

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since:	Mr. Naysar Shah October 03, 2012	NAV of Plans / Options ( Regular Plan	₹)	Exit Load**:	For redemption / switch- out of units within 365
Total Experience:	14 years	Growth:	109.42		days from the date of
Date of inception:	December 27, 1999	Dividend:	27.52		allotment: 1.00% of
Nature of the scheme:	An Open-ended Growth	Direct Plan <sup>s</sup>			applicable NAV.
	Scheme	Growth:	110.68		For redemption / switch-out
		Dividend:	33.31		of units after 365 days from
Application Amount for	fresh subscription*:				the date of allotment: Nil.
₹ 5,000 (plus in multiplies Min. Addl. Investment:	of ₹ 1)	Benchmark:	CNX 500		**Exit Load is NIL for units issued in Bonus & Dividend
₹ 1,000 (plus in multiplies	of ₹ 1)	Quarterly Average AUM:	₹ 92.93 Crores		Reinvestment.
		(as on 31st March 2015)		Other Parameter	
SIP: Monthly: Minimum ₹	t 1,000/-			Standard Deviation:	12.55%
		Load Structure (as % of	NAV) (Incl. for SIP)	Sharpe Ratio##:	1.78
		Entry Load:	Nil	Beta:	0.47
Note:		i		<u>i</u>	

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NAV	as on March	n 31, 2015:	₹ <mark>109.42</mark>
Date of Inception: Dec 27, 1999	NAV Per Unit. *		CNX 500 #	CNX 500 # CNX Nifty (%) ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹)	Opportunities Fund (%)			Birla Sun Life India Opportunities Fund (₹)	CNX 500 # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	23.70	10.54	12.52	12.36	46169	60553	59291
March 31, 2014 to March 31, 2015 (Absolute)	71.39	53.27	33.56	26.65	15327	13356	12665
March 28, 2013 to March 31, 2014 (Absolute)	51.51	38.59	17.72	17.98	13859	11772	11798
March 30, 2012 to March 28, 2013 (Absolute)	49.52	4.02	5.13	7.31	10402	10513	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	920000	300000	180000	60000
Market Value of amount Invested	3911858	576155	317676	72128
Scheme Returns (CAGR)	17.07	26.46	40.72	39.73
CNX 500 returns# (CAGR)	15.92	15.78	23.60	20.67
CNX Nifty returns## (CAGR)	15.08	14.55	20.64	15.75

Date of First Installment: January 01, 2000 & Scheme Inception Date: December 27, 1999. Past Performance may or may not be sustained in future

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Naysar Shah is 4. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

S'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on

start of period considered above. For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### **Top Ten Portfolio Holdings**

Issuer	% to net Assets	Issuer	% to net Assets
Wabco India Ltd	8.57%	Reliance Industries Ltd	5.31%
Cummins India Ltd	8.50%	Wipro Ltd	5.06%
Honeywell Automation India Ltd	7.08%	Infosys Ltd	4.76%
Sanofi India Ltd	6.53%	Cipla Ltd	4.58%
Hindustan Zinc Ltd	6.08%	AIA Engineering Ltd	4.03%





A Fund that endeavors to generate longterm growth by identifying stocks that may have the potential for special situation like buy backs, open offers, demerger, etc. and a contrarian investment style.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme: Application Amount for f	Mr. Anil Shah January 04, 2013 25 years January 31, 2008 An Open-ended Diversified Equity Scheme	NAV of Plans / Options ( Regular Plan Growth: Dividend: Direct Plan <sup>\$</sup> Growth: Dividend:	7) 17.8459 16.2531 18.0951 18.0825	Exit Load**:	1% if redeemed /switched out within 365 days from the date of allotment. Nil if redeemed /switched after 365 days from the date of allotment. **Exit Load is NIL for units issued in Bonus & Dividend
₹ 5,000 (plus in multiplies on <b>Min. Addl. Investment</b> :	of₹1)	Benchmark:	S&P BSE 200	Other Deservation	Reinvestment.
₹ 1,000 (plus in multiplies of <b>SIP: Monthly:</b> Minimum ₹		Quarterly Average AUM: (as on 31st March 2015) Load Structure (as % of N Entry Load:		Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	18.45% 1.01 1.10

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NAV	as on Marc	h 31, 2015:	₹ 1 <mark>7.845</mark> 9
Date of Inception: Jan 31, 2008	NAV Per Unit. *	Birla Sun Life Special	S&P BSE 200 # (%)	CNX Nifty ## (%)	Value of \$	Standard Inves 10000 in	tment of ₹
	(₹) Situations Fund (%)	()	Birla Sun Life Special Situations Fund (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.00	8.42	6.65	7.26	17846	15861	16528
March 31, 2014 to March 31, 2015 (Absolute)	10.83	64.71	31.93	26.65	16471	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	9.19	17.84	17.19	17.98	11784	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	8.80	4.54	6.03	7.31	10454	10603	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Since Inception last 5 years		last 3 years	last 1 year					
435000	300000	180000	60000					
852258	529384	304896	73962					
18.20	22.93	37.51	46.07					
14.02	15.36	22.79	20.08					
13.37	14.55	20.64	15.75					
	Since Inception 435000 852258 18.20 14.02	Since Inception         last 5 years           435000         300000           852258         529384           18.20         22.93           14.02         15.36	Since Inception         last 5 years         last 3 years           435000         300000         180000           852258         529384         304896           18.20         22.93         37.51           14.02         15.36         22.79					

Date of First Installment: February 01, 2008 & Scheme Inception Date: January 31, 2008. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Anil Shah is 9. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



The process of issuing paper currency was started in the 18th century. Private banks such as – the Bank of Bengal, the Bank of Bombay, and the Bank of Madras – first printed paper money.

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http://www.business-standard.com/article/finance/5-things-to-know-about-your-currency-114012500243\_1.html

Top Ten Portfolio Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
Wabco India Ltd	7.80%	Motherson Sumi Systems Ltd	4.99%
Maruti Suzuki India Ltd	6.40%	ICICI Bank Ltd	4.37%
Indusind Bank Ltd	6.13%	LIC Housing Finance Ltd	4.24%
Strides Arcolab Ltd	5.75%	Lupin Ltd	4.17%
Wipro Ltd	5.22%	HCL Technologies Ltd	4.07%





# Wealth Creation Solutions

# What is it?

An open ended Asset allocation scheme which balances the portfolio between Equity and Fixed income securities based on market valuations to generate long term wealth at a relatively low volatility.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Prasad Dhonde & Mr. Mahesh Patil	NAV of Plans / Options (₹ Regular Plan	)		applicable NAV. For redemption/
Managing Fund Since:	October 11, 2014	Growth:	37.02		days from the date of allotment:
Total Experience:	16 years & 23 years	Dividend:	17.46		Nil
Date of inception:	April 25, 2000	Direct Plan <sup>\$</sup>	11.40		
Nature of the scheme:	An Open ended Asset	Growth:	37.76	Other Parameter	
	Allocation Scheme	Dividend:	17.83	Standard Deviation: Sharpe Ratio##:	10.54% 0.57
Application Amount for t ₹ 5,000 (plus in multiplies		Benchmark:	CRISIL Balanced Fund Index	Beta:	1.03
Min. Addl. Investment: ₹ 1,000 (plus in multiplies	,	Quarterly Average AUM: (as on 31st March 2015)	₹ 4.76 Crores		
SIP: Monthly: Minimum ₹	1,000/-	Load Structure (as % of N	IAV) (Incl. for SIP)		
	,	Entry Load:	Nil		
		Exit Load:	For redemption/ switch-out of		
			units on or before 365 days from		
			the date of allotment: 1% of		

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NA	V as on Ma	arch 31, 201	5: ₹ 37.02
Date of Inception: Apr 25, 2000	NAV Per Unit. *		CRISIL Balanced	S&P BSE SENSEX ##	Value of S	Standard Inves 10000 in	tment of ₹
	(₹)	Asset Allocation Fund (%)	Balanced Fund Index # (%)		Birla Sun Life Dynamic Asset Allocation Fund (₹)	CRISIL Balanced Fund Index # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	9.16	N/A	12.95	37020	N/A	61662
March 31, 2014 to March 31, 2015 (Absolute)	30.09	23.03	22.53	24.89	12303	12253	12489
March 28, 2013 to March 31, 2014 (Absolute)	26.62	13.04	13.40	18.85	11304	11340	11885
March 30, 2012 to March 28, 2013 (Absolute)	25.01	6.44	8.18	8.23	10644	10818	10823

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

	· · · · · · · · · · · · · · · · · · ·	· ·	· · · · · · · · · · · · · · · · · · ·	
Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	895000	300000	180000	60000
Market Value of amount Invested	2499533	409551	231083	63838
Scheme Returns (CAGR)	12.71	12.42	16.96	12.14
CRISIL Balanced Fund Index returns# (CAGR)	NA	12.94	17.18	15.33
S&P BSE SENSEX returns## (CAGR)	15.69	14.13	19.94	12.98

Date of First Installment: May 01, 2000 & Scheme Inception Date: April 25, 2000. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 2. Total Schemes managed by Mr. Mahesh Patil is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers..

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	4.89%	Infosys Ltd	3.26%
Tata Consultancy Services Ltd	3.75%	Repco Home Finance Ltd	2.95%
Eicher Motors Ltd	3.67%	ITC Ltd	2.87%
Kewal Kiran Clothing Ltd	3.57%	Orbit Exports Ltd	2.79%
ICICI Bank Ltd	3.31%	Muthoot Finance Ltd	2.61%
	-		





# **Birla Sun Life International Equity Fund - Plan A**

# Wealth Creation Solutions

# What is it?

A fund that provides an opportunity to grow your money by investing in worldclass companies across the globe.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Vineet Maloo Since Inception 10 years October 31, 2007 An Open-ended Diversified Equity Scheme	NAV of Plans / Options ( Regular Plan Growth: Dividend: Direct Plan <sup>§</sup> Growth: Dividend:	7) 16.8897 15.5397 17.1007 17.1132	Exit Load**:	For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch- out of units after 365 days from the date of allotment:
Application Amount for f ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP: Monthly: Minimum ₹	of₹1) of₹1)	Benchmark: Quarterly Average AUM: (as on 31st March 2015) Load Structure (as % of I Entry Load:	S&P Global 1200 ₹ 65.59 Crores	Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	<ul> <li>Nil.</li> <li>**Exit Load is NIL for units issued in Bonus &amp; Dividend Reinvestment.</li> <li>9.28%</li> <li>0.88</li> <li>0.82</li> </ul>

Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

### Investment Performance - Regular Plan - Growth

NAV as on March 31, 2015: ₹ 16.8897

Date of Inception: Oct 31, 2007	NAV Per	Birla	S&P	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	Unit. * (₹)	Sun Life International Equity Fund - Plan A (%)	Global 1200 # (%)		Birla Sun Life International Equity Fund - Plan A (₹)	S&P Global 1200 # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	7.32	6.75	5.03	16890	16233	14390
March 31, 2014 to March 31, 2015 (Absolute)	15.23	10.93	7.91	26.65	11093	10791	12665
March 28, 2013 to March 31, 2014 (Absolute)	12.25	24.32	27.49	17.98	12432	12749	11798
March 30, 2012 to March 28, 2013 (Absolute)	10.79	13.51	16.53	7.31	11351	11653	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year		
Total Amount Invested (₹)	450000	300000	180000	60000		
Market Value of amount Invested	741607	443583	222895	64318		
Scheme Returns (CAGR)	13.05	15.66	14.42	13.69		
S&P Global 1200 returns# (CAGR)	13.67	16.30	14.59	6.18		
CNX Nifty returns## (CAGR)	12.74	14.55	20.64	15.75		

Date of First Installment: November 01, 2007 & Scheme Inception Date: October 31, 2007. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes the

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### **Top Ten Portfolio Holdings**

Issuer	% to net Assets	Issuer	% to net Assets
McKesson Corp.	4.74%	Harman International Industries Inc	3.21%
Aetna Inc New	4.70%	THE BOEING CO	3.16%
Apple Inc.	3.92%	Fedex Corp	2.82%
Valero Energy Corporation Ltd	3.42%	COACH INC	2.66%
AMERISOURCE BERGEN CORP	3.31%	AXA SA	2.62%





# Wealth Creation Solutions

### What is it?

A fund that provides an opportunity to grow your money by investing in worldclass companies across the globe, with at least 65% exposure to domestic markets.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Vineet Maloo Since Inception 10 years October 31, 2007 An Open-ended Diversified Equity Scheme	NAV of Plans / Opt Regular Plan Growth: Dividend: Direct Plan <sup>§</sup> Growth:	ions (₹) 14.2563 14.2561 14.4290	Load Structure (as % o Entry Load: Exit Load**:	f NAV) (Incl. for SIP) Nil 1% if redeemed /switched out within 365 days from the date of allotment. Nil if redeemed /switched after
Application Amount for ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP: Monthly: Minimum ₹	of ₹ 1) of ₹ 1)	to the extent of 65% the extent of 35% of	AUM: ₹119.96 Crores	Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	365 days from the date of allotment. **Exit Load is NIL for units issued in Bonus & Dividend Reinvestment. 11.09% 0.71 1.07

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

**Investment Performance - Regular Plan - Growth** NAV as on March 31, 2015: ₹ 14.2563 Value of Standard Investment of ₹10000 in Date of Inception: Oct 31, 2007 NAV Per Birla Customised CNX Nifty ## Unit. Sun Life Index † # (%) Birla Sun Life Customised **CNX Nifty** (₹) International (%) International Index † ## (₹) Equity Fund Equity Fund # (₹) Plan B (%) Plan B (₹) Since inception till March 31, 2015 (CAGR) 14256 10.00 4.90 6.55 5.03 16015 14390 March 31, 2014 to 29.33 23.33 26.65 12933 12333 12665 11.02 March 31, 2015 (Absolute) March 28, 2013 to 11798 9.46 16.54 17.98 11654 12144 21.44 March 31, 2014 (Absolute) March 30, 2012 to 9.18 3.06 9.94 7.31 10306 10994 10731 March 28, 2013 (Absolute)

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception last 5 years		last 3 years	last 1 year	
Total Amount Invested (₹)	450000	300000	180000	60000	
Market Value of amount Invested	713132	428562	241543	66229	
Scheme Returns (CAGR)	12.04	14.26	20.12	19.91	
Customised Index † returns# (CAGR)	13.98	16.02	20.25	15.25	
CNX Nifty returns## (CAGR)	12.74	14.55	20.64	15.75	

Date of First Installment: November 01, 2007 & Scheme Inception Date: October 31, 2007. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

† A customized benchmark created using S&P BSE 200 to the extent of 65% of portfolio and S&P Global 1200 to the extent of 35% of portfolio.

<sup>\$'</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



Indian currency notes are printed at Ourrency Note Press in Nashik, the Bharatiya Note Mudra Nigam (P) presses at Salboni and Mysore, and Watermark Paper Manufacturing Mill in Hoshangabad.

http://www.factsninfo.com/2013/03/interesting-facts-about-indian-currency-rupee.html

Top Ten Portfolio Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	3.86%	ICICI Bank Ltd	2.74%
ITC Ltd	3.53%	The Federal Bank Ltd	2.48%
Tata Motors Ltd	3.01%	Eicher Motors Ltd	2.41%
J.Kumar Infraprojects Ltd	2.90%	Kewal Kiran Clothing Ltd	2.21%
Infosys Ltd	2.89%	Reliance Industries Ltd	2.15%





# Wealth Creation Solutions

### What is it?

A Fund that provides exposure to commodities, by investing in handpicked commodity companies worldwide, that have business exposure to Agricultural commodities.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Vineet Maloo	Direct Plan <sup>s</sup>			days from the date of
Managing Fund Since:	Since Inception	Growth:	20.5720		allotment: 1.00% of
Total Experience:	10 years	Dividend:	17.6842		applicable NAV. For
Date of inception:	November 07, 2008				redemption/switch-out of
Nature of the scheme:	An Open-ended Growth	Benchmark:	S&P Global Agribusiness		units after 365 days from
	Scheme		Index		the date of allotment: Nil.
					**Exit Load is NIL for units
Application Amount for	fresh subscription*:	Quarterly Average AUM:	₹ 11.65 Crores		issued in Bonus & Dividend
₹ 5,000 (plus in multiplies	of₹1)	(as on 31st March 2015)			Reinvestment.
Min. Addl. Investment:	- /	· · · · · · · · · · · · · · · · · · ·		Other Parameter	
₹ 1,000 (plus in multiplies	of ₹ 1)	Load Structure (as % of I	NAV) (Incl. for SIP)	Standard Deviation:	10.29%
,	- /	Entry Load:	Nil	Sharpe Ratio##:	-0.09
SIP: Monthly: Minimum ₹	1 000/-	Exit Load**:	3% if redeemed / switched	Beta:	0.47
•••••••••••••••••••••••••••••••	1,000,		out within 30 days from the		
NAV of Plans / Options (	₹)		date of allotment.		
Regular Plan			For redemption/		
Growth:	20.3343		switchout of units after		
Dividend:	17.4708		30 days but before 365		
	17.4700	j		i	
Note:					

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Glol	oal Agri Plan	- Regular Plan -	Growth		NAV as on	March 31, 201	5: ₹ <b>20.3343</b>
Date of Inception: Nov 07, 2008	NAV Per Unit. * (₹)	Birla Sun Life Commodity Equities Fund - Global Agri Plan - Regular Growth (%)	Agribusiness	CNX Nifty ## (%)	Value of Stand Birla Sun Life Commodity Equities Fund - Global Agri Plan - Regular Growth (₹)	S&P Global Agribusiness Index # (₹)	CNX Nifty
Since inception till March 31, 2015 (CAGR)	10.00	11.73	20.35	17.83	20334	32714	28560
March 31, 2014 to March 31, 2015 (Absolute)	19.42	4.69	3.97	26.65	10469	10397	12665
March 28, 2013 to March 31, 2014 (Absolute)	17.68	9.86	20.76	17.98	10986	12076	11798
March 30, 2012 to March 28, 2013 (Absolute)	16.58	6.65	18.67	7.31	10665	11867	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year			
Total Amount Invested (₹)	385000	300000	180000	60000			
Market Value of amount Invested	492400	354436	197673	59861			
Scheme Returns (CAGR)	7.57	6.61	6.19	-0.43			
S&P Global Agribusiness Index returns# (CAGR)	15.28	13.65	11.09	-1.37			
CNX Nifty returns## (CAGR)	14.73	14.55	20.64	15.75			
Date of First Installment: December 01, 2008 & Scheme Inception Date: November 07, 2008. Past Performance may or may not be sustained in future.							

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes the

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

% to net Assets	Issuer	% to net Assets
9.70%	TYSON FOODS INC	6.89%
8.17%	BUNGE LTD	6.39%
8.09%	Kubota Corp	5.43%
7.83%	Deere And Co Ltd	5.31%
7.00%	Potash Corp Of Saskatchewan Inc	4.69%
	9.70% 8.17% 8.09% 7.83%	9.70%TYSON FOODS INC8.17%BUNGE LTD8.09%Kubota Corp7.83%Deere And Co Ltd





# What is it?

An open ended fund-of-funds Scheme that invests in global funds that primarily invest in commodity securities. It aims to provide long term capital growth.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Shravan Sreenivasula December 15, 2014 14 years September 17, 2008 An Open-ended Fund of Funds Scheme	NAV of Plans / Opti Regular Plan Growth: Dividend: Direct Plan <sup>s</sup> Growth: Dividend:	ons (₹) 11.47 11.46 11.56 11.55	Quarterly Average AUM (as on 31st March 2015) Load Structure (as % of Entry Load: Exit Load**:	
Application Amount for ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP: Monthly: Minimum ₹	of ₹ 1) of ₹ 1)	Benchmark:	40% Dow Jones World Basic Materials Index + 40% Dow Jones World Oil and Gas Index + 20% MSCI AC World in INR terms	Other Parameter Standard Deviation: Sharpe Ratio##:	allotment: 1% of applicable NAV. For redemption/ switch-out of units after 365 days from the date of allotment: Nil 16.17% -0.81

Note:

Standard Deviation, Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth NAV as on March 31, 2015: ₹ 11.47

Date of Inception: Sep 17, 2008	NAV Per	Birla Sun Life Global	40% Dow Jones World Basic	S&P BSE SENSEX ## (%)	Value of Standard Investment of ₹10000 in			
	Unit. * (₹)	Commodities Fund (%)	Materials Index + 40% Dow Jones World Oil and Gas Index + 20% MSCI AC World in INR terms # (%)		Birla Sun Life Global Commodities Fund (₹)	40% Dow Jones World Basic Materials Index + 40% Dow Jones World Oil and Gas Index + 20% MSCI AC World in INR terms # (₹)	S&P BSE SENSEX ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	2.12	4.86	12.08	11467	13636	21079	
March 31, 2014 to March 31, 2015 (Absolute)	13.52	-15.21	-8.77	24.89	8479	9123	12489	
March 28, 2013 to March 31, 2014 (Absolute)	12.28	10.14	18.62	18.85	11014	11862	11885	
March 30, 2012 to March 28, 2013 (Absolute)	13.47	-8.82	4.68	8.23	9118	10468	10823	

SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)								
Particulars	Since Inception	last 5 years	last 3 years	last 1 year				
Total Amount Invested (₹)	395000	300000	180000	60000				
Market Value of amount Invested	379552	265505	159126	52222				
Scheme Returns (CAGR)	-1.20	-4.80	-7.87	-23.24				
40% Dow Jones World Basic Materials Index + 40% Dow Jones World Oil and Gas Index + 20% MSCI AC World in INR terms# (CAGR)	5.95	4.07	0.23	-14.93				
S&P BSE SENSEX ## (CAGR)	14.26	14.13	19.89	12.64				

Date of First Installment: October 01, 2008 & Scheme Inception Date: September 17, 2008. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>\$'</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### **Top Portfolio Holdings**

Issuer Martin Currie Global Resources Fund First State Glob Umbrella Fund Global Res Fund - I Cash & Current Assets Net receivables / payables



% to net Assets 50.77% 44.40% 5.31% -0.48%



# What is it?

An open ended fund-of-funds Scheme that predominantly invests in "ING (L) Invest Global Real Estate Fund", a global real estate fund that has flexibility to invest in real estate securities across the world. It aims to provider capital appreciation.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Shravan Sreenivasula	Direct Plan <sup>s</sup>			days from the date of
Managing Fund Since:	December 15, 2014	Growth:	17.92		allotment: Nil
Total Experience:	14 years	Dividend:	17.93		
Date of inception:	December 31, 2007			Other Parameter	
Nature of the scheme:	An Open-ended Fund of	Benchmark:	S&P BMI World Property	Standard Deviation:	9.78%
	Funds Scheme		Index	Sharpe Ratio##:	0.68
Application Amount for	r fresh subscription*:				
₹ 5,000 (plus in multiplie	s of ₹ 1)	Quarterly Average AUM:	₹ 25.97 Crores		
Min. Addl. Investment:		(as on 31st March 2015)			
₹ 1,000 (plus in multiplie	s of ₹ 1)				
		Load Structure (as % of I	NAV) (Incl. for SIP)		
SIP: Monthly: Minimum	₹ 1,000/-	Entry Load:	Nil		
		Exit Load**:	For redemption/ switch-out		
NAV of Plans / Options	(₹)		of units on or before 365		
Regular Plan			days from the date of	1	
Growth:	17.74		allotment: 1% of applicable		
Dividend:	17.75		NAV. For redemption/ switch-out of units after 365		

Note:

Standard Deviation, Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance	- Regular I	Plan - Growt	h	NA	V as on Ma	arch 31, 201	15: र 17.74
Date of Inception: Dec 31, 2007		Birla Sun Life Global	S&P BMI World		Value of Standard Investment of ₹ 10000 in		
	(₹)	Real Estate Fund (%)	Property Index #		Birla Sun Life Global Real Estate Fund (₹)	S&P BMI World Property Index # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	8.23	4.37	4.52	17740	13635	13781
March 31, 2014 to March 31, 2015 (Absolute)	15.36	15.49	16.25	24.89	11549	11625	12489
March 28, 2013 to March 31, 2014 (Absolute)	14.32	7.26	2.52	18.85	10726	10252	11885
March 30, 2012 to March 28, 2013 (Absolute)	11.78	21.56	22.53	8.23	12156	12253	10823

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	440000	300000	180000	60000
Market Value of amount Invested	721811	427978	215733	64098
Scheme Returns (CAGR)	13.25	14.21	12.16	12.99
S&P BMI World Property Index # (CAGR)	12.68	12.81	12.93	13.54
S&P BSE SENSEX returns## (CAGR)	12.83	14.12	19.92	12.89

Date of First Installment: January 01, 2008 & Scheme Inception Date: December 31, 2007. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



There are 293 ways to make change for a dollar.

http://www.delraycc.com/interestingmoney/12-More-Interesting-Facts-About-Money/http://www.delraycc.com/interestingmoney/12-more-interesting-facts-about-money/

Top Portfolio Holdings	
Issuer	% to net Assets
ING (L) Invest Global Real Estate - I Cap USD	99.46%
Cash & Current Assets	0.62%
Net receivables / payables	-0.09%





# Wealth Creation Solutions

# What is it?

An open ended fund-of-funds Scheme that invests predominantly in "ING (L) Invest Latin America Fund", a global fund that has exposure to equity securities across the latin american region. It aims to provide long term capital appreciation.

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#### As on March 31, 2015

Fund Manager: Managing Fund Since: Total Experience: Date of inception:	Mr. Shravan Sreenivasula December 15, 2014 14 years August 7, 2008	Direct Plan <sup>s</sup> Growth: Dividend:	8.62 8.63		days from the date of allotment: Nil
Nature of the scheme:	An Open-ended Fund of Funds Scheme	Benchmark:	MSCI EM Latin America 10/40 ND Index	Other Parameter Standard Deviation:	14.44%
Application Amount for f ₹ 5,000 (plus in multiplies of Min. Addl. Investment:	•	Quarterly Average AUM: (as on 31st March 2015)	₹ 3.72 Crores	Sharpe Ratio##: Beta:	-1.13 0.92
₹1,000 (plus in multiplies o	of ₹ 1)	Load Structure (as % of N Entry Load:	IAV) (Incl. for SIP) Nil		
SIP: Monthly: Minimum ₹		Exit Load**:	For redemption/ switch-out of units on or before 365		
NAV of Plans / Options ( Regular Plan			days from the date of allotment: 1% of applicable		
Growth: Dividend:	8.53 8.53		NAV. For redemption/ switch-out of units after 365		

#### Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance	N	AV as on M	March 31, 2	015: ₹ 8.53			
Date of Inception: Aug 7,2008	e of Inception: Aug 7,2008 NAV Per Birla Sun MSCI S&P BSE Unit. * Life Latin EM Latin SENSEX ##		Value of S	Standard Inves 10000 in	tment of ₹		
	(₹)	America Equity Fund (%)	America 10/40ND Index # (%)	(%)	Birla Sun Life Latin America Equity Fund (₹)	MSCI EM Latin America 10/40ND Index # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	-2.36	1.69	9.69	8530	11176	18494
March 31, 2014 to March 31, 2015 (Absolute)	9.99	-14.61	-17.75	24.89	8539	8225	12489
March 28, 2013 to March 31, 2014 (Absolute)	10.81	-7.59	-5.28	18.85	9241	9472	11885
March 30, 2012 to March 28, 2013 (Absolute)	11.08	-2.44	2.92	8.23	9756	10292	10823

SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)						
Particulars	Since Inception	last 5 years	last 3 years	last 1 year		
Total Amount Invested (₹)	400000	300000	180000	60000		
Market Value of amount Invested	354842	243722	149136	51150		
Scheme Returns (CAGR)	-3.56	-8.13	-11.87	-26.27		
MSCI EM Latin America 10/40ND Index # (CAGR)	-0.57	-6.19	-12.67	-30.91		
S&P BSE SENSEX## (CAGR)	14.10	14.12	19.90	12.98		

Date of First Installment: September 01, 2008 & Scheme Inception Date: August 7, 2008 Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes the

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Port	folio	Hold	ings
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Issuer ING (L) INV Latin America I Cap Cash & Current Assets Net receivables / payables





# **Birla Sun Life Index Fund**

Wealth Creation Solutions

# What is it?

A fund that is designed to mirror the market performance of the 50 companies in the Nifty Index.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Ajay Garg	NAV of Plans / Options (₹	)	Exit Load**:	For redemption / switchout of
Managing Fund Since:	October 01, 2006	Regular Plan			units within 90 days from the
Total Experience:	21 years	Growth:	83.2774		date of allotment: 1.00%
Date of inception:	September 18, 2002	Dividend:	16.3750		of applicable NAV.
Nature of the scheme:	An Open-ended Index	Direct Plan <sup>s</sup>			For redemption / switch-out of
	Linked Growth Scheme	Growth:	82.8920		units after 90 days from the date
		Dividend:	16.5491		of allotment: Nil.
Application Amount for f	fresh subscription*:				**Exit Load is NIL for units
₹ 5.000 (plus in multiplies of		Benchmark:	CNX Nifty		issued in Bonus & Dividend
Min. Addl. Investment:					Reinvestment.
₹ 1,000 (plus in multiplies of	of₹1)	Quarterly Average AUM:	₹ 536 48 Crores	Other Parameter	
		(as on 31st March 2015)		Standard Deviation:	14.29%
SIP: Monthly: Minimum ₹	1 000/-			otandara Deviation.	14.2370
	1,000/	Load Structure (as % of N	AV/) (Incl. for SIP)		
		Entry Load:	Nil		
Note:				l	

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

Investment Performance - Regular Plan - Growth				NAV a	is on Marc	h 31, 2015:	₹ <mark>83.2774</mark>
Date of Inception: Sept 18, 2002	NAV Per Unit. *		S&P BSE SENSEX ##	Value of S	of Standard Investment of ₹ 10000 in		
	(₹)	Fund (%)		(%)	Birla Sun Life Index Fund (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	18.42	18.76	19.26	83277	86326	91073
March 31, 2014 to March 31, 2015 (Absolute)	65.71	26.73	26.65	24.89	12673	12665	12489
March 28, 2013 to March 31, 2014 (Absolute)	55.47	18.47	17.98	18.85	11847	11798	11885
March 30, 2012 to March 28, 2013 (Absolute)	51.90	6.88	7.31	8.23	10688	10731	10823

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year		
Total Amount Invested (₹)	755000	300000	180000	60000		
Market Value of amount Invested	2038413	430288	243670	65125		
Scheme Returns (CAGR)	14.75	14.42	20.75	16.31		
CNX Nifty returns# (CAGR)	15.24	14.55	20.64	15.75		
S&P BSE SENSEX returns# (CAGR)	15.45	14.13	19.94	12.98		

Date of First Installment: October 01, 2002, & Scheme Inception Date: September 18, 2002. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. For SIP calculations above, the data assumes the

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.



A Penny weighs 2.5 grams which is the average weight of a humming bird.

http://www.delraycc.com/interestingmoney/12-more-interesting-facts-about-money/

Issuer	% to net Assets	Issuer	% to net Assets
Infosys Ltd	7.57%	ITC Ltd	6.23%
Housing Development Finance Corporation Ltd	7.08%	Larsen & Toubro Ltd	4.81%
HDFC Bank Ltd	6.79%	Reliance Industries Ltd	4.65%
Nifty Index	6.78%	Tata Consultancy Services Ltd	4.47%
ICICI Bank Ltd	6.25%	Tata Motors Ltd	3.38%





# What is it?

An ETF that invests in physical gold of 99.5% purity to generate returns in line with performance of gold, subject to tracking errors.

Managing Fund Since:October 03, 2012spreadTotal Experience:16 yearsQuarterly Average AUM: ₹81.89 Croresother 0Date of inception:May 13, 2011(as on 31st March 2015)broker	March 31, 2015
	ear costs in form of bid/ask ad and brokerage or such r cost as charged by his er for transacting in units of cheme through secondary iet.
Application Amount for fresh subscription*:       Exit Load(Including fractional units, if any):       Standard Deviation:       18.694         ₹ 5,000 (plus in multiplies of ₹ 1)       fractional units, if any):       Nil; **The units of the scheme are compulsorily traded in dematerialized form, and hence, there shall be no entry/exit load       Standard Deviation:       18.694         § 1,000 (plus in multiplies of ₹ 1)       dematerialized form, and hence, there shall be no entry/exit load       0.95         § IP: Monthly: Minimum ₹ 1,000/-       for the units purchased or sold through stock exchanges. However, the investor shall have       However, the investor shall have	- / -

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 1 year history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

**Investment Performance** NAV as on March 31, 2015: ₹ 2550.71 Value of Standard Investment of ₹ 10000 in Date of Inception: May 13, 2011 NAV Per Unit. \* Birla Sun Life Gold ETF (%) Domestic price of physical (₹) gold # (%) Birla Sun Life Domestic price Gold ETF (₹) of physical gold #(₹) Since inception till 2227.8530 3.55 4.66 11449 11931 March 31, 2015 (CAGR) March 31, 2014 to 2843.3841 -10.29 -9.45 8971 9055 March 31, 2015 (Absolute) March 28, 2013 to 2956.0084 -3.81 -2.88 9619 9712 March 31, 2014 (Absolute) March 30, 2012 to 2844.9008 3.91 4.92 10391 10492 March 28, 2013 (Absolute)

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Prasad Dhonde is 27. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

Top Portfolio Holdings	
Issuer	% to net Assets
Gold	99.86%
Cash & Current Assets	0.40%
Net receivables / payables	-0.25%





# **Birla Sun Life Gold Fund**

Wealth Creation Solutions

# What is it?

An open ended fund of fund scheme that predominantly invests in units of Birla Sun Life Gold ETF (underlying scheme) and one doesn't require a Demat Account to invest in it.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception:	Mr. Shravan Sreenivasula December 15, 2014 14 years March 20, 2012	NAV of Plans / Options (₹ Regular Plan Growth: Dividend:	8.86 8.86	Exit Load**:	2% if redeemed / switched out within 365 days from the date of allotment. Nil if redeemed /switched after
Nature of the scheme:	An Open ended Fund of	Direct Plan <sup>\$</sup>	8.80		365 days from the date of
	Fund Scheme	Growth: Dividend:	8.91 8.90		allotment. **Exit Load is NIL for units
Application Amount for	fresh subscription*:				issued in Bonus & Dividend
₹ 5,000 (plus in multiplies <b>Min. Addl. Investment</b> :	,	Benchmark:	Domestic price of physical gold		Reinvestment
₹ 1,000 (plus in multiplies	of ₹ 1)			Other Parameter	
SIP: Monthly: Minimum ₹	1,000/-	Quarterly Average AUM: (as on 31st March 2015)	₹ 54.10 Crores	Standard Deviation: Sharpe Ratio##: Beta:	11.85% -1.43 0.71
Note		Load Structure (as % of N Entry Load:	IAV) (Incl. for SIP) Nil		

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 1 year history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

## Risk-free rate assumed to be 7.94% (91 day 1-bill yield as on Mar 31, 2015)

Investment Performance	- Regular Plan -	NAV as on March 31, 2015: ₹ 8.86				
Date of Inception: Mar 20, 2012	NAV Per Unit. * (₹)	Birla Sun Life Gold Fund (%)	Domestic price of physical	Value of Standard Investment of ₹ 10000 in		
	(9		gold # (%)	Birla Sun Life Gold Fund (₹)	Domestic price of physical gold # (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	-3.92	-1.83	8858	9457	
March 31, 2014 to March 31, 2015 (Absolute)	9.7290	-8.95	-9.45	9105	9055	
March 28, 2013 to March 31, 2014 (Absolute)	10.1004	-3.68	-2.88	9632	9712	
March 30, 2012 to March 28, 2013 (Absolute)	10.0836	0.17	4.92	10017	10492	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

Investors should note that, Birla Sun Life Gold Fund being an open ended fund of fund scheme invests in Birla Sun Life Gold ETF which invests in physical gold of 99.5% purity and they shall bear the recurring expenses of the underlying scheme (i.e. Birla Sun Life Gold ETF) in addition to the recurring expenses of the Scheme.

<sup>sr</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Top Portfolio Holdings	
Issuer	% to net Assets
Birla Sun Life Gold ETF	97.91%
Cash & Current Assets	2.06%
Net receivables / payables	0.03%





# **Birla Sun Life Asset Allocation Fund - Aggressive Plan**

Wealth Creation Solutions

### What is it?

An open ended Fund-of-Funds scheme with 3 plans to help you plan your investments to suit your risk profile.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Satyabrata Mohanty & Mr. Vineet Maloo	NAV of Plans / Options (₹ Regular Plan	)	Exit Load:	Nil
Managing Fund Since: Total Experience: Date of inception:	June 18, 2009 15 years & 10 years February 24, 2004	Growth: Dividend: Direct Plan <sup>s</sup>	53.1171 48.3027	Other Parameter Standard Deviation:	11.79%
Nature of the scheme:	An Open-ended Fund of Funds Scheme	Growth: Dividend:	53.1171 48.2211		
Application Amount for ₹ 5,000 (plus in multiplies		Benchmark:	CNX Nifty		
Min. Addl. Investment: ₹ 1,000 (plus in multiplies	,	Quarterly Average AUM: (as on 31st March 2015)	₹ 10.89 Crores		
SIP: Monthly: Minimum ₹	£ 1,000/-	Load Structure (as % of N Entry Load:	IAV) (Incl. for SIP) Nil		
Note:				i	

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

Date of Inception: Feb 24, 2004	NAV Per Birla Sun Unit. * Life AAF -	CNX Nifty # (%)	S&P BSE SENSEX ##	Value of Standard Investment of ₹10000 in			
	(₹)		" (70)	(%)	Birla Sun Life AAF - Aggressive Plan (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	16.23	14.87	15.33	53117	46619	48754
March 31, 2014 to March 31, 2015 (Absolute)	38.51	37.92	26.65	24.89	13792	12665	12489
March 28, 2013 to March 31, 2014 (Absolute)	33.79	13.97	17.98	18.85	11397	11798	11885
March 30, 2012 to March 28, 2013 (Absolute)	32.83	2.92	7.31	8.23	10292	10731	10823

### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	675000	300000	180000	60000
Market Value of amount Invested	1652561	445094	254968	69022
Scheme Returns (CAGR)	15.05	15.80	24.04	29.22
CNX Nifty returns# (CAGR)	13.49	14.52	20.59	15.46
S&P BSE SENSEX returns## (CAGR)	13.47	14.10	19.89	12.67

Date of First Installment: March 01, 2004 & Scheme Inception Date: February 24, 2004. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Vineet Maloo.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>sr</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Issuer	% to net Assets	Issuer
Birla Sun Life Advantage Fund - Growth - Direct Plan	28.60%	Birla Sun Life Ne
Birla Sun Life Infra. Fund - Growth - Direct Plan	13.09%	Birla Sun Life Ind
Birla Sun Life Top 100 Fund - Growth - Direct Plan	12.51%	Cash & Current
Birla Sunlife Banking and Fin Ser Fund-Direct Plan-Growth	9.44%	Net receivables
Birla Sun Life Govt Sec. Long Term Growth Direct Plan	9.28%	

Issuer	% to net Assets
Birla Sun Life New Millennium Fund Direct Plan Growth	8.34%
Birla Sun Life Income Plus - Growth - Direct Plan	6.92%
Cash & Current Assets	11.37%
Net receivables / payables	0.45%





# **Birla Sun Life Asset Allocation Fund - Moderate Plan**

Wealth Creation Solutions

### What is it?

An open ended Fund-of-Funds scheme with 3 plans to help you plan your investments to suit your risk profile.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Satyabrata Mohanty & Mr. Vineet Maloo June 18, 2009 15 years & 10 years February 24, 2004 An Open-ended Fund of Funds Scheme	NAV of Plans / Options ( Regular Plan Growth: Dividend: Direct Plan <sup>s</sup> Growth: Dividend:	43.9264 43.9265 43.9517 43.9259	Load Structure (as % o Entry Load: Exit Load: Other Parameter Standard Deviation:	of NAV) (Incl. for SIP) Nil Nil 9.38%
Application Amount for t ₹5,000 (plus in multiplies Min. Addl. Investment: ₹1,000 (plus in multiplies SIP: Monthly: Minimum ₹	of ₹ 1) of ₹ 1)	Benchmark: Quarterly Average AUM: (as on 31st March 2015)	CRISIL Balanced Fund Index ₹ 4.97 Crores		

Note:

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

Date of Inception: Feb 24, 2004	NAV Per Unit. *	Birla Sun Life AAF -	CRISIL Balanced	CNX Nifty ## (%)	Value of Sta	ndard Investme in	ent of ₹1000
	(₹)	Moderate Plan (%)		(73)	Birla Sun Life AAF - Moderate Plan (₹)	CRISIL Balanced Fund Index # (₹)	CNX Nifty ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	14.26	12.14	14.87	43926	35676	46619
March 31, 2014 to March 31, 2015 (Absolute)	33.21	32.28	22.53	26.65	13228	12253	12665
March 28, 2013 to March 31, 2014 (Absolute)	30.09	10.36	13.40	17.98	11036	11340	11798
March 30, 2012 to March 28, 2013 (Absolute)	28.40	5.94	8.18	7.31	10594	10818	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	675000	300000	180000	60000
Market Value of amount Invested	1505628	432030	242985	68170
Scheme Returns (CAGR)	13.53	14.59	20.55	26.36
CRISIL Balanced Fund Index returns# (CAGR)	11.73	12.92	17.15	15.17
CNX Nifty returns## (CAGR)	13.49	14.52	20.59	15.46
1				

Date of First Installment: March 01, 2004 & Scheme Inception Date: February 24, 2004. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Vineet Maloo.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>\$</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on

For SIP calculations above. For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### **Top Portfolio Holdings**

Issuer
Birla Sun Life Advantage Fund - Growth - Direct Plan
Birla Sun Life Govt Sec. Long Term Growth Direct Plan
Birla Sun Life Income Plus - Growth - Direct Plan
Birla Sunlife Banking and Fin Ser Fund-Direct Plan-Growth
Birla Sun Life New Millennium Fund Direct Plan Growth

net Assets						
23.28%						
21.53%						
11.34%						
8.51%						
8.16%						

% to

Issuer	% to net Assets
Birla Sun Life Infra. Fund - Growth - Direct Plan	7.11%
Birla Sun Life Top 100 Fund - Growth - Direct Plan	6.32%
Cash & Current Assets	13.45%
Net receivables / payables	0.28%





# **Birla Sun Life Asset Allocation Fund - Conservative Plan**

Wealth Creation Solutions

### What is it?

An open ended Fund-of-Funds scheme with 3 plans to help you plan your investments to suit your risk profile.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Satyabrata Mohanty & Mr. Vineet Maloo June 18, 2009 15 years & 10 years February 24, 2004 An Open-ended Fund of Funds Scheme	NAV of Plans / Options ( Regular Plan Growth: Dividend: Direct Plan <sup>\$</sup> Growth: Dividend:	30.3447 30.3447 30.3445 12.3649	Load Structure (as % o Entry Load: Exit Load: Other Parameter Standard Deviation:	f NAV) (Incl. for SIP) Nil Nil 5.67%
Application Amount for fresh subscription*:		Benchmark:	CRISIL MIP Blended Index		
₹ 5,000 (plus in multiplies of ₹ 1) Min. Addl. Investment: ₹ 1,000 (plus in multiplies of ₹ 1) SIP: Monthly: Minimum ₹ 1,000/-		Quarterly Average AUM: (as on 31st March 2015)	₹ 3.04 Crores		

Note:

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

Date of Inception: Feb 24, 2004	NAV Per Birla Sun Unit. * Life AAF - (₹) Conservative Plan (%)		CRISIL MIP Blended	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000		
			## (76)	Birla Sun Life AAF - Conservative Plan (₹)	CRISIL MIP Blended Index # (₹)	CNX Nifty ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	10.51	7.93	14.87	30345	23342	46619
March 31, 2014 to March 31, 2015 (Absolute)	24.58	23.46	16.45	26.65	12346	11645	12665
March 28, 2013 to March 31, 2014 (Absolute)	23.47	4.74	6.52	17.98	10474	10652	11798
March 30, 2012 to March 28, 2013 (Absolute)	21.61	8.56	9.06	7.31	10856	10906	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	675000	300000	180000	60000
Market Value of amount Invested	1245163	401025	224494	66721
Scheme Returns (CAGR)	10.41	11.57	14.93	21.55
CRISIL MIP Blended Index returns# (CAGR)	8.63	10.16	11.92	14.27
CNX Nifty returns## (CAGR)	13.49	14.52	20.59	15.46

Date of First Installment: March 01, 2004 & Scheme Inception Date: February 24, 2004. Past Performance may or may not be sustained in future. This scheme is jointly managed with Mr. Vineet Maloo.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 1. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

#### **Top Portfolio Holdings**

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ISSUEI
Birla Sun Life Govt Sec. Long Term Growth Direct Plan
Birla Sun Life Income Plus - Growth - Direct Plan
Birla Sun Life Advantage Fund - Growth - Direct Plan
Birla Sunlife Banking and Fin Ser Fund-Direct Plan-Growth
Birla Sun Life New Millennium Fund Direct Plan Growth

% to net Assets							
36.59%							
30.38%							
10.88%							
3.50%							
3.49%							

Issuer	% to net Assets
Birla Sun Life Infra. Fund - Growth - Direct Plan	3.21%
Birla Sun Life Top 100 Fund - Growth - Direct Plan	2.58%
Cash & Current Assets	9.01%
Net receivables / payables	0.37%





# Wealth Creation Solutions

# What is it?

An open ended fund-of-funds Scheme that primarily invests in equity funds having diverse investment styles. These funds are selected using the BSLAMC process. It aims to provide long term capital appreciation.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since:	Mr. Shravan Sreenivasula	NAV of Plans / Options (₹ Regular Plan	)	Exit Load:	For all application amounts:
	December 15, 2014		26.40		
Total Experience:	14 years	Growth:	26.49		365 days from the
Date of inception:	January 16, 2007	Dividend:	22.91		date of allotment: 1% if
Nature of the scheme:	An Open ended Fund of	Direct Plan <sup>s</sup>			redeemed after 365
	Funds Scheme	Growth:	26.72		days from the date of
		Dividend:	-		allotment: NIL
Application Amount for	fresh subscription*:				
₹ 5,000 (plus in multiplies	of ₹ 1)	Benchmark:	CNX Nifty Index	Other Parameter	
Min. Addl. Investment:	,		- <b>,</b>	Standard Deviation:	15.24%
₹ 1,000 (plus in multiplies	of ₹ 1)	Quarterly Average AUM:	₹0.98 Crores	Sharpe Ratio##:	0.93
		(as on 31st March 2015)		Beta:	0.98
SIP: Monthly: Minimum ₹	F 1 000/	(as on 31st March 2013)		Dela.	0.98
	. 1,000/-				
		Load Structure (as % of I	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
		Entry Load:	Nil		
N-4-		i		ii	
Note:					

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance	n	NAV as on March 31, 2015: ₹ 26.49					
Date of Inception: Jan 16, 2007	NAV Per Unit. *	Birla Sun Life 5	CNX Nifty S&P BSE # (%) SENSEX ##		Value of Standard Investment of ₹ 10000 in		
	(₹)	Star Multi Manager FoF Scheme (%)	(%)	Birla Sun Life 5 Star Multi Manager FoF Scheme (₹)	CNX Nifty # (₹)	S&P BSE SENSEX ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	12.60	9.34	8.68	26486	20809	19807
March 31, 2014 to March 31, 2015 (Absolute)	18.21	45.48	26.65	24.89	14548	12665	12489
March 28, 2013 to March 31, 2014 (Absolute)	15.31	18.89	17.98	18.85	11889	11798	11885
March 30, 2012 to March 28, 2013 (Absolute)	14.54	5.31	7.31	8.23	10531	10731	10823

### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year			
Total Amount Invested (₹)	495000	300000	180000	60000			
Market Value of amount Invested	985151	489838	274210	69316			
Scheme Returns (CAGR)	16.20	19.73	29.43	30.19			
CNX Nifty returns# (CAGR)	12.07	14.53	20.60	15.55			
S&P BSE SENSEX returns## (CAGR)	11.75	14.11	19.90	12.76			
Date of First Installment: February 01,	2007 & Scheme Inc	eption Date: January 1	6, 2007. Past Performa	ance may or may not			

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

<b>Top Ten Po</b>	rtfolio Hol	ldings
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Issuer	% to net Assets	Issuer	% to net Assets
Birla Sun Life Frontline Eq Fd - Growth - Direct Plan	19.96%	ICICI Prudential Discovery Fund Direct Plan Grwth	7.93%
SBI Blue Chip Fund-Direct Plan -Growth	19.86%	Mirae Asset Emerging Bluechip Fund - Direct Plan- Growth	7.47%
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	18.75%	Cash & Current Assets	5.81%
HDFC Equity Fund -Direct Plan - Growth Option	11.04%	Net receivables / payables	-0.68%
ICICI Prudential Top 100 Fund - Direct Plan - Growth	9.84%		





# Birla Sun Life Asset Allocator Multi Manager FoF Scheme

(erstwhile ING Asset Allocator Multi Manager FoF Scheme. Name changed w.e.f October 11, 2014)

Wealth Creation Solutions

# What is it?

An open ended fund-of-funds Scheme that invests in equity and debt funds having diverse investment styles. These funds are selected using the BSLAMC process. It is actively managed by changing asset allocation of equity and debt categories. It aims to provide long term capital appreciation.

#### Fund Details

i una Dotano					
Fund Manager: Managing Fund Since:	Mr. Shravan Sreenivasula December 15, 2014	NAV of Plans / Options ( Regular Plan	5)	Entry Load: Exit Load:	Nil if redeemed on or before
Total Experience:	14 years	Growth:	21.15		365 days from the date of
Date of inception:	August 17, 2006	Dividend:	19.47		allotment: 1% if redeemed
Nature of the scheme:	An Open ended Fund of	Direct Plan <sup>\$</sup>			after 365 days from the
	Funds Scheme	Growth:	10.57		date of allotment: NIL
		Dividend:	-		
Application Amount for f	resh subscription*:			Other Parameter	
₹ 5,000 (plus in multiplies of	of₹1)	Benchmark:	CRISIL Balanced Fund	Standard Deviation:	11.64%
Min. Addl. Investment:			Index	Sharpe Ratio##:	0.63
₹ 1,000 (plus in multiplies of	of ₹ 1)			Beta:	1.07
SIP: Monthly: Minimum ₹	1,000/-	Quarterly Average AUM: (as on 31st March 2015)	₹ 3.58 Crores		
		Load Structure (as % of I	NAV) (Incl. for SIP)		

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

#### **Investment Performance - Regular Plan - Growth** NAV as on March 31, 2015: ₹ 21.15 Date of Inception: Aug 17, 2006 NAV Per Birla Sun CRISIL S&P BSE Value of Standard Investment of ₹ 10000 in Unit. 1 Life Asset Balanced SENSEX ## Fund Index CRISIL S&P BSE (₹) Allocator (%) Birla Sun Multi # (%) SENSEX Life Asset Balanced Manager FoF Allocator Fund Index ## (₹) Scheme Multi # (₹) (%) Manager FoF Scheme (₹) Since inception till March 31, 2015 (CAGR) March 28, 2014 to 10.00 9.07 10.66 10.87 21150 23954 24359 12515 15.45 36.88 13688 12266 22.66 25.15 March 31, 2015 (Absolute) March 28, 2013 to 11204 11860 13.79 12.04 13.28 18.60 11328 March 28, 2014 (Absolute) March 30, 2012 to 13.79 -0.02 8.18 8.23 9998 10818 10823 March 28, 2013 (Absolute)

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 5 years	last 3 years	last 1 year
Total Amount Invested (₹)	520000	300000	180000	60000
Market Value of amount Invested	770028	415105	251197	68294
Scheme Returns (CAGR)	8.84	12.97	22.96	26.78
CRISIL Balanced Fund Index# (CAGR)	11.07	12.93	17.15	15.17
S&P BSE SENSEX## (CAGR)	11.55	14.11	19.89	12.67

Date of First Installment: September 01, 2006 & Scheme Inception Date: August 17, 2006. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten Portfolio Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	16.74%	HDFC Equity Fund -Direct Plan - Growth Option	7.10%
Birla Sun Life Govt Sec. Long Term Growth Direct Plan	15.35%	Mirae Asset Emerging Bluechip Fund - Direct Plan- Growth	6.95%
Birla Sun Life Frontline Eq Fd - Growth - Direct Plan	14.30%	Franklin India PRIMA FUND - Direct Plan - Growth	5.38%
SBI Dynamic Bond Fund - Direct Plan - Growth	13.09%	ICICI Prudential Discovery Fund Direct Plan Growth	5.38%
SBI Blue Chip Fund-Direct Plan -Growth	12.07%	ICICI Prudential Top 100 Fund - Direct Plan - Growth	1.63%





As on March 31, 2015

# Birla Sun Life Financial Planning FOF Aggressive Plan

(erstwhile ING Financial Planning Fund - Aggressive Plan. Name changed w.e.f October 11, 2014)

Wealth Creation Solutions

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## What is it?

An open ended fund-of-funds Scheme following the financial planning discipline with exposure to equity, debt and gold funds. It is suitable for investors with aggressive risk profile. It aims to provide long term capital appreciation. (Please consult your financial advisor for your risk profile)

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since Total Experience: Date of inception: Nature of the scheme	14 years May 09, 2011	Regular Plan Growth: Dividend: Direct Plan <sup>s</sup> Growth:	16.41 15.02 16.59	Load Structure (as % o Entry Load: Exit Load**:	Nil For redemption/ switch-out of units within and including 2 years from the date of
Application Amount f ₹ 5,000 (plus in multipli Min. Addl. Investment ₹ 1,000 (plus in multipli SIP: Monthly: Minimur	or fresh subscription*: es of ₹ 1) t: es of ₹ 1)	Dividend: Benchmark:	15.19 70% CNX Nifty + 15% CRISIL Liquid Fund index + 10% CRISIL Composite Bond Fund index +5% INR price of Gold	Other Parameter Standard Deviation:	allotment: 1% of applicable NAV. For redemption/ switch-out of units after 2 years from the date of allotment: Nil
NAV of Plans / Option	is (₹)	Quarterly Average AUM: (as on 31st March 2015)	₹ 89.45 Crores	Sharpe Ratio##:	0.93

Note:

Standard Deviation, Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

#### Investment Performance - Regular Plan - Growth

Date of Inception: May 09, 2011		Birla	a 70% CNX	CRISIL	S&P BSE SENSEX ## (%)	Value of Standard Investment of ₹10000 in			
	Unit. * (ኛ)	Sun Life Financial Planning FOF Aggressive Plan (%)	Nifty Index + 15% CRISIL Liquid Fund Index +10% CRISIL Composite Bond Fund Index + 5% INR price of Gold # (%)	10 Year Gilt Index ## (%)		Birla Sun Life Financial Planning FOF Aggressive Plan (₹)	70% CNX Nifty Index + 15% CRISIL Liquid Fund Index +10% CRISIL Composite Bond Fund Index + 5% INR price of Gold # (₹)	CRISIL 10 Year Gilt Index ## (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	13.56	10.06	7.35	11.14	16412	14526	13182	15089
March 28, 2014 to March 31, 2015 (Absolute)	12.20	34.53	18.32	14.63	25.15	13453	11832	11463	12515
March 28, 2013 to March 28, 2014 (Absolute)	10.65	14.56	11.59	-1.01	18.60	11456	11159	9899	11860
March 30, 2012 to March 28, 2013 (Absolute)	10.04	6.02	7.37	11.25	8.23	10602	10737	11125	10823

#### # Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www. birlasunlife.com

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 3 years	last 1 year			
Total Amount Invested (₹)	235000	180000	60000			
Market Value of amount Invested	343143	250956	67515			
Scheme Returns (CAGR)	19.67	22.89	24.18			
70% CNX Nifty + 15% CRISIL Liquid Fund index + 10% CRISIL Composite Bond Fund index + 5% INR price of Gold# (CAGR)	12.77	13.86	10.44			
CRISIL 10 Year Gilt Index ## (CAGR)	15.61	8.79	8.30			
S&P BSE SENSEX## (CAGR)	17.47	19.89	12.67			
Date of First Installment: June 01, 2011 & Scheme Inception Date: May 09, 2011. Past Performance may or may not be sustained in future.						

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above

Ton Ten Portfolio Holdings

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown. Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten Fortiono Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	15.65%	IDFC Dynamic Bond Fund-Direct Plan-Growth	5.16%
Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	15.15%	ICICI Prudential Discovery Fund Direct Plan Grwth	5.12%
SBI Blue Chip Fund-Direct Plan -Growth	14.21%	Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	5.01%
Birla Sun Life Cash Plus - Growth - Direct Plan	13.03%	Franklin India PRIMA FUND - Direct - Growth	4.27%
HDFC Equity Fund -Direct Plan - Growth Option	7.09%	Birla Sun Life Govt Sec. Long Term Grwth Direct	4.21%





# Birla Sun Life Financial Planning FOF Conservative Plan

(erstwhile ING Financial Planning Fund - Conservative Plan. Name changed w.e.f October 11, 2014) Wealth Creation Solutions

#### What is it?

An open ended fund-of-funds Scheme following the financial planning discipline with exposure to equity, debt and gold funds. It is suitable for investors with conservative risk profile. It aims to provide income through limited exposure to equity. (Please consult your financial advisor for your risk profile)

Fund Details					As on March 01, 2010
Fund Manager: Managing Fund Since: Total Experience:	Mr. Shravan Sreenivasula December 15, 2014 14 years	NAV of Plans / Option Regular Plan Growth:	ons (₹) 14.21	Quarterly Average AUI (as on 31st March 2015) Load Structure (as % c	)
Date of inception: Nature of the scheme:	May 09, 2011 An Open ended Fund of	Dividend: Direct Plan <sup>s</sup>	12.93	Entry Load: Exit Load:	Nil For redemption/ switch-
Application Amount for f ₹ 5,000 (plus in multiplies o Min. Addl. Investment: ₹ 1,000 (plus in multiplies o SIP: Monthly: Minimum ₹	of₹1) of₹1)	Growth: Dividend: Benchmark:	14.37 - 20% CNX Nifty + 44% CRISIL Liquid Fund index + 24% CRISIL Composite Bond Fund index + 12% INR price of Gold	Other Parameter Standard Deviation: Sharpe Ratio##:	out of units within and including 1 year from the date of allotment: 1% of applicable NAV. For redemption/ switch-out of units after 1 year from the date of allotment: Nil 3.61% 0.55

Note: Standard Deviation, Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth NAV as on March 31, 2015: ₹ 14.21									₹ <mark>14.21</mark>
Date of Inception: May 09, 2011	NAV Per	Birla Sun	20% CNX	CRISIL	S&P	Value of St	andard Investm	ent of ₹1	0000 in
	Unit. * (₹)	Life Financial Planning FOF Conservative Plan (%)	Nifty Index + 44% CRISIL Liquid Fund Index + 24% CRISIL Composite Bond Fund Index + 12% INR price of Gold # (%)	10 Year Gilt Index ## (%)	BSE SENSEX ## (%)	Birla Sun Life Financial Planning FOF Conservative Plan (₹)	20% CNX Nifty Index + 44% CRISIL Liquid Fund Index + 24% CRISIL Composite Bond Fund Index + 12% INR price of Gold # (₹)	CRISIL 10 Year Gilt Index ## (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	9.44	7.41	7.35	11.14	14214	13213	13182	15089
March 28, 2014 to March 31, 2015 (Absolute)	12.37	14.91	4.44	14.63	25.15	11491	10444	11463	12515
March 28, 2013 to March 28, 2014 (Absolute)	11.47	7.82	2.81	-1.01	18.60	10782	10281	9899	11860
March 30, 2012 to March 28, 2013 (Absolute)	10.70	7.17	7.48	11.25	8.23	10717	10748	11125	10823

SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

		· ·				
Particulars	Since Inception	last 3 years	last 1 year			
Total Amount Invested (₹)	235000	180000	60000			
Market Value of amount Invested	288781	212885	63969			
Scheme Returns (CAGR)	10.53	11.24	12.57			
20% CNX Nifty + 44% CRISIL Liquid Fund index + 24% CRISIL Composite Bond Fund index + 12% INR price of Gold# (CAGR)	4.47	3.39	2.18			
CRISIL 10 Year Gilt Index ## (CAGR)	15.61	8.79	8.30			
S&P BSE SENSEX ## (CAGR)	17.47	19.89	12.67			
Date of First Installment: June 01, 2011 & Scheme Inception Date: May 09, 2011. Past Performance may or may not be						

sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown. Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten Portfolio Holdings			
lssuer	% to net Assets	lssuer	% to net Assets
Birla Sun Life Cash Plus - Growth - Direct Plan	36.79%	Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	4.68%
IDFC Dynamic Bond Fund-Direct Plan-Growth	14.52%	SBI Blue Chip Fund-Direct Plan -Growth	4.66%
Birla Sun Life Govt Sec. Long Term Grwth Direct	11.28%	HDFC Equity Fund -Direct Plan - Growth Option	1.99%
Kotak MF Gold ETF	9.81%	ICICI Prudential Discovery Fund Direct Plan Grwth	1.65%
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	6.53%	Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	1.58%

s'Direct Plan' is only for investors who 89 purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not 15 available for investors who route their investments through a Distributor. For 60 323

computation of returns.

above

further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www. birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for

Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.





As on March 31 2015

(erstwhile ING Financial Planning Fund - Prudent Plan. Name changed w.e.f October 11, 2014)

Wealth Creation Solutions

NAV as on March 31, 2015; ₹ 15,12

### What is it?

An open ended fund-of-funds Scheme following the financial planning discipline with exposure to equity, debt and gold funds. It is suitable for investors with prudent risk profile. It aims to provide long term capital appreciation. (Please consult your financial advisor for your risk profile)

Fund	Details

Fund Manager: Mr. Shravan Sreenivasula Load Structure (as % of NAV) (Incl. for SIP) Regular Plan Managing Fund Since: December 15, 2014 15.12 Growth: Entry Load: Nil Total Experience: 14 years Exit Load: Dividend: 13.56 For redemption/ switch-out May 09, 2011 Date of inception: Direct Plan<sup>\$</sup> of units within and including Nature of the scheme: An Open ended Fund of 15.27 2 years from the date of Growth: Funds Scheme Dividend: 13.83 allotment: 1% of applicable NAV. For redemption/ Application Amount for fresh subscription\*: Benchmark: 40% CNX Nifty + 30% switch-out of units after 2 5,000 (plus in multiplies of ₹ 1) CRISIL Liquid Fund index vears from the date Min. Addl. Investment: + 20% CRISIL Composite of allotment: Nil ₹ 1,000 (plus in multiplies of ₹ 1) Bond Fund index + 10% INR price of Gold **Other Parameter** SIP: Monthly: Minimum ₹ 1,000/-Standard Deviation: 6.32% Quarterly Average AUM: ₹ 11.51 Crores Sharpe Ratio##: 0.83 NAV of Plans / Options (₹) (as on 31st March 2015)

Note:

Standard Deviation, Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns

## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

#### **Investment Performance - Regular Plan - Growth**

Date of Inception: May 09, 2011	NAV Per Unit. *	Birla Sun	40% CNX	CRISIL 10 Year	S&P BSE	Value of Standard Investment of ₹ 10000 in			
	(₹) Planning 30% CRISIL Gill FOF Prudent Liquid Fund Inde	Gilt Index ## (%)	SENSEX ## (%)	Birla Sun Life Financial Planning FOF Prudent Plan (₹)	40% CNX Nifty Index + 30% CRISIL Liquid Fund Index +20% CRISIL Composite Bond Fund Index + 10% INR price of Gold # (₹)	CRISIL 10 Year Gilt Index ## (₹)	S&P BSE SENSEX ## (र)		
Since inception till March 31, 2015 (CAGR)	10.00	11.20	8.44	7.35	11.14	15123	13712	13182	15089
March 28, 2014 to March 31, 2015 (Absolute)	12.34	22.58	9.66	14.63	25.15	12258	10966	11463	12515
March 28, 2013 to March 28, 2014 (Absolute)	11.17	10.43	5.88	-1.01	18.60	11043	10588	9899	11860
March 30, 2012 to March 28, 2013 (Absolute)	10.43	7.13	7.43	11.25	8.23	10713	10743	11125	10823

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Particulars	Since Inception	last 3 years	last 1 year			
Total Amount Invested (₹)	235000	180000	60000			
Market Value of amount Invested	309757	227415	65340			
Scheme Returns (CAGR)	14.21	15.84	17.02			
40% CNX Nifty Index + 30% CRISIL Liquid Fund Index +20% CRISIL Composite Bond Fund Index + 10% INR price of Gold # (CAGR)	7.55	7.23	5.25			
CRISIL 10 Year Gilt Index ## (CAGR)	15.61	8.79	8.30			
S&P BSE SENSEX ## (CAGR)	17.47	19.89	12.67			
Date of First Installment: June 01, 2011 & Scheme Inception Date: May 09, 2011. Past Performance may or may not be						

sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown. Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

Top Ten Portiono Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
Birla Sun Life Cash Plus - Growth - Direct Plan	24.46%	Kotak MF Gold ETF	5.90%
IDFC Dynamic Bond Fund-Direct Plan-Growth	14.85%	SBI Blue Chip Fund-Direct Plan -Growth	5.61%
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	11.76%	Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	4.36%
Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	8.70%	HDFC Equity Fund -Direct Plan - Growth Option	3.96%
Birla Sun Life Govt Sec. Long Term Grwth Direct	6.88%	Birla Sun Life Short Term Fund Grwth - Direct Plan	3.28%





Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

As on March 31, 2015

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax ree dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>\$</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www. birlasunlife.com



# Tax Savings Solutions



#### What are Tax Savings Solutions?

Our Tax Savings Solutions help to reduce your tax burden and at the same time, aim to grow your money through equity investments.

#### Who can benefit from Tax Savings Solutions?

Tax saving is important, especially when investors can save up to ₹ 50,985 in taxes! Section 80C of the Income Tax Act, 1961 provides options to save tax by reducing the taxable income by up to ₹ 1.5 lakh.

But, wealth creation is also important. Isn't it? That's why this solution is ideal for investors who would like to create wealth along with tax saving.

Tax savings of ₹ 50,985 is calculated assuming qualifying amount of deduction is ₹ 1.5 lakh & investor falls in the top income tax slab of 33.99% & includes applicable cess & surcharge. Investors are advised to consult their tax advisor in view of individual nature of tax benefits. Further, Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein. Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.

The rates are applicable for the financial year 2014-15.

# Benefits of Tax Savings Solutions:

Low lock-in period: Your money is locked-in for just 3 years, as against the much longer lock-in periods in other options.

**Potential to earn dividends:** While your money is locked-in for 3 years, you may opt for the dividend option and can receive returns in the form of tax-free dividends during this time. This feature is unique only to tax saving solutions from mutual funds.

Earn market linked returns: Since investments are made in stocks of Indian companies, the value of your investment moves with the stock market. Although it comes with market related risks, your money is diversified i.e. spread out across stocks of multiple companies and is being monitored by an investment expert with an aim to minimize such risks.

Tax-free returns: When you withdraw your investment after 3 years, the returns are totally tax free. Yes, you save taxes on both, your initial investment and also on the returns.

Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.

Investors are advised to consult their tax advisor in view of individual nature of tax benefits.

The Financial Solution (Savings Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.





# Birla Sun Life Tax Relief '96

**Tax Savings Solutions** 

### What is it?

A fund that provides an opportunity to save tax while growing your money through Equity investments.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Ajay Garg October 01, 2006 21 years March 29, 1996 An Open-ended ELSS Scheme with a lock - in of 3 years from the date of allotment.	NAV of Plans / Options (₹ Regular Plan Growth (w.e.f. 06/03/08): Dividend: Direct Plan <sup>s</sup> Growth: Dividend:	) 21.73 136.22 22.13 152.71	Exit Load: Other Parameter Standard Deviation: Sharpe Ratio##: Beta:	Nil 15.56% 1.11 0.95
Application Amount for f ₹ 500 (plus in multiplies of Min. Addl. Investment: ₹ 500 (plus in multiplies of SIP: Monthly: Minimum ₹	₹1) ₹1)	Benchmark: Quarterly Average AUM: (as on 31st March 2015) Load Structure (as % of N Entry Load:			

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth					as on Marc	h 31, 2015	: ₹ 21.73
Date of Inception: Mar 29, 1996	Inception: Mar 29, 1996 NAV Per Unit. * (₹) Relief '96 (%) S&P BSE 200 # (%) ## (%)				Value of Standard Investment of ₹ 10000 in		
		(76)	Birla Sun Life Tax Relief '96 (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.00	11.60	7.90	8.02	21730	17118	17253
March 31, 2014 to March 31, 2015 (Absolute)	13.70	58.61	31.93	26.65	15861	13193	12665
March 28, 2013 to March 31, 2014 (Absolute)	11.00	24.55	17.19	17.98	12455	11719	11798
March 30, 2012 to March 28, 2013 (Absolute)	10.07	9.24	6.03	7.31	10924	10603	10731

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

· · · · · · · · · · · · · · · · · · ·	U U	• •	
Since Inception	last 5 years	last 3 years	last 1 year
425000	300000	180000	60000
907309	549966	309369	75325
21.03	24.52	38.64	50.83
14.43	15.36	22.79	20.08
13.71	14.55	20.64	15.75
	425000 907309 21.03 14.43	425000         300000           907309         549966           21.03         24.52           14.43         15.36	425000         300000         180000           907309         549966         309369           21.03         24.52         38.64           14.43         15.36         22.79

Date of First Installment: April 01, 1996 & Scheme Inception Date: March 29, 1996. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of individual nature of tax benefits.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

The Dividend Reinvestment Facility under the scheme have been discontinued w.e.f. February 12, 2015. Please refer addendum no. 07/2015 dated February 09, 2015 for further details.

Top Ten Portfolio Holdings			
lssuer	% to net Assets	Issuer	% to net Assets
Honeywell Automation India Ltd	6.15%	MRF Ltd	3.65%
Sundaram Clayton Ltd	5.64%	Pfizer Ltd	3.25%
ICRA Ltd	4.75%	Bosch Ltd	3.22%
Bayer CropScience Ltd	4.66%	ICICI Bank Ltd	3.12%
ING Vysya Bank Ltd	4.18%	STERLING HOLIDAY RESORTS INDIA LTD	2.96%





# Birla Sun Life Tax Plan

**Tax Savings Solutions** 

# What is it?

A fund that provides an opportunity to save tax while growing your money through Equity investments.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience:	Mr. Ajay Garg October 17, 2011 21 years	NAV of Plans / Options ( Regular Plan Growth:	<b>5)</b> 27.56	Entry Load: Exit Load:	Nil Nil
Date of inception: Nature of the scheme:	February 16, 1999 An Open-ended ELSS	Dividend: Direct Plan <sup>s</sup>	76.56	Other Parameter Standard Deviation:	14.93%
	Scheme with a lock - in of 3 years from the date of allotment.	Growth: Dividend:	28.12 92.56	Sharpe Ratio##: Beta:	1.37 0.93
Application Amount for		Benchmark:	S&P BSE SENSEX		
₹ 500 (plus in multiplies of Min. Addl. Investment: ₹ 500 (plus in multiplies of	₹1)	Quarterly Average AUM: (as on 31st March 2015)	₹ 237.56 Crores		
SIP: Monthly: Minimum ₹	,	Load Structure (as % of I	NAV) (Incl. for SIP)		

#### Note:

S&P BSE SENSEX returns# (CAGR)

CNX Nifty returns## (CAGR)

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NAV	/ as on Mai	rch 31, 201	5: ₹ 27.56
Date of Inception: Feb 16, 1999	NAV Per Unit. *	Birla Sun Life Tax Plan	S&P BSE SENSEX	CNX Nifty ## (%)	Value of Standard Investment of ₹ 10000 in		
	(₹) (%) #(%)		Birla Sun Life Tax Plan (₹)	S&P BSE SENSEX # (₹)	CNX Nifty ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.00	12.67	10.08	10.74	27560	22608	23787
March 31, 2014 to March 31, 2015 (Absolute)	17.57	56.86	24.89	26.65	15686	12489	12665
March 28, 2013 to March 31, 2014 (Absolute)	14.21	23.65	18.85	17.98	12365	11885	11798
March 30, 2012 to March 28, 2013 (Absolute)	13.04	8.97	8.23	7.31	10897	10823	10731

SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)								
Particulars	Since Inception	last 5 years	last 3 years	last 1 yea				
Total Amount Invested (₹)	510000	300000	180000	60000				
Market Value of amount Invested	1097192	554100	304682	74813				
Scheme Returns (CAGR)	17.44	24.83	37.46	49.04				

11.63

11.98

Date of First Installment: March 01, 1999 & Scheme Inception Date: February 16, 1999. Past Performance may or may not be sustained in future.

14.13

14.55

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

Tax deduction(s) available u/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future. Investors are advised to consult their tax advisor in view of individual nature of tax benefits.

<sup>\$'</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

/ear

12.98

15.75

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return).Where Benchmark returns are not available, they have not been shown.

The Dividend Reinvestment Facility under the scheme have been discontinued w.e.f. February 12, 2015. Please refer addendum no. 07/2015 dated February 09, 2015 for further details.

19.94

20.64

Top Ten Portfolio Holdings			
Issuer	% to net Assets	lssuer	% to net Assets
Honeywell Automation India Ltd	5.83%	MRF Ltd	3.43%
Sundaram Clayton Ltd	5.48%	Pfizer Ltd	3.19%
Bayer CropScience Ltd	4.51%	Bosch Ltd	3.11%
ICRA Ltd	4.46%	ICICI Bank Ltd	2.94%
ING Vysya Bank Ltd	3.94%	STERLING HOLIDAY RESORTS INDIA LTD	2.79%





(erstwhile ING Tax Savings Fund. Name changed w.e.f October 11, 2014)

### What is it?

A fund that provides an opportunity to save tax and aims to create wealth through Equity investments.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Ajay Garg	Dividend:	25.26	Load Structure (as % o	f NAV) (Incl. for SIP)
Managing Fund Since:	October 11, 2014	Bonus:	51.31	Entry Load:	Nil
Total Experience:	21 years			Exit Load:	Nil
Date of inception:	March 28, 2004	Application Amount for	•		
Nature of the scheme:	An Open-ended Equity	NA as the scheme does	not accept fresh subscriptions /	Other Parameter	
	Linked Savings Scheme	Switch-in		Standard Deviation:	14.58%
		Min. Addl. Investment:		Sharpe Ratio##:	0.97
NAV of Plans / Options	(*)		s not accept fresh subscriptions	Beta:	0.93
Regular Plan	= 0.40	/ Switch-in			
Growth:	50.13	Benchmark:	S&P BSE 100		
Dividend:	24.73				
Bonus:	50.20	Quarterly Average AU			
Direct Plan <sup>\$</sup> Growth:	51.39	(as on 31st March 2015	)		
Giowui.	01.09				

Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns.

## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

#### **Investment Performance - Regular Plan - Growth**

NAV as on March 31, 2015: ₹ 50.13

Date of Inception: Mar 28, 2004	NAV Per Birla Sun Unit. * Life Tax	S&P BSE 100 # (%)	S&P BSE SENSEX ##	Value of Standard Investment of ₹ 10000 in			
	(₹)	Savings Fund (%)		(%)	Birla Sun Life Tax Savings Fund (₹)	S&P BSE 100 # (₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.00	15.76	15.91	15.85	50130	50839	50566
March 31, 2014 to March 31, 2015 (Absolute)	33.19	51.04	28.32	24.89	15104	12832	12489
March 28, 2013 to March 31, 2014 (Absolute)	28.82	15.16	18.11	18.85	11516	11811	11885
March 30, 2012 to March 28, 2013 (Absolute)	27.57	4.53	6.84	8.23	10453	10684	10823

#### SIP Performance - Regular Plan - Growth (assuming SIP of ₹ 5000 per month)

Since Inception	last 5 years	last 3 years	last 1 year						
665000	300000	180000	60000						
1542404	491842	281762	73295						
14.39	19.89	31.46	43.76						
13.63	14.77	21.38	16.63						
13.42	14.13	19.94	12.98						
	Since Inception 665000 1542404 14.39 13.63	Since Inception         last 5 years           665000         300000           1542404         491842           14.39         19.89           13.63         14.77	Since Inception         last 5 years         last 3 years           665000         300000         180000           1542404         491842         281762           14.39         19.89         31.46           13.63         14.77         21.38						

Date of First Installment: April 01, 2004 & Scheme Inception Date: March 28, 2004. Past Performance may or may not be sustained in future.

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

For SIP calculations above, the data assumes the investment of ₹ 5000/- on 1st day of every month or the subsequent working day. Load & Taxes are not considered for computation of returns. Performance for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV.

CAGR returns are computed after accounting for the cash flow by using XIRR method (investment internal rate of return). Where Benchmark returns are not available, they have not been shown.

Past performance may or may not be sustained in future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. For SIP returns, monthly investment of equal amounts invested on the 1st day of every month has been considered.

# # Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Top Ten Portfolio Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
Honeywell Automation India Ltd	6.07%	MRF Ltd	3.57%
Sundaram Clayton Ltd	5.51%	Pfizer Ltd	3.32%
ICRA Ltd	4.64%	Bosch Ltd	3.23%
Bayer CropScience Ltd	4.60%	ICICI Bank Ltd	3.05%
ING Vysya Bank Ltd	4.10%	STERLING HOLIDAY RESORTS INDIA LTD	2.90%





# **Regular Income Solutions**



### What are Regular Income Solutions?

Our Regular Income Solutions aim to preserve your money and provide regular income.

### Who can benefit from Regular Income Solutions?

This is an ideal solutions for investors who are interested in alternative modes of regular income, either in present of after retirement stage, and have low propensity for risk.

(Regular income is not assured & is subject to availability of distributable surplus.)

# Benefits of Regular Income Solutions:

They aim to preserve your money & provide regular income: These schemes generally invest in instruments like bonds of reputed Indian companies and securities (bonds) issued by the Government of India which are considered relatively safe in order to generate regular income for you.

They aim to fight Inflation: A small part is invested in equity i.e. stocks of Indian companies to help you stay ahead of inflation.

**Tax-efficient Returns:** You may opt for a monthly dividend option where, in addition to the growth of your invested amount, a portion of the same comes to you as monthly income which is given in the form of dividends. These dividends are completely tax-free in your hands!

A dividend distribution tax of 28.325% is applicable and is deducted by the fund house.

The DDT rate of 28.325% is effective June 01, 2013 and further, upto May 31, 2013 DDT rate applicable shall be 14.1625% as amended by Finance Bill/Act 2013.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.

Investors are advised to consult their tax advisor in view of individual nature of tax benefits

Wherever mentioned, Regular Income / Second Income / Monthly Dividend is not assured and is subject to availability of distributable surplus. The Financial Solution (Regular Income Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.





of distributable surplus.)

**Regular Income Solutions** 

# What is it?

A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Satyabrata Mohanty & Mr. Kaustubh Gupta June 18, 2009 15 years & 8 years July 14, 1999 An Open-ended Income Scheme	Direct Plan <sup>s</sup> Growth : Monthly Dividend: Quarterly Dividend: Benchmark:	53.9317 13.3111 12.9667 CRISIL MIP Blended Index	Other Parameter Modified Duration: Yield to Maturity:	**Exit Load is NIL for units issued in Bonus & Dividend Reinvestment. 4.87 years 8.36%
Application Amount for ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP: Monthly: Minimum ₹ 1,000 NAV of Plans / Options Regular Plan Growth : Monthly Dividend: Quarterly Dividend:	s of ₹ 1) s of ₹ 1) D/-	Quarterly Average AUI (as on 31st March 2015) Load Structure (as % o Entry Load: Exit Load**:		(for Debt Component) Standard Deviation: Sharpe Ratio##: Beta:	4.43% 0.66 0.86

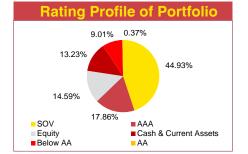
#### Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

#### Investment Performance - Regular Plan - Growth

NAV as on March 31, 2015: ₹ 53.1529

Date of Inception: July 14, 1999	NAV Per Birla Sun Unit. * Life Monthly		CRISIL MIP Blended	CRISIL 10 Year Gilt	Value of Standard Investment of ₹ 10000 in		
	(₹)	Income (%)	Index # (%)	Index ## (%)	Birla Sun Life Monthly Income (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	11.21	N/A	N/A	53153	N/A	N/A
March 31, 2014 to March 31, 2015 (Absolute)	44.8576	18.49	16.45	14.57	11849	11645	11457
March 28, 2013 to March 31, 2014 (Absolute)	41.8609	7.16	6.52	-0.96	10716	10652	9904
March 30, 2012 to March 28, 2013 (Absolute)	38.9963	7.35	9.06	11.25	10735	10906	11125



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/ additional benchmark returns are not available, they have not been shown. Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	44.10%	SOV	Eicher Motors Ltd	1.77%	
Power Finance Corporation Ltd	16.29%	CRISIL AAA	Power Grid Corporation of India Ltd	1.58%	CRISIL AAA
IDBI Bank Ltd	5.51%	CRISIL AA+, CRISIL AA-	V-Mart Retail Limited	1.18%	
DLF Ltd	3.87%	ICRA A	Kewal Kiran Clothing Ltd	1.05%	
Repco Home Finance Ltd	2.36%		Bajaj Finance Ltd	0.85%	



Birla Sun Life MIP (An open-ended income scheme. Monthly income is not assured and is subject to availability of

distributable surplus.)

# What is it?

A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Satyabrata Mohanty &	Direct Plan <sup>\$</sup>		Other Parameter	
	Mr. Kaustubh Gupta	Growth :	38.1421	Modified Duration:	3.09 years
Managing Fund Since:	June 18, 2009	Monthly Dividend:	13.3936	Yield to Maturity:	8.91%
Total Experience:	15 years & 8 years			(for Debt Component)	
Date of inception:	November 20, 2000	Benchmark:	CRISIL MIP Blended Index	Standard Deviation:	3.94%
Nature of the scheme:	An Open-ended Income			Sharpe Ratio##:	0.60
	Scheme	Quarterly Average AU (as on 31st March 2015		Beta:	0.76
Application Amount for	r fresh subscription*:				
₹ 5,000 (plus in multiplies	s of ₹ 1)	Load Structure (as %	of NAV) (Incl. for SIP)		
Min. Addl. Investment:		Entry Load:	Nil	1 1 1	
₹ 1,000 (plus in multiplie	s of ₹ 1)	Exit Load**:	For redemption/switch out of		
			units within 1095 days from		
SIP:			the date of allotment: 1.00%	8	
Monthly: Minimum ₹ 1,00	00/-		of the applicable NAV. For		
			redemption/switch out of	1	
NAV of Plans / Options	; (₹)		units after 1095 days from		
Regular Plan			the date of allotment: Nil.		
Growth :	37.7313		**Exit Load is NIL for units	8	
Monthly Dividend:	12.1991		issued in Bonus & Dividend		
			Reinvestment.	- 1 1	

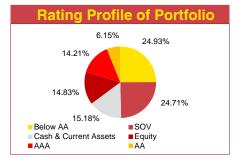
#### Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

#### **Investment Performance - Regular Plan - Growth**

#### NAV as on March 31, 2015: ₹ 37.7313

Date of Inception: Nov 20, 2000	NAV Per Birla Sun Unit. * Life MIP (%)		CRISIL 10 Year Gilt	Value of Standard Investment of ₹ 10000 in			
	(₹)		Index # Index ## (%) (%)	Birla Sun Life MIP (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	9.68	N/A	N/A	37731	N/A	N/A
March 31, 2014 to March 31, 2015 (Absolute)	32.8954	14.70	16.45	14.57	11470	11645	11457
March 28, 2013 to March 31, 2014 (Absolute)	30.4733	7.95	6.52	-0.96	10795	10652	9904
March 30, 2012 to March 28, 2013 (Absolute)	28.1016	8.44	9.06	11.25	10844	10906	11125



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/ additional benchmark returns are not available, they have not been shown. Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>\$</sup> Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

· · · · ·					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	19.97%	SOV	HDFC Bank Ltd	0.81%	
DLF Ltd	17.69%	ICRA A	ICICI Bank Ltd	0.63%	
Power Finance Corporation Ltd	14.20%	CRISIL AAA	Tata Motors Ltd	0.57%	
IDBI Bank Ltd	13.38% CRIS	IL AA+,CRISIL AA-	ITC Ltd	0.54%	
State Government Securities	4.74%	SOV	Infosys Ltd	0.53%	



of distributable surplus.)

# **Regular Income Solutions**

# What is it?

A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Satyabrata Mohanty &	Direct Plan <sup>s</sup>		Other Parameter	
M	Mr. Kaustubh Gupta	Growth :	29.6638	Modified Duration:	5.22 years
Managing Fund Since: Total Experience:	June 18, 2009 15 years & 8 years	Monthly Dividend:	16.4020	Yield to Maturity: (for Debt Component)	8.05%
Date of inception:	May 22, 2004	Benchmark:	CRISIL MIP Blended Index	Standard Deviation:	5.83%
Nature of the scheme:	An Open-ended Income			Sharpe Ratio##:	1.34
	Scheme	Quarterly Average AUM (as on 31st March 2015)		Beta:	1.03
Application Amount for ₹ 5,000 (plus in multiplies		Load Structure (as % o	f NAV) (Incl. for SIP)		
Min. Addl. Investment:		Entry Load:	Nil		
₹ 1,000 (plus in multiplies	of < 1)	Exit Load**:	For redemption/switch out of		
SIP:			units within 1095 days from the date of allotment: 1.00%		
Monthly: Minimum ₹ 1,000	)/-		of the applicable NAV. For		
			redemption/switch out of		
NAV of Plans / Options	(₹)		units after 1095 days from		
Regular Plan			the date of allotment: Nil. **Exit Load is NIL for units		
Growth :	29.2854		issued in Bonus & Dividend		
Monthly Dividend:	14.0250		Reinvestment.		
Noto					

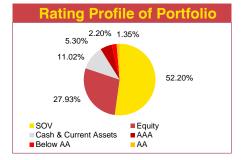
Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

**Investment Performance - Regular Plan - Growth** 

# NAV as on March 31, 2015: ₹ 29.2854

Date of Inception: May 22, 2004	NAV Per Unit. *	Unit. * Life MIP II -	CRISIL MIP CRISIL 10 Blended Year Gilt	Value of Standard Investment of ₹ 10000 in			
	(₹)	Wealth 25 Plan (%)	Index # (%)	Πιασλ ππ	Birla Sun Life MIP II - Wealth 25 Plan (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	10.40	8.20	5.05	29285	23533	17082
March 31, 2014 to March 31, 2015 (Absolute)	23.0439	27.09	16.45	14.57	12709	11645	11457
March 28, 2013 to March 31, 2014 (Absolute)	20.4349	12.77	6.52	-0.96	11277	10652	9904
March 30, 2012 to March 28, 2013 (Absolute)	18.8820	8.22	9.06	11.25	10822	10906	11125



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	52.20%	SOV	Repco Home Finance Ltd	1.58%	
Power Grid Corporation of India Ltd	3.17%	CRISIL AAA	Axis Bank Ltd	1.22%	
Power Finance Corporation Ltd	2.13%	CRISIL AAA	DLF Ltd	1.21%	ICRA A
Eicher Motors Ltd	1.76%		Motherson Sumi Systems Ltd	1.12%	
Yes Bank Ltd	1.71%	ICRA AA+	Orient Cement Ltd	1.01%	





# What is it?

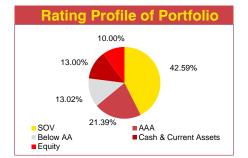
A fund that seeks to provide you regular income with an opportunity to grow your money through fixed income investments and a limited exposure to the equity markets.

Fund Details					As off March 31, 2015
Fund Manager:	Mr. Satyabrata Mohanty &	Direct Plan <sup>s</sup>			**Exit Load is NIL for
	Mr. Kaustubh Gupta	Growth :	26.7343		units issued in Bonus &
Managing Fund Since:	June 18, 2009	Monthly Dividend:	13.3760		Dividend Reinvestment.
Total Experience:	15 years & 8 years				
Date of inception:	May 22, 2004	Benchmark:	CRISIL MIP Blended Index	Other Parameter	
Nature of the scheme:	An Open-ended Income			Modified Duration:	4.68 years
	Scheme	Quarterly Average A	UM: ₹ 237.33 Crores	Yield to Maturity:	8.47%
		(as on 31st March 201	15)	(for Debt Component)	
Application Amount for	fresh subscription*:	,	,	Standard Deviation:	3.96%
₹ 5,000 (plus in multiplies	s of ₹ 1)	Load Structure (as %	6 of NAV) (Incl. for SIP)	Sharpe Ratio##:	0.89
Min. Addl. Investment:		Entry Load:	Nil	Beta:	0.78
₹ 1,000 (plus in multiplies	s of ₹ 1)	Exit Load**:	For redemption/switch out of		
			units within 540 days		
SIP:			from the date of allotment:		
Monthly: Minimum ₹ 1,000	0/-		1.00% of the applicable		
			NAV. For redemption/		
NAV of Plans / Options	(₹)		switch out of units after		
Regular Plan			540 days from the date of		
Growth :	26.4858		allotment: Nil.		
Monthly Dividend:	12.8141				

#### Note:

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth				NAV	as on Marc	h 31, 2015:	₹ <mark>26.485</mark> 8
Date of Inception: May 22, 2004	NAV Per Birla Sun Unit. * Life MIP		CRISIL MIP Blended		Value of Standard Investment of ₹ 10000 in		
	(₹)	II - Sovinge 5 Inden # (0()	Index ##	Birla Sun Life MIP II - Savings 5 Plan (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	9.38	8.20	5.05	26486	23533	17082
March 31, 2014 to March 31, 2015 (Absolute)	22.4831	17.80	16.45	14.57	11780	11645	11457
March 28, 2013 to March 31, 2014 (Absolute)	20.8859	7.65	6.52	-0.96	10765	10652	9904
March 30, 2012 to March 28, 2013 (Absolute)	19.1347	9.15	9.06	11.25	10915	10906	11125



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

As on March 31 2015

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns.Performance of scheme may or may not be strictly comparable with that of its additional benchmark in view of hybrid nature of scheme. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Satyabrata Mohanty is 11. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

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Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	40.99%	SOV	Repco Home Finance Ltd	1.56%	
Power Finance Corporation Ltd	21.39%	CRISIL AAA	Eicher Motors Ltd	1.18%	
IDBI Bank Ltd	8.88%	CRISIL AA-	V-Mart Retail Limited	0.93%	
DLF Ltd	4.14%	ICRA A	Kewal Kiran Clothing Ltd	0.69%	
State Government Securities	1.60%	SOV	HDFC Bank Ltd	0.65%	







# Savings Solutions



#### What are Saving Solutions?

Our Savings Solutions are aimed at preserving your money, providing you with liquidity and giving you tax - efficient returns.

#### Who can benefit from Saving Solutions?

This is an ideal solution for investors who have low - medium propensity for risk and high liquidity. These can be ideal for first time investors in mutual funds.

# **Benefits of Savings Solutions:**

**Make Inflation work in your favour:** Inflation affects your returns from any investment including mutual funds. But, in case of savings solutions, you can use it to your advantage - through indexation - which can help you reduce the amount on which you have to pay tax. You can benefit from indexation, if investing for more than 1 year. Please consult your tax advisor on how to take advantage of indexation.

Aim to preserve your money: These schemes generally invest in instruments like bonds of reputed Indian companies and securities (bonds) issued by the Government of India which are considered relatively safe.

Aim to provide Liquidity: If you need to withdraw your money, all you have to do is submit a redemption slip and your money is normally credited to your bank account within one working day. You may also opt for an online redemption facility offered by many fund houses for added convenience.

**Tax-efficient returns:** You can earn returns in the form of monthly / quarterly dividends etc. which are completely tax-free in your hands. A dividend distribution tax of 28.325% is applicable and is deducted by the fund house.

There are various savings solutions available depending on the time period that you would like to invest for: a. 1 day to 3 months b. 3 to 6 months c. 6 months to 1 year d. 1 year +

The DDT rate of 28.325% is effective June 01, 2013 and further, upto May 31, 2013 DDT rate applicable shall be 14.1625% as amended by Finance Bill/Act 2013.

Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.

Investors are advised to consult their tax advisor in view of individual nature of tax benefits

The Financial Solution (Savings Solution) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.





# **Birla Sun Life Cash Plus**

Savings Solutions

## What is it?

A fund that aims to provide the convenience of a savings account with the opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

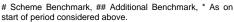
As on March 31, 2015
AUM: ₹ 20033.52 Crores
15)
% of NAV)
Nil
Nil
0.16 years
8.76%
0.1070
0.30%
0.30%
0.31%

Standard Deviation is calculated on Annualised basis using 1 year history of monthly returns.

#### **Investment Performance - Retail Plan - Growth**

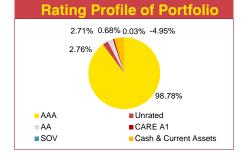
### NAV as on March 31, 2015: ₹ 363.9611

Date of Inception: June 16, 1997	NAV Per Unit. *		CRISIL CRISIL 1 Liquid Year T-Bill		Value of Standard Investment of ₹ 10000 in			
	(₹)	Plus (%)	Fund Index # (%)	Index ## (%)	Birla Sun Life Cash Plus (₹)	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)	
Since inception till March 31, 2015 (CAGR)	100.0000	7.53	N/A	6.64	36396	N/A	31395	
March 31, 2014 to March 31, 2015 (Absolute)	333.9723	8.98	8.98	8.74	10898	10898	10874	
March 31, 2013 to March 31, 2014 (Absolute)	306.4663	8.98	9.54	5.84	10898	10954	10584	
March 30, 2012 to March 31, 2013 (Absolute)	281.8475	8.73	8.17	8.33	10873	10817	10833	



Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Kaustubh Gupta is 98. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup> These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



#### **Top Ten Portfolio Holdings**

lssuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
South Indian Bank Ltd	8.56%	CARE A1+ CRISIL A1+,	Tata Capital Financial Services Ltd	5.18%	ICRA A1+
Mahindra & Mahindra Financial Services Ltd	8.09%	CRISIL AA+, IND AAA	Talwandi Sabo Power Ltd	4.54%	CRISIL A1+(SO)
IDBI Bank Ltd	7.16%	CRISIL A1+	Reliance Capital Ltd	3.45%	CRISIL A1+
Housing Development Finance Corporation Ltd	5.87%	CRISIL AAA, ICRA A1+	Punjab & Sind Bank	3.43%	ICRA A1+
Sesa Sterlite Ltd	5.30%	CRISIL A1+	Ranbaxy Laboratories Ltd	3.38%	ICRA A1+



60



As on March 31, 2015

# Birla Sun Life Cash Manager

Savings Solutions

### What is it?

A fund that aims to provide the convenience of a savings account with the opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

Mr. Kaustubh Gupta &				
Ms. Sunaina Da Cunha	NAV of Plans / Optio Regular Plan <sup>s</sup>	ns (₹)^	Quarterly Average AU (as on 31st March 2015	
July 15 2011	•	335 8720		,
			Load Structure (as % (	of NAV) (Incl. for SIP)
			1	Nil
May 14, 1998	,	10011120		Nil
	Growth :	235.4942		
· · · · · · · · · · · · · · · · · · ·	Daily Dividend:	100.3152	Other Parameter	
Scheme		100.4425	Modified Duration:	0.75 years
	Direct Plan <sup>s</sup>		Yield to Maturity:	8.98%
esh subscription*:	Growth :	342.0149	Standard Deviation	
f₹1)	Daily Dividend:	100.3629	Regular Plan:	0.69%
	Weekly Dividend:	100.4611	Institutional Plan:	0.68%
f₹1)	^The Face Value per u	init of all the plans/ options under		
	Birla Sun Life Cash M	anager has been changed from		
	₹.10/- to ₹.100/- effect	ive from October 07, 2011		
	Benchmark:	CRISIL Short Term Bond Fund Index		
	resh subscription*: f₹1) f₹1)	8 years & 10 yearsDaily Dividend: Weekly Dividend: Institutional PlanMay 14, 1998Institutional PlanSeptember 27, 2004Growth : Daily Dividend: Weekly Dividend: Direct PlansAn Open-ended IncomeDaily Dividend: Dividend: Weekly Dividend: Direct Plansresh subscription*: f ₹ 1)Growth : Daily Dividend: Weekly Dividend: Direct Plansf ₹ 1)Daily Dividend: Dividend: Weekly Dividend: Dividend: 	8 years & 10 yearsDaily Dividend:100.4533May 14, 1998Institutional PlanSeptember 27, 2004Growth :An Open-ended IncomeDaily Dividend:SchemeUsekly Dividend: $0.4425$ Direct Plansresh subscription*:Growth :f₹ 1)Daily Dividend:f₹ 1)f₹ 1)f₹ 1)Baily Dividend:100.4611^The Face Value per unit of all the plans/ options under Birla Sun Life Cash Manager has been changed from ₹.10/- to ₹.100/- effective from October 07, 2011Benchmark:CRISIL Short Term Bond	8 years & 10 years       Daily Dividend:       100.4533       Load Structure (as % of Entry Load:         May 14, 1998       Institutional Plan       Exit Load:         September 27, 2004       Growth :       235.4942         An Open-ended Income       Daily Dividend:       100.3152       Other Parameter         Scheme       Weekly Dividend:       100.4425       Modified Duration:         Direct Plan <sup>s</sup> Orect Plan <sup>s</sup> Yield to Maturity:         resh subscription*:       Growth :       342.0149       Standard Deviation         f ₹ 1)       Daily Dividend:       100.4611       Institutional Plan:         f ₹ 1)       Arthe Face Value per unit of all the plans/ options under       Birla Sun Life Cash Manager has been changed from       Institutional Plan:         f ₹ 1)       The Face Value per unit of all the plans/ options under       Birla Sun Life Cash Manager has been changed from       Institutional Plan:

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

**Investment Performance - Regular Plan - Growth** 

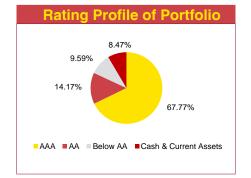
# NAV as on March 31, 2015: ₹ 335.8720

Date of Inception: May 14, 1998	NAV Per Unit. *	Birla Sun Life Cash	CRISIL Short Term	CRISIL 1 Year T-Bill	Value of S	Standard Inves 10000 in	tment of ₹
	(₹)	Manager (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Cash Manager (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	100.0000	7.44	N/A	6.52	33587	N/A	29062
March 31, 2014 to March 31, 2015 (Absolute)	308.6026	8.84	10.33	8.74	10884	11033	10874
March 28, 2013 to March 31, 2014 (Absolute)	282.4841	9.25	8.86	5.84	10925	10886	10584
March 30, 2012 to March 28, 2013 (Absolute)	259.5964	8.82	9.05	8.33	10882	10905	10833

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown.Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Kaustubh Gupta is 98. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

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#### **Top Ten Portfolio Holdings**

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Housing Development Finance Corporation Ltd	9.52%	CRISIL AAA, ICRA A1+	Bank of India	5.65%	CRISIL A1+
Indusind Bank Ltd	9.09%	CRISIL A1+	Dena Bank	5.15%	CRISIL A1+
IL&FS Transportation Networks Ltd	7.66%	ICRA A1,IND A	Indiabulls Housing Finance Ltd	5.07%	CARE AAA
Dewan Housing Finance Corporation Ltd	5.79%	CARE AAA	Bank of Maharashtra	3.80%	CRISIL A1+
Sesa Sterlite Ltd	5.75%	CRISIL A1+	Andhra Bank	3.60%	CARE A1+



# **Birla Sun Life Savings Fund**

**Savings Solutions** 

# What is it?

A fund that aims to provide the convenience of a savings account with the opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Kaustubh Gupta & Ms. Sunaina Da Cunha	NAV of Plans / Optio Retail Plan	ns (₹)^	Benchmark:	CRISIL Short Term Bond Fund Index
Managing Fund Since:	July 15, 2011 &	Growth :	260.3523		
	June 20, 2014	Daily Dividend:	100.2963	Quarterly Average AU	IM: ₹ 11048.19 Crores
Total Experience:	8 years & 10 years	Weekly Dividend:	100.2875	(as on 31st March 2015	5)
Date of inception		Regular Plan <sup>s</sup>			
Retail Plan:	November 27, 2001	Growth :	269.0676	Load Structure (as %	of NAV) (Incl. for SIP)
Institutional Plan:	April 16, 2003	Daily Dividend:	100.2970	Entry Load:	Nil
Nature of the scheme:	An Open-ended Short Term	Weekly Dividend:	100.2876	Exit Load:	Nil
	Income Scheme	Direct Plan <sup>s</sup>			
		Growth :	269.6214	Other Parameter	
Application Amount for		Daily Dividend:	100.2972	Modified Duration:	0.62 years
₹ 5,000 (plus in multiplies	of ₹ 1)	Weekly Dividend:	100.2887	Yield to Maturity:	8.88%
Min. Addl. Investment:	of = 1)	^The Face Value per ι	unit of all the plans/ options under	Standard Deviation	
₹ 1,000 (plus in multiplies	013 1)	Birla Sun Life Savings	Fund has been changed from	Retail Plan:	0.67%
SIP:		₹.10/- to ₹.100/- effect	ive from October 07, 2011	Regular Plan:	0.66%
SIP: Monthlv: Minimum ₹ 1.000	I				
	/-				
Note:					

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

**Investment Performance - Retail Plan - Growth** 

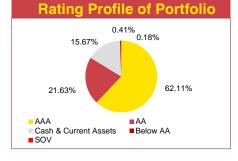
# NAV as on March 31, 2015: ₹ 260.3523

Date of Inception: Nov 27, 2001	NAV Per Birla Sun Unit. * Life Savings		CRISIL Short Term	CRISIL 1 Year T-Bill	Value of Standard Investment of ₹ 10000 in		
	(₹)	Fund (%)	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Savings Fund (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	100.0000	7.43	N/A	5.81	26035	N/A	21245
March 31, 2014 to March 31, 2015 (Absolute)	237.9341	9.42	10.33	8.74	10942	11033	10874
March 28, 2013 to March 31, 2014 (Absolute)	216.8372	9.73	8.86	5.84	10973	10886	10584
March 30, 2012 to March 28, 2013 (Absolute)	198.6414	9.16	9.05	8.33	10916	10905	10833

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Kaustubh Gupta is 98. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings

Top Ten Portiono Holdings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Talwandi Sabo Power Ltd	7.80%	CRISIL A1+(SO), CRISIL AA+ (SO)	Small Industries Dev Bank of India	5.22%	CARE A1+
NABHA POWER LTD	6.13%	ICRA AAA(SO)	Indiabulls Housing Finance Ltd	5.18%	CARE AAA
Housing Development Finance Corporation Ltd	5.96%	CRISIL AAA, ICRA A1+	Canara Bank	4.44%	CRISIL A1+
Oriental Bank of Commerce	5.75%	CRISIL A1+	ING Vysya Bank Ltd	3.38%	CRISIL A1+
Dewan Housing Finance Corporation Ltd	5.26%	CARE AAA	Tata Capital Financial Services Ltd	3.36%	CRISIL AA+,ICRA A1+





# What is it?

A fund that aims to provide the convenience of parking your savings with an opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits)

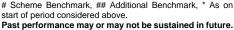
Fund Details					As on March 31, 2015
Fund Manager:	Mr. Kaustubh Gupta & Mr. Prasad Dhonde	Quarterly Dividend: Regular Plan <sup>s</sup>	107.0893	Load Structure (as % o Entry Load:	of NAV) (Incl. for SIP) Nil
Managing Fund Since:	September 29, 2009	Growth :	173.7531	Exit Load:	For redemption / switchout
Total Experience:	8 years & 16 years	Monthly Dividend:	104.5589		of units within 90 days
Date of inception:	April 19, 2002	Quarterly Dividend:	104.4349		from the date of allotment:
Nature of the scheme:	An Open-ended Short Term	Dividend:	117.6738		0.25% of applicable NAV.
	Income Scheme	Direct Plan <sup>s</sup>			For redemption / switch-ou
		Growth :	174.4600		of units after 90 days from
Application Amount for	fresh subscription*:	Monthly Dividend:	104.8933		the date of allotment: Nil
₹ 5,000 (plus in multiplies		Quarterly Dividend:	104.6160		
Vin. Addl. Investment:	,	Dividend:	118.0538	Other Parameter	
1,000 (plus in multiplies	of ₹ 1)	AThe Face Value per u	nit of all the plans/ options under	Modified Duration:	2.48 years
			has been changed from ₹.10/- to	Yield to Maturity:	8.55%
SIP:		₹.100/- effective from C	October 07, 2011	Standard Deviation:	1.03%
Monthly: Minimum ₹ 1,000	)/-				
		Benchmark:	CRISIL Short Term Bond		
NAV of Plans / Options	(₹)^		Fund Index		
Retail Plan					
Growth :	260.8286	Quarterly Average AL	JM: ₹ 3586.38 Crores		
Monthly Dividend:	104.5370	(as on 31st March 201	5)		

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

#### **Investment Performance - Retail Plan - Growth**

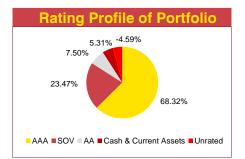
NAV as on March 31, 2015: ₹ 260.8286

Date of Inception: April 19, 2002	NAV Per Birla Sun Unit. * Life Treasury		CRISIL Short Term	CRISIL 1 Year T-Bill	Value of Standard Investment of ₹ 10000 in		
	(₹)	Optimizer Plan (%)	Bond Fund Index # (%)	Index # (%)	Birla Sun Life Treasury Optimizer Plan (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	100.0000	7.68	7.06	5.75	26083	24210	20633
March 31, 2014 to March 31, 2015 (Absolute)	232.1166	12.37	10.33	8.74	11237	11033	10874
March 28, 2013 to March 31, 2014 (Absolute)	211.1607	9.92	8.86	5.84	10992	10886	10584
March 30, 2012 to March 28, 2013 (Absolute)	193.4296	9.17	9.05	8.33	10917	10905	10833



Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Kaustubh Gupta is 98. Total Schemes managed by Mr. Prasad Dhonde is 27. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

s'These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	19.65%	SOV	Rural Electrification Corporation Ltd	5.34%	CRISIL AAA
Power Finance Corporation Ltd	13.95%	CRISIL AAA	Andhra Bank	4.69%	CARE A1+
LIC Housing Finance Ltd	10.49%	CRISIL AAA	State Government Securities	3.82%	SOV
IDFC Ltd.	7.30%	ICRA AAA	Shriram Transport Finance Company Ltd	3.45%	CRISIL AA, IND AA+
Housing Development Finance Corporation Ltd	6.01%	CRISIL AAA	Reliance Jio Infocomm Limited	2.89%	CRISIL AAA





# **Birla Sun Life Dynamic Bond Fund**

### What is it?

An income solution that aims to generate optimal returns through active management by capturing positive price and credit spread movements.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme: Application Amount for ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies	of ₹ 1)	introduced w.e.f October	11.0662 10.6183 24.6676 10.9119 11.1976 - under the scheme have been 292014. Please refer addendum ber 12, 2014 for further details. CRISIL Short Term Bond	Entry Load: Exit Load**:	of NAV) (Incl. for SIP) Nil For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 365 days from the date of allotment: Nil. **Exit Load is NIL for units issued in Bonus & Dividend Reinvestment.
SIP: Monthly: Minimum ₹ 1,000 NAV of Plans / Options Regular Plan Growth : Monthly Dividend:		Quarterly Average AU (as on 31st March 2015	Fund Index (w.e.f 27 May, 2013) M: ₹ 11383.34 Crores	Other Parameter Modified Duration: Yield to Maturity: Standard Deviation:	2.51 years 9.08% 2.97%

#### Note:

Standard Deviation is calculated on annualised basis using 3 years history of monthly returns.

**Investment Performance - Regular Plan - Growth** 

NAV as on March 31, 2015: ₹ 24.4426

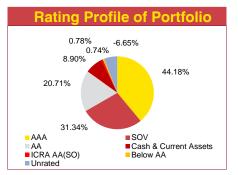
Date of Inception: Sept 27, 2004	NAV Per	Birla Sun	CRISIL	CRISIL 10	Value of Standard Investment of ₹ 10000 in			
	Unit. * (₹)	Life Dynamic Bond Fund (%)	Short Term Bond Fund Index # (%)	Year Gilt Index ## (%)	Birla Sun Life Dynamic Bond Fund (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	8.87	7.38	5.69	24443	21144	17893	
March 31, 2014 to March 31, 2015 (Absolute)	21.2163	15.21	10.33	14.57	11521	11033	11457	
March 28, 2013 to March 31, 2014 (Absolute)	19.8395	6.94	8.86	-0.96	10694	10886	9904	
March 30, 2012 to March 28, 2013 (Absolute)	17.9618	10.45	9.05	11.25	11045	10905	11125	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Total Schemes managed by Mr. Maneesh Dangi is 2. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



#### **Top Ten Portfolio Holdings**

Issuer	% to net Assets	Rating	lssuer	% to net Assets	Rating
Government of India	30.92%	SOV	Small Industries Dev Bank of India	3.67%	CARE A1+, CARE AAA
Indiabulls Housing Finance Ltd	9.11%	CARE AAA	ING Vysya Bank Ltd	3.63%	CRISIL A1+
Tata Motors Finance Solutions Pvt Ltd	8.15%	CRISIL AA	Canara Bank	2.90%	CRISIL A1+
ECL Finance Ltd	4.26%	ICRA AA	LIC Housing Finance Ltd	2.65%	CRISIL AAA
Punjab & Sind Bank	4.13%	ICRA A1+	Indusind Bank Ltd	2.42%	CRISIL A1+



Savings Solutions

### What is it?

A scheme that focuses on enhancing the portfolio returns by identifying and selectively investing in mispriced credit opportunities in the market.

Fund Details				As on March 31, 2015
Managing Fund Since: Ms. Sun. Septemb July 15, Total Experience: 8 years a Date of inception: May 09,	A 10 years     Direct Plans       2003     Growth :       -ended Income     Dividend:       Quarterly Dividend:     Athe dividend optior       scription*:     renamed w.e.f July	16.8271 - 23.1299 14.7875	Entry Load: Exit Load**:	Nil For redemption / switchout of units within 365 days from the date of allotment:1.50% of applicable NAV. For redemption /switch-out of units after 365 days but within 540 days from the date of allotment: 0.50% of applicable NAV. For redemption/switch out of units after 540 days from the date of allotment: Nil
SIP: Monthly: Minimum ₹ 1,000/- NAV of Plans / Options (₹)^ Regular Plan <sup>s</sup> Growth : 22.8735	Quarterly Average (as on 31st March 2	Fund Index (w.e.f May 27, 2013) • AUM: ₹ 4015.50 Crores	Other Parameter Modified Duration: Yield to Maturity: Standard Deviation:	<ul> <li>** Exit Load is NIL for units issued in Bonus &amp; Dividend Reinvestment.</li> <li>2.44 years</li> <li>9.41%</li> <li>1.70%</li> </ul>
Dividend: 14.6287			Stanuaru Devlation.	1.7070

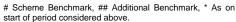
Note:

Standard Deviation Is calculated on Annualised basis using 3 years history of monthly returns.

#### Investment Performance - Regular Plan - Growth

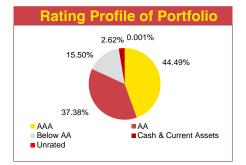
NAV as on March 31, 2015: ₹ 22.8735

Date of Inception: May 09, 2003	Unit. * S	Birla Sun Life Short Term	CRISIL AA Short	CRISIL 1 Year T - Bill Index ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)	Opportunities Fund (%)	Term Bond Fund Index # (%)		Birla Sun Life Short Term Opportunities Fund (₹)	CRISIL AA Short Term Bond Fund Index # (₹)	CRISIL 1 Year T - Bill Index ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	7.20	8.77	5.68	22874	27210	19293	
March 31, 2014 to March 31, 2015 (Absolute)	20.5519	11.30	10.55	8.74	11130	11055	10874	
March 28, 2013 to March 31, 2014 (Absolute)	18.6525	10.18	9.81	5.84	11018	10981	10584	
March 30, 2012 to March 28, 2013 (Absolute)	16.7181	11.57	11.00	8.33	11157	11100	10833	



Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Kaustubh Gupta is 98. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup> These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birdsunlife.com



#### **Top Ten Portfolio Holdings**

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Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Tata Motors Finance Solutions Pvt Ltd	9.47%	CRISIL AA	LIC Housing Finance Ltd	5.07%	CRISIL AAA
Rural Electrification Corporation Ltd	8.97%	CRISIL AAA	SREI Equipment Finance Ltd	4.65%	CARE AA
Reliance Utilities & Power Pvt Ltd	7.07%	CRISIL AAA	S.D. Corporation Pvt. Ltd	4.62%	ICRA AA+(SO)
Indiabulls Housing Finance Ltd	6.78%	CARE AAA	Power Finance Corporation Ltd	4.01%	CRISIL AAA
TRIL Infopark Ltd (TATA Realty SPV)	5.45%	BWR A(SO)	Reliance Jio Infocomm Limited	3.47%	CRISIL AAA

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# **Birla Sun Life Medium Term Plan**

Savings Solutions

### What is it?

An income scheme that aims to optimize returns by identifying mispriced credit opportunities in medium term securities in the market and then selectively investing in them.

Fund Details				As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme: Application Amount for ft ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP: Monthly: Minimum ₹ 1,000 NAV of Plans / Options ( Regular Plan <sup>s</sup> Growth : Quarterly Dividend: Half Yearly Dividend: Dividend:	of ₹ 1) of ₹ 1) /-	Institutional Plan Growth : Quarterly Dividend: Half Yearly Dividend: Direct Plan <sup>s</sup> Growth : Quarterly Dividend: Half Yearly Dividend: Dividend: Benchmark: Quarterly Average AUI (as on 31st March 2015) Load Structure (as % of Entry Load: Exit Load**:	Other Parameter Modified Duration: Yield to Maturity: Standard Deviation Institutional Plan:	the date of allotment: 2.00% of applicable NAV. For redemption / switchout of units after 365 days but before 730 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 730 days from the date of allotment: Nil. **Exit Load is NIL for units issued in Bonus & Dividend Reinvestment. 1.76 years 10.96% 2.06%

Note:

Standard Deviation Is calculated on Annualised basis using 3 years history of monthly returns.

#### Investment Performance - Regular Plan - Growth

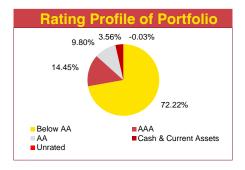
NAV as on March 31, 2015: ₹ 17.0463

Date of Inception: Mar 25, 2009	NAV Per Unit. *	NAV Per Birla Sun Unit. * Life Medium		CRISIL AA CRISIL 10 Short Term Year Gilt		value of Standard Investment of ₹ 10000 in		
	(₹) Term Plan Bond (%) Ind	Bond Fund Index # (%)	Index ## (%)	Birla Sun Life Medium Term Plan (₹)	CRISIL AA Short Term Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.0000	9.27	9.84	5.48	17046	17594	13791	
March 31, 2014 to March 31, 2015 (Absolute)	15.2344	11.89	10.55	14.57	11189	11055	11457	
March 28, 2013 to March 31, 2014 (Absolute)	13.7937	10.44	9.81	-0.96	11044	10981	9904	
March 30, 2012 to March 28, 2013 (Absolute)	12.4024	11.22	11.00	11.25	11122	11100	11125	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Maneesh Dangi is 2. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



#### **Top Ten Portfolio Holdings**

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Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Adani Power Ltd	11.14%	BWR AA-(SO)	Housing Development Finance Corporation Ltd	7.39%	ICRA A1+
RHC Holding Pvt Ltd	10.87%	CARE A(SO), IND A	Relationships Properties Pvt Ltd	5.99%	CARE AA-(SO)
RKN RETAIL PVT. LTD	9.68%	BWR A-(SO)	Reliance Jio Infocomm Limited	4.49%	CRISIL AAA
IL & FS Education and Technology Services Ltd	9.34%	IND AA-(SO)	Sterlite Technologies Ltd	3.99%	CRISIL A+
DLF Ltd	8.98%	ICRA A	S.D. Corporation Pvt. Ltd	3.42%	ICRA AA+(SO)

# **Savings Solutions**

# What is it?

A moderate income scheme that invests in diversified portfolio of debt and money market instruments of short to medium term maturity which can offer superior levels of yields at relatively lower levels of risk.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Prasad Dhonde	NAV of Plans / Optio	ns (₹)	Load Structure (as % of	of NAV) (Incl. for SIP)
Managing Fund Since:	July 01, 2011	Regular Plan		Entry Load:	Nil
Total Experience:	16 years	Growth :	52.3251	Exit Load**:	For Redemption / Switchout
Date of inception:	March 3, 1997	Dividend:	10.4281		of units within 30 days from
Nature of the scheme:	An Open-ended Income	Monthly Dividend:	11.8259		the date of allotment: 0.25%
	Scheme	Direct Plan <sup>s</sup>			of applicable NAV. For
		Growth :	52.4488		Redemption / Switchout
Application Amount for	fresh subscription*:	Dividend:	10.3961		of units after 30 days from
₹ 5,000 (plus in multiplies	s of ₹ 1)	Monthly Dividend:	11.8330		the date of allotment: Nil
Min. Addl. Investment:					**Exit Load is NIL for units
₹ 1,000 (plus in multiplies	s of ₹ 1)	Benchmark:	CRISIL Short Term Bond		issued in Bonus & Dividend Reinvestment.
SIP:			Fund Index		(w.e.f November 26, 2014)
••••	0/		(w.e.f May 27, 2013)	Other Parameter	(w.e.i November 20, 2014)
Monthly: Minimum ₹ 1,000	0/-			Modified Duration:	1.77 years
			UM: ₹ 6189.88 Crores		8.48%
		(as on 31st March 201	5)	Yield to Maturity:	
				Standard Deviation:	1.59%
Note:					

Standard Deviation is calculated on Annualised basis using 3 years history of monthly returns.

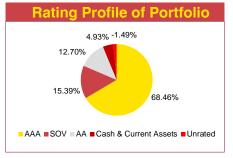
Investment Performance - Regular Plan - Growth NAV as on March 31, 2015; ₹ 52,3251

Date of Inception: March 3, 1997	NAV Per Birla Sun Unit. * Life Short			CRISIL 10 Year Gilt	Value of Standard Investment of 10000 in		
	(₹)	Term Fund (%)	Bond Fund Index # (%)	und Index # ## (%)	Birla Sun Life Short Term Fund (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	9.58	N/A	N/A	52325	N/A	N/A
March 31, 2014 to March 31, 2015 (Absolute)	47.1913	10.88	10.33	14.57	11088	11033	11457
March 28, 2013 to March 31, 2014 (Absolute)	43.4029	8.73	8.86	-0.96	10873	10886	9904
March 30, 2012 to March 28, 2013 (Absolute)	39.2656	10.54	9.05	11.25	11054	10905	11125

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown.Total Schemes managed by Mr. Prasad Dhonde is 27. Refer annexure on page no. 96 to know more on performance of achemes monaged by Usurd Monagers. of schemes managed by Fund Managers.

s'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Ten Portfolio Holdings					
Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Housing Development Finance Corporation Ltd	11.08%	CRISIL AAA, ICRA A1+	National Bank For Agriculture and Rural Development	7.37%	CRISIL A1+, CRISIL AAA
Power Finance Corporation Ltd	10.72%	CRISIL AAA	State Government Securities	6.89%	SOV
Government of India	8.51%	SOV	LIC Housing Finance Ltd	5.62%	CARE AAA, CRISIL AAA
IDFC Ltd.	8.26%	ICRA AAA	Rural Electrification Corporation Ltd	5.23%	CRISIL AAA
Small Industries Dev Bank of India	7.90%	CARE A1+, CARE AAA	Export Import Bank of India	3.12%	CRISIL AAA





# **Birla Sun Life Income Plus**

Savings Solutions

### What is it?

A fund that invests in a combination of bonds and Government securities of varying maturities from time to time with an aim to optimize returns.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme: Application Amount for ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies	s of ₹ 1)	renamed w.e.f Decemb	13.2656 10.0276 63.9069 13.5120 10.0348 ider the scheme have been ber 26, 2014. Please refer 4 dated December 17, 2014 for	Load Structure (as % of Entry Load: Exit Load: Other Parameter Modified Duration: Yield to Maturity: Standard Deviation:	of NAV) (Incl. for SIP) Nil Nil (w.e.f December 01, 2014 7.51 years 7.96% 4.87%
SIP: Monthly: Minimum ₹ 1,000	D/-	Benchmark:	CRISIL Composite Bond Fund Index		
NAV of Plans / Options Regular Plan Growth :	<b>(₹)^</b> 63.1005	Quarterly Average Al (as on 31st March 201			
Note:					

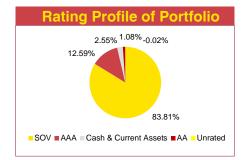
Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

Investment Performance - Regular Plan - Growth				NAV	as on Mar	ch 31, 2015:	₹ 63.1005
Date of Inception: Oct 21, 1995	NAV Per Birla Sun Unit. * Life Income	CRISIL Composite	CRISIL 10 Year Gilt	Value of	Standard Inves 10000 in	andard Investment of ₹ 10000 in	
	(₹)	Plus (%)	Bond Fund Index # (%)	lex # ## (%) Bi %) Sun Inco	Birla Sun Life Income Plus (₹)	CRISIL Composite Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	9.93	N/A	N/A	63101	N/A	N/A
March 31, 2014 to March 31, 2015 (Absolute)	54.0303	16.79	14.59	14.57	11679	11459	11457
March 28, 2013 to March 31, 2014 (Absolute)	53.1973	1.57	4.39	-0.96	10157	10439	9904
March 30, 2012 to March 28, 2013 (Absolute)	47.8041	11.28	9.24	11.25	11128	10924	11125

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When additional benchmark returns are not available, they have not been shown. Total Schemes managed by Mr. Prasad Dhonde is 27. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



#### **Top Ten Portfolio Holdings**

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Government of India	80.82%	SOV	IDFC Ltd.	1.38%	ICRA AAA
Nuclear Power Corporation Of India Ltd	5.29%	CRISIL AAA	India Infradebt Ltd	1.13%	CRISIL AAA
State Government Securities	2.99%	SOV	Hindalco Industries Ltd	1.08%	CRISIL AA
Rural Electrification Corporation Ltd	2.10%	CARE AAA	Power Finance Corporation Ltd	0.55%	CRISIL AAA
HDB Financial Services Ltd	2.08%	CRISIL AAA	ICICI Bank Ltd	0.06%	CRISIL AAA



# Birla Sun Life Floating Rate Fund - Short Term Plan

Savings Solutions

### What is it?

Note:

A fund that provides the convenience of parking your savings with an opportunity to earn higher post-tax returns. (Investors are advised to consult their tax advisor in view of individual nature of tax benefits.)

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Kaustubh Gupta & Ms. Sunaina Da Cunha	NAV of Plans / Optio Retail Plan	( )	Benchmark:	CRISIL Liquid Fund Index
Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	July 15, 2011 8 years & 10 years June 05, 2003 An Open-ended Income	Growth : Daily Dividend: Weekly Dividend: <b>Regular Plan<sup>s</sup></b>	229.3268 100.0503 103.9053	Quarterly Average AU (as on 31st March 2015	
Application Amount for ₹ 5,000 (plus in multiplies		Growth : Daily Dividend: Weekly Dividend: Direct Plan <sup>s</sup>	186.0939 100.0503 100.2306	Load Structure (as % Entry Load: Exit Load**:	of NAV) (Incl. for SIP) Nil Nil ** Exit Load is NIL for units
Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP:	s of ₹ 1)	Growth : Daily Dividend: Weekly Dividend:	186.3233 100.0503 100.2316 nit of all the plans/ options under	Other Parameter Modified Duration:	issued in Bonus & Dividend Reinvestment. 0.17 years
Monthly: Minimum ₹ 1,00	0/-	Birla Sun Life Floating	Rate Fund – Short Term Plan π ₹.10/- to ₹.100/- effective from	Yield to Maturity: Standard Deviation:	8.83% 0.27%

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

**Investment Performance - Retail Plan - Growth** 

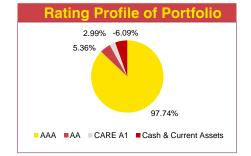
### NAV as on March 31, 2015: ₹ 229.3268

Date of Inception: June 05, 2003	NAV Per Unit. *	Birla Sun Life Floating	CRISIL Liquid	CRISIL 1 Year T - Bill	Value of Standard Investment of ₹ 10000 in		
	(₹)	Rate Fund - Short Term Plan (%)	Fund Index # (%)	Index ## (%)	Birla Sun Life Floating Rate Fund - Short Term Plan (₹)	CRISIL Liquid Fund Index #(₹)	CRISIL 1 Year T - Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	100.0000	7.27	6.76	5.68	22933	21675	19231
March 31, 2014 to March 31, 2015 (Absolute)	210.3659	9.01	8.98	8.74	10901	10898	10874
March 31, 2013 to March 31, 2014 (Absolute)	192.6104	9.22	9.54	5.84	10922	10954	10584
March 30, 2012 to March 31, 2013 (Absolute)	176.4399	9.16	8.17	8.33	10916	10817	10833

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Kaustubh Gupta is 98. Total Schemes managed by Ms. Sunaina Da Cunha is 5. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



To	p Ten	Portfo	lio H	oldi	inas

lssuer	% to net Assets	Rating	lssuer	% to net Assets	Rating
Mahindra & Mahindra Financial Services Ltd	9.06%	CRISIL A1+	RBL Bank Limited	6.04%	ICRA A1+
Tata Capital Financial Services Ltd	7.61%	CRISIL AA+, ICRA A1+	Religare Finvest Ltd	5.74%	IND A1+
Vijaya Bank	7.52%	CARE A1+	JM Financial Products Ltd	5.32%	ICRA A1+
Housing Development Finance Corporation Ltd	6.05%	ICRA A1+	TATA Realty & Infrastructure Ltd	4.53%	ICRA A1+
IDBI Bank Ltd	6.04%	CRISIL A1+	GIC Housing Finance Ltd	3.03%	ICRA A1+

Empower

### Birla Sun Life Floating Rate Fund - Long Term Plan

Savings Solutions

#### What is it?

A fund that aims to generate income by investing substantially into floating rate debt/ money market instruments.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since: Total Experience: Date of inception: Nature of the scheme:	Mr. Prasad Dhonde & Mr. Kaustubh Gupta July 15, 2011 & June 20, 2014 16 years & 8 years June 05, 2003 An Open-ended Income Scheme	NAV of Plans / Optio Retail Plan Growth : Weekly Dividend: Regular Plan <sup>\$</sup> Growth : Daily Dividend: Weekly Dividend:	ns (₹)^ 242.3441 100.4848 167.5563 100.3952 100.4848	Quarterly Average AU (as on 31st March 2015 Load Structure (as % o Entry Load: Exit Load:	)
Application Amount for ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies SIP: Monthly: Minimum ₹ 1,000	fresh subscription*: of ₹ 1) of ₹ 1)	Direct Plan <sup>s</sup> Growth : Daily Dividend: Weekly Dividend: AThe Face Value per u Birla Sun Life Floating	168.3159 100.3918 100.4896 unit of all the plans/ options under Rate Fund – Long Term Plan m ₹.10/- to ₹.100/- effective from	Other Parameter Modified Duration: Yield to Maturity: Standard Deviation:	0.81 years 8.68% 0.65%

Standard Deviation is calculated on annualised basis using 1 year history of monthly returns.

**Investment Performance - Retail Plan - Growth** 

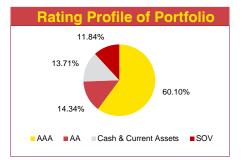
NAV as on March 31, 2015: ₹ 242.3441

Date of Inception: June 05, 2003	NAV Per Birla Sun Unit. * Life Floating	CRISIL Liquid	CRISIL 1 Year T - Bill	Value of Standard Investment of ₹ 10000 in			
	(₹)	Rate Fund - Long Term Plan (%)	Fund Index # (%)	Index ## (%)	Birla Sun Life Floating Rate Fund - Long Term Plan (₹)	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T - Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	100.0000	7.77	6.76	5.68	24234	21675	19231
March 31, 2014 to March 31, 2015 (Absolute)	221.6187	9.35	8.98	8.74	10935	10898	10874
March 28, 2013 to March 31, 2014 (Absolute)	201.9029	9.76	9.54	5.84	10976	10954	10584
March 30, 2012 to March 28, 2013 (Absolute)	184.2983	9.55	8.17	8.33	10955	10817	10833

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>These Plan/Options continue for fresh subscriptions under the scheme. 'Direct Plan' is only for investors who purchase / subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



**Top Ten Portfolio Holdings** 

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
Housing Development Finance Corporation Ltd	14.00%	CRISIL AAA	National Bank For Agriculture and Rural Development	8.19%	CRISIL A1+, CRISIL AAA
Shriram Transport Finance Company Ltd	11.62%	CRISIL AA	Andhra Bank	7.17%	CARE A1+
Government of India	11.45%	SOV	Small Industries Dev Bank of India	6.99%	CARE AAA
Bank of Maharashtra	11.41%	CRISIL A1+	Indiabulls Housing Finance Ltd	4.04%	CARE AAA
IDFC Ltd.	8.29%	ICRA AAA	Bajaj Finance Ltd	2.72%	ICRA AA+

Empower

### Birla Sun Life Gilt Plus - Liquid Plan

Savings Solutions

#### What is it?

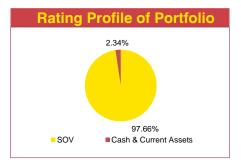
A fund that aims to generate income and capital appreciation by investing exclusively in Government Securities.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Prasad Dhonde &	NAV of Plans / Options	(₹)	Quarterly Average AU	
	Mr. Kaustubh Gupta	Regular Plan		(as on 31st March 2015	5)
Managing Fund Since:	July 01, 2011 &	Growth :	30.7215		
	June 20, 2014	Daily Dividend:	10.0103	Load Structure (as %	of NAV) (Incl. for SIP)
Total Experience:	16 years & 8 years	Weekly Dividend:	10.0339	Entry Load:	Nil
Date of inception:	October 12, 1999	Quarterly Dividend:	10.7264	Exit Load:	Nil
Nature of the scheme:	An Open-ended Government	Annual Dividend Option:	10.3780		
	Securities Scheme	Direct Plan <sup>s</sup>		Other Parameter	
		Growth:	30.8847	Modified Duration:	0.42 years
Application Amount for	fresh subscription*:	Daily Dividend:	10.2373	Yield to Maturity:	8.02%
₹ 5,000 (plus in multiplies	of ₹ 1)	Annual Dividend:	10.5655	Standard Deviation:	0.74%
Min. Addl. Investment:		Quarterly Dividend:	10.8210		
₹ 1,000 (plus in multiplies	of ₹ 1)	Weekly Dividend:	-		
SIP:		Benchmark:	I-Sec SI-BEX		
Monthly: Minimum ₹ 1,000	/-	Denominark.			

Standard Deviation is calculated on annualised basis using 3 years history of monthly returns.

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Date of Inception: Oct 12, 1999	NAV Per Unit. *	Birla Sun Life Gilt Plus-	I-Sec SI-BEX # (%)	CRISIL 1 Year	Value of Standard Investment of ₹ 10000 in		
	(₹)	Liquid Plan (%)	" (70)	T-Bill Index ## (%)	Birla Sun Life Gilt Plus - Liquid Plan (₹)	<b># (₹)</b>	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	7.52	N/A	6.41	30722	N/A	26149
March 31, 2014 to March 31, 2015 (Absolute)	28.4483	7.99	9.75	8.74	10799	10975	10874
March 28, 2013 to March 31, 2014 (Absolute)	25.9535	9.61	6.66	5.84	10961	10666	10584
March 30, 2012 to March 28, 2013 (Absolute)	24.0657	7.84	9.63	8.33	10784	10963	10833



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Frasad Dhonde is 27. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Top Portfolio Holdings		
Issuer	% to net Assets	Rating
364 Days Tbill (MD 03/09/2015)	97.66%	SOV
Cash & Current Assets	2.34%	

### Birla Sun Life Gilt Plus - PF Plan

Savings Solutions

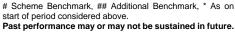
#### What is it?

A fund that aims to generate income and capital appreciation by investing exclusively in Government Securities.

	Mr. Prasad Dhonde &				
N	IVII. FIASAU DIIUIUU &	NAV of Plans / Option	is (₹)		of units within 90 days from
I.	Mr. Kaustubh Gupta	Regular Plan			the date of allotment: 0.50%
Managing Fund Since:	July 01, 2011 &	Growth :	38.2200		of applicable NAV For
	June 20, 2014	Quarterly Dividend:	10.7357		redemption /switch-out of
Total Experience:	16 years & 8 years	Direct Plan <sup>s</sup>			units after 90 days from the
Date of inception:	October 12, 1999	Growth:	38.6189		date of allotment: Nil.
Nature of the scheme:	An Open-ended Government	Quarterly Dividend:	10.9194		**Exit Load is NIL for units
	Securities Scheme	-			issued in Bonus & Dividend
		Benchmark:	I-Sec LI-BEX		Reinvestment.
Application Amount for free	esh subscription*:				
₹ 5,000 (plus in multiplies of	f₹1)	Quarterly Average AU	IM: ₹ 71.66 Crores	Other Parameter	o. / /
Min. Addl. Investment:		(as on 31st March 2015	5)	Modified Duration:	8.14 years
₹ 1,000 (plus in multiplies of	f₹1)	``	,	Yield to Maturity:	7.90%
		Load Structure (as %	of NAV) (Incl. for SIP)	Standard Deviation:	5.53%
SIP:		Entry Load:	Nil		
Monthly: Minimum ₹ 1,000/-		Exit Load**:	For redemption / switch-out		

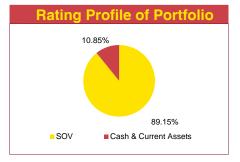
Standard Deviation is calculated on annualised basis using 3 years history of monthly returns.

Date of Inception: Oct 12, 1999	NAV Per Unit. *	Birla Sun Life Gilt Plus- PF	I-Sec LI-BEX # (%)	CRISIL 10 Year	Value of Sta	ndard Investme in	nt of ₹10000
	(₹)	Plan (%)	# (70)	Gilt Index ## (%)	Birla Sun Life Gilt Plus- PF Plan (₹)	I-Sec LI-BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	9.05	N/A	N/A	38220	N/A	N/A
March 31, 2014 to March 31, 2015 (Absolute)	31.7777	20.27	19.88	14.57	12027	11988	11457
March 28, 2013 to March 31, 2014 (Absolute)	30.9467	2.69	1.77	-0.96	10269	10177	9904
March 30, 2012 to March 28, 2013 (Absolute)	27.4642	12.68	13.28	11.25	11268	11328	11125



Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown.Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Frasad Dhonde is 27. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



Top Portfolio Holdings		
Issuer	% to net Assets	Rating
8.60% GOI (MD 02/06/2028)	51.57%	SOV
9.23% GOI (MD 23/12/2043)	37.58%	SOV
Cash & Current Assets	10.85%	



### Birla Sun Life Gilt Plus - Regular Plan

#### Savings Solutions

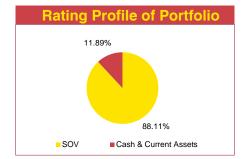
#### What is it?

A fund that aims to generate income and capital appreciation by investing exclusively in Government Securities.

Fund Details					As on March 31, 2015
Fund Manager:	Mr. Prasad Dhonde &	NAV of Plans / Option	is (₹)	Other Parameter	
	Mr. Kaustubh Gupta	Regular Plan		Modified Duration:	5.63 years
Managing Fund Since:	July 01, 2011 &	Growth :	41.6795	Yield to Maturity:	7.85%
	June 20, 2014	Quarterly Dividend:	12.4692	Standard Deviation:	4.51%
Total Experience:	16 years & 8 years	Direct Plan <sup>s</sup>			
Date of inception:	October 12, 1999	Growth:	41.8875		
Nature of the scheme:	An Open-ended Government Securities Scheme	Quarterly Dividend:	11.5360		
		Benchmark:	I-Sec LI-BEX		
Application Amount for	fresh subscription*:				
₹ 5,000 (plus in multiplies	s of ₹ 1)	Quarterly Average AL	JM: ₹ 38.63 Crores		
Min. Addl. Investment:		(as on 31st March 201			
₹ 1,000 (plus in multiplies	s of ₹ 1)	(	-,		
		Load Structure (as %	of NAV) (Incl. for SIP)		
SIP:		Entry Load:	Nil		
Monthly: Minimum ₹ 1,000	D/-	Exit Load:	Nil		
Note:				l	

Standard Deviation is calculated on annualised basis using 3 years history of monthly returns.

Date of Inception: Oct 12, 1999	NAV Per Unit. *	Birla Sun Life Gilt Plus -	I-Sec LI-BEX # (%)	CRISIL 10 Year	Value of Standard Investment of ₹ 10000 in		
	(₹)	Regular Plan (%)	" (70)	Gilt Index ## (%)	Birla Sun Life Gilt Plus- Regular Plan (₹)	I-Sec LI-BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	9.66	N/A	N/A	41680	N/A	N/A
March 31, 2014 to March 31, 2015 (Absolute)	36.8440	13.12	19.88	14.57	11312	11988	11457
March 28, 2013 to March 31, 2014 (Absolute)	36.9914	-0.40	1.77	-0.96	9960	10177	9904
March 30, 2012 to March 28, 2013 (Absolute)	33.8581	9.25	13.28	11.25	10925	11328	11125



# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Kaustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Top Portfolio Holdings		
Issuer	% to net Assets	Rating
8.40% GOI (MD 28/07/2024)	88.11%	SOV
Cash & Current Assets	11.89%	

### **Birla Sun Life Government Securities Fund - Long Term Plan**

Savings Solutions

#### What is it?

A fund that aims to generate current income consistent with the portfolio invested exclusively in Government Securities.

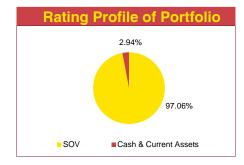
Fund Details					As on March 31, 2015
Fund Manager:	Mr. Prasad Dhonde & Mr. Kaustubh Gupta	NAV of Plans / Options Regular Plan	5 (₹)^	Quarterly Average AU (as on 31st March 2015	
Managing Fund Since:	October 03. 2012 &	Growth :	41.6337		
55	June 20. 2014	Half Yearly Dividend:	10.9194	Load Structure (as % of	of NAV) (Incl. for SIP)
Total Experience: Date of inception:	16 years & 8 years October 28, 1999	Dividend: Direct Plan <sup>s</sup>	10.3173	Entry Load:	Nil
Nature of the scheme:	An Open-ended Gilt Scheme	Growth: Half Yearly Dividend:	41.9872 11.3599	Exit Load:	Nil (w.e.f November 11, 2014)
Application Amount for ₹ 5,000 (plus in multiplies Min. Addl. Investment: ₹ 1,000 (plus in multiplies	s of ₹ 1)	renamed w.e.f December	10.3294 der the scheme have been er 26, 2014. Please refer dated December 17, 2014 for	Other Parameter Modified Duration: Yield to Maturity: Standard Deviation:	9.07 years 7.83% 5.36%
SIP:				Standard Deviation.	5.50 %
Monthly: Minimum ₹ 1,00	0/-	Benchmark:	I-Sec LI-BEX		
Note:	culated on annualised basis using 1				

Investment Performance - Lo Date of Inception: Oct 28, 1999	NAV Per Unit. *	an - Regular Pl Birla Sun Life	an - Growth I-Sec LI- BEX	CRISIL 10 Year Gilt	NAV as on Ma Value of St	rch 31, 2019 andard Invest 10000 in	
	(₹)	Government Securities Fund - Long Term Plan (%)	# (%)	Year Gilt Index ## (%)	Birla Sun Life Government Securities Fund - Long Term Plan (₹)	I-Sec LI- BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	9.68	N/A	N/A	41634	N/A	N/A
March 31, 2014 to March 31, 2015 (Absolute)	35.2402	18.14	19.88	14.57	11814	11988	11457
March 28, 2013 to March 31, 2014 (Absolute)	34.4577	2.27	1.77	-0.96	10227	10177	9904
March 30, 2012 to March 28, 2013 (Absolute)	30.7794	11.95	13.28	11.25	11195	11328	11125

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Rustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>st</sup>Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



#### **Top Ten Portfolio Holdings**

Issuer	% to net Assets	Rating	Issuer	% to net Assets	Rating
8.60% GOI (MD 02/06/2028)	34.05%	SOV	8.32% GOI (MD 02/08/2032)	5.30%	SOV
9.23% GOI (MD 23/12/2043)	22.06%	SOV	8.17% GOI (MD 01/12/2044)	4.70%	SOV
8.30% GOI (MD 31/12/2042)	11.83%	SOV	8.26% GOI (MD 02/08/2027)	1.16%	SOV
8.83% GOI (MD 12/12/2041)	9.95%	SOV	8.15% GOI (MD 24/11/2026)	0.18%	SOV
8.40% GOI (MD 28/07/2024)	7.63%	SOV	8.62% Maharashtra SDL (MD 20/02/2023)	0.11%	SOV



### Birla Sun Life Government Securities Fund - Short Term Plan

Savings Solutions

#### What is it?

A fund that aims to generate current income consistent with the portfolio invested exclusively in Government Securities.

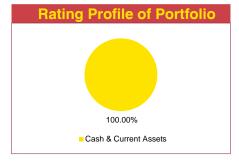
Fund Details					As on March 31, 2015
Fund Manager:	Mr. Prasad Dhonde & Mr. Kaustubh Gupta	NAV of Plans / Option Regular Plan	s (₹)	Load Structure (as % o Entry Load:	of NAV) (Incl. for SIP) Nil
Managing Fund Since:	•	Growth : Daily Dividend:	25.6422 10.0031	Exit Load**:	Nil **Exit Load is NIL for units
Total Experience: Date of inception:	16 years & 8 years October 28, 1999	Weekly Dividend: Direct Plan <sup>s</sup>	-		issued in Bonus & Dividend Reinvestment.
Nature of the scheme:	An Open-ended Gilt Scheme	Growth: Daily Dividend:	11.6556 10.5985	Other Parameter	
Application Amount for ₹ 5,000 (plus in multiplies		Weekly Dividend:	-	Modified Duration: Yield to Maturity:	- 8.70%
Min. Addl. Investment: ₹ 1,000 (plus in multiplies	; of ₹ 1)	Benchmark:	I-Sec SI-BEX	Standard Deviation:	0.39%
SIP: Monthly: Minimum ₹ 1,000	0/-	Quarterly Average AU (as on 31st March 2015			
Note: Standard Deviation is calo	culated on annualised basis using 1	year history of monthly ret	urns.	i	

Date of Inception: Oct 28, 1999	Unit.* Sun Life BEX # (%) Year (₹) Government Inde		CRISIL 1 Year T - Bill	Value of Standard Investment of ₹ 10000 in			
		Index ## (%)	Birla Sun Life Government Securities Fund - Short Term Plan (₹)	I-Sec SI-BEX #(₹)	CRISIL 1 Year T - Bill Index ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.0000	6.29	N/A	6.39	25642	N/A	26022
March 31, 2014 to March 31, 2015 (Absolute)	23.8059	7.71	9.75	8.74	10771	10975	10874
March 28, 2013 to March 31, 2014 (Absolute)	21.9572	8.42	6.66	5.84	10842	10666	10584
March 30, 2012 to March 28, 2013 (Absolute)	20.4556	7.34	9.63	8.33	10734	10963	10833

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of dividends declared, net of dividend distribution tax, if any, at the then prevailing NAV. Load and Taxes are not considered for computation of returns. When scheme/additional benchmark returns are not available, they have not been shown. Total Schemes Co-Managed by Fund Managers is 4. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Raustubh Gupta is 98. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com



**Top Portfolio Holdings** 



% to net Assets

100.00%



#### What is it?

A fund that aims to generate income by investing in equity and equity related instruments and take advantage of the price differentials or mis-pricing prevailing in a stock or index.

Fund Details					As on March 31, 2015
Total Experience: Date of inception:	of₹1) of₹1)	NAV of Plans / Options Regular Plan Growth : Dividend: Direct Plan <sup>s</sup> Growth: Dividend: Benchmark: Quarterly Average AUN (as on 31st March 2015)	14.8990 10.8783 15.0364 10.9684 CRISIL Liquid Fund Index <b>f:</b> ₹ 92.72 Crores	Load Structure (as Entry Load: Exit Load:	% of NAV) (Incl. for SIP) Nil For redemption/switch out of units within 90 days from the date of allotment: 0.50% of the applicable NAV For redemption/switch out of units after 90 days from the date of allotment: Nil

#### **Investment Performance - Regular Plan - Growth**

#### NAV as on March 31, 2015: ₹ 14.8990

Date of Inception: July 24, 2009	NAV Per Birla Unit. * Sun Life		CRISIL Liquid	S&P BSE SENSEX ##	Value of Standard Investment of ₹ 10000 in		
	(₹)	Enhanced Arbitrage Fund (%)	Fund Index # (%)	(%)	Birla Sun Life Enhanced Arbitrage Fund (₹)	CRISIL Liquid Fund Index #(₹)	S&P BSE SENSEX ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	7.26	7.62	11.08	14899	15188	18179
March 31, 2014 to March 31, 2015 (Absolute)	13.8072	7.91	8.98	24.89	10791	10898	12489
March 28, 2013 to March 31, 2014 (Absolute)	12.5024	10.44	9.54	18.85	11044	10954	11885
March 30, 2012 to March 28, 2013 (Absolute)	11.6415	7.40	8.17	8.23	10740	10817	10823

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Lovelish Solanki is 2. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Top Ten Portfolio Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
HDFC Bank Ltd	8.31%	Yes Bank Ltd	5.44%
IDFC Ltd.	8.18%	Grasim Industries Ltd	4.83%
Lupin Ltd	6.62%	Tata Motors Ltd	4.47%
Sun Pharmaceuticals Industries Ltd	5.93%	Indusind Bank Ltd	4.19%
Reliance Industries Ltd	5.91%	Yes Bank Ltd	4.17%





(erstwhile ING Active Debt Multi Manager FoF Scheme . Name changed w.e.f October 11, 2014)

**Savings Solutions** 

#### What is it?

An open ended fund-of-funds Scheme that invests in debt funds having diverse investment styles. These funds are selected using the BSLAMC process. It is actively managed to capture duration and credit opportunities.

Fund Details					As on March 31, 2015
Fund Manager: Managing Fund Since:	Mr. Shravan Sreenivasula December 15, 2014	Dividend:	12.0816		NAV For redemption/ switch out of units after
Total Experience: Date of inception:	14 years December 29, 2006	Benchmark:	CRISIL Composite Bond Fund Index		730 days but within 1095 days from the date of
Nature of the scheme:	An Open ended Fund of Funds Scheme	Quarterly Average AUM:	₹97.94 Crores		allotment of units: 1.00% of the applicable NAV
Application Amount for	fresh subscription*:	(as on 31st March 2015)			For redemption/switch out of units after 1095 days
₹ 5,000 (plus in multiplies Min. Addl. Investment:		Load Structure (as % of N Entry Load:	NAV) (Incl. for SIP) Nil		from the date of allotment of units: Nil
₹ 1,000 (plus in multiplies	of ₹ 1)	Exit Load**:	For redemption/switch out of units within 365		**Exit Load is NIL for units issued in Bonus &
SIP: Monthly: Minimum ₹	1,000/-		days from the date of allotment of units; 2.00%		Dividend Reinvestment.
NAV of Plans / Options (	₹)		of the applicable NAV	04h D	
Regular Plan Growth:	19.1233		For redemption/switch out of units after 365 days but	Other Parameter Standard Deviation:	4.11%
Dividend: Direct Plan <sup>\$</sup>	11.9917		within 730 days from the date of allotment of units :	Sharpe Ratio##: Beta:	0.37 0.99
Growth:	19.2853		1.50% of the applicable		

Note:

Standard Deviation & Sharpe Ratio are calculated on Annualised basis using 3 years history of monthly returns. ## Risk-free rate assumed to be 7.94% (91 day T-bill yield as on Mar 31, 2015)

Investment Performance - Regular Plan - Growth					NAV as on March 31, 2015: ₹ 19.1233			
Date of Inception: Dec 29, 2006	NAV Per Unit. *		CRISIL Composite	CRISIL 10 Year Gilt Index ## (%)	Value of Standard Investment of ₹ 10000 in			
	(₹)	Debt Multi Manager FoF Scheme (%)	Bond Fund Index # (%)		Birla Sun Life Active Debt Multi Manager FoF Scheme (₹)	CRISIL Composite Bond Fund Index # (₹)	CRISIL 10 Year Gilt Index ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	8.17	7.43	6.47	19123	18079	16778	
March 28, 2014 to March 31, 2015 (Absolute)	16.7855	13.93	14.67	14.63	11393	11467	11463	
March 28, 2013 to March 28, 2014 (Absolute)	16.2017	3.60	4.32	-1.01	10360	10432	9899	
March 30, 2012 to March 28, 2013 (Absolute)	14.5824	11.10	9.24	11.25	11110	10924	11125	

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns. Total Schemes managed by Mr. Shravan Sreenivasula is 8. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

<sup>s</sup>'Direct Plan' is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details, Investors are advised to refer to Addendum no. 44/2012 dated December 27, 2012 available on our website www.birlasunlife.com

Top Portfolio Holdings			
Issuer	% to net Assets	Issuer	% to net Assets
IDFC Dynamic Bond Fund-Direct Plan-Growth	24.97%	Cash & Current Assets	0.87%
Birla Sun Life Govt Sec. Long Term Grwth Direct	21.26%	Net receivables / payables	-0.02%
Templeton India Govt.Sec. Fund-Long Term Direct Gr	21.26%		
ICICI Prude Gilt Fund Inv Plan PF Opt-Dir Plan-Grw	21.14%		
SBI Dynamic Bond Fund - Direct Plan - Growth	10.51%		







To ensure that you strategically make all your investment moves, we provide you with the complete portfolio holdings of our funds.





#### Wealth Creation Solutions

#### Birla Sun Life '95 Fund

Allocation as a % of Net Assets	Rating	%
HDFC Bank Ltd		3.83%
DBI Bank Ltd	CRISIL AA-	3.71%
Hindalco Industries Ltd	CRISIL AA	3.70%
CICI Bank Ltd		3.41%
Reliance Industries Ltd 3.26% GOI (MD 02/08/2027)	SOV	3.19% 2.60%
Axis Bank Ltd	001	2.53%
3.12% GOI (MD 10/12/2020)	SOV	2.19%
DLF Ltd	ICRA A	2.18%
HDB Financial Services Ltd	CRISIL AAA	1.87%
Larsen & Toubro Ltd		1.86%
LIC Housing Finance Ltd Tata Motors Ltd	CRISIL AAA	1.81% 1.61%
Finolex Cables Ltd		1.58%
ndia Infradebt Ltd	CRISIL AAA	1.55%
Muthoot Finance Ltd		1.48%
_upin Ltd		1.45%
Federal Bank Ltd		1.41%
HCL Technologies Ltd		1.38%
Sundaram Finance Ltd		1.37%
nfosys Ltd Cummins India Ltd		1.30%
Nipro Ltd		1.29%
ndusind Bank Ltd		1.28%
Glaxosmithkline Pharmaceuticals Ltd		1.23%
NG Vysya Bank Ltd		1.23%
Whirlpool of India Ltd		1.19%
Pfizer Ltd		1.17%
Bharat Electronics Ltd State Bank of India		1.17%
Reliance Capital Ltd		1.15%
Motherson Sumi Systems Ltd		1.11%
Repco Home Finance Ltd		1.11%
Shoppers Stop Ltd		1.08%
Crompton Greaves Ltd		1.07%
Tata Consultancy Services Ltd		1.06%
TC Ltd		1.06%
Ranbaxy Laboratories Ltd		1.06%
Tech Mahindra Ltd Maruti Suzuki India Ltd		1.00%
Gujarat State Petronet Ltd		0.98%
Hindustan Zinc Ltd		0.93%
Bayer Cropscience Ltd		0.91%
Hindustan Petroleum Corporation Ltd		0.91%
Natco Pharma Ltd		0.90%
Zee Entertainment Enterprises Ltd Dewan Housing Finance		0.87%
Corporation Ltd		0.84%
LIC Housing Finance Ltd		0.83%
Tata Chemicals Ltd		0.80%
Cyient Limited		0.79%
Apollo Tyres Ltd		0.79%
Raymond Ltd Jagran Prakashan Ltd		0.77%
Colgate Palmolive India Ltd		0.73%
DFC Ltd.		0.72%
Eicher Motors Ltd		0.69%
Oriental Bank Of Commerce		0.66%
MRF Ltd		0.66%
Grasim Industries Ltd		0.65%
Procter & Gamble Hygiene and Health Care Ltd		0.65%
Bharat Forge Ltd		0.64%
Tata Motors Ltd DVR Shares		0.62%
Orient Cement Ltd		0.60%
PTC India Ltd		0.58%
Glaxosmithkline Consumer		0.55%
Healthcare Ltd ndian Oil Corporation Ltd		0.55%
Persistent Systems Ltd		0.55%
Berger Paints India Ltd		0.54%
Credit Analysis and Research Limited		0.53%
nox Wind Ltd		0.51%
Bosch Ltd		0.51%
Sun TV Network Ltd		0.50%
Hero MotoCorp Ltd		0.42%
Titan Company Limited Reliance Infrastructure Ltd		0.34%
Jnited Spirits Ltd		0.31%
Dil & Natural Gas Corporation Ltd		0.20%
6% Cum. NCv. Prefer Zee		
Entertainment Enter'es Ltd		0.02%
Globsyn Technologies Ltd		0.01%
Collabera Solutions Pvt Ltd		0.00%
Magnasound (I) Ltd		0.00%
Cash & Current Assets		8.15%

Allocation as a %	ating %
of Net Assets	6.30%
Reliance Industries Ltd	5.00%
CICI Bank Ltd	4.44%
Axis Bank Ltd	3.46%
nfosys Ltd	3.14%
TC Ltd Fata Motors Ltd	2.99% 2.85%
State Bank of India	2.70%
HCL Technologies Ltd	2.37%
arsen & Toubro Ltd	2.34%
Nipro Ltd	2.18%
Lupin Ltd Motherson Sumi Systems Ltd	2.09% 2.07%
Fech Mahindra Ltd	2.04%
NG Vysya Bank Ltd	2.03%
ndusind Bank Ltd	1.98%
Maruti Suzuki India Ltd	1.96%
Grasim Industries Ltd Housing Development Finance Corporation	n Ltd 1.96%
Cummins India Ltd	1.72%
DFC Ltd.	1.56%
Power Grid Corporation of India Ltd	1.52%
Tata Consultancy Services Ltd	1.51%
Dr Reddy Laboratories Ltd Bharti Airtel Ltd	1.51% 1.49%
LIC Housing Finance Ltd	1.46%
Federal Bank Ltd	1.45%
Crompton Greaves Ltd	1.41%
/es Bank Ltd	1.40%
Jnited Spirits Ltd Bosch Ltd	1.29% 1.27%
Marico Ltd	1.23%
Zee Entertainment Enterprises Ltd	1.21%
Net receivables / payables	1.19%
Muthoot Finance Ltd	1.04%
Reliance Capital Ltd Dil & Natural Gas Corporation Ltd	1.04% 0.98%
Britannia Industries Ltd	0.94%
Eicher Motors Ltd	0.92%
Hindustan Zinc Ltd	0.88%
Hero MotoCorp Ltd	0.88%
Godrej Consumer Products Ltd Alstom India Limited	0.80% 0.71%
Glaxosmithkline Pharmaceuticals Ltd	0.69%
Bayer Cropscience Ltd	0.67%
Sun Pharmaceuticals Industries Ltd	0.66%
NTPC Ltd	0.66%
Sanofi India Ltd Bajaj Finance Ltd	0.65% 0.65%
Sesa Sterlite Ltd	0.65%
Coromandel International Ltd	0.63%
Bharat Petroleum Corp Ltd	0.61%
Glaxosmithkline Consumer Healthcare Lt	
Shriram Transport Finance Company Ltd	0.51% d 0.51%
Adani Port and Special Economic Zone Lt Fata Motors Ltd DVR Shares	0.49%
RB Infrastructure Developers Ltd	0.47%
Akzo India Nobel Ltd	0.42%
Bajaj Auto Ltd	0.38%
Shree Cement Ltd	0.37%
Fitan Company Limited Iet Airways India Ltd	0.35% 0.34%
Glenmark Pharmaceuticals Ltd	0.34%
Procter & Gamble Hygiene and Health Ca	re Ltd 0.31%
DB Corp Ltd	0.30%
Jagran Prakashan Ltd	0.30%
Nestle India Ltd Sun TV Network Ltd	0.29% 0.28%
Oberoi Realty Ltd	0.25%
Hindustan Petroleum Corporation Ltd	0.24%
Mahindra & Mahindra Ltd	0.23%
Ranbaxy Laboratories Ltd	0.22%
Bank of India Ltd	0.20%
L&FS Transportation Networks Ltd Cairn India Ltd	0.19% 0.17%
dea Cellular Ltd	0.17%
	ISIL AAA 0.06%
6% Cum. NCv. Prefer Zee Entertainment	Enter'es Ltd 0.02%
Cash & Current Assets	3.03%
Net receivables / payables	1.19%

#### Birla Sun Life Top 100 Fund

Allocation as a % of Net Assets	Rating	%
HDFC Bank Ltd		5.87%
Reliance Industries Ltd		4.66%
ICICI Bank Ltd		3.67%
Axis Bank Ltd		3.31%
State Bank of India		2.65%
Tata Motors Ltd		2.61%
Maruti Suzuki India Ltd		2.59%

79

Corporation Ltd1.64%Bharat Electronics Ltd1.54%Indian Oil Corporation Ltd1.49%Cummins India Ltd1.45%LIC Housing Finance Ltd1.37%Bharti Airtel Ltd1.37%Muthoot Finance Ltd1.37%Reliance Capital Ltd1.37%IDFC Ltd.1.36%Crompton Greaves Ltd1.35%Motherson Sumi Systems Ltd1.32%Tata Consultancy Services Ltd1.30%Federal Bank Ltd1.30%Dr Reddy Laboratories Ltd1.18%Gujarat State Petronet Ltd1.18%Gujarat State Petronet Ltd1.07%Glenmark Pharmaceuticals Ltd0.96%Larsen & Toubro Ltd0.96%Lays Laboratories Ltd0.96%Lupin Ltd0.96%Lupin Ltd0.96%Lupin Ltd0.90%Industan Petroleum Corporation Ltd0.90%Iata Communications Ltd0.88%Sanofi India Ltd0.88%Sanofi India Ltd0.88%Sanofi India Ltd0.77%Apollo Tyres Ltd0.77%Apollo Tyres Ltd0.77%Apollo Tyres Ltd0.77%Apollo Tyres Ltd0.77%Apollo Tyres Ltd0.56%Glaxosmithkline Consumer0.56%Glaxosmithkline Consumer0.56%Glaxosmithkline Consumer0.56%Glaxosmithkline Pharmaceuticals Ltd0.37%Nichola Ltd0.37%Shoppers Stop Ltd0.52%Glaxosmithkline Pharmaceuticals Ltd0.34%			0 (
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Healthcare Ltd0.34%Shoppers Stop Ltd0.52%Glaxosmithkline Pharmaceuticals Ltd0.48%Hindustan Zinc Ltd0.43%Bosch Ltd0.43%Akzo India Nobel Ltd0.36%Coromandel International Ltd0.36%Titan Company Limited0.33%Hero MotoCorp Ltd0.32%Union Bank of India0.31%Oberoi Realty Ltd0.30%NTPC LtdCRISIL AAA6% Current Assets5.83%Net receivables / payables-1.38%	Cognizant Technology Solutions Corp		0.56%
Heatmoare Ltd       0.52%         Shoppers Stop Ltd       0.48%         Glaxosmithkline Pharmaceuticals Ltd       0.48%         Hindustan Zinc Ltd       0.43%         Bosch Ltd       0.43%         Kazo India Nobel Ltd       0.36%         Coromandel International Ltd       0.34%         Hero MotoCorp Ltd       0.33%         Hero MotoCorp Ltd       0.32%         Union Bank of India       0.31%         Oberoi Realty Ltd       0.30%         NTPC Ltd       CRISIL AAA       0.10%         6% Current Assets       5.83%         Net receivables / payables       -1.38%			0.54%
Glaxosmithkline Pharmaceuticals Ltd0.48%Hindustan Zinc Ltd0.47%Oil India Ltd0.43%Bosch Ltd0.40%Akzo India Nobel Ltd0.36%Coromandel International Ltd0.34%Titan Company Limited0.33%Hero MotoCorp Ltd0.32%Union Bank of India0.31%Oberoi Realty Ltd0.30%NTPC LtdCRISIL AAA6% Current Assets5.83%Net receivables / payables-1.38%			
Hindustan Zinc Ltd0.47%Oil India Ltd0.43%Bosch Ltd0.40%Akzo India Nobel Ltd0.36%Coromandel International Ltd0.34%Titan Company Limited0.33%Hero MotoCorp Ltd0.32%Union Bank of India0.31%Oberoi Realty Ltd0.30%NTPC LtdCRISIL AAA6% Curn. NCv. Prefer Zee0.01%Entertainment Enter'es Ltd5.83%Net receivables / payables-1.38%			0.52%
Oil India Ltd0.43%Bosch Ltd0.40%Akzo India Nobel Ltd0.36%Coromandel International Ltd0.34%Titan Company Limited0.33%Hero MotoCorp Ltd0.32%Union Bank of India0.31%Oberoi Realty Ltd0.30%NTPC LtdCRISIL AAA6% Cum. NCv. Prefer Zee0.01%Entertainment Enter'es Ltd0.61%Cash & Current Assets5.83%Net receivables / payables-1.38%			0.48%
Bosch Ltd0.40%Akzo India Nobel Ltd0.36%Coromandel International Ltd0.34%Titan Company Limited0.33%Hero MotoCorp Ltd0.32%Union Bank of India0.31%Oberoi Realty Ltd0.30%NTPC LtdCRISIL AAACash & Current Assets5.83%Net receivables / payables-1.38%			0.47%
Akzo India Nobel Ltd       0.36%         Coromandel International Ltd       0.34%         Titan Company Limited       0.33%         Hero MotoCorp Ltd       0.32%         Union Bank of India       0.31%         Oberoi Realty Ltd       0.30%         NTPC Ltd       CRISIL AAA         6% Curn. NCv. Prefer Zee       0.01%         Entertainment Enter'es Ltd       5.83%         Net receivables / payables       -1.38%			
Coromandel International Ltd       0.34%         Titan Company Limited       0.33%         Hero MotoCorp Ltd       0.32%         Union Bank of India       0.31%         Oberoi Realty Ltd       0.30%         NTPC Ltd       CRISIL AAA         6% Cum. NCv. Prefer Zee       0.01%         Entertainment Enter'es Ltd       0.01%         Cash & Current Assets       5.83%         Net receivables / payables       -1.38%	DOGOTIER		
Titan Company Limited0.33%Hero MotoCorp Ltd0.32%Union Bank of India0.31%Oberoi Realty Ltd0.30%NTPC LtdCRISIL AAA0.10%CRISIL AAA6% Curn. NCv. Prefer Zee0.01%Entertainment Enter'es Ltd0.38%Net receivables / payables-1.38%			
Hero MotoCorp Ltd     0.32%       Union Bank of India     0.31%       Oberoi Realty Ltd     0.30%       NTPC Ltd     CRISIL AAA       6% Curn. NCv. Prefer Zee     0.01%       Entertainment Enter'es Ltd     0.01%       Cash & Current Assets     5.83%       Net receivables / payables     -1.38%			
Union Bank of India       0.31%         Oberoi Realty Ltd       0.30%         NTPC Ltd       CRISIL AAA         6% Cum. NCv. Prefer Zee       0.01%         Entertainment Enter'es Ltd       0.50%         Cash & Current Assets       5.83%         Net receivables / payables       -1.38%			
Oberoi Realty Ltd     0.30%       NTPC Ltd     CRISIL AAA     0.10%       6% Curn. NCv. Prefer Zee     0.01%       Entertainment Enter'es Ltd     0.01%       Cash & Current Assets     5.83%       Net receivables / payables     -1.38%			
NTPC Ltd     CRISIL AAA     0.10%       6% Curn. NCv. Prefer Zee     0.01%       Entertainment Enter'es Ltd     0.01%       Cash & Current Assets     5.83%       Net receivables / payables     -1.38%			
6% Cum. NCv. Prefer Zee     0.01%       Entertainment Enter'es Ltd     5.83%       Cash & Current Assets     5.83%       Net receivables / payables     -1.38%		CRISIL AAA	
Entertainment Enter'es Ltd     0.01%       Cash & Current Assets     5.83%       Net receivables / payables     -1.38%		5E. / 0./A	
Cash & Current Assets     5.83%       Net receivables / payables     -1.38%			0.01%
Net receivables / payables -1.38%			5.83%
			-1.38%
100.007	Total		100.00%

#### **Birla Sun Life Equity Fund**

Allocation as a % of Net Assets	%
HDFC Bank Ltd	6.29%
Maruti Suzuki India Ltd	4.97%
Tata Chemicals Ltd	4.17%
Dr Reddy Laboratories Ltd	3.45%
Tata Motors Ltd	3.27%
Wipro Ltd	3.23%
ICICI Bank Ltd	3.06%
Tech Mahindra Ltd	2.81%
HCL Technologies Ltd	2.72%
ITC Ltd	2.55%
Axis Bank Ltd	2.45%
Strides Arcolab Ltd	2.41%
Bharat Forge Ltd	2.21%
IDFC Ltd.	2.07%
Indusind Bank Ltd	2.01%
United Spirits Ltd	1.90%
Tata Communications Ltd	1.88%
Cipla Ltd	1.76%

Lupin Ltd	1.74%
LIC Housing Finance Ltd	1.73%
Cox and Kings Ltd	1.61%
Cholamandalam Investment and Finance Company Ltd	1.46%
Motherson Sumi Systems Ltd	1.40%
Kansai Nerolac Paints Ltd	1.39%
Karur Vysya Bank Ltd	1.38%
Bajaj Auto Ltd	1.36%
Ultratech Cement Ltd	1.35%
Kewal Kiran Clothing Limited	1.31%
Sesa Sterlite Ltd	1.31%
Shriram Transport Finance Company Ltd	1.24%
Godrej Industries Ltd	1.18%
Glenmark Pharmaceuticals Ltd	1.17%
Cummins India Ltd	1.10%
Indian Bank	1.07%
Glaxosmithkline Consumer Healthcare Ltd	1.04%
Yes Bank Ltd	1.01%
Eicher Motors Ltd	0.98%
Century Textiles & Industries Ltd	0.96%
Marico Ltd	0.95%
Bank Of Baroda	0.95%
ING Vysya Bank Ltd	0.93%
Jindal Steel and Power Ltd	0.91%
Infosys Ltd	0.90%
Union Bank of India	0.81%
Great Eastern Shipping Company Ltd	0.80%
Radico Khaitan Ltd	0.79%
Asian Paints Ltd	0.75%
VA Tech Wabag Ltd	0.70%
Bata India Ltd	0.68%
Cairn India Ltd	0.65%
Crompton Greaves Ltd	0.62%
IRB Infrastructure Developers Ltd	0.51%
Larsen & Toubro Ltd	0.49%
KEC International Ltd	0.49%
PVR Ltd	0.47%
Shasun Pharmaceuticals Ltd	0.46%
The Jammu and Kashmir Bank Ltd	0.39%
Bosch Ltd	0.38%
Karnataka Bank Ltd	0.34%
Shoppers Stop Ltd	0.34%
NIIT Technologies Ltd	0.27%
DQ Entertainment International Ltd	0.15%
Megasoft Ltd	0.04%
Mms Infrastr Ltd	0.00%
MAESTROS MEDILINE SYSTEMS LIMITED	0.00%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	4.49%
Net receivables / payables	1.75%
	100.00%

#### Birla Sun Life Long Term Advantage Fund

Allocation as a %	%
of Net Assets	/0
HDFC Bank Ltd	5.99%
Infosys Ltd	3.90%
Axis Bank Ltd	3.66%
Tech Mahindra Ltd	3.54%
HCL Technologies Ltd	3.04%
Hindustan Petroleum Corporation Ltd	2.93%
ICICI Bank Ltd	2.78%
Gulf Oil Lubricants India Ltd	2.72%
Yes Bank Ltd Tata Motors Ltd	2.41% 2.38%
Torrent Power Ltd	2.38%
Housing Development Finance Corporation Ltd	2.13%
Motherson Sumi Systems Ltd	1.99%
Indusind Bank Ltd	1.93%
Maruti Suzuki India Ltd	1.92%
Federal Bank Ltd	1.90%
ITC Ltd	1.82%
Lupin Ltd	1.68%
Larsen & Toubro Ltd	1.67%
Bharti Airtel Ltd	1.66%
Tata Consultancy Services Ltd	1.53%
ING Vysya Bank Ltd	1.45%
SKS Microfinance Ltd	1.43%
Wabco India Ltd	1.40%
Hindustan Zinc Ltd	1.35%
STERLING HOLIDAY RESORTS INDIA LTD	1.20%
OMKAR SPECIALITY CHEMICALS LIMITED	1.17%
Orient Refractories Limited	1.16%
Ranbaxy Laboratories Ltd	1.15%
LIC Housing Finance Ltd	1.14%
Grasim Industries Ltd	1.14%
IDFC Ltd.	1.13%
Asian Paints Ltd Cipla Ltd	1.13% 1.12%
Cummins India Ltd	1.12%
Cyient Limited	1.08%
Gujarat State Petronet Ltd	1.08%
Gujarat Fluorochemicals Ltd	1.07%
Marico Ltd	1.06%
Repco Home Finance Ltd	1.02%
Jindal Steel and Power Ltd	1.01%
Indian Bank	0.98%
Orient Cement Ltd	0.95%

Muthoot Finance Ltd	0.050/
State Bank of India	0.95% 0.92%
Atul Auto Ltd	0.92%
Eicher Motors Ltd	0.90%
Coromandel International Ltd	
	0.89%
Indian Oil Corporation Ltd	0.85%
Reliance Industries Ltd	0.84%
Britannia Industries Ltd	0.83%
Persistent Systems Ltd	0.83%
Crompton Greaves Ltd	0.80%
Dewan Housing Finance Corporation Ltd	0.80%
Natco Pharma Ltd	0.77%
Gujarat Gas Company Ltd	0.74%
United Spirits Ltd	0.70%
Castrol India Ltd (FV Rs. 5/-)	0.68%
Titan Company Limited	0.63%
Sesa Sterlite Ltd	0.57%
J Kumar Infraprojects Ltd	0.55%
Mangalore Refinery & Petrochemicals Ltd	0.53%
Raymond Ltd	0.53%
Dish TV India Ltd	0.51%
Godrej Consumer Products Ltd	0.50%
Shoppers Stop Ltd	0.48%
Sadbhav Engineering Ltd	0.47%
Astral Poly Technik Ltd	0.43%
Phoenix Mills Ltd	0.33%
Bata India Ltd	0.28%
Sanofi India Ltd	0.13%
Cash & Current Assets	3.37%
Net receivables / payables	-0.68%
Total	100.00%

#### Birla Sun Life MNC Fund

Allocation as a %		
of Net Assets	Rating	%
ICRA Ltd		8.69%
Bayer Cropscience Ltd		7.78%
Honeywell Automation India Ltd		7.63%
ING Vysya Bank Ltd		7.60%
Gillette India Ltd		6.22%
Glaxosmithkline Pharmaceuticals Ltd		6.19%
Bosch Ltd		5.49%
Pfizer Ltd		5.41%
STERLING HOLIDAY RESORTS		4.33%
Maruti Suzuki India Ltd		3.46%
Capital First Limited		3.46%
Crisil Ltd		2.61%
Wabco India Ltd		2.54%
Cummins India Ltd		2.53%
Hindustan Unilever Ltd		2.42%
Hitachi Home and Life Solution India		2.21%
Ltd		2.2170
ACC Ltd		1.65%
FAG Bearings India Ltd		1.39%
Colgate Palmolive India Ltd		1.32%
Bata India Ltd		1.30%
Procter & Gamble Hygiene and Health Care Ltd		1.27%
Kansai Nerolac Paints Ltd		1.22%
SML Isuzu Ltd		1.22 %
Oracle Financial Services Software Ltd		1.04%
Ambuja Cements Ltd		0.94%
Nestle India Ltd		0.84%
Alstom T&D India Ltd		0.72%
Siemens Ltd		0.66%
Blue Dart Express Ltd		0.66%
Federal-Mogul Goetze (India) Ltd		0.61%
ITC Ltd		0.59%
Alstom India Limited		0.58%
Disa India Ltd		0.48%
Fulford India Ltd		0.47%
Akzo India Nobel Ltd		0.46%
Sanofi India Ltd		0.42%
Castrol India Ltd (FV Rs. 5/-)		0.41%
ABB India Ltd		0.40%
ITD Cementation India Ltd		0.39%
Ranbaxy Laboratories Ltd		0.38%
Schneider Electric Infrastructure Ltd		0.27%
Mphasis Ltd		0.07%
Blue Dart Express Ltd		0.01%
Sree Jayalakshmi Autospin Ltd	ICRA AA	0.00%
Jainpur Straw Brd and Paper Ltd		0.00%
Maruti Cottex Ltd		0.00%
Sri Venkatesha Mill Ltd		0.00%
Visakha Aqua Farm Ltd		0.00%
Cash & Current Assets		1.76%
Net receivables / payables		-0.06%

Tot

Birla Sun Life Dividend Yield Plus		
Allocation as a % of Net Assets	%	
ICICI Bank Ltd	8.67%	
Infosys Ltd	6.28%	
Axis Bank Ltd	4.42%	
Cummins India Ltd	4.27%	
Pfizer Ltd	4.20%	
Tata Consultancy Services Ltd	3.72%	
ITC Ltd	3.43%	
Federal Bank Ltd	3.06%	
Sundaram Finance Ltd	2.94%	
Tata Motors Ltd DVR Shares	2.92%	
Orient Cement Ltd	2.88%	
Akzo India Nobel Ltd	2.27%	
Greaves Cotton Ltd	2.10%	
Jagran Prakashan Ltd	2.07%	
Kewal Kiran Clothing Limited	2.06%	
Hindustan Zinc Ltd	2.03%	
Bharat Petroleum Corp Ltd	1.97%	
Housing Development Finance Corporation Ltd	1.91%	
Hero MotoCorp Ltd	1.87%	
Bajaj Auto Ltd	1.79%	
Sanofi India Ltd Wipro Ltd	1.64% 1.63%	
Hindustan Petroleum Corporation Ltd	1.58%	
Alstom India Limited	1.51%	
Gateway Distriparks Ltd	1.50%	
Oil & Natural Gas Corporation Ltd	1.48%	
Procter & Gamble Hygiene and Health Care Ltd	1.46%	
Multi Commodity Exchange of India Ltd	1.36%	
HCL Technologies Ltd	1.27%	
Atul Auto Ltd	1.26%	
The Jammu and Kashmir Bank Ltd	1.16%	
Credit Analysis and Research Limited	1.09%	
State Bank of India	1.03%	
Muthoot Finance Ltd	1.00%	
Power Grid Corporation of India Ltd	0.99%	
PTC India Ltd	0.98%	
Karur Vysya Bank Ltd	0.93%	
Bank Of Baroda	0.93%	
Automotive Axles Ltd	0.89%	
VST Industries Ltd	0.89%	
Apar Industries Ltd	0.87%	
Oil India Ltd	0.85%	
Orient Refractories Limited	0.79%	
Dewan Housing Finance Corporation Ltd	0.79%	
Indian Bank	0.78%	
ING Vysya Bank Ltd	0.76%	
Oriental Bank Of Commerce Gujarat Industries Power Company Ltd	0.74% 0.69%	
Crompton Greaves Ltd	0.69%	
Oriental Hotels Ltd	0.57%	
Orbit Exports Ltd	0.49%	
Bharat Bijlee Ltd	0.43%	
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.07%	
Cash & Current Assets	2.52%	
Net receivables / payables	-0.11%	
Total	100.00%	
	100.007	

#### **Birla Sun Life Midcap Fund**

Allocation as a % of Net Assets	%
Solar Industries (I) Ltd	4.55%
Yes Bank Ltd	3.45%
ING Vysya Bank Ltd	3.08%
Britannia Industries Ltd	2.84%
Indusind Bank Ltd	2.62%
Eicher Motors Ltd	2.62%
Federal Bank Ltd	2.61%
SKS Microfinance Ltd	2.32%
Gujarat State Petronet Ltd	2.19%
Hinduja Global Solutions Ltd	2.15%
Jagran Prakashan Ltd	2.03%
Bharat Electronics Ltd	1.98%
Lupin Ltd	1.98%
Emami Ltd	1.98%
MRF Ltd	1.94%
Karur Vysya Bank Ltd	1.93%
Bajaj Finserv Ltd	1.86%
HSIL Ltd	1.78%
J Kumar Infraprojects Ltd	1.76%
Motherson Sumi Systems Ltd	1.69%
IRB Infrastructure Developers Ltd	1.69%
Kalpataru Power Transmission Ltd	1.69%
Hitachi Home and Life Solution India Ltd	1.61%
State Bank of India	1.58%
Torrent Pharmaceuticals Ltd	1.55%
Mindtree Ltd	1.51%
KPIT Technologies Limited	1.50%

100.00%

Glenmark Pharmaceuticals Ltd	1.42%
FAG Bearings India Ltd	1.37%
Simplex Infrastructures Ltd	1.36%
LIC Housing Finance Ltd	1.33%
Cyient Limited	1.32%
Sadbhav Engineering Ltd	1.32%
Marico Ltd	1.27%
Finolex Cables Ltd	1.24%
Apollo Tyres Ltd	1.23%
Tube Investments of India Ltd	1.20%
Crompton Greaves Ltd	1.20%
Edelweiss Financial Services Ltd	1.12%
Reliance Capital Ltd	1.10%
Capital First Limited	1.08%
Bajaj Corp Ltd	1.07%
Monte Carlo Fashions Ltd	1.04%
Balkrishna Industries Ltd	1.02%
Sundaram Finance Ltd	1.00%
Indian Oil Corporation Ltd	0.97%
Oberoi Realty Ltd	0.94%
Tech Mahindra Ltd	0.92%
Aurobindo Pharma Ltd	0.88%
Hindustan Petroleum Corporation Ltd	0.86%
Shree Cement Ltd	0.85%
Persistent Systems Ltd	0.85%
Firstsource Solutions Ltd	0.85%
Glaxosmithkline Consumer Healthcare Ltd	0.83%
Akzo India Nobel Ltd	0.80%
Jyothy Laboratories Ltd	0.77%
Dewan Housing Finance Corporation Ltd	0.77%
Bayer Cropscience Ltd	0.64%
National Aluminium Company Ltd	0.61%
Sun TV Network Ltd	0.59%
DB Corp Ltd	0.58%
Shoppers Stop Ltd	0.54%
VA Tech Wabag Ltd	0.54%
SANGHI INDUSTRIES LTD	0.34%
The Ramco Cements Limited	0.33%
IPCA Laboratories Ltd	0.21%
Inox Wind Ltd	0.17%
Nirvikara Paper Mills Ltd	0.01%
Cash & Current Assets	5.77%
Net receivables / payables	-0.81%
Total	100.00%

#### Birla Sun Life Small & Midcap Fund

Allocation as a %	%
of Net Assets	70
ING Vysya Bank Ltd	4.04%
Yes Bank Ltd	3.52%
VA Tech Wabag Ltd	3.10%
IRB Infrastructure Developers Ltd	2.64%
Texmaco Rail & Engineering Ltd	2.62%
Eicher Motors Ltd	2.58%
Bharat Electronics Ltd	2.53%
Bajaj Corp Ltd	2.42%
Finolex Cables Ltd	2.35%
Repco Home Finance Ltd	2.34%
Kansai Nerolac Paints Ltd	2.33%
Wabco India Ltd	2.29%
Inox Wind Ltd	2.27%
Capital First Limited	2.22%
Gujarat State Petronet Ltd	2.18%
Lupin Ltd	2.17%
Federal Bank Ltd	2.14%
SANGHI INDUSTRIES LTD	2.12%
Balkrishna Industries Ltd MRF Ltd	2.10%
Exide Industries Ltd	2.09% 1.98%
Tube Investments of India Ltd	1.97%
Jagran Prakashan Ltd	1.95%
V-Mart Retail Limited	1.93%
Bajai Finsery Ltd	1.91%
HT Media Ltd	1.91%
NIIT Technologies Ltd	1.89%
Cyient Limited	1.84%
HSIL Ltd	1.82%
Crompton Greaves Ltd	1.79%
KPIT Technologies Limited	1.63%
Monte Carlo Fashions Ltd	1.61%
Birla Corporation Ltd	1.60%
Kalpataru Power Transmission Ltd	1.54%
Oberoi Realty Ltd	1.54%
Natco Pharma Ltd	1.51%
LIC Housing Finance Ltd	1.49%
Jyothy Laboratories Ltd	1.44%
Mindtree Ltd	1.41%
J Kumar Infraprojects Ltd	1.29%
Indian Oil Corporation Ltd	1.09%
Hindustan Petroleum Corporation Ltd	1.05%
Century Textiles & Industries Ltd	1.03%
MT Educare Ltd	0.98%
Disa India Ltd	0.89%

Sasken Communication Technologies Ltd	0.88%
Shemaroo Entertainment Ltd	0.87%
Glenmark Pharmaceuticals Ltd	0.85%
Firstsource Solutions Ltd	0.83%
Dalmia Bharat Limited	0.80%
Oil India Ltd	0.74%
Nirvikara Paper Mills Ltd	0.02%
Cash & Current Assets	5.58%
Net receivables / payables	0.27%
Total	100.00%

#### Birla Sun Life Advantage Fund

Allocation as a %	%
of Net Assets	/0
Eicher Motors Ltd	6.77%
Yes Bank Ltd	5.87%
HDFC Bank Ltd	5.65%
Axis Bank Ltd	4.04%
Bharat Forge Ltd	3.86%
Natco Pharma Ltd	3.61%
Federal Bank Ltd	3.27%
Motherson Sumi Systems Ltd	3.24%
Maruti Suzuki India Ltd	3.15%
Bharat Electronics Ltd	3.11%
Orient Cement Ltd	2.86%
Voltas Ltd	2.67%
Lupin Ltd	2.50%
Repco Home Finance Ltd	2.37%
VA Tech Wabag Ltd	2.31%
Alstom T&D India Ltd	2.25%
Indusind Bank Ltd	2.24%
Cyient Limited	2.11%
Emami Ltd	2.03%
Cummins India Ltd	1.99%
Bosch Ltd	1.91%
ICICI Bank Ltd	1.82% 1.74%
AIA Engineering Ltd Asian Paints Ltd	1.74%
LIC Housing Finance Ltd	1.62%
Dewan Housing Finance Corporation Ltd	1.60%
Tata Motors Ltd	1.60%
Dalmia Bharat Limited	1.57%
V GUARD INDUSTRIES LIMITED	1.53%
Shree Cement Ltd	1.48%
Amara Raja Batteries Ltd	1.44%
Tata Motors Ltd DVR Shares	1.34%
Berger Paints India Ltd	1.26%
Wabco India Ltd	1.18%
Tech Mahindra Ltd	1.17%
Capital First Limited	1.14%
Thomas Cook India Ltd	1.11%
Texmaco Rail & Engineering Ltd	1.02%
Shoppers Stop Ltd	0.95%
Atul Auto Ltd	0.90%
HCL Technologies Ltd	0.83%
KEC International Ltd	0.82%
Kalpataru Power Transmission Ltd	0.79%
Greaves Cotton Ltd	0.65%
JK Cements Ltd	0.60%
Persistent Systems Ltd	0.59%
Monte Carlo Fashions Ltd	0.58%
STERLING HOLIDAY RESORTS INDIA LTD	0.35%
Dharti Dredging	0.27%
Karrox Technologies Ltd	0.00%
Cash & Current Assets	0.68%
Net receivables / payables	-0.07%
Total	100.00%

#### Birla Sun Life India GenNext Fund

Allocation as a % of Net Assets	%
HDFC Bank Ltd	5.00%
Eicher Motors Ltd	4.93%
ICICI Bank Ltd	4.59%
Maruti Suzuki India Ltd	4.30%
Indusind Bank Ltd	3.95%
Emami Ltd	3.94%
Lupin Ltd	3.89%
Britannia Industries Ltd	3.85%
United Spirits Ltd	3.55%
Axis Bank Ltd	3.46%
Asian Paints Ltd	2.77%
Page Industries Ltd	2.66%
Repco Home Finance Ltd	2.48%
Whirlpool of India Ltd	2.45%
Jyothy Laboratories Ltd	2.44%
PVR Ltd	2.26%
Karur Vysya Bank Ltd	2.17%
Sun TV Network Ltd	2.17%
Tata Motors Ltd	2.13%
ING Vysya Bank Ltd	2.08%
Federal Bank Ltd	2.05%
Housing Development Finance Corporation Ltd	2.04%

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Phoenix Mills Ltd	2.04%
Muthoot Finance Ltd	2.02%
South Indian Bank Ltd	1.94%
Bajaj Corp Ltd	1.78%
Voltas Ltd	1.74%
Exide Industries Ltd	1.72%
Bata India Ltd	1.69%
Cox and Kings Ltd	1.60%
Ranbaxy Laboratories Ltd	1.58%
Marico Ltd	1.50%
ITC Ltd	1.26%
Glaxosmithkline Consumer Healthcare Ltd	1.22%
Monte Carlo Fashions Ltd	1.15%
Colgate Palmolive India Ltd	1.02%
IPCA Laboratories Ltd	0.89%
MT Educare Ltd	0.84%
Radico Khaitan Ltd	0.78%
Prestige Estates Projects Ltd	0.75%
Bajaj Auto Ltd	0.47%
Jubilant Foodworks Ltd	0.46%
Relaxo Footwears Limited	0.40%
Trent Ltd	0.28%
Shoppers Stop Ltd	0.26%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.22%
Cash & Current Assets	3.25%
Net receivables / payables	-0.01%
Total	100.00%

#### Birla Sun Life Buy India Fund

Allocation as a % of Net Assets	%
ICRA Ltd	7.82%
Sundaram Clayton Ltd	7.48%
Pfizer Ltd	7.01%
Bayer Cropscience Ltd	6.70%
ING Vysya Bank Ltd	5.08%
STERLING HOLIDAY RESORTS INDIA LTD	4,91%
MRF Ltd	4.87%
Gillette India Ltd	3.87%
Housing Development Finance Corporation Ltd	3.47%
Glaxosmithkline Pharmaceuticals Ltd	3.20%
Jet Airways India Ltd	3.05%
Kansai Nerolac Paints Ltd	2.94%
Maruti Suzuki India Ltd	2.78%
Hindustan Unilever Ltd	2.71%
Hitachi Home and Life Solution India Ltd	2.70%
Yes Bank Ltd	2.67%
Shoppers Stop Ltd	2.66%
Zee Entertainment Enterprises Ltd	2.54%
Trent Ltd	2.53%
Biocon Ltd	2.52%
Axis Bank Ltd	2.35%
Indusind Bank Ltd	2.29%
Tata Motors Ltd	2.23%
ICICI Bank Ltd	2.20%
Capital First Limited	2.05%
Colgate Palmolive India Ltd	1.87%
Mahindra & Mahindra Ltd	1.66%
IDFC Ltd.	1.43%
Bata India Ltd	1.28%
ITC Ltd	0.71%
United Breweries Holdings Ltd	0.30%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	0.21%
Net receivables / payables	-0.09%
Total	100.00%

#### Birla Sunlife Banking And Financial Services Fund

of Net Assets	%
HDFC Bank Ltd	14.59%
Axis Bank Ltd	10.04%
ICICI Bank Ltd	8.25%
LIC Housing Finance Ltd	7.65%
Yes Bank Ltd	6.96%
Repco Home Finance Ltd	6.75%
Indusind Bank Ltd	6.33%
Bajaj Finance Ltd	4.16%
SKS Microfinance Ltd	3.93%
Bank Of Baroda	3.37%
IDFC Ltd.	3.29%
Housing Development Finance Corporation Ltd	3.06%
Federal Bank Ltd	2.99%
Dewan Housing Finance Corporation Ltd	2.39%
Cholamandalam Investment and Finance Company Ltd	2.24%
	HDFC Bank Ltd Axis Bank Ltd CICI Bank Ltd LIC Housing Finance Ltd Yes Bank Ltd Repco Home Finance Ltd Adusind Bank Ltd Bajaj Finance Ltd Sank Of Baroda DFC Ltd. Housing Development Finance Corporation Ltd Federal Bank Ltd Dewan Housing Finance Corporation Ltd Cholamandalam Investment and Finance

Muthoot Finance Ltd	2.18%
Capital First Limited	2.15%
ING Vysya Bank Ltd	1.92%
Oriental Bank Of Commerce	1.88%
ICRA Ltd	1.53%
Karur Vysya Bank Ltd	1.50%
City Union Bank Ltd	0.81%
Edelweiss Financial Services Ltd	0.42%
Tourism Finance Corporation of India Ltd	0.38%
Cash & Current Assets	1.11%
Net receivables / payables	0.11%
	100.000

#### **Birla Sun Life Infrastructure Fund**

Allocation as a % of Net Assets	%
ICICI Bank Ltd	8.27%
Reliance Industries Ltd	4.92%
Cummins India Ltd	4.83%
HDFC Bank Ltd	4.63%
Wabco India Ltd	4.08%
Oil & Natural Gas Corporation Ltd	3.65%
Tata Motors Ltd	3.61%
Larsen & Toubro Ltd	3.48%
Multi Commodity Exchange of India Ltd	3.34%
Orient Cement Ltd	3.07%
Bharat Electronics Ltd	2.88%
Federal Bank Ltd	2.83%
Crompton Greaves Ltd	2.77%
ING Vysya Bank Ltd	2.36%
Honeywell Automation India Ltd	2.08%
Gujarat State Petronet Ltd	2.07%
PTC India Ltd	2.02%
FAG Bearings India Ltd	1.91%
Ashoka Buildcon Ltd	1.68%
Oil India Ltd	1.63%
VA Tech Wabag Ltd	1.60%
The Jammu and Kashmir Bank Ltd	1.47%
J Kumar Infraprojects Ltd	1.43%
Bajaj Finance Ltd	1.37%
Kalpataru Power Transmission Ltd	1.36%
Axis Bank Ltd	1.34%
State Bank of India	1.27%
Gujarat Industries Power Company Ltd	1.18%
Hindustan Zinc Ltd	1.16%
Indian Bank	1.14%
National Aluminium Company Ltd	1.11%
Birla Corporation Ltd	1.11%
IRB Infrastructure Developers Ltd	1.08%
HSIL Ltd	1.07%
Finolex Cables Ltd	1.06%
Capital First Limited	1.04%
Oriental Bank Of Commerce	0.98%
Jindal Steel and Power Ltd	0.93%
Automotive Axles Ltd	0.84%
Torrent Power Ltd	0.78%
Reliance Capital Ltd	0.76%
Orient Refractories Limited	0.75%
ICRA Ltd	0.75%
Credit Analysis and Research Limited	0.72%
Oberoi Realty Ltd	0.68%
Reliance Infrastructure Ltd	0.66%
Muthoot Finance Ltd	0.66%
Sobha Ltd	0.53%
Jaiprakash Power Ventures Ltd	0.49%
	0.36%
STATE BANK OF BIKANER AND JAIPUR LTD	0.31%
Inox Wind Ltd	0.25%
Sadbhav Engineering Ltd	0.20%
Cash & Current Assets	2.97%
Net receivables / payables	0.57%
Total	100.00%

#### Birla Sun Life Pure Value Fund

Allocation as a % of Net Assets	%
Glenmark Pharmaceuticals Ltd	5.16%
J Kumar Infraprojects Ltd	5.12%
MRF Ltd	4.56%
Gujarat State Petronet Ltd	4.19%
Hindustan Petroleum Corporation Ltd	3.98%
Gulf Oil Lubricants India Ltd	3.85%
Axis Bank Ltd	3.73%
Coromandel International Ltd	2.90%
Federal Bank Ltd	2.87%

Indian Oil Corporation Ltd     2.711       Gujarat Fluorochemicals Ltd     2.500       Dewan Housing Finance Corporation Ltd     2.382       Pfizer Ltd     2.352       India Cements Ltd     2.290       OMKAR SPECIALITY CHEMICALS LIMITED     2.291
Dewan Housing Finance Corporation Ltd2.38°Pfizer Ltd2.35°India Cements Ltd2.29°OMKAR SPECIALITY CHEMICALS LIMITED2.29°
Pfizer Ltd     2.35''       India Cements Ltd     2.29''       OMKAR SPECIALITY CHEMICALS LIMITED     2.29''
India Cements Ltd     2.29°       OMKAR SPECIALITY CHEMICALS LIMITED     2.29°
OMKAR SPECIALITY CHEMICALS LIMITED 2.29
ICICI Bank Ltd 2.17
Grasim Industries Ltd 2.13
HSIL Ltd 2.129
Muthoot Finance Ltd 2.07
Orient Cement Ltd 1.99
Biocon Ltd 1.98
Zee Entertainment Enterprises Ltd 1.939
Cyient Limited 1.799
Banco Products India Ltd 1.749
Jet Airways India Ltd 1.739
Jindal Steel and Power Ltd 1.66
Raymond Ltd 1.639
KPIT Technologies Limited 1.569
Bharat Electronics Ltd 1.450
Finolex Cables Ltd 1.419
Union Bank of India 1.40°
Heritage Foods Limited 1.299
Tata Motors Ltd 1.249
RattanIndia Power Limited 1.169
Tata Chemicals Ltd 1.129
Indian Bank 1.10 <sup>o</sup>
Bajaj Finserv Ltd 1.039
Inox Wind Ltd 0.97
Monte Carlo Fashions Ltd 0.966
Mangalore Refinery & Petrochemicals Ltd 0.959
Shemaroo Entertainment Ltd 0.889
Sasken Communication Technologies Ltd 0.769
Gujarat Gas Company Ltd 0.766
NIIT Technologies Ltd 0.719
Tata Motors Ltd DVR Shares 0.709
Century Textiles & Industries Ltd 0.60°
Torrent Power Ltd 0.609
Bank Of Baroda 0.589
Chennai Petroleum Corporation Ltd 0.419
Adlabs Entertainment Limited 0.40°
Tourism Finance Corporation of India Ltd 0.166
Atul Auto Ltd 0.149
Cash & Current Assets 3.81
Net receivables / payables 0.019
Total 100.00

#### Birla Sun Life India Reforms Fund

Allocation as a %		%
of Net Assets		
8.60% GOI (MD 02/06/2028)	SOV	12.10%
8.83% GOI (MD 12/12/2041)	SOV	6.26%
ING Vysya Bank Ltd		5.29%
Maruti Suzuki India Ltd		4.88%
Axis Bank Ltd		4.23%
9.20% GOI (MD 30/09/2030)	SOV	4.22%
Larsen & Toubro Ltd		3.89%
HDFC Bank Ltd		3.86%
ICICI Bank Ltd		3.57%
Shriram City Union Finance Limited		2.96%
Hero MotoCorp Ltd		2.49%
Indusind Bank Ltd		2.34%
Bajaj Auto Ltd		2.28%
Karur Vysya Bank Ltd		2.23%
State Bank of India		2.22%
Federal Bank Ltd		2.20%
9.23% GOI (MD 23/12/2043)	SOV	2.18%
Capital First Limited		2.12%
Tata Motors Ltd		2.07%
8.30% GOI (MD 31/12/2042)	SOV	1.98%
8.32% GOI (MD 02/08/2032)	SOV	1.97%
Bharat Electronics Ltd		1.90%
Multi Commodity Exchange of India Ltd		1.69%
Tourism Finance Corporation of India Ltd		1.53%
Cummins India Ltd		1.33%
Ashoka Buildcon Ltd		1.33%
PTC India Ltd		1.22%
Bank Of Baroda		1.11%
Dewan Housing Finance Corporation Ltd		1.03%
Crompton Greaves Ltd		1.00%
IRB Infrastructure Developers Ltd		0.99%
Bosch Ltd		0.96%
Gujarat Industries Power Company Ltd		0.96%
Alstom India Limited		0.72%
Muthoot Finance Ltd		0.71%
Indian Bank		0.65%
Sundaram Finance Ltd		0.57%

Empower Bits Sun Life Multuel Fand

Total	100.00%
Net receivables / payables	0.99%
Cash & Current Assets	3.52%
Enter'es Ltd	0.04%
6% Cum. NCv. Prefer Zee Entertainment	0.04%
Sadbhav Engineering Ltd	0.28%
VA Tech Wabag Ltd	0.29%
Reliance Capital Ltd	0.32%
Jaiprakash Power Ventures Ltd	0.46%
J Kumar Infraprojects Ltd	0.49%
Torrent Power Ltd	0.56%

#### Birla Sun Life New Millennium Fund

Allocation as a % of Net Assets	%
Infosys Ltd	27.81%
Tech Mahindra Ltd	10.58%
HCL Technologies Ltd	9.83%
Tata Consultancy Services Ltd	8.16%
Cyient Limited	7.08%
Persistent Systems Ltd	5.26%
Tata Communications Ltd	4.34%
KPIT Technologies Limited	3.72%
Sasken Communication Technologies Ltd	3.69%
NIIT Technologies Ltd	2.66%
Dish TV India Ltd	2.16%
Sonata Software Ltd	2.01%
Info Edge India Ltd	1.58%
Zee Entertainment Enterprises Ltd	1.56%
Jagran Prakashan Ltd	1.38%
Just Dial Limited	1.16%
Shemaroo Entertainment Ltd	1.15%
Net receivables / payables	0.93%
Firstsource Solutions Ltd	0.77%
PVR Ltd	0.69%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.18%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	3.31%
Total	100.00%

#### Birla Sun Life India Opportunities Fund

Allocation as a %	
of Net Assets	%
Wabco India Ltd	8.57%
Cummins India Ltd	8.50%
Honeywell Automation India Ltd	7.08%
Sanofi India Ltd	6.53%
Hindustan Zinc Ltd	6.08%
Reliance Industries Ltd	5.31%
Wipro Ltd	5.06%
Infosys Ltd	4.76%
Cipla Ltd	4.58%
AIA Engineering Ltd	4.03%
Dr Reddy Laboratories Ltd	3.37%
Crisil Ltd	3.29%
Bajaj Auto Ltd	3.24%
Persistent Systems Ltd	3.06%
Tata Consultancy Services Ltd	2.74%
HCL Technologies Ltd	2.73%
Tech Mahindra Ltd	2.70%
Lupin Ltd	2.15%
Oracle Financial Services Software Ltd	2.10%
Orbit Exports Ltd	1.72%
IPCA Laboratories Ltd	1.36%
Unichem Laboratories Ltd	1.09%
Cadila Healthcare Ltd	0.93%
Bharti Airtel Ltd	0.84%
Praj Industries Ltd	0.67%
Sesa Sterlite Ltd	0.43%
Collabera Solutions Pvt Ltd	0.00%
Jainpur Straw Brd and Paper Ltd	0.00%
Magnasound (I) Ltd	0.00%
Oriqua Ltd	0.00%
Sree Rama Polymer	0.00%
Cash & Current Assets	2.49%
Net receivables / payables	4.58%
Total	100.00%

#### **Birla Sun Life Special Situations Fund**

Allocation as a % of Net Assets	%
Wabco India Ltd	7.80%
Maruti Suzuki India Ltd	6.40%



Birla Sun Life

Indusind Bank Ltd	6.13%
Strides Arcolab Ltd	5.75%
Wipro Ltd	5.22%
Motherson Sumi Systems Ltd	4.99%
ICICI Bank Ltd	4.37%
LIC Housing Finance Ltd	4.24%
Lupin Ltd	4.17%
HCL Technologies Ltd	4.07%
HDFC Bank Ltd	3.54%
Century Textiles & Industries Ltd	3.31%
Tata Communications Ltd	2.92%
Yes Bank Ltd	2.82%
Tech Mahindra Ltd	2.62%
AIA Engineering Ltd	2.60%
Birla Corporation Ltd	2.55%
Jaiprakash Power Ventures Ltd	2.48%
Union Bank of India	2.33%
Tata Chemicals Ltd	2.30%
Simplex Infrastructures Ltd	2.08%
Cummins India Ltd	2.05%
Hinduja Ventures Ltd	1.88%
Muthoot Finance Ltd	1.66%
Karur Vysya Bank Ltd	1.51%
Sasken Communication Technologies Ltd	1.36%
PTC India Ltd	1.24%
Cox and Kings Ltd	1.12%
Adlabs Entertainment Limited	0.89%
Radico Khaitan Ltd	0.81%
United Breweries Holdings Ltd	0.40%
SANGHI INDUSTRIES LTD	0.35%
Cash & Current Assets	3.78%
Net receivables / payables	0.26%
Total	100.00%

Birla Sun Life Dynamic Asset Allocation Fund

Allocation Fi		
Allocation as a %	Rating	%
of Net Assets		
HDFC Bank Ltd		4.89%
Tata Consultancy Services Ltd		3.75%
Eicher Motors Ltd		3.67%
Kewal Kiran Clothing Limited		3.57%
ICICI Bank Ltd		3.31%
Infosys Ltd		3.26%
Repco Home Finance Ltd		2.95%
ITC Ltd		2.87%
Orbit Exports Ltd		2.79%
Muthoot Finance Ltd		2.61%
Axis Bank Ltd		2.35%
Reliance Industries Ltd		2.34%
Bharat Electronics Ltd		2.11%
Lupin Ltd		2.00%
Sun Pharmaceuticals Industries Ltd		1.95%
Pfizer Ltd		1.87%
Birla Corporation Ltd		1.70%
Wipro Ltd		1.66%
Jindal Steel and Power Ltd		1.64%
V-Mart Retail Limited		1.39%
HCL Technologies Ltd		1.34%
Alstom India Limited		1.29%
Federal Bank Ltd		1.29%
Power Grid Corporation of India Ltd		1.19%
Maruti Suzuki India Ltd		1.16%
Tata Motors Ltd		1.15%
Jagran Prakashan Ltd		1.08%
Tourism Finance Corporation of India		1.05%
Ltd		110070
Shriram Transport Finance Company		0.93%
Ltd Cairn India Ltd		0.000/
State Bank of India		0.90% 0.90%
Baiai Finance Ltd		0.90%
Atul Auto Ltd		0.64%
Talwalkars Better Value Fitness Ltd		0.59%
Inox Wind Ltd NTPC Ltd	CRISIL AAA	0.59%
	CRISIL AAA	0.09%
Cash & Current Assets		28.91%
Net receivables / payables		3.57%
Total		100.00%

#### Birla Sun Life International Equity

Fund - Plan A	
Allocation as a % of Net Assets	%
McKesson Corp	4.74%
Aetna Inc New	4.70%
APPLE INC	3.92%
VALERO ENERGY CORP	3.42%

AMERISOURCE BERGEN CORP	3.31%
HARMAN INTERNATIONAL	3.21%
The Boeing Co	3.16%
FEDEX CORP	2.82%
COACH INC	2.66%
AXA SA	2.62%
MARKS & SPENCER GROUP PLC	2.56%
Zurich Insurance Group Ag	2.56%
T ROWE PRICE GROUP I	2.46%
CVS CAREMARK CORP	2.44%
TELENOR	2.32%
Allianz SE	2.30%
INTERNATIONAL BUSINESS MACHINES CORP IBM	2.30%
TOYOTA MOTOR CORP	2.24%
EMC CORP	2.21%
CANON INC	2.20%
Constellation Brands Inc	2.09%
Viacom Inc	2.06%
Koninklijke AHOLD NV	2.03%
Japan Airlines Co Ltd	2.03%
GILEAD SCIENCES INC	1.99%
Vivendi SA	1.87%
XEROX CORP	1.81%
Delta Air Lines Inc	1.80%
EASTMAN CHEMICAL CO	1.79%
CenturyLink Inc	1.73%
BOC Hong Kong Holdings Ltd	1.72%
CNOOC LTD	1.68%
CENTRICA PLC	1.61%
Schneider Electric SA	1.61%
HEWLETT PACKARD CO	1.60%
Michelin Cie Generale Des Etablissements	1.60%
Skandinaviska Enskilda Banken AB	1.32%
TECK Resources Ltd	1.18%
BEIERSDORF AG	1.16%
MICHAEL KORS HOLDINGS LTD	0.97%
United Co Rusal PLC	0.88%
Cash & Current Assets	7.01%
Net receivables / payables	0.31%
Total	100.00%

Pirlo Sun Life International Ea		
Birla Sun Life International Equity		
Fund - Plan B		
Allocation as a %	%	
of Net Assets		
HDFC Bank Ltd	3.86%	
ITC Ltd	3.53%	
Tata Motors Ltd	3.01%	
J Kumar Infraprojects Ltd	2.90%	
Infosys Ltd	2.89%	
ICICI Bank Ltd	2.74%	
Federal Bank Ltd	2.48%	
Eicher Motors Ltd	2.41%	
Kewal Kiran Clothing Limited	2.21%	
Reliance Industries Ltd	2.15%	
Jindal Steel and Power Ltd	2.04%	
Repco Home Finance Ltd	2.00%	
Axis Bank Ltd	1.94%	
Housing Development Finance Corporation Ltd	1.88%	
Shriram City Union Finance Limited	1.70%	
Power Grid Corporation of India Ltd	1.64%	
United Co Rusal PLC	1.62%	
Indusind Bank Ltd	1.54%	
HCL Technologies Ltd	1.53%	
Cummins India Ltd	1.50%	
Atul Auto Ltd	1.45%	
Cognizant Technology Solutions Corp	1.37%	
McKesson Corp	1.37%	
Emami Ltd	1.30%	
Aetna Inc New	1.30%	
DB Corp Ltd	1.27%	
Sesa Sterlite Ltd	1.23%	
Hindustan Zinc Ltd	1.23%	
Tata Consultancy Services Ltd	1.11%	
APPLE INC	1.10%	
AMERISOURCE BERGEN CORP	0.99%	
Maruti Suzuki India Ltd	0.96%	
OMKAR SPECIALITY CHEMICALS LIMITED	0.91%	
STERLING HOLIDAY RESORTS INDIA LTD	0.84%	
HARMAN INTERNATIONAL	0.81%	
FEDEX CORP	0.81%	
State Bank of India	0.81%	
Automotive Axles Ltd	0.81%	
Karur Vysya Bank Ltd	0.80%	
Orient Refractories Limited	0.79%	
AXA SA	0.78%	
Cyient Limited	0.78%	
VALERO ENERGY CORP	0.76%	

V-Mart Retail Limited	0.75%
The Boeing Co	0.75%
VST Industries Ltd	0.74%
Zurich Insurance Group Ag	0.74%
Sanofi India Ltd	0.73%
Bajaj Finance Ltd	0.71%
Akzo India Nobel Ltd	0.70%
COACH INC	0.70%
Tourism Finance Corporation of India Ltd	0.68%
CVS CAREMARK CORP	0.68%
T ROWE PRICE GROUP I	0.67%
Texmaco Rail & Engineering Ltd	0.65%
Grasim Industries Ltd	0.63%
Japan Airlines Co Ltd	0.61%
TELENOR	0.60%
CANON INC	0.60%
EMC CORP	0.58%
MARKS & SPENCER GROUP PLC	0.57%
Constellation Brands Inc	0.57%
Allianz SE	0.57%
GILEAD SCIENCES INC	0.55%
Orient Cement Ltd	0.54%
TOYOTA MOTOR CORP	0.53%
Yes Bank Ltd	0.53%
INTERNATIONAL BUSINESS MACHINES CORP IBM	0.53%
Orbit Exports Ltd	0.50%
EASTMAN CHEMICAL CO	0.50%
The Jammu and Kashmir Bank Ltd	0.49%
Delta Air Lines Inc	0.49%
XEROX CORP	0.49%
Koninklijke AHOLD NV	0.47%
Vivendi SA	0.46%
CenturyLink Inc	0.46%
HEWLETT PACKARD CO	0.43%
Viacom Inc	0.41%
CNOOC LTD	0.40%
CENTRICA PLC	0.39%
Michelin Cie Generale Des Etablissements	0.38%
Schneider Electric SA	0.38%
Skandinaviska Enskilda Banken AB	0.37%
BOC Hong Kong Holdings Ltd	0.35%
City Union Bank Ltd	0.33%
BEIERSDORF AG	0.29%
Bosch Ltd	0.29%
TECK Resources Ltd	0.29%
MICHAEL KORS HOLDINGS LTD	0.23%
Gulf Oil Lubricants India Ltd	0.23%
Procter & Gamble Hygiene and Health Care Ltd	0.22%
Inox Wind Ltd	0.13%
6% Cum. NCv. Prefer Zee Entertainment Enter'es Ltd	0.09%
Cash & Current Assets	0.03% 6.41%
Net receivables / payables	-0.33%
Total	100.00%
	100.00%

#### Birla Sun Life Commodity Equities Fund -Global Agri Plan (GAP)

Allocation as a % of Net Assets	%	
MONSANTO CO	9.70%	
SYNGENTA LTD REG SHS	8.17%	
ARCHER-DANIELS-MIDLAND CO	8.09%	
ASSOCIATED BRITISH FOODS PLC	7.83%	
BRF SA	7.00%	
TYSON FOODS INC	6.89%	
BUNGE LTD	6.39%	
Kubota Corp	5.43%	
DEERE & CO	5.31%	
Potash Corp Of Saskatchewan Inc USD	4.69%	
AGRIUM INC	4.52%	
CF INDUSTRIES HOLDINGS INC ORD SHS	S 3.98%	
The Mosaic Company Limited	3.65%	
WILMAR INTERNATIONAL LTD	3.11%	
Nippon Meat Pack Ord	2.90%	
Marine Harvest ASA	2.68%	
YARA INTERNATIONAL ASA	1.96%	
INGREDION INC	1.83%	
GOLDEN AGRI-RESOURCES LTD	1.55%	
Uralkaliy OJSC SHS GDR	1.17%	
Sociedad Quimica yMinera de Chile SA	0.66%	
Israel Chemicals Ltd	0.58%	
Cash & Current Assets	2.82%	
Net receivables / payables	-0.92%	

Total	100.00%
Birla Sun Life Global Commodities	s Fund
Allocation as a % of Net Assets	%
Martin Currie Global Resources Fund	50.77%
First State Glob Umbrella Fund Global Res Fund - I	44.40%
Cash & Current Assets	5.31%
Net receivables / payables	-0.48%
Total	100 00%

#### **Birla Sun Life Global Real Estate Fund**

Allocation as a % of Net Assets	%
ING (L) Invest Global Real Estate - I Cap USD	99.46%
Cash & Current Assets	0.62%
Net receivables / payables	-0.09%
Total	100.00%

#### Birla Sun Life Latin America Equity Fund

		E.
Allocation as a %	%	E
of Net Assets	/0	1
ING (L) INV Latin America I Cap	94.53%	E
Cash & Current Assets	5.41%	
Net receivables / payables	0.06%	
Total	100.00%	1

#### **Birla Sun Life Index Fund**

Allocation as a %	%
of Net Assets	7.570/
Infosys Ltd	7.57%
Housing Development Finance Corporation Ltd	7.08%
HDFC Bank Ltd	6.79%
NIFTY_30/04/2015 ICICI Bank Ltd	6.78% 6.25%
ITC Ltd	
Larsen & Toubro Ltd	6.23% 4.81%
Reliance Industries Ltd	4.65%
Tata Consultancy Services Ltd	4.05%
Tata Motors Ltd	3.38%
Axis Bank Ltd	3.25%
State Bank of India	2.82%
Sun Pharmaceuticals Industries Ltd	2.64%
Hindustan Unilever Ltd	2.12%
Kotak Mahindra Bank Ltd	1.93%
Oil & Natural Gas Corporation Ltd	1.88%
Mahindra & Mahindra Ltd	1.87%
Bharti Airtel Ltd	1.86%
HCL Technologies Ltd	1.82%
Maruti Suzuki India Ltd	1.67%
Lupin Ltd	1.65%
Coal India Ltd	1.60%
Dr Reddy Laboratories Ltd	1.51%
Wipro Ltd	1.41%
Indusind Bank Ltd	1.31%
Tech Mahindra Ltd	1.31%
Asian Paints Ltd	1.26%
Cipla Ltd	1.24%
Power Grid Corporation of India Ltd	1.09%
Hero MotoCorp Ltd	1.08%
NTPC Ltd	1.04%
Ultratech Cement Ltd	1.01%
Bajaj Auto Ltd	0.93%
Yes Bank Ltd	0.91%
Grasim Industries Ltd	0.79%
IDFC Ltd.	0.76%
Bharat Heavy Electricals Ltd	0.73%
Tata Steel Ltd	0.72%
Idea Cellular Ltd	0.72%
Bharat Petroleum Corp Ltd	0.72%
Sesa Sterlite Ltd	0.71%
Ambuja Cements Ltd	0.67%
Zee Entertainment Enterprises Ltd	0.64%
Gail (India) Ltd	0.62%
Hindalco Industries Ltd	0.57%
Bank Of Baroda	0.53%
ACC Ltd	0.50%
Tata Power Co Ltd	0.48%
Cairn India Ltd	0.42%
Punjab National Bank	0.37%
NMDC Ltd	0.35%
Cash & Current Assets	7.59%
Net receivables / payables	-15.09%

Total	100.00%
Birla Sun Life Asset Allocation Fu	und -
Aggressive Plan	
Allocation as a % of Net Assets	%
Birla Sun Life Advantage Fund - Gr - Dir Pl	28.60%
Birla Sun Life Infra. Fund - Grth - Direct Plan	13.09%
Birla Sun Life Top 100 Fund - Growth - Direct Plan	12.51%
Birla Sunlife Banking and Fin Ser Fund-Dir P-GR	9.44%
Birla Sun Life Govt Sec. Long Term Grwth Direct	9.28%
Birla Sun Life New Millennium Fund Direct Plan Gro	8.34%
Birla Sun Life Income Plus - Growth - Direct Plan	6.92%
Cash & Current Assets	11.37%
Net receivables / payables	0.45%
Total	100.00%

#### Birla Sun Life Asset Allocation Fund -Moderate Plan

Allocation as a % of Net Assets	%
Birla Sun Life Advantage Fund - Gr - Dir Pl	23.28%
Birla Sun Life Govt Sec. Long Term Grwth Direct	21.53%
Birla Sun Life Income Plus - Growth - Direct Plan	11.34%
Birla Sunlife Banking and Fin Ser Fund-Dir P-GR	8.51%
Birla Sun Life New Millennium Fund Direct Plan Gro	8.16%
Birla Sun Life Infra. Fund - Grth - Direct Plan	7.11%
Birla Sun Life Top 100 Fund - Growth - Direct Plan	6.32%
Cash & Current Assets	13.45%
Net receivables / payables	0.28%
Total	100.00%

#### Birla Sun Life Asset Allocation Fund -

Conservative Plan		
Allocation as a % of Net Assets	%	
Birla Sun Life Govt Sec. Long Term Grwth Direct	36.59%	
Birla Sun Life Income Plus - Growth - Direct Plan	30.38%	
Birla Sun Life Advantage Fund - Gr - Dir Pl	10.88%	
Birla Sunlife Banking and Fin Ser Fund-Dir P-GR	3.50%	
Birla Sun Life New Millennium Fund Direct Plan Gro	3.49%	
Birla Sun Life Infra. Fund - Grth - Direct Plan	3.21%	
Birla Sun Life Top 100 Fund - Growth - Direct Plan	2.58%	
Cash & Current Assets	9.01%	
Net receivables / payables	0.37%	
Total	100.00%	

#### Birla Sun Life 5 Star Multi Manager FoF Scheme

Allocation as a % of Net Assets	%
Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	19.96%
SBI Blue Chip Fund-Direct Plan -Growth	19.86%
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	18.75%
HDFC Equity Fund -Direct Plan - Growth Option	11.04%
ICICI Prudential Top 100 Fund - Dir Pln - Growth	9.84%
ICICI Prudential Discovery Fund Direct Plan Grwth	7.93%
Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	7.47%
Cash & Current Assets	5.81%
Net receivables / payables	-0.68%
Total	100.00%

#### Birla Sun Life Asset Allocator Multi Manager FoF Scheme Allocation as a % of Net Assets Mirae Asset India Opp'ties Fund-Direct Plan-Growth 16.74%

Birla Sun Life Govt Sec. Long Term Grwth Direct	15.35%
Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	14.30%
SBI Dynamic Bond Fund - Direct Plan - Growth	13.09%
SBI Blue Chip Fund-Direct Plan -Growth	12.07%
HDFC Equity Fund -Direct Plan - Growth Option	7.10%
Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	6.95%
Franklin India PRIMA FUND - Direct - Growth	5.38%
ICICI Prudential Discovery Fund Direct Plan Grwth	5.38%
ICICI Prudential Top 100 Fund - Dir Pln - Growth	1.63%
Cash & Current Assets	3.78%
Net receivables / payables	-1.76%

Birla Sun Life Financial Planning FOF - Aggressive Plan Allocation as a % of Net Assets

mpower

Total	100.00%
Net receivables / payables	0.05%
Cash & Current Assets	1.29%
Birla Sun Life Short Term Fund Grwth - Direct Plan	1.78%
Goldman Sachs Gold ETF (Gold Bees)	1.97%
Kotak MF Gold ETF	2.02%
ICICI Prudential Top 100 Fund - Dir Pln - Growth	3.99%
Birla Sun Life Govt Sec. Long Term Grwth Direct	4.21%
Franklin India PRIMA FUND - Direct - Growth	4.27%
Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	5.01%
ICICI Prudential Discovery Fund Direct Plan Grwth	5.12%
IDFC Dynamic Bond Fund-Direct Plan-Growth	5.16%
HDFC Equity Fund -Direct Plan - Growth Option	7.09%
Birla Sun Life Cash Plus - Growth - Direct Plan	13.03%
SBI Blue Chip Fund-Direct Plan -Growth	14.21%
Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	15.15%
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	15.65%

### Birla Sun Life Financial Planning

FOF - CONSELVALIVE FIAM		
Allocation as a % of Net Assets	%	
Birla Sun Life Cash Plus - Growth - Direct Plan	36.79%	
IDFC Dynamic Bond Fund-Direct Plan-Growth	14.52%	
Birla Sun Life Govt Sec. Long Term Grwth Direct	11.28%	
Kotak MF Gold ETF	9.81%	
Mirae Asset India Opp'ties Fund-Direct Plan-Growth	6.53%	
Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	4.68%	
SBI Blue Chip Fund-Direct Plan -Growth	4.66%	
HDFC Equity Fund -Direct Plan - Growth Option	1.99%	
ICICI Prudential Discovery Fund Direct Plan Grwth	1.65%	
Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	1.58%	
Franklin India PRIMA FUND - Direct - Growth	1.35%	
Goldman Sachs Gold ETF (Gold Bees)	0.72%	
Cash & Current Assets	4.56%	
Net receivables / payables	-0.11%	
Total	400.000/	

### Birla Sun Life Financial Planning

FOF - Prudent Plan		
	Allocation as a % of Net Assets	%
	Birla Sun Life Cash Plus - Growth - Direct Plan	24.46%
	IDFC Dynamic Bond Fund-Direct Plan-Growth	14.85%
	Mirae Asset India Opp'ties Fund-Direct Plan-Growth	11.76%
	Birla Sun Life Frontline Eq Fd - Gr - Direct Plan	8.70%
	Birla Sun Life Govt Sec. Long Term Grwth Direct	6.88%
	Kotak MF Gold ETF	5.90%
	SBI Blue Chip Fund-Direct Plan -Growth	5.61%
	Mirae Asset Emerging Bluechip Fund - Dir Pln- Grw	4.36%
	HDFC Equity Fund -Direct Plan - Growth Option	3.96%
	Birla Sun Life Short Term Fund Grwth - Direct Plan	3.28%
	Franklin India PRIMA FUND - Direct - Growth	2.71%
	ICICI Prudential Discovery Fund Direct Plan Grwth	2.40%
	ICICI Prudential Top 100 Fund - Dir Pln - Growth	2.07%
	Goldman Sachs Gold ETF (Gold Bees)	1.41%
	Cash & Current Assets	1.22%
	Net receivables / payables	0.43%
	Total	100.00%

#### **Tax Savings Solutions**

#### Birla Sun Life Tax Relief '96

Allocation as a % of Net Assets	%
Honeywell Automation India Ltd	6.15%
Sundaram Clayton Ltd	5.64%
ICRA Ltd	4.75%
Bayer Cropscience Ltd	4.66%
ING Vysya Bank Ltd	4.18%
MRF Ltd	3.65%
Pfizer Ltd	3.25%
Bosch Ltd	3.22%
ICICI Bank Ltd	3.12%
STERLING HOLIDAY RESORTS INDIA LTD	2.96%
Housing Development Finance Corporation Ltd	2.88%
Tata Consultancy Services Ltd	2.88%
Larsen & Toubro Ltd	2.87%
Cummins India Ltd	2.69%
Shoppers Stop Ltd	2.61%
Reliance Industries Ltd	2.54%
Axis Bank Ltd	2.36%
HDFC Bank Ltd	2.27%
Zee Entertainment Enterprises Ltd	2.24%
Tata Motors Ltd	2.20%

.76% ).00%

%

Birla Sun Lif

Biocon Ltd	2.09%
Sun Pharmaceuticals Industries Ltd	1.96%
Grasim Industries Ltd	1.95%
Jet Airways India Ltd	1.92%
Yes Bank Ltd	1.91%
Shree Cement Ltd	1.88%
Gillette India Ltd	1.82%
Glaxosmithkline Pharmaceuticals Ltd	1.73%
HCL Technologies Ltd	1.65%
Infosys Ltd	1.45%
Indusind Bank Ltd	1.42%
Hindustan Unilever Ltd	1.38%
Maruti Suzuki India Ltd	1.32%
Century Textiles & Industries Ltd	1.21%
Tech Mahindra Ltd	1.20%
Capital First Limited	1.08%
IDFC Ltd.	1.03%
ITC Ltd	0.76%
Hitachi Home and Life Solution India Ltd	0.61%
Cash & Current Assets	0.54%
Sesa Sterlite Ltd	0.52%
Mahindra & Mahindra Ltd	0.50%
Container Corporation of India Ltd	0.48%
Bata India Ltd	0.47%
Colgate Palmolive India Ltd	0.46%
Ashok Leyland Ltd	0.45%
SKS Microfinance Ltd	0.39%
Shriram Transport Finance Company Ltd	0.26%
Jain Irrigation Systems Ltd	0.22%
Kansai Nerolac Paints Ltd	0.19%
United Breweries Holdings Ltd	0.13%
Bharat Bijlee Ltd	0.13%
Magnasound (I) Ltd	0.00%
Net receivables / payables	-0.22%
Total	100.00%

#### **Birla Sun Life Tax Plan**

%

ation as a %

of Net Assets	%
Honeywell Automation India Ltd	5.83%
Sundaram Clayton Ltd	
	5.48%
Bayer Cropscience Ltd ICRA Ltd	4.51% 4.46%
	4.46%
ING Vysya Bank Ltd MRF Ltd	3.94%
Pfizer Ltd	3.19%
Bosch Ltd ICICI Bank Ltd	3.11%
STERLING HOLIDAY RESORTS INDIA LTD	2.94%
	2.79%
Tata Consultancy Services Ltd	2.77%
Larsen & Toubro Ltd	2.77%
Housing Development Finance Corporation Ltd	2.71% 2.60%
Cummins India Ltd	
Shoppers Stop Ltd	2.46%
Reliance Industries Ltd	2.45%
Axis Bank Ltd	2.22%
HDFC Bank Ltd	2.14%
Tata Motors Ltd	2.13%
Zee Entertainment Enterprises Ltd	2.10%
Biocon Ltd	1.96%
Sun Pharmaceuticals Industries Ltd	1.88%
Grasim Industries Ltd	1.87%
Shree Cement Ltd	1.82%
Jet Airways India Ltd	1.81%
Yes Bank Ltd	1.79%
Glaxosmithkline Pharmaceuticals Ltd	1.76%
Gillette India Ltd	1.71%
HCL Technologies Ltd	1.60%
Infosys Ltd	1.40%
Indusind Bank Ltd	1.34%
Hindustan Unilever Ltd	1.33%
Maruti Suzuki India Ltd	1.28%
Century Textiles & Industries Ltd	1.17%
Tech Mahindra Ltd	1.16%
Capital First Limited	1.07%
IDFC Ltd.	0.96%
ITC Ltd	0.74%
Hitachi Home and Life Solution India Ltd	0.61%
Sesa Sterlite Ltd	0.50%
Mahindra & Mahindra Ltd	0.49%
Container Corporation of India Ltd	0.45%
Bata India Ltd	0.45%
Colgate Palmolive India Ltd	0.44%
Ashok Leyland Ltd	0.43%
SKS Microfinance Ltd	0.36%
Shriram Transport Finance Company Ltd	0.24%
Jain Irrigation Systems Ltd	0.20%

Kansai Nerolac Paints Ltd	0.17%
United Breweries Holdings Ltd	0.12%
Bharat Bijlee Ltd	0.12%
Magnasound (I) Ltd	0.00%
Cash & Current Assets	3.95%
Net receivables / payables	0.81%
Total	100.00%

#### **Birla Sun Life Tax Savings Fund**

Allocation as a %	%
of Net Assets	/0
Honeywell Automation India Ltd	6.07%
Sundaram Clayton Ltd	5.51%
ICRA Ltd	4.64%
Bayer Cropscience Ltd	4.60%
ING Vysya Bank Ltd	4.10%
MRF Ltd	3.57%
Pfizer Ltd	3.32%
Bosch Ltd	3.23%
ICICI Bank Ltd	3.05%
STERLING HOLIDAY RESORTS INDIA LTD	2.90%
Tata Consultancy Services Ltd	2.89%
Larsen & Toubro Ltd	2.88%
Housing Development Finance Corporation Ltd	2.82%
Cummins India Ltd	2.70%
Shoppers Stop Ltd	2.55%
Reliance Industries Ltd	2.55%
Axis Bank Ltd	2.30%
HDFC Bank Ltd	2.23%
Tata Motors Ltd	2.21%
Zee Entertainment Enterprises Ltd	2.19%
Biocon Ltd	2.05%
Sun Pharmaceuticals Industries Ltd	1.96%
Grasim Industries Ltd	1.95%
Shree Cement Ltd	1.89%
Jet Airways India Ltd Yes Bank Ltd	1.88% 1.87%
Gillette India Ltd	1.79%
HCL Technologies Ltd	
Glaxosmithkline Pharmaceuticals Ltd	1.66% 1.58%
Infosys Ltd	1.46%
Indusind Bank Ltd	1.39%
Hindustan Unilever Ltd	1.38%
Maruti Suzuki India Ltd	1.33%
Century Textiles & Industries Ltd	1.22%
Tech Mahindra Ltd	1.21%
Capital First Limited	1.07%
IDFC Ltd.	1.01%
ITC Ltd	0.76%
Hitachi Home and Life Solution India Ltd	0.60%
Sesa Sterlite Ltd	0.52%
Mahindra & Mahindra Ltd	0.50%
Container Corporation of India Ltd	0.47%
Bata India Ltd	0.46%
Ashok Leyland Ltd	0.45%
Colgate Palmolive India Ltd	0.45%
SKS Microfinance Ltd	0.38%
Shriram Transport Finance Company Ltd	0.26%
Jain Irrigation Systems Ltd	0.21%
Kansai Nerolac Paints Ltd	0.18%
Bharat Bijlee Ltd	0.13%
United Breweries Holdings Ltd	0.12%
Cash & Current Assets	1.79%
Net receivables / payables	-0.30%
Total	100.00%

#### **Regular Income Solutions**

#### **Birla Sun Life Monthly Income**

Allocation as a % of Net Assets	Rating	%
8.28% GOI (M/D 21/09/2027)	SOV	24.10%
8.40% GOI (MD 28/07/2024)	SOV	18.02%
Power Finance Corporation Ltd	CRISIL AAA	16.00%
IDBI Bank Ltd	CRISIL AA-	5.14%
DLF Ltd	ICRA A	3.87%
Repco Home Finance Ltd		2.36%
8.24% GOI (MD 15/02/2027)	SOV	1.98%
Eicher Motors Ltd		1.77%
Power Grid Corporation of India Ltd	CRISIL AAA	1.58%
V-Mart Retail Limited		1.18%
Kewal Kiran Clothing Limited		1.05%
Bajaj Finance Ltd		0.85%

9.40% Andhra Pradesh SDL	SOV	0.83%
(MD 30/01/2024)	001	0.0070
HDFC Bank Ltd		0.79%
Indusind Bank Ltd		0.77%
Axis Bank Ltd		0.59%
ICICI Bank Ltd		0.48%
Shriram City Union Finance Limited		0.38%
IDBI Bank Ltd	CRISIL AA+	0.37%
HCL Technologies Ltd		0.34%
Inox Wind Ltd		0.33%
Siemens Ltd		0.32%
City Union Bank Ltd		0.29%
Voltas Ltd		0.29%
Cyient Limited		0.29%
Cummins India Ltd		0.29%
Power Finance Corporation Ltd	CRISIL AAA	0.28%
Maruti Suzuki India Ltd		0.28%
Grasim Industries Ltd		0.28%
OMKAR SPECIALITY CHEMICALS		0.27%
LIMITED		0.21 /0
Gulf Oil Lubricants India Ltd		0.27%
Orbit Exports Ltd		0.26%
Bank Of Baroda		0.26%
Monte Carlo Fashions Ltd		0.22%
Emami Ltd		0.19%
Oriental Hotels Ltd		0.13%
National Aluminium Company Ltd		0.04%
6% Cum. NCv. Prefer Zee		0.03%
Entertainment Enter'es Ltd		
Magnasound (I) Ltd		0.00%
Cash & Current Assets		13.23%
Total		100.00%

#### **Birla Sun Life MIP**

Allocation as a %	Poting	%
of Net Assets	Rating	/0
DLF Ltd	ICRA A	17.69%
8.40% GOI (MD 28/07/2024)	SOV	14.66%
Power Finance Corporation Ltd	CRISIL AAA	13.73%
IDBI Bank Ltd	CRISIL AA-	7.24%
IDBI Bank Ltd	CRISIL AA+	6.15%
9.40% Andhra Pradesh SDL (MD	001/	4 7 40/
30/01/2024)	SOV	4.74%
6.90% GOI (MD 13/07/2019)	SOV	2.59%
8.28% GOI (M/D 21/09/2027)	SOV	1.82%
8.35% GOI 2022 (M/d. 14.05.2022)	SOV	0.90%
HDFC Bank Ltd		0.81%
ICICI Bank Ltd		0.63%
ITC Ltd		0.54%
Infosys Ltd		0.53%
HCL Technologies Ltd		0.50%
Power Finance Corporation Ltd	CRISIL AAA	0.48%
Bosch Ltd		0.45%
State Bank of India		0.40%
Larsen & Toubro Ltd		0.39%
Indusind Bank Ltd		0.39%
Motherson Sumi Systems Ltd		0.39%
Reliance Industries Ltd		0.38%
Wipro Ltd		0.37%
Housing Development Finance		0.36%
Corporation Ltd		
Lupin Ltd		0.35%
Tata Motors Ltd DVR Shares		0.35%
Cummins India Ltd		0.34%
Axis Bank Ltd		0.33%
Tech Mahindra Ltd		0.33%
ING Vysya Bank Ltd		0.33%
Inox Wind Ltd		0.32%
Bharti Airtel Ltd		0.31%
LIC Housing Finance Ltd		0.28%
IDFC Ltd.		0.26%
Tata Consultancy Services Ltd		0.25%
Dr Reddy Laboratories Ltd		0.25%
Federal Bank Ltd		0.23%
Power Grid Corporation of India Ltd		0.23%
Yes Bank Ltd		0.22%
Cyient Limited		0.22%
Tata Motors Ltd		0.22%
Grasim Industries Ltd		0.21%
Akzo India Nobel Ltd		0.17%
Britannia Industries Ltd		0.17%
Bajaj Auto Ltd		0.17%
Crompton Greaves Ltd		0.17%
Maruti Suzuki India Ltd		0.16%
Kewal Kiran Clothing Limited		0.16%
Bharat Petroleum Corp Ltd		0.15%
Sun Pharmaceuticals Industries Ltd Alstom India Limited		0.14% 0.14%
AISION INDIA LIMILEO		0.14%

Godrej Consumer Products Ltd		0.14%
Hindustan Zinc Ltd		0.13%
Muthoot Finance Ltd		0.13%
United Spirits Ltd		0.12%
Glaxosmithkline Pharmaceuticals Ltd		0.12%
Shriram Transport Finance Company Ltd		0.12%
Bayer Cropscience Ltd		0.12%
Monte Carlo Fashions Ltd		0.11%
Shriram City Union Finance Limited		0.11%
Bajaj Finance Ltd		0.11%
Sesa Sterlite Ltd		0.10%
Marico Ltd		0.09%
Shree Cement Ltd		0.09%
Hero MotoCorp Ltd		0.09%
Reliance Capital Ltd		0.08%
Adani Port and Special Economic		0.08%
Zone Ltd		0.06%
Zee Entertainment Enterprises Ltd		0.08%
Nestle India Ltd		0.06%
Bank of India Ltd		0.06%
Oil & Natural Gas Corporation Ltd		0.05%
NTPC Ltd		0.05%
DB Corp Ltd		0.05%
Jagran Prakashan Ltd		0.04%
Sun TV Network Ltd		0.04%
Future Lifestyle Fashions Ltd		0.03%
Marico Kaya Enterprises Ltd		0.02%
6% Cum. NCv. Prefer Zee		0.01%
Entertainment Enter'es Ltd		0.0176
Tata Steel Ltd		0.01%
NTPC Ltd	CRISIL AAA	
Cash & Current Assets		15.18%
Total		100.00%

#### Birla Sun Life MIP II - Wealth 25 Plan

Allocation as a %	Rating	%
of Net Assets	Rating	/0
8.40% GOI (MD 28/07/2024)	SOV	36.06%
8.83% GOI (MD 25/11/2023)	SOV	9.19%
Power Grid Corporation of India Ltd	CRISIL AAA	3.17%
8.28% GOI (M/D 21/09/2027)	SOV	3.11%
Power Finance Corporation Lt	CRISIL AAA	2.13%
8.35% GOI 2022 (M/d. 14.05.2022)	SOV	1.97%
8.24% GOI (MD 15/02/2027)	SOV	1.86%
Eicher Motors Ltd		1.76%
Repco Home Finance Ltd		1.58%
Yes Bank Ltd	ICRA AA+	1.35%
Axis Bank Ltd		1.22%
DLF Ltd	ICRA A	1.21%
Motherson Sumi Systems Ltd		1.12%
Orient Cement Ltd		1.01%
IDBI Bank Ltd	CRISIL AA-	0.99%
Bharat Electronics Ltd		0.88%
Wabco India Ltd		0.81%
Bharat Forge Ltd		0.80%
Capital First Limited		0.78%
LIC Housing Finance Ltd Voltas Ltd		0.74%
HDFC Bank Ltd		0.71% 0.70%
Indusind Bank Ltd		0.70%
AIA Engineering Ltd		0.64%
Berger Paints India Ltd		0.62%
Dewan Housing Finance		0.00%
Corporation Ltd		0.51%
Alstom T&D India Ltd		0.50%
Page Industries Ltd		0.49%
VA Tech Wabag Ltd		0.49%
Asian Paints Ltd		0.49%
Maruti Suzuki India Ltd		0.48%
V-Mart Retail Limited		0.48%
Siemens Ltd		0.47%
Bosch Ltd		0.46%
Kalpataru Power Transmission Ltd		0.46%
Emami Ltd		0.44%
TVS Motor Company Ltd		0.43%
V GUARD INDUSTRIES LIMITED		0.41%
Cummins India Ltd		0.40%
Hindustan Petroleum Corporation Ltd		0.39%
Natco Pharma Ltd		0.38%
Yes Bank Ltd		0.36%
Lupin Ltd		0.36%
Cyient Limited		0.35%
Thomas Cook India Ltd		0.35%
JK Cements Ltd		0.31%
J Kumar Infraprojects Ltd		0.30%
Dalmia Bharat Limited		0.29%
Hitachi Home and Life Solution India		0.29%
Ltd		

Pidilite Industries Ltd	0.29%
Atul Auto Ltd	0.28%
Havells India Ltd	0.27%
MRF Ltd	0.27%
Monte Carlo Fashions Ltd	0.25%
Godrej Consumer Products Ltd	0.25%
Bayer Cropscience Ltd	0.24%
Federal Bank Ltd	0.24%
HCL Technologies Ltd	0.24%
Oracle Financial Services Software Ltd	0.23%
Texmaco Rail & Engineering Ltd	0.23%
Shriram City Union Finance Limited	0.23%
Inox Wind Ltd	0.19%
South Indian Bank Ltd	0.18%
Whirlpool of India Ltd	0.13%
Raymond Ltd	0.12%
HT Media Ltd	0.11%
Action Construction Equipment Ltd	0.10%
Gujarat Fluorochemicals Ltd	0.10%
STERLING HOLIDAY RESORTS	0.10%
INDIA LTD	0.1076
Ramkrishna Forgings Ltd	0.01%
6% Cum. NCv. Prefer Zee	0.01%
Entertainment Enter'es Ltd	0.0176
Cash & Current Assets	11.02%
Total	100.00%

#### Birla Sun Life MIP Saving 5 Plan

Allocation as a % of Net Assets         Rating         %           Power Finance Corporation Ltd         CRISIL AAA         21.39%           8.40% GOI (MD 28/07/2024)         SOV         20.13%           8.28% GOI (M/D 21/09/2027)         SOV         20.13%           B.28% GOI (MD 15/02/2027)         SOV         6.36%           DLF Ltd         ICRA A         4.14%           8.15% GOI (MD 24/11/2026)         SOV         6.36%           9.40% Andhra Pradesh SDL (MD         SOV         1.55%           9.40% Andhra Pradesh SDL (MD         SOV         1.33%           30/01/2024)         SOV         1.27%           8.35% GOI 2022 (M/d. 14.05.2022)         SOV         1.27%           Eicher Motors Ltd         0.63%         0.61%           V-Mart Retail Limited         0.63%         0.65%           Shriram City Union Finance Limited         0.61%         0.61%           Indusind Bank Ltd         0.32%         0.22%           Narui Suzuki India Ltd         0.23%         0.22%           Gity Union Bank Ltd         0.23%         0.23%           Maruti Suzuki India Ltd         0.23%         0.23%           Orbit Exports Ltd         0.18%         0.23%           Orbit Exports Ltd </th <th></th> <th></th> <th></th>			
8.40% GOI (MD 28/07/2024)         SOV         20.13%           8.28% GOI (M/D 21/09/2027)         SOV         11.29%           IDBI Bank Ltd         CRISIL AA-         8.88%           8.24% GOI (MD 15/02/2027)         SOV         6.36%           DLF Ltd         ICRA A         4.14%           8.15% GOI (MD 24/11/2026)         SOV         1.95%           Repco Home Finance Ltd         1.56%         9.40% Andhra Pradesh SDL (MD           30/01/2024)         SOV         1.33%           8.35% GOI 2022 (M/d. 14.05.2022)         SOV         1.27%           Eicher Motors Ltd         1.18%         0.93%           V-Mart Retail Limited         0.63%         0.65%           Shriram City Union Finance Limited         0.61%         0.41%           Indusind Bank Ltd         0.38%         0.61%           IclCI Bank Ltd         0.32%         0.30%           Bajaj Finance Ltd         0.29%         0.29%           City Union Bank Ltd         0.23%         0.29%           Voltas Ltd         0.23%         0.22%           Raymond Ltd         0.23%         0.17%           GOI (MD 30/01/2024)         SOV         0.22%           Raymond Ltd         0.18%         0.18%		Rating	%
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OMKAR SPECIALITY CHEMICALS     0.17%       LIMITED     0.16%       MRF Ltd     0.16%       Bank Of Baroda     0.15%       Monte Carlo Fashions Ltd     0.14%       Emami Ltd     0.13%       Cyient Limited     0.12%       Gulf Oil Lubricants India Ltd     0.08%       8.62% Tamil Nadu SDL (MD     SOV       20/02/2023)     SOV     0.05%       National Aluminium Company Ltd     0.03%       Cash & Current Assets     13.00%	Cummins India Ltd		0.18%
LIMITED 0.17% MRF Ltd 0.16% Bank Of Baroda 0.15% Monte Carlo Fashions Ltd 0.14% Emami Ltd 0.13% Cyient Limited 0.12% Gulf Oil Lubricants India Ltd 0.10% Oriental Hotels Ltd 0.08% 8.62% Tamil Nadu SDL (MD 0.05% National Aluminium Company Ltd 0.03% Cash & Current Assets 13.00%	Grasim Industries Ltd		0.18%
LIMITED MRF Ltd 0.16% Bank Of Baroda 0.15% Monte Carlo Fashions Ltd 0.14% Emami Ltd 0.13% Gyient Limited 0.12% Gulf Oil Lubricants India Ltd 0.10% Oriental Hotels Ltd 0.08% 8.82% Tamil Nadu SDL (MD SOV 0.05% 20/02/2023) SOV 0.05% National Aluminium Company Ltd 0.03% Cash & Current Assets 13.00%	OMKAR SPECIALITY CHEMICALS		0.470/
Bank Of Baroda     0.15%       Monte Carlo Fashions Ltd     0.14%       Emami Ltd     0.13%       Cyient Limited     0.12%       Gulf Oil Lubricants India Ltd     0.10%       Oriental Hotels Ltd     0.08%       8.62% Tamil Nadu SDL (MD     0.05%       20/02/2023)     SOV     0.05%       National Aluminium Company Ltd     0.03%       Cash & Current Assets     13.00%	LIMITED		0.17%
Monte Carlo Fashions Ltd0.14%Emami Ltd0.13%Cyient Limited0.12%Gulf Oil Lubricants India Ltd0.10%Oriental Hotels Ltd0.08%8.62% Tamil Nadu SDL (MD 20/02/2023)SOVNational Aluminium Company Ltd0.03%Cash & Current Assets13.00%	MRF Ltd		0.16%
Emami Ltd0.13%Cyient Limited0.12%Gulf Oil Lubricants India Ltd0.10%Oriental Hotels Ltd0.08%8.62% Tamil Nadu SDL (MD 20/02/2023)SOVNational Aluminium Company Ltd0.03%Cash & Current Assets13.00%	Bank Of Baroda		0.15%
Cyient Limited     0.12%       Gulf Oil Lubricants India Ltd     0.10%       Oriental Hotels Ltd     0.08%       8.62% Tamil Nadu SDL (MD     SOV       20/02/2023)     SOV       National Aluminium Company Ltd     0.03%       Cash & Current Assets     13.00%	Monte Carlo Fashions Ltd		0.14%
Gulf Oil Lubricants India Ltd     0.10%       Oriental Hotels Ltd     0.08%       8.62% Tamil Nadu SDL (MD     0.05%       20/02/2023)     SOV     0.05%       National Aluminium Company Ltd     0.03%       Cash & Current Assets     13.00%	Emami Ltd		0.13%
Oriental Hotels Ltd0.08%8.62% Tamil Nadu SDL (MD 20/02/2023)SOV0.05%National Aluminium Company Ltd0.03%Cash & Current Assets13.00%			0.12%
8.62% Tamil Nadu SDL (MD         SOV         0.05%           20/02/2023)         National Aluminium Company Ltd         0.03%           Cash & Current Assets         13.00%	Gulf Oil Lubricants India Ltd		0.10%
20/02/2023)SOV0.05%National Aluminium Company Ltd0.03%Cash & Current Assets13.00%			0.08%
20/02/2023)     Control       National Aluminium Company Ltd     0.03%       Cash & Current Assets     13.00%		SOV	0.05%
Cash & Current Assets 13.00%		000	
Total 100.00%			
	Total		100.00%

#### **Savings Solutions**

#### **Birla Sun Life Cash Plus**

Allocation as a % of Net Assets	Rating	%
South Indian Bank Ltd	CARE A1+	8.56%
IDBI Bank Ltd	CRISIL A1+	7.16%
Mahindra & Mahindra Financial Services Ltd	CRISIL A1+	6.52%
Sesa Sterlite Ltd	CRISIL A1+	5.30%
Tata Capital Financial Services Ltd	ICRA A1+	5.18%

Housing Development Finance Corporation Ltd	ICRA A1+	4.67%
Talwandi Sabo Power Ltd	CRISIL	4.54%
Polionoo Copital I ta	A1+(SO)	
Reliance Capital Ltd Punjab & Sind Bank	CRISIL A1+ ICRA A1+	3.45% 3.43%
Ranbaxy Laboratories Ltd	ICRA A1+	3.38%
Bank of Maharashtra	CRISIL A1+	3.10%
Deutsche Investments India Pvt Ltd	CRISIL A1+	2.76%
Kotak Mahindra Bank Ltd		2.76%
NABHA POWER LTD	ICRA A1+	2.35%
Bharat Aluminium Co Ltd.	CRISIL A1+	2.27%
L &T Fincorp Limited	CARE A1+	2.08%
IDFC Ltd.	ICRA AAA	2.03%
Infina Finance Private Limited	CRISIL A1+	1.74%
HDB Financial Services Ltd	CARE A1+	1.73%
Dewan Housing Finance Corporation Ltd	CRISIL A1+	1.72%
Oriental Bank of Commerce	CRISIL A1+	1.69%
LIC Housing Finance Ltd	CRISIL AAA	1.58%
Axis Bank Ltd	CRISIL A1+	1.52%
Mahindra & Mahindra Financial	CRISIL AA+	1.40%
Services Ltd	CRISIL AA+	1.39%
Sundaram Finance Ltd Tata Capital Housing Finance Ltd	CRISIL A1+ CRISIL A1+	1.39%
Housing Development Finance		
Corporation Ltd	CRISIL AAA	1.21%
Edelweiss Commodities Ltd	CRISIL A1+	1.17%
Canara Bank	CRISIL A1+	1.15%
Tata Power Company Ltd	ICRA A1+	1.04%
Axis Finance Limited	IND A1+	1.04%
RBL Bank Limited	ICRA A1+	1.04%
TATA Realty & Infrastructure Ltd	ICRA A1+	1.03%
Power Finance Corporation Ltd	CRISIL AAA ICRA A1+	1.01%
JM Financial Products Ltd LIC Housing Finance Ltd	CARE AAA	0.86% 0.70%
L&T Finance Holding Ltd	CARE AAA CARE A1+	0.70%
Piramal Enterprises Ltd	ICRA A1+	0.69%
Magma Housing Finance	CRISIL A1+	0.69%
PNB Housing Finance Ltd	CARE A1+	0.69%
Godrej Industries Ltd	ICRA A1+	0.69%
RHC Holding Pvt Ltd	CARE A1	0.68%
Power Finance Corporation Ltd	ICRA AAA	0.66%
Edelweiss Financial Services Ltd	CRISIL A1+	0.55%
Kotak Mahindra Investments Ltd	CRISIL A1+	0.52%
Cholamandalam Investment and Finance Company Ltd	IND AA	0.42%
Sundaram Finance Ltd	ICRA AA+	0.36%
Kotak Mahindra Prime Ltd	CRISIL AAA	0.35%
Cholamandalam Investment and	ICRA AA	
Finance Company Ltd		0.35%
Godrej Agrovet Ltd	ICRA A1+	0.35%
GIC Housing Finance Ltd	ICRA A1+	0.35%
Standard Chartered Invest & Loans Ltd.		0.35%
Indusind Bank Ltd	CRISIL A1+ ICRA A1+	0.35%
Bajaj Finance Ltd STCI Finance Limited	CRISIL A1+	0.34% 0.34%
Tata Capital Ltd	CRISIL A1+	0.34%
Mahindra & Mahindra Financial	IND AAA	
Services Ltd		0.17%
Tata Motors Finance Ltd Shapoorji Pallonji and Company	CRISIL AA	0.17%
Private Ltd	ICRA A1+	0.17%
ICICI Bank Ltd	ICRA A1+	0.17%
ICICI Securities Ltd	CRISIL A1+	0.17%
Vijaya Bank	CARE A1+	0.17%
Kotak Mahindra Prime Ltd	CRISIL A1+	0.17%
91 Days Tbill (MD 11/06/2015) Cash & Current Assets	SOV	0.03% -4.95%
Total		100.00%
- o tai		/00:00 /0

#### Birla Sun Life Cash Manager

Allocation as a % of Net Assets	Rating	%
Indusind Bank Ltd	CRISIL A1+	9.09%
Housing Development Finance Corporation Ltd	ICRA A1+	9.03%
Dewan Housing Finance Corporation Ltd	CARE AAA	5.79%
Sesa Sterlite Ltd	CRISIL A1+	5.75%
Bank of India	CRISIL A1+	5.65%
IL&FS Transportation Networks Ltd	ICRA A1	5.22%
Dena Bank	CRISIL A1+	5.15%
Indiabulls Housing Finance Ltd	CARE AAA	5.07%
Bank of Maharashtra	CRISIL A1+	3.80%
Andhra Bank	CARE A1+	3.60%
Family Credit Ltd	CARE AA+	3.54%
Religare Finvest Ltd	ICRA AA-	3.19%
IL&FS Transportation Networks Ltd	IND A	2.44%

Piramal Enterprises Ltd	ICRA A1+	2.38%
RHC Holding Pvt Ltd	CARE A(SO)	1.99%
Adani Ports and Special Economic	ICRA AA-	1.96%
Zone Ltd		1.3070
Shapoorji Pallonji and Company	ICRA A1+	1.90%
Private Ltd	IONAAIT	1.3070
Corporation Bank	CRISIL A1+	1.81%
Canara Bank	CRISIL A1+	1.72%
Floreat Investments Ltd	ICRA	1.45%
	AA+(SO)	
Barclays Invest & Loans India Ltd	ICRA A1+	1.38%
Cholamandalam Investment and	ICRA AA	1.21%
Finance Company Ltd		
SREI Equipment Finance Ltd	CARE AA	1.17%
LIC Housing Finance Ltd	CRISIL AAA	1.09%
STCI Finance Limited	CRISIL A1+	0.92%
IL & FS Education and Technology	IND A1+(SO)	0.91%
Services Ltd		0 700/
Pantaloons Fashion & Retail India Ltd	ICRA AA	0.79%
Tata Motors Finance Ltd	CRISIL AA	0.78%
Adani Ports and Special Economic Zone Ltd	ICRA A1+	0.77%
Standard Chartered Invest & Loans Ltd.	CRISIL A1+	0.75%
Standard Chartered Invest & Loans Ltd.	CRISIL A1+	0.75%
Punjab & Sind Bank	ICRA A1+	0.71%
Housing Development Finance		
Corporation Ltd	CRISIL AAA	0.49%
Power Finance Corporation Ltd	CRISIL AAA	0.01%
Cash & Current Assets	CINICIL AAA	0.01% 8.47%
Total		0.47 % 100.00%
Total		100.00 /8

#### Birla Sun Life Savings Fund

Allocation as a % of Net Assets	Rating	%
Talwandi Sabo Power Ltd	CRISIL AA+ (SO)	6.65%
NABHA POWER LTD	ICRA AAA(SO)	6.13%
Oriental Bank of Commerce	CRISIL A1+	5.75%
Housing Development Finance Corporation Ltd	ICRA A1+	5.72%
Dewan Housing Finance Corporation Ltd	CARE AAA	5.26%
Small Industries Dev Bank of India	CARE A1+	5.22%
Indiabulls Housing Finance Ltd Canara Bank	CARE AAA CRISIL A1+	5.18% 4.44%
ING Vysya Bank Ltd	CRISIL A1+	3.38%
Tata Capital Financial Services Ltd	CRISIL AA+	3.13%
GSPC Distribution Networks Ltd.	CARE AA+(SO)	2.38%
Tata Motors Finance Ltd	CRISIL AA	2.35%
L&T Finance Ltd	CARE A1+	2.31%
Bank of Maharashtra	CRISIL A1+	2.23%
Punjab & Sind Bank	ICRA A1+	2.17%
IDBI Bank Ltd	CRISIL A1+	2.17%
Mahindra & Mahindra Financial Services Ltd	CRISIL AA+	1.77%
Shriram Transport Finance Company Ltd	CRISIL AA	1.76%
I L & F S Ltd	ICRA A1+	1.63%
Cholamandalam Investment and Finance Company Ltd	ICRA AA	1.39%
Shriram Transport Finance Company Ltd	CARE AA+	1.32%
LIC Housing Finance Ltd	CRISIL AAA CRISIL	1.24%
Talwandi Sabo Power Ltd	A1+(SO)	1.15%
Bajaj Finance Ltd	CRISIL A1+	1.15%
STCI Finance Limited	CRISIL A1+	1.11%
Barclays Invest & Loans India Ltd	ICRA A1+	0.90%
Andhra Bank	CARE A1+ CRISIL AA+	0.59%
Vizag General Cargo Berth Pvt Ltd	(SO)	0.59%
Power Finance Corporation Ltd	CRISIL AAA	0.58%
Dena Bank	CRISIL A1+	0.58%
Tata Motors Ltd Standard Chartered Invest & Loans Ltd.	ICRA A1+ CRISIL A1+	0.56% 0.52%
Standard Chartered Invest & Loans Ltd.	CRISIL A1+	0.52%
IOT Utkal Energy Services Limited	(SO)	0.44%
Kotak Mahindra Prime Ltd	CRISIL AAA	0.41%
Bharat Aluminium Co Ltd.	CRISIL AA-	0.41%
The Jammu & Kashmir Bank Ltd Axis Bank Ltd	CRISIL A1+ CRISIL A1+	0.28% 0.28%
Housing Development Finance		
Corporation Ltd	CRISIL AAA	0.24%
Tata Capital Financial Services Ltd	ICRA A1+	0.23%
IL&FS Transportation Networks Ltd	ICRA A1	0.23%
364 Days Tbill (MD 26/11/2015) Kotak Mahindra Investments Ltd	SOV CRISIL AAA	0.16%
Rutak waningra investments LTO	URISIL AAA	0.12%

Power Finance Corporation Ltd L & T Housing Finance IDFC Ltd. 364 Days Tbill (MD 03/09/2015) Cash & Current Assets Total	CRISIL AAA CARE AA+ ICRA AAA SOV	0.06% 0.06% 0.05% 0.02% 15.67% 100.00%
Birla Sun Life Treasury C (earlier Birla Sun L Short Term Fu	ife Ultra	Plan
Allocation as a % of Net Assets	Rating	%
8.12% GOI (MD 10/12/2020) LIC Housing Finance Ltd Power Finance Corporation Ltd IDFC Ltd. Housing Development Finance Corporation Ltd	SOV CRISIL AAA CRISIL AAA ICRA AAA CRISIL AAA	13.09% 10.49% 7.78% 7.30% 6.01%
Rural Electrification Corporation Ltd Andhra Bank Power Finance Corporation Ltd 9.60% Gujarat SDL(MD 12/03/2018) IOT Utkal Energy Services Limited	CRISIL AAA CARE A1+ CRISIL AAA SOV CRISIL AAA	4.76% 4.69% 4.62% 2.65% 2.45%
National Bank For Agriculture and Rural Development Reliance Jio Infocomm Limited	(SO) CRISIL AAA CRISIL AAA	2.29% 1.74%
NABHA POWER LTD Shriram Transport Finance Company	ICRA AAA(SO)	1.73%
Ltd	CRISIL AA	1.73%
Shriram Transport Finance Company Ltd	IND AA+	1.72%
8.08% GOI (MD 02/08/2022) Canara Bank Power Finance Corporation Ltd	SOV CRISIL A1+ CRISIL AAA CRISIL AA+	1.62% 1.58% 1.55%
Talwandi Sabo Power Ltd	(SO)	1.51% 1.46%
Tata Sons Ltd 8.40% GOI (MD 28/07/2024) Power Grid Corporation of India Ltd Small Industries Dev Bank of India	CRISIL AAA SOV CRISIL AAA CARE AAA	1.40% 1.43% 1.42% 1.41%
GSPC Distribution Networks Ltd.	CARE AA+(SO)	1.39%
8.35% GOI 2022 (M/d. 14.05.2022) Steel Authority of India Ltd Sesa Sterlite Ltd Reliance Jio Infocomm Limited	SOV CARE AAA CRISIL AA+ CRISIL AAA	1.17% 1.15% 1.15% 1.14%
Tata Capital Financial Services Ltd 8.15% GOI (MD 24/11/2026) 7.80% GOI (MD 03/05/2020). India Infradebt Ltd	ICRA A1+ SOV SOV CRISIL AAA	1.13% 1.06% 1.03% 0.95%
ICICI Home Finance Company Ltd IDBI Bank Ltd 8.89% Assam SDL GOI (MD 12/03/2019)	ICRA AAA CRISIL A1+ SOV	0.69% 0.68% 0.59%
Rural Electrification Corporation Ltd	CRISIL AAA	0.58%
8.81% Harayana SDL (MD 09/07/2018) Export Import Bank of India 8.83% GOI (MD 25/11/2023) Central Bank of India	SOV CRISIL AAA SOV CRISIL A1+	0.58% 0.36% 0.24% 0.11%
ICICI Bank Ltd Union Bank of India Oriental Bank of Commerce 6.8350% Rec Mibor & Pay Fix	ICRA A1+ CRISIL A1+ CRISIL A1+	0.11% 0.11% 0.11%
(MD04/02/20) ICICIBK		0.00%
6.84% Rec Mibor & Pay Fix (MD19/01/20) HSBCBK 6.84% Rec Mibor & Pay Fix		0.00%
(MD19/01/20) ICICIBK 7.16% Rec Mibor & Pay Fix		0.00%
(MD08/01/20) HSBCBK 7.19% Rec Mibor & Pay Fix		-0.01%
(MD31/12/2019) HSBCBK 7.19% Rec Mibor & Pay Fix		-0.01%
(MD07/01/20) HSBC 7.1950% Rec Mibor & Pay Fix		-0.01%
(MD06/01/20) HSBC 7.29% Rec Mibor & Pay Fix		-0.01%
(MD17/12/2019) HSBCBK Cash & Current Assets Total		0.63%

#### Birla Sun Life Dynamic Bond Fund

Allocation as a % of Net Assets	Rating	%
8.12% GOI (MD 10/12/2020)	SOV	11.84%

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Indiabulls Housing Finance Ltd Tata Motors Finance Solutions Pvt Ltd	CARE AAA CRISIL AA	9.11% 8.15%
ECL Finance Ltd	ICRA AA	4.26%
Punjab & Sind Bank	ICRA A1+	4.13%
8.83% GOI (MD 25/11/2023) 9.20% GOI (MD 30/09/2030)	SOV SOV	4.09% 4.02%
8.27% GOI (MD 09/06/2020)	SOV	3.99%
ING Vysya Bank Ltd Canara Bank	CRISIL A1+ CRISIL A1+	3.63% 2.90%
LIC Housing Finance Ltd	CRISIL AT+	2.90%
Indusind Bank Ltd	CRISIL A1+	2.38%
Corporation Bank Edelweiss Commodities Ltd	CRISIL A1+ ICRA AA	2.11% 1.85%
Small Industries Dev Bank of India	CARE AAA	1.85%
Small Industries Dev Bank of India	CARE A1+	1.82%
Vodafone India Ltd 7.80% GOI (MD 03/05/2020).	CRISIL A1+ SOV	1.71% 1.59%
8.30% GOI (MD 02/07/2040)	SOV	1.48%
Vijaya Bank	CARE A1+	1.37%
8.08% GOI (MD 02/08/2022) Shriram Transport Finance	SOV	1.34%
Company Ltd	IND AA+	1.15%
Reliance Jio Infocomm Limited Edelweiss Finance & Investments Ltd	CRISIL AAA ICRA AA	1.13% 1.11%
Shriram Transport Finance Company		
Ltd	CRISIL AA	0.94%
Tata Capital Financial Services Ltd Grand View Estates Pvt Ltd	CRISIL AA+ ICRA AA(SO)	0.92% 0.78%
8.60% GOI (MD 02/06/2028)	SOV	0.75%
Power Finance Corporation Ltd	CRISIL AAA	0.75%
Power Finance Corporation Ltd Piramal Enterprises Ltd	CRISIL AAA ICRA AA	0.74% 0.74%
Cholamandalam Investment and		
Finance Company Ltd	ICRA AA	0.74%
Adani Power Ltd	BWR AA- (SO)	0.74%
Tata Capital Ltd	CRISIL A1+	0.73%
Magma Fincorp Ltd	CARE A1+	0.73%
Housing Development Finance Corporation Ltd	ICRA A1+	0.70%
Bank of Maharashtra	CRISIL A1+	0.69%
Dena Bank	CRISIL A1+	0.69%
I L & F S Ltd National Bank For Agriculture and	ICRA A1+	0.69%
Rural Development	CRISIL A1+	0.68%
8.33% GOI 2026 (M/D 09/07/2026)	SOV	0.65%
Power Finance Corporation Ltd IDFC Ltd.	CRISIL AAA ICRA AAA	0.58% 0.56%
Housing Development Finance	CRISIL AAA	0.51%
Corporation Ltd 8.40% GOI (MD 28/07/2024)	SOV	0.48%
Tata Motors Finance Ltd	CRISIL AA	0.48%
Union Bank of India	CRISIL A1+	0.36%
Andhra Bank 8.15% GOI (MD 24/11/2026)	CARE A1+ SOV	0.34% 0.27%
Reliance Gas Transportation		
Infrastructure Ltd	CARE AAA	0.23%
8.84% Assam SDL (MD 11/06/2024) L&T Finance Ltd	SOV CARE AA+	0.23% 0.19%
Edelweiss Retail Finance Ltd	ICRA AA	0.19%
ICICI Securities Ltd	CRISIL A1+	0.18%
8.32% GOI (MD 02/08/2032) 8.35% GOI 2022 (M/d. 14.05.2022)	SOV	0.14%
8.33% GOI 2022 (M/d. 14.05.2022) 8.33% GOI 2036 (07/06/2036)	SOV SOV	0.13% 0.12%
8.11% Punjab SDL (MD 08/05/2023)	SOV	0.11%
Rural Electrification Corporation Ltd	CRISIL AAA	0.08%
9.03% Puducherry SDL - (21-Mar-2022)	SOV	0.08%
HDB Financial Services Ltd	CRISIL AAA	0.08%
Indusind Bank Ltd		0.04%
Power Grid Corporation of India Ltd 8.24% GOI (MD 10/11/2033)	CRISIL AAA SOV	0.04% 0.03%
Tata Sons Ltd	CRISIL AAA	0.03%
Tata Capital Financial Services Ltd	ICRA AA+	0.02%
9.40% Madhya Pradesh SDL (MD 30/01/2024)	SOV	0.01%
9.23% GOI (MD 23/12/2043)	SOV	0.00%
6.8350% Rec Mibor & Pay Fix		0.00%
(MD04/02/20) ICICISEC Forbes & Company Ltd	CRISIL AA-	0.00%
6.9450% Rec Mibor & Pay Fix		0.00%
(MD11/02/20) ICICISEC		0.00%
7.8% Pay Fixed & Rec Mibor (MD11/07/2016) ICICIBK		0.00%
7.075% Rec Mibor & Pay Fix		0.00%
(MD13/01/20) HDFCBK		0.00%
7.46% Rec Mibor & Pay Fix (MD29/12/2016) HSBCBK		0.00%
7.31% Rec Mibor & Pay Fix		0.00%
(MD22/12/2019) HSBCBK		

Birla Sun Life Mutuel Fund

7.19% Rec Mibor & Pay Fix (MD31/12/2019) HSBCBK	0.00%
7.38% Rec Mibor & Pay Fix	0.00%
(MD04/12/2016) HDFCBK	0.00%
7.4550% Rec Mibor & Pay Fix	0.00%
(MD29/12/2016) ICICIBK 7.46% Rec Mibor & Pay Fix	
(MD29/12/2016) HDFCBK	0.00%
7.42% Rec Mibor & Pay Fix	0.00%
(MD30/12/2016) HSBCBK	0.00%
7.19% Rec Mibor & Pay Fix	0.00%
(MD02/01/20) HDFCBK 7.1950% Rec Mibor & Pay Fix	
(MD31/12/19) ISECPD	0.00%
7.1950% Rec Mibor & Pay Fix	0.00%
(MD06/01/20) HDFCBK	0.00%
7.20% Rec Mibor & Pay Fix	0.00%
(MD31/12/2019) HDFCBK 7.20% Rec Mibor & Pay Fix	
(MD31/12/2019) ICICIBK	0.00%
7.48% Rec Mibor & Pay Fix	-0.01%
(MD23/12/2016) HSBCBK	
Cash & Current Assets	2.25%
Total	100.00%

#### Birla Sun Life Short Term **Opportunities Fund**

Allocation as a %	Pating	%
of Net Assets	Rating	/0
Tata Motors Finance Solutions Pvt Ltd	CRISIL AA	9.47%
Reliance Utilities & Power Pvt Ltd	CRISIL AAA	7.07%
Rural Electrification Corporation Ltd	CRISIL AAA	6.91%
Indiabulls Housing Finance Ltd	CARE AAA	6.78%
TRIL Infopark Ltd (TATA Realty SPV)	BWR A(SO)	5.45%
LIC Housing Finance Ltd	CRISIL AAA	5.07%
SREI Equipment Finance Ltd	CARE AA	4.65%
	ICRA	
S.D. Corporation Pvt. Ltd	AA+(SO)	4.62%
Power Finance Corporation Ltd	CRISIL AAA	3.40%
Tata Motors Finance Ltd	CRISIL AA	3.35%
Adani Ports and Special Economic Zone Ltd	ICRA AA-	3.35%
Shriram Transport Finance Company		
Ltd	CRISIL AA	3.15%
L&T Vrindavan Properties Ltd	CARE	3.00%
	AA+(SO)	0 4004
Reliance Jio Infocomm Limited	CRISIL AAA	2.40%
Sterlite Technologies Ltd	CRISIL A+	2.40%
Rural Electrification Corporation Ltd	CRISIL AAA	2.05%
RKN RETAIL PVT. LTD	BWR A-(SO)	1.85%
Hindalco Industries Ltd	CRISIL AA	1.82%
Securities Trading Corp Ind Ltd	ICRA AA	1.75%
Reliance Ports and Terminals Ltd	CRISIL AAA	1.73%
Tata Housing Development Co Ltd	ICRA AA	1.69%
Power Grid Corporation of India Ltd	CRISIL AAA	1.46%
Housing Development Finance Corporation Ltd	CRISIL AAA	1.19%
Sundaram Finance Ltd	ICRA AA+	1.19%
Hero Realty Ltd	ICRA A+(SO)	1.19%
Sesa Sterlite Ltd	CRISIL AA+	1.18%
Canara Bank	CRISIL A1+	1.09%
Reliance Jio Infocomm Limited	CRISIL AAA	1.06%
IOT Utkal Energy Services Limited	CRISIL AAA (SO)	1.03%
Indusind Bank Ltd	CRISIL A1+	0.82%
Indian Railway Finance Corp Ltd	CRISIL AAA	0.73%
Jyothy Laboratories Ltd	CARE AA-	0.67%
Power Finance Corporation Ltd	CRISIL AAA	0.61%
Cholamandalam Investment and		
Finance Company Ltd	ICRA AA	0.60%
Bharat Aluminium Co Ltd.	CRISIL AA-	0.60%
Vijaya Bank	CARE A1+	0.58%
Sundaram BNP Paribas Home Fina Ltd	CARE AA+	0.53%
Hero Fincorp Limited	CRISIL AA+	0.39%
India Infradebt Ltd	CRISIL AAA	0.25%
Reliance Ports and Terminals Ltd	CARE AAA	0.13%
ICICI Bank Ltd	ICRA A1+	0.12%
6.84% Rec Mibor & Pay Fix		0.000/
(MD19/01/20) HSBCBK		0.00%
7.33% Rec Mibor & Pay Fix		0.00%
(MD08/01/17) HSBCBK		
7.30% Rec Mibor & Pay Fix (MD08/01/17) HSBCBK		0.00%

Cash & Current Assets		2.62%
Total		100.00%
Birla Sun Life Medium	n Term Pla	n
Allocation as a % of Net Assets	Rating	%
Adani Power Ltd	BWR AA- (SO)	11.14%
RHC Holding Pvt Ltd RKN RETAIL PVT. LTD	CARE A(SO) BWR A-(SO)	10.71% 9.68%
IL & FS Education and Technology Services Ltd	IND AA-(SO)	9.34%
DLF Ltd	ICRA A	8.98%
Housing Development Finance Corporation Ltd	ICRA A1+	7.39%
Relationships Properties Pvt Ltd	CARE AA- (SO)	5.99%
Sterlite Technologies Ltd	CRISIL A+	3.99%
S.D. Corporation Pvt. Ltd	ICRA AA+(SO)	3.42%
Coffee Day Natural Resources Private Limited	BWR A-(SO)	3.16%
TRIL Infopark Ltd (TATA Realty SPV)	BWR A(SO)	2.88%
IL&FS Transportation Networks Ltd Reliance Jio Infocomm Limited	ICRA A CRISIL AAA	2.71%
Reliance Ports and Terminals Ltd	CRISIL AAA CRISIL AAA	2.62% 2.55%
Hero Realty Ltd	ICRA A+(SO)	2.01%
Securities Trading Corp Ind Ltd	ICRA AA	1.95%
Tata Housing Development Co Ltd	ICRA AA	1.88%
Reliance Jio Infocomm Limited	CRISIL AAA	1.87%
Sahyadri Agencies Ltd	BWR A(SO)	1.49%
Hero Fincorp Limited	CRISIL AA+	0.83%
Floreat Investments Ltd	ICRA AA+(SO)	0.79%
Cholamandalam Investment and Finance Company Ltd	ICRA AA	0.67%
Sesa Sterlite Ltd	CRISIL AA+	0.26%
RHC Holding Pvt Ltd	IND A	0.15%
Kotak Mahindra Prime Ltd	CRISIL AAA	0.02%
7.13% Rec Mibor & Pay Fix (MD16/01/17) HSBCBK		0.00%
7.13% Rec Mibor & Pay Fix (MD16/01/17) ICICISEC		0.00%
7.50% Rec Mibor & Pay Fix (MD23/12/2016) HSBCBK		-0.01%
7.49% Rec Mibor & Pay Fix (MD23/12/2016) HDFCBK		-0.02%
Cash & Current Assets		3.56%
Total		100.00%

#### **Birla Sun Life Short Term Fund**

Allocation as a % of Net Assets	Rating	%
IDFC Ltd.	ICRA AAA	8.26%
Housing Development Finance Corporation Ltd	CRISIL AAA	7.47%
7.28% GOI (MD 03/06/2019)	SOV	7.34%
Power Finance Corporation Ltd	CRISIL AAA	6.58%
Small Industries Dev Bank of India	CARE AAA	6.45%
LIC Housing Finance Ltd	CRISIL AAA	5.50%
8.58% Karnataka SDL (MD 25/10/2016)	SOV	5.49%
Power Finance Corporation Ltd	CRISIL AAA	4.14%
National Bank For Agriculture and Rural Development	CRISIL AAA	3.72%
Housing Development Finance Corporation Ltd	ICRA A1+	3.61%
Rural Electrification Corporation Ltd	CRISIL AAA	3.57%
National Bank For Agriculture and Rural Development	CRISIL A1+	3.29%
L&T Finance Ltd	ICRA AA+	2.97%
NABHA POWER LTD	ICRA AAA(SO)	2.96%
Export Import Bank of India	CRISIL AAA	2.74%
Rural Electrification Corporation Ltd	CRISIL AAA	1.66%
Small Industries Dev Bank of India	CARE A1+	1.45%
Sundaram Finance Ltd	ICRA AA+	1.42%
Vijaya Bank	CARE A1+	1.37%
IL&FS Financial Services Ltd	IND AAA	1.36%
Kotak Mahindra Prime Ltd	CRISIL AAA	1.35%
Aditya Birla Nuvo Ltd	ICRA AA+	1.34%
Tata Capital Financial Services Ltd	ICRA AA+	1.15%
PNB Housing Finance Ltd	CRISIL AA+	1.13%
Tata Capital Financial Services Ltd	CRISIL AA+	1.11%
Bajaj Finance Ltd	ICRA AA+	0.96%
Talwandi Sabo Power Ltd	CRISIL AA+ (SO)	0.89%

Sesa Sterlite Ltd	CRISIL AA+	0.74%
Reliance Jio Infocomm Limited	CRISIL AAA	0.74%
6.49% GOI (MD 08/06/2015)	SOV	0.74%
8.75% Gujarat SDL(MD 03/10/2016)	SOV	0.53%
Tata Sons Ltd	CRISIL AAA	0.53%
ICICI Home Finance Company Ltd	ICRA AAA	0.52%
9.60% Gujarat SDL(MD 12/03/2018)	SOV	0.38%
Export Import Bank of India	CRISIL AAA	0.38%
Cholamandalam Investment and	ICRA AA	0.37%
Finance Company Ltd	ICKA AA	0.37%
Tata Capital Housing Finance Ltd	CRISIL AA+	0.37%
National Bank For Agriculture and Rural	CRISIL AAA	0.37%
Development	CRISIL AAA	0.37%
7.46% GOI 2017 (M/D. 28/8/2017)	SOV	0.37%
Tata Motors Finance Ltd	CRISIL AA	0.26%
8.08% Odisha SDL (MD 11/03/2020)	SOV	0.23%
8.67% Karnataka SDL (MD 18/07/2017)	SOV	0.17%
Airport Authority of India Ltd	CRISIL AAA	0.15%
LIC Housing Finance Ltd	CARE AAA	0.12%
Power Grid Corporation of India Ltd	CRISIL AAA	0.07%
8.43% Madhya Pradesh SDL	SOV	0.07%
(MD 19/12/2017)	301	0.07 /0
Kotak Mahindra Prime Ltd	ICRA AAA	0.07%
364 Days Tbill (MD 03/09/2015)	SOV	0.06%
HDB Financial Services Ltd	CRISIL AAA	0.03%
7.33% Rec Mibor & Pay Fix		0.00%
(MD08/01/17) HSBCBK		0.0070
7.46% Rec Mibor & Pay Fix		0.00%
(MD29/12/2016) HDFCBK		0.0070
7.48% Rec Mibor & Pay Fix		-0.01%
(MD29/12/2016) HSBCBK		
Cash & Current Assets		3.45%
Total		100.00%

#### **Birla Sun Life Income Plus**

Allocation as a % of Net Assets	Rating	%
8.60% GOI (MD 02/06/2028)	SOV	24.35%
9.20% GOI (MD 30/09/2030)	SOV	23.88%
Nuclear Power Corporation Of India Ltd	CRISIL AAA	5.29%
8.26% GOI (MD 02/08/2027)	SOV	4.67%
8.40% GOI (MD 28/07/2024)	SOV	4.65%
8.15% GOI (MD 24/11/2026)	SOV	4.56%
8.08% GOI (MD 02/08/2022)	SOV	4.47%
8.32% GOI (MD 02/08/2032)	SOV	4.18%
8.24% GOI (MD 15/02/2027)	SOV	2.93%
8.83% GOI (MD 12/12/2041)	SOV	2.91%
8.30% GOI (MD 31/12/2042)	SOV	2.87%
8.12% Assam SDL (MD 11/03/2025)	SOV	2.12%
Rural Electrification Corporation Ltd	CARE AAA	2.10%
HDB Financial Services Ltd	CRISIL AAA	2.08%
IDFC Ltd.	ICRA AAA	1.38%
India Infradebt Ltd	CRISIL AAA	1.13%
Hindalco Industries Ltd	CRISIL AA	1.08%
8.12% Telangana SDL	SOV	0.73%
( MD 11/03/2025)		
9.23% GOI (MD 23/12/2043)	SOV	0.70%
Power Finance Corporation Ltd	CRISIL AAA	0.55%
7.80% GOI (MD 03/05/2020).	SOV	0.53%
8.24% GOI (MD 10/11/2033)	SOV	0.11%
ICICI Bank Ltd	CRISIL AAA	0.06%
8.64% Jharkhand SDL	SOV	0.06%
(MD 06/03/2023) 9.55% Tamilnadu SDL (MD 11/09/2023)	SOV	0.04%
9.56% Maharashtra SDL		0.04%
(MD 28/08/2023)	SOV	0.02%
9.45% Rahasthan SDL		
(MD 26/03/2024)	SOV	0.02%
8.51% Punjab SDL (MD 10/04/2023)	SOV	0.01%
7.30% Rec Mibor & Pay Fix		
(MD29/12/2019) HDFCBK		-0.02%
Cash & Current Assets		2.55%
Total		100.00%

#### Birla Sun Life Floating Rate Fund -Short Term Plan

Allocation as a % of Net Assets	Rating	%
Mahindra & Mahindra Financial	CRISIL A1+	9.06%
Services Ltd Vijaya Bank	CARE A1+	7.52%
Housing Development Finance Corporation Ltd	ICRA A1+	6.05%
IDBI Bank Ltd	CRISIL A1+	6.04%
RBL Bank Limited	ICRA A1+	6.04%
Religare Finvest Ltd	IND A1+	5.74%
JM Financial Products Ltd	ICRA A1+	5.32%

Tata Capital Financial Services Ltd	ICRA A1+	4.54%
TATA Realty & Infrastructure Ltd	ICRA A1+	4.53%
Tata Capital Financial Services Ltd	CRISIL AA+	3.06%
GIC Housing Finance Ltd	ICRA A1+	3.03%
Piramal Enterprises Ltd	ICRA A1+	3.02%
Shapoorji Pallonji and Company	ICRA A1+	3.02%
Private Ltd	ICRAAI+	3.02%
Sesa Sterlite Ltd	CRISIL A1+	3.01%
Small Industries Dev Bank of India	CARE A1+	3.01%
Bharat Aluminium Co Ltd.	CRISIL A1+	3.01%
Reliance Capital Ltd	CRISIL A1+	3.01%
RHC Holding Pvt Ltd	CARE A1	2.99%
SREI Equipment Finance Ltd	ICRA A1+	2.86%
Union Bank of India	CRISIL A1+	2.28%
Credila Financial Services Pvt Ltd	ICRA A1+	2.27%
Talwandi Sabo Power I td	CRISIL	2.200/
Taiwandi Sabo Power Lid	A1+(SO)	2.26%
Power Finance Corporation Ltd	ICRA AAA	2.14%
ICICI Securities Ltd	CRISIL A1+	2.12%
Godrej Properties Ltd	ICRA A1+	1.82%
Cholamandalam Investment and	ICRA AA	1.53%
Finance Company Ltd		1.55%
Kotak Securities Ltd	ICRA A1+	1.52%
Tata Housing Development Co Ltd	CARE A1+	1.51%
Kotak Mahindra Investments Ltd	CRISIL A1+	1.51%
Standard Chartered Invest & Loans Ltd.	CRISIL A1+	0.91%
Tata Motors Finance Ltd	CRISIL AA	0.77%
Karvy Stock Broking Ltd	ICRA	0.45%
Naivy Slock Bloking Llu	A1+(SO)	0.43%
Vodafone India Ltd	CRISIL A1+	0.15%
Cash & Current Assets		-6.09%
Total		100.00%

### Birla Sun Life Floating Rate Fund -

Long renn Flan					
Allocation as a % of Net Assets	Rating	%			
Housing Development Finance Corporation Ltd	CRISIL AAA	14.00%			
Shriram Transport Finance Company Ltd	CRISIL AA	11.62%			
Bank of Maharashtra	CRISIL A1+	11.41%			
91 Days Tbill (MD 22/05/2015)	SOV	10.34%			
IDFC Ltd.	ICRA AAA	8.29%			
Andhra Bank	CARE A1+	7.17%			
Small Industries Dev Bank of India	CARE AAA	6.99%			
National Bank For Agriculture and Rural Development	CRISIL A1+	4.31%			
Indiabulls Housing Finance Ltd	CARE AAA	4.04%			
National Bank For Agriculture and Rural Development	CRISIL AAA	3.89%			
Bajaj Finance Ltd	ICRA AA+	2.72%			
364 Days Tbill (MD 15/10/2015)	SOV	1.11%			
8.7% GUJARATSDL (MD 20/09/2016)	SOV	0.39%			
Cash & Current Assets		13.71%			
Total		100.00%			

#### Birla Sun Life Gilt Plus - Liquid Plan

Allocation as a % of Net Assets	Rating	%
364 Days Tbill (MD 03/09/2015)	SOV	97.66%
Cash & Current Assets		2.34%
Total		100.00%

#### Birla Sun Life Gilt Plus - PF Plan

Allocation as a % of Net Assets	Rating	%
8.60% GOI (MD 02/06/2028)	SOV	51.57%
9.23% GOI (MD 23/12/2043)	SOV	37.58%
Cash & Current Assets		10.85%
Total Net Assets		100.00%

#### Birla Sun Life Gilt Plus - Regular Plan

Allocation as a % of Net Assets	Rating	%
8.40% GOI (MD 28/07/2024)	SOV	88.11%
Cash & Current Assets		11.89%
Total		100.00%
Birla Sun Life Governme	ent Secur	ities

Allocation as a % of Net Assets

8.60% GOI (MD 02/06/2028)	SOV	34.05%
9.23% GOI (MD 23/12/2043)	SOV	22.06%
8.30% GOI (MD 31/12/2042)	SOV	11.83%
8.83% GOI (MD 12/12/2041)	SOV	9.95%
8.40% GOI (MD 28/07/2024)	SOV	7.63%
8.32% GOI (MD 02/08/2032)	SOV	5.30%
8.17% GOI (MD 01/12/2044)	SOV	4.70%
8.26% GOI (MD 02/08/2027)	SOV	1.16%
8.15% GOI (MD 24/11/2026)	SOV	0.18%
8.62% Maharashtra SDL (MD 20/02/2023)	SOV	0.11%
8.30% GOI (MD 02/07/2040)	SOV	0.09%
Cash & Current Assets		2.94%
Total		100.00%

#### Birla Sun Life Government Securities Fund - Short Term Plan

%

100.00%

100.00%

Allocation as a % of Net Assets Cash & Current Assets Total

#### Birla Sun Life Enhanced Arbitrage Fund

Allocation as a %	
of Net Assets	%
HDFC Bank Ltd	8.31%
IDFC Ltd.	8.18%
Lupin Ltd	6.62%
Sun Pharmaceuticals Industries Ltd	5.93%
Reliance Industries Ltd	5.91%
Yes Bank Ltd	5.44%
Grasim Industries Ltd	4.83%
Tata Motors Ltd	4.47%
Indusind Bank Ltd	4.19%
Yes Bank Ltd	4.17%
Maruti Suzuki India Ltd	3.87%
ITC Ltd	3.41%
Oil & Natural Gas Corporation Ltd	3.27%
Indusind Bank Ltd	3.09%
State Bank of India	2.79%
Ranbaxy Laboratories Ltd	2.16%
Housing Development and	1.42%
Infrastructure Ltd	1.42 /0
Titan Company Limited	1.37%
Canara Bank Ltd	1.28%
Crompton Greaves Ltd	0.87%
Asian Paints Ltd	0.57%
Indiabulls Real Estate Ltd	0.35%
Apollo Tyres Ltd	0.21%
APOLLOTYRE_30/04/2015	-0.21%
IBREALEST_30/04/2015	-0.35%
ASIANPAINT_30/04/2015	-0.57%
CROMPGREAV_30/04/2015	-0.88%
CANBK_30/04/2015	-1.29%
TITAN_30/04/2015	-1.38%
HDIL_30/04/2015	-1.43%
RANBAXY_30/04/2015	-2.16%
SBIN_30/04/2015	-2.80%
INDUSINDBK_30/04/2015	-3.10%
ONGC_30/04/2015	-3.30%
ITC_30/04/2015	-3.43%
MARUTI_30/04/2015	-3.91%
TATAMOTORS_30/04/2015	-4.48%
GRASIM_30/04/2015	-4.85%
YESBANK_30/04/2015	-5.47%
RELIANCE_30/04/2015	-5.95%
SUNPHARMA_30/04/2015	-5.96%
LUPIN_30/04/2015	-6.66%
IDFC_30/04/2015	-8.25%
HDFCBANK_30/04/2015	-8.40%
Cash & Current Assets	12.06%
Net receivables / payables	80.04%
Total	100.00%

### Birla Sun Life Active Debt Multi

Manager FOF Scheme		
Allocation as a % of Net Assets	%	
IDFC Dynamic Bond Fund-Direct Plan-Growth	24.97%	
Birla Sun Life Govt Sec. Long Term Grwth Direct	21.26%	
Templeton India Govt.Sec. Fund-Long Term Direct Gr	21.26%	
ICICI Prude Gilt Fund Inv Plan PF Opt-Dir Plan-Grw	21.14%	
SBI Dynamic Bond Fund - Direct Plan - Growth	10.51%	
Cash & Current Assets	0.87%	
Net receivables / payables	-0.02%	
Total	100.00%	





Here's a platform for you to check your dividend declaration, history and all the other vital information on dividends.





	WEALTH		SOLUTIO	NS	
EQUITY SCHEMES	Declared on date	Non Corporate Dividend <sup>#</sup> (₹ per unit)	Dividend <sup>#</sup> (₹ per unit)	Face value (₹)	Cum Dividend NAV (₹ per unit)
Birla Sun Life Equity Fund - Regular Plan	17-Mar-15 16-Oct-14 21-Mar-14 17-Mar-15	3.80 4.50 0.00 2.00	3.80 4.50 4.00 2.00	10.00 10.00 10.00	101.16 89.18 70.10 108.75
Birla Sun Life Equity Fund - Direct Plan	17-Mar-15 16-Oct-14 21-Mar-14	4.50	4.50	10.00 10.00 10.00 10.00	108.75 95.17 74.18
Birla Sun Life Advantage Fund - Regular Plan	05-Sep-14 23-May-14 17-May-13	0.00 15.00 0.00 0.00	4.00 15.00 7.20 4.00	10.00 10.00 10.00 10.00 10.00	104.59 101.29 75.70
Birla Sun Life Advantage Fund - Direct Plan	05-Sep-14 23-May-14	15.00 0.00	15.00 7.20	10.00 10.00	105.26 101.77
Birla Sun Life Midcap Fund - Regular Plan	17-May-13 24-Jul-14 19-Jul-13	0.00 2.50 1.50	4.00 2.50 1.50	10.00 10.00 10.00	75.79 28.67 20.01
Birla Sun Life Small & Midcap Fund - Regular Plan	<u>22-Jun-12</u> 24-Jul-14 19-Jul-13	1.50 0.00 0.00	1.50 1.50 0.35	10.00 10.00 10.00	<u>19.97</u> 18.20 11.79
Birla Sun Life Frontline Equity Fund - Regular Plan	05-Nov-14 17-Apr-14	1.20	0.35 1.20 1.20	10.00 10.00	29.41 23.88
Birla Sun Life India GenNext Fund - Regular Plan	<u>29-Nov-13</u> 27-Jun-14 28-Jun-13	0.00 0.00 0.00	1.00 2.00 1.00	10.00 10.00 10.00	22.31 19.57 16.47
Birla Sun Life India GenNext Fund - Direct Plan	<u>22-Jun-12</u> 27-Jun-14	1.00	1.00 2.00	<u>10.00</u> 10.00	14.01 21.07
Birla Sun Life New Millennium Fund - Regular Plan	11-Sep-14 27-Sep-13	1.60 0.00	1.60 0.85	10.00 10.00	19.90 15.20
	09-Sep-10 22-Jan-15	0.85	0.85 0.85	<u>10.00</u> 10.00	14.16 19.73
Birla Sun Life Top 100 Fund - Regular Plan	27-Jun-14 <u>24-Jan-14</u> 18-Sep-14	0.00 0.00 3.00	0.85 0.80 3.00	10.00 10.00 10.00	17.16 13.99 36.23
Birla Sun Life Buy India Fund - Regular Plan	27-Sep-13 21-Sep-12	0.00 1.00	1.20 1.00	10.00 10.00	22.65 22.81
Birla Sun Life Buy India Fund - Direct Plan	18-Sep-14 27-Sep-13	3.00 0.00	3.00 1.20	10.00 10.00	36.56 22.73
Birla Sun Life MNC Fund - Regular Plan	20-Nov-14 17-Apr-14 29-Nov-13	5.50 0.00 0.00	5.50 4.75 2.00	10.00 10.00 10.00	141.24 94.32 88.94
Birla Sun Life Index Fund - Regular Plan	25-Feb-15 07-Oct-14	5.20 6.00 0.00	5.20 6.00 1.00	10.00 10.00	22.06 25.83
Birla Sun Life Index Fund - Direct Plan	24-Jan-14 25-Feb-15 07-Oct-14	5.20 6.00	5.20 6.00	10.00 10.00 10.00	21.68 22.23 25.97
	24-Jan-14 13-Nov-14	0.00 0.00 2.76	1.00	10.00	21.72
Birla Sun Life India Opportunities Fund - Regular Plan	27-Dec-13 09-Nov-12	0.00	1.50 0.75	10.00 10.00	19.86 16.29
Birla Sun Life Dividend Yield Plus - Regular Plan	20-Mar-15 29-Dec-14	0.18 0.50	0.18 0.50	10.00 10.00	16.82 17.29
Birla Sun Life '95 Fund - Regular Plan	29-Oct-14 09-Mar-15 01-Oct-14	0.50 4.50 7.00	0.50 4.50 7.00	10.00 10.00 10.00	16.69 160.91 145.91
	21-Mar-14 01-Oct-14	0.00 7.00	6.00 7.00	10.00	118.32
Birla Sun Life '95 Fund - Direct Plan	21-Mar-14	0.00	3.00	10.00	124.74
Birla Sun Life Pure Value Fund - Regular Plan	31-Jul-14 23-Aug-13 25-Mar-15	2.80 0.00 0.10	2.80 1.00 0.10	10.00 10.00 10.00	26.19 13.44 10.94
Birla Sun Life Enhanced Arbitrage Fund - Dividend - Regular Plan	04-Dec-14 21-Aug-14	0.10 0.06	0.10 0.06	10.00 10.00	10.75 10.61
Birla Sun Life Enhanced Arbitrage Fund - Dividend - Direct Plan	25-Mar-15 04-Dec-14 21-Aug-14	0.10 0.10 0.06	0.10 0.10 0.06	10.00 10.00 10.00	11.03 10.82 10.67
Birla Sun Life Long Term Advantage Fund - Dividend - Regular Plan	23-May-14	0.00	1.75	10.00	19.23
BSL CEF - Global Agri Plan - Dividend- Regular Plan	23-May-14	1.50	1.12	10.00	18.20
BSL CEF - Global Agri Plan - Dividend- Direct Plan Birla Sun Life Infrastructure Fund - Dividend - Regular Plan	23-May-14 27-Jun-14	1.50	1.12	10.00	18.32
Birla Sun Life Special Situations Fund - Dividend - Regular Plan	28-Aug-14	1.30	1.30	10.00	14.57
Birla Sun Life AAF - Aggressive Plan - Dividend - Regular Plan	14-Aug-14	4.00	2.99	10.00	44.13
Birla Sun Life AAF - Aggressive Plan - Dividend - Direct Plan Birla Sun Life India Reforms Fund - Dividend - Regular Plan	14-Aug-14 08-Aug-14	4.00	2.99	10.00	44.10 11.90
Birla Sun Life International Equity - Plan A -Dividend - Regular Plan	27-Nov-14	1.30	0.88	10.00	16.15
Birla Sun Life Financial Planning FOF Aggressive Plan -	25-Sep-14	0.19	0.19	10.00	13.7617
Quarterly - Regular Plan	25-Jun-14	0.16	0.15	10.00	13.1969
	20-Mar-14 25-Sep-14	0.12	0.11	10.00	11.3962 13.8724
Birla Sun Life Financial Planning FOF Aggressive Plan - Quarterly - Direct Plan	25-Jun-14	0.19	0.15	10.00	13.2850
	20-Mar-14	0.12	0.11	10.00	11.4450
Birla Sun Life Financial Planning FOF Conservative Plan -	25-Sep-14	0.12	0.11	10.00	12.2529
Quarterly - Regular Plan	25-Jun-14 20-Mar-14	0.08	0.07	10.00 10.00	12.0721 11.5070
	25-Sep-14	0.12	0.11	10.00	12.3607
Birla Sun Life Financial Planning FOF Conservative Plan - Quarterly - Direct Plan	25-Jun-14 20-Mar-14	0.08	0.07 0.07	10.00 10.00	12.1625 11.5772
	25-Sep-14	0.16	0.15	10.00	12.6900
Birla Sun Life Financial Planning FOF Prudent Plan - Quarterly - Regular Plan	25-Jun-14	0.12	0.11	10.00	12.3845
	20-Mar-14	0.10	0.09	10.00	11.3392 12.9017
Birla Sun Life Financial Planning FOF Prudent Plan -	25-Sep-14 25-Jun-14	0.16	0.15	10.00	12.9017 12.5730
Quarterly - Direct Plan	20-Mar-14	0.10	0.09	10.00	11.3818
Birla Sun Life Dynamic Asset Allocation Fund - Dividend	22-Mar-13 26-Dec-05	6.00 4.50	6.00 4.50	10.00 10.00	18.4600 15.0000
Birla Sun Life Dynamic Asset Allocation Fund - Dividend - Direct Plan	22-Mar-13	6.00	6.00	10.00	18.5100
Note: The NAV of the scheme, pursuant to pay out of divid		I	I		1

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.



TAX SAVINGS SOLUTIONS					
EQUITY SCHEMES     Declared on date     Non Corporate Dividend <sup>4</sup> (₹ per unit)     Dividend <sup>4</sup> (₹ per unit)     Face value (₹)     Cum Dividend NAV (					
Birla Sun Life Tax Relief '96	13-Mar-15	2.75	2.75	10.00	139.52
	07-Feb-14	0.00	3.00	10.00	81.54
	08-Mar-13	0.00	3.00	10.00	78.66
Birla Sun Life Tax Plan	20-Mar-15	4.50	4.50	10.00	81.45
	21-Mar-14	0.00	4.25	10.00	54.12
	15-Mar-13	0.00	1.50	10.00	48.00

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.

	REGULAR IN	ICOME SOL	UTIONS		
DEBT Schemes	Declared on date	Face Value	Non Corporate Dividend#	Corporate Dividend <sup>#</sup>	Cum Dividend NAV (₹ per unit)
			(₹ per unit)	(₹ per unit)	
	30-Mar-15	10.00	0.0539	0.0499	12.4749
irla Sun Life Monthly Income - Monthly Dividend - Regular Plan	27-Feb-15	10.00	0.0490	0.0454	12.5451
·····, ····, ····,	30-Jan-15	10.00	0.0518	0.0481	12.6324
	30-Mar-15	10.00	0.0576	0.0534	13.3583
irla Sun Life Monthly Income - Monthly Dividend - Direct Plan	27-Feb-15	10.00	0.0523	0.0485	13.4244
	30-Jan-15	10.00	0.0554	0.0514	13.5102
	30-Mar-15	10.00	0.2015	0.1869	12.8521
irla Sun Life Monthly Income - Quarterly Dividend - Regular Plan	31-Dec-14	10.00	0.1980	0.1836	12.9212
···· · · · · · · · · · · · · · · · · ·	30-Sep-14	10.00	0.2713	0.2025	12.2949
	30-Mar-15	10.00	0.2069	0.1918	13.2199
sirla Sun Life Monthly Income - Quarterly Dividend - Direct Plan	31-Dec-14	10.00	0.2030	0.1882	13.2666
	30-Sep-14	10.00	0.2776	0.2072	12.6016
	27-Mar-15	10.00	0.0479	0.0444	12.2068
irla Sun Life MIP - Monthly Dividend Plan - Regular Plan	27-Feb-15	10.00	0.0480	0.0445	12.3569
sina Sun Life MiP - Monthly Dividend Plan - Regular Plan	30-Jan-15	10.00	0.0590	0.0547	12.3903
	26-Dec-14	10.00	0.0473	0.0438	12.1725
	27-Mar-15	10.00	0.0526	0.0487	13.4014
Birla Sun Life MIP - Monthly Dividend Plan - Direct Plan	31-Oct-14	10.00	0.0851	0.0573	12.9105
Sina Sun Life MiP - Monthly Dividend Plan - Direct Plan	26-Sep-14	10.00	0.0607	0.0453	12.7349
	01-Sep-14	10.00	0.0918	0.0685	12.7511
	27-Mar-15	10.00	0.0547	0.0508	13.9664
Birla Sun Life MIP II - Wealth 25 Plan Monthly Dividend Plan - Regular Plan	27-Feb-15	10.00	0.0549	0.0510	14.1108
sina Sun Lite Mir II - Wediun 25 Fidir Montulity Dividend Fidir - Regular Fidir	30-Jan-15	10.00	0.0666	0.0618	14.1816
	26-Dec-14	10.00	0.0531	0.0493	13.7502
	27-Mar-15	10.00	0.0639	0.0593	16.3320
Birla Sun Life MIP II - Wealth 25 Plan Monthly Dividend Plan - Direct Plan	27-Feb-15	10.00	0.0642	0.0595	16.4907
	30-Jan-15	10.00	0.0777	0.0721	16.5634
	27-Mar-15	10.00	0.0502	0.0465	12.8098
irla Sun Life MIP II - Savings 5 Plan Monthly Dividend Plan - Regular Plan	27-Feb-15	10.00	0.0504	0.0467	12.9290
ana sun Liie wier II - savings s Plan wonthly Dividend Plan - Regular Plan	30-Jan-15	10.00	0.0620	0.0575	13.0045
	26-Dec-14	10.00	0.0492	0.0456	12.7881
	27-Mar-15	10.00	0.0523	0.0485	13.3708
Birla Sun Life MIP II - Savings 5 Plan Monthly Dividend Plan - Direct Plan	27-Feb-15	10.00	0.0526	0.0487	13.4911
sina Sun Lite Ivite II - Savings 5 etan Ivionthly Dividend Plan - Direct Plan	30-Jan-15	10.00	0.0646	0.0599	13.5656
	26-Dec-14	10.00	0.0513	0.0476	13.3347

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.

	SAVINGS SOLUTIONS								
DEBT Schemes	Declared on date	Face Value	Non Corporate Dividend <sup>#</sup> (₹ per unit)	Corporate Dividend <sup>#</sup> (₹ per unit)	Cum Dividend NAV <sup>#</sup> (₹ per unit)				
Birla Sun Life Savings Fund – Institutional Monthly Dividend	11-Feb-11 28-Jan-11 31-Dec-10	10.00 10.00 10.00	0.0350 0.0497 0.0587	0.0287 0.0607 0.0547	10.3099 10.3384 10.3413				
Birla Sun Life Savings Fund – Retail Monthly Dividend	11-Feb-11 28-Jan-11 31-Dec-10	10.00 10.00 10.00	0.0350 0.0469 0.0529	0.0287 0.0573 0.0493	10.2848 10.3108 10.3105				
Birla Sun Life Treasury Optimizer Plan - Retail - Quarterly Dividend	16-Mar-15 15-Dec-14 15-Sep-14	10.00 10.00 10.00	1.7371 1.7006 1.7230	1.6110 1.5770 1.2859	108.9248 109.0014 106.1341				
Birla Sun Life Treasury Optimizer Plan - Retail - Monthly Dividend	27-Mar-15 27-Feb-15 30-Jan-15 26-Dec-14	10.00 10.00 10.00 10.00	0.4652 0.4658 0.5768 0.4615	0.4314 0.4320 0.5349 0.4280	104.9465 105.0762 105.3611 104.2238				
Birla Sun Life Treasury Optimizer Plan - Monthly Dividend - Regular Plan	27-Mar-15 27-Feb-15 30-Jan-15 26-Dec-14	10.00 10.00 10.00 10.00	0.4653 0.4659 0.5769 0.4616	0.4315 0.4321 0.5350 0.4281	104.9685 105.0983 105.3832 104.2457				
Birla Sun Life Treasury Optimizer Plan - Monthly Dividend - Direct Plan	27-Mar-15 27-Feb-15 30-Jan-15 26-Dec-14	10.00 10.00 10.00 10.00 10.00	0.4667 0.4672 0.5783 0.4626	0.4328 0.4332 0.5363 0.4290	105.4064 105.6675 104.4964				
Birla Sun Life Treasury Optimizer Plan - Quarterly Dividend - Regular Plan	16-Mar-15 15-Dec-14 15-Sep-14	10.00 10.00 10.00 10.00	1.6941 1.6584 1.6804	1.5710 1.5379 1.2541	106.2249 106.2994 103.5026				
Birla Sun Life Treasury Optimizer Plan - Quarterly Dividend - Direct Plan	16-Mar-15 15-Dec-14 15-Sep-14	10.00 10.00 10.00	1.6955 1.6585 1.7624	1.5724 1.5381 1.3153	106.3940 106.3871 103.5924				
Birla Sun Life Dynamic Bond Fund - Retail Plan - Monthly Dividend - Regular Plan	27-Mar-15 27-Feb-15 30-Jan-15 26-Dec-14	10.00 10.00 10.00 10.00	0.0486 0.0487 0.0600 0.0475	0.0451 0.0452 0.0556 0.0441	10.9617 10.9768 11.0181 10.8311				
Sirla Sun Life Dynamic Bond Fund - Retail Plan - Monthly Dividend - Direct Plan	27-Mar-15 27-Feb-15 30-Jan-15 26-Dec-14	10.00 10.00 10.00 10.00 10.00	0.0486 0.0486 0.0598 0.0474	0.0450 0.0451 0.0555 0.0440	10.9542 10.9628 10.9977 10.8043				
Sirla Sun Life Dynamic Bond Fund - Retail - Quarterly Dividend - Regular Plan	30-Mar-15 31-Dec-14 30-Sep-14	10.00 10.00 10.00 10.00	0.2355 0.2348 0.3272	0.2184 0.2178 0.2442	11.3739 11.4108 11.0235				





Birla Sun Life Dynamic Bond Fund - Quarterly Dividend - Direct Plan	30-Mar-15	10.00	0.2379	0.2206	11.5082
	31-Dec-14	10.00	0.2368	0.2196	11.5248
	30-Sep-14	10.00	0.3292	0.2457	11.1170
Birla Sun Life Short Term Opportunities Fund - Quarterly Dividend - Regular Plan	16-Mar-15	10.00	0.1907	0.1768	10.7540
	15-Dec-14	10.00	0.1881	0.1745	10.7969
	15-Sep-14	10.00	0.2611	0.1949	10.6582
Birla Sun Life Short Term Opportunities Fund - Quarterly Dividend - Direct Plan	16-Mar-15 15-Dec-14 15-Sep-14	10.00 10.00 10.00	0.1933 0.1905 0.2642	0.1793 0.1767 0.1972	10.9024 10.9423 10.7948
Birla Sun Life Medium Term Plan - Dividend - Regular Plan	25-Mar-13	10.00	0.8000	0.6040	10.9834
Birla Sun Life Medium Term Plan - Dividend -Direct Plan	25-Mar-13	10.00	0.8000	0.6040	10.9909
	16-Mar-15	10.00	0.4186	0.3882	11.2974
Birla Sun Life Medium Term Plan - Half Yearly Dividend - Regular Plan	15-Sep-14	10.00	0.5019	0.3746	11.1487
	18-Mar-14	10.00	0.4980	0.3717	11.0629
Birla Sun Life Medium Term Plan - Half Yearly Dividend - Direct Plan	16-Mar-15	10.00	0.4500	0.4173	11.6273
	15-Sep-14	10.00	0.5512	0.4114	11.4790
	18-Mar-14	10.00	0.5464	0.4078	11.3838
Birla Sun Life Medium Term Plan - Quarterly Dividend - Regular Plan	16-Mar-15	10.00	0.1770	0.1641	10.6042
	15-Dec-14	10.00	0.2235	0.2073	10.6756
	15-Sep-14	10.00	0.2338	0.1745	10.5249
Birla Sun Life Medium Term Plan - Quarterly Dividend - Direct Plan	16-Mar-15	10.00	0.1793	0.1663	10.7036
	15-Dec-14	10.00	0.2249	0.2086	10.7658
Birla Sun Life Medium Term Plan -Institutional - Half Yearly Dividend	15-Sep-14	10.00	0.3129	0.2335	10.6714
	18-Mar-14	10.00	0.4980	0.3717	11.0642
	17-Sep-13	10.00	0.1716	0.1281	10.6397
Birla Sun Life Medium Term Plan -Institutional - Quarterly Dividend	17-May-13	10.00	0.2151	0.1605	10.6706
	16-Dec-13	10.00	0.3043	0.2271	10.5925
	17-Sep-13	10.00	0.1373	0.1025	10.4170
,	17-May-13	10.00	0.2106	0.1572	10.4473
Birla Sun Life Short Term Fund - Monthly Dividend - Regular Plan	16-Mar-15	10.00	0.0590	0.0547	11.8443
	16-Feb-15	10.00	0.0508	0.0471	11.8420
	15-Jan-15	10.00	0.0330	0.0306	11.8131
Birla Sun Life Short Term Fund - Monthly Dividend - Direct Plan	16-Mar-15	10.00	0.0590	0.0547	11.8505
	16-Feb-15	10.00	0.0515	0.0478	11.8483
	15-Jan-15	10.00	0.0340	0.0315	11.8196
Birla Sun Life Short Term Fund- Half Yearly Dividend	15-Mar-10	10.00	0.2453	0.2283	11.5557
	16-Mar-09	10.00	0.4467	0.4158	11.9496
	17-Mar-08	10.00	0.4752	0.4423	11.6359
Birla Sun Life Short Term Fund - Quarterly Dividend	15-Dec-11	10.00	0.1131	0.0854	11.6606
	15-Sep-11	10.00	0.0856	0.0646	11.6201
	15-Jun-11	10.00	0.1443	0.1090	11.4526
Birla Sun Life Short Term Fund -Dividend-Regular Plan	29-Dec-14	10.00	0.1669	0.1548	10.3952
	05-Sep-14	10.00	0.7000	0.5224	10.8741
	26-Sep-14	10.00	0.1500	0.1119	10.2400
Birla Sun Life Short Term Fund -Dividend-Direct Plan	29-Dec-14 05-Sep-14 26-Sep-14	10.00 10.00 10.00 10.00	0.1887 0.7000 0.2500	0.1750 0.5224 0.1866	10.3915 10.9668 10.3339
Birla Sun Life Income Plus - Quarterly Dividend - Regular Plan	16-Mar-15	10.00	0.2163	0.2006	13.4829
	15-Dec-14	10.00	0.2032	0.1885	13.5604
	15-Sep-14	10.00	0.2837	0.2117	12.7638
Birla Sun Life Income Plus - Quarterly Dividend - Direct Plan	16-Mar-15	10.00	0.2199	0.2039	13.7284
	15-Dec-14	10.00	0.2063	0.1913	13.7827
	15-Sep-14	10.00	0.2877	0.2147	12.9544
Birla Sun Life Gilt Plus - Liquid Plan – Quarterly Dividend - Regular Plan	16-Mar-15	10.00	0.1548	0.1436	10.8903
	15-Dec-14	10.00	0.1551	0.1439	10.9089
	15-Sep-14	10.00	0.2137	0.1595	10.9282
Birla Sun Life Gilt Plus - Liquid Plan – Quarterly Dividend - Direct Plan	16-Mar-15	10.00	0.1561	0.1447	10.9852
	15-Dec-14	10.00	0.1563	0.1449	10.9968
	15-Sep-14	10.00	0.2152	0.1606	11.0093
Birla Sun Life Gilt Plus - Liquid - Annual Dividend - Regular Plan	16-Mar-15	10.00	0.5970	0.5537	11.1525
	18-Mar-14	10.00	0.8222	0.6136	11.1595
	15-Mar-13	10.00	0.7620	0.5753	10.9546
Birla Sun Life Gilt Plus - Liquid - Annual Dividend - Direct Plan	16-Mar-15	10.00	0.6057	0.5617	11.3501
	18-Mar-14	10.00	0.8306	0.6199	11.3187
	15-Mar-13	10.00	0.6625	0.5002	10.9601
Birla Sun Life Gilt Plus - PF Plan Quarterly Dividend - Regular Plan	16-Mar-15	10.00	0.2935	0.2722	11.0793
	15-Dec-14	10.00	0.2794	0.2591	11.1974
	15-Sep-14	10.00	0.3911	0.2919	10.6825
Birla Sun Life Gilt Plus - PF Plan Quarterly Dividend - Direct Plan	16-Mar-15	10.00	0.2980	0.2763	11.2652
	15-Dec-14	10.00	0.2831	0.2625	11.3660
	15-Sep-14	10.00	0.3958	0.2954	10.8252
Birla Sun Life Gilt Plus - Regular Plan Quarterly Dividend - Regular Plan	16-Mar-15	10.00	0.2717	0.2520	12.7590
	15-Dec-14	10.00	0.2633	0.2441	12.8749
	15-Sep-14	10.00	0.2207	0.1647	12.3450
Birla Sun Life Gilt Plus - Regular Plan Quarterly Dividend - Direct Plan	16-Mar-15	10.00	0.2510	0.2328	11.8020
	15-Dec-14	10.00	0.2429	0.2253	11.8920
	15-Sep-14	10.00	0.3410	0.2545	11.5299
Birla Sun Life Government Securities Fund Long Term Dividend - Regular Plan - Half Yearly Dividend	16-Mar-15 15-Sep-14 18-Mar-14	10.00 10.00 10.00 10.00	0.4462 0.6119 0.6373	0.4138 0.4567 0.4756	11.4769 10.8844 10.9208
Birla Sun Life Government Securities Fund - Long Term Dividend - Direct Plan - Half Yearly Dividend	16-Mar-15 15-Sep-14 18-Mar-14	10.00 10.00 10.00 10.00	0.4627 0.6339 0.6587	0.4291 0.4731 0.4916	11.9344 11.2875 11.3130
Birla Sun Life Government Securities Fund - Short Term Dividend	29-Feb-12	10.00	0.0016	0.0022	10.0031
	15-Dec-10	10.00	0.1108	0.1032	10.2407
	15-Sep-10	10.00	0.1120	0.1044	10.2297
Birla Sun Life Active Debt Multi Manager FoF Scheme - Dividend	25-Sep-14 25-Jun-14 20-Mar-14	10.00 10.00 10.00 10.00	0.1559 0.0312 0.0623	0.1493 0.0299 0.0597	11.1669 11.0097 10.7957
Birla Sun Life Active Debt Multi Manager FoF Scheme - Quarterly - Direct	25-Sep-14	10.00	0.1559	0.1493	11.2196
Plan	25-Jun-14	10.00	0.0312	0.0299	11.0475
Note: The NAV of the scheme, pursuant to pay out of dividend woul	20-Mar-14 d fall to the extent of the navout ar	10.00 Id statutory levy (if applicable). Pas	0.0623	0.0597 sustained in future	10.8183

Note: The NAV of the scheme, pursuant to pay out of dividend would fall to the extent of the payout and statutory levy (if applicable). Past performance may or may not be sustained in future.





### **Close Ended Scheme Performance**

### Birla Sun Life Capital Protection Oriented Fund - Series 10 - Regular Plan

Date of Inception: Jul 11, 2012 Fund Manager: Mr. Prasad	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	CRISIL 1 Year	Value of Standard Investmer 10000 in		ent of ₹
Dhonde & Vineet Maloo NAV (as on 31st March 2015): ₹ 13.1896	(₹)	Protection Oriented - Series 10 (%)	Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 10 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	10.71	10.85	7.50	13190	13235	12175
March 31, 2014 to March 31, 2015 (Absolute)	11.6189	13.52	16.45	8.74	11352	11645	10874
March 28, 2013 to March 31, 2014 (Absolute)	10.6203	9.32	6.52	5.84	10932	10652	10584

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Total Schemes Co-Managed by Fund Managers is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Total

Total schemes Co-twanaged by Fund Managers is 10. Iotal Schemes managed by Mr. Prasad Unonde is 27. Iotal Schemes managed by Kr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

### Birla Sun Life Capital Protection Oriented Fund - Series 12 - Regular Plan

(₹)	Protection	Index #	T-Bill		Value of Standard Investmen 10000 in	
	Oriented - Series 12 (%)	(%)	Index ## (%)	Birla Sun life Capital Protection Oriented - Series 12 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
10.0000	15.86	11.02	7.51	14634	13105	12061
12.1459	20.49	16.45	8.74	12049	11645	10874
10.8660	11.68	6.52	5.84	11168	10652	10584
	12.1459 10.8660	12 (%)           10.0000         15.86           12.1459         20.49           10.8660         11.68	12 (%)           10.0000         15.86         11.02           12.1459         20.49         16.45           10.8660         11.68         6.52	12 (%)         7.51           10.0000         15.86         11.02         7.51           12.1459         20.49         16.45         8.74           10.8660         11.68         6.52         5.84	12 (%)         7.51         Protection           10.0000         15.86         11.02         7.51         14634           12.1459         20.49         16.45         8.74         12049	12 (%)         Protection Orient 10.0000         Index # (*)           10.0000         15.86         11.02         7.51         14634         13105           12.1459         20.49         16.45         8.74         12049         11645           10.8660         11.68         6.52         5.84         11168         10652

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### Birla Sun Life Capital Protection Oriented Fund - Series 14 -Regular Plan

Date of Inception: Dec 13, 2012 Fund Manager: Mr. Prasad	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	CRISIL 1 Year T-Bill	Value of Standard Investment of ₹ 10000 in			
Dhonde & Ajay Garg NAV (as on 31st March 2015): ₹ 13.3603	(₹)	Protection Oriented - Series 14 (%)	Index # (%)	Index ## (%)	Birla Sun life Capital Protection Oriented - Series 14 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	13.45	10.67	7.44	13360	12620	11792	
March 31, 2014 to March 31, 2015 (Absolute)	11.1635	19.68	16.45	8.74	11968	11645	10874	
March 28, 2013 to March 31, 2014 (Absolute)	10.1117	10.31	6.52	5.84	11031	10652	10584	
# Scheme Benchmark, ## Additional Benchmark, * As on start of period considered above.								

# Scheme benchmark, ## Additional Benchmark, As on start of period considered above. Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### Birla Sun Life Capital Protection Oriented Fund - Series 11 -Regular Plan

Date of Inception: Oct 15, 2012 Fund Manager: Mr. Prasad	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	CRISIL 1 Year	Value of Standard Investment of ₹ 10000 in		ent of ₹
Dhonde & Vineet Maloo NAV (as on 31st March 2015): ₹ 12.6934	(₹)	Protection Oriented - Series 11 (%)	Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 11 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	10.19	10.54	7.45	12693	12792	11932
March 31, 2014 to March 31, 2015 (Absolute)	11.1806	13.53	16.45	8.74	11353	11645	10874
March 28, 2013 to March 31, 2014 (Absolute)	10.2150	9.37	6.52	5.84	10937	10652	10584
# Scheme Benchmark, ## Addition	onal Benchr	nark, * As on	start of perio	d considere	ed above.		

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

### Birla Sun Life Capital Protection Oriented Fund - Series 13 - Regular Plan

Date of Inception: Nov 08, 2012 Fund Manager: Mr. Prasad	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	CRISIL 1 Year	Value of Standard Investment of ₹ 10000 in		ient of ₹		
Dhonde & Ajay Garg NAV (as on 31st March 2015): ₹ 14.1549	(₹)	Protection Oriented - Series 13 (%)	Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 13 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)		
Since inception till March 31, 2015 (CAGR)	10.0000	15.64	10.66	7.48	14155	12742	11884		
March 31, 2014 to March 31, 2015 (Absolute)	11.5943	22.08	16.45	8.74	12208	11645	10874		
March 28, 2013 to March 31, 2014 (Absolute)	10.2146	13.39	6.52	5.84	11339	10652	10584		
# Scheme Benchmark, ## Addition	# Scheme Benchmark, ## Additional Benchmark, * As on start of period considered above.								

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Ajay Garg is 11. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### Birla Sun Life Capital Protection Oriented Fund - Series 16 -Regular Plan

Date of Inception: Nov 05, 2013 Fund Manager: Mr. Prasad	NAV Per Unit. *	Birla Sun life Capital	CRISIL MIP Blended	CRISIL 1 Year	Value of Standard Investment of 10000 in		ent of ₹
Dhonde & Vineet Maloo NAV (as on 31st March 2015): ₹ 11.8953	(₹)	Protection Oriented - Series 16 (%)	Index # (%)	T-Bill Index ## (%)	Birla Sun life Capital Protection Oriented - Series 16 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	13.20	14.49	8.45	11895	12085	11202
March 31, 2014 to March 31, 2015 (Absolute)	10.4054	14.32	16.45	8.74	11432	11645	10874

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

Performance details for close ended Capital Protection Oriented Schemes with less than 1 year of existence have not been disclosed.



## **Close Ended Scheme Performance**

	Birla Sun Life Capital Protection Oriented Fund - Series 17 -
	Regular Plan
Date	of Incontion: Doc 04 2012 NAV Por Birlo Sun CRISII MIR CRISII 1 Value of Standard Investment of 3

Fund Manager: Mr. Prasad Dhonde & Vineet Maloo NAV (as on 31st March 2015): ₹ 11.8594	Unit. * (₹)	life Capital Protection Oriented - Series 17 (%)	Blended Index # (%)	Year T-Bill Index ## (%)		10000 in CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index	
Since inception till March 31, 2015 (CAGR)	10.0000	13.78	15.54	8.55	11859	12101	<b>## (₹)</b> 11144	-
March 31, 2014 to March 31, 2015 (Absolute)	10.3445	14.64	16.45	8.74	11464	11645	10874	

 March 31, 2015 (Absolute)
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 14.64
 16.45
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 # Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.
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Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of

returns. Total Schemes Co-Managed by Fund Managers is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

Birla Sun Life Capital Protection Oriented Fund - S	Series 19 -
Regular Plan	

Date of Inception: Mar 06, 2014 Fund Manager: Mr. Prasad Dhonde / Mr. Vineet Maloo NAV (as on 31st March 2015): ₹ 11.4029	NAV Per Unit. * (₹)	Birla Sun life Capital Protection Oriented - Series 19 (%)	CRISIL MIP Blended Index # (%)	CRISIL 1 Year T-Bill Index ## (%)		10000 in CRISIL MIP Blended Index # (₹)	
Since inception till March 31, 2015 (CAGR)	10.0000	13.07	17.18	8.95	11403	11846	10959
March 31, 2014 to March 31, 2015 (Absolute)	10.0374	13.60	16.45	8.74	11360	11645	10874

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above. Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers.

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

#### Birla Sun Life Capital Protection Oriented Fund - Series 18 -Regular Plan

Date of Inception: Feb 03, 2014 Fund Manager: Mr. Prasad Dhonde / Mr. Vineet Maloo NAV (as on 31st March 2015): ₹ 11.6651	NAV Per Unit. * (₹)	Birla Sun life Capital Protection Oriented - Series 18 (%)	CRISIL MIP Blended Index # (%)	CRISIL 1 Year T-Bill Index ## (%)	10000 in Birla Sun CRISIL MIR C		
Since inception till March 31, 2015 (CAGR)	10.0000	14.29	17.20	8.81	11665	12009	11023
March 31, 2014 to March 31, 2015 (Absolute)	10.1986	14.38	16.45	8.74	11438	11645	10874

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns.

Total Schemes Co-Managed by Fund Managers is 10. Total Schemes managed by Mr. Prasad Dhonde is 27. Total Schemes managed by Mr. Vineet Maloo is 15. Refer annexure on page no. 96 to know more on performance of schemes managed by Fund Managers. The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation

The Scheme offered is "oriented towards protection of capital" and "not with guaranteed returns". The orientation towards protection of the capital originates from the portfolio structure of the scheme and not from any bank guarantee, insurance cover, etc.

Performance details for close ended Capital Protection Oriented Schemes with less than 1 year of existence have not been disclosed.





## Fund Manager-wise Scheme Details

Sr.no		Refer page No
1	Birla Sun Life Dynamic Bond Fund Birla Sun Life Medium Term Plan	64 66
2	Birla Sun Life Medium Term Plan	00
Sr.no	Funds Managed By Mr. Kaustubh Gupta	Refer page No
1	Birla Sun Life MIP II - Wealth 25 Plan*	57
2	Birla Sun Life Gilt Plus PF Plan <sup>s</sup>	72
3 4	Birla Sun Life Monthly Income* Birla Sun Life Government Securities Fund Long Term Plan <sup>s</sup>	55 74
	Birla Sun Life Government Securities Fund Long Term Plan <sup>5</sup>	74
5 6	Birla Sun Life MIP II - Savings 5 Plan*	58
6	Birla Sun Life MIP*	56 73
7	Birla Sun Life Gilt Plus Regular Plan <sup>s</sup>	73
8	Birla Sun Life Treasury Optimizer Plan <sup>s</sup> (earlier Birla Sun Life Ultra Short Term Fund)	63
9	(earlier Birla Sun Life Ultra Short Term Fund) Birla Sun Life Short Term Opportunities Fund*	65
10	Birla Sun Life Savings Fund <sup>#</sup> Birla Sun Life Floating Rate Fund - Long Term Plan <sup>s</sup>	62
10 11	Birla Sun Life Floating Rate Fund - Long Term Plans	62 70
12	Birla Sun Life Floating Rate Fund - Short Term Plan*	69
13	Birla Sun Life Cash Plus <sup>#</sup>	60
14	Birla Sun Life Cash Manager#	61
15	Birla Sun Life Gilt Plus Liquid Plan <sup>s</sup> Birla Sun Life Government Securities Fund Short Term Plan <sup>s</sup>	71
16	Birla Sun Life Government Securities Fund Short Term Plan <sup>s</sup>	75
* Funds	co-managed by Mr. Satyabrata Mohanty	

\* Funds co-managed by Ms. Sunaina Da Cunha

<sup>\$</sup> Funds co-managed by Mr. Prasad Dhonde

	Funds Managed By Ms. Sunaina Da Cunha	Refer page No
1	Birla Sun Life Short Term Opportunities Fund*	65
2	Birla Sun Life Savings Fund*	62
3	Birla Sun Life Floating Rate Fund - Short Term Plan*	69
	Birla Sun Life Cash Plus*	60
5	Birla Sun Life Cash Manager*	61
* E.m.d.a		

\* Funds co-managed by Mr. Kaustubh Gupta

Sr.no	Funds Managed By Mr. Ajay Garg	Refer page No
1	Birla Sun Life MNC Fund	18
	Birla Sun Life Buy India Fund	24
3	Birla Sun Life Tax Relief '96	51
	Birla Sun Life Tax Plan	52
5	Birla Sun Life Tax Savings Fund	53
6	Birla Sun Life Index Fund	39
	Birla Sun Life Capital Protection Oriented Fund - Series 13#	94
8	Birla Sun Life Capital Protection Oriented Fund - Series 12 <sup>#</sup>	94
9	Birla Sun Life Capital Protection Oriented Fund - Series 14*	94

\* Funds co-managed by Mr. Prasad Dhonde

Sr.no	Funds Managed By Mr. Prasad Dhonde	Refer page No
1	Birla Sun Life '95 Fund*	13
2	Birla Sun Life Dynamic Asset Allocation Fund*	32
3	Birla Sun Life Capital Protection Oriented Fund - Series 13*	94
4	Birla Sun Life Capital Protection Oriented Fund - Series 12 <sup>#</sup>	94
5	Birla Sun Life Gilt Plus PF Plan <sup>®</sup>	72
6	Birla Sun Life Capital Protection Oriented Fund - Series 14*	94
7 8 9 10	Birla Sun Life Government Securities Fund Long Term Plan®	74
8	Birla Sun Life Income Plus	68
9	Birla Sun Life Capital Protection Oriented Fund - Series 17 <sup>5</sup>	95
10	Birla Sun Life Capital Protection Oriented Fund - Series 18 <sup>s</sup>	95
11	Birla Sun Life Capital Protection Oriented Fund - Series 16 <sup>s</sup>	95
12	Birla Sun Life Capital Protection Oriented Fund - Series 19 <sup>s</sup>	95
13	Birla Sun Life Capital Protection Oriented Fund - Series 11 <sup>s</sup>	94
14	Birla Sun Life Capital Protection Oriented Fund - Series 10 <sup>s</sup>	94
15	Birla Sun Life Gilt Plus Regular Plan	73
16	Birla Sun Life Treasury Optimizer Plan <sup>®</sup> (earlier Birla Sun Life Ultra Short Term Fund)	63
17	Birla Sun Life Short Term Fund	67
18	Birla Sun Life Floating Rate Fund - Long Term Plan <sup>®</sup>	70
19	Birla Sun Life Gilt Plus Liquid Plan <sup>®</sup>	71
20	Birla Sun Life Government Securities Fund Short Term Plan®	75
21	Birla Sun Life Gold ETF	40

\* Funds co-managed by Mr. Mahesh Patil

\* Funds co-managed by Mr. Ajay Garg

\* Funds co-managed by Mr. Vineet Maloo

<sup>®</sup> Funds co-managed by Mr. Kaustubh Gupta

Sr.no	Funds Managed By Mr. Shravan Sreenivasula	Refer page No
1	Birla Sun Life 5 Star Multi Manager FoF Scheme Birla Sun Life Asset Allocator Multi Manager FoF Scheme	45
2	Birla Sun Life Asset Allocator Multi Manager FoF Scheme	46
3	Birla Sun Life Financial Planning FOF-Aggressive Plan	47
4	Birla Sun Life Financial Planning FOF-Prudent Plan Birla Sun Life Global Real Estate Fund	49
5	Birla Sun Life Global Real Estate Fund	37
6	Birla Sun Life Financial Planning FOF-Conservative Plan	48
7	Birla Sun Life Active Debt Multi Manager FoF Scheme	77
8	Birla Sun Life Gold Fund	41
9	Birla Sun Life Latin America Equity Fund Birla Sun Life Global Commodities Fund	38
10	Birla Sun Life Global Commodities Fund	36

Sr.no	Funds Managed By Mr. Mahesh Patil	Refer page No
1	Birla Sun Life Pure Value Fund <sup>®</sup>	27
2	Birla Sun Life Infrastructure Fund*	26
3	Birla Sun Life Long Term Advantage Fund	17
4	Birla Sun Life Top 100 Fund	15
5	Birla Sun Life Frontline Equity Fund	14
6	Birla Sun Life '95 Fund <sup>#</sup>	13
7	Birla Sun Life Dynamic Asset Allocation Fund*	32
* Funds	co-managed by Mr. Naysar Shah	

# Funds co-managed by Mr. Prasad Dhonde

<sup>®</sup> Funds co-managed by Mr. Milind Bafna

Sr.no	Funds Managed By Mr. Satyabrata Mohanty	Refer page No
1	Birla Sun Life Advantage Fund	22
2	Birla Sun Life Banking and Financial Services Fund	25
3	Birla Sun Life Asset Allocation Fund - Aggressive*	42
4	Birla Sun Life Asset Allocation Fund - Moderate <sup>#</sup>	43
	Birla Sun Life MIP II-Wealth 25 Plan*	57
	Birla Sun Life Asset Allocation Fund - Conservative*	44
7	Birla Sun Life Monthly Income* Birla Sun Life MIP II-Savings 5 Plan*	55
8	Birla Sun Life MIP II-Savings 5 Plan*	58
9	Birla Sun Life MIP*	56

\* Funds co-managed by Mr. Kaustubh Gupta

\* Funds co-managed by Mr. Vineet Maloo

	Funds Managed By Mr. Jayesh Gandhi	Refer page No
	Birla Sun Life Midcap Fund	20
2	Birla Sun Life Small & Midcap Fund	21

Sr.no	Funds Managed By Mr. Vineet Maloo	Refer page No
	Birla Sun Life Dividend Yield Plus®	19
2	Birla Sun Life Asset Allocation Fund Aggressive Plan* Birla Sun Life Asset Allocation Fund Moderate Plan*	42
		43
4	Birla Sun Life International Equity Fund - Plan B	34
	Birla Sun Life Asset Allocation Fund Conservative Plan*	44
	Birla Sun Life Capital Protection Oriented Fund - Series 17*	95
	Birla Sun Life Capital Protection Oriented Fund - Series 18 <sup>#</sup>	95
	Birla Sun Life Capital Protection Oriented Fund - Series 16 <sup>#</sup>	95
	Birla Sun Life Capital Protection Oriented Fund - Series 19*	95
10	Birla Sun Life Capital Protection Oriented Fund - Series 11 <sup>#</sup>	94
	Birla Sun Life Capital Protection Oriented Fund - Series 10*	94
12	Birla Sun Life International Equity Fund - Plan A	33
13	Birla Sun Life Commodity Equities Fund Global Agri Plan (GAP)	35

\* Funds co-managed by Mr. Satyabrata Mohanty

\* Funds co-managed by Mr. Prasad Dhonde

<sup>®</sup> Funds co-managed by Mr. Naysar Shah

Sr.no	Funds Managed By Mr. Naysar Shah	Refer page No
1	Birla Sun Life Infrastructure Fund*	26
2	Birla Sun Life India Opportunities Fund	30
	Birla Sun Life India Reforms Fund	28
4	Birla Sun Life Dividend Yield Plus®	19
*		

\* Funds co-managed by Mr. Mahesh Patil

<sup>®</sup> Funds co-managed by Mr. Vineet Maloo

	Funds Managed By Mr. Anil Shah	Refer page No
1	Birla Sun Life Special Situations Fund Birla Sun Life India GenNext Fund	31
2	Birla Sun Life India GenNext Fund	23
3	Birla Sun Life Equity Fund	16
Sr.no	Funds Managed By Mr. Milind Bafna	Refer page No
1	Birla Sun Life Pure Value Fund*	27

\* Funds co-managed by Mr. Mahesh Patil

	Funds Managed By Mr. Kunal Sangoi Birla Sun Life New Millennium Fund	Refer page No 29
	Funds Managed By Mr. Lovelish Solanki	Refer page No
1	Birla Sun Life Enhanced Arbitrage Fund	76

The Fund Manager-wise Scheme Details appearing above are As on March 31, 2014.

Schemes mentioned in order of performance for the period March 31 2014 - March 31 2015. Due to inherent difference in nature of schemes above (i.e. equity, hybrid, debt schemes) as may be managed by Fund Manager, performance of such schemes may not be strictly comparable. Further, for the schemes in existence for less than a year, the past performance details have not been provided. Further, performance of Fixed Term Plans (FTPs) / Fixed Maturity Plans (FMP) / Interval Income Schemes are not considered above, as FMPs / FTPs / Interval Income Schemes are close ended / interval schemes of varying maturities and performance of such schemes may not be strictly comparable.



### WEALTH CREATION SOLUTIONS

SCHEME	PLAN/ O	PTION	DEFAULT OPTION**	MINIMUM	EXIT LOAD
	PLAN <sup>^</sup>	OPTION		INVESTMENT AMOUNT	For redemption-switch out consider from the date of allotment.
Birla Sun Life Equity Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/-	within 365 days from the date of allotment:1.50% or
	Direct Plan	Growth		AP:₹1,000/-	applicable NAV. after 365 days but within 540 days from the date of allotment:1.00%.after 540 days from the date of allotment:Nil.
Birla Sun Life Advantage Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days from the date of allotment: 1.00% of ap- plicable NAV. after 365 days from the date of allotment: Nil
Birla Sun Life Midcap Fund	Regular Plan	Dividend (Payout / Reinvestment / Sweep) Growth (Growth with Triggered Facility)	Dividend Reinvestment	FP:₹5,000/- AP:₹1,000/-	within 365 days from the date of allotment:1.50% of applicable NAV.after 365 days but within 540 days from the date of allotment: 1.00%, after 540 days from the date of
Birla Sun Life Frontline Equity Fund	Direct Plan Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/-	allotment:Nil.
	Direct Plan	Growth		AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Infrastructure Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life India GenNext Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life New Millennium Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Top 100 Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1.50% of applicable NAV. after 365 days but before 540 days/0.50% of applicable NAV. after 540 days from the date of allotment: NIL.
Birla Sun Life Buy India Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)		FP:₹5,000/-	within 365 days from the date of allotment: 1.00% of
	Direct Plan	Growth	Dividend Reinvestment	AP: ₹ 1,000/-	applicable NAV. after 365 days from the date of allotment: Nil.
Birla Sun Life MNC Fund	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP:₹5,000/- AP:₹1,000/-	within 365 days/1% of applicable NAV.
	Direct Plan	Growth			
Birla Sun Life Index Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP:₹5,000/- AP:₹1,000/-	within 90 days from the date of allotment: 1.00% of applicable NAV. after 90 days from the date of allotment: Nil.
Birla Sun Life India Opportunities Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP:₹5,000/- AP:₹1,000/-	365 days from the date of allotment: 1.00% of applicable NAV. after 365 days from the date of allotment: Nil.
Birla Sun Life Small & Midcap Fund	Regular Plan Direct Plan	Dividend (Payout / Reinvestment) Growth	Dividend Payout	FP:₹5,000/- AP:₹1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life India Reforms Fund	Regular Plan Direct Plan	Dividend (Payout / Reinvestment) Growth	Dividend Reinvestment	FP:₹5,000/- AP:₹1,000/-	For redemption/switch out of units within 365 days from the date of allotment of units: 1.50% of the applicable NAV For redemption/switch out of units after 366 days but within 540 days from the date of allotment of units : 1.00% of the transfer NMM
Birla Sun Life Dividend Yield Plus	Regular Plan	Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP: ₹ 5,000/-	applicable NAV within 365 days/1% of applicable NAV.
	Direct Plan	Growth		AP: ₹ 1,000/-	
Birla Sun Life '95 Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	For redemption/switch out of units within 540 days from the date of allotment. 1.00% of the applicable NAV.For redemption, switch out of units after 540 days from the date of allotment: Nil. (w.e.f. February 04, 2015)
Birla Sun Life Asset Allocation Fund - Aggressive Plan	Regular Plan				
Birla Sun Life Asset Allocation Fund - Moderate Plan		Dividend (Payout / Reinvestment) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	Nil
Birla Sun Life Asset Allocation Fund - Conservative Plan	Direct Plan				
Birla Sun Life Special Situations Fund	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Choice of Plan : Growth     Choice of Option : Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Dynamic Asset Allocation Fund	Regular Plan	Dividend (Payout/Reinvestment) Growth	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemp- tion / switch-out of units after 365 days
	Direct Plan	GIUWIII		Ar. X 1,000/*	from the date of allotment: Nil.
Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP)	Regular Plan Direct Plan	Dividend (Payout / Reinvestment /Sweep) Growth	Growth / Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 30 days/3% of applicable NAV. after 30 days but before 365 days/1% of applicable NAV.
Birla Sun Life International Equity Fund (Plan A)	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP:₹5,000/- AP:₹1,000/-	within 365 daysfrom the date of allotment: 1.00% of applicable NAV. after 365 days from the date of allotment: Nil
Birla Sun Life International Equity Fund (Plan B)	Regular Plan Direct Plan	Dividend (Payout/Reinvestment/Sweep) Growth	Dividend Reinvestment	FP:₹5,000/- AP:₹1,000/-	within 365 days/1% of applicable NAV.
Birla Sun Life Pure Value Fund	Regular Plan	Dividend (Payout/Reinvestment)	Choice of Plan : Growth     Choice of Option : Reinvestment	FP : ₹ 5,000/- AP : ₹ 1,000/-	within 365 days from the date of allotment: 2.00% of applicable NAV. after 365 days but within 730 days from the date of allotment: 1.00% of applicable NAV. after 730 days

^Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through

\*Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly.





### WEALTH CREATION SOLUTIONS

SCHEME	PLAN/ O	PTION	DEFAULT OPTION**	MINIMUM	EXIT LOAD
	PLAN^	OPTION		INVESTMENT AMOUNT	For redemption-switch out consider from the date of allotment.
Birla Sun Life Long Term Advantage Fund	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	within 365 days/1.50% of applicable NAV. after 365 days but within 540 days/0.50% of applicable NAV. after 540 days
	Direct Plan	Growth		Ar. 1,000/-	from the date of allotment: Nil.
Birla Sun Life Global Commodities Fund	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP: ₹ 5,000/-	If redeemed on or before 365 days from the date of allotment - 1% - if redeemed after 365 days from the date of allotment
	Direct Plan	Growth		AP: ₹ 1,000/-	- Nil
Birla Sun Life Global Real Estate Fund	Regular Plan	Dividend (Payout / Reinvestment)	Dividend Boinvestment	FP:₹5,000/-	If redeemed on or before 365 days from the date of allotment
	Direct Plan	Growth	Dividend Reinvestment	AP: ₹ 1,000/-	<ul> <li>1% - if redeemed after 365 days from the date of allotmen</li> <li>Nil</li> </ul>
Birla Sun Life Latin America Equity Fund	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP:₹5,000/-	If redeemed on or before 365 days from the date of allotment - 1% - if redeemed after 365 days from the date of allotment
	Direct Plan	Growth		AP: ₹ 1,000/-	- 1% - Il redeemed alter 365 days from the date of anotherit
Birla Sun Life 5 Star Multi Manager FoF Scheme	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP:₹5,000/-	For all application amounts: if redeemed on or before 365 days from the date of allotment: 1% if redeemed after 365
	Direct Plan Growth		AP: ₹ 1,000/-	days from the date of allotment: NIL	
Birla Sun Life Asset Allocator Multi Manager FoF Scheme	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP:₹5,000/-	If redeemed on or before 365 days from the date of allotment - 1% - if redeemed after 365 days from the date of allotment
	Direct Plan	Growth		AP: ₹ 1,000/-	- Nil
Birla Sun Life Financial Planning FOF Aggressive Plan	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP:₹5,000/-	If redeemed within and including 2 years from the date of allotment : 1% If redeemed after 2 years from the date of
	Direct Plan	Growth	Dividend neinvestment	AP: ₹ 1,000/-	allotment: NIL
Birla Sun Life Financial Planning FOF Conservative Plan	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP:₹5,000/-	If redeemed within and including 1 year from the date of allotment: 1% If redeemed after 1 year from the date of
	Direct Plan	Growth		AP: ₹ 1,000/-	allotment : Nil
Birla Sun Life Financial Planning FOF Prudent Plan	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP:₹5,000/-	If redeemed within and including 2 years from the date of allotment : 1% If redeemed after 2 years from the date of
	Direct Plan	Growth		AP: ₹ 1,000/-	allotment: NIL
Birla Sun Life Banking and Financial Services Fund	Regular Plan				For redemption / switch-out of units within 365 days from the date of allotment: 2.00% of applicable NAV. For redemption
		Dividend (Payout/Reinvestment)	Dividend Reinvestment	FP: ₹ 5,000/-	/ switch-out of units after 365 days but within 730 days
	Direct Plan	Growth		AP: ₹ 1,000/-	from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 730 days from the date of allotment: Nil

### WEALTH CREATION SOLUTIONS

#### LIST OF PLANS/OPTIONS DISCONTINUED FOR FURTHER SUBSCRIPTIONS W.E.F OCTOBER 01, 2012

SCHEME	PLAN		EXIT LOAD For redemption-switch out consider from the date of allotment.
Birla Sun Life Dividend Yield Plus*	PF Plan*	Dividend Growth	within 365 days/1% of applicable NAV.
Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP)	Institutional Plan*	Dividend Growth	within 30 days/3% of applicable NAV. after 30 days but before 365 days/1% of applicable NAV.

\*Pursuant to SEBI Circular No. CIR/IMD/DF/21/2012 dated September 13, 2012 the aforesaid plans/options under respective scheme(s) stand discontinued for further subscriptions w.e.f October 01, 2012. The existing investments, if any, under above plan/option shall continue till such investors remain invested in the said plan/option. \*Said Plans/Options stand discontinued and closed as there are no Unitholders thereunder.

### TAX SAVINGS SOLUTIONS

SCHEME	PLAN/ OF	PTION	DEFAULT OPTION**	MINIMUM	EXIT LOAD	
	PLAN^	OPTION		INVESTMENT AMOUNT	For redemption-switch out consider from the date of allotment.	
Birla Sun Life Tax Relief '96″	Regular Plan	Dividend (Payout/Sweep)	Dividend Payout	FP:₹ 500/-	Nil	
	Direct Plan	Growth	Dividend Payout	AP :₹ 500/-	INI	
Birla Sun Life Tax Plan#	Regular Plan	Dividend (Payout/Sweep)	Dividend Payout	FP: ₹ 500/-	Nil	
	Direct Plan	Growth	Dividend Payout	AP:₹500/-	NI	
Birla Sun Life Tax Savings Fund	Regular Plan	Dividend (Payout)				
	, ř	Growth	N.A as the scheme does not accept fresh subscriptions / Switch-in		Nil	
	Direct Plan	Bonus				

\*The Dividend Reinvestment Facility under the scheme have been discontinued w.e.f. February 12, 2015. Please refer addendum no. 07/2015 dated February 09, 2015 for further details.

^Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor.

\*\*Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly. The Financial Solution(s) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either

the quality of any particular Scheme or guarantee any specific performance/returns.





### **REGULAR INCOME SOLUTIONS**

SCHEME	PLAN/ OF	PTION	DEFAULT OPTION**	MINIMUM	EXIT LOAD For redemption-switch out consider from	
	PLAN^	OPTION		INVESTMENT AMOUNT	the date of allotment.	
Birla Sun Life Monthly Income	Regular Plan	Monthly Dividend (Payout/Reinvestment/Sweep) Quarterly Dividend (Payout/Reinvestment/Sweep)	Choice of Plan : Growth     Choice of Option within Monthly Dividend :     Dividend Reinvestment	FP: ₹ 25,000/- AP: ₹ 5,000/-	For redemption/switch out of units within 540 days from the date of allotment: 1.00% of the applicable NAV.For	
	Direct Plan	Growth	Choice of Plan within Quarterly Dividend : Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-	redemption/switch out of units after 540 days from the date of allotment: Nil. (w.e.f. February 04, 2015)	
Birla Sun Life MIP	Regular Plan	Monthly Dividend (Payout/Reinvestment/Sweep) Monthly Payment (Instant / Deferred)	Choice of Option within Monthly Dividend : Dividend Reinvestment     Choice of Option within Monthly Payment Plan : Instant	FP: Dividend & Payment Option ₹ 25,000/- Growth: ₹ 5,000/- AP: ₹ 1,000/-	For redemption/switch out of units within 1095 days from the date of allotment: 1.00% of the applicable NAV. For redemption/switch out of units after 1095 days from the date of allotment: Nil. (w.e.f. February 04, 2015)	
	Direct Plan	Growth				
Birla Sun Life MIP II - Savings 5 Plan	Regular Plan	Monthly Dividend (Payout / Reinvestment /Sweep) Monthly Payment	Choice of Option : Growth	FP: Dividend & Payment Option ₹ 25,000/-	For redemption/switch out of units within 1095 days from the date of allotment: 1.00% of the applicable NAV. For redemption/switch out of units after 1095 days from the date of allotment: Nil. (w.e.f. February 04, 2015) For redemption/switch out of units within 540 days from the date of allotment: 1.00% of the applicable NAV.For redemption/switch out of units after 540 days from the date of allotment: Nil. (w.e.f. February 04, 2015)	
	Direct Plan	Growth				
Birla Sun Life MIP II - Wealth 25 Plan	Regular Plan	Monthly Dividend (Payout / Reinvestment /Sweep) Monthly Payment	Choice of Sub-Option within Monthly Dividend Option : Dividend Reinvestment	Growth ₹ 5,000/- AP: ₹ 1,000/-		
	Direct Plan	Growth				

SAVINGS SOLUTIONS						
SCHEME	PLAN/OPTION (which continue for fresh subscription)		DEFAULT OPTION** MINIMU INVES <sup>-</sup> AMOUI		IENT	EXIT LOAD For redemption-switch out consider from the date of allotment.
	PLAN^	OPTION				
Birla Sun Life Cash Plus	Regular Plan	Daily Dividend (Reinvestment) Weekly Dividend (Payout / Reinvestment)	Daily Dividend Reinvestment	FP:₹5,000/-		Nil
	Direct Plan	Dividend (Payout / Reinvestment) Growth		AP: ₹ 1,000/-		110
Birla Sun Life Cash Manager	Regular Plan	Daily Dividend (Reinvestment)	Daily Dividend Reinvestment	FP: ₹ 5,000/-		
	Direct Plan	Weekly Dividend (Reinvestment) Growth		AP:₹1,000/-		Nii
Birla Sun Life Savings Fund	Regular Plan	Daily Dividend (Reinvestment) Weekly Dividend (Payout / Reinvestment)	Daily Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-		Nil
	Direct Plan	Growth				
Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short Term Fund)	Regular Plan	Monthly Dividend (Payout / Reinvestment) Quarterly Dividend (Payout / Reinvestment) Dividend (Payout / Reinvestment)	Monthly Dividend Reinvestment	FP: ₹ 5,000/- AP: ₹ 1,000/-		For redemption / switch-out of units within 90 days from the date of allotment 0.25% of applicable NAV. For redemption / switch-out of units after 90 days from
	Direct Plan	Growth				the date of allotment: Nil
Birla Sun Life Dynamic Bond Fund		Monthly Dividend Sweep		FP: ₹ 5,00,000/-	AP: ₹ 1,000/-	
	Regular Plan	Monthly Dividend (Payout / Reinvestment /Sweep)	Choice of Option : Quarterly	FP: ₹ 5,000/-	AP: ₹ 1,000/-	For adapted to (with and of with within 2005 days from the data of all threads
		Quarterly Dividend (Payout / Reinvestment /Sweep)	Dividend • Choice of Sub-Option : Dividend	FP: ₹ 5,000/-	AP: ₹ 1,000/-	For redemption/switch out of units within 365 days from the date of allotment: 1.00% of the applicable NAV. For redemption/switch out of units after 365 days from the date of allotment: Nil
	Direct Plan	Growth	Reinvestment	FP: ₹ 5,000/-	AP: ₹ 1,000/-	from the date of allourient: Nil
		Dividend (Payout / Reinvestment /Sweep)		FP: ₹ 5,000/-	AP: ₹ 1,000/-	
Birla Sun Life Short Term Opportunities Fund	Regular Plan	Quarterly Dividend (Payout / Reinvestment) Dividend (Payout / Reinvestment)	Growth	FP: ₹ 5,000/- AP: ₹ 1000/- Max Amt : ₹ 25 Crore <sup>\$</sup>		For redemption/switch out of units within 365 days from the date of allotment: 1.50% of the applicable NAV For redemption/switch out of units after 365 days but within 540 days from the date of allotment: 0.50% of the applicable NAV For redemption/switch out of units after 540 days from the date of allotment: Nil
	Direct Plan	Growth				
Birla Sun Life Medium Term Plan	Regular Plan	Quarterly Dividend (Payout / Reinvestment) Half Yearly Dividend (Payout / Reinvestment) Dividend (Payout / Reinvestment /Sweep)	Growth	FP: ₹ 5,000/- AP: ₹ 1,000/- Max Amt : ₹ 25 Crore <sup>s</sup>		For redemption / switch-out of units within 365 days from the date of allotment: 2.00% of applicable NAV. For redemption / switch-out of units after 365 days but before 730 days from the date of allotment: 1.00% of applicable NAV. For redemption
	Direct Plan	Growth		max runc . X Zu		/ switch-out of units after 730 days from the date of allotment: Nil.
Birla Sun Life Short Term Fund (Erstwhile Birla Sun Life Income Fund)	Regular Plan	Monthly Dividend (Payout/Reinvestment/Sweep) Dividend (Payout/Reinvestment/Sweep)	Dividend Reinvestment	FP:₹5,000/-		For Redemption / Switchout of units within 30 days from the date of allotment: 0.25% of applicable NAV. For Redemption / Switchout of units after 30 days from
	Direct Plan	Growth		AP: ₹ 1,000/-		0.25% of applicable NAV. For Redemption / Switchout of units after 30 days from the date of allotment: Nil

^Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor.

\*\*Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly.





### SAVINGS SOLUTIONS

SCHEME PLAN/OPTION (which continue for fresh subscription)		DEFAULT OPTION**	MINIMUM INVESTMENT AMOUNT	EXIT LOAD For redemption-switch out consider from the date of allotment.		
	PLAN^	OPTION				
Birla Sun Life Income Plus	Regular Plan	Quarterly Dividend (Payout / Reinvestment)		FP:₹5.000/-	Nil	
	Direct Plan	Growth	Dividend Reinvestment	AP: ₹ 1,000/-	IVII	
Birla Sun Life Floating Rate Fund - Short Term Plan	Regular Plan	Daily Dividend (Reinvestment) Weekly Dividend (Reinvestment)	Daily Dividend Reinvestment	FP:₹5,000/-	Nil	
	Direct Plan	Growth	Duly Dividend Heinvestment	AP: ₹ 1,000/-	INI	
Birla Sun Life Floating Rate Fund - Long Term Plan	Regular Plan	Daily Dividend (Reinvestment) Weekly Dividend (Reinvestment)	Daily Dividend Reinvestment	FP: ₹ 5,000/-	Nil	
<b>,</b>	Direct Plan	Growth	Daily Dividend Reinvestment	AP: ₹ 1,000/-		
Birla Sun Life Gilt Plus - Regular Plan	Regular Plan	Quarterly Dividend (Payout / Reinvestment /Sweep)	) Growth	FP: ₹ 5,000/- AP: ₹ 1,000/-	For Liquid Plan, Regular Plan & PF Plan (Quarterly/Annual Div) Nil For PF Plan (Growth) Within 90 days: 0.50% of applicable NAV. After 90 days: Nil.	
	Direct Plan	Growth				
Birla Sun Life Gilt Plus - Liquid Plan	Regular Plan	Daily Dividend (Reinvestment) Weekly Dividend (Payout / Reinvestment) Quarterly Dividend (Payout / Reinvestment /Sweep)				
	Direct Plan	Annual Dividend (Payout / Reinvestment /Sweep) Growth				
Birla Sun Life Gilt Plus - PF Plan	Regular Plan	Quarterly Dividend (Payout / Reinvestment /Sweep)				
	Direct Plan	Growth (Quarterly Gain / Annual Gain)				
Birla Sun Life Government Securities Fund- Long Term Plan	Regular Plan	Half Yearly Dividend (Payout / Reinvestment)	Growth	FP:₹5,000/-	Nil	
	Direct Plan	Growth		AP: ₹ 1,000/-		
Birla Sun Life Government Securities Fund- Short Term Plan	Regular Plan	Daily Dividend (Reinvestment) Weekly Dividend (Payout / Reinvestment)	Growth	FP: ₹ 5,000/- AP: ₹ 1,000/-	Nil	
runu- Snort Term Plan	Direct Plan	Growth				
Birla Sun Life Enhanced Arbitrage	Regular Plan	Dividend (Payout / Reinvestment /Sweep)	Dividend Reinvestment	FP: ₹ 5,000/-	For redemption/switch out of units within 90 days from the date of allotment:	
Fund	Direct Plan	Growth		AP: ₹ 1,000/-	0.50% of the applicable NAV For redemption/switch out of units after 90 days from the date of allotment: Nil	
Birla Sun Life Active Debt Multi Manager FoF Scheme	Regular Plan	Dividend (Payout/Reinvestment)	Dividend Deinwetment	FP:₹5,000/-	For redemption/switch out of units within 365 days from the date of allotment of units: 2.00% of the applicable NAV For redemption/switch out of units after 365 days but within 730 days from the date of allotment of units: 1.50% of the second second s	
	Direct Plan	Growth	Dividend Reinvestment	AP: ₹ 1,000/-	applicable NAV For redemption/switch out of units after 730 days but with 1095 days from the date of allotment of units: 1.00% of the applicable NA For redemption/switch out of units after 1095 days from the date of allotme of units: Nil	

^Direct Plan under the Schemes is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor.

\*\*Default Plan: In case Distributor code is mentioned in the application form, but "Direct Plan" is indicated against the Scheme name, the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan. The default option under the Regular or Direct Plan of the Scheme, as the case maybe, shall be applied accordingly. <sup>§</sup> per investor per day across all subscription transactions (i.e. fresh purchases, additional purchases, switch-in and trigger transactions such as SIP, STP and RSP trigger),

as available under the scheme.





#### LIST OF PLANS/OPTIONS DISCONTINUED FOR FURTHER SUBSCRIPTIONS W.E.F OCTOBER 01, 2012

SCHEME	PLAN	OPTION
Birla Sun Life Cash Plus	Retail Plan	Daily Dividend
		Growth
		Daily Dividend
	Institutional Plan	Weekly Dividend
		Growth
Birla Sun Life Cash Manager		Daily Dividend
	Institutional Plan	Weekly Dividend Growth
Birla Sun Life Savings Fund		Daily Dividend
bina sun Lite savings runu	Retail Plan	Weekly Dividend
		Growth
Birla Sun Life Treasury Optimizer Plan		Daily Dividend
(earlier Birla Sun Life Ultra Short Term Fund)	Retail Plan	Fortnightly Dividend Growth
Birla Sun Life Short Term Opportunities Fund		Quarterly Dividend
bina sun Lite short term opportunites runu	Institutional Plan	Dividend
		Growth
Birla Sun Life Medium Term Plan		Quarterly Dividend
	Institutional Plan	Half Yearly Dividend
		Dividend Growth
Birla Sun Life Floating Rate Fund - Short Term Plan	Retail Plan	Daily Dividend
	Retail Plan	Weekly Dividend Growth
Birla Sun Life Floating Rate Fund - Long Term Plan		Westler D'édesed
	Retail Plan	Weekly Dividend Growth
Birla Sun Life Government Securities Fund - Short Term Plan		Daily Dividend Weekly Dividend
	Institutional Plan	Dividend
		Growth
Birla Sun Life Enhanced Arbitrage Fund	la dituti a sel Disati	Dividend
	Institutional Plan*	Growth

\*Pursuant to SEBI Circular No. CIR/IMD/DF/21/2012 dated September 13, 2012 the aforesaid plans/options under respective scheme(s) stand discontinued for further subscriptions w.e.f October 01, 2012. The existing investments, if any, under above plan/option shall continue till such investors remain invested in the said plan/option. \*Said Plans/Options stand discontinued and closed as there are no Unitholders thereunder.





## Investment Objective

### WEALTH CREATION SOLUTIONS

Birla Sun Life '95 Fund	An Open ended Balanced Scheme with the objective to generate long term growth of capital and current income, through a portfolio with a target allocation of 60% equity and 40% debt and money market securities. The secondary objective is income generation and distribution of dividend.
Birla Sun Life Frontline Equity Fund	An Open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 100% equity by aiming at being as diversified across various industries and or sectors as its chosen benchmark index, S&P BSE 200.
Birla Sun Life Top 100 Fund	An Open-ended growth scheme with the objective to provide medium to long term capital appreciation, by investing predominantly in a diversified portfolio of equity and equity related securities of top 100 companies as measured by market capitalization.
Birla Sun Life Equity Fund	An Open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 90% equity and 10% debt and money market securities.
Birla Sun Life Long Term Advantage Fund	An Open ended Diversified Equity Scheme with an to provide long-term capital appreciation, by investing predominantly in a diversified portfolio of equity and equity related securities.
Birla Sun Life MNC Fund	An Open-ended growth scheme with the objective to achieve long-term growth of capital at relatively moderate levels of risk by making investments in securities of multi-national companies through a research based investment approach.
Birla Sun Life Dividend Yield Plus	An Open-ended growth scheme with the objective to provide capital growth and income by investing primarily in a well-diversified portfolio of dividend paying companies that have a relatively high dividend yield.
Birla Sun Life Midcap Fund	An Open ended Growth Scheme with the objective to achieve long term growth of capital at controlled level of risk by investing primarily in 'Mid-Cap' Stocks. The level of risk is somewhat higher than a fund focused on large and liquid stocks. Concomitantly, the aim is to generate higher returns than a fund focused on large and liquid stocks.
Birla Sun Life Small & Midcap Fund	An Open ended Small and Mid Cap Equity Scheme with an objective to generate consistent long-term capital appreciation by investing predominantly in equity and equity related securities of companies considered to be small and midcap. The Scheme may also invest a certain portion of its corpus in fixed income securities including money market instruments, in order to meet liquidity requirements from time to time.
Birla Sun Life Advantage Fund	An Open-ended growth scheme with the objective to achieve long-term growth of capital at relatively moderate levels of risk through a diversified research based investment approach.
Birla Sun Life India GenNext Fund	An Open-ended growth scheme with the objective to target growth of capital by investing in equity/equity related instruments of companies that are expected to benefit from the rising consumption patterns in India, which in turn is getting fuelled by high disposable incomes of the young generation (Generation Next). The scheme will invest in companies that have the following characteristics: 1. Companies that seek growth in revenues arising out of demand from the younger generation (GenNext) for their products or services. 2. They should be engaged in manufacturing of products or rendering of services that go directly to the consumer. 3. The products and services should have distinct brand identity, thereby enabling choice.
Birla Sun Life Buy India Fund	A multi-sector open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 100% equity, focusing on investing in businesses that are driven by India's large population and inherent consumption patterns. The focus of the scheme will be in the consumer and healthcare sectors. The secondary objective is income generation and distribution of dividend.
Birla Sun Life Banking and Financial Services Fund	The primary investment objective of the Scheme is to generate long-term capital appreciation to unit holders from a portfolio that is invested predominantly in equity and equity related securities of companies engaged in banking and financial services. The Scheme does not guarantee/indicate any returns. There can be no assurance that the schemes' objectives will be achieved
Birla Sun Life Infrastructure Fund	An Open-ended growth scheme with the objective to providing for medium to long-term capital appreciation by investing predominantly in a diversified portfolio of equity and equity related securities of companies that are participating in the growth and development of Infrastructure in India.
Birla Sun Life Pure Value Fund	An Open ended Diversified Equity Scheme with the objective to generate consistent long-term capital appreciation by investing predominantly in equity and equity related securities by following value investing strategy.
Birla Sun Life India Reforms Fund	An Open ended Equity Scheme with an investment objective is to generate growth and capital appreciation by building a portfolio of companies that are expected to benefit from the economic reforms, PSU divestment and increased government spending.
Birla Sun Life New Millennium Fund	A multi-sector open-ended growth scheme with the objective of long term growth of capital, through a portfolio with a target allocation of 100% equity, focusing on investing in technology and technology dependent companies, hardware, peripherals and components, software, telecom, media, internet and e-commerce and other technology enabled companies. The secondary objective is income generation and distribution of dividend.
Birla Sun Life India Opportunities Fund	An Open ended Growth Scheme with the objective to achieve superior long-term growth of capital by investing in shares of companies that do one or more of the following: 1. Leverage India's intellectual capital for providing services, research and creative inputs. 2. Seek to use current and impending changes in patent laws / import tariffs / quotas to supply goods and services. 3. Leverage India's lower labour costs for providing services and manufactured goods. 4. Leverage India's large population of English speaking people for providing services.
Birla Sun Life Special Situations Fund	An Open-ended diversified equity scheme with an objective of the scheme is to generate long-term growth of capital by investing in a portfolio of equity and equity related securities. The Scheme would follow an investment strategy that would take advantage of Special Situations & Contrarian investment style.
Birla Sun Life Dynamic Asset Allocation Fund	The primary objective of the Scheme is to generate long term growth of capital and income distribution with relatively lower volatility by investing in a dynamically balanced portfolio of Equity & Equity linked investments and fixed-income securities.
Birla Sun Life International Equity Fund - Plan A	An Open-ended diversified equity scheme with an objective to generate long-term growth of capital, by investing predominantly in a diversified portfolio of equity and equity related securities in the international markets.
Birla Sun Life International Equity Fund - Plan B	An Open-ended diversified equity scheme with an objective to generate long-term growth of capital, by investing predominantly in a diversified portfolio of equity and equity related securities in the domestic and international markets.
Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP)	The objective of the Scheme is to offer long term growth of capital, by investing in (1) stocks of Agri commodity companies, i.e., companies engaged in or focusing on the Agri business and/or (2) overseas mutual fund scheme(s) that have similar investment objectives. These securities could be issued in India or overseas.
Birla Sun Life Global Commodities Fund	The primary objective of the Scheme is to achieve long-term capital growth by investing primarily in units of global mutual funds which invest in commodity related securities. There can be no assurance that the investment objective of the Scheme will be realized.
Birla Sun Life Global Real Estate Fund	The primary investment objective of the Scheme is to seek capital appreciation by investing predominantly in ING (L) Invest Global Real Estate. The Scheme may also invest a certain portion of its corpus in Money Market Instruments / liquid funds / money market mutual funds, in order to meet liquidity requirements from time to time. There can be no assurance that the investment objective of the Scheme will be realized.
Birla Sun Life Latin America Equity Fund	The primary investment objective of the Scheme is to seek capital appreciation by investing predominantly in ING (L) Invest Latin America Fund. The Scheme may, at the discretion of the Investment Manager, also invest in the units of other similar overseas mutual fund schemes, which may constitute a significant part of its corpus. The Scheme may also invest a certain portion of its corpus in money market securities, in order to meet liquidity requirements from time to time. There can be no assurance that the investment objective of the Scheme will be realized.
Birla Sun Life Index Fund	An Open-ended index-linked growth scheme with the objective to generate returns commensurate with the performance of Nifty subject to tracking errors





## Investment Objective

Birla Sun Life Gold ETF	An Open ended Gold Exchange Traded Fund with the investment objective to generate returns that are in line with the performance of gold, subject to tracking errors.
Birla Sun Life Gold Fund	An Open ended Fund of Fund Scheme with the investment objective to provide returns that tracks returns provided by Birla Sun Life Gold ETF (BSL Gold ETF).
Birla Sun Life Asset Allocation Fund	An Open-ended Fund of Funds scheme with the objective to provide income and capital appreciation along with diversification by investing in a basket of debt and equity Mutual Fund schemes in line with the risk profile of the investors.
Birla Sun Life 5 Star Multi Manager FoF Scheme	The primary objective of the Scheme is to generate long term capital appreciation primarily from a portfolio of equity funds accessed through the diversified investment styles of underlying schemes selected in accordance with the BSLAMC process. There can be no assurance that the investment objective of the Scheme will be realized.
Birla Sun Life Asset Allocator Multi Manager FoF Scheme	The primary objective of the Scheme is to generate capital appreciation primarily from a portfolio of equity and debt funds accessed through the diversified investment styles of underlying schemes selected in accordance with the BSLAMC process. There can be no assurance that the investment objective of the Scheme will be realized.
Birla Sun Life Financial Planning FOF- Aggressive Plan	The Scheme aims to generate returns by investing in mutual fund schemes selected in accordance with the BSLAMC process, as per the risk-return profile of investors. Each of the 3 plans under the Scheme has a strategic asset allocation which is based on satisfying the needs to a specific risk-return profile of investors. There can be no assurance that the investment objective of the Scheme will be realized
Birla Sun Life Financial Planning FOF- Conservative Plan	The Scheme aims to generate returns by investing in mutual fund schemes selected in accordance with the BSLAMC process, as per the risk-return profile of investors. Each of the 3 plans under the Scheme has a strategic asset allocation which is based on satisfying the needs to a specific risk-return profile of investors. There can be no assurance that the investment objective of the Scheme will be realized
Birla Sun Life Financial Planning FOF- Prudent Plan	The Scheme aims to generate returns by investing in mutual fund schemes selected in accordance with the BSLAMC process, as per the risk-return profile of investors. Each of the 3 plans under the Scheme has a strategic asset allocation which is based on satisfying the needs to a specific risk-return profile of investors. There can be no assurance that the investment objective of the Scheme will be realized

### **TAX SAVINGS SOLUTIONS**

Birla Sun Life Tax Relief '96	An Open-ended equity linked savings scheme (ELSS) with the objective of long term growth of capital through a portfolio with a target allocation of 80% equity, 20% debt and money market securities
Birla Sun Life Tax Plan	An Open-ended Equity Linked Savings Scheme (ELSS) with the objective to achieve long-term growth of capital along with income tax relief for investment.
Birla Sun Life Tax Savings Fund	Birla Sun Life Tax Savings Fund is an open ended equity linked savings scheme which aims to provide medium to long term growth of capital along with income tax rebate.

### **REGULAR INCOME SOLUTIONS**

Birla Sun Life Monthly Income	An Open-ended income scheme with the primary investment objective to generate regular income so as to make monthly and quarterly distributions to Unit holders and the secondary objective as growth of capital. Monthly income is not assured and is subject to availability of distributable surplus
Birla Sun Life MIP	The primary objective of the scheme is to generate regular income so as to make monthly distributions to unit holders with the secondary objective being growth of capital. Income may be generated through the receipt of coupon payments, the amortization of the discount on debt instruments, receipt of dividends or the purchase and sale of securities in the underlying portfolio. The schemes will under normal market conditions, invest its net assets primarily in fixed income securities, money market instruments, cash and cash equivalents while at the same time maintaining a small exposure to equity markets. (Monthly income is not assured and is subject to availability of distributable surplus.)
Birla Sun Life MIP II - Wealth 25 Plan	An Open-ended income scheme with the objective to generate regular income so as to make monthly payment or distribution to unit holders with the secondary objective being growth of capital. Monthly Income is not assured and is subject to availability of distributable surplus.
Birla Sun Life MIP II - Savings 5 Plan	An Open-ended income scheme with the objective to generate regular income so as to make monthly payment or distribution to unit holders with the secondary objective being growth of capital. Monthly Income is not assured and is subject to availability of distributable surplus.

### SAVINGS SOLUTIONS

Birla Sun Life Cash Plus	An Open-ended liquid scheme with the objective to provide reasonable returns at a high level of safety and liquidity through judicious investments in high quality debt and money market instruments.
Birla Sun Life Cash Manager	An Open ended Income scheme with the objective to provide income which is consistent with a portfolio through investments in a basket of debt and money market instruments of very short maturities with a view to provide reasonable returns.
Birla Sun Life Savings Fund	The primary objective of the schemes is to generate regular income through investments in debt and money market instruments. Income maybe generated through the receipt of coupon payments or the purchase and sale of securities in the underlying portfolio. The schemes will under normal market conditions, invest its net assets in fixed income securities, money market instruments, cash and cash equivalents.
Birla Sun Life Treasury Optimizer Plan (earlier Birla Sun Life Ultra Short Term Fund)	An Open-ended short term income scheme with the objective to generate income and capital appreciation by investing 100% of the corpus in a diversified portfolio of debt and money market securities with relatively low levels of interest rate risk.
Birla Sun Life Dynamic Bond Fund	An Open-ended income scheme with the objective to generate optimal returns with high liquidity through active management of the portfolio by investing in high quality debt and money market instruments.
Birla Sun Life Short Term Opportunties Fund	An Open ended Income scheme with the objective to generate regular income by investing primarily in investment grade fixed income securities / money market instruments with short to medium term maturities and across the credit spectrum within the universe of investment grade rating.
Birla Sun Life Medium Term Plan	The primary investment objective of the Scheme is to generate regular income through investments in debt & money market instruments in order to make regular dividend payments to unit holders & secondary objective is growth of capital.





## Investment Objective

Birla Sun Life Short Term Fund (Erstwhile Birla Sun Life Income Fund) Name change (w.e.f. 01 Feb, 2012)	An Open-ended income scheme with the objective to generate income and capital appreciation by investing 100% of the corpus in a diversified portfolio of debt and money market securities.
Birla Sun Life Income Plus	An Open-ended Income Scheme to generate consistent income through superior yields on its investments at moderate levels of risk through a diversified investment approach. This income may be complemented by price changes of instruments in the portfolio.
Birla Sun Life Floating Rate Fund Short Term Plan	The primary objective of the schemes is to generate regular income through investment in a portfolio comprising substantially of floating rate debt / money market instruments. The schemes may invest a portion of its net assets in fixed rate debt securities and money market instruments.
Birla Sun Life Gilt Plus - Liquid Plan & PF Plan	An Open - ended government securities scheme with the objective to generate income and capital appreciation through investments exclusively in Government Securities.
Birla Sun Life Gilt Plus - Regular Plan	The investment objective of the scheme is to enable investors to invest in Central Government Securities, based on their own view on the interest rate scenario & generate credit risk-free returns.
Birla Sun Life Government Securities Fund	An Open-ended Gilt scheme with the objective to provide investors current income consistent with a portfolio invested 100% in securities issued by the Government of India or the State Governments, and the secondary objective is capital appreciation.
Birla Sun Life Enhanced Arbitrage Fund	An Open ended Equity Scheme with an investment objective to generate income by investing predominantly in equity and equity related instruments. Scheme intends to take advantage from the price differentials / mis-pricing prevailing for stock / index in various market segments (Cash & Futures).
Birla Sun Life Active Debt Multi Manager FoF Scheme	The primary objective of the Scheme is to generate returns from a portfolio of pure debt oriented funds accessed through the diverse investment styles of underlying schemes selected in accordance with the BSLAMC process. There can be no assurance that the investment objective of the Scheme will be realized.





### WEALTH CREATION SOLUTIONS

#### **Birla Sun Life Equity Fund**

Allocation as a %	
of Net Assets	%
Banks	20.68%
Pharmaceuticals	10.99%
Auto	10.58%
Consumer Non Durables	10.56%
Software	9.96%
Finance	6.50%
Chemicals	4.17%
Industrial Products	3.31%
Transportation	2.41%
Cement	2.32%
Telecom - Services	1.88%
Auto Ancillaries	1.78%
Textile Products	1.31%
Non - Ferrous Metals	1.31%
Construction Project	0.97%
Ferrous Metals	0.91%
Engineering Services	0.70%
Consumer Durables	0.68%
Oil	0.65%
Media & Entertainment	0.62%
Industrial Capital Goods	0.62%
Construction	0.51%
Retailing	0.34%
Miscellaneous	0.00%
Cash & Current Assets	4.49%
Net receivables / payables	1.75%
Total Net Assets	100.00%

#### Birla Sun Life Infrastructure Fund

Allocation as a %	
of Net Assets	%
Banks	24.61%
Finance	8.55%
Industrial Products	8.55%
Industrial Capital Goods	8.33%
Power	6.48%
Construction Project	5.36%
Oil	5.28%
Auto Ancillaries	4.93%
Petroleum Products	4.92%
Cement	4.18%
Construction	3.71%
Auto	3.61%
Non - Ferrous Metals	2.27%
Gas	2.07%
Engineering Services	1.60%
Consumer Durables	1.07%
Ferrous Metals	0.93%
Cash & Current Assets	2.97%
Net receivables / payables	0.57%
Total Net Assets	100.009

#### **Birla Sun Life Advantage Fund**

Allocation as a % of Net Assets	%
Banks	22.87%
Auto	13.75%
Industrial Products	8.23%
Industrial Capital Goods	7.91%
Auto Ancillaries	7.76%
Finance	6.73%
Cement	6.50%
Pharmaceuticals	6.11%
Consumer Non Durables	4.96%
Software	4.71%
Construction Project	3.49%
Engineering Services	2.31%
Services	1.11%
Retailing	0.95%
Power	0.79%
Miscellaneous	0.62%
Textile Products	0.58%
Cash & Current Assets	0.68%
Net receivables / payables	-0.07%
Total Net Assets	100.00%

#### Birla Sun Life India GenNext Fund

Allocation as a % of Net Assets	%
Banks	25.24%
Consumer Non Durables	24.56%
Auto	11.84%
Finance	6.54%
Pharmaceuticals	6.36%
Media & Entertainment	4.64%
Consumer Durables	4.54%
Textile Products	3.82%
Construction	2.78%
Construction Project	1.74%
Auto Ancillaries	1.72%
Transportation	1.60%
Diversified Consumer Services	0.84%
Retailing	0.54%
Cash & Current Assets	3.25%
Net receivables / payables	-0.01%
Total Net Assets	100.00%

#### **Birla Sun Life Midcap Fund**

Allocation as a %	07
of Net Assets	%
Banks	15.28%
Finance	10.57%
Consumer Non Durables	9.56%
Software	9.11%
Auto Ancillaries	7.08%
Pharmaceuticals	6.05%
Construction	5.74%
Chemicals	4.55%
Consumer Durables	3.39%
Industrial Capital Goods	3.36%
Media & Entertainment	3.20%
Auto	2.62%
Industrial Products	2.61%
Gas	2.19%
Petroleum Products	1.83%
Power	1.69%
Cement	1.52%
Construction Project	1.32%
Textile Products	1.04%
Pesticides	0.64%
Non - Ferrous Metals	0.61%
Retailing	0.54%
Engineering Services	0.54%
Miscellaneous	0.01%
Cash & Current Assets	5.77%
Net receivables / payables	-0.81%
Total Net Assets	100.00%

Birla Sun Life New Millennium Fu	ind
Allocation as a % of Net Assets	%
Software	84.31%
Media & Entertainment	7.12%
Telecom - Services	4.34%
Miscellaneous	0.00%
Cash & Current Assets	3.31%
Net receivables / payables	0.93%
Total Net Assets	100.00%

#### **Birla Sun Life Buy India Fund**

Allocation as a % of Net Assets	%
Finance	15.07%
Banks	14.59%
Pharmaceuticals	12.73%
Auto Ancillaries	12.34%
Consumer Non Durables	12.10%
Pesticides	6.70%
Auto	6.67%
Retailing	5.19%
Miscellaneous	4.91%
Consumer Durables	3.98%
Transportation	3.05%
Media & Entertainment	2.54%
Cash & Current Assets	0.21%
Net receivables / payables	-0.09%
Total Net Assets	100.00%

#### Birla Sun Life Frontline Equity Fund

Allocation as a % of Net Assets	%
Banks	23.97%
Software	11.25%
Consumer Non Durables	8.82%
Finance	8.18%
Auto	7.72%
Pharmaceuticals	6.15%
Petroleum Products	5.85%
Auto Ancillaries	3.34%
Construction Project	2.34%
Cement	2.33%
Power	2.18%
Industrial Capital Goods	2.11%
Media & Entertainment	2.10%
Industrial Products	1.72%
Telecom - Services	1.56%
Non - Ferrous Metals	1.53%
Oil	1.16%
Transportation	1.03%
Construction	0.72%
Pesticides	0.67%
Fertilisers	0.63%
Consumer Durables	0.35%
Corporate Debt	0.06%
Cash & Current Assets	3.03%
Net receivables / payables	1.19%
Total Net Assets	100.00%

#### Birla Sun Life Top 100 Fund

Allocation as a %	
of Net Assets	%
Banks	22.65%
Software	9.83%
Finance	7.98%
Auto	7.82%
Pharmaceuticals	7.23%
Petroleum Products	7.09%
Consumer Non Durables	6.24%
Auto Ancillaries	4.25%
Industrial Capital Goods	2.89%
Power	2.61%
Cement	2.46%
Telecom - Services	2.26%
Oil	1.50%
Industrial Products	1.45%
Consumer Durables	1.21%
Gas	1.13%
Non - Ferrous Metals	1.10%
Construction Project	0.98%
Media & Entertainment	0.92%
Ferrous Metals	0.73%
Chemicals	0.70%
Transportation	0.69%
International Equity	0.56%
Retailing	0.52%
Fertilisers	0.34%
Construction	0.30%
Corporate Debt	0.10%
Cash & Current Assets	5.83%
Net receivables / payables	-1.38%
Total Net Assets	100.00%

Note: The above Allocation is As on March 31, 2015 as per Industry classification as recommended by AMFI.





#### Birla Sun Life MNC Fund

Allocation as a %	
of Net Assets	%
Finance	14.75%
Consumer Non Durables	14.34%
Pharmaceuticals	12.40%
Industrial Capital Goods	10.74%
Auto Ancillaries	8.65%
Pesticides	7.78%
Banks	7.60%
Miscellaneous	4.80%
Auto	4.65%
Industrial Products	3.92%
Consumer Durables	3.51%
Cement	2.59%
Software	1.10%
Transportation	0.66%
Petroleum Products	0.41%
Construction	0.39%
Corporate Debt	0.01%
Cash & Current Assets	1.76%
Net receivables / payables	-0.06%
Total Net Assets	100.00%

#### Birla Sun Life **Dividend Yield Plus**

Allocation as a %	
of Net Assets	%
Banks	22.47%
Software	12.89%
Finance	9.11%
Consumer Non Durables	8.04%
Auto	7.84%
Industrial Products	7.16%
Pharmaceuticals	5.85%
Petroleum Products	3.54%
Industrial Capital Goods	3.27%
Cement	2.88%
Power	2.67%
Textile Products	2.49%
Oil	2.33%
Media & Entertainment	2.14%
Non - Ferrous Metals	2.03%
Transportation	1.50%
Auto Ancillaries	0.89%
Hotels, Resorts And Other Recreational Activities	0.49%
Cash & Current Assets	2.52%
Net receivables / payables	-0.11%
Total Net Assets	100.00%

	Allocation as a %	
	of Net Assets	%
	Banks	15.509
	Corporate Debt	14.819
	Finance	8.03%
	Software	7.43%
	Pharmaceuticals	5.80%
	Government Bond	4.79%
	Petroleum Products	4.65%
	Auto	4.33%
	Consumer Non Durables	3.78%
	Industrial Products	3.52%
	Auto Ancillaries	3.07%
	Industrial Capital Goods	2.76%
	Media & Entertainment	2.14%
	Construction Project	1.86%
	Consumer Durables	1.53%
	Cement	1.25%
	Retailing	1.08%
	Gas	0.98%
	Non - Ferrous Metals	0.93%
	Pesticides	0.91%
	Power	0.90%
	Chemicals	0.80%
	Textile Products	0.77%
	Oil	0.22%
	Miscellaneous	0.01%

Total Net Assets

Allocation as a %

Industrial Capital Goods

**Consumer Non Durables** 

Media & Entertainment

**Engineering Services** 

Industrial Products

Petroleum Products

**Consumer Durables** 

**Diversified Consumer** 

Cash & Current Assets

Net receivables / payables

**Textile Products** 

Miscellaneous

**Total Net Assets** 

of Net Assets

Auto Ancillaries

Banks

Software

Finance

Cement

Auto

Gas

Retailing

Power

Oil

Services

Construction

Pharmaceuticals

#### % Cash & Current Assets 8.15%

Birla Sun Life **Small & Midcap Fund** 

100.00%

%

10.44%

10.10%

9.70%

8.48%

7.95%

6.20%

5.55%

5.46%

4.73%

4.53%

3.10% 2.58%

2.35%

2.18%

2.15%

1.93%

1.82%

1.61%

1.54%

0.98%

0.74%

0.02%

5.58%

0.27%

100.00%

**Birla Sun Life '95 Fund** 

#### Allocation as a % of Net Assets % Banks 24.17%

**Birla Sun Life Index Fund** 

Dariks	24.17/0
Software	16.58%
Consumer Non Durables	9.60%
Auto	8.94%
Finance	7.84%
Pharmaceuticals	7.03%
Futures and Options	6.78%
Petroleum Products	5.37%
Construction Project	4.81%
Cement	2.97%
Power	2.61%
Telecom - Services	2.58%
Oil	2.30%
Minerals/Mining	1.94%
Non - Ferrous Metals	1.28%
Industrial Capital Goods	0.73%
Ferrous Metals	0.72%
Media & Entertainment	0.64%
Gas	0.62%
Cash & Current Assets	7.59%
Net receivables / payables	-15.09%
Total Net Assets	100.00%

#### **Birla Sun Life Long Term Advantage Fund**

Allocation as a % of Net Assets	%
Banks	22.01%
Software	13.91%
Finance	8.60%
Petroleum Products	8.55%
Auto	6.08%
Consumer Non Durables	6.04%
Pharmaceuticals	4.85%
Auto Ancillaries	3.38%
Industrial Products	2.68%
Chemicals	2.23%
Construction Project	2.15%
Power	2.13%
Cement	2.09%
Non - Ferrous Metals	1.92%
Gas	1.82%
Telecom - Services	1.66%
Miscellaneous	1.20%
Ferrous Metals	1.01%
Consumer Durables	0.91%
Fertilisers	0.89%
Construction	0.88%
Industrial Capital Goods	0.80%
Textile Products	0.53%
Media & Entertainment	0.51%
Retailing	0.48%
Cash & Current Assets	3.37%
Net receivables / payables	-0.68%
Total Net Assets	100.00%

#### **Birla Sun Life India Opportunities Fund**

Allocation as a % of Net Assets	%
Software	23.14%
Pharmaceuticals	20.02%
Industrial Products	12.52%
Auto Ancillaries	8.57%
Industrial Capital Goods	7.75%
Non - Ferrous Metals	6.51%
Petroleum Products	5.31%
Finance	3.29%
Auto	3.24%
Textile Products	1.72%
Telecom - Services	0.84%
Miscellaneous	0.00%
Cash & Current Assets	2.49%
Net receivables / payables	4.58%
Total Net Assets	100.00%

#### Birla Sun Life **India Reforms Fund**

Allocation as a % of Net Assets	%
Government Bond	28.70%
Banks	27.69%
Auto	11.73%
Finance	10.95%
Construction Project	5.50%
Industrial Capital Goods	3.62%
Power	3.20%
Construction	1.48%
Industrial Products	1.33%
Auto Ancillaries	0.96%
Engineering Services	0.29%
Media & Entertainment	0.04%
Cash & Current Assets	3.52%
Net receivables / payables	0.99%
Total Net Assets	100.00%

#### **Birla Sun Life Pure Value Fund**

Allocation as a % of Net Assets	%
Petroleum Products	11.89%
Banks	11.84%
Pharmaceuticals	9.50%
Cement	7.02%
Auto Ancillaries	6.31%
Chemicals	5.90%
Finance	5.65%
Construction	5.12%
Gas	4.95%
Software	4.82%
Media & Entertainment	3.22%
Fertilisers	2.90%
Textile Products	2.59%
Industrial Capital Goods	2.42%
Consumer Durables	2.12%
Auto	2.09%
Power	1.76%
Transportation	1.73%
Ferrous Metals	1.66%
Industrial Products	1.41%
Consumer Non Durables	1.29%
Cash & Current Assets	3.81%
Net receivables / payables	0.01%
Total Net Assets	100.00%
	of Net AssetsPetroleum ProductsBanksPharmaceuticalsCementAuto AncillariesChemicalsFinanceConstructionGasSoftwareMedia & EntertainmentFertilisersTextile ProductsIndustrial Capital GoodsConsumer DurablesAutoPowerTransportationFerrous MetalsIndustrial ProductsConsumer Non DurablesConsumer Non DurablesConsumer Non DurablesConsumer Non DurablesCash & Current AssetsNet receivables / payables

Note: The above Allocation is As on March 31, 2015 as per Industry classification as recommended by AMFI.

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Birla Sun Life Dynamic Asset Allocation Fund		
Allocation as a % of Net Assets	%	
Banks	12.73%	
Software	10.00%	
Finance	8.23%	
Auto	6.63%	
Textile Products	6.35%	
Pharmaceuticals	5.83%	
Industrial Capital Goods	3.99%	
Consumer Non Durables	2.87%	
Petroleum Products	2.34%	
Cement	1.70%	
Ferrous Metals	1.64%	
Retailing	1.39%	
Power	1.19%	
Media & Entertainment	1.08%	
Oil	0.90%	
Hotels, Resorts And Other Recreational Activities	0.59%	
Corporate Debt	0.09%	
Cash & Current Assets	28.91%	
Net receivables / payables	3.57%	
Total Net Assets	100.00%	

Birla Sun Life Global Commodities Fund		
Allocation as a % of Net Assets	%	
I_Mutual_Fund_Units	95.17%	
Cash & Current Assets	5.31%	
Net receivables / payables	-0.48%	
Total Net Assets	100.00%	
Birla Sun Life Global Real Estate Fund		
Allocation as a % of Net Assets	%	

99.46%

0.62% -0.09%

100.00%

Birla Sun Life Latin America Equity Fund		
Allocation as a % of Net Assets	%	
I_Mutual_Fund_Units	94.53%	
Cash & Current Assets	5.41%	
Net receivables / payables	0.06%	
Total Net Assets	100.00%	

## Country/Industry Allocation

I\_Mutual\_Fund\_Units

Cash & Current Assets

Net receivables / payables Total Net Assets

Birla Sun Life Commodity Equities Fund - Global Agri Plan

(GAP)				
Allocation as a % of Net Assets	%			
United States	58.11%			
Switzerland	16.01%			
Japan	8.33%			
Mauritius	4.66%			
Norway	4.64%			
Canada	4.52%			
Russian Federation	1.17%			
Chile	0.66%			
Cash & Current Assets	2.82%			
Net receivables / payables	-0.92%			
Total Net Assets	100.00%			

#### Birla Sun Life International Equity Fund - Plan A

Allocation as a % of Net Assets	%
United States	61.14%
Japan	6.46%
France	5.08%
Hong Kong	4.27%
United Kingdom	4.18%
Germany	3.46%
Switzerland	2.56%
Norway	2.32%
Netherlands	2.03%
Canada	1.18%
Cash & Current Assets	7.01%
Net receivables / payables	0.31%
Total Net Assets	100.00%

#### Birla Sun Life International Equity Fund - Plan B

Allocation as a % of Net Assets	%
United States	17.70%
Banks	15.50%
Auto	7.83%
Finance	6.98%
Consumer Non Durables	6.41%
Software	6.31%
Construction	2.90%
Textile Products	2.71%
Non - Ferrous Metals	2.46%
Hong Kong	2.38%
Petroleum Products	2.37%
Industrial Products	2.29%
Ferrous Metals	2.04%
Japan	1.74%
Power	1.64%
Media & Entertainment	1.30%
France	1.22%
Cement	1.17%
Auto Ancillaries	1.10%
United Kingdom	0.97%
Chemicals	0.91%
Germany	0.86%
Miscellaneous	0.84%
Retailing	0.75%
Industrial Capital Goods	0.74%
Switzerland	0.74%
Pharmaceuticals	0.73%
Norway	0.60%
Netherlands	0.47%
Canada	0.28%
Cash & Current Assets	6.41%
Net receivables / payables	-0.33%
Total Net Assets	100.00%

Note: The above Allocation is As on March 31, 2015 as per Industry classification as recommended by AMFI.





### TAX SAVINGS SOLUTIONS

#### Birla Sun Life Tax Plan

Allocation as a % of Net Assets	%	Allocation of Net Ass
Banks	14.36%	Banks
Auto Ancillaries	12.02%	Auto Ancilla
Finance	9.93%	Finance
Pharmaceuticals	8.80%	Pharmaceu
Software	6.94%	Software
Industrial Capital Goods	5.95%	Industrial C
Cement	4.86%	Cement
Pesticides	4.51%	Pesticides
Consumer Non Durables	4.37%	Consumer
Auto	4.33%	Auto
Industrial Products	2.80%	Miscellane
Miscellaneous	2.79%	Industrial P
Construction Project	2.77%	Constructio
Retailing	2.46%	Retailing
Petroleum Products	2.45%	Petroleum
Transportation	2.25%	Transportat
Media & Entertainment	2.10%	Media & Er
Consumer Durables	1.06%	Consumer
Non - Ferrous Metals	0.50%	Non - Ferro
Cash & Current Assets	3.95%	Cash & Cu
Net receivables / payables	0.81%	Net receiva
Total Net Assets	100.00%	Total Net /

	Birla Sun Life Tax Rel	ief '96
	Allocation as a % of Net Assets	%
	Banks	15.26%
	Auto Ancillaries	12.50%
	Finance	10.52%
	Pharmaceuticals	9.02%
	Software	7.18%
	Industrial Capital Goods	6.28%
	Cement	5.04%
	Pesticides	4.66%
	Consumer Non Durables	4.61%
	Auto	4.47%
	Miscellaneous	2.96%
	Industrial Products	2.91%
	Construction Project	2.87%
	Retailing	2.61%
	Petroleum Products	2.54%
	Transportation	2.40%
	Media & Entertainment	2.24%
	Consumer Durables	1.08%
	Non - Ferrous Metals	0.52%
	Cash & Current Assets	0.54%
	Net receivables / payables	-0.22%
ó	Total Net Assets	100.00%

	gorana
Allocation as a % of Net Assets	%
Banks	14.94%
Auto Ancillaries	12.32%
Finance	10.30%
Pharmaceuticals	8.91%
Software	7.21%
Industrial Capital Goods	6.20%
Cement	5.06%
Pesticides	4.60%
Consumer Non Durables	4.56%
Auto	4.50%
Industrial Products	2.91%
Miscellaneous	2.90%
Construction Project	2.88%
Retailing	2.55%
Petroleum Products	2.55%
Transportation	2.35%
Media & Entertainment	2.19%
Consumer Durables	1.06%
Non - Ferrous Metals	0.52%
Cash & Current Assets	1.79%
Net receivables / payables	-0.30%
Total Net Assets	100.00%

**Birla Sun Life Tax Savings Fund** 

### SAVINGS SOLUTIONS

#### Birla Sun Life Enhanced Arbitrage Fund

Allocation as a % of Net Assets	%
Banks	20.92%
Pharmaceuticals	14.71%
Margin Fixed Deposit	8.36%
Auto	8.34%
Finance	8.18%
Petroleum Products	5.91%
Cement	4.83%
Consumer Non Durables	3.98%
Oil	3.27%
Construction	1.77%
Consumer Durables	1.37%
Industrial Capital Goods	0.87%
Auto Ancillaries	0.21%
Futures and Options	-74.80%
Cash & Current Assets	12.06%
Net receivables / payables	80.04%
Total Net Assets	100.00%

Note: The above Allocation is As on March 31, 2015 as per Industry classification as recommended by AMFI.

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- Track portfolio

- Purchase, Switch & Redeem
- Change TPIN (Track portfolio personal Identification Number
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For further details on our Funds, please contact our Customers Service Centres at details given below.

Birla Sun Life Asset Management Company Limited (Investment manager for Birla Sun Life Mutual Fund) CIN: U65991MH1994PLC080811 One Indiabulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400 013.

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AHMEDABAD	JALANDHAR	PATIALA	AMBALA	0171 - 2601345	JAMMU	0191 - 2432601
JMER	JAMSHEDPUR	PONDICHERY	AMRAVATI	0721 - 6451692	JAMNAGAR	0288 - 3200064
LWAR	JODHPUR	PUNE	ANAND	02692 - 247260	KOLKATA	033 - 22882592 / 4 / 5
MRITSAR	KANPUR	RAIPUR	BANGALORE (MG Road)	080-67800000	MADURAI	0452 - 4231493 / 83
JARODA SHILLAI SHILLAI SALICUT HENNAI (Adiyar) COIMBATORE DEHRADUN JHANBAD ERODE JURGAON	KOTA LUDHIANA MADURAI MANDIGOBINDGARH MANGALORE MEERUT MORADABAD MUMBAI (Borivali) MUMBAI (Ghatkopar) MUMBAI (Churchgate)	RANCHI SHIMLA SILIGURI SURAT TRICHY UDAIPUR VALSAD VARANASI VASHI VJAYWADA	BHAVNAGAR BHUBANESHWAR CHANDIGARH CHENNAI (Anna Nagar) CHENNAI (Egmore) COCHIN DELHI DURGAPUR GUWAHATI GWALIOR	0278 - 6452524 0674 - 2535521 / 3413 0172 - 2783556 044 - 43016950 / 1 / 2 / 4 / 6 044 - 23191681 / 708 / 715 / 699 0484 - 2366817 / 2383969 / 4021722 011-40744500 0343 - 6454621 / 19 / 3201241 0361-2463741 0751 - 6499442 / 378	MEHASANA MUMBAI (Head Office) MYSORE NOIDA PATNA THANE TRIVANDRUM VAPI VISHAKAPATNAM	02762 - 658323 / 16 022 - 66928000 0821 - 4244400 / 1 / 2 0120 - 4203629 0612 - 2323265 / 66 022 - 673930660 / 1 0471 - 4017007 0260 - 6454733 / 6 0891 - 6631337 / 8
IYDERABAD (Abids)	NAGPUR	VISAG				
NDORE	NASIK PANIPAT					
ADALFUN	FANIFAI					

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